

# Transforming Hope into Healing

Integrated Report **2023-2024** 

# About The Report

At Lupin, our unwavering dedication lies in shaping a future where healthcare is accessible, sustainable, and transformative, making a positive difference in the lives of individuals and communities worldwide. As a leading pharmaceutical company, we prioritize creating value for all our stakeholders. We proudly present our fourth Integrated Report (IR). The Report offers a comprehensive overview of our performance for FY24 across six key areas, namely Financial, Manufactured, Intellectual, Human, Natural, and Social & Relationship. By effectively leveraging these resources, we strive to create long-term value for all our stakeholders and contribute to a better tomorrow for everyone.

#### **Reporting Frameworks and Guidelines**

Lupin's Integrated Report FY24 adheres to the principles and guidelines set forth by the International Integrated Reporting Council's Integrated Reporting Framework. This framework was voluntarily adopted by the top 500 listed companies in India, as notified by the Securities and Exchange Board of India in February 2017. Through this report, we strive to showcase the value we bring to the healthcare industry and our dedication to uplift society. Wherever essential, we have also relied upon the disclosure requirements of the Sustainability Accounting Standards Board for the Biotechnology and Pharmaceuticals sector. The Key Performance Indicators are in accordance with the Global Reporting Initiative Standards. We have also provided a mapping to the 10 principles of UN Global Compact. This also illustrates our commitment and initiatives to the UN Sustainable Development Goals.

By aligning with these reporting frameworks, we aim to provide our shareholders and stakeholders with a comprehensive view of our non-financial performance encompassing our Environment, Social, and Governance management, targets, and their impact. This report also adheres to the mandatory disclosure requirements of the updated Business Responsibility and Sustainability Reporting (BRSR) mandate of SEBI in FY24; it is aligned to the nine principles of the National Guidelines on Responsible Business Conduct, which have been included to enhance the reporting boundaries. The financial and statutory information presented in this report, including the Director's Report, Corporate Governance Report, and the Management Discussion, adhere to the regulatory requirements mandated by the Companies Act, 2013, Indian Accounting Standards, the Securities

and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Secretarial Standards and other applicable laws.

#### Reporting Boundary, Scope and Period

The FY24 Integrated Report covers both the financial and non-financial performance of Lupin from April 1, 2023 to March 31, 2024, including Lupin's subsidiaries and operational units worldwide. In addition, the report provides insights into the factors that impact Lupin's ability to generate value. We have included information on our operational units, where relevant, to provide a comprehensive view of the company's operational excellence and efficiency.

#### **Exclusions**

There are no geographical exclusions.

#### **Responsibility Statement**

Lupin firmly believes that this Integrated Report is a fair representation of our company's financial, non-financial, sustainability and operational performance for FY24. The Board acknowledges that the contents of this report have been assimilated in consultation with various functions of the business and have been developed under the guidance of senior management and functional heads.

#### Assurance

The non-financial information in our IR and BRSR have been independently assured by DNV Business Assurance India Private Limited (Firm Registration No. 215094). The statement of the assurances is available on page number 183-196. The financial statements has been independently audited by B S R & Co. LLP. The audit statement is available on page number 274-283.

#### **Feedback**

It is our responsibility to receive inputs for improvement and address all our stakeholders' concerns and expectations.

Please share your feedback, suggestions, and/or queries by contacting:

Name: Rajalakshmi Azariah

Designation: Vice President & Global
Head - Corporate Communications
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## FY24 At A Glance



₹200,108 Mn

**Total Revenue From Operations** 



₹39,307 Mn

**EBITDA** 

1,420,000+ Patients Reached Through Patient Education Programs 78,000+

**HCPs Participated in Doctor Education Programs**  21% YoY

Reduction in Scope 1 and Scope 2 Emissions in FY24



**Active** Patent Applications up to March 2024

ANDAs and NDAs filed with U.S. FDA up to March 2024



3rd

in the U.S. (by prescriptions)

in Indian Pharma Market ]]th

**Largest Generics** Company Globally



**Robust Pipeline of** Injectables for FY25 15+

**Robust Pipeline of** Respiratory Products for FY25

27 Bn+

Formulation Units Sold Globally (IQVIA MAT Mar 24 Standard Units)



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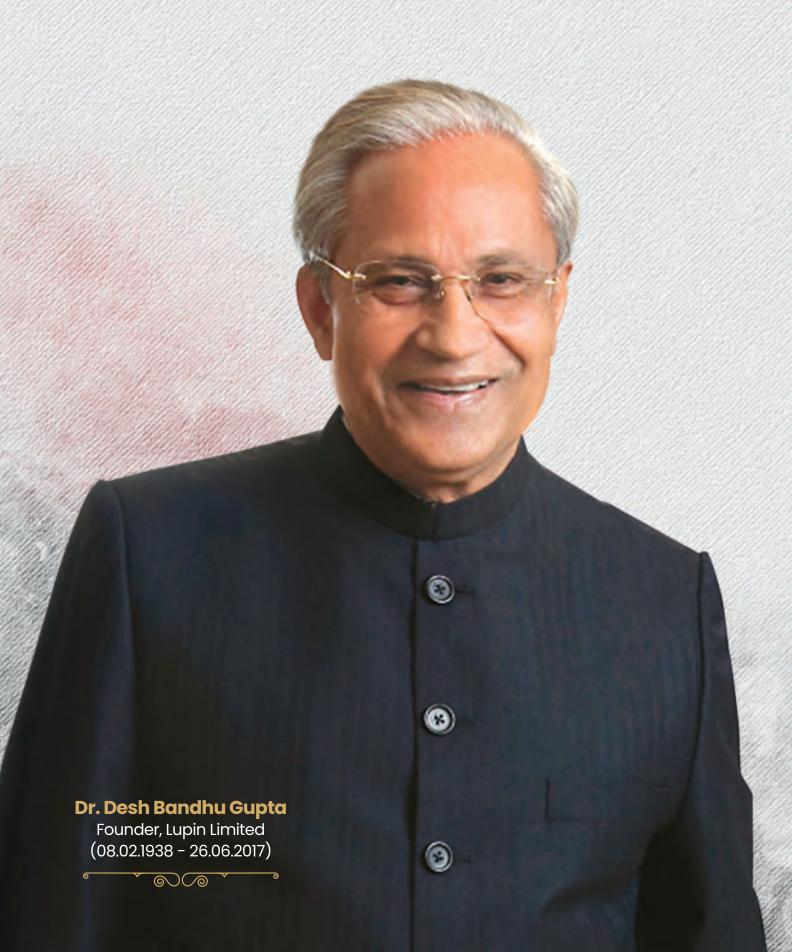
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# आत्मः दीपो भवः

(Gautama Buddha's Wish: Be your own light)



Desh Bandhu Gupta, a chemistry professor and son of a village school teacher, started Lupin in 1968, showing us that no goal is unachievable when science and excellence meet ethics.

We are now the 3<sup>rd</sup> largest generics company in the U.S.,
7<sup>th</sup> largest Inhalation drug provider, 11<sup>th</sup> largest generics
company globally, 7<sup>th</sup> largest pharma company in India, and
the largest provider of TB drugs in the world. The 22,000 strong
Lupin family, across 15 manufacturing locations in India and
other countries, offices around the world, state of the art R&D
centers, diagnostics labs and neuro-rehab center, provide
healthcare solutions that are for people, not just profit.

DBG taught us that when you grow, you grow for the community. We are committed to transforming the lives of millions of patients and families with the best science, technology, and social development, reframing our future and millions of lives. DBG's dream will be fulfilled when no one is left without the quality care they deserve, and we make medicines for the world a synonym for Made in India.





# **About Lupin**

Lupin Limited, headquartered in Mumbai, India, is a global pharmaceutical leader with a footprint across the U.S., LATAM, APAC, EMEA and India, with products distributed in over 100 markets. With a diverse portfolio of over 1,200 products, Lupin remains committed to its mission of making quality healthcare accessible to the communities we serve. Our visionary Founder, Dr. Desh Bandhu Gupta, instilled in us the importance of offering quality, affordable and innovative medicines and being a responsible corporate citizen, making a positive difference to patients, communities and the environment.

Lupin has a network of 15 manufacturing sites, 7 research centers, and a dedicated workforce of over 22,000 professionals. The company places emphasis on business excellence, R&D and innovation, patient-centricity and quality and compliance to consistently deliver value to our stakeholders. Lupin has also been at the forefront of leveraging digital solutions to serve patient needs.

Our efforts have positioned Lupin as a leader in generics, branded generics, complex generics, APIs, biosimilars and specialty medicines. With a specialized portfolio that includes branded and generic formulations, biologic products and active pharmaceutical ingredients, the company enjoys leadership positions in India, the U.S. and several other key markets focused on therapeutic areas such as respiratory, cardiovascular, anti-diabetic, anti-infective, gastrointestinal, central nervous system and women's health.

Lupin is committed to improving patient health outcomes through its adjacencies – Lupin Diagnostics, Lupin Digital Health and Atharv Ability.

Lupin Human Welfare and Research Foundation is a testament to the company's commitment to enriching communities and enhancing both Lives and Livelihoods. Through initiatives across 4,771 villages in eight states of India, we have positively impacted the lives of over 1.57 Mn people.

Our strides in the ESG journey have propelled Lupin to the forefront of the global pharmaceutical industry, where we rank in the top 5 percent. With a DJSI score of 69, we stand as a beacon of sustainability and responsible corporate citizenship, setting new standards for excellence in the pharma sector.

At Lupin, we strive to create meaningful and impactful health outcomes that benefit patients and communities alike. Lupin continues to stride ahead in its quest for excellence and is committed to ensuring an outstanding FY25, unlocking a bold and prosperous future for all its stakeholders.



### Passion for Excellence

We relentlessly pursue excellence through innovation and continuous improvement in all our projects, processes and products.

To set our standards, we benchmark with the best in the world.

## Entrepreneurial Spirit

We empower our employees to generate new ideas, explore avenues and offer solutions that add exceptional value.

We encourage them to build ownership in all endeavours by assuming responsibility with passion and conviction.

# **Customer** Focus

We strive to understand and meet customer needs in a professional and responsive manner.

We focus on building long-term partnerships for mutual benefit.









## Integrity

We conduct ourselves with uncompromising integrity and honesty with the highest standards of ethical behavior and transparency.

Everything we do must stand public scrutiny.

### **Teamwork**

We align the efforts and energies of our people across all levels and geographies to deliver outstanding results to our stakeholders.

We encourage diverse opinions and work together in a coordinated and mutually supportive way.

## **Respect & Care**

We are compassionate and sensitive towards all our stakeholders and treat them the way we would expect to be treated.

We provide equal and fair opportunities for employment, learning and career development.

# Global Footprint





# Transforming Hope into Healing



#### Dear Shareholders,

At Lupin, our unwavering focus has been on providing the best to the communities that we serve. This belief is reflected in our delivery of high quality healthcare offerings that enhance patient outcomes, and in our efforts to uplift communities through our social initiatives and beyond the pill programs. Driven by our commitment to business excellence and innovation, our goal is to be a trusted partner for quality medicines, transforming Hope into Healing.

This has been a pivotal year for Lupin. We have witnessed remarkable success, strategic progress, and significant advancement in our journey. While this has been the year of execution, we are confident of our plans and strategies to strengthen our position and drive sustainable growth.

#### **Our Performance and Shareholder Returns**

I am very pleased to share that FY24 stands out as a stellar year for us in terms of both financial performance and growth. We continued to improve our operating margins and maintained growth momentum over the year. Our key regions, the U.S., India, EMEA, and APAC, have been the driving force behind our significant revenue growth. Overcoming multiple headwinds, we have consistently enhanced our operating margins, a testament to our strategic strength and agility.

In India, we achieved a growth of 25% higher than the Indian Pharma Market. Our core therapy areas, including Cardiology and Respiratory, have grown well ahead of the market, with our key products supporting the growth. We also ranked #1 in the industry for new introductions. Backed by a larger workforce and a pipeline of new products, we are deeply committed to further strengthen our position in India.

Our U.S. business performed exceptionally well, contributing to half of the company's growth, backed by the launch of Tiotropium DPI, base business stabilization and multiple product launches in the generics market. With the continued ramp up of Tiotropium and new product launches in FY25, we expect to sustain and grow our U.S. business.

All other major regions recorded double-digit growth, driven by markets such as Germany, Australia, and the Philippines. Our acquisitions have expanded our footprint in Europe with complex injectables in France and respiratory brands in Europe and Canada. Our API Plus devision had a remarkable year, growing by 21%, backed by key product launches.

#### **Prioritizing Quality and Compliance**

We have made strong strides in Quality and Compliance, with positive inspection outcomes, resolution of warning letters, and regulatory clearances. We continue to prioritize sustainable compliance across all our manufacturing units, further reinforcing our position as a trusted partner delivering high-quality medicines.



Driven by our commitment to business excellence and innovation, our goal is to be a trusted partner for quality medicines, transforming Hope into Healing.



#### Way Forward: Building a solid pipeline

We have remained steadfast in our commitment to R&D and innovation, which will continue to be a strategic priority, with significant investments directed toward developing complex products in the inhalation and injectables space. Our robust new product pipeline, including several first-to-market products, puts us in a position of strength for future growth.

In our quest to transform the lives of patients globally, we remain firm in our focus on patient-centricity and the community, with innovation, collaboration and sustainability being at the core of our culture.

#### Commitment to our Founder's Legacy of Sustainability

Inspired by our Founder, Dr. Desh Bandhu Gupta, we prioritize responsible leadership. We embarked on our ESG journey four years ago, and 2024 has been a milestone year in this continuum. Our leap in the Dow Jones Sustainability Index with a score of 69 and inclusion in the S&P Global Sustainability Yearbook is a reaffirmation of our commitment to ESG.

I thank our Board for its strategic leadership, our leadership team for their relentless pursuit of excellence, and every member of the Lupin family whose efforts contribute to our success. With the support of our partners and shareholders, we continue to strive to achieve our goals of enhancing patient outcomes and transforming Hope into Healing.

Warm Regards,

#### Manju Deshbandhu Gupta

Chairman







With a strong foothold in our core regions, we aim to build on this momentum, while executing on our strategic vision to achieve sustainable growth.



#### Dear Shareholders,

Through the years, two aspects of our business have remained unchanged: our goal of enabling better health for communities that we serve across the globe and our commitment to providing access to high quality, affordable medicines. FY24 has been a year of significant achievements – Lupin has gone above and beyond in delivering on both these aspects and more. For patients and the communities that we serve globally, Lupin is a catalyst for good health, Transforming Hope into Healing.

#### **Performance and Growth**

We are very pleased to close FY24 on a strong note, continuing to improve our operating margins and maintaining the growth momentum. We made progress each quarter throughout FY24 on all key fronts. Our multi-pronged growth strategy has pivoted around enriching our portfolio to more complex products, commercial excellence, driving our agenda in quality and manufacturing, and delivering efficiencies across our business, thus laying the foundation for future margin expansion and sustainable growth. Over the last 2 years, we have navigated Lupin through a turnaround, executing on all critical imperatives to get our organization to its rightful position to deliver on our promise of sustained and profitable growth.

On a full year basis, our top line grew 20.8% to INR 196,563 Mn, and our EBITDA grew a strong 110% driven by continued growth in North America, India, and EMEA. We are at an inflection point, and with the plans we have in front of us, we are looking at an exciting journey ahead.

#### **Growth Levers**

Reflecting on the highlights from FY24, we made substantial progress in our evolution to complex generics, a major step forward with gSpiriva (tiotropium), now commercialized in the U.S. and Canada. The Respiratory

segment currently generates roughly a quarter of our global sales, and is now a material differentiator for our company, one of the main pillars of our strategy. Our U.S. business contributed significantly to the performance in the year, with products such as Tiotropium, Albuterol, GaviLyte, and Suprep driving a material part of the revenues. Complex generics in the U.S. now constitute around 40% of our sales. In India, we grew 25% faster than the Indian Pharmaceutical Market, with notable performance in the Cardiology and Respiratory therapy areas. Our growth in our internal portfolio of products has been commendable. Going forward, we are committed to also improving our performance in the diabetes segment, which has witnessed degrowth due to multiple factors, including loss of exclusivity in select brands and reduced margins. Overall, we aim to achieve an organic growth of 30% higher than the market. We are proud to be a partner of choice in India, ensuring we get the best in class solutions to our patients through our strong and diverse portfolio.

Our EMEA performance has been robust, with overall sales exceeding USD 200 Mn for the first time. Canada grew 17%, and Australia surpassed the AUD 100 Mn mark in revenues. Our businesses in South Africa and the Philippines achieved solid growth and have strong projections for the coming fiscal year, and our API Plus division saw a 21% increase in sales compared to FY23.

#### **R&D Yields Robust Results**

On the R&D front, we have continued to pivot to more complex products, especially inhalation and complex injectables where we have invested close to 50% of our R&D spend during the year. We intend to maintain our lead on the respiratory front by being the first to bring products on key platforms to developed markets. Complex products today constitute around 40% of our U.S. portfolio, which we expect to grow to above 50% in the next few years. In FY24, more than 80% of the new product sales in the U.S. were from non oral-solid products.

Our robust R&D efforts have resulted in 33 filings, 63 approvals, and 41 launches globally. Key product launches such as Tiotropium, Diazepam Rectal Gel and generic Prolensa in the U.S., Vilfuro-G and Difizma in India and complex product filings, including Risperidone Long Acting Injection, highlight our commitment to delivering innovative and much needed solutions to our patients.

#### **Focus on Quality and Compliance**

Enhancing our position in quality and compliance has been and continues to be a big part of our focus. While we faced regulatory challenges at certain facilities in the last few years, we have made impressive strides on the quality and compliance front successfully. We addressed

the warning letter from the U.S. FDA with regard to our facilities in Pithampur and Goa. We are glad to share that all our facility inspections in the last 18 months have resulted in satisfactory outcomes. Going forward, we aim to achieve regulatory clearance for the two pending sites and attain a sustainable state of compliance across our entire manufacturing network. We aspire to be best in class on the quality and compliance front, a trusted partner for high quality medicines for all the patients and communities we serve.

#### **Expansion of Footprint and Portfolio**

In FY24, we acquired Medisol in France, expanding our complex injectables portfolio in Europe. Further, we strengthened our respiratory portfolio and Specialty business by acquiring two brands from Sanofi, Nalcrom in Europe and Aarane in Canada. We also strengthened our India portfolio through the strategic acquisition of diabetes brands Ondero and Ondero Met from Boehringer Ingelheim, and the acquisition of five brands from Menarini.

#### **Driving Innovation in Healthcare**

Going beyond the pill, we have delivered better patient outcomes and holistic healthcare by addressing unmet needs and leveraging innovation in healthcare. Lupin Diagnostics has gained momentum with the highest percentage of NABL-accredited laboratories amongst peers in India and serves over 100,000 customers on a monthly basis. Our digital therapeutics platform, Lyfe, is gradually expanding its footprint in India, and Atharv Ability, our neuro-rehabilitation center in Mumbai, addresses a significant void to deliver transformative outcomes for patients.

#### Sustainability and ESG are at the Heart of our Business

We are guided by our Environmental, Social, and Governance principles, which form the cornerstone of our commitment to sustainability. We are proud to be in the top 5% of companies globally with a Corporate Sustainability Assessment score of 69, as per the Dow Jones Sustainability Index. Our inclusion in the S&P Global Sustainability Yearbook 2024 showcases our dedication



to integrating sustainability into our business operations, transforming Hope into Healing for a lasting impact.

#### **Digital First**

Since we embarked on a comprehensive digital transformation journey in 2021, we have continuously leveraged next-gen technologies to enhance datadriven decision making and agility in our business operations. We are now deploying transformative Al-led digital solutions across our manufacturing operations, supply chain, sales, finance, and HR, amongst others. The outcome of these initiatives has translated into better process efficiencies, improved regulatory compliance and enhanced business intelligence and transparency.

#### **Future Growth**

Reflecting on our progress, we are committed to continue to build on the momentum over the coming year. Our strong foothold in key regions and therapeutic areas, as

well as sharp focus on our delivery, will be key levers while executing on our strategic vision to achieve sustainable growth.

Our success is made possible by the hard work and dedication of our teams, the trust of our investors, and the guidance of our stakeholders. As we embark on the next chapter of our journey, we remain committed to growth, quality, operational excellence and innovation. We aspire to evolve Lupin as a trusted partner for innovative and affordable medicines in the years ahead.

We are grateful for your steadfast support and trust in Lupin. We are committed to pursue greater milestones, transforming Hope into Healing and creating sustainable value for all stakeholders.

Sincerely,

Vinita Gupta

Chief Executive Officer

**Nilesh Gupta**Managing Director



# The Year of Resurgence

**CFO's Letter** 



FY24 marked a year of resurgence and transformation for Lupin, characterized by recordbreaking sales and a significant turnaround in our financial performance. We are proud to report record-breaking sales, surpassing our previous peak in FY17 and achieving a robust double-digit growth rate exceeding 20%. This achievement is attributable to our strategic focus on complex generics, particularly in inhalation and complex injectables, which now constitute 40% of our U.S. portfolio. The buoyancy on the top line was further aided by the continued focus on operational efficiencies, resulting in rather positive outcomes.

Further, our bottom line performance has seen extraordinary progress, with profits soaring more than fourfold compared to the previous year. This impressive improvement can be attributed to a better product mix, reduced reliance on in-licensed products, increased volumes, and improved gross margins facilitated by higher inventory levels aimed at risk mitigation measures. We consistently accelerated our quarterly performance, culminating in a strong double-digit EBITDA, positioning us favorably as we move forward.



We are proud to report record breaking sales, surpassing our previous peak in FY17.



#### **Driving Complex Generics**

Our strategic focus on complex generics has been a key driver of our success. Building on our historical strength in the oral solids platform, we have diversified our portfolio to include a wide range of complex generics. This shift, initiated as part of our R&D strategy five years ago, has begun to yield significant results. Our North America business had phenomenal growth, with sales increasing by 33.8% to INR 72,462 Mn from INR 54,173 Mn last year. This growth was primarily driven by our U.S. business, which registered sales of USD 815 Mn. Complex generics accounted for around 40% of these sales, and our inhalation portfolio doubled over the previous year. Key products such as Tiotropium, Darunavir, and Suprep showcased strong performance, contributing significantly to our revenue.

In India, our regional formulation businesses delivered a reported growth of 8.7% as against market growth of 7.6%, which is higher by 15%. Our respiratory business grew by 7.9%, well ahead of the market growth of 2.7%. The launch of Vilfuro-G, the world's first fixed triple-dose combination for COPD, is proof of our commitment to innovation in complex generics. Overall, our India Formulation business grew by 9.6% to INR 66,564 Mn in FY24 from INR 60,759 Mn in FY23.

Our EMEA region also performed strongly, with sales growing by 24% to INR 19,235 Mn from INR 15,514 Mn, despite a 7% currency erosion in South Africa. Key drivers included our complex generics portfolio and strong performances in Germany and the UK. Complex generics accounted for over 25% of our sales in the EMEA region.

In the APAC region, Australia recorded its highest-ever sales, and the Philippines business grew by 35% to PHP 2.6 Bn from PHP 1.9 Bn last year. Although the LATAM region experienced a slight decline, with overall sales down by 7.8%, the opening of our plant in Mexico and stabilization in Brazil indicate positive future prospects.

#### **Continuous Improvement on Cost**

Our continuous improvements to achieve cost optimization with focus on reducing inefficiencies have driven profitability. Improved gross margins, which went up to 66% from 58% last year, were the primary drivers for EBITDA growth. Our procurement team has effectively engaged and negotiated deals and timed strategic

purchases well, while our R&D team has helped us implement various initiatives to enable cost optimization for our existing products. This has served as a catalyst to improving our margins and securing additional business by making us more competitive.

We also optimized our supply chain-related costs through better planning with Integrated Business Planning and the Kinaxis platform. Along with a singular focus on green energy and automation, this effort has significantly reduced our overall utility costs and inventory inefficiencies. Additionally, digitizing our returns payment processing and close tracking of distributors' inventory helped prevent leakages and optimize sales returns. Overall, all these strategies have resulted in continuous improvement in yields, development of alternate vendors, and operating with a lean workforce, significantly boosting our bottom line.

#### **Investing in the Future**

Investing in R&D and strategic acquisitions remains crucial to sustain our growth trajectory. Aligned to this, our R&D investment has significantly increased to over INR 15,265 Mn from INR 12,800 Mn last year. The FDA's approval of our Nagpur injectable facility denotes a significant milestone, enhancing our capabilities in complex generics and biosimilars.

Our acquisition of Medisol in France has strategically strengthened our presence as the second-largest injectable market in Europe, adding to our complex generics portfolio through its injectable products. The acquisitions of Ondero and Menarini complement our existing offerings in cardiac, gastro, and anti-infective therapies.

Our focus on R&D has led to the launch of various new products in our India Region Formulations, many of which have been well received by the market. Lupin India NPLs recorded the highest sales in the industry in FY24.

#### **Sharpening Resource Allocation**

Efficient resource allocation and robust governance have been key pillars in our growth journey. Our capital allocation policy is deeply rooted in the company's long-term strategy, rigorously converting strategic priorities into resource planning and budgeting guidelines. This disciplined approach ensures a balanced capital allocation, considering growth, risk, and returns across various business segments. We optimize capital by tracking business evolution using predetermined metrics. Our policy incorporates clearly defined financial metrics to evaluate capital allocation for both organic and inorganic initiatives, including profitability and payback benchmarks.

We identified prime levers in our balance sheet, optimizing working capital and reducing overall borrowing. By improving receivables, payables, and inventory management, we liberated cash of over INR 11,513 Mn and reduced gross borrowing from over INR 42,441 Mn to less than INR 26,699 Mn.

We also focused on optimizing our capital work in progress, which has reduced from INR 12,380 Mn in the last year to INR 7,725 Mn in the current year through concerted efforts to minimize the productivity of spent funds, the lowest in many years. This helped improve our financial efficiencies and enabled us to leverage our existing assets for future growth.

Our commitment to process improvement is unwavering. By leveraging analytics and automation, we have enhanced productivity across the organization, ensuring that we extract maximum value from our investments and operations.

#### **Tax Transparency and Governance**

At Lupin, we prioritize compliance and transparency in taxation. Our annual Tax Transparency Report, introduced in FY23, highlights our responsible tax compliance, integrity, and commitment to ethical practices. This has contributed to improving our Dow Jones Sustainability Indices score and underscores our dedication to making a positive societal impact.

We have continued to digitize our tax related information, resulting in speed and agility in responding to queries from tax authorities and providing relevant supporting documents efficiently. We also ensured comprehensive assessments of all tax related compliance during acquisitions and the restructuring of entities to avoid future litigations.

#### **ESG Commitment**

Sustainability is at the heart of our business strategy. We have made significant progress in various aspects of ESG, from environmental stewardship to human rights

and patient-centric innovation. We invested INR 776 Mn in green and renewable energy projects, reducing our Scope 1 and 2 emissions by more than 20% year-on-year. Water recycling and conservation initiatives resulted in 44% of withdrawn water being recycled in FY24.

#### Focus on Human Capital

Our focus on the development of our employees and thrust on Diversity, Equity, and Inclusion has resulted in greater employee satisfaction across the organization. Programs such as GROW (Get Ready for Opportunities at Work) and ASCENT (Advanced Studies for Capabilities Enhancement) to upgrade the knowledge and skills of our manufacturing executives/managers have been moot points in enhancing efficiencies. Initiatives such as iMpact and Returnity (a program for returning parents) ensure an inclusive work environment.

#### **Our Social Initiatives**

Our social initiatives, such as the Lives and Livelihoods programs, were able to benefit over 1.57 Mn people in more than 4,771 villages across 24 districts in eight states in India. We are proud to share that two women beneficiaries from our programs were recognized at an international conference in Amsterdam.

Our patient-centric programs demonstrate our commitment to improving patient outcomes through accessibility and affordability; for instance, patients have better access to our anti-retro viral and anti-TB medications. We augmented production capabilities at our Aurangabad facility, resulting in a 40% increase in specialized anti-TB medication production. Our patient reach programs, such as Lungs On Care and FENO, have helped thousands of patients.



We also understand that good governance is at the core of a responsible organization. Our Pledge program and governance policies help our employees and value chain partners adhere to the highest standards in business ethics. This year, we conducted an extended survey for Double Materiality to guide our internal risk review, with a good response from external stakeholders, resonating with our internal direction. To de-risk our value chain, we conducted an ESG assessment for 309 of our top tier I suppliers in raw material and packaging, providing opportunities for improvement.

#### **Digital Transformation and Innovation**

Our strategic embrace of digital transformation and Gen Al exemplifies our commitment to innovation. Our digital journey focuses on integrating advanced technologies from automating supply chain processes to leveraging big data analytics for better decision making; digital solutions enable us to streamline operations and reduce our environmental footprint. This transformation extends to our R&D division, where digital tools accelerate drug discovery and development, helping us bring effective treatments to market faster.

Gen AI is at the heart of our innovation strategy. By harnessing the power of AI, we can analyze vast amounts of data. Our initiatives are designed with a strong ethical foundation, ensuring data privacy and security while promoting transparency and accountability. Our digital and AI-driven initiatives align closely with our ESG goals. Digital tools facilitate better stakeholder engagement, fostering trust and collaboration with our communities, partners, and regulators. We are dedicated to leveraging digital transformation and Gen AI to build a more sustainable, efficient, and patient-centric future.

We understand the critical need for a sophisticated risk management approach to successfully navigate regulatory shifts, emerging delivery methods, and the rapid pace of data driven innovation. In an environment marked by uncertainty, our ability to adapt to evolving expectations is paramount. Our robust risk management framework, overseen by the Board Committee, provides a cohesive and strategic response to risk mitigation across all our operations, fortifying our resilience and agility in a dynamic landscape.

Further, as cyber threats get more sophisticated, protection of our digital infrastructure has become

paramount. Our cybersecurity strategy is integral to our risk management framework, employing advanced measures to safeguard sensitive data and ensure operational resilience. This proactive stance on cybersecurity underpins our commitment to maintaining the trust of our stakeholders and securing our digital transformation efforts.

#### **Looking Ahead**

As we move to FY25, we remain committed to transforming Hope into Healing. Our strategic investments in R&D, recent acquisitions, capex investments, technological advancements, and process improvements will continue to drive innovation and growth. We aim to introduce new products that bring affordable healthcare solutions to patients while creating value for our shareholders.

The turnaround in FY24 was a result of our focused approach and foreseeing the needs of a constantly evolving world. The strategy of moving toward complex molecules, which was initiated more than five years ago, is now yielding significant benefits. The pandemic taught us the significance of agility and robust supply chain processes, which have made a substantial difference to our operations. We have also refined our approach to asset utilization, ensuring that people, processes, and systems work harmoniously to maximize efficiency and shareholder value.

Resilience and flexibility are crucial for success, and we continue to adapt quickly to emerging trends and ensure that we provide excellent healthcare solutions through our innovative medicines and services.

Our customers, partners, shareholders, and communities have been essential to our journey, and we remain committed to serving them with integrity and excellence. As we move forward, we are excited about the opportunities ahead and remain steadfast in our mission to bring innovative healthcare solutions to patients worldwide.

Sincerely,

#### Ramesh Swaminathan

Executive Director, Global CFO & CRO and Head of API Plus SBU

# Purpose and **Strategy**

countries

At Lupin, our purpose fuels our commitment to deliver highquality, affordable healthcare solutions, enhance the quality of life of our patients and uplift the communities that we serve. What inspires us is our commitment to transforming Hope into Healing.

Our Founder, Dr. Desh Bandhu Gupta, was a firm believer that science was a trigger to enhancing health and empowering communities. DBG, as Dr. Gupta was fondly called, founded Lupin in 1968, and soon expanded the scope to producing life-saving drugs for Tuberculosis. This early pivot towards serving patient needs has instilled in us the commitment to focus on good health for communities globally. Today, we take pride in carrying on this legacy by prioritizing innovation, quality, and accessibility of our healthcare solutions. We focus on key therapeutic areas such as cardiovascular health, tuberculosis, diabetes, respiratory, gastrointestinal disorders, and women's health. We are serving over 1,420,000 patients in 100+ countries through our patient support programs.

Our core values drive us, in our endeavor to fulfil our mission to deliver life changing medicines that meet diverse patient needs globally. Our patient first approach is: we focus on developing medical products for specific therapeutic areas and actively engage in addressing all stages of the healthcare cycle, from prevention to diagnosis and rehabilitation.



#### Transforming HOPE

We are united by our Purpose – 'To improve our patients' lives'.

Our aspiration is to transform Hope into Healing for patients globally through cutting-edge science and technology, supporting the needs of our patients, colleagues, and communities, while delivering sustainable returns and creating value for everyone. We are guided by our four strategic priorities as we move forward to being an innovation-led transnational pharmaceutical company, dedicated to improving patient outcomes and advancing healthcare worldwide.

#### **Holistic Growth**

Our people are our greatest assets, and as our business evolves, we focus on business growth and value creation by developing a future ready workforce.



#### **Lupin's Value Based Culture**



#### **Talent Attraction and Retention**

We integrate our values throughout the employee lifecycle, ensuring every team member understands and embodies them. By implementing employeecentric policies and processes, we foster a culture of growth and recognition.

Our learning and development framework promotes continuous learning and aims to sharpen our core competitive advantages for operational excellence. We are dedicated to creating an environment where individuals can hone their talent, feel inspired, stay curious, and be empowered every day.

#### **Operational Excellence**

We are focused on efficiency extraction and productivity optimization to achieve excellence in our operations across different aspects of the business. This helps us streamline operations and maximize productivity.



#### Manufacturing Efficiency

We aim to enhance the efficiency and productivity of our R&D operations and manufacturing networks through targeted optimization initiatives across markets.



#### **Environmental Excellence**

We are expanding our renewable energy capacity, investing in biomass fuel boilers, recycling of incinerable waste, reducing carbon emissions, and adopting sustainable energy sources.



#### **Capital Efficiency**

By focusing on capital efficiency and maintaining a robust balance sheet through disciplined capital allocation, we optimize resources, minimize costs, and embrace an asset-right model.



#### Digital Transformation

Accelerating the adoption of digital technologies and data analytics supports our decisionmaking and operational agility.

#### **Focus on Patient-Centricity**

We strive to provide patients with meaningful healthcare experiences and outcomes, helping them to lead fulfilling lives. Our decisions are driven by what patients identify as most important to them.



Market Expansion In India, we aim to surpass market growth by expanding our sales force in existing therapeutic areas of dominance such as Cardiology, Pulmonology and Diabetes Management and diversifying our portfolio to include Gynecology, Dermatology, Urology, and Pediatrics to serve a broader patient base.

In the U.S., we focus on first-to-market launches of complex generics, including biosimilars. In the EMEA region, we strengthen our leadership in the Respiratory and Neurology segments.

We are creating new platforms in inhalation, injectables, and biosimilars to expand our offerings and enhance complex dosage forms beyond oral solids.



Accessibility and Affordability

We work to ensure equitable access to medicines and healthcare worldwide, accelerating ARV and anti-TB registrations in low and middle income countries.

Through our partnership with the Tutudesk Foundation in South Africa, we aim to promote equitable access to education for 20 Mn children by 2025.



**Innovation** 

Innovation is the cornerstone of all our initiatives and is a core competency. We relentlessly pursue excellence through continuous improvements in all our projects, processes, and products. We continue to focus on developing innovative products that address medical needs and enhance patient outcomes.

Our strategy includes expanding the inhalation pipeline with accelerated development and green propellant programs and establishing an injectables growth strategy for early success.



Diagnostics and Digital Therapeutics Lupin has always been a pioneer in technology adoption for advancing patient care. To enhance our connect with patients, we are working on advanced Digital and Diagnostic Solutions.

Lupin Diagnostics, our trusted network of labs and collection centers, is accessible to patients for their pathology needs.

Lupin's Lyfe solution is the first and only evidence-based Digital Therapeutics Solution for cardiac rehabilitation.

Lupin is revolutionizing healthcare through apps such as Fight TB for TB patients and LegalRx for medico legal information for healthcare professionals.

We are also advancing AI in healthcare with our AI chatbots, such as Anya and SAHAYAK.

Atharv Ability, Lupin's first Neurological Rehabilitation Center, located in Mumbai, serves as a cutting-edge outpatient facility for adults and children, for neurological rehabilitation.



Through the Lupin Foundation, we have established a sustainable, adaptable model of holistic rural development in India, serving over 1,405 villages across eight states in the year FY24.

# Enriching the Ecosystem

We are committed to enriching the ecosystem by fostering strong collaborations with diverse stakeholders. By engaging with our suppliers and vendors and assessing their performance, including ESG compliance, we ensure mutual growth and adherence to high standards. We support healthcare professionals through continuous education and resources, enhancing their ability to provide exceptional patient care.



To ensure supply continuity for high-value products, we engage with multiple suppliers, maintain buffer supplies, and utilize supply chain modeling to anticipate disruptions. Strategic investments in business intelligence and forecasting systems have enabled us to build a resilient global supply chain and ensure high service levels. We maintain consistent supplies by identifying and onboarding alternate vendors for critical APIs and intermediates.

We also work with our vendors by assessing their adherence to our ESG principles. We are in the process of building their capabilities for a sustainabile value chain.



We ensure compliance with all applicable norms and regulations of national and international regulatory bodies. Additionally, our operations adhere to internationally recognized standards and certifications. These include environmental management, occupational health and safety, quality management, pharmaceutical quality systems, and laboratories for testing and calibration.

## Value Creation Model

#### Input

#### **Business Model**



#### **Financial Capital**

Our financial capital is invested strategically across different therapeutic areas for maximum capital efficiency

- Operating Expenses: INR 177 Bn
- CAPEX Allocation: INR 16.4 Bn



#### **Human Capital**

Our people are our most important assets, and their commitment to patients brings out the best in them

- Global Lupin Family: 22,000+
- Expenditure on Benefits: INR 35 Bn
- Total Training Hours: 1,448,463



#### Manufactured Capital

Our 15 state-of-the-art manufacturing facilities pave the way for our sustainable operations to address patient needs



#### 💃 Natural Capital

Our balanced use of natural resources maximizes efficiencies while reducing the impact on environment

- Energy Consumption: 2.8 Mn GJ
- Water Withdrawal: 1.7 Mn KL



#### **Intellectual Capital**

Our R&D Centers enable us with a competitive advantage, while making therapies more accessible

- R&D Investment: INR 15.3 Bn
- R&D Team: 1400+
- Global R&D Centers: 7



#### Social & Relationship Capital

Our communities are extremely important stakeholders, and their enrichment is priority for us

- CSR Spend: INR 256 Mn
- Patient Outreach Programs: 11



#### **Output**

#### Financial Capital

- Revenue from Operations: INR 200 Bn
- EBITDA: INR 39.3 Bn
- Dividend Paid: INR 1,820 Mn

#### **Outcome**

A growth centric, competitive and positive balance sheet







#### **Human Capital**

- Employee Satisfaction Score: 80%
- Gender Diversity: 9%
- Turnover: 18%

A diverse and holistic workforce







#### Manufactured Capital

- All sites cGMP compliant
- Manufacturing Capacity (Million Units): 20,514
- Total Product Portfolio: 1200+

A modern and efficient manufacturing operation









#### Natural Capital

- Emission Reduction: 21%
- Water Recycling: 44%

A climate resilient approach to our business















#### Intellectual Capital

- Patents Filed in FY24: 73
- Patents Granted in FY24: 110
- Filings in FY24: 33
- Approvals in FY24: 63

Pushing the boundaries for development of new treatments











#### Social & Relationship Capital

Responsible supply chain and strengthening of business alliances



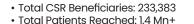












For Lupin, "Value" centers around our patients. Hence, our value creation model is built on the foundation of delivering innovative healthcare solutions that improve patient outcomes, while ensuring sustainable growth for our shareholders. By integrating cutting-edge research, robust development pipelines, efficient production, and ethical marketing practices, we strive to provide long-term healthcare outcomes to our patients.

"VALUE" for us is synonymous with Affordable, Accessible, High-quality, and Innovative therapies that meet patient needs.

Our patient-centric model revolves around unlocking the highest value for our patients in an effective and efficient manner. Our HOPE strategy blends high-quality and innovative therapies for patients worldwide, with accessibility and affordability being critical components.

We constantly invest substantial resources in research and development, in line with our commitment to innovation. By leveraging extensive data and healthcare trends, we identify disease areas and regions needing attention. Our teams undergo rigorous training and development programs and participate in monthly LeadX talks where CXOs engage in discussions with their teams to foster collaboration. Our R&D teams associate with leading academic institutions and partner firms to explore new therapeutic areas and develop complex medicines. Utilizing advanced technologies such as AI, machine learning, and biotechnology, we accelerate the drug discovery process and enhance the efficacy and safety of our products.

Our emphasis on high-value therapeutic areas, combined with strategic partnerships, drives robust revenue growth. Our next-generation manufacturing facilities adhere to the highest quality and compliance standards to support this. While pursuing growth, we prioritize integrating sustainability in all facets of our business model. We continue to invest heavily in renewable energy green chemistry to make our processes more circular and minimize our environmental impact, creating sustainable products. For instance, we are working towards replacing standard propellants with green propellants in our inhaler products and will commence supply of these products in advanced markets.

By maximizing inputs efficiently, we deliver sustained value to our stakeholders and fulfill our commitments to the United Nations Sustainable Development Goals (SDGs). This reflects our dedication to driving sustainable and equitable development across all aspects of our operations as we strive for excellence.



#### **Patient-Centric Sustainability Approach**

We aspire to deliver the best to our patients, and we understand that ESG is a vital lever to achieve that. Hence, we have taken immense care to integrate sustainability into the very fabric of our Hope strategy. Over the last five years, we have made significant strides in our Environmental, Social, and Governance journey, and our recent initiatives reflect this.

This year is pivotal in our ESG journey as we accelerate towards being a patient-centric sustainability organization. We have adopted Science-Based Targets to drive our decarbonization goals and aligned our objectives with those of the latest climate science targets, to reduce our carbon footprint. Additionally, our new biodiversity commitment reflects our recognition of the interconnectedness of human health and the health of our planet. We are implementing innovative practices to protect and enhance biodiversity across our operations, ensuring our growth is harmonious with nature.

Recognizing that our responsibilities extend beyond environmental stewardship, we have also undertaken a comprehensive assessment of human rights across all our operations. This initiative ensures that we are not only compliant with global standards but also proactive in promoting fair labor practices, safe working conditions, and the well-being of all individuals in our value chain. By addressing human rights issues proactively, we foster a culture of respect and equity within our organization and beyond.

We stand high on our commitment to not patent or enforce IP rights on diseases covered by ATMI-2021, especially in LMIC countries. Our generics offer significant cost savings to our patients, contributing to USD 373 Bn in savings to patients in the U.S. and reducing healthcare expenditures in South Africa by 35%. Moreover, our patient assistance programs in India have reached more than 30,000 patients in the last year alone. This was achieved via focused initiatives such as SAARTHI, Jeet and JAI programs. Additionally, our offerings from Lupin Diagnostics and Lupin Digital Health ensure that diagnostics and digital therapeutics are more accessible to patients. Our platforms, such as Lyfe and Atharv Ability, provide complete care to patients in cardiology and neurological rehabilitation. We have also unlocked the power of AI through solutions such as SAHAYAK and Anya, helping respond to queries on various topics, including diabetes, hypertension and TB.

We understand the power of collaboration and actively engage with suppliers, partners, and stakeholders to ensure our environmental and social objectives are shared in pursuance of our ESG goals.

As we move ahead in our ESG journey, we remain committed to transparency, accountability, and continuous improvement. Our vision is to lead by example, demonstrating that sustainable business practices are not only possible but essential for long-term success and the well-being of our planet and people.



# Management Discussion and Analysis

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# Global Trends in the Pharmaceutical Industry

The pandemic has brought in its wake, profound changes in the way the global pharma industry operates. The focus is on securing local pharma supplies while retaining the alignment towards accessibility and affordability. At the same time, a nationalistic fervor and a more patient-centric approach are also discernable.

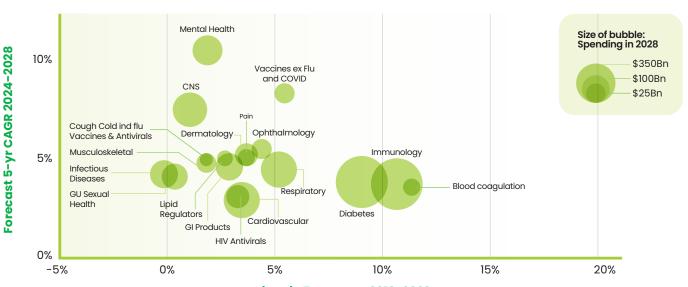
Global medicine consumption is projected to surge, with an estimated 3.8 trillion daily doses by 2028, with varying growth rates across different regions. Specialty medications are poised to dominate global spending, exceeding 40% over the next four years (Source: Deloitte Report), with developed markets leading the charge. Key therapeutic areas such as oncology, immunology, diabetes, and obesity are set to drive substantial growth,

fueled by ongoing innovation and patent expirations. Oncology, in particular, is anticipated to expand at a robust 14-17% through 2028.

Due to an unprecedented strain on healthcare infrastructures globally, the price and accessibility of generics have become critical. This has led to a renewed emphasis on efficiency, process innovation, and cost savings. There is a further shift towards biosimilars and a move up the value chain through complex generics and building specialty pipelines, all of which are expected to lead to sustainable business streams and maximization of long-term profit margins. To achieve this, digital transformation has emerged as a key strategy, with Gen Al and other Al technologies driving innovation.

#### **CAGR 2024-2028**

Region	Original Brands	Non-original Brands	Unbranded Generics	Others	Total
Global	6-9%	8-11%	3-6%	3-6%	6-9%
Developed	6-9%	4-7%	1-4%	1-4%	5-8%
10 Developed	6-9%	4-7%	0-3%	0-3%	5-8%
Other developed	6-9%	4-7%	4-7%	4-7%	5-8%
Pharmerging	10-13%	12-15%	9-12%	5-8%	10-13%
Lower-income Countries	3-6%	4-7%	3-6%	4-7%	3-6%



**Historic 5-yr CAGR 2019-2023** 

Source: IQVIA report

Indian pharmaceutical companies have displayed mixed reactions to the changing economic environment. Fully integrated companies with global business models have benefited from tailwinds, while others are grappling with various challenges. These include intellectual property issues, regulatory compliance hurdles, governmentimposed pricing pressures, rising raw material costs, and supply chain disruptions due to geopolitical conditions.

In the U.S., despite a relatively more benign pricing environment, competitive intensity remains very high with reduced pricing leverage for manufacturers of generics, impacting profitability.

The pharmaceutical industry today is at the crossroads of transformation and challenge, driven by technological advancements, shifting global dynamics, and evolving market pressures. Navigating these complexities calls for agility and innovation to capitalize on growth opportunities while mitigating risks in an increasingly interconnected global landscape.



## Focus on High-value Specialty Generics

Specialty drugs used to treat rare and chronic diseases such as cancer and multiple sclerosis are driving the demand for more affordable generic versions. This segment is expected to grow at a 12.1% CAGR (Source: KPMG Report) through 2024.



#### **Partnerships for Biosimilars**

The biosimilars market is anticipated to expand at a 12.5% CAGR (Source: IQVIA Report), offering a less expensive alternative to off-patent drugs. Pharmaceutical companies are increasingly partnering with Contract Research Development Manufacturing Organizations to expedite time to market.



#### **Al and Digital Transformation**

GenAl, other Al technologies, and digital transformation tools are poised to enhance efficiencies and drive process innovation across the life sciences value chain. A significant portion of the value from Al in life sciences is expected to come from R&D, manufacturing, supply chain, and commercial areas.



## Regulators' Focus on Patient-Reported Outcomes

The U.S. FDA is increasingly interested in understanding patients' health status through patient-reported outcome measures, prompting pharma companies to include these measures in their assessments.



#### Furthering Commitment to ESG

Pharmaceutical companies are setting ambitious netzero targets, prioritizing improvements in global health infrastructure, and fostering workforce diversity. Future efforts will integrate AI and blockchain for sustainability and transparency, driven by stricter regulations and investor demands.



#### **Supply Chain Redesign**

The pandemic exposed vulnerabilities in the pharmaceutical supply chains, prompting manufacturers to diversify sources and explore additional revenue through forward-backward integration.

Geopolitical uncertainties continue to cast shadows over the global economic landscape, posing potential risks. In the U.S., the proposed Biosecure Act has potential significant implications for companies sourcing products from China, especially for the U.S. market. The ongoing Middle East conflict has exacerbated supply routes, mainly from the Red Sea, leading to an increase in freight costs as well as higher inventory costs, thereby placing greater emphasis on the management of delivery schedules.



#### **Regulatory Governance in Al**

As Al adoption accelerates, regulatory bodies are poised to enforce tighter governance to ensure accountability and deliver value. By 2025, stricter regulations are expected to shape Al deployment in the pharmaceutical industry, necessitating compliance and transparency. These regulations will play a critical role in safeguarding patient data and ensuring ethical use of Al technologies.



#### Personalized Patient Experience

Pharma companies are exploring novel ways to customize the patient's journey, improving patient outcomes and experiences. Advances in genomics and biotechnology are paving the way for personalized medicine, where treatments are tailored to individual genetic profiles.

#### Our Approach

Lupin is strategically positioned to navigate the evolving pharmaceutical landscape, focusing on highgrowth therapeutic areas, regional market expansion, investments in innovative therapies, and adoption of advanced technologies. With a strong pipeline in the respiratory segment and complex injectables, Lupin remains competitive by constantly investing in research and development to bring innovative products to market. Our established presence in key emerging markets such as the Philippines, South Africa, Brazil and Mexico and ongoing expansion in Europe and other markets such as Australia enable us to capitalize on regional growth trends, enhance distribution networks, and augment local manufacturing capacities. These initiatives align with global industry trends, reinforcing Lupin's commitment to delivering value to stakeholders and improving patient outcomes worldwide, ensuring sustained growth and value creation.

Despite a challenging environment, Lupin has achieved robust double-digit growth. A strong ESG framework is at the core of all our initiatives, aligning with our business strategy. We will continue our strategic focus on complex generics, particularly inhalation and complex injectables, to achieve our objectives. Lupin remains committed to being a trusted partner for high-quality, affordable medicines, serving all patients and communities.

## India

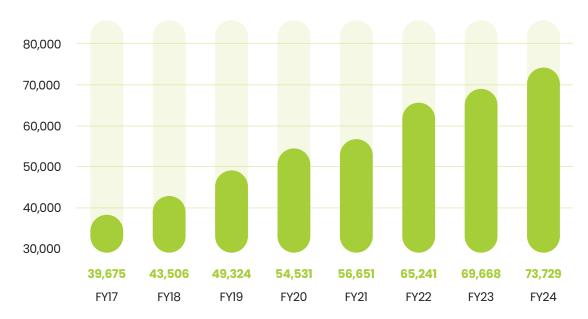


Lupin's performance in the Indian pharmaceutical market has consistently been on an upward trajectory, with its India business outperforming the market. This success can be attributed to our strategic expansion into chronic and fast-growing therapies, leading to revenues of INR 73,729 Mn, accounting for 34% of Lupin's total revenue. The company's focus on delivering high-quality and affordable drugs has established it as a

preferred partner for medical practitioners in India. Strong customer engagement has also been a significant factor in strengthening its presence, with Lupin being ranked seventh in the Indian Pharmaceutical Market. In FY24, Lupin's branded generics sales increased by 9.6%, achieving a five-year CAGR of 10.4%, surpassing the market's growth rate of 9.9%. Consequently, our market share increased to 3.4% in FY24.



### India Formulation Sales (in INR Mn)\*



Lupin's India Region Formulations business primarily focuses on the chronic segment, contributing 59.8% of its total revenue, with Lupin holding the fifth position in the industry. The top five therapy areas in India - Cardiology, anti-diabetes, Respiratory, Gastrointestinal, and anti-infective, collectively account for 73.6% of Lupin's sales. Lupin is a leader in the anti-TB segment and ranks second in the Respiratory segment. The Cardiology and anti-diabetes segments generate approximately INR 16,000 Mn and INR 15,000 Mn, respectively, and Lupin ranks third in both these growing areas. The Respiratory therapy segment has surpassed INR 10,000 Mn, and the

Gastro+Hepato therapy segment has moved upto INR 7,000 Mn.

In the Respiratory segment, we launched the world's first Fixed Dose Triple Combination drug, Vilfuro-G, for managing Chronic Obstructive Pulmonary Disease, a leading cause of death and disability. Approved as a Dry Powder Inhaler by the Drug Controller General of India, this innovative therapy brings hope to over 37 Mn COPD patients in India. This milestone underscores our commitment to expanding our respiratory portfolio and providing essential healthcare solutions to transform lives.

### Our Brands in the Top 300 Brands Category of the IPM



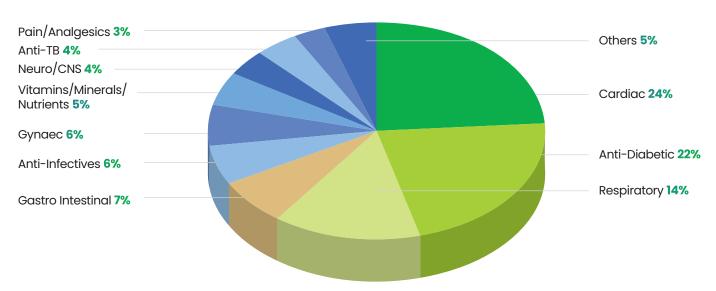
In the anti-diabetes segment, Lupin experienced a steady growth rate of 5.1%, while the Cardiology segment achieved a growth rate of 13.4%, outperforming the market growth rate of 10.0%. In the Respiratory segment too, Lupin's growth rate of 13.8% was significantly higher than the market growth rate of 2.7%.

Lupin's unwavering commitment to fostering more robust connections with medical practitioners and driving better patient outcomes is evident through its proactive initiatives. The company has also constantly focused on curating unique scientific platforms that facilitate collaboration and partnerships with leading universities worldwide to enhance the expertise of doctors.

By consistently aligning its business strategies with foresight on future market trends and focusing strongly on innovation, Lupin continues to reinforce its position as a leading player in the Indian pharmaceutical market.

### **Therapy-wise Market Share**

Therapy	Rank	Market Share	
Anti-TB	1		60.7% (2.0%)
Anti-Diabetic	3		7.8% (-0.4%)
Cardiology	3		6.1% (-0.1%)
Respiratory	2		6.1% (0.3%)
Gynecology	9		3.7% (0%)
Neuro/CNS	6		2.7% (-0.1%)
Gastrointestinal	10		2.8% (0%)



### **Patient Support Programs**

#### NovaShakti

NovaShakti empowers women against heart disease through awareness, diagnosis, and care, engaging over 50,000 patients and 7,000 healthcare professionals. Through an association with Olympian MC Mary Kom, NovaShakti promotes heart health through educational screening. A strong social media presence has helped in reaching out to a large segment of women and creating awareness.



### **JEET**

Jeet is a reward-based Patient support Program that improves heart health through Awareness, Adherence, and Assistance. It encourages healthy habits through medication reminders and health quizzes. Jeet, recommended by healthcare practitioners, has empowered a number of patients and practitioners and will continue to focus on reaching out to many more.



### **Joint Airways Initiative**

JAI is India's first digital asthma educator platform, aiding nearly 38 Mn asthma patients with the right way to use inhalers. Over 12,000 patients have enrolled in the last year.



### Humrahi

Humrahi is a leading patient support program for diabetes management, offering services in 12 languages, including a chatbot, tracking tools, counseling, and complimentary tests. Humrahi onboarded over 11, 862 patients in the last year, who were supported through educational camps and screenings.



### Say Yes to Life

SAARTHI is a support program for mental health professionals and patients, available in multiple regional languages. The platfrom improves treatment outcomes and offers coping strategies for mental health issues such as anxiety and stress, enabling open discussions with psychiatrists.



### **AI Screening for Breast Cancer**

Niramai's Thermalytix™ uses Al for early breast cancer detection, significantly improving accuracy over traditional methods. Lupin has partnered with Niramai and conducted over 90 screening camps in the past year.



### Prothsahan

Prothsahan promotes breast cancer awareness through educational initiatives and partnerships with public figures and medical experts. Interactive sessions with various sections of the community have been able to help with education on symptoms and early detection.



### **Leveraging Digital**

In its efforts to drive positive patient health outcomes globally, Lupin has been at the forefront of leveraging innovative digital strategies to enhance customer engagement. Multichannel initiatives, such as Lupin Konnect and DigiEngage, enable seamless interaction with our core doctors through digital and telecommunication channels, in addition to traditional face-to-face engagements. Through evidence-based practices and clinical guidelines, doctors have access to updates on therapeutic breakthroughs and treatment methods, helping them deliver optimal patient care to improve lives.

Lupin Konnect plays a vital role in enhancing brand awareness among untapped General Practitioners. Through our omni-channel engagements, GPs are constantly kept abreast of the latest scientific updates, specifically tailored to the core Lupin brands. This targeted outreach allows us to build stronger relationships with them and improve brand recall.

Furthermore, we have implemented SmartRep, which is specifically designed for our field force and serves as a comprehensive analytics platform to obtain actionable insights. This platform is fully operational across all divisions within India Region Formulations, seamlessly integrating various resources such as sales performance metrics, coaching modules, a knowledge hub, chemist data, and more. This seamless integration empowers our teams with the necessary tools to provide exceptional service and support to healthcare professionals.

Currently, our adoption rate stands at an impressive 97%, highlighting the effectiveness of this platform in enhancing our field force's capabilities. Going forward, we will enhance our efforts through Al and Machine Learning based insight programs, to further support our field force.

Lupin Gurukul is a centralized repository for brand plans and marketing collateral, providing easy access and reference for our team members. This platform enhances efficiencies, reduces approval time and enables team members to make informed decisions.

Additionally, we have developed Anya, an Al-powered chatbot that delivers medically verified responses and provides valuable insights. Anya is available in 6 languages and covers a wide range of therapy areas, including Cardiology, Diabetes, Respiratory, Dermatology, Tuberculosis, Urology, Orthopaedics, and more. With over 32 lakh queries successfully addressed, Anya has assisted over 5 lakh+ users with not just text responses but infographics as well.

Our dedication to digital engagement is exemplified by our active presence on social media platforms to connect with our audience for positive outcomes. Lupin India has witnessed a remarkable 16% increase in followers, and the Shaping Health platform has seen a notable 10% rise compared to the previous year.

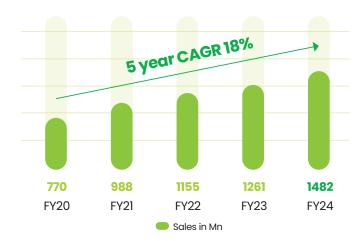
As we continue to grow our online community, we are committed to delivering relevant and informative content that resonates with our followers and reinforces our position as a leader in the digital space.



### LupinLife

LupinLife Consumer Healthcare, our OTC business, has achieved remarkable growth since its inception in 2017, expanding into multiple categories, including gastro, health supplements, women's health, and pain management. With a 5-year CAGR outpacing the OTC category, our flagship brand, Softovac®, leads the bulk laxative segment with a 44% market share. Following its transition to a consumer healthcare brand, Aptivate® has carved a niche in child healthcare, demonstrating strong performance. We run innovative engagement programs such as the Aptivate Achhi Bhook Quiz and Aptivate Run.

Strategic brands such as Vimpro and Vovilup strengthen our portfolio, which is supported by an agile retail network and digital marketing strategies. LupinLife continues to grow at 2x the OTC category, achieving an 18% CAGR since FY20, reflecting our commitment to consumer relevance and operational excellence, aided by a robust retail network, digital marketing strategies, and sales force automation.











### **Lupin Diagnostics Limited**

Since commencing operations in 2021, Lupin Diagnostics has established 38 processing labs across West, East, and South India. By 31 March 2024, we surpassed our revenue of INR 600 Mn, serving over 1.2 million patients. Recognizing that 70% of treatment decisions in India are based on diagnostic tests, we ensure accuracy through stringent quality control and benchmarking against international standards. Over 50% of our labs are NABL accredited, one of the highest in the industry, with a goal to achieve 100% by FY25.

We are expanding in West and East India, focusing on tier 3 and tier 4 cities, and have broadened our portfolio to include oncology, neurology, and genomics. Our network of 750 collection centres support this growth. To maintain sample integrity, we employ over 100 field executives for temperature-controlled transportation. We also offer value-added services such as dynamic smart reports, health monitoring tips, and trend analysis for chronic disease management, enhancing patient care and treatment outcomes.



### **Lupin Digital Health**

In FY23, Lupin launched Lupin Digital Health (LDH), marking its foray into the burgeoning field of Digital Therapeutics (DTx). LDH introduced Lyfe<sup>TM</sup>, India's first evidence-based remote cardiac rehabilitation program with Coronary Artery Disease and Acute Coronary Syndrome patients, aimed at reducing heart attack risks and improving patients' quality of life. The program features a multidisciplinary team offering comprehensive care.

In FY24, we expanded our offerings with the launch of Lyfe HF, catering specifically to patients dealing with heart failure. Over the past year, thousands of patients across 200-plus cities and towns have benefited from our Lyfe programs. We secured an exclusive collaboration with the American College of Cardiology and obtained ISO 27001:2022 certification, along with Central Drugs Standard Control Organization approval for our platform as a Class C Software as a Medical Device.

Looking ahead to FY25, we plan to launch a product targeting early stage heart disease risk factors, emphasizing prevention through lifestyle modifications. Lupin Digital Health is committed to leveraging digital innovations to transform healthcare in India.





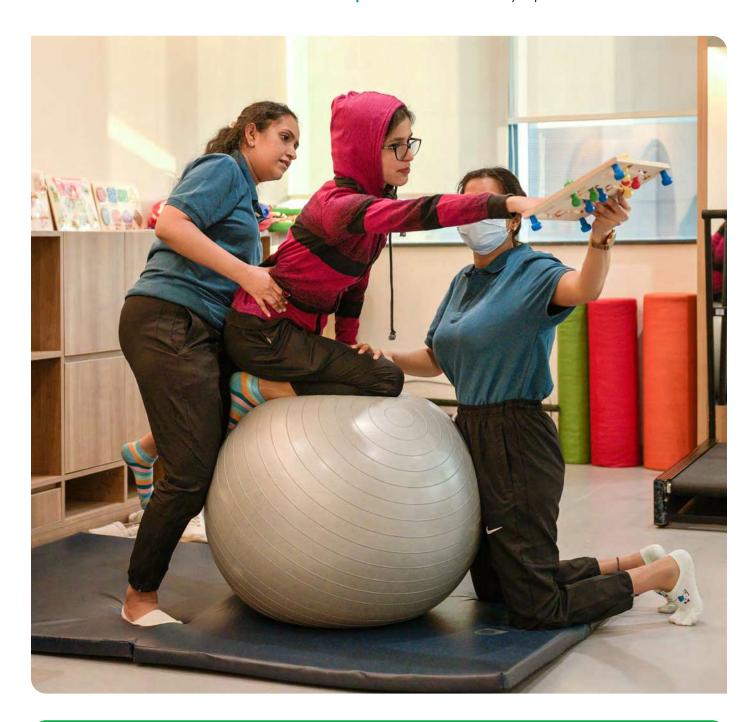
### **Atharv Ability**

Atharv Ability, Lupin's first Neurological Rehabilitation Center, serves as a cutting-edge outpatient facility for both adults and children, and addresses the crucial need for neurorehabilitation in India. Research highlights that multidisciplinary rehabilitation can enhance functional recovery by 30-40% and improve the quality of life for patients. The center specializes in treating post-stroke, traumatic brain injury, spinal cord injury, and various other neurological conditions, including Parkinson's, cerebral palsy, and multiple sclerosis.

Offering a wide range of treatments under one roof, Atharv Ability's services include neuro physiotherapy, advanced robotics therapy, speech and language therapy, occupational therapy, cognitive therapy, aqua therapy, pain management, spine rehabilitation, and pediatric neurological rehabilitation. In FY24, Atharv Ability treated over 2,400 patients and conducted nearly 30,000 treatment sessions, including 10,000+ physiotherapy sessions, 2,200+ robotics therapy sessions, and 1,800 aqua therapy sessions.

Since its launch, Atharv Ability has meaningfully touched the lives of over 5,000 patients, exemplifying our commitment to enhancing the lives of those with neurological disabilities, ensuring they regain their abilities and reintegrate into society.





### **Outlook**

Lupin's India business continues to move forward and sharpen its focus on chronic and high-growth therapy areas, leveraging its strong market position and expanding its portfolio of high-quality, affordable drugs. By continuing to foster strong relationships with doctors, patients, distribution channels and consumers, and leveraging its digital platforms, Lupin aims to enhance its customer engagement and support.

Our digital initiatives will be further enhanced with the integration of advanced technologies such as Al and machine learning to provide actionable insights and optimize performance. Additionally, we will continue to expand our digital marketing efforts to strengthen our brand presence and reach a broader audience. Our commitment to innovation and excellence will ensure that Lupin remains at the forefront, driving positive health outcomes and delivering value to our stakeholders.

# **North America**









The U.S. pharmaceutical market remains the largest globally in terms of dollar value, with a net market value of USD 446 Bn in 2023 and a net CAGR of 5.3% over the last five years (Source: IQVIA Institute for Human Data Science, Global Use of Medicines: Outlook to 2028, January 2024). It is characterized by a significant disparity between branded and generic medicines. Despite accounting for only 8.8% of prescriptions, branded medicines constitute a staggering 85.7% of the market value. On the other hand, unbranded generics dominate in terms of prescription volume, representing 88.4% of prescriptions, however contributing to only 8.0% of revenues. Branded generics serve as a middle ground, accounting for 6.3% of total net sales and 2.8% of prescriptions (Source: IQVIA – US Generics and Biosimilars Trends).

Biologics is another critical component of the U.S. pharmaceutical landscape, currently accounting for 46% of drug spending and exhibiting a very high growth rate (Source: IQVIA – Global Pharma Market Snapshot - 2024). This growth trajectory highlights its increasing importance in the market, a trend that is likely to continue as more biologic treatments gain approval and adoption.

The U.S. market is on the cusp of significant transformations due to impending losses of exclusivity. This is expected to reduce brand spending by USD 145 Bn over the next five years. Small molecule drugs will be the most affected, with an anticipated reduction in brand spending of USD 106 Bn through 2028, more than double the impact over the last five years. Biologics will also face substantial spending reductions, estimated at USD 39 Bn over the same period, as biosimilar market dynamics mature and major products encounter competition (Source: IQVIA Institute for Human Data Science, Global Use of Medicines: Outlook to 2028, January 2024).

### Lupin's Evolution, Performance and Highlights

In this dynamic and competitive environment, Lupin has consistently played a pivotal role over the last few years by providing high-quality, safe, and affordable medicines to millions of Americans. Despite operating in a challenging environment characterized by high price deflation due to buyers' consolidation, supply chain disruptions, and rising competition, we have displayed not only a high degree of resilience, but also forged ahead in terms of sales. Our market strategy epitomizes value creation, which helps us thrive wherever we operate.





Our relentless focus on sustainable growth, portfolio diversification, and profitability drives every decision we make. A major growth engine over the last 5 years, both from a top as well as bottom line standpoint, has been the inhalation segment, which has witnessed significant growth. The business, which represented less than 2%, witnessed substantial growth, contributing to almost 40% of the overall U.S. net sales. We expect to sustain the business at high growth levels, ramping up the inhalation business and focusing on new product launches in FY25.

As of March 2024, Lupin is the third-largest pharmaceutical company in the U.S. by filled prescriptions, with a 5.2% market share in generic scripts. Thanks to our portfolio of 150+ commercialized products, a ~30% market share per marketed product. With 100+ products in the pipeline across a wide range of therapeutic areas and dosage forms, we continue to maintain our business momentum, auguring well for the healthcare ecosystem in the U.S.

During the last fiscal year, the U.S. market contributed to 34% of the overall company sales, with INR 67,628 Mn in net revenue, strong growth of 30% over FY23, higher than other geographies. Several key products have contributed to this noteworthy performance. Our strategic pivot to complex generics has yielded remarkable results.

The launch of Tiotropium (Gx Spiriva) in August 2023, the first Dry Powder Inhaler from India for the U.S. market, achieved consistent substitution rates exceeding 30%, underscoring its acceptance and demand. In line with prior years, Albuterol continued to be a top-selling product for Lupin and consistently captured 20%+ of the total reference market. Albuterol and Tiotropium are expected to be major drivers of financial performance through the next few years. Our strategy of integrating inhalation products such as Xopenex® and Brovana® enhances our offerings in the crucial respiratory segment. It will cement Lupin's position as a top player in the U.S. respiratory space, an area of strategic focus for the

company. The successful launch of gSpiriva (Tiotropium) has not only positioned us as a leader in oral solid dosage forms, but has also set the stage for pioneering biosimilars.

Notably, Lupin currently ranks as the second-largest generic pharmaceutical company by sales in the U.S. respiratory segment, reflecting a strong foothold in and focus on this critical therapeutic area. Beyond inhalation products, strong top and bottom line contributions also came from other significant products such as Lisinopril and Bupropion, as well as gastro-intestinal products Gx GaviLyte and Gx Suprep, both of which are manufactured in our Somerset, NJ, plant. In addition to the introduction of Tiotropium, the U.S. business also benefited from 10 more new product launches in FY24, including Darunavir, Gx Prolensa, and Diazepam Rectal Gel. The combination of

new product introductions, skillful commercial and supply chain execution, and ongoing measures to enhance operational efficiencies have helped move up our margins over the course of the last year, contributing to a remarkable financial performance. This, in turn serves as a key lever for value creation for all our stakeholders.

Driven by utmost attention to quality across all aspects of the supply chain, right from the procurement of APIs and KSMs to production, skillful commercial execution on inline products, relentless innovation across all therapeutic areas and dosage forms, as well as continuous operational improvements and cost optimization efforts, Lupin U.S. is projected to maintain a leading position and propel the overall company to sustained success in the coming years.

### **Outlook**

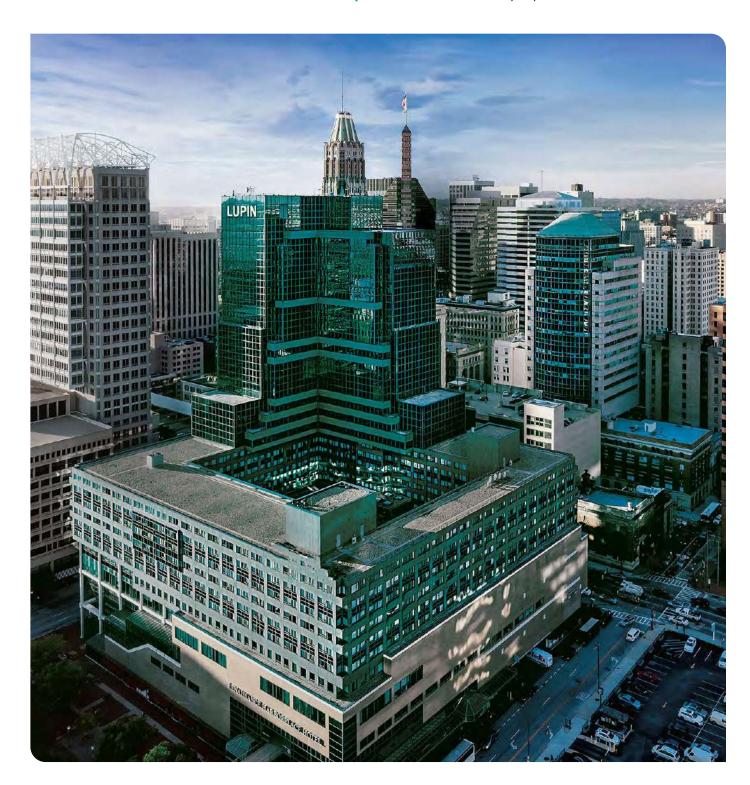
While the downward pricing pressure on oral solids has moderated from double-digit declines in FY23 to mid-high, single-digit percentages in FY24, Lupin's focus is to strategically shift from traditional oral solid formulations towards complex and differentiated products. During the last year, more than 80% of our new product revenues in the U.S. came from nonoral solid products, platforms such as inhalation and injectables, characterized by less pronounced generic price deflation and reduced competitive pressure. We will build upon scaled product platforms in legacy oral and ophthalmic segments and drive our business around the commercial portfolio over the coming years. To drive this shift, around 70% of the R&D spend over the next five years is projected to be utilized for the development of complex assets in the inhalation and injectables

Beyond unlocking additional value from the inline commercial portfolio, we will ramp up our introduction of key oral and ophthalmic "first" products as well as a number of injectable assets. These include products such as Liraglutide (Victoza, Saxenda) and Glucagon, all of which are expected to contribute to robust growth in the near and medium term.

In the long term, a strong pipeline of 30+ injectables and 20+ inhalation products, comprising a number of first-to-file, exclusive first-to-file and first-tomarket opportunities, will enable a more sustained growth as we continue to pivot to more complex

products, in particular inhalation and complex injectables. In this context, Lupin Inhalation Research Center (LIRC), our state-of-the-art, inhalation dedicated R&D center located in Coral Springs, Florida, will play an increasingly significant role in adding value. LIRC will contribute to our business strategy and will be a hotbed for innovation in the respiratory space from a formulation, device and drug-device combination standpoint. With advantages such as a differentiated talent pool, sophisticated technology and scientific equipment, LIRC will be a growth engine for the company. There will be further impetus to research around platforms such as MDIs, DPIs, SMIs, and nasal sprays. LIRC will also push forward our agenda around sustainability with green propellants, which will be fundamental to further establishing our position as a responsible pharmaceutical company.

Additionally, cost optimization efforts will enable us to improve our bottom line. We will also continue to explore inorganic opportunities to complement our existing portfolio of generics and specialty products. Strategic acquisitions and partnerships will be key to enhancing our product offerings, entering new therapeutic areas, and strengthening our market position, particularly in the specialty arena. Overall, we remain dedicated to delivering high-quality, affordable medicines to patients and are confident in our ability to navigate the market landscape effectively. Lupin's strategic evolution in maintaining growth is multifaceted and deeply rooted in a blend of market diversification, new product portfolio, and operational optimization.





The Canadian pharmaceutical market, valued at USD 31.8 Bn with a 9% growth rate driven by biologics and diabetes/anti-obesity medications, offers significant opportunities. Lupin's subsidiary in Canada, Lupin Pharma Canada Ltd., is a specialty brand company focusing on gastroenterology and women's health areas, as well as niche and complex generics. It is the first company

to launch generic Tiotropium dry powder inhalation in Canada and has launched its first biosimilar, Etanercept, in April 2024. Since its commercial inception in 2015, Lupin Pharma Canada has consistently achieved double-digit growth, finishing this year with sales over CAD 48 Mn. We aim to continue investing in brand and complex generic products to sustain our strong growth trajectory.

# Europe, Middle East and Africa







Largest Generics Player in South Africa

With an estimated value of USD 363 Bn, the pharmaceutical market in Europe, Middle East, and Africa (EMEA) accounts for 25% of the global market. Lupin's sales in the EMEA region constitute 10% of our global sales. Our unique portfolio, which includes niche branded generics, biosimilars, and inhalation products, presents significant growth opportunities within this region.



The pharmaceutical market in Europe is valued at USD 335 Bn, with the generic business contributing over USD 69 Bn. Despite the looming patent cliff with major pharmaceutical brands, particularly biologics, set to expire soon, the European market is poised for significant growth in the coming years.

In FY24, Lupin's European business recorded sales of INR 19,235 Mn, up by 24% compared to the last year. Key drivers of this growth include the launch of our first respiratory product to several European countries and the extension of NaMuscla® beyond the UK, Germany, and France. Furthermore, our market presence has been strengthened through deep digital engagement with healthcare practitioners and the successful adoption of digital channels for promotion.

NaMuscla®, our flagship product in the neurology segment in Europe, addresses the unmet needs of adult patients suffering from non-dystrophic myotonic disorders, a severe neuromuscular and orphan disease with debilitating effects. Lupin is committed to broadening NaMuscla's indications to pediatric patients with myotonic disorders and adults with Myotonic Dystrophy through two ongoing clinical studies. Apart from NaMuscla, our first respiratory product in Europe, Beclometasone-Formoterol Gx, is now distributed across several countries.

Lupin has successfully entered the injectable space through the acquisition of Medisol SAS in France. Medisol's wide portfolio comprises of injectables in pain, anti-inflammatory, and cardiovascular segments. This provides us with a robust foundation to leverage Lupin's injectable portfolio in France over the next few years. This strategic expansion and innovation in our product

offerings underscore Lupin's dedication to addressing unmet medical needs and driving growth in the European pharmaceutical market.



Our German subsidiary, Hormosan Pharma GmbH, has sustained its growth in the competitive German market. In FY24, Hormosan witnessed positive growth in its established neurology, pain, and sexual health portfolios. The launch of Luforbec®, the first generic Beclometasone/Formoterol in Germany, marked Hormosan's expansion into the inhalation field, further enhancing our potential in this segment.

In the face of a declining German contraceptive market, Hormosan has posted an impressive 16% growth compared to the previous year and achieved an 18% four-year CAGR, defying industry trends. At the core of this success lies a strategic investment in service innovation, helping position Hormosan as the fastest-growing company in the market. The company's commitment to meeting market needs led to the creation of the Contraception Prescription Navigator, a ground-breaking tool developed in collaboration with German Key Opinion Leaders, thus making Hormosan a trendsetter in the country.



In the UK, we have moved the needle and enhanced our market share through the penetration of Luforbec®. Amongst the new brands launched over the last four years, Luforbec® is the highest-performing primary care brand in both value and volume (Source: IQVIA report), with over 150,000 patients benefitting from our product. This volume growth is driving significant savings for the UK healthcare system. Additionally, we have enabled our carbon offsetting program, which underscores Lupin Healthcare's commitment to sustainability alongside value delivery.



In South Africa, the pharmaceutical market is valued at ZAR 54.8 Bn, experiencing a YoY growth of 1.1%. Lupin's South African subsidiary, Pharma Dynamics, outperformed the market with a MAT growth of 4.4%, with sales of ZAR 1,445 Mn. This growth was driven by sustained performance in key segments such as Cardiovascular and Central Nervous System, despite ongoing pricing pressures from medical aid funding agencies and a challenging economic climate. Additionally, strong growth was observed in our Female Healthcare portfolio and our OTC franchise, led by Efferflu-C Immune Booster.

Pharma Dynamics continues to be the largest CVS company in South Africa, holding a value share of 13.7%. In unit terms, we have 25 products ranked as the top products in their respective categories and 16 products in the second position across various ATC classifications. Pharma Dynamics stands as the 8<sup>th</sup> largest generic pharmaceutical company in South Africa.

Pharma Dynamics remains committed to complying with the government's Broad-Based Black Economic Empowerment policy, aimed at enhancing the economic participation of the Black population. Our upcoming verification is expected to reflect an increased compliance level following the successful pursuit of several new initiatives, including participation in the Youth Employment Service.

In FY24, Pharma Dynamics continued to collaborate with the South African Health Products Regulatory Authority to secure 21 product approvals. This year, 11 new products were introduced to the South African market. Pharma Dynamics is set to maintain its growth momentum in FY25, with the planned introduction of eight new products.

### **Outlook**

The current macroeconomic and geopolitical situation impacting Europe and the Middle East present significant challenges for FY25, including price deterioration and inflation. Despite these challenges, Lupin is committed to expanding its product offerings and leveraging various platforms across the region for expansion. With top-ranking market positions in key therapeutic areas, we will continue to focus on building our specialty care portfolio to drive further growth. We are also focused on expanding our OTC self help category in the South African market through organic as well as inorganic opportunities.

Data Source: IQVIA MAT February 2024



### **Growth Markets - APAC**



The APAC region continues to be a dynamic and rapidly expanding market for Lupin, with Australia and the Philippines being significant contributors. In Australia, our focus on niche generics and biosimilars is driving steady growth. In the fast-growing pharmaceutical sector in the Philippines, Multicare Pharmaceuticals is leveraging its extensive product portfolio and strategic new launches to gain market share. These efforts are a testament to our commitment to delivering high-quality, affordable medicines across the APAC region, while further widening our footprint in these markets.

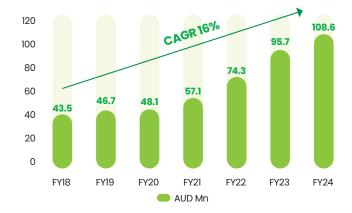


The pharmaceutical market in Australia is currently valued at approximately AUD 22 Bn, with an annual growth rate of 3%. The generic (Gx) business accounts for over AUD 3 Bn of this market. In the medium term, the Australian market is projected to grow at 3–5% annually. Australia's population of around 27 Mn is characterized by an aging demographic, similar to other developed nations. However, a robust immigration program has been a key driver of population growth, resulting in sustained demand for primary as well as chronic care medicines.

The Australian government subsidizes medicines for its population, focusing on cost containment to fund newer and more expensive medications without impacting the national budget. This emphasis on cost control is expected to continue in the medium to long term, with enhanced efforts to facilitate generic penetration. Some of the measures in this direction include simplification of product registrations, reducing compliance burdens, and collaborating with like-minded countries on product approvals with no compromise on quality standards. Additionally, the government has established a framework to facilitate the entry of biosimilars, too. Overall, the Australian market has created a clear pathway for generic and biosimilar companies to enter, develop and grow over the medium to long term.

Generic Health remains the fourth-largest generic player in Australia, with sales of AUD 108 Mn in FY24, up from AUD 96 Mn in FY23, representing a growth rate of 13%. This has been possible due to 12 new product launches during the year and the continued success of our OTC hair loss treatment product, Minoxidil. We have also witnessed an increased market share of existing products; despite

competition in our key molecules, innovative and new product launches and strategic market positioning have supported our growth trajectory.



### **Outlook**

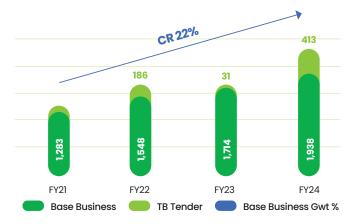
Looking ahead to FY25 and beyond, Generic Health will maintain its focus on niche generic products and gaining market share. We anticipate market erosion in our top products due to new entrants; however, we are prepared to counter this with a robust pipeline and strategic marketing programs. Lupin will focus on the generics sector, with an emphasis on Respiratory, Oncology, complex injectables, and Biosimilars. Additionally, we are expanding our footprint in adjacent markets, including New Zealand, to leverage growth opportunities in the region.





The pharmaceutical market in the Philippines is valued at USD 4.9 Bn, with a robust annual growth rate of 8.7% (based on IQVIA Topline Report MAT March 2024). Multicare Pharmaceuticals, a subsidiary of Lupin Ltd, is ranked the No.1 Indian company in the Philippines and holds the second position among all branded generic companies.

Multicare Pharmaceuticals achieved total sales of PHP 2.35 Bn in FY24, an increase of 35% compared to the previous year. The company has a vast and diverse portfolio of approximately 100 products spanning various therapeutic areas, including Rheumatology, Women's Health, Oncology, Diabetes, Gastroenterology, Pediatrics, Renal, Respiratory, anti-TB, and Neuroscience.



Multicare Pharmaceuticals was recently certified as a 'Great Place to Work,' reflecting the company's commitment to fostering a highly engaged and productive workforce. This certification on workplace culture underscores the high level of trust within the organization and the consistent positive employee experience that drives performance and productivity.

### **Outlook**

Looking forward, Multicare has a robust pipeline of new product launches scheduled for FY25 and FY26, which include biosimilars and specialty products. This strategic focus on expanding and diversifying its product offerings is expected to drive continued growth and solidify its market position.

Multicare Pharmaceuticals is well-positioned to capitalize on the growing pharmaceutical market in the Philippines through its extensive product portfolio, strategic new launches, and a dedicated workforce committed to excellence. This aligns with Lupin's overall strategy to strengthen its presence in key growth markets within the APAC region.



## **Growth Markets - LATAM**





With a market size of USD 11.7 Bn, Mexico is the second largest pharmaceutical market in Latin America. The market experienced a growth of 4.4% in value terms (according to MAT Figures as of February 2024). The primary driver of this growth is the strong dependency of the Mexican pharmaceutical market on patients' out-of-pocket expenses, coupled with the absence of price controls. Key product categories such as anti-diabetics, vaccines, and respiratory treatments exhibit significant double-digit growth.

In FY24, Laboratorios Grin (Lab Grin), Lupin's subsidiary in Mexico, primarily focused on ophthalmology within the private market, and achieved significant milestones despite facing many challenges. The temporary closure of our manufacturing facility posed complex supply chain issues; however, Lab Grin demonstrated remarkable resilience and a robust recovery. The closure of our factory for a considerable period created supply issues that required swift and effective management. Through strategic planning, we mitigated the impact of these disruptions and ensured a strong bounce back.

Lab Grin secured an impressive market share of 7.6%, underscoring our commitment to innovation and market penetration. This achievement is particularly notable, given the operational disruptions faced during the year. The successful launch of six new products from our pure innovation pipeline was crucial to our growth. These products, including treatments for dry eye, anti-infectives,

and food supplements, have been well-received in the market. Additionally, we maximized the market penetration of our in-licensing portfolio, further enhancing our product offerings and market reach. Financially, Lab Grin delivered a positive EBITDA of INR 239 Mn, reflecting our highly focused approach to the controllable portfolio and driving significant operational efficiencies. These efforts have helped Lab Grin gain market penetration and a higher share within the ophthalmic segment.

### **Outlook**

Looking ahead, Lab Grin is well-positioned to continue its market share gains within the ophthalmic market. The company plans to launch over 20 innovative products in the next five years, with an aim to secure market leadership. Leveraging Lupin's global product pipeline, Lab Grin also intends to expand beyond ophthalmology by introducing products in the neuroscience and respiratory segments. This strategic expansion aims to transform Lab Grin's portfolio into one comprising purely innovative and innovative branded generics across various therapy areas.







The Brazilian pharmaceutical market continues to demonstrate robust growth and dynamic shifts, providing significant opportunities for various business models. The ongoing evolution in pharmaceutical retail dynamics presents ample room for expansion. Additionally, an important number of molecules are expected to lose patent protection in the next five years, creating opportunities for the generic and biosimilar markets while posing challenges for reference drugs. Medguimica, Lupin's Brazil subsidiary, has continued outperforming the market, gaining a share in a highly competitive environment. In FY24, Medquimica achieved sales of BRL 253 Mn, maintaining its position as the 6th largest player in Brazil. The company's robust performance is driven by a diverse portfolio and strategic market positioning. Medquimica has a broad portfolio encompassing 76 molecules across 50 therapeutic classes, with 18 products ranked within the top 5 in their categories. The OTC portfolio is a leading segment featuring top-selling and rapidly growing products. Continuous expansion through innovative formulations has made OTC the primary revenue source. The company also focuses on rare diseases, such as Wilson disease, a rare genetic disorder affecting approximately 1 in 30,000 to 1 in 50,000 Brazilians annually.

During the year, Medquimica encountered a few challenges on the quality front. However, the company acted swiftly and decisively to address these issues. A robust remediation plan, including a reinforced weekly quality control mechanism, was implemented. This

ensured that Medquimica quickly overcame these challenges and was able to significantly enhance its quality management processes, providing a huge fillip for future growth.

Several factors are propelling the growth of Medquimica and the broader pharmaceutical market in Brazil. Increased cost and price pressures from payers and the accelerated launch of new products contribute significantly to market growth. The adoption of new technologies and growing government expenditure on health further bolster the market. The loss of exclusivity, favoring generics and biosimilars, continues to be a critical growth driver.

### **Outlook**

Medquimica's outlook for FY25 is promising, with growth expected to be driven by price hikes and the performance of key products. Medquimica has implemented a robust remediation plan, including a reinforced weekly quality control mechanism, to ensure the highest gross margins moving forward. This strategic focus is expected to maintain the company's growth trajectory and enhance its market position in the Brazilian pharmaceutical industry.

### **API Plus**

Lupin's Active Pharmaceutical Ingredient (API) Business is anchored on our extensive expertise in process chemistry including fermentation technology, manufacturing efficiencies, strategic cost management, and procurement. During FY24, we delivered well on our API business, continuing to strengthen our loyal client base and further expand on it. The API division achieved sales of INR 11,415 Mn over the year.

We are currently in the process of developing a robust new product portfolio across various therapeutic areas. The seeding of new products in diverse markets is expected to pave the way for sustainable growth in our API business over the next five years.

The Government of India's Performance Linked Initiative scheme aims to enhance self-reliance in the API sector and reduce import dependency for key products. Lupin has launched several strategic initiatives aligned with this, including additions to our product portfolio and expansion of our API production capacities.

Leveraging our rich expertise in API research and formulation development, our value-added P2P business focuses on developing new molecules and combinations that meet market needs. During the year, the P2P business successfully commercialized new and innovative formulations in the cardiovascular and gastrointestinal therapy segments. Revenue from new products contributed 20% to overall sales, with key launches

including Sacubitril-Valsartan and Linagliptin, both as plain formulations and in combination.

### **Lupin Manufacturing Solutions**

In FY24, we had a strategic carve out of our API business, encompassing the manufacturing sites at Dabhasa and Vizag, as well as Fermentation and Enzymatic research at Lupin Research Park - Pune, to form our subsidiary, Lupin Manufacturing Solutions. This initiative aligns with our commitment to exploring new horizons and achieving sustainable growth. LMS aims to maximize our third-party API business while expanding into API Contract Development and Manufacturing Operations.

This transition marks a significant step towards positioning Lupin as a trusted partner in the pharmaceutical industry, facilitating the development and manufacturing of safe, effective, and affordable medicines. Our path to success will be defined by collaboration, dedication, and an unwavering commitment to excellence.

### **Global Institutional Business**

Our Global Institutional Business is not just a business venture but a testament to our commitment to a healthier world globally. We collaborate closely with global and national public health institutions in the coordinated fight against TB and HIV.





TB notification rates across high TB-burden countries have been steadily increasing. However, there remains a significant gap between actual TB prevalence and TB notification. For several years now, Lupin has been striving to establish a world free of TB, with high-quality, affordable, and reliable medicines. Our products are distributed in more than 50 countries across Africa, Latin America, the CIS, and Asia. Our firm resolve to combat TB has established us as one of the largest suppliers of first-line anti-TB drugs globally.

New medicines for managing multidrug-resistant TB are currently in development. We are working on a backward integration strategy to manufacture these essential APIs in-house, ensuring reliable supplies, continuous availability, and access to high-quality, affordable medication.

Lupin is proud to be the first generic company in the world to receive the WHO Prequalification status for Bedaquiline, a key drug for managing MDR-TB.

In addition to TB treatment, there is an increased effort to scale up the use of regimens to prevent TB in high-risk individuals, such as those in close contact with TB patients or those with HIV. Our preventive TB regimen features Rifapentine, a fermentation-based product. Lupin's expertise in fermentation and our large API/formulation manufacturing capacities provide strong growth and leadership opportunities in the preventive TB space.

During the year, Lupin became the first company in the world to file for WHO Prequalification approval for Rifapentine 150 mg Dispersible Tablets aimed at preventing TB in children.

We are also actively engaged with global and national public health institutions in an effort to treat HIV patients in low and middle income countries. Similar to our approach to TB, we are backwardly integrated to manufacture new antiretroviral drugs, ensuring we can offer quality-assured

medication at affordable prices while mitigating potential supply disruptions.

Lupin is well positioned to capture a significant market share in the ARV segment in access countries, leveraging our backward integration and large manufacturing capacities to meet global demand.

### Outlook

In the coming fiscal year, we are targeting significant growth across our business segments. We are optimistic about the prospects of our API Plus segment, anticipating robust growth driven by strong market demand and strategic initiatives.

Our Formulation arm, encompassing the Global Institutional Business and P2P Business, is set for substantial revenue growth in FY25. The GIB segment, in particular, is expected to achieve a milestone with the sales of key new product launches, including Bedaquiline and Pretomanid, alongside the TB preventive regimen of Rifapentine-INH. Additionally, our P2P business is also on a growth trajectory, with planned expansions in Southeast Asia, CIS, and Africa, further enhancing our market presence.

We are also excited to incorporate significant biological products into our P2P portfolio, with Ranibizumab and Etanercept being key inclusions. We anticipate considerable revenue contributions from new product offerings, mainly from Ezetimibe, Eslicarbazepine, Pirfenidone, Desvenlafaxine, Dapagliflozin, and Mirabegron. With continued momentum on innovation and the introduction of newer products, we are poised for strong performance in the upcoming quarters.

# Governance, Ethics, and Compliance

### Guided with foresight and experience

Our governance framework, driven by transparency, accountability, fairness, integrity, and professionalism, provides the foundation for ethical decision-making and compliant practices throughout our operations.

We prioritize integrity, accountability, and transparency in our governance framework. We put strong emphasis on ethical conduct and culture of responsibility and clear accountability throughout the organization. The Board of Directors, supported by its various committees, provides strategic direction and oversight. Robust risk management, internal control systems, and a commitment to sustainability further strengthens our governance practices.

### **Organizational Governance Structure**

Lupin's robust governance framework is the cornerstone of our sustained growth and expanding global footprint in the highly competitive pharmaceutical sector. The company's unwavering commitment to the highest ethical standards not only cultivates a foundation of trust and responsibility with its stakeholders but also supports its strategic initiatives for long-term prosperity. This dedication to ethics is bolstered by comprehensive internal controls and systems, which are pivotal for enhancing Lupin's financial performance and value creation over time.

The diversity within Lupin's Board of Directors brings together seasoned professionals from a multitude of backgrounds, including international veterans of the pharmaceutical industry. This diversity enriches the board with a vast array of perspectives and skills, essential for navigating the complexities of global markets. The leadership's primary role is to assess the efficacy of management policies, set corporate goals, provide strategic guidance, and back the senior management team in its efforts to propel growth and maximize shareholder returns.

A key element of Lupin's governance excellence is the active involvement of its independent Board committees. These committees convene regularly, undertaking a thorough review of governance practices to ensure that Lupin not only adheres to but also sets benchmarks in corporate governance. The committee is guided by a principle of good faith, with every decision aimed at nurturing Lupin's success to the advantage of all stakeholders. This systemic approach to governance underscores Lupin's commitment to ethical business conduct, transparency, and accountability, reinforcing its leadership position in the pharmaceutical industry.





### **Board Committees**

Lupin's governance structure is fortified by the formation of specialized committees, each with clearly defined roles and responsibilities, to ensure that diverse matters receive the focused attention they require. Operating on a structured schedule, these committees engage in regular meetings to tackle technical or specialist issues. Their role is critical in providing informed guidance and recommendations to the Board of Directors, facilitating well rounded decision making.

Each committee is composed of Board members who bring specific skills and knowledge pertinent to the committee's area of focus. This strategic composition enables comprehensive discussions at the committee level, enhancing the quality and depth of the advice provided to the Board. By establishing these committees, Lupin reaffirms its commitment to effective governance and meticulous oversight across all aspects of its operations, ensuring the company remains agile, compliant, and aligned with its long-term strategic goals.

	Board Committee				
	Audit Committee	Stakeholders Relationship Committee	Nomination and Remuneration Committee	Corporate Social Responsibility Committee	Risk Management Committee
<b>Mrs. MANJU D. GUPTA</b> Chairman				С	
Ms. VINITA GUPTA Chief Executive Officer				М	С
Mr. NILESH D. GUPTA Managing Director	М	М		М	М
Mr. RAMESH SWAMINATHAN Executive Director, Global CFO & CRO and Head of API Plus SBU					М
Mr. JEAN-LUC BELINGARD Independent Director			С		
Mr. K. B. S. ANAND Independent Director	М	С		М	
<b>Dr. PUNITA KUMAR-SINHA</b> Independent Director	С	М	М		
Mr. MARK McDADE Independent Director			М		М

### Ethics, Compliance, and Integrity

Lupin is deeply committed to fostering an environment that emphasizes ethics, compliance, and integrity, not just as abstract principles but as the foundation of all business operations. This commitment is manifested through transparent and impartial interactions with stakeholders and the public, reflecting Lupin's dedication to maintaining uncompromising integrity in every facet of its business. A zero-tolerance stance on corruption and immoral practices underpins the company's operational ethos, ensuring that Lupin's activities are conducted in a manner that is both ethical and responsible.

To reinforce this culture, Lupin has introduced the 'Preparing Lupin Employees to Demonstrate Governance and Ethical Conduct' program. Moreover, Lupin's commitment to ethical practices is supported by robust control systems, subject to regular audits by both internal and external auditors. These systems are integral to maintaining the high standards of compliance and integrity that Lupin is known for. Beyond the Code of Conduct, Lupin has implemented a comprehensive policies and initiatives aimed at preventing workplace harassment. These measures not only create awareness among employees, but also empower them to report any unethical practices they encounter, ensuring that issues can be addressed promptly and effectively.

### P.L.E.D.G.E. Program

A cornerstone initiative designed to embed these values deeply within the organization.

Serves as a reminder of the company's ethical commitments.

Practical tool for enforcing the Lupin Code of Business Conduct and Ethics.

Provides employees with a clear mechanism for reporting violations of the CODE, ensuring they can do so without fear of retaliation or retribution, thereby promoting an open and honest workplace environment.

A key component of Lupin's ethical framework is the Office of Ombudsperson, established to offer employees a confidential channel for reporting potential issues such as fraudulent business practices, unethical behavior, discriminatory misconduct, or violations of company policies. During the reporting period, the Ombudsperson's office handled 22 complaints through various reporting channels. These complaints were diligently addressed by teams led by strategic business unit heads or officers designated by the Ombudsperson, in line with Lupin's whistleblower policy.

Furthermore, Lupin's Internal Complaints Committee plays a crucial role in investigating and resolving sexual harassment complaints, adhering to the timeframes set forth by the Sexual Harassment of Women at Workplace (Prevention, Prohibition, and Redressal) Act, 2013. Over the past year, the committee successfully investigated and resolved three such complaints, demonstrating Lupin's unwavering commitment to creating a safe, transparent, and respectful work environment for all employees.

Through these initiatives, Lupin underscores its dedication to upholding the highest standards of integrity and ethical conduct, ensuring that its corporate actions are always aligned with its core values.

### **Policies and Procedures**

At Lupin, our commitment to excellence and integrity is underpinned by a comprehensive suite of policies and procedures that guide our operations and interactions. These policies serve as a blueprint for decision-making, ensuring that our business practices are not only compliant with regulatory standards but also aligned with our ethical values and corporate governance principles. They are designed to support our strategic objectives while fostering a culture of transparency, accountability, and respect for all stakeholders.



### **ESG Governance**

Lupin's commitment to Environmental, Social, and Governance (ESG) principles is central to our business ethos, reflecting our dedication to sustainability and social responsibility. Our ESG efforts, led by the ESG Core Committee under our Global CFO & Head Corporate Affairs, are integral to our strategy and operational decisions. This committee ensures ESG considerations are at the forefront of our business planning, aligning departmental goals with our broader ESG objectives. Their work, regularly reviewed by our Board of Directors, emphasizes our resolve to incorporate ESG into every facet of our operations. Through this focused approach, Lupin aims to meet stakeholder expectations and contribute positively to our community and the environment, ensuring our business remains sustainable, profitable, and socially responsible. Furthermore, we also engage with associations such as CII and IPA, to create a positive influence climate alignment policies.

# Corporate Information

### **DIRECTORS**

Mrs. Manju D. Gupta, Chairman

Ms. Vinita Gupta, Chief Executive Officer

Mr. Nilesh D. Gupta, Managing Director

Mr. Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head of API Plus SBU

Mr. Jean-Luc Belingard, Independent Director

Mr. K. B. S. Anand, Independent Director

Dr. Punita Kumar-Sinha, Independent Director

Mr. Mark D. McDade, Independent Director

Mr. Jeffrey Kindler, Independent Director

(effective May 6, 2024)

Mr. Alfonso Zulueta, Independent Director

(effective May 6, 2024)

### **LEADERSHIP TEAM**

Ms. Vinita Gupta, Chief Executive Officer

Mr. Nilesh D. Gupta, Managing Director

Mr. Ramesh Swaminathan, Executive Director,

Global CFO & CRO and Head of API Plus SBU

Mr. Christoph Funke, Chief Technical Operations

Officer

**Dr. Rajender Kamboj**, President - Novel Drug Discovery & Development

Mr. Naresh Gupta, President - API Plus & Global TB

Mr. Rajeev Sibal, President - India Region Formulations

Dr. Cyrus Karkaria, President - Biotechnology

**Mr. Yashwant Mahadik,** Chief Human Resources Officer

Mr. Sunil Makharia, President - Finance

Mr. Rajendra Chunodkar, President - Manufacturing Operations

Dr. Ranjana Pathak, Chief Quality Officer

Dr. Sofia Mumtaz, President - Legal, Canada & APAC

Mr. Thierry Volle, President - Europe,

Middle East & Africa

**Dr. Fabrice Egros,** President - Corporate Development & Growth Markets

Dr. Shahin Fesharaki, Chief Scientific Officer

Mr. Spiro Gavaris, President - U.S. Generics

### **REGISTERED OFFICE**

3<sup>rd</sup> Floor, Kalpataru Inspire, Off Western Express Highway, Santacruz (East), Mumbai - 400 055, India

### CORPORATE IDENTITY NUMBER

L24100MH1983PLC029442

### **REGISTRAR AND SHARE TRANSFER AGENT**

Link Intime India Pvt. Ltd.

Unit: Lupin Limited

C 101, 247 Park, L.B.S. Marg, Vikhroli (West),

Mumbai - 400 083

% Tel: +91 22 4918 6270

★ Toll Free No.: 1800 1020 878

E-mail: rnt.helpdesk@linkintime.co.in

### **COMPANY SECRETARY**

Mr. R. V. Satam

### **AUDITORS**

BSR & Co. LLP, Chartered Accountants

### **AUDIT COMMITTEE**

Dr. Punita Kumar-Sinha, Chairperson

Mr. Nilesh D. Gupta

Mr. K. B. S. Anand

### NOMINATION AND REMUNERATION COMMITTEE

Mr. Jean-Luc Belingard, Chairman

Dr. Punita Kumar-Sinha

Mr. Mark D. McDade

### STAKEHOLDERS' RELATIONSHIP COMMITTEE

Mr. K. B. S. Anand, Chairman

Mr. Nilesh D. Gupta

Dr. Punita Kumar-Sinha

### **CORPORATE SOCIAL RESPONSIBILITY COMMITTEE**

Mrs. Manju D. Gupta, Chairman

Ms. Vinita Gupta

Mr. Nilesh D. Gupta

Mr. K. B. S. Anand

### RISK MANAGEMENT COMMITTEE

Ms. Vinita Gupta, Chairman

Mr. Nilesh D. Gupta

Mr. Ramesh Swaminathan

Mr. Mark D. McDade

Mr. Jeffrey Kindler

### STRATEGY COMMITTEE

Ms. Vinita Gupta, Chairman

Mr. Nilesh D. Gupta

Mr. Jean-Luc Belingard

Mr. Mark D. McDade

Mr. Jeffrey Kindler

Mr. Alfonso Zulueta

### **KEY CONTACTS**

### Ms. Rajalakshmi Azariah

Vice President - Corporate Communications ☑ rajalakshmiazariah@lupin.com

### Mr. Ravi Agrawal

Sr. Vice President - Investor Relations and M&A ☑ ravikagrawal@lupin.com

### Mr. R. V. Satam

investorservices@lupin.com

# **Board of Directors**



Mrs. MANJU D. GUPTA Chairman

C



Mr. NILESH D. GUPTA **Managing Director** 

M ●M ●M ●M



**Ms. VINITA GUPTA Chief Executive Officer** 

●C ●M



Mr. RAMESH SWAMINATHAN Executive Director, Global CFO & CRO and Head of API Plus SBU

M



Mr. JEAN-LUC BELINGARD **Independent Director** 





**Dr. PUNITA KUMAR-SINHA Independent Director** 





Mr. K. B. S. ANAND **Independent Director** 







Mr. MARK D. McDADE **Independent Director** 

MM



# Awards and Recognitions



**Taxation Team** recognized as the **'Best In-house Indirect Tax Team of the Year'** at the ITR Asia-Pacific Tax Awards 2023 by the International Tax Review

المرادية

Humrahi, Lupin's Patient Support Program for Diabetes Management, recognized as a 'Patient-Centric Pharma Program in Diabetes Care' by the IHW Council

بالماما ودوديو

Novashakti won the 'Patient-centric Campaign of the Year' award at the India Health Summit

بالمالية المالية

Two Gold awards at National Awards for Manufacturing Competitiveness FY24

بالماما ودودور

Best-in-class Supply Chain Strategy Award at 15th ELSC Leadership Awards

براباعا (دددته

Lupin Diagnostics won the **Emerging Diagnostics Chain** of the Year award at the **Diagnostics Innovation & Excellence Awards**2024

بالماما ودوريو

Vinita Gupta recognized as one of 'India's 50 Most Powerful Women in Business' by Fortune India

بالماما الاددود

'Breakthrough Launch of the Year' Award (for the brand Valentas) at the National Feather Healthcare and Pharma Awards in association with the Economic Times

بالمالية المردورية

JAI, Lupin's Digital Asthma Educator platform, won the 'Big Impact Award' curated by Big FM and as the 'Best Customer Experience Platform' at the Global CX Summit India

بالمالية المالية

**Gold Award** at the Industrial Safety Leadership Award by CII

بالمالية المالية

Platinum Award for Kaizen at CII Champions Trophy 2023

المرادية

LHWRF won the **Water Sustainability Award** for **Excellence in Participatory Water Management** 

477777 KKKGGG

Lupin's Corporate Communications team named among 'The 30 Top Corporate Communication Teams 2023 and 2024' by Reputation Today

بالماماح ودورور

Vinita Gupta featured in 'The She List, Top 100 Women Achievers of India' by India Today

بياياي ودوويه

# **ESG** Journey

2020	2021	2022	2023	2024	2025 and Beyond
Diagnostic Review of Current State of ESG	Published our First Integrated Report	Enhancement of ESG Governance Mechanisms	Further Enhancement of ESG Governance Mechanisms through the Establishment of Board Level ESG Committee	Adopted Double Materiality Principles	Sustained Progress and Development of Existing ESG Performance
Identification of Key ESG Priorities	Detailed Engagement with Stakeholders on Progress	Policy Formulation - Board Diversity Policy, Human Rights Policy, EHSS Policy, Third Party Code of Conduct	Policy Formulation - Water Stewardship Policy, Biodiversity and No- Deforestation Policy	Completed ISO 45001 & ISO 14001 Certification for all India Sites	Employee Assistance Program Planned
Establishment of an ESG Team and Management Structure		Undertook GHG Inventorization and Baseline for Scope 1 and 2	Implementation of ESG Dashboard and Data Management Tools	Completed Human Rights Assessment for all India Sites	Value Chain Decarbonization
Alignment with Global and Regional ESG Frameworks and Standards		Conducted a Water Risk Assessment	Published our First TCFD Reporting	Conducted First Employee Engagement Survey with more than 95% Participation	
		Identification of Critical Suppliers	Conducted a Physical and Transition Risk Assessment along with Scenario Analysis	Conducted LCA of 10 Products	
		Published our Second Integrated Report	Undertook GHG Inventorization for Scope 3	Conducted Biodiversity Assessment of Three Sites	
		Disclosed to DJSI and CDP Climate Change	Improved Diversity Strategy	Conducted Supplier Awareness Programs	
			Became a UNGC Signatory	Signed SBTi Commitment	
			Developed and Published a Tax Transparency Report		



### Our Approach to Materiality

In FY24, we conducted a materiality assessment applying the principles of double materiality, guided by the Corporate Social Responsibility Directive framework. Double materiality allows us to evaluate our stakeholders' perspectives on our societal and environmental impacts and the potential effects of external events on our business. This evaluation helps us identify potential vulnerabilities that could impact our ability to deliver medicines and treatments while enabling the company to manage its impact and better understand stakeholder perceptions.

Furthermore, materiality assessments help us address issues such as water resource management, the potential impact of excessive water extraction on climate change, and the subsequent impact on our future business. Our materiality assessment process includes multiple steps landscape analysis, stakeholder engagement, prioritization of material issues, application of double materiality and finalization of topics.

Based on the materiality assessment, we identified 18 high-priority topics, applying a double materiality lens to determine their financial and impact materiality and plotted these on a materiality matrix.

### The Process of our Materiality Assessment



### **Landscape Analysis**

In depth desk-based landscape analysis conducted with regards to the macro trends of the pharmaceutical industry, business environment, and potential risks and opportunities that may arise. This helped us create a comprehensive list of 50 topics.



### Stakeholder Engagement

Meetings with management to shortlist topics.

Rollout of the materiality assessment questionnaire of 30 material topics. to over 550 external and 200 internal stakeholders.



### **Prioritization of Material Topics**

Received responses from approximately 350 stakeholders, representing about 46% of the total group.

Prioritized material topics based on responses.

Double Materiality Matrix



### **Applying Double Materiality**

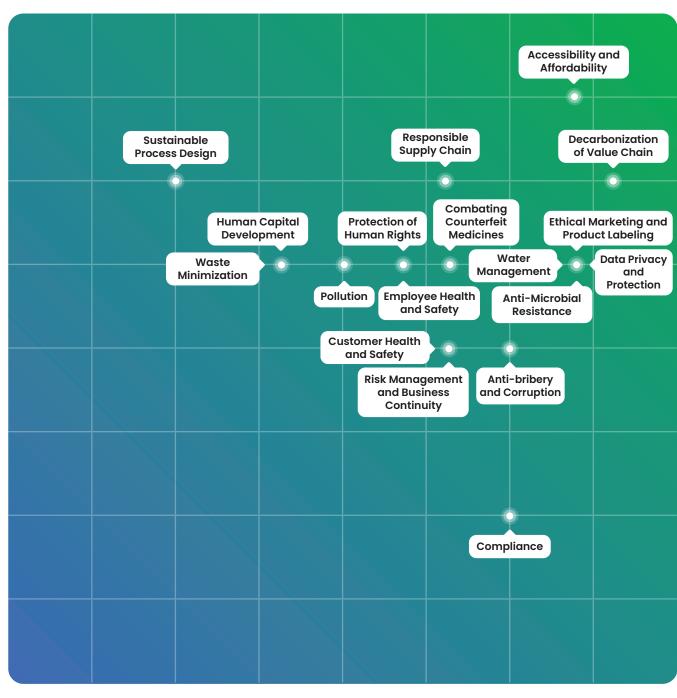
18 high-priority topics from Environment, Social and Governance were selected.

Financial and Impact pathways created for these high priority topics to identify the scale, scope and likelihood of the impact.



### **Finalization**

Material issues prioritized in the form of a materiality matrix.



**Impact Materiality** 

These identified material topics have guided our Enterprise Risk Management Framework, enabling us to manage risks and opportunities effectively and allocate resources efficiently. Through this process, we have identified key risks and opportunities and developed strategies to mitigate risks and capitalize on opportunities.

### **Material Issues for Enterprise Value Creation**

#### **Material Risk or Accessibility and** Responsible **Water Management** Supply Chain and **Opportunity Affordability Decarbonization** Effective water and waste With our portfolio of The pharmaceutical generics and extensive management is crucial for the industry's dependence global presence, we are company to create a positive on the supply chain for well-equipped to provide environmental impact. critical raw materials patients globally with access Prioritizing efficient water and the final delivery of to essential medicines and usage, minimizing waste medicines could mean meet the increasing demand generation, and ensuring that any disruption for pharmaceutical products. proper disposal are essential can affect business to showcase our commitment Barriers to access, such continuity and product Relevance as pricing and availability to a sustainable future and a quality. Reliance on non-**Business Case** negatively impact the healthier planet. substitutable suppliers ability to obtain necessary poses a risk to the medications and may pose consistent availability of essential raw materials. challenges to our vision and long-term growth potential. Partnerships with The company's innovation Persistent high water and research efforts boost consumption in areas suppliers can be brand value by providing experiencing water stress impacted if they fail diverse, accessible, and increases the risk of rising to meet the required affordable products. These operational costs, which regulatory and ESG offerings help address unmet can disrupt manufacturing standards, resulting in a patient needs and improve capabilities and result loss of business value. access in low and middlein overall revenue loss. income countries. Inadequate management Dependence on nonof environmental impact substitutable and Our Impact can lead to legal, regulatory, critical raw material and financial consequences, suppliers poses a risk damage to reputation to the business in the and stakeholder trust, and, event of unforeseen ultimately, a loss of license to disruptions. operate. We are dedicated to We monitor our water We are actively seeking building a resilient and consumption on a regular ways to mitigate supply varied product portfolio basis. Our efforts are chain risks by assessing through strengthening alternative suppliers for concentrated on optimizing critical or irreplaceable cross-functional synergies, water usage, minimizing organizational capabilities, withdrawals, and enhancing raw materials. Our project management, water recovery. We aim suppliers are required to and governance. Our to implement Zero Liquid uphold the company's focus is on identifying, Discharge at our facilities ESG standards as developing, planning, and to treat all manufacturing outlined in our Supplier launching new products. We wastewater responsibly. Code of Conduct. prioritize developing and Additionally, we are **Business** commercializing advanced committed to prudent **Strategies** generics, supported by water use in regions facing operational excellence water scarcity, reducing our initiatives aimed at improving environmental impact. yields, ensuring supply chain continuity, and maintaining sufficient inventories.

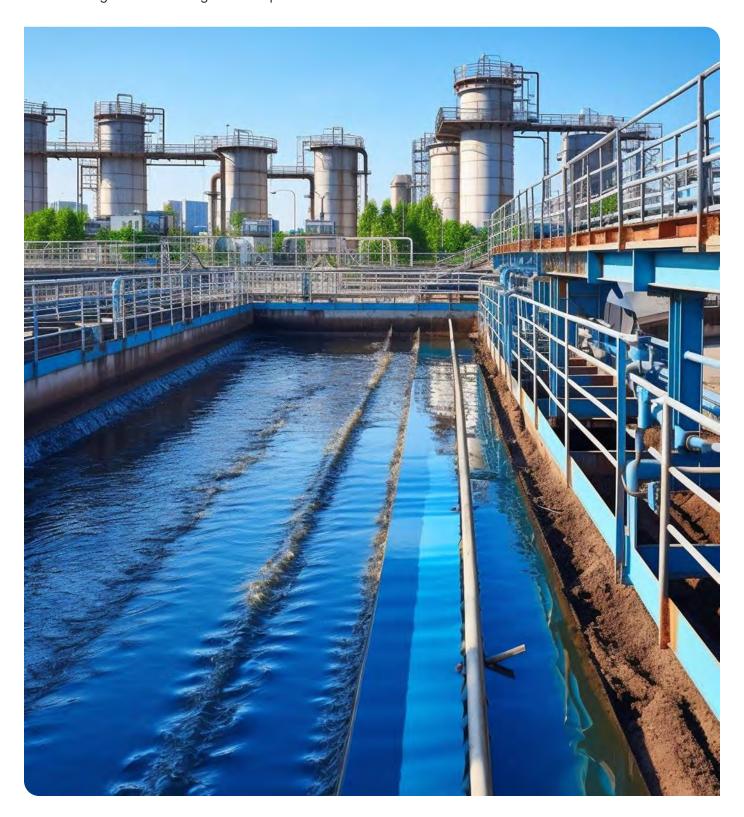
### **Material Issues for External Stakeholders**

Material Issues for External Stakeholders	Ethical Marketing and Labeling	Anti-Microbial Resistance	Data Privacy and Cyber Security
Cause of Impact	Ethical marketing and clear labeling ensure that patients receive accurate and comprehensive information about their medications. This includes dosage instructions, potential side effects, contraindications, and interactions with other drugs.	AMR can lead to higher mortality rates as infections that were once treatable become resistant to antibiotics, making them harder to cure, resulting in prolonged illnesses and increased complications. Resistant bacteria can spread within communities and healthcare settings, leading to outbreaks that are difficult to control.	The security and integrity of the IT system across the entire business is directly impacted by risks related to Cyber Security and Data Privacy.
Stakeholder Group	Community in general	Community in general	Community in general
Impact (Positive/ Negative)	Miscommunicating drug uses or prescriptions, along with any incorrect labeling, can cause serious harm to patient's health and safety, which has reputational risks alongside risks related to loss in revenues.	Lupin's inaction as a pharmaceutical company regarding AMR stewardship can lead to a loss of reputation, which in turn leads to a loss of customer loyalty and customers.	Lack of a robust data integrity and security mechanism could increase the rate of data breaches and result in the loss of valuable data that may have an adverse impact on the business. Breach of customer/stakeholder data may potentially expose us to litigations, fines and penalties.

### **ESG Goals and Progress**

Driven by our mission to be the most trusted patient-centric company, we are committed to addressing environmental and social challenges impacting our patients and communities. We actively pursue relevant initiatives to meet critical issues, such as combating climate change and addressing social inequities.

Our organizational goals are aligned to two pillars: ESG SMART goals and Perpetual Commitments. ESG SMART goals have specific targets and timelines, which are monitored every quarter. Our Perpetual Commitments represent our ongoing efforts to improve, track, and report monthly progress. Some significant milestones in our progress toward these goals has been shared.



### ESG (SMART) Goals

Theme	Sub Theme	Goal Description	Target	Target Year	FY24 Status
	Climate Change	38% absolute reduction in Scope 1 & 2 by 2030	38%	2030	21%
	Water Recycling	Recycling of 50% of our total water withdrawal in our India operations by 2025	50%	2025	44%
	Circular Economy	70% of incinerable hazardous waste generated in India operations will be sent for coprocessing by 2025	70%	2025	89% Goal Achieved
Environment Stewardship	ISO 14001 & ISO 45001 Audits	Certification of all the India sites including LRP and Biotech for ISO 14001 and ISO 45001	All sites	2024	Goal Achieved
	LCA	Completion of the LCA assessment of at least 10 products	10 products	2024	Goal Achieved
	Biodiversity Assessment	Completion of Biodiversity assessment of at least 3 sites	3 sites	2024	Goal Achieved
	Diversity, Equity, and Inclusion (DEI)	15% Women at Workplace in Indian operations by 2030	15%	2030	9%
		Accessibility audit for PWD for all India locations by 2030	All sites	2030	New Goal
Human Capital Development	Community Engagement	Employee Volunteering Program (Hours)	50,000	2030	19,188
	Employee Well- being	Achieve and maintain an employee satisfaction score of 80% or higher on annual surveys by 2025	80%	2025	80% Goal Achieved
500	Supply Chain Sustainability	Undertake detailed ESG audits of 100% of only raw material and packaging materials Tier 1 suppliers by 2025	100% Tier 1 Direct Material Suppliers	2025	Audits completed for 250 Tier 1 suppliers
Stakeholder Management		Incorporation of ESG aspects in the evaluation criteria for onboarding all new vendors by 2025		2025	New Goal
	Product Launches	Complex Generics launches in Regulated Markets by 2028		2028	
		Complex Inhalation products	10	_	1
		Complex Injectables	5		1
		Ophthalmology, Dermatology and Women's Health	5	_	1
	Product Portfolio	Should be more than 70% in complex dosage forms	70%	2024	74% Goal Achieved
Patient- Centric Innovation	Biosimilar and Novel Complex Products	Completion of 3 biosimilar filings in regulated markets by 2028t	3	2028	4 programs in development. Recruitment completed for a phase III trial. Agreement signed for MENA region.

Theme	Sub Theme	Goal Description	Target	Target Year	FY24 Status
	Access to Medicines	Targeting 80+ registrations of anti-TB and ARV medicines in 2024	80	2024	80+ Goal Achieved
	Implementation of Patient Assistance Programs	Two programs by 2025, each benefitting 100,000 patients	100,000	2025	11,521 - JAI 6,000 - Jeet 11,862 - Humrahi 29,383 - Total
	Education for Patients and Doctors	Education and awareness programs for patients and doctors			
		1 million Patients by 2028	1,000,000	2028	557,013
		20,000 doctors by 2030	20,000	2030	9,247
Access & Affordability	Local Manufacturing Partnerships	Developing partnership with African firm by 2027 to improve accessibility	1	2027	Currently evaluating different options to try and shift the production to the local manufacturing partner
	Diagnosis	By 2030, assist in the diagnosis of lung disease using fractional exhaled nitric oxide FENO and Spirometry tests for more than 1 million patients	1,000,000	2030	874,212
		Target the diagnosis of breast cancer in 1,400 women in FY24	1,400	2024	2,700 Goal Achieved
	Rehabilitation	Lungs on Care campaign: Provide in- clinic services for Interstitial Lung Diseases ILD rehabilitation in 300 clinics by 2030	300	2030	50
		Atharv Ability, our Neuro Rehabilitation Centre, is targeting an outreach to 10,000 patients in FY24	10,000	2024	19,448 Goal Achieved
	Full Care	Lyfe provides post ACS (acute coronary syndrome) patient care, aiming to reach 25,000 patients in FY24	25,000	2024	2,988

<sup>\*</sup>Base Year 2023

All achieved and surpassed goals will be considered closed

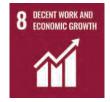


# **Sustained Commitments**

Theme	Sub Theme	Goal Description	Progress/Deviation FY24
Environmental Stewardship	Regularly Review and Revise Goals	In alignment with our decarbonization strategy and Scope 3 reduction objectives	New Commitment
e e e e e e e e e e e e e e e e e e e	Personnel Safety	10% YoY reduction in the Lost Time Injury Frequency Rate, Accident Frequency Rate, and Incident Frequency Rate	4% YoY reduction in LTIFR, 26% YoY reduction in AFR and 21% YoY reduction in Incident Frequency Rate.
Patient Centric	Process Innovation	Target 15-20 process innovations annually, resulting in USD 2-3 Mn in savings	Continuous exploration for new ideas, breakthrough concepts, and perspectives has instigated innovative thinking in the process development team; to create simple and safe processes with new solutions and approaches. The implementation of the ideas in top leadership molecules' ideas has led to the creation of value of approx. USD 10 Mn.
Innovation	Partnerships	Pursue open innovation partnerships in API, formulations, digital solutions and diagnostics	Lupin has adopted multiple open innovation strategies to strengthen its capabilities and competitiveness in the pharmaceutical industry.
	Data Integrity	No data integrity related observations in any regulatory audits	No deviation
Quality	Product Quality	No class 1 recalls	1 class 1 recall
	Regulatory Compliance	Zero sites with Warning Letter status (WL) by FY26	2 USFDA sites under Warning Letter

# Financial Capital

At Lupin, we recognize the criticality of managing financial resources efficiently to drive business growth as well as bring about a positive societal impact. We continue to make substantial investments in Research and Development and manufacturing, which are essential to unlock our potential and enable optimum productivity in the value chain. Our distinct approach lies in strategically allocating capital to enable focus on core pharma growth across key geographies while nurturing adjacencies within threshold units to provide for a patient-centric approach to growth. This strategy has enabled us to establish a strong presence across various market segments, thereby mitigating the risks associated with a singular business focus.









## **Operating Performance**

During FY24, Lupin achieved a remarkable resurgence, marked by significant growth in both operating margin and profitability. With revenue growth exceeding over 20%, the company's profits soared more than fourfold compared to FY23, demonstrating robust financial health and resilience amid challenging market conditions. This exceptional performance is a testament to Lupin's strategic foresight as well as operational agility, augmenting our position in the pharmaceutical market.

Our U.S. business showcased outstanding growth, surpassing the USD 800 Mn revenue mark, driven by New Product Launches such as Tiotropium and Darunavir, combined with stellar performances in the inline generic business. This success highlights our ability to identify and capitalize on market opportunities, reaffirming our commitment to delivering high-quality healthcare solutions.

Our India business maintained a strong momentum, outpacing market growth despite formidable challenges. In the EMEA region, robust sales in the UK and EUPP segments contributed to substantial growth throughout the year. This geographic diversification strategy has proven to be a key driver of Lupin's sustained success, enabling us to weather market fluctuations and capitalize on emerging opportunities.

Lupin's Global Institutional Business witnessed a significant upswing, recording its highest-ever sales, further bolstering our global footprint and revenue streams.

Our ability to navigate complex market dynamics and deliver customer value underscores the strong proposition we offer. With focus on innovation, operational excellence, and strategic expansion, Lupin is well poised to continue driving sustainable growth and creating value for its stakeholders in the future years.

# **Financial Highlights**

Lupin has demonstrated robust financial performance in FY24, with total revenue surpassing INR 200 Bn. Our EBITDA percentage ranged from 18.5% to 21% from Q1 to Q4, showcasing steady improvement throughout the year. This growth was driven by strategic launches of key products such as Tiotropium and Darunavir, coupled with strong sales of core products such as Luforbec, Albuterol, and Xoponex. Additionally, cost optimization initiatives and favorable market conditions contributed to enhanced profitability. The dividend payments to shareholders amounted to INR 1.8 Bn. Furthermore, strategic acquisitions, including Medisol and ONDERO, contributed to our expansion efforts and strengthened our competitive position in key therapeutic areas.

Key Metrics	FY24	FY23
Revenue Generated (₹ Mn)	200,108	166,417
EBITDA (₹ Mn)	39,307	18,715
PBT (₹ Mn)	24,223	7,165
ROCE	14.8%	5.2%
Working Capital Days	124	145

## **Strategic Overview**

Lupin's strategic pivot towards specialized generics and respiratory treatments has delivered remarkable outcomes, particularly evident in the United States, where inhalation products now constitute a significant 40% share of total revenue. This trend is equally promising in the EMEA region, buoyed by the resounding success of Luforbec, our flagship inhalation product. Lupin has also witnessed a surge in demand for respiratory products in India, surpassing market growth rates and resulting in significant increase in overall sales.

#### **Expansion and Acquisitions Driving Growth**

Our growth strategy includes strategic acquisitions in the EMEA and India regions, fueling expansion and profit growth. Key acquisitions, such as Medisol in the EU to bolster the injectables franchise and ONDERO from Boehringer Ingelheim for diabetes brands, have strengthened our market presence and product portfolio. Acquisitions in strategic therapy areas, including Gastroenterology, Urology, and anti-infectives from Menarini, have further enhanced our capabilities and competitiveness in these therapeutic segments.

#### Focus on New Product Launches and Market Expansion

Looking ahead, Lupin remains committed to driving growth through the launch of new product lines in the coming year. Building on the success of recent launches, we anticipate continued benefits from annualization and geographic extension. With strategic focus on the Indian market, we aim to outpace market growth rates through our strategic investments in expansion and acquisitions over the last 15 months. Leveraging our robust supply chain capabilities, we are well positioned to capitalize on market opportunities and maximize sales across geographies.

#### Capital Allocation Strategy

Our capital allocation strategy reflects our strong commitment to advancing growth and enhancing shareholder value. With a total allocation of INR 16.4 Bn, we prioritize strategic acquisitions, capital expenditures, and dividends. Additionally, notable strategic therapeutics acquisitions aim to expand our market presence and product offerings.

Key Metrics	INR (Mn)
Сарех	9,248
Acquisitions	5,180
Dividend payout	1,820

Key Metrics	INR (Mn)
Capital invested in environmental benefits	776
Amount invested in employee benefit	34,946
Amount invested in CSR	256

# **Driving Sustainable Value Creation**

Lupin's dedication to environmental, social, and governance principles continues to be at the forefront of our strategic investments, driving long-term value creation for all stakeholders. Our capital expenditure strategy integrates ESG considerations, extending beyond mere financial returns.

#### **Employee Well-being**

In FY24, we have further enhanced our focus on the well-being of our employees. We have introduced comprehensive health and wellness programs, ensuring a supportive and nurturing workplace. These initiatives include mental health support, professional development opportunities, and inclusive policies that promote diversity and equality. Our robust health and safety systems are continually updated to maintain a secure work environment.

#### **Environmental Stewardship**

Lupin remains committed to minimizing our environmental footprint through strategic investments in sustainable practices. This year, we have expanded our renewable energy projects, significantly enhancing the use of solar and wind power across our operations. Our effective water management strategies have been upgraded to include advanced water recycling and conservation techniques. Additionally, we have implemented cutting-edge waste management systems to boost recycling and reduce landfill contributions.

#### **Community Engagement**

Our commitment to the community is stronger than ever over the last year. We have launched several community-focused initiatives aimed at improving local living conditions and providing essential services. These initiatives include education programs, healthcare camps, and infrastructure development in underserved areas. We actively engage with local communities to understand their needs and tailor our efforts to create a meaningful impact.

#### **Tax Transparency**

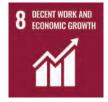
We maintain an unwavering commitment to ethical, transparent, and sustainable tax practices, which align with our core values and Code of Business Conduct. Our tax strategy ensures compliance with all relevant laws and deadlines while responsibly managing our tax liabilities. Our CFO leads this portfolio, supported by our global corporate tax department and trusted legal advisors. We prioritize adherence to transfer pricing standards and OECD guidelines, maintaining transparent reporting to tax authorities. Upholding accountability to both internal and external stakeholders, we strive for alignment, compliance, and effective reporting. Our firm conformity towards transparency extends beyond legal mandates, fostering trust and confidence in our tax operations. For detailed insights, our group-wide tax strategy for Lupin Healthcare can be accessed at https://www.lupin.com/wp-content/ uploads/2023/05/global-tax-policy-2.pdf/.



# Manufactured Capital

Our unwavering commitment to manufacturing excellence is at the very core of our foundation in our quest towards sustainable manufacturing practices and providing the best healthcare solutions for our patients. Enhanced efficiencies, adherence to high standards for product quality and regulatory compliance are the hallmarks of our manufacturing excellence, as we set new benchmarks in the industry.

At Lupin, we have made significant investments to boost our manufacturing capital. These investments focus on enhancing our manufacturing infrastructure for both Active Pharmaceutical Ingredient (API) and formulation products. This catalyzes our strategy to achieve optimal levels of resource deployment, productivity, operational efficiencies, sourcing, supply chain and logistics. We have also made significant strides in harnessing the power of technology to bolster our capabilities.











Total Formulation AP
Units Manufactured Mc

API Quantity Manufactured

# **World Class Manufacturing Capabilities**

With 15 cGMP-compliant manufacturing facilities spanning three continents, we have established a robust foundation in pursuance of our goal to deliver affordable and high-quality medicines worldwide. These facilities adhere to the highest national and international standards, ensuring the quality, safety and efficacy of our pharmaceutical products. Additionally, by leveraging the Contract Manufacturing Organization model, we have unlocked a host of benefits, such as improved resource allocation, higher cost savings, expanded production capacities, and enhanced output.

#### **Units Manufactured**



**19,936 Mn Units**Oral Solids



**8.4 Mn Units**Oral Liquids



**0.1 Mn Units** Injectables



**1.4 Mn Units**Ophthalmic
Liquids



**2.0 Mn Units** Topicals



566 Mn Units
Nasal Inhalers
(including Dry Powder
Inhalers and Metered

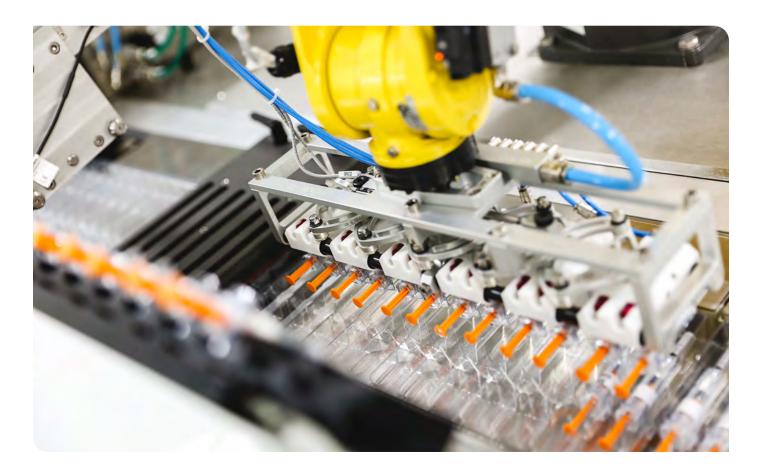
Dose Inhalers)

# **Enhancing Operational Efficiencies**

Our manufacturing approach is driven by commitment to quality and continuous improvement. We have periodic upgradations to ensure that our equipment and machinery are state-of-the-art, backed by advanced processes. Some of our strategic investments during the year include:

- Continuous Flow Reactor: We have deployed the first Continuous Flow Reactor at our Ankleshwar plant in India and completed process validation for the same. Continuous flow reactors allow precise control over reaction parameters such as temperature, pressure, and residence time, leading to consistent product quality. This approach translates into additional cost savings and reduced carbon footprint when compared to the conventional batch process operation.
- Continuous Manufacturing Plant: We are evaluating a continuous manufacturing plant for formulation products. This plant will enable us to accelerate product development and reduce time to market by streamlining the production process and enabling faster iterations and optimization checks.
- Digital Systems: We utilize digital platforms such as KINAXIS to track and monitor raw material and intermediate supplies, facilitating inventory optimization and ensuring accountability is maintained throughout our supply chain process.
- AgiLine Project Initiation: We are implementing the AgiLine Project at three sites, which aims to streamline operational efficiencies and maximize productivity.





# Optimizing our Manufacturing Execution System via PAS-X MES Suite

MES is a computerized system used in manufacturing process to track and document the transformation of raw materials to finished goods. It enables real-time monitoring and control of multiple elements of the production process. With PAS-X MES Suite, users can create Master Batch Records digitally, process them, and ensure regulatory-compliant documentation. We currently utilize PAS-X at our Nagpur Unit-1 (OSD) and Unit-2 (Injectables) facilities, and implementation is ongoing at our Goa manufacturing site.

#### **Process Innovation**

Continuous process innovation is a priority at Lupin. Our teams in API and Formulation sites work to optimize manufacturing processes for existing and new drug molecules. Their efforts streamline processes, improve yield, productivity, quality, and reduce cycle times. These efforts are also aligned towards optimizing manufacturing costs and enabling strict adherence with regulatory standards, ultimately enabling us to deliver high-quality, affordable medicines to patients worldwide.

Some of the process innovations in our sites that demonstrate our commitment to continuous improvement include:

#### Liquid-Liquid In Situ Process

We developed an improved process to manufacture an API (ACE inhibitor class drug) which minimizes the use of hazardous reagents and solvents, and also reduces solid waste generated.

**Outcome:** 19% increase in overall yield, 82% and 100% reduction in solvent and water usage respectively, and overall decrease in testing load for quality control from 22 to 14 samples per batch.

#### Safer and More Efficient Process Adoption

We have replaced the traditional process of manufacturing an antiretroviral API with a simple

chemical deprotection process using an alkaline alcoholic solution at atmospheric pressure.

**Outcome:** This new process enables 15% yield improvement, lower water usage, better solvent recovery and reduced waste generation, making it a viable and market-competitive option.

#### **Process Redesign**

We redesigned the traditional 5-step manufacturing process into a 3-step process for manufacturing an API (antidepressant class drug). This process involved selective reduction of the imine with a metal catalyst to achieve a higher yield of chirally pure product. **Outcome:** 63% higher yield, 30% reduction in raw material

**Outcome:** 63% higher yield, 30% reduction in raw material usage, and 30% lesser residue per kilogram of product manufactured.

#### Reformulation of a Formulation Product

We reformulated an antidepressant drug product to control the generation of nitrosoamine impurity in the final drug product and optimize raw material consumption. **Outcome:** The revised formulation reduces the generation of nitrosamine impurity in the drug and also helps reduce the overall consumption of inactive excipients by 20%. This reduction in excipient weight also enables significant savings.

#### **Environment-friendly initiatives**

**A) Tablets Coating Optimization:** We redeveloped the coating process of an anti-epileptic drug formulation product using purified water instead of solvents. **Outcome:** Following variation filings and approvals, this change has been implemented for commercial batch

manufacturing. Using water instead of solvents during the coating process is environmentally friendly and enables savings.

**B) Packing optimization to reduce waste:** We changed the packing design for one of our gel products by reducing the carton size.

**Outcome:** The optimal reduction in carton size has resulted in decreased waste generation and has potential savings.

# **Manufacturing for a Sustainable Future**

At Lupin, our focus has been on enabling sustainable manufacturing operations. We have continued transitioning to renewable energy sources across our sites. Additionally, we have moved to the usage of energy-efficient lighting and pumping technologies, installed Variable Frequency Drives and adopted energy-efficient cooling systems. All our manufacturing and R&D sites in India, as well as our headquarters in Mumbai, are certified for ISO 14001 and ISO 45001, highlighting our commitment to the environment. We invested a sizable amount of CAPEX during renewables and decarbonizing manufacturing processes in FY24.

All our 12 India manufacturing sites, R&D Center and corporate office in India have achieved ISO 14001 & ISO 45001 certifications.



## **Product Quality and Safety**

Patient safety is at the core of everything we do. We remain committed to delivering top-quality products to our patients.

Our robust quality management systems, coupled with our quality-first culture driven by strong governance frameworks, have helped us consistently deliver on our quality commitments.



#### **Ensuring Good Manufacturing Practices**

We continue to adhere to Good Manufacturing Practices, and all our employees are trained in the same. Compliant with global regulatory standards set by the FDA, EMA, and WHO, our operations are guided by a robust Quality Policy and Management System, ensuring product quality.

#### **Quality Management System**

Our approach to quality management is led by a team of 2,700 specialists who drive the execution of our Global Quality Action Plan. This holistic strategy fosters standardization across all our global manufacturing sites under a unified quality system. Our Global Quality Council Steering Committee oversees our quality-focused operations and ensures continuous improvement. We have also appointed a Chief Quality Officer, marking our commitment to excellence in everything we do.

Our Quality Management System enables resource management and quality control across the entire product lifecycle and involves periodic reviews at manufacturing sites, business units, and with our senior personnel. We continue to take great pride in the World Class Labs program, to elevate all laboratory operations to Five Sigma.

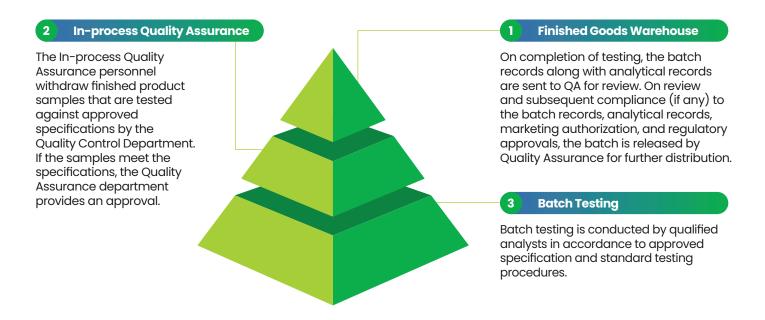
Furthermore, we have installed laboratory equipment such as Inductively Coupled Plasma Mass Spectrometry, Liquid Chromatography Mass Spectrometry, and Gas Chromatography/Mass Spectrometry across eight sites. This infrastructure enables us to meet our stringent in-house testing requirements and quality standards effectively.

#### Our Journey Towards World Class Labs

To enhance overall laboratory performance and reduce human errors, laboratory incidents and contamination related errors, we implemented the World Class Labs initiative across our manufacturing sites. Through this initiative, we have achieved higher sigma levels in laboratory incidents and set up the revised targets from 4.0 to 4.1 Sigma level. Additionally, 14 of our Labs have achieved and sustained the 5S level.

Our Process Development and R&D teams ensure the delivery of robust processes, control input material attributes, manage in-process materials, define product specifications, oversee unit operations, and conduct thorough end-product testing prior to product release. In recent years, we have developed and filed patents for several processes aimed at quality improvement, particularly in the removal of Nitrosamine and Genotoxic impurities.

We are committed to driving continuous improvements across our products and processes by focusing on critical quality attributes and minimizing process variations. This has led to the development of an optimized process model that consistently operates at sigma levels 4 and above.



#### **Regulatory Compliance**

We continue to prioritize regulatory compliance and ensure that we adhere to regulatory benchmarks in all the regions we operate. We have committed to a target of zero warning letters/OAI issues by FY25. Our progression towards our target has been significant as we continue to have only one site that was issued a warning letter during our last inspection cycle. We continue to monitor the following KPI's to ensure we are on track to reaching our goals:

Inspections	FY23 Results	FY24 Results	Target
U.S. FDA Inspection (including GMP and Bioresearch center)	9	9	- " " " "
Number of Form 483	7	2	zero sites with WL/OAI status by FY25 (Currently two sites under WL)
Number of Total Observations	55	3	Zero data integrity related
U.S. FDA Inspection (including GMP and Bioresearch center) Warning Letters	1	1	observations

Recalls	FY23 Results	FY24 Results	Target
Class 1	0	1	Zero class 1 recalls
Class 2/3	7	7	zero ciass i recalis

Inspections	FY23 Results	FY24 Results	Target
Corporate Internal Audit on Lupin sites	16	17	Driven by Lupin's internal quality metrics, all India sites are to be audited at least once a year by an internal audit team to ensure compliance and audit preparedness
Total supplier quality audits (Third party finished product site) for India markets	74	64	Driven by supplier quality metrics, every supplier
Total supplier quality audits (Third party finished product site) for U.S. markets	6	3	site is audited once every three years and at
Total supplier quality audits (raw materials) for all markets	250	265	the time of new vendor qualification
Training for Data Integrity, SOPs and CGMP conducted across all Manufacturing Sites	6,385	10,090	100% of applicable employees

# Digitalization as a Lever to Achieve Excellence

With greater adoption of artificial intelligence, automation and digitization, the manufacturing landscape is continuously evolving. Leveraging cutting-edge technologies and sustainable manufacturing practices to stay ahead and drive excellence is paramount to us. Through the launch of the Accelerated Digital & Analytics Performance Transformation project, we have been able to harness big data and systematically assess any lapses in our manufacturing process in real time.

The results have been promising over the financial year, with substantial savings through project ADAPT, marking another successful year for the initiative and a show of continued excellence from our operations team. We have implemented advanced automation tools such as centrifuge automation, controlled feeding for the harvesting, profile-based automation and automation-based level measurement systems to enhance product quality, avoid recalls and drive our overall commitment to enhancing quality at an organizational level. Here are some of the achievements we have made over the financial year through Project ADAPT:

 Granular data access as a backbone of Digital and Analytics

Lupin has integrated its Information Technology

and Operational Technology layers within the manufacturing operations. This integration facilitates real-time access to granular data from manufacturing processes and equipment. To facilitate this, a site-level IIOT/ Data Lake platform has been installed at our Tarapur, Nagpur, and Goa sites.

• Advanced Analytics for Enhanced Productivity
Minute-level sensor data made available through the
IIOT platform is analyzed using advanced analytics
to optimize processes in significantly less time than
conventional methods of analysis. This results in a
quick improvement in production efficiency and
output quality of manufacturing operations. In one of
the legacy products, we have improved efficiency by
more than 4%. Furthermore, our Data Science team
leveraged IIOT and Machine Learning to optimize
chiller and air compressor operations. This resulted in
energy efficiency gains of 8% at our Tarapur location,
which is our highest energy consumption site. This
same model is now being expanded to other sites.

#### • Empowering Operational Teams

The ADAPT program emphasizes building capabilities in operating teams for using digital and advanced analytic tools. Some of the tools being used are Gamified learning, Digital Performance Management, and Low-code to No-code tools to make this transition smoother and tailored to the capabilities of individual employees.

# **Action Against Counterfeit Medicines**

At Lupin, we are committed to combating the problem of counterfeit drugs to ensure product integrity and bolster patient safety measures. We implement anti-counterfeit measures, such as tamper evident labels, unique identifiers and QR codes, along with robust transportation tracking systems and chain of custody documentation, for products being rolled out from our manufacturing sites.

# **Pharmacovigilance**

Lupin's Drug Safety and Risk Management team utilizes a quality management system adhering to pharmacovigilance regulations. It vigilantly monitors the safety and quality of our products post-launch, identifying and addressing any safety related issues.

We track key performance indicators, including compliance with submission deadlines for expedited and periodic reports to regulatory authorities such as the U.S. FDA, TGA Australia, Health Canada, Drug Controller General of India, and UK MHRA, among others. These KPIs undergo a monthly review and are presented during our Global Quality Council Steering Committee meetings to ensure governance over our regulatory obligations.

# **Building Team Capabilities**

This year, we have introduced the Parenteral Drug

Associations Education Courses and Skill Development Program. 34 employees participated in this training, which included theoretical training and practical demonstrations with case studies. The training program was delivered by subject matter experts with extensive industry experience. Trainees were supervised daily and provided with one-on-one training for a more holistic understanding.

The PDA initiative provides a unique platform that makes science-based learning simple, effective, and practical to translate into practice.

# Level

#### **Shop Floor Operators**

Hands-on sessions explaining the science behind the unit operations.



#### **Supervisors**

Hands-on sessions along with investigation and trouble shootings.



#### **Senior Managers**

Sessions focused on regulatory alignment.

# Ninja-X App Program

In order to enable continuous learning across our sites and offices in India, Lupin deployed the Ninja-X mobile and desktop app in FY24. Ninja-X is a comprehensive learning platform enabling organizations to build training modules based on various topics. We at Lupin have created modules for our integrated manufacturing processes.

By earning points, badges, and rewards, employees are encouraged to actively participate and push for further improvement in their conceptual understanding of different operational and non-operational procedures. The gamified aspect of Ninja-X introduces an element of excitement and motivation in the learning process, promoting camaraderie and healthy competition amongst colleagues and further enriching the learning journey.

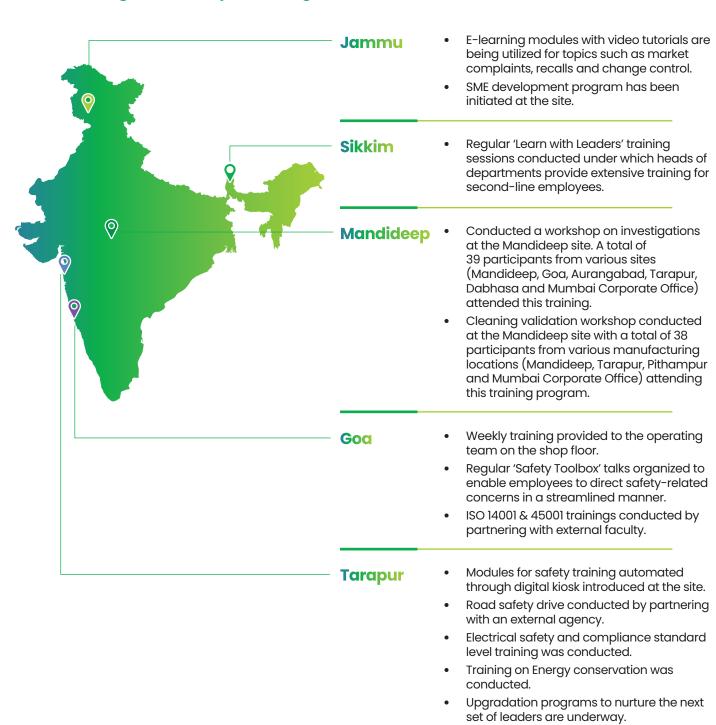
Energy week celebrations were conducted

Leaders+ training for employees was

for awareness across the site.

conducted.

# Other Training and Development Programs



# Intellectual Capital

# **Pushing the Frontiers of Innovation**

We continue to be at the forefront of fulfilling the needs of our patients globally. This, along with our enhanced understanding of the global health profile, has enabled us to focus on areas with high disease burden. Our teams are dedicated to rigorous testing, filling, and regulatory approval processes for our novel, complex, biosimilars and specialty drug developments. We focus on bringing these innovative healthcare solutions to the market while adhering to the highest standards of quality, safety and compliance to local and international standards. Sustainable research and development are at the core of our business as we continue to collaborate with partners and institutions globally.









₹15,264 Mn
R&D Investments

in FY24

440

**Patents Granted** 

684

**Cumulative Filings** 

**506** 

Cumulative **Approvals** 

## **Progress and Highlights**

Focus Area	Theme	Goal Description	Target	Target Year	Progress
		Complex inhalation products	10	2028	1
	Product Launches	Complex injectables	5	2028	1
		Ophthalmology, Dermatology and Women's Health	5	2028	1
-	Product Portfolio	Portfolio should be more than 70% complex dosage forms	70%	2024	74% goal achieved
Innovation	Biosimilar and Novel Complex Products	Complete Biosimilar filings in regulated markets	3	2028	2 in the pipeline, and cloning and process development were completed.
					2 directed towards the India market. Recruitment was completed in the phase III trial of a biosimilar.
					Agreement signed for the commercialization of a biosimilar in the MENA region.

# **Research and Development**

Research and Development plays a critical role in the creation of healthcare solutions. We have seven research centres spread across five countries – India (Pune and Aurangabad), the U.S. (New Jersey and Florida), Mexico, Brazil and the Netherlands. These centers undertake extensive market research and evaluation of disease trends and patient needs to develop affordable and quality medicines.

Our team of 1400+ employees has constantly shared knowledge with the industry at large. In FY24, we published five research papers on projects conducted in our sites, showcasing our commitment towards developing innovative patient treatments.

The company continues to invest in furthering research with revenue inflow to maximize our potential. Last year, we had a spend of INR 15,265 Mn, 7.8% of our annual revenues, to bolster our research and development programs, a testament to our commitment to continuous innovation. This has led to the direct addition of 1,211 drugs to our existing product portfolio.

#### **Our R&D Strategy**

Our R&D strategy over several years is aligned with our portfolio strategy to be at the forefront of the industry and a leader in API and complex generics. We continue to strengthen our capabilities in the Inhalation, Injectable and Orals space across all our key markets, including the U.S., India, Europe, Canada, Australia and our Global Institutional Business.

#### **Our Products**

We have continued to pivot towards more complex products, strengthening our extensive product portfolio across newer markets. In FY24, we launched ten complex inhalation products across the U.S., Canada, Europe and Australia. A key launch was Tiotropium, the first approved generic version of Spiriva hand inhaler in the U.S. and Canada. We have also filed for four complex generic products in these markets. This augurs well for the sustainable growth of our business.

# 2 Key Product Launches

**55** 

Approvals Received During the Year

	FY22		FY23		FY24	
Type of Filing	Filings	Approvals	Filings	Approvals	Filings	Approvals
NDA	1	2	3	3	0	1
ANDA & ANDS	19	9	28	17	12	42
Total	20	11	31	20	12	43

## **Intellectual Property Governance**

Protection and management of Intellectual Property is crucial to our business strategy. Our stringent policies and robust governance processes enable us to identify and safeguard our assets against any breach of information and mitigate any risk associated with infringements. Our Code of Business Conduct and Ethics Policy ensures that all our employees are aware of our commitment to protecting intellectual property.

Formulations

5
Biotech

2
Active
Pharmaceutical
Ingredients

73
Patent Applications
in FY24

We have a diverse and constantly evolving product portfolio that has seen the addition of 34 generic dossiers across the U.S., Canada, Europe, Australia, Philippines, India and our Global Institutional Business. Driving these initiatives is our Intellectual Property Management Group, that upholds the creation and safety of our IP, as well as pioneer research, building a valuable portfolio of patents, products, and a robust research pipeline.

With these filings, our portfolio now stands at 440 active patents out of 866 patent applications, comprising of APIs, formulations, NDDD, and biotech. These patents represent our mission to bring the best-in-class medicines to our patients.

# Milestones Achieved by our R&D Facilities in FY24

Lupin filed 34 generic dossiers across the U.S., Canada, Europe, Australia, Philippines, India and our Global Institutional Business.

<b>18</b> Formulations	<b>2</b> Biotech
Active Pharmaceutical Ingredients	89  Novel Drug Discovery and Development Applications
110	Patents Secured in FY24

#### **Biosimilar Research**

We have continued to invest in and expand our biosimilar portfolio in FY24, in line with our growth strategy and business objectives. Our biosimilars are aimed at key markets, including the U.S., Europe, Japan, India, and other emerging regions. We also signed up for the commercialization of a biosimilar in the MENA region. We take pride in developing biosimilars that adhere to the highest quality standards, ensuring they meet regulatory requirements in both developed and emerging markets. We continue to expand access to our biosimilars in developed and new markets. This year, we signed an exclusive licensing agreement with Amman Pharma for exclusive marketing and commercialization of Ranibizumab, a biosimilar of Lucentis®, in the MENA region.

### **Our Biosimilars Pipeline**

Two new global programs were included in the pipeline, and cloning and process development was completed.

## **Novel Drug Discovery and Development**

Our Novel Drug Discovery and Development team continues to focus on accelerating new drug discoveries and bringing them to commercialization. Since its inception, the NDDD team has focused on three key therapeutic areas - oncology, immunology and metabolic disorders. We have continued to advance our discovery programs by fostering partnerships with leading pharmaceutical companies. In July 2023, we secured funding from our development partners at AbbVie to initiate phase 1 clinical trials for the MALT 1 (Mucosa-Associated Lymphoid Tissue Lymphoma Translocation Protein 1) inhibitor program for treatments across a range of hematological cancers that are hard to treat. This has been a significant step in getting this formulation to market and demonstrates our continued commitment to ensuring positive health outcomes for our patients.

# DIFIZMA® DPI - Bringing innovation to underserved markets

The estimated national burden of asthma in India stands at approximately 30 million of the population, with an overall prevalence of 3%. Out of this, approximately 3 million patients are classified as 'inadequately controlled'. They experience uncontrolled symptoms and are at a higher risk of exacerbations that may lead to hospitalization, thereby contributing to higher Disability Adjusted Life Years in most patients.

Lupin is the first company to introduce DIFIZMA®, the only fixed-dose combination (FDC) dry powder inhalation product for the treatment of inadequately controlled Asthma. This FDC combines Indacaterol, a long acting beta agonist, Glycopyrronium, a long acting muscarinic receptor antagonist, and Mometasone Furoate, an inhaled corticosteroid.

## Leveraging Technology for Innovation

We have been exploring the power of technology to drive innovation and transform drug discovery, development, and delivery. By integrating cutting-edge technologies such as artificial intelligence, machine learning, and genomics, we aim to accelerate the identification of new drugs and create more patient-centric solutions. Our collaborations seek to unlock the value of enterprise data, enhancing efficiencies and helping to expedite innovation across all functions and processes, including manufacturing, testing, supply chain, finance and accounting.

# Strategic Digital Transformation for Enhanced Operational Efficiency

We have embarked on a strategic data-driven transformation to enhance business agility, performance, and operational efficiencies. By deploying a cutting-edge digital platform based on SAP S/4HANA®, we provide our decision makers with real-time visibility into integrated data from multiple sources, including supply chain, personnel, and sales networks. This platform spans over 100 countries and integrates our fifteen manufacturing and research facilities across India, the U.S., Brazil, and Mexico, enabling a comprehensive view of global operations and performance for high level, informed decision making.

The implementation of SAP Fiori apps has significantly improved the user experience for our employees, offering simple, easy to access data models and analytical reports.

In our Indian operations, we have harnessed Robotic Process Automation and advanced analytical tools such as Qlik Sense to automate critical tasks. Enhancements to our Qlik Sense dashboards have promoted business transparency and facilitated data-driven decision-making, enabling integrated data utilization and providing meaningful insights in a user friendly manner.

Furthermore, we have globally implemented an innovative end-to-end supply planning tool, marking a significant advancement in optimizing supply chain operations and enhancing organizational efficiencies. This tool seamlessly integrates with our ERP system, providing a unified platform that automates planning activities for both demand and supply sides, delivering a touchless planning experience.

#### **Revolutionizing Drug Discovery**

In FY24, we partnered with a leading Al-driven solutions company in the pharmaceutical industry. This partnership empowers our Global Business Development and Licensing team with actionable insights to identify promising assets for the Inhalation/Respiration and central nervous system fields.

Employing cutting-edge AI algorithms helps sift vast amounts of data and evaluate various aspects of potential assets, including drug class, mechanism of action, indications, route of administration, formulation, dosages, innovation, and clinical probability of success. This comprehensive approach ensures that we receive highly relevant insights to guide our strategic decisionmaking process.

## **Green Chemistry**

Lupin is accelerating the use of green chemistry to reduce the generation of hazardous substances. We have been achieving this by applying metrics such as atom economy and e-factor. An example of this is an antiviral molecule; the earlier process involved three steps, and the overall yield was found to be 0.91% with an e-factor of 88 and an atom economy of 35%. The improved process involves one step and a yield of 1.4%. E-factor has improved by almost 90% (8.0) and atom economy by 58% (80%).

We aim to incorporate 12 principles of green chemistry and have conducted programs and trained process development scientists on principles pertaining to the same. This ensures that we do not focus our remediation efforts on end of life waste streams, but rather take on a proactive approach to the disposal of hazardous materials. We intend to expand this to include more processes and chemicals in the coming years. Using telescoping principles, lean processes for 17 leadership molecules (API) were transformed, and isolations at intermittent steps were eliminated. The optimal use of water and solvents in the process has helped in the reduction of both aqueous effluents and the number of organic solvents mix. The use of statistical tools (DoE) to develop and optimize chemistry has also enabled us to explore new design spaces. The manufacturing API's overall cycle time has been reduced.

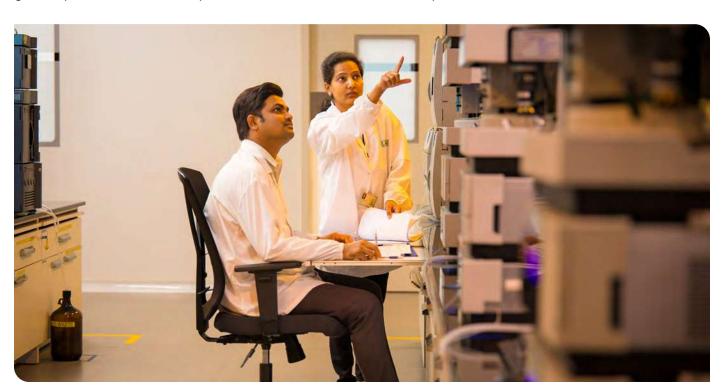
To transform the batch processes for one of our highvolume APIs, our team has embarked on a journey to gradually transition from batch process to continuous 30% Waste Reduction

60% Solvent/Reagent Reduction

Water Reduction

Reduction in Number of Stages

manufacturing and has witnessed benefits such as shorter processing times, increased safety and efficiency, and a reduced environmental footprint. This has resulted in the reduction of manual intervention and overhead expenses. Furthermore, process designs through biotechnological routes and enzymatic catalysis have enabled us to catalyze numerous chemical reactions for molecules such as Cephalexin, Eslicarbazepine, and Rifampicin, as an alternative to classical chemical synthesis. This is a testament to our efforts to provide business value.



# **R&D Partnerships and Collaborations**

Our partners are at the crux of our innovation journey. Open innovation involves partnering with external entities to acquire new knowledge, technologies, inventions, and study market opportunities. Lupin has adopted multiple open innovation strategies to strengthen its capabilities for ESG commitment on partnerships and competitiveness in the pharmaceutical industry.

#### Therapy for Highly Drug-Resistant TB

TB Alliance granted Lupin a non-exclusive license to manufacture the anti-TB drug Pretomanid as part of the three-drug "BPaL" regimen. Lupin has initiated commercialization of the anti-tuberculosis medicine in approximately 140 countries and territories, including many of the highest TB burden countries around the world.

# Information Security Management and Protection

In today's interconnected digital landscape, information security management and protection have become paramount concerns for organizations worldwide. We are committed to upholding the highest standards of information security across our operations and have a comprehensive approach to safeguarding our information assets.

#### **Elevating Information Security in Digital Age**

Lupin prioritizes the security of its sensitive information through a robust Information Security Management System. This framework provides a structured approach to proactively identify, assess, and mitigate information security risks. By adhering to industry best practices, the ISMS ensures the confidentiality, integrity, and availability of critical data assets.

Our commitment to cybersecurity extends beyond policy implementation. We leverage advanced technologies like Zero Trust and network monitoring tools, particularly at the plant level, to bolster our defenses. Additionally, the strategic deployment of honeypots at the perimeter aligns seamlessly with CERT-IN standards. This multilayered approach has yielded positive results, with zero major security incidents reported this year.

Furthermore, Lupin demonstrates its dedication to continuous improvement by achieving ISO 27001:2013 certification across all India locations, including our headquarters. We are currently transitioning to the latest standard, ISO 27001:2022. This proactive approach ensures our security practices remain aligned with evolving threats and regulatory requirements, enabling us to adapt effectively.



## **Anomaly Detection and Threat Intelligence in OT Networks**

#### **Overview**

In a rapidly evolving digital landscape, Safeguarding Operational Technology networks is paramount. Our project aimed to fortify cybersecurity by implementing cutting-edge anomaly detection techniques and integrating threat intelligence feeds. The goal was to proactively identify and mitigate potential threats to uphold integrity, availability, and reliability of critical industrial processes.

#### **Key Highlights**

#### • State of the Art Technology Deployment

We deployed advanced anomaly detection systems within our OT network. These systems monitored network traffic without disrupting manufacturing operations, analyzing patterns to identify any unusual behaviors signaling security threats swiftly.

#### Collaborative Customization

Engaging with equipment manufacturers, business teams, and security consultants was crucial. Together, we ensured that the threat intelligence feeds were finely tuned to the unique needs of each plant. This collaborative effort maximized the effectiveness of our cybersecurity measures.

#### **Business Benefits**

#### • Early Threat Detection

Real-time anomaly detection empowered us to swiftly respond to potential threats, minimizing their impact on critical processes.

#### Reduced Downtime

Proactive threat mitigation led to minimal operational disruptions, ensuring seamless manufacturing continuity.

#### • Heightened Situational Awareness

By raising awareness about cybersecurity threats, we fostered a culture of vigilance across our organization.

#### Cost Savings

Early risk mitigation translated to significant cost savings, preventing the need for extensive system repairs and downtime.

# **Business Continuity Plan**

To ensure the resilience of our critical operations in times of crisis, we have established a Business Continuity Management System in alignment with the ISO 22301 standard. In the initial phase, we conducted a comprehensive Business Impact Analysis and Risk

Assessment specifically for IT services in our Head office. The recovery strategy was then validated through a tabletop exercise. Subsequent phases will involve conducting BIA and RA for four additional locations engaged in Research and Development and manufacturing.

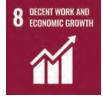
# Human Capital

# **Championing Workforce Development**

Our people are at the heart of everything we do. We believe that their unwavering contributions play a pivotal role in forging ahead and achieving our business objectives. We foster a culture where every individual thrives and is valued and empowered. We take pride in creating an environment which supports their wellbeing, learning and development and continuous improvement, resulting in overall excellence. The dedication and resilience of our people propels us forward, helping us overcome challenges and explore new opportunities in healthcare.

Embracing a people-centric ethos is not merely a philosophy at Lupin; it is about creating a community united by the passion for providing quality and affordable medicines and unlocking a bold and prosperous future for everyone.











**22,000+** Strong Workforce 1,448,463 Total Hours Spent on Training and Development

**9%**Women in Our
Total Workforce

₹191 Mn+

Investment Made for Training and Development

## **Progress Against ESG Targets**

Theme	Sub Theme	Goal Description	Target	Target Year	Progress FY24
	Diversity,	15% Women at Workplace in Indian operations by 2030	15%	2030	Gender diversity in workforce is 9%
Human Capital Development	Equity, and Inclusion	Complete Accessibility audit for PWD for all India locations by 2030	All sites	2030	New Goal
	Community Engagement	Collectively reach 50,000 hours, employee volunteer hours by 2030	50000 hours	2030	Completed 19188 hours of employee volunteering
	Employee Well-being	Achieve and maintain an employee satisfaction score of 80% or higher on annual surveys by 2025	80%	2025	Achieved overall engagement score of 80% globally and 89% in India

# **Progress against Perpetual Commitments**

Theme	Sub Theme	Goal Description	Progress FY24
Health and Safety	Occupational health and safety	10% YoY reduction in Lost Time Injury Frequency Rate, Accident Frequency Rate, and Incident Frequency Rate, considering FY19 as the base year	Reduction of LTIFR - 4% AFR - 26% IFR - 21%

# Onboarding the right talent

Our employees help us achieve our goal of strengthening the global healthcare ecosystem by providing patients worldwide quality, affordable and accessible healthcare solutions. To ensure we are on the right path, we dedicate considerable time and effort to attract and retain the best talent from the industry through various recruitment channels. We offer various programs once they are onboard to ensure smooth and seamless integration within the organization.

- Management Trainee programs: Central to our talent acquisition strategy is the onboarding of Management Trainees, wherein candidates are recruited through campus placements and internships. These programs offer a unique opportunity, outlining a clear path for career growth for the candidates within Lupin. The program nurtures them for future roles across the company as we build a strong pipeline of skilled individuals,
- Lupin Program for Interns: Our successful internship program is a gateway for college students to understand and experience the work environment

and culture at Lupin. It also serves as a platform for us to identify promising talent as they contribute to projects. In the past year, we welcomed interns from esteemed institutes such as the National Institute of Pharmaceutical Education and Research, Birla Institute of Technology and Science, Manipal, Punjab University and JSS College, amongst various others.

- GROW (Get Ready for Opportunities at Work): We encourage our employees to explore and apply for roles across Lupin that suit their interests and experience through our internal job posting platform, GROW.
- Parichay: Employees refer and connect us to suitable candidates who align with Lupin's vision through our employee referral program, Parichay.

Our candidate screening process is thorough and meticulous, ensuring each potential employee aligns with our business goals. Through interviews and assessments, including technical and soft skills, as well as psychometric evaluations, we strive to find the most suitable and talented individuals who share our passion to create a healthier world.

New Hires FY24, India								
	<30 years		30-50 years		>50 years			
Category	Male	Female	Male	Female	Male	Female	Total	
Employees (Permanent)	3,383	254	1,096	104	15	1	4,853	
Senior Management	0	0	13	5	6	0	24	
Middle Management	60	33	369	32	5	1	500	
Junior Management	3,323	221	714	67	4	0	4,329	
Employees (Other than Permanent) (Apprentices, Trainees, Interns, Part-timers)	13	28	3	10	0	0	54	
Workers (Permanent)	32	0	15	0	0	0	47	
Workers (Other than Permanent)	264	43	4	0	0	0	311	

New Hires FY24, ROW								
	<30 years		30-50 years		>50 years			
Category	Male	Female	Male	Female	Male	Female	Total	
Employees (Permanent)	36	43	55	72	10	9	225	
Employees (Other than Permanent) (Apprentices, Trainees, Interns, Part-timers)	14	11	2	5	5	3	40	
Workers (Permanent)	15	17	10	12	0	0	54	
Workers (Other than Permanent)	1	2	0	1	0	0	4	

Total Hires FY24, North America						
Category	Male Male	Female				
Employees (Permanent)	64	50				

# **Induction Program**

Udbhav, our flagship induction program, is quite comprehensive and designed to familiarize new employees with Lupin's culture and operations. It covers the legacy, values and culture of the company, as well as guidelines pertaining to finance and pharma. This information enables new joiners to seamlessly integrate into the organization. In FY24, 2044 employees participated in the onboarding program, gaining a deep understanding of the company and their roles.

## **Buddy Program**

During their initial months, new employees are assigned buddies through a structured process. Senior employees in the company help them to settle in and smoothly integrate into the organization with a sense of belonging. With 499 active buddies, including 114 newly certified ones and 172 engaging in experiential learning, we are working to enhance the onboarding experience and productivity of our new hires, ensuring they feel supported every step of the way.

# **Investing in People**

Impetus on training and development contributes to the growth of an organization, especially within a rapidly evolving industry like pharmaceuticals. We foster a spirit of learning to ensure that our employees constantly move up the curve to be able to take on newer challenges and, hence, feel motivated and engaged at work. We have initiated multiple programs for technical upskilling, behavioral training, and leadership development.

#### **Learning and Development Programs**

- The key to building a robust internal talent pool and developing capability is to identify the skill gaps and work diligently to address them in a meaningful manner. Our Catalyst and Accelerate programs are designed to ensure a comprehensive approach to talent development. The Catalyst program, spanning over twelve months and four phases, was developed to identify and address skill gaps. The first phase, gap identification, is facilitated by inhouse Development Centers, which make use of comprehensive assessment processes and tools for gap identification. This is followed by extensive feedback and debriefing sessions. The program then provides a business driven Individual Development Plan, strategically focusing on experience, exposure, and education. Over the year, five reviews are conducted to ascertain the gaps that pave the way for targeted learning sessions.
- Similarly, the Accelerate program follows a systematic approach to upskill all Regional Sales Managers of India Region Formulations. The program begins by identifying development areas and then provides customized learning interventions over six months, ensuring the specific business needs are met.

It also provides comprehensive training modules about our corporate policies, including the Code of Business Conduct and Ethics Policy, Whistle Blower Policy, and Prevention of Workplace Harassment through the PLEDGE (Preparing Lupin Employees to Demonstrate Corporate Governance and Ethical Conduct) initiative. CoBC training is rolled out to permanent and contract employees. Last year, we further strengthened our Prevention of Sexual Harassment (PoSH) framework, establishing dedicated Internal Committees in all locations. The PoSH e-module saw remarkable completion rates of 84% among permanent employees and over 2,350 contractual staff. We also completed an annual in-person refresher for all 47 Committee members and held a virtual PoSH refresher internal workshop with 23 participants.

Online learning continues to be important for us. Our collaboration with OpenSesame® enables employees to access 25,000+ relevant courses spanning diverse topics. These e-learning courses also cover health and safety topics, equipping employees with the necessary knowledge to stay informed and compliant to industry norms.



Training Data - India			Training Data - North America			Training Data - ROW			
Category	FY24	FY23	Category	FY24	FY23	Category	FY24	FY23	
Total hours of Training	1,416,956	1,711,297	Total hours of Training	6,554	9,348	Total hours of Training	27,016	16,219	
Total amount spent on Training (INR)	132,678,981	65,309,762	Total amount spent on Training (INR)	31,519,666	29,613,557	Total amount spent on Training (INR)	22,854,727	28,859,219	

# **Opportunities for Continuous Learning**

# **Ascent Program for R&D division**

We introduced a 4-year PhD program, a collaboration between Manipal and Symbiosis universities, exclusively sponsored by Lupin. Ascent offers a unique opportunity for Lupin professionals to advance their academic pursuits while contributing to cutting-edge research in their respective fields.

**25** Participants in FY24

Participants were awarded their PhD degrees this year

# Advanced Program in Sales Management, IRF

An 11-month virtual program covering eight modules. 100% of sessions are delivered virtually over weekends, minimizing work disruption. ASMs are exposed to global learnings.

65 Participants in FY24

# Postgraduate Diploma in Advanced Biotechnology

A partnership with Fergusson College to upskill our employees in biotechnology.

Notable features of this program are:

- Industry-academia collaboration with joint curriculum and faculty
- Hands-on experience for students in an industrial work environment

Participants in FY24

# Management Development Program, IRF

A 5-day certification program for our National Sales Managers, in partnership with IIM Lucknow:

- Accelerate personal and professional growth
- Strengthen leadership, team building, and value-driven mindset

The impact of the certification course is measured through the outcome of the project assigned to each NSM.

Participants in FY24

# **Nurturing Academic Aspirations through ASCENT**

Partnering with esteemed institutions such as Manipal Academy of Higher Education, Karnataka and Symbiosis International University, Lavale, Pune, this four-year PhD journey presents a transformative opportunity for Lupin's R&D division to pursue academics while contributing to cutting-edge research in their fields. This fully sponsored initiative goes beyond mere classroom learning, enabling participants to embark on a research journey under the guidance of a Doctoral Advisory Committee. With a

primary guide from Lupin, a co-guide from the partnering university, and Subject Matter Experts from the company and academia, participants benefit from a wealth of expertise and perspectives. Regular progress reviews with the DAC serve as vital checkpoints, ensuring that our employees' research stays on track while aligning with academic and industry objectives. Upon completing their research phase, participants submit their thesis for an evaluation to ensure that their work meets the highest standards of quality, originality, and contribution to their respective fields.

# **Employee Participation**

**Total Participants** in FY24

PhD Degrees Awarded in FY24

#### **Financial Overview**

Total Spending INR 763,625 Total FY24

Includes participants' fees, cost of two mandatory courses, and two defense viva sessions organized for final evaluation of PHD

#### **Courses and Training**

#### **Research Methodology**

Number of Candidates who pursued this course

33 hours Total Training Hours

#### **Research Publication and Ethics**

Number of Candidates who pursued this course

30 hours Total Training Hours

- Classroom Training: 15 hours
- Experiential Learning: 15 hours

We are immensely proud of this program as it embodies our belief in investing in our people and supporting them to reach their full potential.

#### **Empowering leadership**

Influential leaders are crucial to driving our purpose-led strategy to develop a pipeline of talented leaders within the organization. We have created a series of programs designed to cultivate leadership skills and capabilities among our employees, from entry-level managers to senior management positions.



# Lupin's Leadership Development Programs

#### **For Senior Leaders**

# Lead, Accelerate, Motivate, Perform: Recently launched flagship senior leadership development program

#### For Mid-Managers and Technical Leads

#### Area Managers Excellence

An eight-month program to equip our area managers with leadership skills, brand standards knowledge and customer service excellence.

#### ELITE

A comprehensive program to shape managerial and leadership capabilities through psychometric assessments, team activities, workshops, development clusters, action learning projects and coaching led by the L&D team with external expert inputs.

#### ENHANCE

A three-year developmental program for selected leaders, facilitated through engagements like development centers, action learning projects, executive education, mentoring and site immersions to groom them as future site heads.

#### For Entry-level managers

#### Leader Plus

Designed to empower young leaders by addressing soft skills gaps, providing insights and tools to enhance leadership capabilities, communication, teamwork, problem-solving and supervisory skills for driving team performance.

**LAMP: Lead, Accelerate, Motivate, Perform** is a flagship senior leadership development initiative designed to enhance the leadership skills of our General Managers, Senior General Managers, and Vice Presidents. Launched in February 2024, it is a 6-month blended journey developed in partnership with the Indian Institute of Management (IIM) Nagpur and esteemed faculties from IIMs across the country.

The program offers a well-rounded learning experience, featuring in-person modules focused on developing Lupin's 8 leadership competencies, virtual masterclasses on contemporary leadership topics,

immersive experiences with changemakers, industry speaker sessions, and interactive business simulations. Participants also engage in action learning projects, applying their learnings to real-world business challenges.

The first cohort includes 200 senior leaders from diverse functions like Corporate, R&D, Manufacturing, Quality, and IRF in four batches. Batch 1 has completed the on-campus module and is engaged in ongoing masterclasses and ALPs. More such programs are planned in the upcoming months.





Companies often face the challenge of developing a robust succession pipeline for critical site leadership roles, especially those instrumental in maintaining operational excellence and regulatory compliance. Lupin's ENHANCE program directly addresses this need by systematically grooming a select group of high potential managers over three years to assume the responsibilities of a site head in the future. Investing in this initiative mitigates the risks associated with leadership transitions and ensures seamless knowledge transfer. The program safeguards business continuity by fortifying the leadership pipeline of individuals well-versed in the company's operations and culture.

The program follows a comprehensive nine-step approach facilitated through three broad areas: Engage, Challenge, and Measure. Engagement is achieved through a variety of touchpoints, including Development Centers, 1:1 interactions, Action Learning projects, worldclass executive education and exposure to prestigious institutions like the Indian Institutes of Management Lucknow, mentoring by our senior leadership team, coaching from business leaders and industry veterans, and site immersions. This engagement is closely tracked by the senior leadership team, ensuring a structured and impactful journey.

The core of the program is a series of dynamic workshops led by industry experts and seasoned leaders. These workshops delve into crucial leadership competencies, such as team management, impactful presentations, executive presence, decision-making, and effective communication, equipping participants with the skills necessary to thrive in a competitive business environment.

#### Quantitative benefits of LAMP

Lupin Leadership Development Program, LAMP, incorporates Action Learning Projects as a core component.

20 live projects to be allocated among 187 senior leaders, organized into groups of 9-10 members each. These participants work on live organizational challenges, providing practical solutions and driving impactful change within the company.

Action learning Projects: 20 live projects

- Mentors: Senior leaders across functions
- Sponsors: Company Presidents
- The structured **interim and final reviews** of each project by MD Nilesh Gupta and the Executive Leadership Committee ensure that the projects align with our strategic goals and deliver meaningful impact.

**ELITE at Pithampur:** ELITE (Evolving Leaders Inspire Team Effectiveness): A comprehensive multidisciplinary intervention where each leader's unique requirements are addressed. It aims to enhance Managerial and Leadership capabilities through a Psychometric Assessment and Profiling tool, team activities, workshops, development clusters, action learning projects, coaching, and more. The complexity necessitated a co-partnered approach where the L&D team drives over 90% of the developmental activities, and external experts were brought in at regular intervals for focused inputs.

The intervention integrates key insights with proven innovative development methods to deliver significant and lasting business results. The journey convened with onboarding participants and key stakeholders, followed by a psychometric profiling tool on Leadership paradoxes. Post report debriefing, development areas were identified and addressed through the IDP.

### **Quantitative Benefits of ELITE**

- Action Learning Projects taken by 19 participants
  - Cost price reduction of tablets in OSD: The team overachieved the target of reducing the cost price from INR 5.10 to 4 to 3.53, leading to savings of INR 48 Mn over the last year.

- B. Market complaints reduction and closure enhancement in Albuterol inhaler: Achieved reduction in complaints by 94%.
- C. Reduction in COGM of Levothyroxine Sodium Tablets USP, U.S. market, by reducing CC/PC cost/ pack by ~20%, with an increase in the batch size from 2.6 Mn to 5.2 Mn. Impact:
  - a. Yield increased by 0.2% (97.3 % to 97.5%)
  - OEE of Packing increased by 2% (38% to 40%)
  - OEE of Comp. increased by 4%.(39% to 43%)
  - Changeovers reduced by 50%
  - Capacity increased by 10%
  - Inventory buildup went up to 400+ Mn
  - Inventory was less than 5 months
- 21% Promotions and 21% identified as future Site Heads
- Positive shift in behaviors: The most impacted behaviors, as confirmed by the stakeholders, were productive cross functional interactions, being assertive, empathetic and flexible and having a focused approach toward next line development.





# **Shaping Promising Talent**

We have implemented the Global Talent Management and Leadership Development program, an initiative designed to identify, assess, and foster the growth of our high potential and high performing individuals. Anchored around the eight Lupin Leadership Competencies, the framework focuses on three key areas: succession plans for critical positions, career plans for top talent and individual developmental plans. The program covers employees from mid to senior management (Vice Presidents). For senior management, the program is applicable globally. The initiative was launched in 2022 with over 200 participants from across the globe, encompassing a talent assessment process, including 360-degree feedback, Thomas Profiling and talent reviews by Presidents and key stakeholders. The comprehensive review helps chart individual development plans tailored to each employee's needs.

In FY24, all employees who underwent assessments were evaluated by the Talent Council and the President. Top performing talents were identified within each department and the organization. Detailed career development plans were created for these high potential employees to enable continued growth. Additionally, successors were designated for all critical roles to ensure seamless leadership transition when required. Progress reviews will be conducted periodically to track the development of identified talents and successors against their personalized career plans.

# Diversity, Equity and Inclusion

We take pride in DEI being a priority and a business objective for us. Our belief is simple. Our differences make us stronger. We are committed to creating a world where everyone feels included, valued and thrives. We have a system where we oversee diversity centrally and measure success with clear metrics but entrust local teams to implement it in ways that suit their context.

# **Our DEI Programs**

Lupin Women's Network is a platform for women employees to network, share ideas, and drive growth, support, and well-being initiatives.



iMpact is a mentoring program for women at Lupin that provides career advice and support from certified mentors. Through structured sessions and feedback, women are guided to elevate their voices and perspectives in their careers.

Returnity supports employees returning after their maternity leave with comprehensive programs to ease them into the workforce, including workshops and tailored support for both mothers and their managers. We run pre-maternity dialogues, ensure periodic check-ins during their leave, and offer a structured return-to-work program.



Gender Sensitization Workshops are conducted annually to raise awareness, promote gender equality, and create an inclusive environment, addressing discrimination and empowering individuals. This year, we also hosted virtual best practices sessions, gathering insights from industry leaders to drive continuous improvement and innovation.

D&I Drives were organized in Delhi, Mumbai, Bangalore and Hyderabad, promoting awareness for an equitable workplace. The event witnessed active participation of over 200 women.

International Women's Day, Men's Day, and Pride Month were celebrated through talks, health camps, themed activities, and LGBTQ+ inclusivity workshops to embrace diversity and honor contributions.



Unstoppables is an annual self-defense program for female employees. It equips them with safety and self-defense skills for various situations, including cybercrime, and prepares them to tackle these challenges as effectively as possible.

Building a family-friendly work culture is important to create positive, connected and trusting teams. LWN organized various activities for our employees' children, including a painting competition, public speaking contest, and Waste to Wow challenge. 135 children from Lupin Pune participated enthusiastically in these events.

To drive Lupin's diversity strategy and targets, we have refreshed and reformed our diversity councils to facilitate central control over strategy and local control over implementation. The strategy has been reformed to establish a governance mechanism for tracking and monitoring DEI progress. Our five business diversity councils include:

- Research and Development for Pune
- Biotech R&D and manufacturing division of Pune
- Corporate
- Manufacturing and Quality, and
- **IRF**

FY24 Women Workforce	e, India	FY24 Women Workforce, ROW		FY24 Women Workforce, U.S.		
Category	FY24	Category	FY24	Category	FY24	
Share of women in junior management positions	39%	Share of women in junior management positions	14%	Share of women in junior management positions	45%	
Share of women in STEM- related positions	3%	Share of women in STEM- related positions	31%	Share of women in STEM- related positions	37%	
Share of women in management positions in revenue generating functions (such as sales or that contribute directly to the output of products or services)	9%	Share of women in management positions in revenue generating functions (such as sales or that contribute directly to the output of products or services)	20%	Share of women in management positions in revenue generating functions (such as sales or that contribute directly to the output of products or services)	32%	
Share of women in management positions	8%	Share of women in management positions	23%	Share of women in management positions	26%	
Share of women in top management positions	0%	Share of women in top management positions	1%	Share of women in top management positions	25%	

Gender Pay Gap, Mean and Median Pay Gap, India							
Category	Women	Men					
Mean (INR)	1,141,668	894,127					
Median (INR)	652,688	578,173					

Gender Pay Break Up, India								
Level	Number of Women	Number of Men	Average Women Salary	Average Men Salary				
Executive level (base salary + other cash incentives)	21	193	8,143,530	11,458,111				
Management level (base salary only)	248	1,908	2,063,817	2,120,855				
Management level (base salary + other cash incentives)	248	1,908	2,105,882	2,220,621				
Non-management level (base salary only)	716	15,165	620,369	557,425				

# **Assessing Performance**

As the future of work evolves, our approach to performance management must align with it, too. We continuously refine our annual performance process to ensure transparency, fairness, and robustness through:

- Collaborative goal setting and development plans with employees, rather than a traditional unilateral approach
- Performance conversation documents that track progress in Key Result Areas that enable us to identify development needs and provide timely support
- Continuous feedback through a newly launched platform, Success Factor, in addition to annual reviews
- Introduction of self appraisal forms for all employees, allowing them to rate themselves against objectives
- Upgraded portal capturing metrics from ratings to calibration

# Linking Performance to ESG and Materiality

Our leaders guide their teams through this process and ensure that individual goals are aligned with Lupin's Leadership Competencies and Values Framework. Further to ascertain our commitment to our ESG goals and material KPIs, all Presidents have ESG goals as their individual goals and Lupin has ESG goals in its corporate goals – if the goals are met or not met/achieved, then the compensation of the Executives is affected.

Our materiality assessment has identified the top 3 material KPIs for enterprise value creation

- Accessibility and Affordability
- Responsible Supply Chain and Decarbonization
- Data Privacy and Protection

All these 3 KPIs are covered under the ESG goals as well as directly linked to the performance assessment of responsible executives.

# Supporting the well-being of all

We believe that nurturing employee well-being is crucial to cultivating resilience in our workplace. We want to create a welcoming environment in the company that people are proud to be a part of, where they can build successful careers while contributing to improving patients' lives. We provide a competitive total rewards program covering pay, benefits (health insurance, parental and adoption leave, sabbatical), learning opportunities and well-being initiatives. While local cultures and regulations influence the specifics of our offerings in each country, our employee well-being strategy remains global in its scope.

To support physical well-being, we offer diverse fitness programs and workshops, including yoga, zumba, nutritional guidance, mindfulness practices and other

engaging activities. These initiatives encourage our employees to incorporate regular exercise into their daily routines. Annual health checkups are also organized to monitor the overall well-being of our workforce. Our Sikkim Lupin Women's Network organized a women's football tournament on International Women's Day this year. The event brought together employees from various peers, including Cipla, Zydus and Golden Cross, to celebrate inclusivity and a spirit of togetherness.

The scope of our well-being programs extends beyond physical health as we understand that true well-being encompasses more than just an active lifestyle. We conduct webinars on holistic health and wellness, providing valuable insights and strategies to help our employees thrive personally and professionally. We offer work from home and flexible working hours if needed. This approach allows employees to maintain a healthy work-life balance when faced with unique circumstances or obligations outside the workplace.

Ensuring our employees feel seen, heard, and appreciated is fundamental to our strategy. This year, we launched BRAVO 2.0!, an online platform to celebrate individuals who champion Lupin's core values. New features include spot recognition and the option for users to nominate any deserving colleague across all our India locations (excluding IRF, which continues using the Shabaash program).

The Desh Bandhu Gupta Spirit of Lupin Awards is our apex awards program, named after our visionary Founder. The program pays homage to his belief in recognizing and honoring individuals who embody the values of innovation, dedication, and compassion in advancing healthcare for all. Last year, we witnessed over 10,000 nominations across six regions and our six core values. Such an outpour of recognition for our employees' exceptional contributions inspired us to extend our gratitude beyond the walls of our company. Motivated by the nominations, we planted 10549 trees, one for each nomination across various locations.

# Prioritizing Mental Health through WeCare

We are taking deliberate actions to destigmatize mental health at work to help us lead with empathy and openness. We organize stress management workshops to equip employees with coping strategies and resilience-building techniques, while mindfulness programs, meditation sessions, and relaxation techniques have been introduced to promote mental clarity and emotional balance.

Through the WeCare program, we support our employees in managing personal and workplace stress. Employees can access curated content on emotional and mental health tailored for the Indian context through an online platform. Counseling is confidential and options include telephone, online, and video sessions, with support also extended to immediate family members.

# **Employee Engagement**

In order to improve employee engagement, the renowned McKinsey framework of the Organizational Health Index was administered by the said. The survey had a Global Employee response rate of 85%. The overall engagement score was 80% globally and 89% for India. Post administration of the survey, a structured communication plan was rolled out for the respondents. Detailed action plans were formulated subsequent to business/functionwise focused group discussions. These action plans will be monitored over a period of time as the OHI is a Biennial process.

# **Human Rights**

Lupin signed on to the United Nations Global Compact in April 2023 and is committed to the UNGC's Ten Principles on respecting internationally proclaimed human rights and operating responsibly labor, environment and anti-corruption. Guided by our Human Rights Policy, we respect and promote human rights across our operations, business relationships, and communities we work with. We do this through:

**Sensitization Efforts:** As it's a shared responsibility to uphold these values, we conduct periodic human rights awareness sessions to build an understanding

- and respect for human rights within our workforce. This year, we organized a mandatory annual human rights refresher for our Indian teams led by Mr. Amit Patil, a renowned social and sustainability expert and trainer. We also ensure that all new hires receive human rights training during onboarding.
- Responsible Management: To support the implementation of our human rights policies, we have established site-level Human Rights Core Committees led by the respective site heads. Each committee has a fair representation from departments, managers, junior employees, female employees, and contract employees, and meets every quarter. They ensure policy governance, track key metrics every quarter and address any related concerns or grievances that may arise. Through human rights audits, we aim to identify potential risks arising from our activities and effectively manage them. We have expanded the coverage of the audits, starting with five sites last year to encompass all manufacturing facilities across India for Lupin and Lupin Manufacturing Solutions this year. During the human rights assessment audits, our sites undergo thorough evaluation against the key parameters listed below that are essential for ensuring human rights excellence.



Engaging our suppliers and business partners: We expect and encourage all our third parties to uphold our values and follow our human rights standards as outlined in our Third party Code of conduct.

For details about our framework for safeguarding human rights and reporting concerns, see our Human Rights Policy.



# Third-party Audits at Manufacturing Sites

Independent third-party auditors conducted the audits to ensure on-site compliance with Lupin's Human Rights Policy.

Out of Lupin's 15 total sites, 10 have been rated 'Platinum' while the others have received a 'Gold' rating. To sustain and enhance the overall site level score and the site rating, we have rolled out a few special projects at every site.

One such project was the 'Process Improvement in the vendor billing cycle.' During a Human Rights Audit, it was observed that while third-party contractors were paying their employees within the stipulated period, the pay dates varied across vendors. This posed a risk of perceived discrimination since Lupin's permanent employees were paid on the last day of the month. To address this issue, a cross-functional team comprising HR location leads, administration, financial shared services, and procurement was formed.

The team renegotiated agreements with contractors, allowing for shorter credit periods and a priority payout partner every month. Standard Operating Procedures were developed, approved, and implemented to standardize the payment date for vendors and their thirdparty contractual employees across all locations in India. This initiative improved engagement among third-party contractual employees across our locations in India by ensuring a uniform and fair pay date aligned with Lupin's permanent employees.

# **Health and Safety**

Protection of our workforce is of utmost importance to the organization. Our Environment, Health, Safety & Sustainability (EHSS) policy is a guiding principle in fostering a safe and healthy workplace environment. We are committed to complying with all relevant laws and regulations while promoting the adoption of health and safety management standards across our manufacturing locations, R&D units, and offices.

We have implemented well-defined OHS management systems that delineate roles and responsibilities. This approach ensures the successful integration of OHS practices across all business processes and supports the effective participation of workers in determining and implementing preventive measures.

# **Proactive Risk Mitigation Strategies**

Our robust Hazard Identification and Risk Assessment systems, coupled with comprehensive risk management processes, enable us to identify and implement effective control measures for potential risks. We employ a multifaceted approach, including HAZOP assessments for API products and processes, risk assessments for formulation units, and job safety analyses to gain a thorough understanding of potential hazards. To ensure readiness in emergencies, our team conducts regular mock drills to verify the operational effectiveness of our mitigation strategies. We prioritize rapid access to medical services, including the provision of ambulances

and the availability of antidotes, ensuring prompt and effective response in critical situations.

# **Continuous Improvement and Stringent Oversight**

Ensuring effective health and safety initiatives is an ongoing process. We conduct monthly reviews of our environmental, health, and safety (EHS) performance at both site and corporate levels. These reviews play a crucial role in identifying constraints and developing improvement measures. Our sites are equipped with dedicated EHS units that facilitate the integration of safety management systems with annual performance appraisals, establishing clear safety performance targets. Our health and safety systems undergo rigorous internal and external audits to maintain the highest standards. In the event of an incident, our Incident Management System enables thorough investigation and implementation of appropriate remedial actions.

# Established channels for reporting

We actively encourage our employees and workers to report any work-related hazards or potentially dangerous situations. Individuals can report near misses, injuries, and incidents to their respective department heads. Our specialized safety team is responsible for conducting root-cause analyses of incidents and implementing preventive actions to avoid recurrences.

# Celebrating Excellence through the Lupin Environment, Health and Safety Awards and Accolade System

The EHSAAS initiative acknowledges and rewards employees and partners for their exceptional contributions towards EHS aspects of our operations, including EHS performance improvements, greenhouse gas reduction measures, resource conservation efforts, and injury reduction. This reward and recognition system will strengthen the EHS-driven culture within our facilities.



# Health and Safety, India

Category	FY24				FY23			
	Lost Time Injury Frequency Rate	Total recordable work- related injuries	Number of Fatalities	Accident Frequency Rate (per one million man hours worked)	Lost Time Injury Frequency Rate	Total recordable work- related injuries	Number of Fatalities	Accident Frequency Rate (per one million man hours worked)
Employee	0.00	34	0	1.62	0.05	37	0	1.75
Contractual	0.12	60	0	2.48	0.09	86	0	3.85
Total	0.07	94	0	2.08	0.069	123	0	2.83

Category	FY22			FY21				
	Lost Time Injury Frequency Rate	Total recordable work- related injuries	Number of Fatalities	Accident Frequency Rate (per one million man hours worked)	Lost Time Injury Frequency Rate	Total recordable work- related injuries	Number of Fatalities	Accident Frequency Rate (per one million man hours worked)
Employee	0.26	65	0	2.81	0	79	0	3.58
Contractual	0.16	145	0	5.82	0.21	179	0	7.63
Total	0.21	210	0	4.37	0.11	258	0	5.67



of employees and contractors over the last five years.

# **Defensive Driving Training**

We have proactively raised awareness about road safety and promoted a culture of defensive driving among our employees.

With top management's endorsement, we have partnered with specialized trainers to conduct comprehensive onsite defensive driving training programs across our manufacturing sites in India, including LRP, Lupin Diagnostics, Lupin Digital Health, and the Head Office.

Physical and online training sessions were conducted for the IRF business employees.

This initiative extends to new hires during induction, and road safety kits are distributed to employees.

In FY24, we provided defensive driving training to 7,021 employees, aiming to contribute to reducing accidents and creating a safer environment for everyone on the road.

# Safety and Health Trainings

Effective safety and health practices stem from a well-trained and informed workforce. To that end, we conduct safety and health training across all Lupin manufacturing sites, utilizing a diverse array of training modes. These include:

**Classroom Training:** Interactive sessions facilitated by subject matter experts.

- On the Job Training: Hands-on, practical training sessions conducted at the workplace, ensuring direct application of safety procedures.
- Toolbox Talks: Brief, focused discussions on specific safety topics, reinforcing best practices and raising awareness.
- Digital Learning: Leverage the L2LMS/SABA training platform to provide accessible and engaging online safety training modules.

A few examples of safety training programs are material safety data sheet, laboratory safety, chemical safety, near-miss reporting, process safety, and basic firefighting.

A few examples of health training topics are first-aid training, health and hygiene, prevention of eye injury, awareness on hypertension and diabetes.



# Natural Capital

# Contributing to a Cleaner, Better Tomorrow

Our commitment to environmental sustainability is fundamental to building trust with society and aligns with our goal of manufacturing high-quality, affordable medicines. Sustainable operations are paramount to our mission of improving lives, ensuring our efforts are not compromised by adverse environmental impact.

We continue to reduce emissions, water consumption, and waste disposal in our operations, in line with our 2025 targets. In 2023, we integrated environmental sustainability as a criteria into supplier contracts and started working with them to define actions to reduce emissions across our supply chain.

















400% Water Positivity

Sites are Zero-Liquid Discharge

# **Progress and Highlights**

Focus Area	Target	Progress
Climate and Energy	Reduce our Scope 1 and Scope 2 GHG emissions by 38% from 2022-23 levels by 2030 (aligned to a 1.5 degree science-based reduction pathway)	Achieved 21% reduction in Scope 1 & 2 from the previous year (Scope 1: 29% reduction and Scope 2: 19% reduction)
Addressing Water Security	Recycling 50% of our total water withdrawal in our Indian operations by 2025	44% of total water withdrawn recycled in FY24
Waste Management	70% of the hazardous waste generated in our Indian operations will be sent to cement plants for co-processing by 2025	89% of total incinerable hazardous waste sent to cement plants for co-processing Goal Achieved

# **Ensuring Good Governance Practices**

Our environmental governance, guided by our EHSS policy, focuses on resource efficiency, pollution prevention, energy conservation, water recycling, and waste reduction. Our ESG Committee monitors compliance with environmental legislation and measures the effectiveness of our management systems.

All our sites are ISO 14001 certified and adhere to robust environmental management systems. We regularly monitor our EHSS practices and performance, reporting findings comprehensively. Our EMS audit strengthens this process, ensuring regulatory compliance. Results are shared with the Board once in six months, facilitating discussions around critical EHSS aspects and identifying areas for improvement. This enables us to address gaps and continuously enhance our environmental performance and management system. We have initiated an EHSAS reward recognition program for employees and contractors for exemplary contributions to ESG targets, GHG emission reductions, water-saving initiatives, etc.

# **EHS Audits**

13
Internal Audits

24

**External Audits** 

# **Climate Strategy and Action**

As a responsible and resilient business, we acknowledge the potential impact of climate change on the environment, society, governance, and the economy. Our comprehensive decarbonization strategy enables us to understand our environmental impact better and ensure we implement necessary measures to reduce it. This includes procurement of renewable energy, comprising captive solar and wind generation and a switch over to briquette boiler operations with renewable fuel sources.

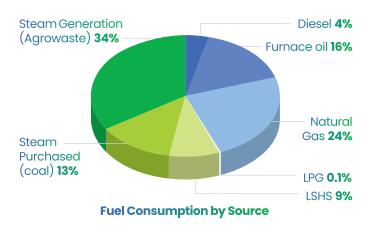


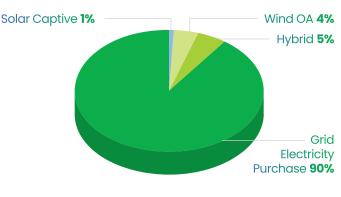
Lupin Limited joins the Science Based Targets initiative and sets 2030 GHG emission targets.

# **Addressing Energy Security**

In FY24, our global energy consumption stood at 2,842,807 GJ, of which India manufacturing operations accounted for 97% of consumption.

Our primary energy consumption is from grid-purchased electricity, with additional sources including diesel for DG sets and fuel for company owned vehicles. We have been lowering our consumption and improving the efficiency of our physical infrastructure. Additionally, we are increasing the contribution of renewable energy sources in our energy mix YoY.





**Electricity Consumption by Source** 

Share of renewable fuel in the energy mix increased by 4 times, from 109,049 GJ in FY23 to 487,713 GJ, contributing to 33.8% of total energy derived from fuel sources in FY24.

Our energy management strategy is multifaceted, encompassing several key elements:

# **Energy Management**



Energy Efficiency We have undertaken a phased study across all our facilities to evaluate their energy efficiency potential. This comprehensive assessment helps us identify opportunities for improvement and determine the optimal energy sources for each site.

Replacement of outdated conventional luminaires with energy efficient LED lights.

Upgrading conventional AC motors to DC electronically commutated motors in air handling units.

Optimizing refrigeration plants, fine-tuning pumping systems, and improving the efficiency of boiler and utility equipment. These efforts have yielded substantial improvements in energy efficiency and significant reductions in power costs.

We have installed screw press for dewatering of sludge over conventional methods thereby reducing the energy consumption and CO<sub>2</sub> reduction.



Renewable Energy Adoption We have significantly bolstered our commitment to renewable energy at our Ankleshwar and Dabhasa sites, adding approximately 5.3 MW to our renewable power capacity. We are constantly looking to scale up the utilization of renewable electricity to power our operations by installing rooftop solar panels and through open access of solar and wind energy. Our overall total renewable energy mix has enhanced from 5.3% to 10.6%.



Embracing
Alternate
Fuels

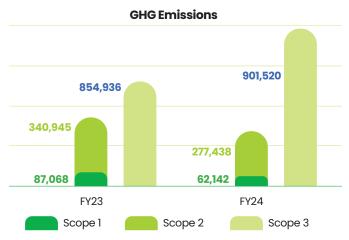
We embrace the use of alternate fuels for our operational processes to reduce our reliance on non-renewable sources, such as the use of biomass. We have introduced Agro waste boilers as a more environmentally friendly fuel source at all our sites including Nagpur, Mandideep, Pithampur, Sikkim, Tarapur, Dabhasa and Vizag.

Through our energy saving interventions, we avoided the use of approximately 29,684 MWh of energy across India manufacturing operations in FY24.

# **Carbon Footprint**

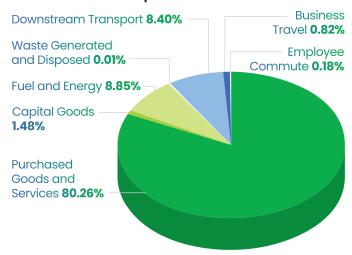
Reducing GHG emissions, particularly CO<sub>2</sub> emissions, is critical to mitigating the adverse effects of climate change. We are taking concrete steps towards decarbonizing our operations.

Of our total emissions, Scope 1 and Scope 2 emissions comprise 5% and 21% of our GHG footprint, respectively. 74% are emitted from our value chain (Scope 3). Most of our Scope 1 (direct) emissions originate from boilers used in operations for producing steam, electricity, and wastewater treatment facilities, while our Scope 2 (indirect) emissions are from purchased electricity for running facilities and operations. Our Scope 3 (indirect) emissions include those from purchased goods and services, capital goods, processing of sold products, and others. We align our reporting and monitoring practices with the SBTi requirements and develop systems to reduce our Scope 1 and Scope 2 emissions, reaffirming our commitment to responsible environmental stewardship.



The scope 1 and scope 2 emissions reduced by 29% and 19% respectively, owing to dedicated investments into phase out of fossil fuels and adoption of renewable power for our operations.

# **Scope 3 Emissions**



By 2030, we aim to reduce our Scope 1 and Scope 2 GHG emissions by 38%, benchmarked against FY23 levels.

# **Biomass Boilers**

Fuel consumption in boilers forms a significant part of our Scope 1 emissions. To reduce this, we have replaced oilfueled boilers with biomass briquette boilers.

Biomass briquettes, made from biodegradable waste, significantly lower GHG emissions compared to FO/LSHS/LDO. They are typically produced from organic waste such as rice husk, sawdust, bagasse, groundnut shells, and other agricultural or forest waste. Biomass briquette boilers not only have lower emissions but also provide farmers with an alternative to monetize agro-waste. Additionally, the biomass briquette supply chain has strengthened over time to fulfill the necessary demand.

Ten of our twelve manufacturing sites in India make use of biomass briquette boilers for steam generation. Installation is underway at one additional site and is expected to be completed in FY25.

# **Climate Risk Assessment**

At Lupin, we recognize the importance of being resilient and protecting our business and stakeholders against external threats. To this end, we prioritize monitoring and addressing a wide range of external factors to ensure that we are able to mitigate any risk. In our commitment to combating climate change, we fully support the Paris Agreement and aim to reinforce our response to risks posed by climate change. We will do this by limiting the rise in the global average temperature to well below 2°C and endeavor to limit the temperature increase to 1.5°C to minimize severe climate change.

To achieve this goal, we launched strategic initiatives to comprehensively understand the effects of climate change on our business and therefore have put in place, measures to combat the same. Further to the recommendations of the Task Force on Climate-Related Financial Disclosures (TCFD), we conducted a climate risk assessment, including scenario analysis, in FY23 to study the impact of climate change on the business in different climate scenarios. This risk assessment covered both physical climate risks and transition-related risks to the business, adhering to leading internal frameworks and guidelines, such as the TCFD and the Carbon Disclosure Project.

# **Physical Risk Assessment**

Our physical risk assessment encompassed 16 locations/ sites globally, based on the IPCC AR5 Risk Assessment Framework. We analyzed two climate scenarios: SSP 2 (Middle of the Road) and SSP 5 (Fossil-fueled Development). Anomaly (difference from the average or baseline) was calculated for various indicators such as temperature, precipitation, cooling degree days, cyclones, and water stress. For both scenarios, we have considered two time periods – 2020-2039 and 2040-2059, to develop a composite climate risk index and a vulnerability index, taking into account exposure, sensitivity, and adaptive capacity. Key risks that Lupin's units potentially might face include:

Risk Type	Location	Impact	Adaptation Measure			
Cyclones	Mumbai Visakhapatnam USA	Disconnection or disruption of internet and/or phone services or electricity leading to disruption in operations.  Infrastructure failures due to cyclones/winds, such as the collapse of the Galvalume roofing system, failure of connections/structures, progressive collapse of roof steel trusses, and breakage of window panes at the plants and office locations.	<ul> <li>Policy on building all new infrastructure considering the cyclone and wind impacts.</li> <li>Retrofit all existing structures as per IS:875 (Part 3) codes for various types of buildings and structures.</li> <li>Provision of shelter and resilient assembly places for staff in case of climate or industrial disasters.</li> <li>Identify cyclone weak spots (roofing, shafts, chimney stacks etc.) and review transmission lines and potential consequences of power cuts.</li> </ul>			
Sea Level Rise	Mumbai Visakhapatnam	Saltwater inundation.	<ul> <li>Business interruption/relocation plans.</li> <li>Additional insurance for buildings/assets.</li> <li>Flood barriers and plantations.</li> <li>Avoid new projects in low-lying coastal zone.</li> </ul>			
High Temperature	Vadodara Kalpataru, Mumbai Aurangabad Mandideep	Temperature increase impacting the building structures.  Building energy use will increase if climate extremes become the norm.  High temperature variability impacting the comfort level and the productivity of the staff.  Heat waves are the leading causes of weather-related morbidity and mortality and will directly impact the health of the staff/community in the vicinity.	<ul> <li>Conduct an internal survey on heat-related impacts on staff.</li> <li>Heat Resistant Roofing, Heat Resistant Tiles.</li> <li>Install efficient heating, ventilation and air-conditioning (HVAC) systems.</li> <li>Assess high temperature impacts on energy usage/product storage/development.</li> <li>Conduct a detailed study on lowering the increasing cost of cooling due to increased temperatures.</li> </ul>			
Dry Spell and Water Stress	Mumbai Vadodara Indore Mandideep	Dry spells may not directly impact the Lab's infrastructure except through water scarcity.  This will impact its cooling systems, water requirements, pools etc.  Water scarcity can cause Health and Safety issues.  Reduced water availability may also impact sanitation and hygiene needs.	<ul> <li>Grey water reuse and Recycling systems.</li> <li>Rainwater harvesting is also an important measure that may be installed.</li> <li>Annual training programs on watersaving measures.</li> <li>Site-based water usage minimization program.</li> <li>Exploration of alternate sources of water other than groundwater.</li> </ul>			

# **Transition Risk Assessment**

We conducted a scenario analysis up to 2050 to assess risks from anticipated changes in the policies, regulations, markets, and technologies due to climate change. Using Network for Greening the Financial System Scenarios, we partnered with an academic consortium from the Potsdam Institute for Climate Impact Research, International Institute for Applied Systems Analysis, University of Maryland, Climate Analytics and Eidgenössische Technische Hochschule Zürich for this assessment. The transition pathways for the NGFS Scenarios are differentiated by several key design choices relating to long term temperature targets, net zero targets, short term policy, overall policy coordination and technology availability.

# **Addressing Water Security**

Water stewardship is integral to our Sustainable Development Plan 2030, underscoring its critical role in our business operations and broader societal wellbeing. Recognizing the significance of water quality and availability, we remain steadfast in our commitment to developing sustainable water supply systems across our operations. Operating in water-scarce regions, we prioritize compliance with all water related regulations and maximize the use of recycled water from our effluent treatment and reverse osmosis facilities for utilities.

At the community level, we extend our water conservation efforts through initiatives such as rainwater harvesting projects facilitated by our CSR team. Furthermore, we continuously optimize freshwater usage and enhance water efficiency within our operations. To mitigate groundwater risks, we implement projects that place emphasis on surface water sources and deploy desalination plants. Moreover, our commitment to responsible wastewater management is evident through the establishment of wastewater recycling and zero liquid discharge in most of our sites. These initiatives ensure the safe disposal of treated waste, minimizing the

risk of groundwater contamination and reinforcing our commitment to environmental sustainability.

# **Water Savings League**

Water conservation plays a critical role in our sustainability journey. We actively invest in the latest technologies to reduce our freshwater consumption and are constantly exploring newer avenues to strengthen it.

We launched the Water Saving League 2023, a gamified initiative under 'Mission Jal Shakti' to optimize water usage in our Pithampur facility. As part of this program, awareness camps were held, and employee participation was actively sought to discuss innovative ideas to reduce water usage at the site. Our employees shared several novel ideas, which were implemented at Pithampur. Some of them include:

- Rooftop rainwater harvesting system
- Use of rainwater in the fire hydrant tank by replacing fresh water for makeup during the monsoon season
- Retrofitted flow restrictors in water taps to improve water use efficiency
- Removal of unwanted tappings from the mains water supply line
- Identification of unaccounted water use points and installation of water flow meters at those points for effective monitoring

Collective participation by employees helped us to reduce our freshwater consumption by 16863 KL.

In FY24, we recycled 43.8% of the total water withdrawn for our India operations. We aim to achieve 50% recycling of the water used in India operations by 2025.



# **Enabling Circular Economy**

Lupin's waste management strategy is driven by the 3R principle: Reduce, Reuse and Recycle. We diligently inventory our waste streams, including hazardous waste, non-hazardous waste, e-waste, biomedical waste, and more, and ensure their recycling or disposal through third parties, adhering to all relevant government regulations.

43,523 tons of waste disposed globally

8,129 tons of waste recycled

89.4% of incinerable hazardous waste is sent for co-processing to cement plants

# **Hazardous Waste**

At our sites, hazardous waste comprises 3% plastic liners and drums, 13% chemical gypsum, 22% spent solvents, and 62% other hazardous wastes designated for landfilling, disposal, incineration without energy recovery, and co-processing. In collaboration with our suppliers, we ensure responsible disposal of both hazardous and non-hazardous waste. Over the last two years, we have consistently repurposed 70% of disposed waste as alternate raw material or fuel for co-processing, underscoring our commitment to sustainability.

# Non-Hazardous Waste

All non-hazardous waste produced in our facilities undergoes recycling or reuse processes. This encompasses STP sludge, paper, and food waste from our canteens. We have also implemented biomass composting systems, transforming biodegradable waste into high-quality organic compost within our premises.

# **Other Waste**

All other waste, including e-waste, plastic waste, and biomedical waste, is disposed of as per regulatory requirements. We comply with the 'Plastic Waste Management Rules' of the Central Pollution Control Board, including Extended Producer Responsibility for the management of plastic waste and e-waste. We have recycled 2803 MT of post-consumer plastic waste, fulfilling 100% of our EPR target.

# **Biocomposter**

The non-hazardous canteen waste from most of the sites was sent to piggeries/cattle farms. The horticulture waste, i.e., dry leaves, dry grasses, dead branches, etc., was stored inside the premises as it was not disposed of outside the plant.

Our Goa plant utilizes a biocomposter system to convert organic waste from canteens and gardens into compost, which is used as manure within the plant. The biocomposter operates odor-free, with minimal electricity consumption, and produces nutrient rich compost in 15 to 20 days, eliminating the requirement of storing the compost further for maturing and curing.

# **Antimicrobial Resistance**

Lupin recognizes the importance of Antimicrobial Resistance stewardship in our sustainability strategy, as it directly impacts human and ecological well-being. AMR poses a significant threat to public health by reducing the effectiveness of antibiotics and other anti-microbial drugs.

The excessive use and improper disposal of these drugs can lead to contamination of water bodies, soil, and food chains, leading to further adverse conditions. We actively assess the ecological impact of the Active Pharmaceutical Ingredients used in the manufacturing processes, discharge into water bodies, potential bioaccumulation in ecosystems, and overall toxicity to organisms. We frequently analyze the anti microbial content in the treated water discharge and ensure that the PNEC values of those AMRs are below the quantification limit. 6 manufacturing plants are Zero Liquid discharge plants where the treated effluent is recycled in the utilities, and there is no discharge outside the premises. We also undertake lifecycle assessments of our top 10 revenue generating products, from cradle to gate, to understand and mitigate the cumulative environmental impact of APIs. The lifecycle assessments will help us to assess the opportunities for reducing the ecological footprint.

# **Biodiversity**

Biodiversity holds immense significance for us due to the role it plays in the discovery and development of nutraceuticals. Natural resources serve as invaluable reservoirs for novel chemical compounds and active ingredients, making the preservation of biodiversity crucial to our industry's innovation and sustainability. Last year, we formalized our commitment to zero deforestation, recognizing the integral link between forest ecosystems and the availability of key resources for drug development. Building upon this commitment, we have embarked on a comprehensive assessment of biodiversity.

We undertook a biodiversity risk assessment in three of our manufacturing sites: Tarapur, Mandideep, and Pithampur. Detailed surveys of flora and fauna within the core and buffer zones (10 km radius) of each site were conducted, focusing on biodiversity aspects. Utilizing the WWF Risk Filter and Encore tools, we identified key risks and dependencies, including physical, political, and reputational risks. Notable physical risks identified are extreme heat, tropical cyclones, pollution, and possible disruptions in water supply.

Our methodology for conducting biodiversity risk assessment included desk research, primary and secondary data collection to conduct vegetation and faunal assessments (including the computation of biodiversity indices) and reporting. Primary data comprises direct field observations across the three sites and remote sensing data. The core zone (plant area) and buffer zone (defined as a radius of 10 km from the plant) at each of the three locations were physically surveyed. Secondary data included details of Environmental Impact Assessments, Plant Operation and Production Reports, Corporate Social Responsibility / Sustainability Reports, Satellite Imagery, etc.

Ashoka and Teak are two Flora species identified for conservation. Faunal surveys highlighted River Tern and Black Rail species for conservation efforts.

Utilizing the established methodologies endorsed by the Intergovernmental Platform on Biodiversity and Ecosystem Services, we have identified and analyzed dependencies and pressures exerted on biodiversity within the operational areas of the assessed manufacturing plants. The detailed Biodiversity Management Plan outlines recommendations to ensure no net loss of biodiversity, enhance ecological health, avoid degradation of critical habitats, and achieve our long-term sustainability goals.

# **Product Sustainability**

Lupin employs Life Cycle Assessment tools to evaluate and communicate the environmental performance of



our products across their lifecycle. Guided by ISO 14040 and ISO 14044 standards, we completed LCA studies for 10 products this year. The LCA study adopted a cradle-to-gate assessment, which includes emissions from raw material production and the final stage of production. Furthermore, the product use phase and end-of-life stage are excluded as per the system boundary. The LCA software used was SimaPro, and the EcoInvent Database was used for the LCA Database to model the environmental impact of the selected products.

The report presents the data in the form of eleven midpoint indicators (including Ecotoxicity and resource depletion indicators) to evaluate the environmental impacts such as: Climate change/Global Warming Potential (GWP, kg CO<sub>2</sub> equivalent), Ozone Depletion

Potential (ODP, kg R-11 equivalent, Human toxicity, cancer (CTUh), Human toxicity, non-cancer (CTUh), Particulate matter (kg PM2.5 eq), Ionizing Radiation (kBq U235), Photochemical Ozone Creation Potential (kg NMVOC eq.)/ Photochemical Ozone formation, Acidification Potential (mole H+eq.), Eutrophication, Terrestrial (mole N eq) Eutrophication, Freshwater (kg P eq), Eutrophication, marine (mole N eq), Freshwater Ecotoxicity Potential (FAETP, CTUe), Land use (kg C deficit), Water Use (m3 water eq), Mineral, fossil and ren resource depletion (kg Sb eq).

Further to the study, environmental hotspots which were identified are being addressed through decarbonization strategy and other environment action plans.

# **Products**





# Social & Relationship Capital

# **Enriching Lives of Our Communities**

The Lupin Human Welfare and Research Foundation was established by our Founder, Dr. Desh Bandu Gupta, in 1988, dedicated to promoting good health and fostering economic growth through sustainable livelihood in India's most marginalized regions. Over the last three decades, LHWRF's efforts have centered around agriculture, animal husbandry, women's empowerment, and rural industries. Through structured long term programs and strategic partnerships with governmental and non-governmental entities, international development agencies, and philanthropic organizations, we have reached out to over 1.57 Mn beneficiaries in more than 4,771 villages across eight states in India. Various initiatives, such as upgrading local infrastructure and enhancing access to healthcare and education, have led to a positive impact on the lives and livelihoods of these communities. This demonstrates our unwavering dedication to social upliftment and economic development through collaborations with community-based organizations as well as local institutions.



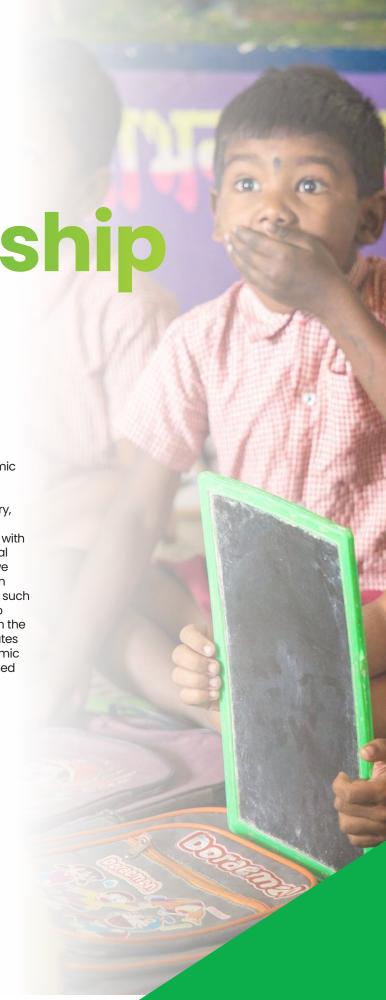














In FY24, we intensified our efforts in focus districts, benefiting over 195,000 families through our Livelihood program, screened over 25,000 villagers and treated 12,257 individuals through our Lives program.

# **Our Relationship with Communities**

Strong relationships are crucial to the success of our CSR initiatives, and through LHWRF, we remain deeply committed to nurturing these bonds. We have fostered a culture of trust and honesty within our communities, laying the groundwork for meaningful change. We work with community-based institutions comprising local catalysts and influencers, playing a pivotal role in inspiring and motivating their fellow villagers. These grassroots leaders exemplify the Foundation's values, driving social

transformation and empowering their communities to embrace positive change.

# Strategic Focus Areas

Understanding the aspirations and perspectives of our communities is paramount in crafting effective programs. By prioritizing their voices and needs, we ensure that our initiatives are not just responsive but also tailored to address the specific challenges and opportunities within our communities. This approach underscores the importance of a nuanced, need-based strategy that places the empowerment and fulfillment of individuals at its forefront, driving sustainable change from within the community.

# **Lives Programs**

Our Lives program, in collaboration with the governments, addresses service delivery challenges related to cardiovascular and chronic respiratory diseases. Over the past year, LHWRF has conducted 214 camps (154 in Alwar and 60 in Palghar), reaching 12,257 individuals in Maharashtra and Rajasthan.

# **Mobile Medical Van**

- Inaugurated in July 2023
- Offers a comprehensive range of diagnostic services and medical support
- 18 health camps are held twice a month in nine selected health facilities in the Alwar
- Improved access to essential healthcare services in the Alwar's Rajgarh, Laxmangad, Reni, and Kherali blocks
- Enables early intervention, fostering the overall well-being of residents

# Non-Communicable Disease Awareness

- Specialized NCD corners, offering tailored care and information, are set up in nine government health facilities in Alwar
- 130 street plays conducted, and over 500 wall paintings done in project villages to raise awareness

# **Livelihood Programs**

Our Livelihood Program empowers economically vulnerable rural communities in North and West India by offering locally tailored, sustainable solutions to improve incomes. It operates through internally and

externally funded projects developed in collaboration with grassroots institutions, municipalities, and community members, ensuring relevant, impactful interventions and effectively meeting community needs.

# Highlights, FY24

# **Key Projects**

Desh Bandhu Jan Utkarsha **Pariyojna** 

**Natural Resource Management and Efficient Resource Utilization** 

Skill Development and **Enterprise Promotion** 

**Better Cotton Initiative** 

**Soil Protection and Rehabilitation for Food Security** 

**Farmers' Producer Organizations** 

# **Impact**

850 households supported

Water Storage capacity of **2,28,141** cubic meters was achieved

**689** young individuals

**95,000** farmers

**24,000** marginal women farmers

**19,411+** farmers

# Locations

Rajasthan and Maharashtra

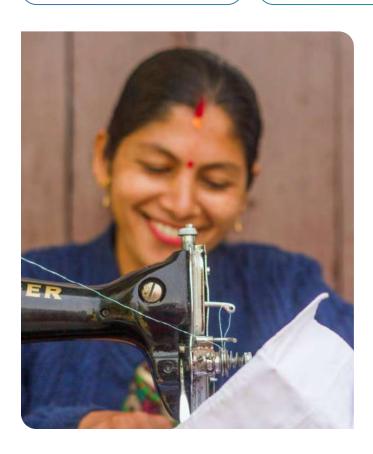
Rajasthan and Maharashtra

Rajasthan and Maharashtra

Maharashtra's Dhule and Nandurbar

Six districts of Maharashtra

Maharashtra, Rajasthan, and Madhya Pradesh





# Desh Bandhu Jan Utkarsh Pariyojna

- Flagship program launched in FY22
- Implemented in select villages of Bharatpur, Alwar, Pune, and Dhule districts of Rajasthan and Maharashtra, respectively
- The program seeks to reduce dependency on rain fed agriculture by promoting alternative income sources, ensuring sustainable economic empowerment
- Irrigation Facilities: Offered based on feasibility to enhance agricultural productivity
- Vegetable Cultivation: Encouraged among households with access to irrigation, promoting dietary diversity and income
- Goat Rearing and Poultry Units: Aimed at landless
- and artisan households to provide them with stable income sources
- Skill and Enterprise Development: Facilitates skill upgrading and provides job placement support for establishing small enterprises, both farm and off-farm

# **Key Impact**

- Supported over 850 households in reducing their dependence on rainfed agriculture and facilitated the development of alternate sources of income
- Achieved a total water storage capacity of 2,28,141 cubic meters through the construction of 53 water harvesting structures, including check dams and ponds
- 689 young individuals trained in General Duty Assistant and Tailoring

# Pioneering Initiatives for the Advancement of Cotton Agriculturists

- Implemented in Maharashtra's Dhule and Nandurbar districts in partnership with the Better **Cotton Initiative**
- Supported by the Deutsche Gesellschaft für Internationale Zusammenarbeit, the initiative aims to elevate cotton farming practices in Maharashtra, fostering sustainability, fair labor
- and better returns on investment
- Supported over 95,000 farmers in the Dhule and Nandurbar regions of Maharashtra to promote a holistic approach to sustainable cotton production
- Aims to double Better Cotton production by 2030

# Elevating Agriculture Through Digital Innovation and Sustainability Practices

- Deploys an innovative educational framework, employing 2D animated videos in vernacular languages,
- Targeting women at the grassroots level who have access to smartphones.

# **Key Impacts of the Project**

Two project beneficiaries, Ms. Surekha Desale, a Woman Farmer, and Ms. Rekha Sonavane, the field facilitator, received recognition at an International Conference in Amsterdam

# **Strong Governance**

Robust governance mechanisms drive our social initiatives and optimize social capital. The Board of Trustees, supported by the CSR Committee and the LHWRF, oversees the implementation of our programs. The Board ensures effective CSR policy implementation and fund allocation, while the CSR Committee moderates plans, monitors projects, and evaluates impact. LHWRF directly manages project execution, ensuring ethical practices and compliance. Collaborations with government agencies, local partners, institutions, self help groups, NGOs, and experts enable us to leverage resources and expertise for successful implementation.

# **Impact Assessment Study**

As responsible corporate citizens, we are cognizant of

the importance of regular evaluations to ensure that our programs make a meaningful impact. Such assessments also serve to reorient our programs to meet the needs of the community. In adherence to this, during FY24, we conducted an independent third-party impact assessment of district development programs in Dhule, Sindhudurg, Pune, Bharatpur, and Alwar. Conducted by CSR Box, this assessment evaluated key subprograms implemented by LHWRF, including agriculture, animal husbandry, skill and enterprise development, women empowerment, water resource development, tree plantation, upgradation of healthcare services, digitalization of schools and infrastructure development in rural areas. The study provided a comprehensive analysis of the social value of these programs, guiding our investment assessments.

Areas	Intervention	Social Return on Investment						
Areus	intervention	Sindhudurg	Bharatpur	Alwar	Pune	Dhule		
	Crop Yield Enhancement	44.61	2.00	12.56	10.00	5.69		
Agricultura	Promotion of Horticulture	11.60	3.06		16.90	12.20		
Agriculture	Bee Keeping			7.10				
	Land Levelling					7.40		
	Dairy			5.91	33.21	5.91		
Animal	Goat Rearing		5.58	2.93	0.43	4.76		
Husbandry	Poultry			6.00	1.45	2.24		
	Fish Rearing	22.31				-		
Rural Industrialization	Skill and Enterprise Development	43.98	4.66	22.30	6.95	5.04		



# **Employee Volunteering**

Our Employee Volunteering initiatives have significantly impacted the communities we serve, with our team dedicating 19,188 hours of service to various meaningful activities. These efforts reflect our strong commitment to environmental, social, and governance (ESG) principles, reinforcing our role as responsible corporate citizens.



**Environmental Sustainability:** We organized cleanliness drives and planted 63,355 trees across multiple locations, contributing to ecological conservation and enhancing green cover



**Community Health:** Our teams organized and participated in blood donation drives, supporting local healthcare efforts



**Education and Social Development: We** conducted educational sessions, delivered quest lectures in schools, and distributed mid-day meals, ensuring that children received essential nutrition to support their education and overall development



Cultural and Social Cohesion: By celebrating important cultural days, we fostered community unity and promoted social cohesion



Rural Infrastructure: Our contributions to farm road development projects have improved accessibility in rural areas, enhancing the quality of life for local communities

# **Empowering Patients: Access, Care, and Outcomes**

At the heart of our business philosophy lies our commitment to fostering profound relationships built on

transparency, trust, and open communication grounded in shared values. We nurture respectful and mutually beneficial connections with stakeholders, underpinning our business conduct. Our diverse network spans patients, healthcare professionals, channel partners, government entities, suppliers, shareholders, industry bodies, media, regulatory authorities, employees, and society.

# **Enhancing Patient Experiences**

Throughout its history, Lupin has significantly impacted patients' lives, particularly in the fight against TB, where we are the largest supplier of primary anti-TB medications. Our commitment to ensuring access to safe, effective, and quality medicines and health products is fundamental to preserving and improving the health of millions. Leveraging our global presence, we have pioneered health solutions for both regulated and nonregulated markets.

Recognizing the importance of comprehensive patientcentric care, we have expanded our scope to include diagnostics and healthcare solutions, initially focusing on cardiovascular and diabetes care. In response to evolving priorities and the demands of the digital era, Lupin has initiated a robust digital transformation program. This initiative aims to streamline patient interactions and internal processes, aligning with our commitment to improving healthcare accessibility and connectivity. By leveraging digital technologies, we facilitate timely interventions and enhance treatment efficiency, ultimately leading to better patient outcomes. Concurrently, we focus on optimizing processes across various functions to drive quality and efficiency improvements.

Through our digital platform connecting cardiovascular and diabetes patients with healthcare professionals and practitioners, we have significantly enhanced accessibility in healthcare delivery. This seamless integration facilitates quicker interventions, placing patient well-being at the forefront of our endeavors.



# **Flagship Initiatives Targeted Towards Improving Patient Awareness**

# **SAARTHI** Say Yes to Life



Revolutionary tool for mental health professionals in customized, regional languages. Improves treatment outcomes and supports patients and caregivers. Fosters open discussions and coping tips for anxiety, low mood, stress, and sleeplessness.

320,000

Pan-India

Patients Reached

Geographical Presence

# **Jeet**



Launched this year, Jeet is a trusted partner in cardiovascular care, offering a range of benefits including savings on medical costs, disease counselling, medication reminders and lifestyle support. The program promotes a healthy lifestyle by offering features like timely medication reminders and daily wellness activities, all designed to support heart health.

# 6000

Pan-India

**Patients Reached** 

Geographical Presence

# Jai



We launched the Joint Airway Initiative (JAI), India's first digital asthma educator platform, to provide comprehensive inhalation techniques to guide patients suffering from asthma and enable effective asthma symptom management.

# 11521+

Patients Reached

# Pan-India

Geographical Presence

# **Achieving Accessibility and Affordability**

We are committed to ensuring that everyone, regardless of their geographical location or socio-economic status, benefits from our pharmaceutical innovations. In our efforts to combat TB, particularly in regions with limited resources, we operate multiple state-of-the-art facilities dedicated to anti-TB products. As one of the largest manufacturers of Rifampicin, Pyrazinamide, and Ethambutol Active Pharmaceutical Ingredients, we have expanded our production capabilities in Aurangabad, increasing our output by 40% from our specialized anti-TB formulation blocks. Our generics offer significant cost savings worldwide. In the U.S., Lupin ranks #3 by prescriptions, holding a 4.7% share of total prescriptions, contributing to USD 373 Bn in savings. Similarly, in South Africa, Lupin has helped reduce healthcare expenditures by 35%, and in the U.K., our products have generated 30-50% savings for the government.

# Creating Affordable Drugs in Low and Middle Income Countries

Bedaquiline, one of the three new drugs developed against TB in over half a century, is crucial for treating drug-resistant TB infections. Lupin has made this vital medication more accessible in LMICs by reducing its six-month treatment course price by 33%.

We are also launching 2-3 programs in India and building capacities in healthcare systems where we operate. Our commitment to not patenting or enforcing patents on intellectual property related to products for diseases covered by ATMI 2021 in least developed and low income countries ensures affordable and accessible medications for those in need.

Through Lupin Access Business, we have successfully registered our products in low and middle income countries, surpassing 115 registrations to date. In FY24, we secured 80+ registrations across various nations, marking significant milestones in expanding the global reach of Lupin's antiretroviral and tuberculosis treatments, fostering greater accessibility to life-saving medications worldwide.

# Access to medication for COPD patients in the U.S.

Lupin Limited has partnered with Mark Cuban Cost Plus Drug Company and the COPD Foundation to improve access to affordable medications for COPD patients in the U.S. This initiative addresses the urgent need for cost-effective respiratory treatments for the 15 million adults affected by COPD in the U.S., enhancing patient access and supporting Lupin's commitment to health care innovation and affordability.

# **Supporting Healthcare professionals**

At the core of our mission is the commitment to advancing healthcare and fulfilling patient needs. This necessitates a collaborative relationship with health care organizations and health care professionals to leverage scientific expertise effectively. We offer compensation to HCPs for their invaluable time and expertise and provide financial assistance to HCOs for patient care, NHS initiatives, and R&D endeavors.

We strictly adhere to the guidelines set forth by the Association of the British Pharmaceutical Industry, maintaining transparency by disclosing all payments and benefits. Our flagship programs are meticulously designed to enhance understanding and knowledge with regard to the optimal use of our products. Through comprehensive educational initiatives for both healthcare providers and patients, we ensure that they are well informed about the benefits and appropriate usage of our treatments.



# Flagship Initiatives Targeted Towards **Improving Medical Professional Awareness**

# **EHFA Certification Courses** on Heart Failure



In collaboration with the European Society of Cardiology, Lupin has launched a program for cardiologists, focusing on the latest advancements in managing heart failure. This aims to enhance awareness and knowledge about cutting-edge approaches in cardiac care among medical professionals.

1,863

Medical **Professionals** 

# Pan-India

Presence

# **International Symposium** on Diabetes



Lupin collaborates with Joslin Diabetes to conduct a flagship program for Indian endocrinologists and diabetologists, promoting advancements in diabetes management and providing updates on the latest advances in the field.

2,200

Medical **Professionals** 

# Pan-India

Geographical Presence

# **Experience the Expertise**



Lupin raises awareness about dry and refractory cough among chest and respiratory physicians by disseminating scientific material and enabling discussions. We provide valuable insights on diagnosis and treatment advancements and foster a collaborative environment for sharing expertise and addressing challenges.

1,175

Medical **Professionals** 

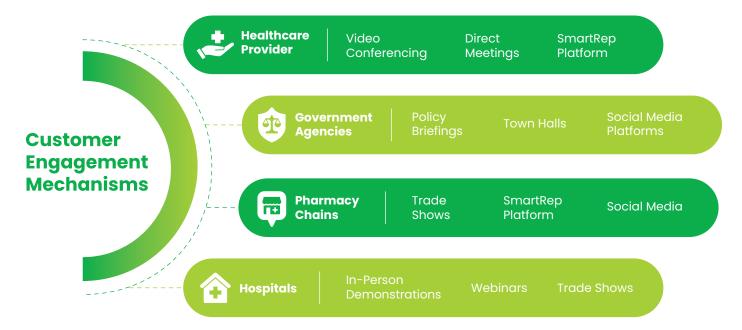
# Pan-India

Geographical Presence

# **Customers**

At Lupin, our focus is on building strong relationships with our diverse customer base, which includes healthcare providers, government agencies, pharmacies, and hospitals. Our commitment is to deliver exceptional service and ensure customer satisfaction in every interaction. We believe that outstanding customer service is key to consistently exceeding expectations.

# **Customer Engagement Mechanisms**



Our proactive involvement in notable industry events allows us to directly engage with our customers, providing a platform for sharing insights, discussing industry trends, and fostering collaborative opportunities.

Our senior leadership's accessibility underscores our customer-centric commitment. Executives, including

the CEO and other senior leaders, actively engage with customers to align strategic objectives. Regular updates on sales activities, product launches, and opportunities for collaborative growth during business reviews demonstrate our dedication to transparency and mutual success.

In the Philippines, our wholly owned subsidiary, Multicare Pharma, uses Pocketwise, our Sales Force Effectiveness Customer Relationship Management system, to manage interactions with doctors, key accounts, and trade accounts. It records daily call activities and supports initiatives such as medical consultancy. By integrating marketing programs, sales-initiated activities,

and corporate activities, Pocketwise enhances operational efficiencies. It enables personalized interactions, seamless data tracking, and informed decision-making. The system's nudge engine guides sales representatives in achieving key performance indicators, driving demand generation, and fostering positive business outcomes.

# **Responsible Supply Chain Management**

We prioritize delivering best-in-class service levels through trustworthy and long-term partnerships within our global supplier network. This dedication allows us to consistently provide high quality healthcare solutions to our customers.

Our extensive global network of suppliers and business partners, including manufacturers, service providers, wholesalers, and distributors, ensures efficient delivery of our medicines to patients. We proactively explore opportunities to derisk our supply chain by evaluating alternate suppliers for critical or non substitutable raw material. As part of our Supplier Code of Conduct, we expect suppliers to adhere to Lupin's ESG standards. We enforce stringent contractual agreements that mandate compliance with our standards for quality, ethics, environmental sustainability, and human rights

across all third-party engagements. We promote a culture of continuous improvement and collaboration with our partners, emphasizing the development of quality products to enhance consumer safety. We also ensure the quality of raw materials through periodic supplier audits.

# **Decarbonization of Value Chain**

At Lupin, we recognize the importance of long-term commercial partnerships with our suppliers. These relationships are sustained through a robust commitment to social, environmental, and safety standards, ensuring our business value remains uncompromised. Our Supplier ESG Program plays a pivotal role in this commitment. Through our Supplier ESG Program, we meticulously track the environmental, social, and governance impact within our supply chain. This monitoring is particularly focused on critical direct material suppliers, ensuring



they meet our stringent ESG criteria. To align our suppliers with Lupin's organizational goals, we have conducted multiple webinars, educating them on the importance of ESG compliance. These educational efforts are crucial for fostering a shared understanding of our ESG expectations and enhancing supplier performance. In FY24, we undertook a comprehensive ESG evaluation of 309 suppliers who are either strategic or critical to our operations. The assessments enabled us to identify those suppliers needing intervention to meet Lupin's ESG requirements. For those who have certain development areas, we have designed and implemented Corrective and Preventive Action plans. These tailored plans address specific deficiencies, requiring suppliers to submit detailed improvement strategies. We track these CAPA plans periodically to ensure that improvements are being made and that sustainability standards are consistently met.





# **Risk** Management

Navigating regulatory pathways, operational complexities, and volatile market conditions call for a robust risk management framework that straddles the entire gamut of business operations. This comprehensive framework necessitates a deep understanding of the factors that cause uncertainty across the value chain and support systems.

At Lupin, our Executive Management team anchors the tone for risk appreciation and management, resonating across all functions and ably supported by our team members. Various metrics, data analytics and technology platforms form the backbone for the identification, quantification, and control of risks in a comprehensive manner. These factors enable sustained value creation, upholding the spirit of entrepreneurship, which forms an integral part of our ethos.



Lupin employs a 'three lines of defense' system to govern and manage risks.

The Risk Management Committee, constituted by the Board, holds the ultimate responsibility for our approach to risk management and internal controls. With their extensive experience and expertise, the committee translates strategic directives into tactical guidelines for the risk management function and oversees its effective implementation. The RMC establishes our risk appetite, taking a holistic view of risks across the entire organization and considering their global impact and interdependencies. The committee convenes bi-annually to provide strategic direction and oversight on risk management activities.

Reporting to the Board Committee is the Risk Management Cross Functional Team, which comprises of individual risk owners. This team meets as frequently as needed to review risk treatment plans, monitor changes in risk exposures, and adjust the risk appetite as required. The risk owners share their reports on risks and mitigation strategies with this team.

At the operational level, our functional and location teams support the risk owners and are responsible for day-today risk ownership. They ensure clear assignment of risk management responsibilities and implementation of risk treatment plans. The functional and location teams meet regularly to assess risks and review the risk treatment plans.

We maintain an independent internal audit unit tasked with advising and auditing yearly to ensure that policies are followed and processes align with the company's risk strategy and policies. This unit provides objective

assurance, safeguarding against conflicts of interest arising from other business priorities and ensuring effective risk management practices.

Biennially, the internal audit team may invite external experts for their comments on the audit process. This may

be done to benchmark our practices with global best practices. Further, to strengthen our ERM capabilities, we are set to pursue ISO 31000 Risk Management certification, thus aligning our risk governance systems with global standards.

# **Risk Management Framework**

Our Risk Management Framework guides our approach across all our subsidiaries and partners, ensuring clarity and effectiveness, thereby safeguarding Lupin's objectives and operations.



# Key elements include

- Alignment of strategy and enterprise risk management: The company's risk management strategy is derived from its overall business strategy. The Board of Directors plays a pivotal role in setting the risk threshold and risk appetite aligned with business expectations. The risk threshold on financial impact and likelihood frames the cornerstone for setting the risk categorization.
- Risk Identification and Prioritization: We conduct
  an extensive assessment of the business landscape,
  scanning the risk horizon throughout the year
  to identify external trends that may present
  opportunities or emerging risks. Additionally, risk
  owners monitor their business activities and internal
  environment to identify potential risks.

To feed into the internal risk assessment, an external double materiality exercise is undertaken once every two years, where material risks are assessed for their financial materiality and impact materiality. During this process, material Key Performance Indicators (KPIs) are identified and compared against the

company's risk taxonomy, ensuring all relevant risks are captured and addressed.

Insights from risk owners across the organization contribute to the risk prioritization process. Risk exposure is assessed once a year by considering the likelihood of occurrence and the overall impact of the identified risks. We utilize our risk appetite framework to define the likelihood and impact of the risk. By combining likelihood and impact, we determine the severity of risks, allowing us to prioritize the risks. Through this evaluation, risks are categorized as strategic, operational, emerging, and systemic.

- Scenario Testing and Sensitivity Analysis: We are
  evolving sensitivity analysis and scenario planning
  exercises to evaluate our readiness to respond to
  our strategic and operational risks. This planning will
  aid us in anticipating contingencies and developing
  effective risk mitigation strategies.
- Oversight and Governance: A Coordinated effort across all three lines of defence enables us to effectively identify, assess, and manage risks

- while pursuing our business objectives. The Risk Management Council, with its role in overseeing the implementation of the risk management framework and management of material risks, is the key component in strengthening Lupin's risk governance and oversight mechanisms.
- Risk Mitigation: The respective risk owners, with the support of the site and functional teams, ensure the development and implementation of consistent risk mitigation plans. At the start of each fiscal year, the Internal Audit team conducts an internal risk review. Additionally, an independent third-party Internal Audit of the risk management process is conducted once every two years. The findings from these reviews are used to adjust and refine the company's risk treatment strategies as needed.
- Risk Communication: Risk owners monitor risk treatment plans on a quarterly basis, and the progress and status of risk treatment are communicated to the Board committee on a bi-annual basis. This regular communication ensures that key stakeholders remain informed about the company's risk exposures and the effectiveness of risk mitigation strategies.
- Building a strong risk culture: We are deeply committed to integrating risk processes, procedures and employee awareness initiatives throughout the organizations to embed a strong risk culture. We foster a culture of personal responsibility to understand and manage risks. This robust culture, built on our commitment, helps us fulfill our purpose and meet stakeholder expectations.





# **Risk Management Committee Education**

- Need based education and training specific to risk management for the Board of Directors and Risk Management Committee (including Non-Executive Directors)
- Deepens understanding of the company's risk profile
- Empowers decision making to mitigate potential risks

# **Employee Training**

- Multiple trainings are conducted annually to raise awareness about different risks
- Skill upgradation training sessions are conducted based on training needs identified by the risk response teams
- Interactive sessions for corporate offices and manufacturing sites are held with our risk experts

# **Recognition and Reward System**

- Our leadership encourages employees to identify and report potential risk expressions such as near miss incidents, market dynamics, statutory and regulatory changes
- We have an extensive reward system for employees and contractors, such as EHSAAS Awards and Spirit of Lupin Awards

# **Reporting Mechanisms**

- Employees can report risks to their leadership or via Ombudsperson
- Office of Ombudsperson ensures responsive and professional handling of reports

# Risk Criteria in Product / Service Development

- Manufacturing facilities conduct risk management for all activities following Standard Operating Procedures (SOPs) referencing Engineering Controls and Personal Protective Equipment (PPE) usage
- SOPs are prepared based on risks using Hazard Identification and Risk Assessment (HIRA) methodology and aspect impact to control adverse environmental effects
- Rigorous regulatory audits by entities such as the U.S. FDA and UK MHRA necessitate preparedness
- Unique training methods such as the Audit Readiness film simulate real-life audit situations, ensuring employees interact positively and confidently with auditors

# **Our Risk Categorization**

The risks in our portfolio are evaluated based on their likelihood and potential impact and categorized into one of the four risk categories.

**Strategic Risks:** These are the most critical factors affecting our ability to implement our strategy or accomplish our business objectives. As they stem from the organization's overarching strategy, business model and strategic decisions, their impact can be far-reaching and potentially undermine the company's core mission. We conduct regular risk reviews and scenario planning to manage strategic risks and establish robust mitigation measures to treat the risk. This enables us to reduce the likelihood of the risk materializing.

**Operational Risks:** These risks pertain to potential losses or disruptions arising from identified inadequacy in internal processes, systems, human errors, or external events. They arise from our day-to-day operations, processes, and systems that enable the organization to function effectively. Our operational risks are managed through robust internal control processes, employee training, business continuity planning, compliance mechanisms, and incident response protocols.

**Emerging Risks:** These risks are potential threats that are newly formed or rapidly evolving, requiring oversight and monitoring as they may develop into strategic or operational risks in the future. They may not be quantifiable, may contain a high degree of uncertainty, and their full impact on the organization may not be

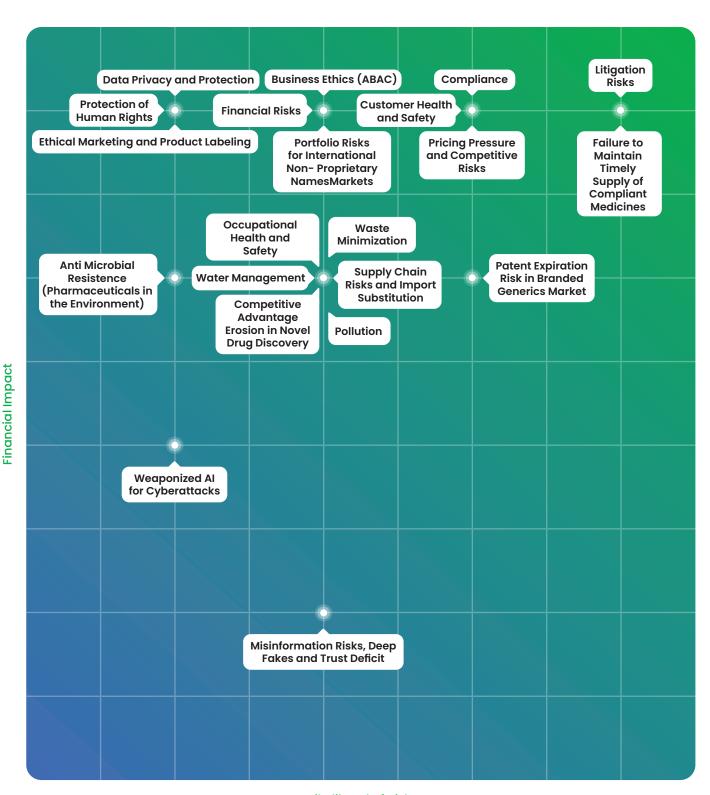
immediately apparent. These risks are often driven by nascent trends, disruptive technologies, regulatory shifts, or societal changes. Depending on the priority of the risk, respective risk owners are identified for these risks, and appropriate mitigation measures are implemented.

Systemic Risks: These are evolving trends in the industry, over a longer term, that hold the potential to develop into new risks. They are on the radar of the company but do not warrant an immediate risk response. However, these are assessed to see if the future consequence of the risk would be within our risk appetite and tolerances. Both emerging and systemic risks are communicated regularly and escalated appropriately to the Risk Management Committee so that they can guide decision-making.

# **Our 2024 Risk Register**

Taxonomy	Risk	Likelihood	Impact	Trend	Category
Business	Litigation Risks	•	•	<b>~</b>	Strategic
Business	Failure to Maintain Timely Supply of Compliant Medicines	•	•	<b>↔</b>	Strategic
Business	Pricing Pressure and Competitive Risks		•	<b>↔</b>	Strategic
Business	Compliance	•	•	<b>~</b>	Strategic
Business	Customer Health and Safety	•	•	<b>~</b>	Strategic
Business	Business Ethics (ABAC)	•	•	<b>~</b>	Operational
Business	Portfolio Risks for International Non-Proprietary Names Markets	•	•	<b>↔</b>	Operational
Business	Data Privacy and Protection		•	~	Operational
Business	Patent Expiration Risk in Branded Generics Market	•	•	<b>~</b>	Strategic
Business	Competitive Advantage Erosion in Novel Drug Discovery	•	•	~	Emerging
Business	Supply Chain Risks and Import Substitution	•		~	Emerging
Business	Weaponized AI for Cyberattacks	•	•	~	Systemic
Business	Misinformation Risks, Deep Fakes and Trust Deficit	•	•	~	Systemic
ESG	Protection of Human Rights	•	•	$\leftrightarrow$	Operational
ESG	Ethical Marketing and Product Labeling	•	•	$\leftrightarrow$	Operational
ESG	Water Management	•	•	<b>~</b>	Operational
ESG	Pollution	•	•	<b>~</b>	Operational
ESG	Waste Minimization	•	•	<b>~</b>	Operational
ESG	Anti Microbial Resistance (Pharmaceuticals in the Environment)	•		~	Operational
ESG	Occupational Health and Safety	•		$\leftrightarrow$	Operational
Financial Risks	Financial Risks	•	•	$\leftrightarrow$	Operational

Prioritization is an outcome of likelihood and magnitude assessment. To illustrate this, we have created a risk prioritization matrix, a heat map that highlights their significance.



Likelihood of Risk

# Risk Responses for our Strategic and Operational Risks

# Failure to Maintain Timely Supply of Compliant Medicines



**Risk Description** 

Supply chain risks are two-fold: securing supplies of APIs and key starting materials for production and maintaining a consistent supply of final products to global customers. Delays at manufacturing sites or in logistics can disrupt the procurement of ingredients and components, as well as the distribution of finished products, leading to potential product shortages, lost sales, and reputational damage.

**Impact Materiality** 

**Heat Map Score** 

**Financial Materiality** 

Magnitude

Likelihood

**Risk Taxonomy** 

Trend (for 1-3 years)

Risk Type (based on Financial Impact)



**Business** 



16

Strategic

**Risk Treatment** 

Aversion/Reduction/Acceptance/Taking

**Risk Treatment Plan** 

We work with alternate API suppliers, keep reserve stocks, and use supply chain modeling to foresee disruptions to guarantee the continuous supply of API for high-value products. Building a robust global supply chain is made possible by careful investments in business intelligence solutions. We assess and onboard alternate vendors for essential APIs and intermediates to ensure a steady supply. We are proactively engaging with our customers, particularly in the U.S., so that order books can be maintained in the long term.

# **Litigation Risk**



**Risk Description** 

Given the nature of our business, the company is exposed to intellectual property claims, product safety-related litigation risks, employment disputes, and legal challenges concerning income tax, excise, customs, sales/VAT tax, and other regulatory matters pertaining to our business operations. Such risks have the potential to significantly impact our financial standing, damage our brand reputation, and erode the trust of our stakeholders.

**Impact Materiality** 

**Heat Map Score** 

**Financial Materiality** 

16

Magnitude Likelihood

**Risk Taxonomy** 

Trend (for 1-3 years)

Risk Type (based on Financial Impact)

Business risk

Strategic

**Risk Treatment** 

Aversion/Reduction/Acceptance/Taking

**Risk Treatment Plan** 

To reduce legal risks, we focus on intellectual property management, build strong quality standards, and conduct thorough screenings.

These include patent searches, tracking expiration dates, and evaluating validity and enforceability. We maintain high-quality standards through defined policies, procedures, thorough testing, and training. We screen all contracts extensively, utilizing robust standard operating processes. All contracts are carefully drafted to protect the interests of Lupin. These efforts reduce litigation risks, prevent product liability claims, recalls, and regulatory actions, and protect our reputation and stakeholder confidence.

# **Compliance Risk**



# **Risk Description**

Compliance risk can lead to delayed product approvals, penalties, and plant shutdowns. Policy regulations such as bans on certain products or combinations may also impact commercial prospects. Rigorous quality requirements across the value chain increase the chances of quality deviations and batch rejections. Non-compliance with CGMP regulations can jeopardize regulatory certifications from authorities such as the U.S. FDA, UK MHRA, Japan's PMDA, and WHO, affecting Lupin's ability to execute its pipeline and maintain its reputation.

# **Impact Materiality**

**Heat Map Score** 

# **Financial Materiality**

12

Magnitude Likelihood

# **Risk Taxonomy**

# Trend (for 1-3 years)

# Risk Type (based on Financial Impact)



Business



Strategic

# **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

# **Risk Treatment Plan**

Lupin's Pharmacovigilance function ensures product safety by implementing effective monitoring systems and adhering to globally accepted cGMP and regulatory requirements. The Quality team conducts audits and follows a Global Quality Action Plan to ensure compliance and prepare for audits. We prioritize product life cycle management and timely recalls to maintain high-quality standards and resolve any adverse events.

# **Pricing Pressure and Competitive Risk**



# **Risk Description**

As a global pharmaceutical manufacturer, Lupin encounters substantial pricing pressures and competitive risks. The U.S. generics market is particularly challenging, with intense competition and consistently declining prices, especially in high-competition dosage forms. In the U.S. and EMEA regions, selling specialty products adds to the pricing pressure due to government initiatives to lower prescription drug costs. The consolidation of drug wholesalers and retailers and the influence of large buying groups and managed care organizations amplify these pressures by enhancing their purchasing leverage. This environment threatens Lupin's financial margins and competitive edge.

# **Impact Materiality**

**Heat Map Score** 

# **Financial Materiality**

12

Magnitude

Likelihood

# **Risk Taxonomy**

Trend (for 1-3 years)

Risk Type (based on Financial Impact)



Business



Strategic

# **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

# **Risk Treatment Plan**

Our emphasis on producing complex generics for major markets such as the U.S. has strengthened our market leadership to offer cost-effective therapies for patients. Moreover, by strategically determining prices for innovative drugs, we guarantee that our research and development investments are appropriately compensated, ultimately leading to better pricing. We have a strategic focus on operational efficiencies and cost optimization for spend reduction. Finally, we established long term with buying groups as well as active pharmaceutical ingredient (API) and essential raw material suppliers to mitigate pricing risks.

# **Customer Health and Safety**



# **Risk Description**

At Lupin, ensuring costumer health and safety is a critical priority. The company's rigorous quality standards and compliance with cGMP regulations across its entire supply chain are essential to mitigate risks related to product safety. Any deviations in manufacturing processes or product specifications can lead to batch rejections and potential safety issues, posing significant risks to patients. Regulatory inspections by authorities such as the U.S. FDA, UK MHRA, Japan's PMDA, and WHO play a crucial role in maintaining these standards. Adverse findings can not only affect Lupin's ability to bring products to market but also damage its reputation.

# **Impact Materiality**

**Heat Map Score** 

**Financial Materiality** 

Magnitude

Likelihood

# **Risk Taxonomy**

Trend (for 1-3 years)

Risk Type (based on Financial impact)



**Business** 



12



# **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

# **Risk Treatment Plan**

Lupin places top priority on ensuring the safety and quality of its products, achieved through the dedicated efforts of its Pharmacovigilance function and strict quality management processes. The company's strong systems and adherence to cGMP and regulatory requirements guarantee thorough monitoring and management of product safety. Ongoing compliance at sites is assured through the implementation of a Global Quality Action Plan and regular gudits. The diligent Pharmacovigilance team actively monitors adverse events associated with Lupin medications and takes necessary actions. Furthermore, prompt recalls are carried out for products that are discovered to have defects or fail to meet specifications, whether identified by regulatory authorities or through internal assessments.

# **Patent Expiration Risk in Branded Generics Market**



# **Risk Description**

Potential loss of market share and revenue for the company because of the patent expiry opens up the market to competition from other generic manufacturers. The risk lies in maintaining our brand value and market share in such an event.

# **Impact Materiality**

**Heat Map Score** 

**Financial Materiality** 

Magnitude Likelihood

# Risk Taxonomy

Trend (for 1–3 years)

Risk Type (based on Financial Impact)



**Business** 



Strategic

# **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

# **Risk Treatment Plan**

In FY24, Lupin implemented Integrated Business Planning to identify its product portfolio in advance and mitigate risks effectively. The company manages its product portfolio efficiently and evaluates it effectively. With a strategic focus on inhalation and injectables, Lupin is making early investments to identify and plan capacities accordingly.

✓ Increasing ✓ Decreasing ← Constant

High

Medium Low

Very Low

### **Financial Risk**



### **Risk Description**

Financial risk for Lupin emanates from both core operations in the ordinary course of business and incidental risks arising out of fluctuations in various interest rates and taxes. Being a business with a market reach of over 100 countries, financial risk may arise out of changing demand and prices, the nature of contracts and the competitive environment. A significant portion of our revenues are generated from exports with a definite forex risk exposure. Additionally, tax risks and compliance issues are associated with specific transactions, further contributing to Lupin's overall financial risk profile.

### **Impact Materiality**

**Heat Map Score** 

**Financial Materiality** 

Magnitude

Likelihood

### **Risk Taxonomy**

Trend (for 1-3 years)

Risk Type (based on Financial Impact)



**Financial** 



8



### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

Lupin constantly evaluates and takes remediation measures to address financial risks related to the realization of business plans. Through real-time engagement of all key stakeholders, we vigilantly review the performance of our portfolio of products and services globally and adopt necessary steps to ensure planned sales, costs and margins are protected, remediated, and permanent changes are addressed and compensated where possible.

- We further address financial risks through a diversified liability profile and through strategic fundraising from domestic and international markets.
- The company optimizes debt maturity and accesses liquidity pools to reduce financing costs.
- Lupin ensures accurate recording, accounting, and payment of tax liabilities, supported by strong internal tax teams, technical intervention, and compliance checks.
- For forex risk, a comprehensive strategy is adopted involving forecasting, hedging tools, and proactive monitoring to minimize volatility.

## Portfolio Risks for International Non-Proprietary Names Markets



### **Risk Description**

Inherent challenges are associated with managing a portfolio of drug products across multiple international markets, targeting the generic markets. These markets are often highly competitive, and the success of a product depends on factors such as timely identification, selection, and development of viable molecules, as well as being among the first companies to launch or file for regulatory approvals.

### **Impact Materiality**

**Heat Map Score** 

**Financial Materiality** 

MagnitudeLikelihood

#### **Risk Taxonomy**

Trend (for 1-3 years)

Risk Type (based on Financial Impact)



**Business** 



Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

In FY23, Lupin implemented integrated business planning into practice. This helps to define the product portfolio ahead of time, reducing the risk. Lupin keeps its product portfolio optimal, which is achieved through efficient portfolio management and assessment. Since inhalation and injectables represent a strategic area for us, we have been making early investments to determine and schedule capacities appropriately.

### **Data Privacy and Protection**



### **Risk Description**

- Information protection risks have become more critical due to the shift to remote work driven by the COVID-19 pandemic. The increased reliance on digital communication and data sharing has heightened the company's exposure to cyber threats. An attack on Lupin's IT systems or failure to comply with data privacy laws can lead to the loss of vital business intelligence, financial setbacks, and reputational damage.
- Emerging challenges for data protection and cybersecurity include:
  - Complexity of the Digital Ecosystem: The interconnected nature of modern cyberspace, with continuously evolving data elements and integration across platforms, creates a complex environment that is difficult to manage and secure.
  - Sophistication and Evolution of Cyber Threats: Cyber attackers are getting more sophisticated, leveraging advanced techniques to exploit the larger digital footprints left by remote workforces.
  - Mobile and IoT Vulnerabilities: The proliferation of mobile devices and IoT technologies introduces new vulnerabilities. Communications and transactions on these platforms are closely tied to individual users, increasing the risk of personal data breaches.
  - Regulatory Compliance: Adhering to global data privacy laws, such as GDPR and CCPA, is crucial. Non-compliance can result in severe penalties and loss of customer trust.
  - Social Engineering Attacks: Cyber threats are increasingly targeting human vulnerabilities through social engineering tactics, making it essential to educate and train employees on recognizing and responding to such threats.

# **Impact Materiality**

### **Heat Map Score**

4

Magnitude

Likelihood

### Risk Taxonomy

### Trend (for 1-3 years)

### Risk Type (based on Financial Impact)



**Business** 





Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

All our locations have achieved the ISO 27001:2013 certification, demonstrating a robust information security management system. To stay ahead of evolving regulations, we are planning to upgrade to the latest ISO 27001:2022 standard, ensuring continued compliance with data privacy requirements.

We implemented Zero Trust Architecture across the organization. This grants secure access to applications only to authorized users, regardless of their location, safeguarding our data even in remote work environments. Our Security Operations Center diligently monitors security threats and vulnerabilities, enabling us to proactively address them and minimize risks.

✓ Increasing ✓ Decreasing ← Constant

### **Business Ethics**



### **Risk Description**

The pharmaceutical industry faces unique ethical dilemmas that sets it apart from other sectors. The evolving global regulatory environment has led to increased scrutiny and heightened stakeholder expectations. Ethical issues in this industry include product pricing and affordability, counterfeit drugs, transparent disclosures, marketing and advertising practices, and the ethical conduct of employees regarding corruption and bribery. Ensuring fair dealings with all stakeholders is also crucial. Any damage to Lupin's reputation can severely compromise its ability to execute core business operations. Therefore, maintaining high ethical standards is essential for upholding trust and integrity in the global pharmaceutical market.

### **Impact Materiality**

**Heat Map Score** 

**Financial Materiality** 

Magnitude

Likelihood

### Risk Taxonomy

Trend (for 1–3 years)





**Business** 



8



Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

Lupin has implemented policies to safeguard against ethical risks and encourages an integrityfocused culture. These consist of a global Code of Conduct and a strong system to report concerns in confidence to whistleblowers. The required yearly e-training promotes responsible behavior and reduces ethical risks by further ingraining the Code of Conduct throughout the company.

In addition, employees receive training on compliance regulations and ethical marketing practices, and regulatory changes are tracked to safeguard compliance. The organization has established policies pertaining to environmental sustainability, biodiversity, and human rights. It also highlights the ethical responsibilities that go beyond conducting business as usual.

### **Protection of Human Rights**



**Risk Description** 

Without proper safeguards for employee human rights protections, the company will lose its reputation and credibility in the market and see a drastic drop in revenues.

### **Impact Materiality**

**Heat Map Score** 

### **Financial Materiality**

2.33

4

MagnitudeLikelihood

#### Risk Taxonomy

Trend (for 1-3 years)

### Risk Type (based on Financial Impact)





Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

We have established site-level Human Rights Core Committees led by the respective site heads. All our staff and third parties are encouraged to uphold Lupin's values and follow our human rights standards as outlined in our Human Rights Policy and Third-party Code of Conduct. Comprehensive Human Rights Audits are conducted across all sites in India. Periodic human rights awareness sessions are organized to build an understanding and respect for human rights within our workforce.

✓ Increasing ✓ Decreasing ← Constant

### **Water Management**



### **Risk Description**

While water shortages can disrupt our operations and affect supply chains, poor water quality affects the quality of medicines we manufacture. Any deterioration of local water quality caused by our operations would subject the company to public and regulatory scrutiny. Continued water withdrawal in high water-risk regions increases the company's operational costs, affects social trust, and can impact manufacturing capabilities, ultimately resulting in revenue loss.

### **Impact Materiality**

**Heat Map Score** 

**Financial Materiality** 

2.67

6

Magnitude Likelihood

### **Risk Taxonomy**

Trend (for 1-3 years)

### Risk Type (based on Financial Impact)







### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

- Dedicated water stewardship efforts and assessment of water footprint.
- Engagement in watershed development initiatives through Lupin Human Welfare and Research Foundation.
- We are committed to responsible wastewater management through the establishment of wastewater recycling and necessary AMR Controls. 6 of our manufacturing plants are Zero Liquid discharge plants.
- Particularly in areas of high-water stress, our focus extends to maximizing the use of recycled water treated at our effluent treatment plants and reverse osmosis facilities.
- We launched Water Saving League-2023 which was a gamified initiative under 'Mission Jal Shakti' to optimize water usage at our Pithampur facility.
- We are 400% water-positive (replenishment is four times our consumption).

### **Pollution**



### **Risk Description**

Pharmaceutical production processes can lead to significant environmental pollution. Air emissions such as volatile organic compounds (VOCs), sulphur oxides (SOx), nitrogen oxides (NOx), particulate matter, and GHG emissions are released during solvent handling, chemical reactions, and boiler operations. Water, air, and soil pollution from our activities can negatively impact direct operations, workforce health, local communities, and ecosystems. Proper management of these pollutants is crucial to mitigate supply issues, health risks, and ecosystem damage.

### **Impact Materiality**

Heat Map Score

**Financial Materiality** 

2

6

Magnitude

Likelihood

### **Risk Taxonomy**

Trend (for 1-3 years)

Risk Type (based on Financial Impact)







Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

Compliance with regulations to protect the health of the workforce and environment.

Ensuring sustainable operations and biodiversity preservation.

We are commissioning biomass briquette boilers and installing bag filters and electrostatic precipitators at multiple locations for energy optimization and reduction of particulate matters in

We have also undertaken various initiatives to reduce GHG emissions from our operations, including procurement of renewable energy and switching to cleaner use of fuels.

We have installed advanced chillers and condensers in our manufacturing plants to improve the effectiveness of condensate recovery and further reduce utility costs.

# Occupational Health and Safety



#### **Risk Description**

Providing a safe work environment increases employee satisfaction and ensures that they can achieve their highest potential. Ineffective management of health and safety practices can lead to a high number of safety-related incidents. An unsafe workplace can cause distress and could potentially result in reputational and revenue loss for the organization.

### **Impact Materiality**

**Heat Map Score** 

**Financial Materiality** 

2.33

6

Magnitude Likelihood

### **Risk Taxonomy**

Trend (for 1-3 years)

Risk Type (based on Financial Impact)



Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

All our sites are ISO18001 certified and have management systems to avoid unsafe incidents. Regular training is provided to all site teams to mitigate unsafe acts and report on unsafe incidents. Employees are encouraged to report on near misses and potential near misses to avoid any future incidents. Industrial hygiene and personnel safety standards are maintained as per global best practices to keep the workplace safe.

Our record states that our incident rate and accident rate are reducing YoY in line with our commitment towards the same.



### **Waste Minimization**



### **Risk Description**

Our waste streams include hazardous waste, non-hazardous waste, e-waste, biomedical waste, and others. This typically consists of spent solvents, shelf-life expired products, packaging waste, plastic among others. Directing more waste to landfills and incinerators will increase the company's contribution to air pollution and GHG emissions, along with underground water eutrophication. Improper waste management can lead to material wastage, fines and compliance penalties.

### **Impact Materiality**

### **Heat Map Score**

### Financial Materiality

1.67

6

Likelihood Magnitude

### **Risk Taxonomy**

### Trend (for 1-3 years)

### Risk Type (based on Financial Impact)







Operational

### **Risk Treatment**

### Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

- The 3R principle of 'Reduce, Reuse and Recycle' is the mantra of our waste management practices
- Our waste streams, which include hazardous waste, non-hazardous waste, e-waste, biomedical waste, and others, are inventoried periodically and are sent to third parties for recycling/disposal in compliance with applicable government regulations
- We consistently repurpose majority of our disposed waste as an alternative raw material or fuel for co-processing, aligning with our commitment to sustainable waste management practices.
- The spent solvents produced in the process of manufacturing Active Pharmaceutical Ingredients (APIs) are either reused on-site or sent to certified disposal facilities or recyclers.
- Post-consumer plastic recycling is done to fulfill 100% of our EPR target.

# **Ethical Marketing and Product Labeling**



### **Risk Description**

Miscommunicating drug uses or prescriptions, along with any incorrect labeling, can cause serious harm to patients' health and safety, which presents reputational risks alongside risks related to loss in revenues.

### **Impact Materiality**

### **Heat Map Score**

### **Financial Materiality**

3.33

4

MagnitudeLikelihood

### Risk Taxonomy

### Trend (for 1-3 years)

### Risk Type (based on Financial Impact)





Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

Lupin's Code of Conduct guides our employee behavior in all customer interactions and professional activities. Furthermore, our SOP training with over 30,000 courses enables our field staff to present our products and their therapeutic areas accurately. We, also, train our field in ethical marketing practices and applicable compliance regulations.

All our labels are made to be compliant to applicable regulatory standards. All products of Lupin have the usage/directions mentioned on leaflets/packaging, with information on intended usage and potential hazards.

# Anti-Microbial Resistance (Pharmaceuticals in the Environment)



### **Risk Description**

AMR can lead to higher mortality rates as infections that were once treatable become resistant to antibiotics, making them harder to cure, resulting in prolonged illnesses and increased complications. Resistant bacteria can spread within communities and healthcare settings, leading to outbreaks that are difficult to control.

Inaction from Lupin as a pharma company towards AMR stewardship can lead to loss of reputation, leading to loss in customer loyalty and customers.

### **Impact Materiality**

**Heat Map Score** 

### Financial Materiality

3.33

3

Magnitude Likelihood

### Risk Taxonomy

Trend (for 1-3 years)

### Risk Type (based on Financial Impact)







Operational

### **Risk Treatment**

Aversion/Reduction/Acceptance/Taking

### **Risk Treatment Plan**

We actively assess the ecological impact of the Active Pharmaceutical Ingredients (APIs) used in the manufacturing processes, discharge into water bodies, potential bioaccumulation in ecosystems, and overall toxicity to organisms. We frequently analyze the Anti-Microbial content in the treated water discharges and ensure that the PNEC values of those AMRs are below the quantification limit. 6 of our manufacturing units are zero liquid discharge plants, wherein the treated effluent is recycled in the utilities, and there is no discharge outside the premises. Additionally, we have undertaken lifecycle assessments of top-10 revenue-generating products across the value chain to understand the cumulative environmental impact based on the cradleto-gate approach. The lifecycle assessments will help us to assess opportunities to reduce the ecological footprint.

Furthermore, as part of our training on ethical marketing, we train our field staff and conduct sessions with our HCPs on optimum usage of our products.















# **Emerging Risks**

### Competitive Advantage Erosion in Drug Discovery due to Al

The traditional pharmaceutical industry is facing disruption from AI powered drug discovery startups, which are accelerating the drug discovery process, and potentially eroding the advantages of established players. Al brings more efficiency in today's high costs and slow processes and holds the potential to identify new drugs that go beyond traditional methods. As per a report by Markets & Markets published in November 2023, the integration of AI and machine learning in drug discovery is expected to grow significantly, with a compound annual growth rate (CAGR) of 40.2% from 2023 to 2028. Lupin faces the risk of being outpaced by digitally agile competitors, and our advantage in NDD could be threatened by the emergence of Al-enabled startups that offer newer medications and therapies.

Mitigation action: Lupin is investing in technology enabled solutions such as AI and ML, with a potential to disrupt the market.

### Supply Chain Disruptions due to Geopolitical and **Transition Risk**

Our supply chain is always exposed to interruptions in raw material inputs due to factors such as geopolitical risks, physical climate risks and transition risk against import from a specific region. Moreover, international sanctions and trade policies can also cause issues with raw material availability, while conflict ridden trade routes may potentially affect our logistics time.

Mitigation Action: Import substitution strategies can be effective in mitigating the above mentioned supply chain disruptions but require careful consideration of potential risks in sourcing regions. Lupin has an import substitution strategy as part of its broader strategy to de-risk the

company's supply chain, which could be impacted by geopolitical tensions and potential war zones in sourcing regions, particularly in regions such as the Middle East and Eastern Europe. Our Global Sourcing and Contract Manufacturing team engages with suppliers worldwide. However, the emphasis is on collaborating and developing domestic manufacturers to reduce import dependency and contribute to the local economy. We have a cross functional team comprising experts from the Research and Development, Quality Assurance, GSCM, and Regulatory Affairs departments, who collaborate closely with suppliers working on import substitution.

# Systemic risks

### Misinformation Risks, Deep Fakes and Trust Deficit

The World Economic Forum's 'The Global Risks Report 2023' ranks 'Misinformation' as the 5th most severe global risk over the long term.

As the internet evolves, pharmaceutical companies like Lupin are becoming more susceptible to misinformation campaigns that can spread unreliable evidence on any of the products affecting the public's trust in the brand and the industry at large. With the potential to develop hostility toward the brand, deep fakes and Al-generated content are a novel threat to our credibility and business. It poses higher stakes and more harmful risks due to its capacity to create believable content at scale and at speed, which makes it challenging for us to counter.

### Weaponized AI for Cyberattacks

Pharmaceutical companies have experienced an uptick in cyber attacks over the last few years due to valuable data and intellectual property held by these organizations. According to the Journal of the American Medical Association, the frequency of cyberattacks on U.S. hospitals and health systems more than doubled from 2016 to 2021. Another example closer to home is the recent 2023 ransomware attack on one of India's largest drug manufacturers, drawing attention to the industry's vulnerability to data breaches and cyber threats. Cyber criminals are increasingly leveraging AI techniques to enhance the effectiveness of their attacks, making them more difficult to detect and defend against. Generative AI tools can be used to create counterfeit medical records, produce sophisticated phishing emails, create malware, and even manipulate diagnostic imaging results from X-rays and MRIs for ransomware. In diagnostic businesses like Lupin's, medical imagery like MRI and CT scan results are typically stored on a central system and retrieved when required, making them susceptible to weaponized AI attacks without adequate measures to fend them off. Al systems could also be used to analyze and reverse-engineer our proprietary drug formulations, manufacturing processes, or research data, leading to IP infringement and potential legal battles.



# **ESG Databook**

Fines/Settlements/Complaints			
Category	Unit	FY24	FY23
Fines related to Anti-competitive practices	INR Mn	0	0
Settlements related to Anti-competitive practices	INR Mn	0	0
Confirmed cases of Corruption and Bribery	No.	0	0
Current involvement in any ongoing corruption and bribery cases	No.	0	None
Number of incidents of discrimination and harassment	No.	4	2
Number of incidents of Conflicts of Interest	No.	0	0
Number of incidents of Money Laundering or Insider trading	No.	0	0
Number of complaints related to Child Labour/Forced Labour/Involuntary Labour	No.	0	0
Upheld regulatory complaints concerning marketing and selling practices	No.	0	0
Upheld self-regulatory complaints concerning marketing and selling practices	No.	0	0
Class I product recalls	No.	1	0
Class II product recalls	No.	6	7
Class III product recalls	No.	1	
U.S. FDA inspections	No.	9	9
Form 483's	No.	2	7
Total Number of Observations	No.	3	55
U.S. FDA Warning Letters (or equivalent)	No.	1	1
Total number of clients, customers and employees affected by the breaches	No.	0	0
Complaints concerning breaches of customer privacy and losses of customer data	No.	0	0
Total number of information security breaches	No.	0	0

No environmental violation in the past 3 years.

Zero penalties/legal actions from any bodies from the past 3 years.

Board Committees in FY24	Number of Meetings	Attendance %
Audit Commitee	5	100%
Risk Management	2	100%
Corporate Social Responsibility	1	100%
Stakeholders' Relationship	2	100%
Nomination and Remuneration	2	100%

# **Intellectual Capital**

Intellectual Property and Patents							
FY24	NDDD	Formulation	API	Biotech	Total		
Total Patents Filed	34	32	2	5	73		
Total Patents Granted	otal Patents Granted 89 18 1						

As on 31-Mar-2024	NDDD	Formulation	API	Biotech	Total
Total Patents Applications	450	323	50	43	866
Total Patents Granted	209	191	8	32	440

	Intellectuo	al Property and Patents	s	
Type of Filing (Number of dossiers)	Filing FY24	Approval FY24	Cumulative Filings	Cumulative Approvals
NDA	0	1	11	11
ANDA	6	41	431	314
ANDSs [Canada]	6	1	20	13
MAAs - Europe	1	2	51	42
MAAs - AU / NZ	4	4	54	49
MAAs - GIB	6	1	25	16
MAAs - Brazil	0	1	7	6
MAAs - South Africa	6	10	51	39
MAAs - Mexico	0	1	11	1
MAAs - Philippines	4	1	22	15
MAAs - China	0	0	1	0
Total	33	63	684	506

Total Product Portfolio	1,211
Total Research Centers	7
R&D Team Headcount	1,400+

# **Energy Consumption**

Energy from Renewable Sources		Inc	dia	Global		
Indicator	Unit	FY24	FY23	FY24	FY23	
Solar-captive	GJ	17,901	9,141	17,901	9,141	
Wind-grid	GJ	62,413	30,727	62,413	30,727	
Hybrid	GJ	66,416	0	66,416	0	
Steam Generation (Agrowaste)	GJ	487,713	109,049	487,713	109,049	

Energy from Non-Renewable Sources		India		Global	
Indicator	Unit	FY24	FY23	FY24	FY23
Diesel	GJ	62,373	96,823	62,971	97,091
Furnace Oil	GJ	232,703	398,3312	232,703	398,332
Natural Gas	GJ	334,579	356,295	342,566	356,593
LPG	GJ	0	0	1,729	1,921
LSHS	GJ	123,486	27,397	123,486	27,397
Steam Purchased	GJ	192,367	358,486	192,367	358,486
Grid Electricity Purchase	GJ	1,184,496	1,267,950	1,252,542	1,343,949

Energy Mix		India		Global	
Indicator	Unit	FY24	FY23	FY24	FY23
Renewable Sources	GJ	634,443	146,674	634,443	146,674
Non-Renewable Sources	GJ	2,130,003	2,505,284	2,208,364	2,583,769
Total	GJ	2,764,446	2,651,958	2,842,807	2,730,443

# **Emissions Avoided**

India Control of the					
Renewable Energy Source	Unit	FY24	FY23		
Solar Captive	MTCO <sub>2</sub> e	3,560	1,803		
Wind Power	MTCO <sub>2</sub> e	12,413	6,060		
Hybrid	MTCO <sub>2</sub> e	13,209			
Total	MTCO <sub>2</sub> e	29,183	7,863		

# Total GHG Emissions (Scope 1 & 2)

		Inc	dia	Global	
Indicator Unit	Unit	FY24	FY23	FY24	FY23
Scope I emissions (from energy use in own operations)	MTCO <sub>2</sub> e	61,474	86,910	62,142	87,068
Scope 2 emissions (from purchased energy sources)	MTCO <sub>2</sub> e	263,905	323,845	277,438	340,945
Scope 1+2	MTCO₂e	325,379	410,755	339,581	428,013
Emission Intensity for Scope 1, 2	MTCO₂e/Mn revenue	1.63	2.47	1.70	2.6
YoY Change (Scope 1+2)	%	21%		21%	

# **Total GHG Emissions (Scope 3)**

Global			
Scope 3 (MTCO <sub>2</sub> e)	Unit	FY24	FY23
Category 1: Purchase goods and services	MTCO <sub>2</sub> e	723,544	657,535
Category 2: Capital Goods	MTCO <sub>2</sub> e	13,363	17,160
Category 3: Fuel and Energy	MTCO <sub>2</sub> e	79,785	82,924
Category 5: Waste Generated and Disposed	MTCO <sub>2</sub> e	125	121
Category 4: Downstream Transport	MTCO <sub>2</sub> e	75,700	89,601
Category 6: Business Travel	MTCO <sub>2</sub> e	7,349	5,996
Category 7: Employee Commute	MTCO <sub>2</sub> e	1,654	1,599
Scope 3 emissions	MTCO <sub>2</sub> e	901,520	854,936
Emission Intensity for Scope 3	MTCO <sub>2</sub> e/Mn revenue	4.51	5.14

Global								
Source	Unit	FY24	FY23	Change				
Steam Generated	MTCO <sub>2</sub> e	11,574	10,713	8%				
Steam Purchased	MTCO <sub>2</sub> e	0	0	0				
Total	MTCO <sub>2</sub> e	11,574	10,713	8%				

# **Biogenic Emissions**

		Global			
Source	Unit	FY24	FY23	FY24	FY23
Steam Generated	MTCO <sub>2</sub> e	48,920	10,938	48,920	10,938
Steam Purchased	MTCO <sub>2</sub> e	0	0	0	0
Total	MTCO <sub>2</sub> e	48,920	10,938	48,920	10,938

# Water Withdrawal, Consumption and Discharge

Total water qty	Units		FY 2023-24			FY 2022-23		
		India	Overses	Global	India	Overses	Global	
Ground water	KL	149,551	28,012	177,563	161,832	30,511	192,343	
Municipal Supply, etc	KL	93,465	0	93,465	92,252	0	92,252	
	KL	1,243,266	44,757	1,288,023	1,178,659	21,154	1,199,813	
Surface Water	KL	135,186		135,186	135,146		135,146	
Fresh Water	KL	1,621,468	72,769	1,694,237	1,567,890	51,665	1,619,555	
Rain Water	KL	17,583	0	17,583	11,490	0	11,490	
AHU Condensate	KL	3,186	0	3,186	4,078	0	4,078	
Others	KL	20,769	0	20,769	15,568	0	15,568	
Recycled Water (CETP)	KL	24,410	0	24,410	4,217	0	4,217	
Recycled Water Consumption	KL	710,664	0	710,664	661,753	0	661,753	
Recycled Water Disposed to CETP	KL	24,410	0	24,410	4,217	0	4,217	
Total Recycled Water Consumption	KL	686,254	0	686,254	657,536	0	657,536	
Total Water Consumption	KL	2,328,491	72,769	2,401,260	2,240,995	51,665	2,292,660	
Total water Consumption (GRI)	KL	1,584,942	61,366	1,646,307	1,551,013	51,665	1,602,678	
Wastewater Generation	KL	1,000,713	11,403	1,012,116	968,704	NA	968,704	
Waste Water Disposed to CETP	KL	12,116	11,403	23,519	12,660	NA	12,660	
Water Discharge to CETP	KL	36,526	11,403	47,929	16,877	0	16,877	

	Inc	dia	Global		
Global Water Withdrawal from sources	FY24 (in KL)	FY23 (in KL)	FY24 (in KL)	FY23 (in KL)	
Ground Water (Borewell)	149,551	161,832	177,563	192,343	
Third Party Water (Municipal Supply, etc.)	1,336,731	1,270,912	1,381,488	1,294,733	
Surface Water (River)	135,294	135,146	135,294	135,146	

Parameters	Unit In		ndia	Mode of Disposal	
		FY24	FY23		
Plastic Waste	MT	2,803	1,956	Authorized Recycler (EPR)	
E-Waste	MT	37	30	Authorized Recycler	
Bio-medical	MT	80	86	Incineration to Common Bio- medical treatment facility	
Construction and demolition waste	MT	2,753	Not monitored	Landfilled to offsite	
Battery Waste	MT	38	Not mentioned	Buyback/Dealer	
Incineration Hazardous waste and co-processing/ pre-processing	MT	8,199	6,850	TSDF/Co-processing to Cement Industry	
Hazardous waste sent for Co-processing/Pre-processing	MT	7,332	4,163	Co-processing to Cement Industry	
Hazardous waste sent for Landfilling	MT	12,169	9,651	Landfilled to TSDF	
Spent calcium sulphate - (Chemical gypsum) - Cement industry	MT	4,471	4,458	Cement industry	
Used oil, spent solvent, spent catalyst	MT	7,211	6,490	Authorized Recycler	
Plastic liners, drum, containers	MT	918	725	Authorized Recycler	
Total other Hazardous waste	MT	32,968	28,167		
Non-hazardous waste Generated and dispsoal	-		_		
Canteen waste and Mycellia waste	MT	4,806	5,713	Mycellia- Composting (Offsite) and Canteen waste On site composting/Handdover to Municipal/Piggaries/ Cattle feed	
Agrowaste Boiler Ash	MT	5,395	1,265	Bricks Manufacturere/Landfilled (offsite)	
Total Other Non Hazardous Waste	MT	10,201	6,978		
Total waste generated	MT	43,169	35,145		

Parameters	Unit Gl		Blobal	Mode of Disposal	
		FY24	FY23		
Plastic Waste	MT	2,888	1,956	Authorized Recycler (EPR)	
E-Waste	MT	39	30	Authorized Recycler	
Bio-medical	MT	90	86	Incineration to Common Bio- medical treatment facility	
Construction and demolition waste	MT	2,777	Not monitored	Landfilled to offsite	
Battery Waste	MT	38	Not monitored	Buyback/Dealer	
Incineration Hazardous waste and co-processing pre-processing	MT	8,516	7,009	TSDF/Co-processing to Cement Industry	
Hazardous waste sent for Co-processing/Pre-processing	MT	7,334	4,178	Co-processing to Cement Industry	
Hazardous waste sent for Landfilling	MT	12,169	9,651	Landfilled to TSDF	
Spent calcium sulphate -(Chemical gypsum)- Cement industry	MT	4,471	4,452	Cement industry	
Used oil, spent solvent, spent catalyst	MT	7,212	6,490	Authorized Recycler	
Plastic liners, drum, containers	MT	918	725	Authorized Recycler	
Total other Hazardous waste	MT	33,286	28,326	_	
Non-hazardous waste Generated and dispsoal	_			_	
Canteen waste and Mycellia waste	MT	4,842	5,717	Mycellia- Composting (Offsite) and Canteen waste On site composting/Handdover to Municipal/Piggaries/Cattle feed	
Agrowaste Boiler Ash	MT	5,395	1,265	Bricks Manufacturere/Landfilled (offsite)	
Total Other Non Hazardous Waste	MT	10,237	6,982		
Total waste generated	MT	43,523	35,309		

		Global			
Category	Unit	FY24	FY23	FY22	FY21
Recycling/Recovery/Utilisation	MT	12,600	11,679	14,724	14,862
Waste Landfilled	MT	12,169	9,651	12,940	17,397
Incineration and pre-processing and co-processing in cement plants	MT	8,516	6,838	6,954	8,653
Total Hazardous waste disposed	MT	33,286	28,168	34,618	40,912
Waste incinerated without energy recovery	MT	867	2,687	3,854	3,735

# **Social Performance** Employee Information Global Workforce

Category	Male	Female	Total
Total Employees (Permanent)	19,030	1,759	20,789
Total Employees (Other than Permanent)	257	220	477
Total Employees	19,287	1,979	21,266
Total Workers (Permanent)	1,051	28	1,079
Total Workers (Other than Permanent)	242	58	300
Total Workers	1,293	86	1,379
Totals	20,580	2,065	22,645
Percentage	91%	9%	

# Lupin India (Age, Gender, Level)

Category	<30 years		30-50 years		>50 years		Total
	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	7,124	533	10,902	630	426	38	19,653
Senior Management	0	0	109	17	104	3	233
Middle Management	160	57	3,421	221	155	20	4,034
Junior Management	6,964	476	7,372	392	167	15	15,386
Employees (Other than Permanent)	9	26	236	171	0	0	442
Workers (Permanent)	146	2	661	1	240	9	1,059
Workers (Other than Permanent)	217	38	24	16	0	0	295
Total Workers	363	40	685	17	240	9	1,354

# Our Global Workforce (ROW) in 2024

Category	<30 years		30-50 years		>50 years		Total	
	Male	Female	Male	Female	Male	Female	rotai	
Employee (Permanent)	69	77	228	268	59	73	774	
Employees (Other than Permanent)	2	13	4	5	6	5	35	
Workers (Permanent)	2	4	2	11	0	1	20	
Workers (Other than Permanent)	1	2	0	2	0	0	5	

### Our Global Workforce (North America) in 2024

Category	Male	Female
Employee (Permanent)	222	140

### Gender representation across Employee Groups in FY24 - India

Category	Total Number of Employees	% Women
Permanent Employees	784	18
Employees (Interns, Trainees/Apprentices, Part-time Employees, etc.)	49	24
Workers (Permanent)	0	0
Workers (Other than Permanent)	0	0

### Gender representation across Employee Groups in FY24 - ROW

Category	Total Number of Employees	% Women
Permanent Employees	861	59
Employees (Interns, Trainees/Apprentices, Part-time Employees, etc.)	43	54
Workers (Permanent)	20	22
Workers (Other than Permanent)	5	11

### Gender representation across Employee Groups in FY24 - USA (North America)

Category	Total Number of Employees	% Women
Permanent Employees	362	39
Employees (Interns, Trainees/Apprentices, Part-time Employees, etc.)	24	46
Workers (Permanent)	0	0
Workers (Other than Permanent)	0	0

### FY24 Women workforce across different positions - India

Category	FY24
Share of women in junior management positions	39%
Share of women in STEM-related positions	3%
Share of women in management positions in revenue generating functions (such as sales or that contribute directly to the output of products or services)	9%
Share of women in management level positions	8%
Share of women in top management positions	0%

### FY24 Women workforce across different positions - ROW

Category	FY24
Share of women in junior management positions	14%
Share of women in STEM-related positions	31%
Share of women in management positions in revenue generating functions (such as sales or that contribute directly to the output of products or services)	20%
Share of women in management level positions	23%
Share of women in top management positions	1%

### FY24 Women workforce across different positions - USA (North America)

Category	FY24
Share of women in junior management positions	45%
Share of women in STEM-related positions	37%
Share of women in management positions in revenue generating functions (such as sales or that contribute directly to the output of products or services)	32%
Share of women in management level positions	26%
Share of women in top management positions	25%

### Gender Pay Gap - Mean and Median Pay Gap (India) - LL

Category	Women	Men
Mean (INR)	1,141,669	894,127
Median (INR)	652,688	578,174

# Gender Pay Break Up in FY24 (India) - Lupin Limited

Level	No. of Women	No. of Men	Average Female Salary	Average Male Salary
Executive level (base salary)	21	193	7,272,836	10,127,621
Executive level (base salary + other cash incentives)	21	193	8,143,530	11,458,111
Management level (base salary only)	248	1,908	2,063,817	2,120,855
Management level (base salary + other cash incentives)	248	1,908	2,105,882	2,220,621
Non-management level (base salary only)	716	15,165	620,369	557,425
Share of women in total workforce			18%	

# New Employee Hires (ROW) - FY24

Category	<b>&lt;30</b> y	years	30-50	30-50 years >50 years		Total	
Cutegory	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	36	43	55	72	10	9	225
Employees (Other than Permanent) (Apprentices, Trainees, Interns, Part-timers)	14	11	2	5	5	3	40
Workers (Permanent)	15	17	10	12	0	0	54
Workers (Other than Permanent)	1	2	0	1	0	0	4

# New Employee Hires (India) - FY24

Category	<b>&lt;30</b>	years	30-50	) years	<b>&gt;50</b> y	years	Total
Category	Male	Female	Male	Female	Male	Female	Total
Employees (Permanent)	3,383	254	1,096	104	15	1	4,853
Senior Management	0	0	13	5	6	0	24
Middle Management	60	33	369	32	5	1	500
Junior Management	3,323	221	714	67	4	0	4,329
Employees (Other than Permanent) (Apprentices, Trainees, Interns, Part-timers)	13	28	3	10	0	0	54
Workers (Permanent)	32	0	15	0	0	0	47
Workers (Other than Permanent)	264	43	4	0	0	0	311

# New Employee Hires (North America) - FY24

Category	Women	Men
Employee Permanent	64	50

### **Hiring Cost**

Category	FY24	FY23	FY22	FY21
Total number of new employee hires	5,192	4,099	4,625	NA
Percentage of open positions filled by internal candidates (internal hires)	1223	39	19.2	NA
Average hiring cost/FTE	15,970	56,531	14,400	NA

# **Employee Turnover**

# New Employee Hires - FY24- India

Catagony	<b>&lt;30</b> y	years	30-50	30-50 years >50		years	Total
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	1,822	141	1,391	110	46	4	3,514
Employees (Other than Permanent) (Apprentices, Trainees, Interns, Part-timers)	4	12	1	4	0	1	22
Workers (Permanent)	27	0	20	0	37	1	85
Workers (Other than Permanent)	244	24	4	1	0	0	273

# Total Employees Separated (Voluntary) FY24

Category	<b>&lt;30</b> y	<30 years		30-50 years		>50 years	
category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	1,821	141	1,390	110	46	4	3,512
Employees (Other than Permanent such as interns, trainees / apprentices, part time employees, etc)	4	12	1	4	0	1	22
Workers (Permanent)	27	0	20	0	37	1	85
Workers (Other than Permanent)	244	24	4	1	0	0	273

### Total Employees Separated FY24- ROW

Category	<30 years		30-50 years		>50 years		Total
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	15	12	59	57	12	5	160
Employees (Other than Permanent such as interns, trainees/apprentices, part time employees, etc)	12	9	1	1	0	1	24
Workers (Permanent)	27	33	35	29	0	0	124
Workers (Other than Permanent)	0	1	0	0	0	0	1

# Total Employees Separated (Voluntary) FY24- ROW

Cartonomi	<b>&lt;30</b> y	<30 years		30-50 years		>50 years	
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	6	4	33	29	3	3	78
Employees (Other than Permanent such as interns, trainees/apprentices, part time employees, etc)	0	1	1	1	1	1	5
Workers (Permanent)	1	0	5	3	0	0	9
Workers (Other than Permanent)	0	0	0	0	0	0	0

# Total Employees Separated (North America) - FY24

Category	Women	Men
Employee (Permanent)	39	25
Employees (Other than Permanent such as interns, trainees/apprentices, part time employees, etc.)	10	6

# Total Employees Separated (Voluntary) - FY24

Category	Women	Men
Employee (Permanent)	23	25
Employees (Other than Permanent such as interns, trainees / apprentices, part time employees, etc)	5	4

# **Training Hours**

# Training Data per Topic (India) - FY24

Level	Total Trai	ning Hours		
Level	Male	Female		
Technical	1,166,233	69,535		
Non-Technical	145,258	18,116		
Prevention of Sexual Harassment	16,134	1,357		
Skill-Upgradation	250	73		
Total Training amount spent per FTE	25	25,675		
Average amount spent per FTE	6,	974		

# Training Data per Topic (ROW) - FY24

Level	Total Training Hours			
Level	Male	Female		
Technical	3,616	3,463		
Non-Technical	80	105		
Prevention of Sexual Harassment	0	0		
Skill-Upgradation	6,591	11,097		
Total Training amount spent	16,400,710			
Average amount spent per FTE	488,255			

# Training Data per Topic (North America) - FY24

Level	Total Training Hours		
	Male	Female	
Technical	2,694	2,047	
Non-Technical	827	692	
Prevention of Sexual Harassment	50	43	
Skill-Upgradation	130	72	

# Training Data Across Geographies FY24 - India

Category	2022-23	2023-24
Total hours of training	1,711,297	1,416,956
Total amount spent on training	65,309,762	132,678,981

# Training Data FY24 (North America)

Category	FY24	FY23
Total hours training	9,348	6,554
Total amount spent on training (USD)	29,613,557	31,519,666

### Training Data FY24 - ROW

Category	FY24	FY23
Total hours training	16,219	27,016
Total amount spent on training (INR)	28,859,219	22,854,727

# Rate of Return to Employment (India) - FY24

Category	Unit	Permanent Employees		Permane	ent Workers
Category	Offic	Male	Female	Male	Female
Employees entitled for parental leave	No.	174	121	2,694	2,047
Employees that took parental leave	No.	144	105	827	692
Employees that returned to work in the reporting period after parental leave ended	%	66	56	50	43
Rate of Return to work that took parental leave		114	71	130	72

# Rate of Return to Employment - FY24 USA (North America)

Category	Unit	Permanen	t Employees	Permanent Workers		
	Offic	Male	Female	Male	Female	
Employees entitled for parental leave	No.	236	151	0	0	
Employees that took parental leave	No.	8	5	0	0	
Employees that returned to work in the reporting period after parental leave ended	No.	7	5	0	0	
Rate of Return to work that took parental leave	%	87.5	100	0	0	

### Rate of Return to Employment - FY24 - ROW

Category	Unit	Permanent	: Employees	Permanent Workers		
	Offic	Male	Female	Male	Female	
Employees entitled for parental leave	No.	390	431	5	20	
Employees that took parental leave	No.	8	14	0	1	
Employees that returned to work in the reporting period after parental leave ended	No.	8	8	0	1	
Rate of Return to work that took parental leave	%	100%	57%	0%	100%	

### **Employee Wellbeing**

Category	FY24	FY23	What was your target for FY24
% of employees with top level of engagement, satisfaction, wellbeing, or employee net promoter score (eNPS)	80%	NA	80%
% of employees who responded to the survey	89%	NA	100%

# Benefits provided to Permanent Employees and Temporary Employees

	FY	FY24			
Category	Permanent Employees	Contractors			
Life Insurance	Yes	NA			
Health insurance	Yes	Yes			
Accident insurance	Yes	Yes			
Parental Medical Insurance	Yes	NA			
Disability	Yes	NA			
Paid parental leave for the primary caregiver (please enter total number of paid leave in weeks offered to the majority of your employees)	Yes - 26 Weeks	NA			
Paid parental leave for the non-primary caregiver (please enter total number of paid leave in weeks offered to the majority of your employees)	Yes - 1 Week				
Paid family or care leave beyond parental leave (care for a child, spouse, partner, dependent, parent, sibling, or other designated relation with a physical or mental health condition)	No				
Bereavement leave (additional to Normal leaves allotted)	No	NA			
Leave for Haj (additional to Normal leaves allotted)	No	NA			
Leave for Baptism (additional to Normal leaves allotted)	No	NA			
Leave for Circumcision Ceremony (additional to Normal leaves allotted)	No	NA			
Retirement provision	Yes	NA			
Stock ownership	Yes	NA			
Transportation	Yes	NA			
Housing	Yes	NA			
Food allowance	No	NA			
Extra paid holidays	Yes	NA			
Citizenship leave	No	NA			
Children Education Reimbursement	No	NA			
Higher Education Policy	No	NA			
Day care facilities	Yes	NA			
Employee Car Scheme policies	Yes	NA			

Induction	Participants in FY24
1. Udbhav - Induction Program	2,044 participants
2. Buddy Program	499 active buddies. Of these 114 are newly certified, 172 are engaged in experential learning

Training Program	Participants in FY24
PoSH e-module completion rate	84% (among permanent employees), contractual staff trained = 2,350
2. Annual in person refresher	47 Committee members
3. Virtual PosH refresher workshop	23 participants
4. Ascent program	25 participants, 2 recieved PhD in FY24
5. Postgraduate Diploma in Advanced Biotechnology	4 participants
Advanced Program in Sales     Management (APSM) for IRF	65 participants
7. Management Development Program (MDP) for IRF	23 participants
8. L.A.M.P: Lead, Accelerate, Motivate, Perform	200 senior leaders
9. D&l drive	200+ women
10. Multiple events for employees' children	135 participants
11. Diversity Councils at Lupin	5 councils (Research and Development for Pune, Biotech R&D and manufacturing division of Pune, Corporate, Manufacturing and Quality, IRF)
12. Plantation as part of Desh Bandhu Gupta Spirit of Lupin Awards	10,549 trees

# **Human Rights Audit**

Coverage	"100% of manufacturing sites of Lupin and LMSL 17 total sites (15 of Lupin Limited sites and 2 wholly owned subsidiaries)"	
	subsidiaries)	ı

# **Human Capital Return on Investment**

Category	FY24	FY23	FY22	FY21
a) Total Revenue	200,108	166,417	161,928	149,270
b) Total Operating Expenses	177,087	159,985	179,197	136,241
c) Total employee-related expenses (salaries + benefits)	34,946	30,872	29,893	28,259
Resulting HC ROI (a - (b-c)) / c	1.6	1.2	0.4	1.4

# Our India Workforce in 2024

# **Lupin Limited**

Cartonomi	<30 y	<30 years		30-50 years		>50 years	
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	6,908	436	9,946	509	419	38	18,256
Senior Management	0	0	93	17	102	3	215
Middle Management	137	45	3,276	193	154	20	3,825
Junior Management	6,771	391	6,577	299	163	15	14,216
Employees (Other than Permanent)	0	0	232	161	0	0	393
Workers (Permanent)	146	2	556	1	240	9	954
Workers (Other than Permanent)	217	38	4	0	0	0	259
Total Workers	363	40	560	1	240	9	1213
Grand Total	19,862						

# Lupin Digital health

Catogony	<30 <sup>-</sup>	<30 years		30-50 years		>50 years	
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	26	27	69	16	1	0	139
Senior Management	0	0	7	0	1	0	8
Middle Management	23	12	55	7	0	0	97
Junior Management	3	15	7	9	0	0	34
Employees (Other than Permanent)	9	26	4	10	0	0	49
Workers (Permanent)	0	0	0	0	0	0	0
Workers (Other than Permanent)	0	0	0	0	0	0	0
Total Workers	0	0	0	0	0	0	0
Grand Total	188						

# **Lupin Diagnostics**

Category	<b>&lt;30</b> )	<30 years		30-50 years		>50 years	
Cutegory	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	190	70	304	75	6	0	645
Senior Management	0	0	3	0	1	0	4
Middle Management	0	0	30	20	1	0	51
Junior Management	190	70	271	55	4	0	590
Employees (Other than Permanent)	0	0	0	0	0	0	0
Workers (Permanent)	0	0	0	0	0	0	0
Workers (Other than Permanent)	0	0	0	0	0	0	0
Total Workers	0	0	0	0	0	0	0
Grand Total	645						

# **Lupin Manufacturing Solutions**

Row Labels	Male	Female	Total
Employee (Permanent)	583	30	613
Senior Management	6	0	6
Middle Management	60	1	61
Junior Management	517	29	546
Workers (Permanent)	105	0	105
Workers (Other than Permanent)	20	16	36
Total Workers	125	16	141
Grand Total	754		

# Totals Lupin India (Employees + Workers)

Lupin India	Employee (Permanent) (A)	Employees (Other than Permanent) (B)	Employees (Total) (A+B)	Workers (Permanent) (C)	Workers (Other than Permanent) (D)	Workers (Total) (C+D)	Total
Lupin Limited	18,256	393	18,649	954	259	1,213	19,862
Lupin Digital Health	139	49	188	0	0	0	188
Lupin Diagnostics	645	0	645	0	0	0	645
Lupin Manufacturing Solutions	613	0	613	105	36	141	754
Totals	19,653	442	20,095	1,059	295	1,354	21,449

Total Permanent (On Payroll)	20,712
Total - Other than Permanent	737
Grand Total (Employees + Workers)	21,449

# Lupin India (Age, Gender, Level)

Catagoni	<30 years		30-50 years		>50 years		Total
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	7,124	533	10,902	630	426	38	19,653
Senior Management	0	0	109	17	104	3	233
Middle Management	160	57	3,421	221	155	20	4,034
Junior Management	6,964	476	7,372	392	167	15	15,386
Employees (Other than Permanent)	9	26	236	171	0	0	442
Workers (Permanent)	146	2	661	1	240	9	1,059
Workers (Other than Permanent)	217	38	24	16	0	0	295
Total Workers	363	40	685	17	240	9	1,354
Grand Total	19,862			-			

Grand Total	21,449
Total Female	1,464
Total Male	19,985

Category	Male	Female	Totals
Employee (Permanent)	18,452	1,201	19,653
Employees (Other than Permanent)	245	197	442
Total Employees	18,697	1,398	20,095
Percentage	93%	7%	-
Workers (Permanent)	1,047	12	1,059
Workers (Other than Permanent)	241	54	295
Total Workers	1,288	66	1354
Percentage	95%	5%	
Totals	19,985	1,464	21,449
Percentage	93%	7%	

# Internal (position filled by internal candidates) Hires - FY24 - India

Catogony	<30 years		30-50 years		>50 years		Total
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	555	28	516	17	42	1	1,159
Senior Management	0	0	0	0	0	0	0
Middle Management	13	2	193	7	8	1	224
Junior Management	542	26	323	10	34	0	935
Employees (Other than Permanent) (Apprentices, Trainees, Interns, Part-timers)	0	0	0	0	0	0	0
Workers (Permanent)	19	0	239	0	201	0	459
Workers (Other than Permanent)	0	0	0	0	0	0	0

# Internal (position filled by internal candidates) Hires - FY24 - ROW

Catagory	<30 years		30-50 years		>50 years		Total
Category	Male	Female	Male	Female	Male	Female	Total
Employee (Permanent)	2	8	8	2	0	0	20
Employees (Other than Permanent) (Apprentices, Trainees, Interns, Part-timers)	0	1	0	0	0	0	1
Workers (Permanent)	0	0	0	0	0	0	0
Workers (Other than Permanent)	0	0	0	0	0	0	0

# Internal (position filled by internal candidates) Hires - FY24 - USA

Category	Male	Female	Totals
Employee (Permanent)	30	14	44

# **Health and Safety**

# Health and Safety (India)

FY24					FY23				
Category	Lost Time Injury Frequency Rate	Total Recordable Work Related Injuries	No. of Fatalities	Accident Frequency Rate (per one million man hours worked)	Lost Time Injury Frequency Rate	Total Recordable Work Related Injuries	No. of Fatalities	Accident Frequency Rate (per one million man hours worked)	
Employee	0.00	34	0	1.62	0.05	37	0	1.75	
Contractual	0.12	60	0	2.48	0.09	86	0	3.85	
Total	0.07	94	0	2.08	0.069	123	0	2.83	

FY22					FY21				
Category	Lost Time Injury Frequency Rate	Total Recordable Work Related Injuries	No. of Fatalities	Accident Frequency Rate (per one million man hours worked)	Lost Time Injury Frequency Rate	Total Recordable Work Related Injuries	No. of Fatalities	Accident Frequency Rate (per one million man hours worked)	
Employee	0.26	65	0	2.81	0	79	0	3.58	
Contractual	0.16	145	0	5.82	0.21	179	0	7.63	
Total	0.21	210	0	4.37	0.11	258	0	5.67	

# **Suppliers**

# **Critical Supplier Identification**

Category	Unit	FY24	FY23	FY22
Total tier 1 suppliers	No.	9,400	10,356	10,982
Critical tier - 1 suppliers	No.	498	516	519
Critical non-tier - 1 suppliers	No.	22	22	3
MSMEs/small producers	No.	3,028	3,021	2,874

# Share Of Total Procurement Budget Spent (%)

Category	Unit	FY24	FY23	FY22
MSMEs/small producers	%	12%	11%	9%
Critical non-tier - 1 suppliers	%	12%	10%	20%
Critical tier - 1 suppliers	%	69%	71%	60%
Total tier - 1 suppliers	%	81%	83%	71%

# **Supplier Assessment**

### A. Coverage and progress of our supplier assessment program

Sr. No	Supplier Assessment	FY24
1.1	Total number of suppliers assessed via desk assessments/on-site assessments	309
1.2	Number of suppliers assessed with substantial actual/potential negative impacts	Confidential
1.3	% of significant suppliers assessed	Majority of significant suppliers were assessed (~60%+)
1.4	% of suppliers with substantial actual/potential negative impacts with agreed	CAPA agreement is to be initiated
1.5	Number of suppliers with substantial actual/potential negative impacts that were	NA

### B. Coverage and progress of suppliers with corrective action plans

Sr. No	Supplier Assessment	FY24
1.1	Total number of suppliers supported in corrective action plan implementation	CAPAs developed; but action plan implementation is to be started
1.2	% of suppliers assessed with substantial actual/potential negative impacts supported in corrective action plan implementation	NA
1.3	% of significant suppliers assessed	NA
1.4	% of suppliers with substantial actual/potential negative impacts with agreed corrective action/improvement plan	NA
1.5	Number of suppliers with substantial actual/potential negative impacts that were terminated	NA

# C. Coverage and progress of suppliers in capacity building programs

Sr. No	Supplier Assessment	FY24
1.1	Total number of suppliers in capacity building programmes	NA
1.2	% of significant suppliers in capacity building programmes	NA

# **Healthcare Clinical Pipeline**

Global				
Innovation Phase	Share of Projects	Number of Projects	Share of R&D Budget Invested	Success Rate
Total	100%	107	100%	100%
Launch	100%	107	100%	100%

# **Product Innovations (Healthcare)**

Number of projects, breakouts in R&D investments (% total of R&D spend), and success rates (%) for each of the phases of the healthcare innovation process below:

Global				
Innovation Phase	Share of Projects	Number of Projects	Share of R&D Budget Invested	Success Rate
Total	100%	107	100%	100%
Launch	100%	107	100%	100%

Percentage of revenues generated by the different product types and by the different types of product innovations that have been launched in the past fiscal year

India		Global	
Product optimizations launched in the previous 5 years	12%	Product optimizations launched in the previous 5 years	27%
Unchanged or minimally changed product or services	88%	Unchanged or minimally changed product or services	73%
Total (=100% only)	100%	Total (=100% only)	100%



# SBTI COMMITMENT LETTER

Version 1.2

April 2023













# INTRODUCTION

- Organizations joining the Science Based Targets initiative (SBTi) must follow the <u>SBTi</u> step-by-step process and align with SBTi Criteria and Recommendations.
- Please consult the <u>SBTi FAQ</u> for additional information on the process and expectations.
- SMEs<sup>1</sup> are welcome to join the SBTi by submitting a completed <u>SBTi Target Validation</u> Application for SMEs.

The Science Based Targets initiative (SBTi) is a global body enabling businesses to set ambitious emissions reduction targets in line with the latest climate science. The SBTi's goal is to accelerate companies across the world to support the global economy to halve emissions before 2030 and achieve net-zero before 2050.

The initiative is a collaboration between CDP, the United Nations Global Compact, World Resources Institute (WRI) and the World Wide Fund for Nature (WWF) and one of the We Mean Business Coalition commitments. The SBTi defines and promotes best practice in science-based target setting, offers resources and guidance to reduce barriers to adoption, and independently assesses and approves companies' targets.

# INTRODUCTION

Setting a science-based target is a five-step process:

### Step 1. Register online and submit the commitment letter

Signing this commitment letter indicates that your organization will work to set a science-based emission reduction target aligned with the SBTi's target-setting criteria. After registering online, submitting your commitment letter to commitments@sciencebasedtargets.org, and passing the due diligence process, your organization will be recognized as "committed" at SBTi's webpage as well as on our partner websites at We Mean Business. Organizations that are participants of the UN Global Compact will also be recognized on the UNGC website. Companies and financial institutions are urged to aim for the highest level of ambition in their target setting and also commit to set a long-term science-based target to reach net-zero value chain GHGs emissions by no later than 2050. Companies that commit to set these long-term science-based targets to reach net-zero and align their business with a 1.5°C future will also be recognized as part of the Race to Zero campaign.<sup>2</sup> The SBTi has developed a Net-Zero Standard for corporates and the SBTi Net-Zero Standard for Financial Institutions is planned to be launched in 2023.

<sup>&</sup>lt;sup>1</sup> To find the latest definition of SMEs please see Small and Medium Sized Enterprises (SMEs) FAQ.

<sup>&</sup>lt;sup>2</sup> Companies that are eligible to join the Race to Zero must follow the SBTi's current fossil fuel policy. For any queries, please contact Race to Zero at racetozero@unfccc.int.











### Step 2. Develop a target

Once your organization has signed the commitment letter you will have a maximum of 24 months to:

- 1. Develop a science-based target aligned with the SBTi Criteria;
- 2. Submit the target to the SBTi for validation.

We encourage companies and financial institutions to begin this process and submit targets for validation as early as possible. Please review the <a href="Commitment Compliance Policy">Commitment Compliance Policy</a> to ensure your organization complies with your commitment.

Please note that the SBTi increased the minimum ambition of its near-term targets to 1.5°C for scope 1 and 2 and well-below 2°C for scope 3, and updated the timeframe of near-term targets to be 5 to 10 years. These updates are published in the <u>V5 of the SBTi Criteria and Recommendations</u>. Organizations must ensure that they submit targets for verification in line with the most recent SBTi Criteria. The SBTi offers <u>resources</u>, <u>case studies</u> and <u>webinars</u> to help companies develop their science-based targets.

### Step 3. Submit your target for official validation

To have your science-based target officially approved and published, your organization must fill in the correct <u>Target Submission Form</u>, according to the type of targets you want to submit, and upload it along with your complementary documents via the <u>Target Validation Service online Booking System</u>. If you find difficulties please contact this email <u>targets@sciencebasedtargets.org</u>. If your submission passes the initial screening, the SBTi target validation team will validate the target against the <u>SBTi Criteria</u> and the <u>Target Validation Protocol</u>, and inform you when the target has been approved.

### Step 4. Announce the target

On confirmation that your target meets the SBTi Criteria, your organization's target will be published on the SBTi website and may be showcased in other communications. Please ensure that your company has reviewed the <a href="SBTi Communications Guidelines">SBTi Communications Guidelines</a>. The SBTi may contact your nominated communications contact about further opportunities to profile your organization's climate leadership.

### Step 5. Disclose your progress

Following approval, you should disclose your organization's emissions annually and monitor progress against your target as stated in the SBTi Criteria. Recommendations for reporting include <u>disclosure</u> through CDP, annual reports, sustainability reports and your company's website.

Please proceed to page 6 of this document to complete this Commitment Letter. Financial institutions and food, agriculture and forest sectors must consult pages 4, and 5 respectively before proceeding to complete page 6 and 7.











# FINANCIAL INSTITUTIONS

Due to its unique nature, the financial sector has a separate process established by the SBTi. The sector's largest impact comes from its investment and lending activities (known as scope 3, category 15 emissions) and therefore it is imperative that targets for this sector encompass such activities.

The SBTi defines a financial institution as an organization whose business involves the arrangement and execution of financial and monetary transactions, including deposits, loans, investments, and currency exchange. More specifically, the SBTi deems an organization a financial institution if 5 percent or more of its revenue or assets comes from the activities described above.

On October 1, 2020, the SBTi released a framework that allows financial institutions - including banks, investors, insurance companies, and others - to set science-based targets to align their lending and investment activities with the Paris Agreement. Visit the SBTi finance homepage for more information.

Based on current methods and coverage, the primary financial sector audience includes banks, asset managers, asset owners (pension funds, closed-end funds, insurance companies), private equity firms, and mortgage real estate investment trusts (REITs). The framework is also relevant for other financial institutions that have holdings in the following asset classes where methods are currently available: real estate, electricity generation project finance, corporate and consumer loans, bonds, and equity. The SBTi plans to develop additional methods and criteria for insurance underwriting, sovereign debt, and securities underwriting in 2023.

Asset classes beyond this list are currently out of the SBTi's scope. Bilateral and multilateral development financial institutions (e.g. the World Bank) are not the primary audience of this framework. Equity REITs, namely real estate companies that own or manage income-generating properties and lease them to tenants, are not a target audience of this project and shall pursue the regular target validation route for companies.

Financial institutions are invited to commit to set science-based targets by signing this commitment letter, and to set targets by completing the following steps within a maximum of 24 months:

- Develop a science-based target aligned with the SBTi Criteria for financial institutions;
- Submit the target to the SBTi for validation.

Financial institutions have to refer to our Compliance Policy to ensure that their organization is complying with their commitment.

If a company falls under the definition above but does not consider their investment activities significant/relevant for the purposes of science-based target setting, the company should reach out to the team at info@sciencebasedtargets.org.



PARTNER ORGANIZATIONS









# FOREST, LAND AND AGRICULTURE SECTORS

Companies in land-intensive sectors have a critical role to play in the transformation to a zero carbon economy. The <u>SBTi Forest</u>, <u>Land and Agriculture project</u> (<u>SBTi FLAG</u>) developed methods and guidance to enable businesses in FLAG sectors to set science-based targets that fully incorporate deforestation and land-related emissions. Companies with land-intensive operations can commit to the SBTi through signing this letter and setting targets with existing methods. An updated version of the SBTi FLAG Guidance will follow after the <u>GHG Protocol Land Sector and Removals Guidance</u> is finished to ensure alignment with corporate accounting guidance. As is standard in the SBTi, companies that set targets with the current version of the guidance are still encouraged to update targets with the release of future versions; any target updates should occur as part of the regular target review process or when a target recalculation is warranted, following the SBTi Criteria. The <u>SBTi FLAG Guidance</u> covers near-term (5-10 year) FLAG targets. For information about setting long-term net-zero FLAG targets, please see the <u>Net-Zero Standard</u>.

Companies are responsible for reviewing SBTi's Criteria and sector pages to understand what methods are available and/or required for them to set science-based targets.













# COMMITMENT SELECTION

By signing this Commitment Letter, our organization indicates an intent to join the growing group of leading corporations that are setting emissions reduction targets in line with what climate science says is necessary. By doing so, we recognize the crucial role the business community can play in minimizing the risk climate change poses to the future of our planet.

Thereby, I am pleased to confirm that [Lupin Limited committing to:

] is

■Set near-term science-based emissions reduction targets in line with the SBTi Criteria and Recommendations, and submit them to the SBTi for validations within a maximum of 24 months.

We acknowledge that our commitment will be recognized on the <u>SBTi website</u> as well as on our partner websites at <u>We Mean Business</u>. Companies who are participants of the UN Global Compact will also be recognized on the <u>UNGC webpage</u>.

In addition, to align with the most ambitious aim of the Paris Agreement and to what science dictates is necessary to reduce the destructive impacts of climate change on human society and nature - to reach net-zero global emissions by 2050 at the latest in order to limit global warming to 1.5°C - my company is committing to:

□ <u>Set net-zero targets, including a long-term science-based target:</u> My company commits to set long-term science-based targets to reach net-zero value chain GHG emissions by no later than 2050 in line with the <u>SBTi Net-Zero Standard</u> and submit it for SBTi validation within a maximum of 24 months. By committing to set a net-zero target, I also acknowledge that my company will join the Race to Zero campaign.<sup>3,4,5</sup>

Near-term science-based targets are 5-10 year GHG mitigation targets in line with 1.5°C pathways.

Net-zero science-based targets are long-term targets that show companies how much they must reduce value chain emissions to align with reaching net-zero at the global or sector level in eligible 1.5°C pathways by 2050 or sooner. The SBTi defines the state of net-zero emissions for companies as reaching a state of no impact on the climate resulting from the organization's GHG emissions. Reaching a status of science-based net-zero emissions implies the following two conditions:

<sup>&</sup>lt;sup>3</sup> Companies that are eligible to join the Race to Zero must follow the SBTi's current fossil fuel policy. If companies have questions, please reach out to Race to Zero at <a href="mailto:racetozero@unfccc.int">racetozero@unfccc.int</a>.

<sup>4</sup> Companies must have valid poor term coloned based formatic (CBT).

<sup>&</sup>lt;sup>4</sup> Companies must have valid near-term science-based targets (SBTs) that meet the SBTi Criteria to be eligible for a net-zero target, unless the long-term SBT year is 10 years or fewer from the date of submission.

<sup>5</sup> Companies that are already part of the initiative can raise their ambition by also committing to set a net-zero target.



PARTNER ORGANIZATIONS









- Achieving a scale of value chain emissions reductions consistent with the depth of abatement at the point of reaching global net-zero in pathways that limit warming to 1.5°C with no or low overshoot.
- Neutralizing the impact of any source of any residual emissions by permanently removing an equivalent volume of atmospheric CO,.6

Visit the SBTi Net-Zero webpage and review the Net-Zero Standard for more information. For financial institutions, the approach to net-zero emissions targets across the value chain is being developed.

# Sign the commitment

Please register online, sign this document. and return signed commitments@sciencebasedtargets.org. The SBTi reserves the right to carry out due diligence reviews before accepting and publishing commitments.

This SBTi commitment letter can be signed by any organization representative, but the commitment application form requires the contact details of a managerial level point of contact in the organization.

Once this commitment letter is processed and you have received formal confirmation over email, your organization will be recognized as "Committed" on the SBTi website and the partner websites of UN Global Compact and We Mean Business. Organizations committing to set a net-zero target will also be added to the UNFCCC Race to Zero website provided the organizations are eligible to join at this time.

Lupin Limited Company name:

India

**Headquarters Country** 

04 July 2024

Date

**Christoph Funke Chief Technical Operations Officer** 

than 10% of base year emissions when reaching net-zero.

Signature

Lupin Limited

<sup>6</sup> Residual emissions are emissions sources that remain unabated by the time net-zero is reached at the global or sector level in 1.5°C mitigation pathways with low or no overshoot (Foundations for Science-based Net-Zero Target Setting, pp. 7, 32-34). For most companies this requires emission reductions of at least 90%, which implies neutralization of no more

# **UNGC** Alignment

	Principle	Statement	Report Chapter	Page Number
	Principle 1	Businesses should support and respect the protection of internationally-proclaimed Human Rights	Human Capital	108-109
Human Rights	Principle 2	Businesses should make sure that they are not complicit in Human Rights abuses	Human Capital	108-109
	Principle 3	Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining	Human Capital	108-109
OTIC	Principle 4	Eliminate all forms of forced and compulsory labor	Human Capital	108-109
Labour Rights	Principle 5	The effective abolition of child labour	Human Capital	108-109
	Principle 6	The elimination of discrimination in respect of employment and occupation	Human Capital	108-109
	Principle 7	Businesses should support a precautionary approach to environmental challenges	Natural Capital	112-121
Environment	Principle 8	Businesses should undertake initiatives to promote greater environmental responsibility	Natural Capital	112-121
	Principle 9	Businesses should encourage the development and diffusion of environmentally friendly technologies	Natural Capital	112-121
Anti- Corruption	Principle 10	Businesses should work against corruption in all its forms, including extortion and bribery	Governance, Ethics, and Compliance	56



March 8, 2023

H.E. António Guterres Secretary-General United Nations New York, NY 10017 USA

Dear Secretary-General,

I am pleased to confirm that Lupin supports the Ten Principles of the United Nations Global Compact on human rights, labour, environment and anti-corruption. With this communication, we express our commitment to making the UN Global Compact and its principles part of the strategy, culture and day-to-day operations of our company, and to engaging in collaborative projects which advance the broader development goals of the United Nations, particularly the Sustainable Development Goals. Lupin will make a clear statement of this commitment to our stakeholders and the general public.

We recognize that a key requirement for participation in the UN Global Compact is the annual submission of a Communication on Progress (CoP) that describes our company's efforts to implement the Ten Principles. We support public accountability and transparency, and therefore commit to report on progress starting the calendar year after joining the UN Global Compact, and annually thereafter according to the UN Global Compact CoP policy. This includes:

- A statement signed by the chief executive expressing continued support for the UN Global
   Compact and renewing our ongoing commitment to the initiative and its principles. This is separate from our initial letter of commitment to join the UN Global Compact.
- The completion of the online questionnaire of the Communication on Progress through which we
  will disclose our company's continuous efforts to integrate the Ten Principles into our business
  strategy, culture and daily operations, and contribute to United Nations goals, particularly the
  Sustainable Development Goals.

Sincerely yours,

Vinita Gupta

Chief Executive Officer - Lupin

LUPIN LIMITED

Registered Office: 3<sup>rd</sup> Floor, Kalpataru Inspire, Off W. E. Highway, Santacruz (East), Mumbai - 400 055 India. Tel : (91-22) 8640 2323.

Corporate Identity Number: L24100MH1983PLC029442

# IFRS S2 Alignment

Principle	Recommended Disclosures	Report Chapter	Page Number	CDP Alignment	
Governance Disclose the Company's governance around climate-related risks and	Describe the board's oversight of climate- related risks and opportunities.	Governance, Ethics and Compliance; Taskforce on Climate Disclosures (TCFD) Report	56, 5-6		
opportunities.	Describe management's role in assessing and managing climate-related risks and opportunities.	Governance, Ethics and Compliance; Risk Management, TCFD Report	56, 134, 5-6		
Strategy Disclose the actual and potential	Describe the climate-related risks and opportunities the Company has identified over the short, medium, and long term.	Natural Capital, TCFD Report	116-117, 7-12	2.2.1; 2.1; 2.2.2	
impacts of climate- related risks and opportunities on the Company's businesses, strategy,	Describe the impact of climate-related risks and opportunities on the Company's businesses, strategy, and financial planning.	Natural Capital, TCFD Report	116-117, 7-12		
and financial planning where such information is material.	Describe the resilience of the Company's strategy, taking into consideration different climate-related scenarios, including a 2°C or lower scenario.	Natural Capital, TCFD Report	116-117, 7-12		
Risk Management	Describe the Company's processes for identifying and assessing climate-related risks.	Risk management, TCFD Report	135, 136, 13-15	3.1; 3.1.1; 3.6; 3.6.1; 5.2; 5.1; 5.1.1; 5.3.1;	
Disclose how the Company identifies, assesses, and	Describe the Company's processes for managing climate-related risks.	Risk management, TCFD Report	135, 136, 13-15	5.3.2	
manages climate- related risks.	Describe how processes for identifying, assessing, and managing climate-related risks are integrated into the Company's overall risk management.	Risk management, TCFD Report	135, 136, 13-15		
Metrics and Targets Disclose the metrics	Disclose the metrics the Company uses to assess climate-related risks and opportunities in line with its strategy and risk management process.	Natural Capital and ESG Databook	112-121, 156-158	7.53; 7.53.1; 7.53.2; 7.54.1; 7.54.2; 7.6; 7.7; 7.8;	
and targets used to assess and manage relevant climate- related risks and	Disclose Scope 1, Scope 2, and, if appropriate, Scope 3 greenhouse gas (GHG) emissions, and the related risks.	Natural Capital and ESG Databook	116, 153-158	7.8.1; 7.52	
opportunities where such information is	Describe the targets used by the Company to manage climate-related risks and opportunities and performance against targets.	Natural Capital	114		



# INDEPENDENT ASSURANCE STATEMENT

#### Introduction

DNV Business Assurance India Private Limited ('DNV'), has been commissioned by Lupin Limited (Corporate Identity Number L24100MH1983PLC029442, hereafter referred to as 'Lupin Ltd or 'the Company') to undertake an independent assurance of the Company's non-financial disclosures in it's Integrated Report for the FY 23-24.

The disclosures have been prepared by Lupin Ltd.

- Integrated Reporting (<IR>) framework of the International Integrated Reporting Council (IIRC)- with the KPIs aligned to GRI standards 2021.
- United Nations Sustainable Development Goals (SDGs)
- Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard.

DNV has carried out the assurance engagement in accordance with DNV's VeriSustain™ protocol, V6.0, which is based on our professional experience and international assurance practice, and the international standard in Assurance Engagements, ISAE 3000 (revised) - Assurance Engagements other than Audits or Reviews of Historical Financial Information. DNV's Verisustain™ Protocol has been developed in accordance with the most widely accepted reporting and assurance standards. DNV team has also followed the ISO 14064-3 - Specification with guidance for the verification and validation of greenhouse gas statements; ISO 14046 - Environmental management - Water footprint - Principles, requirements, and guidelines to evaluate indicators with respect to Greenhouse gases and water disclosures respectively in the assessment process.

The intended user of this assurance statement is the Management of Lupin Ltd ('the Management').

As per the agreed scope of work, DNV performed a limited level of assurance of GRI disclosure in IR. Details of Scope are mentioned in the section 'Scope, Boundary and Limitations'. We have not performed any work, and do not express any conclusion, on any other information that may be published outside of the Report and/or on Company's website for the current reporting period.

#### Responsibilities of the Management of Lupin Ltd and of the Assurance Provider

The Management of Lupin Ltd has the sole responsibility for the preparation of the Report and is responsible for all information disclosed in the Report. The company is responsible for maintaining processes and procedures for collecting, analyzing and reporting the information and also, ensuring the quality and consistency of the information presented in the Report. Lupin Ltd is also responsible for ensuring the maintenance and integrity of its website and any referenced disclosures on their website.

In performing this assurance work, DNV's responsibility is to the Management of the Company; however, this statement represents our independent opinion and is intended to inform the outcome of the assurance to the stakeholders of the Company.

#### Scope, Boundary and Limitations

The agreed scope of work included information on non-financial performance which were disclosed in the Report prepared by Lupin Ltd based on GRI Topic-specific Standards for the identified material topics for the activities undertaken by the Company during the reporting period 01/04/2023 to 31/03/2024. The reported topic boundaries of non-financial performance are based on the internal and external materiality assessment covering Company's operations as brought out in the section 'Reporting boundary and period' of the report.

The scope of work as agreed is a Limited level of assurance of the GRI disclosures indicators in the IR report, assurance was carried out for the indicators disclosures as mentioned in Annexure I.

Boundary covers the performance of Lupin Ltd operations that fall under the direct operational control of the Company's Legal structure. Based on the agreed scope with the Company, the boundary covers the operations of Lupin Ltd across all locations.

#### Inherent Limitation(s):

DNV's assurance engagements are based on the assumption that the data and information provided by the Company to us as part of our review have been provided in good faith, are true, and is free from material misstatements.

The assurance scope has the following limitations:

DNV Headquarters, Veritasveien 1, P.O.Box 300, 1322 Høvik, Norway. Tel: +47 67 57 99 00. www.dnv.com



#### Page 2 of 6

- The assurance engagement considers an uncertainty of ±5% based on materiality threshold for estimation/measurement errors and omissions.
- DNV has not been involved in evaluation or assessment of any financial data/performance of the company. DNV
  opinion on financial disclosures relies on the third party audited financial reports of the Company. DNV does not
  take any responsibility of the financial data reported in the audited financial reports of the Company.
- The assessment is limited to data and information within the defined Reporting Period. Any data outside this period
  is not considered within the scope of assurance.
- Data outside the operations specified in the assurance boundary is excluded from the assurance, unless explicitly mentioned otherwise in this statement.
- The assurance does not cover the Company's statements that express opinions, claims, beliefs, aspirations, expectations, aims, or future intentions. Additionally, assertions related to Intellectual Property Rights and other competitive issues are beyond the scope of this assurance.
- The assessment does not include a review of the Company's strategy, or other related linkages expressed in the Report. These aspects are not within the scope of the assurance engagement.
- The assurance does not extend to mapping the Report with reporting frameworks other than those specifically
  mentioned. Any assessments or comparisons with frameworks beyond the specified ones are not considered in this
  engagement.
- Aspects of the Report that fall outside the mentioned scope and boundary are not subject to assurance. The
  assessment is limited to the defined parameters.
- The assurance engagement does not include a review of legal compliances. Compliance with legal requirements is not within the scope of this assurance, and the Company is responsible for ensuring adherence to relevant laws.

DNV expressly disclaims any liability or co-responsibility for any decision a person or an entity may make based on this Independent Assurance Statement.

#### Assurance process

As part of the assurance process, a multi-disciplinary team of assurance specialists performed assurance work for selected sites of Lupin Ltd. We adopted a risk-based approach, that is, we concentrated our assurance efforts on the issues of high material relevance to the Company's business and its key stakeholders. We carried out the following activities:

- Reviewed the disclosures in the report. Our focus included general disclosures, management processes, principle wise performance (essential indicators, and leadership indicators) and any other key metrics specified under the reporting framework.
- Understanding the key systems, processes and controls for collecting, managing and reporting the non-financial disclosures in report.
- Walk-through of key data sets. Understand and test, on a sample basis, the processes used to adhere to and evaluate adherence to the reporting principles.
- Collect and evaluate documentary evidence and management representations supporting adherence to the reporting principles.
- Interviews with the senior managers responsible for management of disclosures. We were free to choose interviewees and interviewed those with overall responsibility of monitoring, data collation and reporting the selected GRI disclosures.
- DNV audit team conducted on-site audits for corporate offices and sites (mentioned in Annexure II). Sample based
  assessment of site-specific data disclosures was carried out. We were free to choose sites for conducting our assessment.
- 7. Reviewed the process of reporting as defined in the assessment criteria.

#### Conclusion

#### Limited Level of Assurance

On the basis of the assessment undertaken, for GRI disclosures as mentioned in Annexure I, nothing has come to our attention to suggest that the disclosures are not fairly stated and are not prepared, in all material aspects, in accordance with the reporting criteria.

#### 1. Materiality

The process of determining the issues that are most relevant to an organization and its stakeholders.



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The Report explains out the materiality assessment process carried out by the Company which has considered concerns of internal and external stakeholders, and inputs from peers and the industry, as well as issues of relevance in terms of impact for Lupin Ltd's business. The list of topics has been prioritized, reviewed and validated, and the Company has indicated that there is no significant change in material topics from the previous reporting period.

Nothing has come to our attention to suggest that the Report does not meet the requirements related to the Principle of Materiality.

#### 2. Responsiveness

The extent to which an organization responds to stakeholder issues.

The Report adequately brings out the Company's policies, strategies, management systems and governance mechanisms in place to respond to topics identified as material and significant concerns of key stakeholder groups.

Nothing has come to our attention to believe that the Report does not meet the requirements related to the Principle of Responsiveness.

#### 3. Reliability/Accuracy

The accuracy and comparability of information presented in the report, as well as the quality of underlying data management systems.

The Report brings out the systems and processes that the Company has set in place to capture and report its performance related to identified material topics across its reporting boundary. The majority of information mapped with data verified through our assessments with Lupin Ltd's management teams and process owners at the Head Office and sampled sites within the boundary of the Report were found to be fairly accurate and reliable. Some of the data inaccuracies identified in the report during the verification process were found to be attributable to transcription, interpretation, and aggregation errors. These data inaccuracies have been communicated for correction and the related disclosures were reviewed post correction.

Nothing has come to our attention to believe that the Report does not meet the principle of Reliability and Accuracy.

#### 4. Completeness

How much of all the information that has been identified as material to the organization and its stakeholders is reported?

The Report brings out the Company's performance, strategies and approaches related to the environmental, social and governance issues that it has identified as material for its operational locations coming under the boundary of the report, for the chosen reporting period while applying and considering the requirements of Principle of Completeness.

Nothing has come to our attention to suggest that the Report does not meet the Principle of Completeness with respect to scope, boundary and time.

#### 5. Neutrality/Balance

The extent to which a report provides a balanced account of an organization's performance, delivered in a neutral tone.

The Report brings out the disclosures related to Lupin Ltd's performance during the reporting period in a neutral tone in terms of content and presentation, while considering the overall macroeconomic and industry environment.

Nothing has come to our attention to suggest that the Report does not meet the requirements related to the Principle of Neutrality.

#### Statement of Competence and Independence

DNV applies its own management standards and compliance policies for quality control, which are based on the principles enclosed within ISO IEC 17029:2019 - Conformity assessment - General principles are requirements for validation and verification bodies, and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards, and applicable legal and regulatory requirements.

We have complied with the DNV Code of Conduct¹ during the assurance engagement. DNV's established policies and procedures are designed to ensure that DNV, its personnel and, where applicable, others are subject to independence requirements (including personnel of other entities of DNV) and maintain independence where required by relevant ethical requirements. This engagement work was carried out by an independent team of sustainability assurance professionals. DNV

<sup>1</sup> DNV Corporate Governance & Code of Conduct - https://www.dnv.com/about/in-brief/corporate-governance.html



#### Page 4 of 6

was not involved in the preparation of any statements or data included in the Report except for this Assurance Statement for internal use of Lupin Ltd.

## Purpose and Restriction on Distribution and Use

This assurance statement, including our conclusion has been prepared solely for the Company in accordance with the agreement between us. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Management of the Company for our work or this report.

For DNV Business Assurance India Private Limited

Digitally signed by Chaudhari, Tushar Date: 2024.07.06 21:03:43 +05'30'	Karthik Ramaswam y	Digitally signed by Karthik Ramaswamy Date: 2024.07.06 21:09:01 +05'30'
Tushar Chaudhari Lead Verifier, Sustainability Services, DNV Business Assurance India Private Limited, India.	Karthik Ramaswamy Assurance Reviewer, Sustainability Services, DNV Business Assurance India	Private Limited, India.
Shilpa Swamim (Verifier) Himanshu Babbar (Verifier) Chandan Sarkar (Verifier) 06/07/2024, Pune, India.		

DNV Business Assurance India Private Limited is part of DNV - Business Assurance, a global provider of certification, verification, assessment and training services, helping customers to build sustainable business performance. <a href="https://www.cirv.com">www.cirv.com</a>



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# Annex I

GRI disclosures assured for Limited level of assurance:

Reference criteria	GRI Standard	s 2021
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# Universal Standards

#### General Disclosures

- The organization and its reporting practices: GRI 2-3
- Activities and workers: GRI 2-7, GRI 2-8
- Stakeholder engagement: 2-29, 2-30
- Material Topics: GRI 3-1, GRI 3-2, GRI 3-3

#### Topic Specific Standards

#### Environmental

- GRI 302: Energy (2016): 302-1, 302-2, 302-3, 302-4
- GRI 303: Water & Effluent (2018): 303-3, 303-4, 303-5
- GRI 305: Emissions (2016): 305-1, 305-2, 305-3, 305-4
- GRI 306: Waste (2020): 306-3, 306-4, 306-5

#### Socia

- GRI 401: Employment (2016): 401-1, 401-2, 401-3
- GRI 403: Occupational Health and Safety (2018): 403-2, 403-3, 403-8, 403-9
- GRI 404: Training and Education (2016): 404-1, 404-2, 404-3
- GRI 413: Local Communities (2016): 413-1
- GRI 415: Public Policy (2016): 415-1

#### Economic

• GRI 205: Anti-Corruption (2016): 205-1, 205-2



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# Annex II

# Sites selected for audit

S.no	Site	Location
1.	Head office	Mumbai
2.	India plants	Tarapur, Lupín Research Park-Pune, Lupín Biotech, Mandideep, Goa



# INDEPENDENT ASSURANCE STATEMENT

#### Introduction

DNV Business Assurance India Private Limited ('DNV'), has been commissioned by Lupin Limited (Corporate Identity Number L24100MH1983PLC029442, hereafter referred to as 'Lupin Ltd or 'the Company') to undertake an independent assurance of the Company's disclosures in Business Responsibility and Sustainability Report (hereafter referred as 'BRSR'). The disclosures include non-financial BRSR Core indicators as per Annexure I of SEBI circular dated 12 July 2023.

#### Reporting standard/framework

The disclosures have been prepared by the Company. in reference to:

- BRSR Core Framework for assurance and ESG disclosures for value chain as per SEBI (Securities and Exchange Board of India) Circular No. SEBI/HO/CFD/CFD-SEC-2/P/CIR/2023/122 dated July12, 2023.
- BRSR reporting guidelines (Annexure II) as per SEBI Circular No. SEBI/HO/CFD/CMD-2/P/CIR/2021/562 dated May 10, 2021, and incorporated Master Circular No. SEBI/HO/CFD/PoD2/CIR/P/2023/120 dated July 11, 2023.
- Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard.
- ISO 14064-1:2018 Specification with guidance at the organization level for quantification and reporting of greenhouse gas emissions and removals.

#### Assurance Methodology/Standard

This assurance engagement has been carried out in accordance with DNV's VeriSustain protocol, V6.0, which is based on our professional experience and international assurance practice, and the international standard in Assurance Engagements, ISAE 3000 (revised) - Assurance Engagements other than Audits or Reviews of Historical Financial Information. DNV's Verisustain Protocol has been developed in accordance with the most widely accepted reporting and assurance standards.

Apart from DNV's Verisustain protocol, DNV team has also followed ISO 14064-3 - Specification with guidance for the verification and validation of greenhouse gas statements; ISO 14046 - Environmental management - Water footprint - Principles, requirements, and guidelines to evaluate indicators with respect to Greenhouse gases and water disclosures respectively.

#### Intended User

The intended user of this assurance statement is the Management of the Company ('the Management').

#### **Level of Assurance**

Reasonable Level of assurance for BRSR Core 9 Indicators (Ref: Annexure I of SEBI circular); and

#### Responsibilities of the Management of Lupin Ltd and of the Assurance Provider

The Management of the Company has the sole responsibility for the preparation of the BRSR Report and is responsible for all information disclosed in the BRSR Core and BRSR Report. The Company is responsible for maintaining processes and procedures for collecting, analyzing and reporting the information and also, ensuring the quality and consistency of the information presented in the Report. The Company is also responsible for ensuring the maintenance and integrity of its website and any referenced BRSR disclosures on their website.

In performing this assurance work, DNV's responsibility is to the Management of the Company; however, this statement represents our independent opinion and is intended to inform the outcome of the assurance to the stakeholders of the Company.

#### Scope, Boundary and Limitations

#### Scope

The scope of our engagement includes independent reasonable level of assurance of 'BRSR Core 9 Indicators' (Ref: Annexure I of SEBI Circular) for Financial Year (FY) 2023-24.

#### Boundary of our assurance work:

Reasonable assurance of BRSR Core indicators: Boundary covers the performance of Lupin Ltd operations that fall under the direct operational control of the Company's Legal structure. Based on the agreed scope with the Company, the boundary of reasonable assurance covers the operations of Lupin Ltd across all locations.

DNV Headquarters, Veritasveien 1, P.O.Box 300, 1322 Høvik, Norway. Tel: +47 67 57 99 00. www.dnv.com



#### Page 2 of 8

#### Limitation(s):

We performed a reasonable Level of assurance for the BRSR Core for the BRSR reporting based on our assurance methodology VeriSustain, v06.

The assurance scope has the following limitations:

- The assurance engagement considers an uncertainty of ±5% based on materiality threshold for estimation/measurement errors and omissions.
- DNV has not been involved in evaluation or assessment of any financial data/performance of the Company. DNV opinion on specific BRSR Core indicators (ref- for total revenue from operations; Principle 3, Question 1(c) of Essential Indicators for Spending on measures towards well-being of employees and workers cost incurred as a % of total revenue of the Company; Principle 8, Question 4 of Essential Indicators, Principle 1, Question 8 of Essential Indicators and Principle 1, Question 9 of Essential Indicators) relies on the third party audited financial reports of the Company. DNV does not take any responsibility of the financial data reported in the audited financial reports of the Company.
- The assessment is limited to data and information within the defined Reporting Period. Any data outside this
  period is not considered within the scope of assurance.
- Data outside the operations specified in the assurance boundary is excluded from the assurance, unless explicitly mentioned otherwise in this statement.
- The assurance does not cover the Company's statements that express opinions, claims, beliefs, aspirations, expectations, aims, or future intentions. Additionally, assertions related to Intellectual Property Rights and other competitive issues are beyond the scope of this assurance.
- The assessment does not include a review of the Company's strategy or other related linkages expressed in the Report. These aspects are not within the scope of the assurance engagement.
- The assurance does not extend to mapping the Report with reporting frameworks other than those specifically
  mentioned. Any assessments or comparisons with frameworks beyond the specified ones are not considered in
  this engagement.
- Aspects of the Report that fall outside the mentioned scope and boundary are not subject to assurance. The
  assessment is limited to the defined parameters.
- The assurance engagement does not include a review of legal compliances. Compliance with legal requirements
  is not within the scope of this assurance, and the Company is responsible for ensuring adherence to relevant laws.
- The assurance engagement is based on the assumption that the data and information provided by the Company
  are complete, sufficient and authentic.

#### **Assurance process**

As part of the assurance process, a multi-disciplinary team of assurance specialists performed assurance work for selected sites of Lupin Ltd. We carried out the following activities:

- Reviewed the disclosures under BRSR Core, encompassing the framework for assurance consisting of a set of Key Performance Indicators (KPIs) under 9 ESG attributes. The format of BRSR Core used a basis of reasonable level of assurance.
- Evaluation of the design and implementation of key systems, processes, and controls for collecting, managing and reporting the BRSR Core indicators
- 3. Assessment of operational control and reporting boundaries
- Seek extensive evidence across all relevant areas, ensuring a detailed examination of BRSR Core Indicators. Engaged directly with internal stakeholders/data owners to gather insights and corroborative evidence for each disclosed indicator.
- Interviews with selected senior managers responsible for management of disclosures and review of selected evidence
  to support environmental KPIs and metrics disclosed the Report. We were free to choose interviewees and interviewed
  those with overall responsibility of monitoring, data collation and reporting the selected indicators.
- 6. DNV audit team conducted on-site audits for data testing and also, to assess the uniformity in reporting processes and also, quality checks at different locations of the Company. Sites for data testing and reporting system checks were selected based on the percentage contribution each site makes to the reported indicator, complexity of operations at



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each location (high/low/medium) and reporting system within the organization. Sites selected for audits are listed in Annex-II.

- Conduct a comprehensive examination of key material aspects within the BRSR Core framework supporting adherence
  to the assurance based on applicable principles plus specified data and information.
- 8. DNV teams conducted the:
  - Verification of the data consolidation of reported performance disclosures in context to the Principle of Completeness.
  - Verification of the consolidated reported performance disclosures in context to the Principle of Completeness as per VeriSustainTM for reasonable level verification for the disclosures.

#### Conclusion

#### Reasonable level of Assurance- BRSR Core 9 Indicators

Based on our review and procedures followed for reasonable level of assurance, DNV is of the opinion that, in all material aspects, the BRSR Core indicators (as listed in Annex I of this statement) for FY 2023-24 are reported in accordance with reporting requirements outlined in BRSR Core (Annexure I of SEBI Circular dated 12 July 2023).

#### Statement of Competence and Independence

DNV applies its own management standards and compliance policies for quality control, which are based on the principles enclosed within ISO IEC 17029:2019 - Conformity assessment - General principles are requirements for validation and verification bodies, and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards, and applicable legal and regulatory requirements.

We have complied with the DNV Code of Conduct¹ during the assurance engagement and maintain independence wherever required by relevant ethical requirements. This engagement work was carried out by an independent team of sustainability assurance professionals. During the reporting period i.e FY 2023-24, DNV, to the best of its knowledge, was not involved in any non-audit/non-assurance work with the Company and its Group entities which could lead to any Conflict of Interest. DNV was not involved in the preparation of any statements or data included in the Report except for this Assurance Statement for internal use of Lupin Ltd. DNV maintains complete impartiality toward stakeholders interviewed during the assurance process. We did not provide any services to Lupin Ltd in the scope of assurance for the reporting period that could compromise the independence or impartiality of our work.

# Purpose and Restriction on Distribution and Use

This assurance statement, including our conclusion has been prepared solely for the exclusive use and benefit of management of the Company and solely for the purpose for which it is provided. To the fullest extent permitted by law, DNV does not assume responsibility to anyone other than the Company for DNV's work or this assurance statement. The usage of this assurance statement shall be governed by the terms and conditions of the contract between DNV and Lupin Ltd and DNV does not accept any liability if this assurance statement is used for an alternative purpose from which it is intended, nor to any third party in respect of this assurance statement. No part of this assurance statement shall be reproduced, distributed or communicated to a third party without prior written consent.

DNV Corporate Governance & Code of Conduct - https://www.dnv.com/about/in-brief/corporate-governance.html



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For DNV Business Assurance India Private Limited

Digitally signed by Chaudhari, Tushar Date: 2024.07.06 21:02:37 +05'30'	Karthik Ramaswamy  Digitally signed by Karthik Ramaswamy Date: 2024.07.06 21:07:28 +0530'
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Shilpa Swamim (Verifier) Himanshu Babbar (Verifier) Chandan Sarkar (Verifier)	

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# Annex I

# **Verified Data**

Sr. No.	Attribute	Parameter	Unit of Measures	Assured Values
1	1 Green-house gas	Total Scope 1 emissions	MT of CO2e	61,474
	(GHG) footprint	Total Scope 2 emissions	MT of CO2e	263,905
	Greenhouse gas emissions may be measured in accordance with the Greenhouse Gas Protocol: A	Total Scope 1 and Scope 2 emission intensity per rupee of turnover	MT CO2e/ Revenue from operations in ₹ Mn	2.27
		Total Scope 1 and Scope 2 emission intensity per rupee of turnover adjusted for Purchasing Power Parity (PPP)	MT CO2e/ Revenue from operations in (Mn USD) adjusted to PPP	52
	Corporate Accounting and Reporting Standard*	Total Scope 1 and Scope 2 emission intensity in terms of physical output	MT CO2e/ total service output	
2	Water footprint	Total water consumption	KL	1,584,941
		Water consumption intensity	KL / Revenue from operations in Mn international dollars adjusted for PPP	253.30
		170700000000000000000000000000000000000	KL/ Revenue from operations in ₹ Mn	11.07
		Water Discharge by destination and levels of Treatment	KL	36,526
3	Energy footprint	Total energy consumed	Giga Joules (GJ)	2,764,446
		% of energy consumed from renewable sources	In % terms	23
		Energy intensity	GJ/ Revenue from operations in Mn international dollars adjusted for PPP	441.80
			GJ/ Revenue from operations in ₹	19.31
4	Embracing	Plastic waste (A)	MT	2,803
	circularity - details	E-waste (B)	MT	38.63
	related to waste	Bio-medical waste (C)	MT	79.82
	management by the entity	Construction and demolition waste (D)	MT	2,752.6
	Chiny	Battery waste (E)	MT	38.38
		Radioactive waste (F)	MT	Ni
		Other Hazardous waste		
		Used Oil, Spent Solvents, Spent Catalyst	MT	7,211.40
		Plastic Liners, Drums, Containers		917.73
		Spent Calcium Sulphate (Chemical Gypsum)		4,471.10
		Incinerable Hazardous Waste		8,198.60
		Hazardous Waste for landfill		12,168.97
		Total Hazardous Waste (G)	MT	32,967.80
		Other Non-hazardous waste		
		Canteen waste & mycelia waste	MT	4,805.9
		Agro waste Boiler Ash	MT	5,395.16
		Total Other Non-Hazardous Waste (H)	MT	10,201.06
		Total (A+B+C+D+E+F+G+H)	MT	48,881.29
		Waste intensity per rupee of turnover from operations	Total waste generated / Revenue from operations in ₹	0.34



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age	6 of 8			
		Waste intensity per rupee of turnover adjusted for Purchasing Power Parity (PPP)	Total waste generated / Revenue from operations in Mn international dollars adjusted for PPP	7.81
		Waste intensity (optional) -	adjusted for titl	
	1,1	Each category of waste generated, total waste recovered through recycling, re- using or other recovery operations		
		(i) Recycled	МТ	(i) Plastic Waste: 2,803,00 MT (ii) E-waste: 38.63 MT (iii) Other hazardous waste: 8,129.20 MT
		(ii) Re-used	MT	29.83
		(iii) Other recovery operations	мт	(i) Non-hazardous waste: 5,395.16 MT (ii) Hazardous waste: 4,471.10 MT
		Total waste recovered = [(i)+(ii)+(iii)]	MT	28,866.92
	11	For each category of waste generated, total waste disposed by nature of disposal method	***	
		(i) Incineration	мт	(i) Bio-medical waste: 79.82 MT (ii) Other hazardous waste:
		(ii) Landfilling	MT	8,198.62 MT (i) Construction & demolition waste: 2,752.60 MT
		(II/ Earlanning		(ii) Other hazardous waste: 12,169 MT Non-hazardous waste:
		(iii) Other disposal options	MT	4,805.90 MT
		Total waste disposed = [(i)+(ii)+(iii)]	MT	28,005.94
5	Enhancing Employee Wellbeing and Safety	Spending on measures towards well- being of employees and workers - cost incurred as a % of total revenue of the Company	In % terms	0.07
		Details of safety related incidents for employees and workers (including	Number of Permanent Disabilities	Employees :0 Worker: 0
		contract-workforce e.g. workers in the Company's construction sites)	Lost Time Injury Frequency Rate (LTIFR) (per one million-person hours worked)	Employees :0 Worker: 0.12 Overall: 0.066
			No. of fatalities	Employees :0
6	Enabling Gender	Gross wages paid to females as % of	In % terms	Worker: 0 5.05
	Diversity in Business	wages paid Complaints on POSH	Total Complaints on	4
			Sexual Harassment (POSH) reported	
			Complaints on POSH as a % of female employees / workers	0,4
			Complaints on POSH upheld	3
7	Enabling Inclusive Development	Input material sourced from following sources as % of total purchases -and from within India	Directly sourced from MSMEs/ small producers (In % terms - As % of total purchases by value)	11.8



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			Sourced directly from within the district and	78
			neighboring districts	
		Job creation in smaller towns - Wages	Location	
		paid to persons employed in smaller	Rural	Not Available
		towns (permanent or non-permanent	Semi-urban	Not Available
		/on contract) as % of total wage cost	Urban	Not Available
			Metropolitan	Not Available
8	Fairness in Engaging with Customers and Suppliers	Instances involving loss / breach of data of customers as a percentage of total data breaches or cyber security events	In % terms	Total Loss/breach of Data of Customers: 0% Total Cyber Security breaches: 0%
		Number of days of accounts payable	(Accounts payable *365) / Cost of goods/services procured	82
9	Open-ness of business	Concentration of purchases & sales done with trading houses, dealers, and related parties	Purchases from trading houses as % of total purchases	14.6
		Loans and advances & investments with related parties	Number of trading houses where purchases are made from	389
			Purchases from top 10 trading houses as % of total purchases from trading houses	9.83
			Sales to dealers / distributors as % of total sales	44.63
			Number of dealers / distributors to whom sales are made	7,887
			Sales to top 10 dealers / distributors as % of total sales to dealers / distributors	5.18
			Share of RPTs (as respective %age) in	
			Purchases	30.51
			Sales	35.50
			Loans & advances	0
			Investments	99.41

#### Note:

<sup>\*</sup> Calculation of Scope 1 GHG emissions are based on conversion factors, emission factors considered in 2006 IPCC Guidelines for National Greenhouse Gas Inventories-DEFRA, IPCC sixth assessment report. Scope 2 GHG emissions for Indian operations are calculated based on the Grid Electricity EF - Central Electricity Authority, Govt. of India, CO<sub>2</sub> baseline database for Indian Power Sector, version 19, December 2023 EF considered (including RES & Captive power injection into grid) is 0.716 kgCO<sub>2</sub> per kWh.



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# Annex II

# Sites selected for audit

S.no	Site	Location
1.	Head office	Mumbai
2.	India plants	Tarapur, Lupin Research Park- Pune, Lupin Biotech, Mandideep, Goa



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# Ten Years Financial Summary

# **CONSOLIDATED BALANCE SHEET**

(₹ in million)

As at March 31,	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
SOURCES OF FUNDS		,	,	ı		,				
Shareholders' funds										
Equity Share Capital	899.0	901.2	903.2	904.2	905.0	906.0	907.4	909.0	910.0	911.4
Reserves & Surplus	90,833.3	110,732.5	134,072.5	134,866.4	136,517.3	124,461.0	137,124.0	120,623.7	123,735.0	141,991.5
	91,732.3	111,633.7	134,975.7	135,770.6	137,422.3	125,367.0	138,031.4	121,532.7	124,645.0	142,902.9
Non-Controlling Interest	241.0	320.8	345.2	400.8	468.6	444.6	549.7	687.1	783.2	831.6
Borrowings	5,371.2	71,775.2	79,660.9	71,428.0	84,961.5	63,053.2	47,829.8	38,441.6	42,440.5	26,699.1
Deferred Tax Liabilities (net)	1,527.5	3,266.8	3,948.5	2,855.3	2,882.8	1,995.4	2,297.7	2,408.3	2,294.3	2,458.7
Other Liabilities (incl. Provisions)	33,737.7	39,252.1	47,142.5	52,599.1	53,758.5	58,978.3	47,395.8	55,142.5	59,396.3	67,079.5
TOTAL	132,609.7	226,248.6	266,072.8	263,053.8	279,493.7	249,838.5	236,104.4	218,212.2	229,559.3	239,971.8
APPLICATION OF FUNDS										
Property, Plant & Equipment and Other Intangible Assets	27,200.3	64,515.2	87,229.2	79,135.0	87,063.9	60,866.3	59,183.4	52,575.2	61,364.6	65,532.6
Capital Work-in-Progress and Intangible Assets under Development (incl. Capital Advances)	6,745.3	32,145.5	24,639.0	26,555.6	17,293.9	10,953.4	11,013.1	12,392.4	13,758.5	8,391.5
	33,945.6	96,660.7	111,868.2	105,690.6	104,357.8	71,819.7	70,196.5	64,967.6	75,123.1	73,924.1
Goodwill	16,252.8	22,654.4	23,100.1	24,484.9	23,803.2	18,514.8	19,624.2	21,241.0	22,187.8	23,250.4
Investments	55.4	143.3	220.0	267.1	317.7	360.7	780.7	776.0	771.3	695.4
Deferred Tax Assets (net)	2,561.7	3,358.5	5,076.4	7,165.6	7,340.0	1,743.1	1,802.1	1,697.3	1,556.5	3,025.3
Other Assets										
Inventories	25,036.1	32,736.5	36,422.8	36,624.9	38,367.7	34,568.7	40,920.1	46,307.3	44,917.6	49,539.0
Receivables	26,475.2	45,487.6	43,073.4	51,922.1	51,498.0	54,459.3	44,743.2	42,619.4	44,807.0	46,920.5
Cash & Bank Balances (refer note iii)	21,304.7	8,237.7	28,135.4	16,431.7	32,523.5	47,935.2	41,203.2	19,214.4	17,505.8	22,169.3
Others	6,978.2	16,969.9	18,176.5	20,466.9	21,285.8	20,437.0	16,834.4	21,389.2	22,690.2	20,447.8
	79,794.2	103,431.7	125,808.1	125,445.6	143,675.0	157,400.2	143,700.9	129,530.3	129,920.6	139,076.6
TOTAL	132,609.7	226,248.6	266,072.8	263,053.8	279,493.7	249,838.5	236,104.4	218,212.2	229,559.3	239,971.8

#### **CONSOLIDATED STATEMENT OF PROFIT AND LOSS**

(₹ in million)

Year ended March 31,	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
INCOME										
Sales	126,932.2	137,578.7	171,198.0	155,598.4	143,180.5	151,428.0	149,269.9	161,927.9	162,699.8	196,563.4
Other Operating Income	1,703.0	4,976.7	3,745.3	2,443.1	3,465.1	2,319.6	2,359.7	2,126.9	3,716.8	3,544.8
Other Income	2,397.5	1,851.9	1,065.1	1,503.5	3,330.1	17,001.9	1,362.9	1,416.9	733.6	1,201.7
Total Revenue	131,032.7	144,407.3	176,008.4	159,545.0	149,975.7	170,749.5	152,992.5	165,471.7	167,150.2	201,309.9
EXPENSES										
Cost of Materials	41,570.4	43,325.7	50,014.3	52,744.0	49,460.9	54,306.0	53,622.4	64,812.4	67,797.6	66,434.7
Employee Benefits Expense	17,473.4	21,416.2	28,495.2	28,647.1	27,701.7	29,868.4	28,259.0	29,893.0	30,871.5	34,945.7
Manufacturing and Other Expenses	33,395.5	40,960.0	51,502.4	45,175.3	47,275.6	49,817.0	44,079.4	66,477.2	49,766.3	60,622.6
Total Expenses	92,439.3	105,701.9	130,011.9	126,566.4	124,438.2	133,991.4	125,960.8	161,182.6	148,435.4	162,003.0
Profit before Interest, Depreciation & Tax	38,593.4	38,705.4	45,996.5	32,978.6	25,537.5	36,758.1	27,031.7	4,289.1	18,714.8	39,306.9
Finance Cost	98.1	594.7	1,525.3	2,043.5	3,024.9	3,629.8	1,406.4	1,427.7	2,743.0	3,116.1
Depreciation, Amortisation and Impairment Expense	4,347.0	4,871.3	9,122.3	25,502.2	8,460.5	25,595.4	8,874.1	16,587.1	8,806.9	11,968.1
Profit before Tax	34,148.3	33,239.4	35,348.9	5,432.9	14,052.1	7,532.9	16,751.2	(13,725.7)	7,164.9	24,222.7
Current Tax	10,041.6	11,433.5	10,882.1	5,349.8	8,496.8	6,869.7	4,384.7	1,611.5	2,464.2	6,338.5
Deferred Tax	(337.6)	(840.1)	(1,097.0)	(2,465.2)	382.6	4,701.4	100.5	(240.0)	223.8	(1,471.5)
Net Profit/(Loss) before Discontinued Operations, Share of Profit from joint Venture and Non-Controlling Interest	24,444.3	22,646.0	25,563.8	2,548.3	5,172.7	(4,038.2)	12,266.0	(15,097.2)	4,476.9	19,355.7
Profit from Discontinued Operations	-	-	-	-	944.6	1,301.0	-	-	-	-
Share of Profit from joint Venture Entity	-	49.0	82.5	35.2	37.5	39.4	13.3	3.6	-	-
Share of Profit/(Loss) attributable to Non-Controlling Interest	411.9	87.6	71.7	70.9	89.3	(3.9)	114.0	186.8	176.1	210.9
Net Profit/(Loss)	24,032.4	22,607.4	25,574.6	2,512.6	6,065.5	(2,693.9)	12,165.3	(15,280.4)	4,300.8	19,144.8

#### Notes:

- Figures are suitably regrouped to make them comparable.
- The Company has transitioned the basis of accounting from Indian generally accepted accounting principles ("IGAAP") to Ind AS with effect from April 1, 2016. Accordingly, Balance Sheet for 2015 onwards and Statement of Profit and Loss for 2016 onwards are as per Ind AS.
- Cash and bank balances includes Current Investments and Non Convertible Debentures having maturity more than 12 months which represents investments of surplus funds.

# Directors' Report

#### To the Members,

Your Directors are pleased to present their report on business and operations of your Company for the year ended March 31, 2024.

#### **Financial Results**

(₹ in mil	lion
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	Stando	llone	Consoli	dated
	2023-24	2022-23	2023-24	2022-23
Sales	143164.3	110430.7	196563.4	162699.8
Other operating income	3500.7	2157.6	3544.8	3716.8
Other Income	1067.3	912.6	1201.7	733.6
Profit before interest, depreciation and tax	35657.9	11739.2	39306.9	18714.8
Less: Finance costs	563.5	984.4	3116.1	2743.0
Less: Depreciation, amortisation and impairment expenses	7247.5	5483.4	11968.1	8806.9
Profit before tax	27846.9	5271.4	24222.7	7164.9
Less: Provision for taxation (including deferred tax)	4586.0	1019.3	4867.0	2688.0
Profit after tax	23260.9	4252.1	19355.7	4476.9
Share of Profit attributable to non-controlling Interest	-	-	210.9	176.1
Net Profit attributable to Owners of the Company	23260.9	4252.1	19144.8	4300.8

#### **Performance Review**

Consolidated Revenue from Operations was ₹ 200108.2 million, higher by 20.2% over FY 2022-23. International business contributed 64.6%. Consolidated profit before tax was ₹ 24222.7 million. Profit after tax was ₹ 19144.8 million as against ₹ 4300.8 million in FY 2022-23. Earnings per share (Basic) stood at ₹ 42.05 as against ₹ 9.46 in FY 2022-23.

#### Dividend

Your Directors are pleased to recommend dividend of 400% (₹ 8/- per equity share). The total dividend amount is ₹ 3646 million.

In compliance with Regulation 43A(1) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), the Dividend Distribution Policy has been hosted on the website of the Company www.lupin.com, web link for which is https://www.lupin.com/wp-content/ uploads/2021/04/dividend-distribution-policy.pdf.

#### **Share Capital**

During the year, the paid-up share capital of the Company increased by ₹ 1.4 million, consequent to the allotment of 697573 equity shares of ₹ 2 /each, to eligible employees of the Company and its subsidiaries upon exercising vested options under various stock option plans. The paid-up equity share capital as on March 31, 2024 was ₹ 911.4 million.

#### **Credit Rating**

ICRA Limited ('ICRA') re-affirmed the rating 'A1+' (pronounced 'ICRA A one plus') for the Company's bank credit facilities of ₹ 30000 million, which indicates very strong degree of safety regarding timely payment of financial obligations.

#### **Subsidiary Companies/Joint Venture**

As on March 31, 2024, the Company had 31 subsidiaries and a joint venture.

As part of restructuring, Bellwether Pharma Pty Ltd., Australia, was liquidated, effective June 11, 2023.

As part of business expansion, 'Lupin Atharv Ability Limited' and 'Lupin Manufacturing Solutions Limited', were incorporated as wholly owned subsidiaries of the Company, on July 17, 2023 and July 24, 2023, respectively.

Lupin Manufacturing Solutions Limited, was incorporated to undertake business of manufacture, sale, export and import of all types of Active Pharmaceutical Ingredients ('APIs')/ intermediates, fermentation and undertaking contract development and manufacturing activities. Vide Business Transfer Agreement, the Company carved-out two of its API manufacturing sites situate at Dabhasa and Visakhapatnam and select R&D operations, including fermentation, at Lupin Research Park, Pune, to Lupin Manufacturing Solutions Limited.

It was decided to carve-out the generics business in India along with rights, titles, interests, liabilities and obligations into a separate entity as a going concern on slump sale basis, by way of Business Transfer Agreement. Accordingly, the name of 'Lupin Atharv Ability Limited' was changed to 'Lupin Life Sciences Limited'.

In September 2023, the Company acquired Medisol S.A.S., France and Lymed S.A.S., France, which specialize in generics injectables and are engaged in developing and commercializing its products, in pharmacies and hospitals in France.

In terms of the first proviso to Section 129(3) of the Companies Act, 2013 ('Act') and Rules 5 and 8(1) of the Companies (Accounts) Rules, 2014, salient features of the financial statements, performance and financial position of each subsidiary and joint venture are given in Form No. AOC – 1 as

Annexure 'A' to this Report. As stipulated under Section 136 of the Act, financial statements of subsidiaries and joint venture are available for inspection by Members at the registered office of

Section 136 of the Act, financial statements of subsidiaries and joint venture are available for inspection by Members at the registered office of the Company during business hours. The Company shall provide free of cost a copy of the financial statements of its subsidiaries and joint venture to Members upon their request. The said financial statements are also available on the Company's website www.lupin.com.

In compliance with Regulation 46(2)(h) of the Listing Regulations, policy for determining material subsidiaries has been hosted on the Company's website www.lupin.com, web link for which is https://www.lupin.com/wp-content/uploads/2021/04/policy-for-determining-material-subsidiaries.pdf. Nanomi B.V., the Netherlands ('Nanomi'), Lupin Atlantis Holdings SA, Switzerland ('LAHSA') and Lupin Pharmaceuticals, Inc., USA ('LPI'), are wholly owned material subsidiaries of the Company. Pursuant to Regulation 24(1) of the Listing Regulations, Mr. Mark D. McDade, Independent Director, is on the Board of Nanomi and Mr. Jean-Luc Belingard, Independent Director, is on the Boards of LAHSA and LPI.

#### **Integrated Report**

Integrated report is an effective tool to explore value creation by focusing on Company's strategy, performance and governance based on six forms of capital i.e. financial capital, human capital, manufacturing capital, social capital, intellectual capital and natural capital. It provides the stakeholders financial and non-financial information of the Company and helps them to get a better understanding of the current position and long-term perspective of the Company and take well-informed decisions. The Integrated Report focuses on driving authentic, comprehensive and meaningful information covering all aspects of the Company's performance.

#### **Management Discussion and Analysis**

As stipulated by Regulation 34(3) read with Schedule V(B) of the Listing Regulations, Management Discussion and Analysis forms part of the Integrated Report.

#### **Corporate Governance Report**

Your Directors reaffirm their continued commitment to adhere to the best standards of corporate governance and ethical practices. In compliance with Regulation 34(3) read with Schedule V(C) of the Listing Regulations, a report on Corporate Governance forms part of the Integrated Report. As stipulated by Schedule V(E) of the Listing Regulations, Auditors' certificate confirming

compliance with the conditions of corporate governance is annexed to the Corporate Governance Report.

#### **Business Responsibility and Sustainability Report**

In terms of Regulation 34(2)(f) of the Listing Regulations, Business Responsibility and Sustainability Report ('BRSR') forms part of the Integrated Report. An assurance of BRSR Core by DNV Business Assurance India Private Limited is annexed to the Integrated Report.

#### **Corporate Social Responsibility**

The Company channels its Corporate Social Responsibility ('CSR') efforts through Lupin Human Welfare and Research Foundation ('LHWRF'), its dedicated social responsibility arm. Founded by Dr. Desh Bandhu Gupta, the Company's founder Chairman, LHWRF aims to assist the underprivileged, particularly in the most marginalized regions of India with its 'Livelihoods' and 'Lives' programs. Over the past 35 years, LHWRF has reached out to over 1.57 million beneficiaries in more than 4771 villages across eight states in India, bringing about positive changes in the lives and livelihoods of communities.

A detailed write-up on Company's initiatives towards CSR forms part of the Integrated Report.

The CSR Policy, approved by the Board of Directors, has been hosted on the Company's website www.lupin.com. Details of CSR activities undertaken by the Company are given in **Annexure 'B'** to this Report.

#### **Directors' Responsibility Statement**

In compliance with the provisions of Section 134(3)(c) read with Section 134(5) of the Act, your Directors confirm that, to the best of their knowledge and belief: -

- i) in the preparation of the annual financial statements for the year ended March 31, 2024, the applicable accounting standards have been followed along with proper explanations relating to material departures;
- ii) they had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of your Company at the end of the financial year March 31, 2024 and of the profit of your Company for the year;
- iii) they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv) the annual financial statements have been prepared on a going concern basis;
- v) they had laid down proper internal financial controls and that the same are adequate and were operating effectively; and

vi) they had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### **Directors**

In accordance with the provisions of Section 152 of the Act, Mr. Nilesh D. Gupta (DIN: 01734642), Managing Director, retires by rotation at the ensuing Annual General Meeting ('AGM') and is eligible for re-appointment.

Mr. Nilesh D. Gupta, is a Chemical Engineer from the University Department of Chemical Technology (UDCT), Mumbai and a graduate with honors from the Wharton School, University of Pennsylvania, USA, where he specialised in healthcare, strategic management and finance. Mr. Gupta has been instrumental in formulating and executing the core strategy that has helped the Company emerge as a global specialty and complex generics pharmaceutical powerhouse. Mr. Gupta is a Member of the Audit Committee, Stakeholders' Relationship Committee, CSR Committee, Risk Management Committee and Strategy Committee of the Company.

In compliance with Regulation 17(1A) of Listing Regulations, at the 41st AGM held on August 3, 2023, the Members, vide Special Resolution, approved the continuation of directorship of Mr. Jean-Luc Belingard, Independent Director of the Company, who attained the age of 75 years on October 28, 2023.

The Board at its meeting held on May 6, 2024, appointed Mr. Jeffrey Kindler (DIN: 10592395) and Mr. Alfonso Zulueta (DIN: 10597962) as Additional Directors in the category of Non-executive, Independent Directors of the Company. Approval of Members for their appointments will be sought by way of Special Resolutions at the ensuing AGM.

Mr. Jeffrey Kindler has completed a Bachelor of Arts degree (Summa cum Laude) from Tufts University, USA and a Juris Doctor degree (Magna cum Laude) from Harvard Law School, USA. He served as a law clerk to Justice William J. Brennan, Jr. of the United States Supreme Court. Mr. Kindler is an experienced healthcare executive, investor and advisor. He brings over four decades of business experience and has held leadership positions at some of the world's most recognized companies including Pfizer, where he served as Chairman & Chief Executive Officer, as well as McDonald's Corporation and General Electric Company. Before that, Mr. Kindler was a partner at the law firm of Williams & Connolly. He is currently CEO of Centrexion Therapeutics, a privately held biotechnology company and a Senior Advisor to Blackstone. Mr. Kindler has a deep understanding of multinational corporate matters including regulations, litigations, compliance, crisis management, brand, franchise management, executive leadership and mergers & acquisitions.

Mr. Alfonso Zulueta completed an Economics undergraduate degree from De LA Salle University,

Manila, where he was conferred the 2023 Outstanding Alumnus Award. He received MBA degree in Marketing/Finance from University of Virginia, USA. Mr. Zulueta spent over three decades in various roles of increasing responsibility with Eli Lilly and Company, a global pharmaceutical company, including as Vice President of Global Marketing, President of Global Oncology and Critical Care Products and most recently, as President of International responsible for all geographies outside the United States and Canada. He also served as a corporate officer and member of Eli Lilly and Company's Executive Committee. Mr. Zulueta previously served as member of the board of the European Federation of Pharmaceutical Industries and Associations and the U.S.-Japan Business Council.

In terms of the provisions of Section 149(7) of the Act and Regulation 25(8) of the Listing Regulations, all Independent Directors have submitted declarations that they meet the criteria of independence as provided in Section 149(6) of the Act and Regulation 16(1)(b) of the Listing Regulations and that there has been no change in the circumstances affecting their status as Independent Directors of the Company.

In the opinion of the Board, Mr. Kindler and Mr. Zulueta possess integrity, expertise and experience which shall benefit the Company. By virtue of their extensive experience and exposure in the global pharma industry, Mr. Kindler and Mr. Zulueta were exempted from appearing for the online proficiency selfassessment test conducted by the Indian Institute of Corporate Affairs.

During the year, seven Board meetings were held on May 9, 2023, August 3, 2023, September 11, 2023, November 8, 2023, December 7, 2023, February 7, 2024 and March 22, 2024. Particulars of meetings held and attendance thereat are mentioned in the Corporate Governance Report which forms part of the Integrated Report.

#### **Board Evaluation**

An annual performance evaluation of the Board, its committees and of individual directors was carried out by the Board after seeking inputs from all Directors, in terms of provisions of Section 134(3)(p) of the Act read with Rule 8(4) of the Companies (Accounts) Rules, 2014. In compliance with Regulation 17(10) of the Listing Regulations, the Board carried out performance evaluation of Independent Directors without the participation of the Director being evaluated. In a separate meeting of the Independent Directors, performance of Non-Independent Directors, the Board as a whole and Chairman of the Company was evaluated. Performance of Directors was evaluated based on monitoring corporate governance practices and introducing internationally accepted best practices to address business risks. Weightage was given to active involvement in long-term strategic planning and participation in Board/Committee

meetings. The evaluation process focused on board dynamics, softer aspects, flow of information to the Board/Committees and effectiveness of Board Committees.

Performance of Committees was evaluated after considering various aspects such as composition of Committees, effectiveness of Committee meetings, frequency and adequacy of time allocated for discussions at meetings, attendance and participation, fulfillment of functions assigned to the Committees, etc. Performance of individual Directors was reviewed on the basis of criteria viz. qualifications, responsibilities shouldered, leadership qualities, analytical skills, knowledge, meaningful contributions at meetings, attendance, preparedness on the issues discussed. Parameters such as initiative, understanding the business environment/strategic issues, independent judgement were also taken into account.

#### **Audit Committee**

The Audit Committee comprises Dr. Punita Kumar-Sinha (Chairperson), Mr. K. B. S. Anand, Independent Directors and Mr. Nilesh D. Gupta, Managing Director. Mr. R. V. Satam, Company Secretary, acts as the Secretary of the Committee. The functions performed by the Committee, particulars of meetings held and attendance thereat of the Members at the said meetings are mentioned in the Corporate Governance Report, which forms part of the Integrated Report. All recommendations made by the Audit Committee were accepted by the Board.

#### **Nomination and Remuneration Policy**

In Compliance with Section 178(3) of the Act and Regulation 19(4) of the Listing Regulations and as recommended by the Nomination and Remuneration Committee ('NRC'), the Board formulated a Nomination and Remuneration Policy. The policy covers remuneration of directors, key managerial personnel and senior management and lays down philosophy, guiding principles and basis for recommending payment of their remuneration. It includes criteria for determining qualifications, positive attributes and independence of directors. In terms of the policy, the NRC evaluates balance of skills, knowledge and experience of independent directors and recommends them to the Board for appointment. The functions of the NRC are mentioned in the Corporate Governance Report, which forms part of the Integrated Report. In terms of proviso to Section 178(4) of the Act, the policy has been hosted on the Company's website www.lupin. com, web link for which is https://www.lupin.com/ wp-content/uploads/2023/04/nomination-andremuneration-policy-LL-2023.pdf.

# **Related Party Transactions**

No related party transactions entered into by the Company conflicted with the interest of the Company. All related party transactions entered by the Company during the financial year were in the ordinary course of business and on an arm's length basis in accordance with the Act and Rules made

thereunder and the Listing Regulations. Material related party transactions were entered into by the Company only with its wholly owned subsidiaries. In compliance with the Act and Listing Regulations, the Audit Committee periodically reviews and approves related party transactions. As stipulated by Section 134(3)(h) of the Act read with Rule 8(2)of the Companies (Accounts) Rules, 2014, disclosure of particulars of contracts/arrangements entered into by the Company with related parties are given in Form No. AOC - 2, as **Annexure 'C'** to this Report. Apart from payment of sitting fees and commission, there is no pecuniary transaction with any Director, which had potential conflict of interest with the Company. As mandated by Regulation 46(2)(g) of the Listing Regulations, the policy on 'Related party transactions and materiality of related party transactions', as approved by the Board is hosted on the Company's website www.lupin.com and web link for the same is https://www.lupin.com/wp-content/ uploads/2022/03/rpt-policy-03-02-2022.pdf.

#### **Risk Management**

In compliance with Regulation 21 of the Listing Regulations, Risk Management Committee comprises of Ms. Vinita Gupta, Chief Executive Officer, Mr. Nilesh D. Gupta, Managing Director, Mr. Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head - Corporate Affairs, and Mr. Mark D. McDade and Mr. Jeffrey Kindler, Independent Directors. Roles, responsibilities and functions of the Committee have been defined by the Board. Terms of reference of the Committee, details of meetings held and attendance thereat are mentioned in the Corporate Governance Report, which forms part of the Integrated Report Mr. Ramesh Swaminathan is appointed as Chief Risk Officer who brings to the table a more nuanced understanding and blend of both ESG and business as also drives the ESG integration and adoption across the Company.

The Risk Management framework of the Company essentially comprises of two elements i.e. risk enabled performance management process adopting the value-based driver tree approach and risk management structure. The Company has established robust and structured mechanism for identifying, classifying, prioritising, reporting and mitigation of risks. It is applicable to all business units, functions, geographies and departments within the Company. The Risk Management framework compliments and does not replace other existing programs, such as those relating to emission, quality and compliance matters.

#### Particulars of loans/guarantees/investments/ securities

Pursuant to the provisions of Section 134(3)(g) of the Act, particulars of investments made, loans and guarantees given and securities provided under Section 186 of the Act are disclosed in the notes to the financial statements forming part of the Integrated Report.

#### Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

In compliance with Section 134(3)(m) of the Act read with Rule 8(3) of the Companies (Accounts) Rules, 2014, information as regards conservation of energy, technology absorption and foreign exchange earnings and outgo is given in **Annexure 'D'** to this Report.

#### **Human Resources**

Employees being the most valuable assets, it is responsibility of the Company to provide support and care to all its employees. All policies, systems, technologies and business functions of the Company are aligned with the best industry standards. The Company's people-first approach providing best-in-class work environment and advanced learning initiatives were the key drivers to provide a transparent, diverse and professional work environment to all its employees.

The Prevention of Sexual Harassment Policy provides a safe working environment and prohibits any form of sexual harassment against any employee. The policy goes beyond the legal ambit of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and covers all genders. It also addresses the requirements of prevention, prohibition and redressal of sexual harassment of women at the workplace as mandated by law.

The Company has constituted an Internal Complaints Committee, as stipulated by the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. Employees are regularly sensitized about matters pertaining to prevention of sexual harassment.

#### **Employees Stock Options**

As stipulated by Regulation 14(B) of SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 details of stock options as on March 31, 2024, are given in **Annexure 'E'** to this Report.

#### Vigil mechanism/Whistleblower policy

Over the years, your Company has strictly abided to well-accepted norms of ethical, lawful and moral conduct and has established a reputation for doing business with integrity. It has zero tolerance for any form of unethical behaviour. Pursuant to Sections 177(9) and (10) of the Act read with Rule 7 of the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 22 of the Listing Regulations, the Company has in place a robust Vigil mechanism/ Whistleblower policy for directors and employees to report concerns, details of which are covered in the Corporate Governance Report which forms part of the Integrated Report. As mandated by Regulation 18(3) read with Schedule II Part C(18) of the Listing Regulations, the Audit Committee reviews the functioning of the Vigil mechanism/Whistleblower policy. No person has been denied access to the Chairperson of the Audit Committee. Directors and employees are at liberty to report unethical

practices and raise their concerns to the office of the Ombudsperson without any fear of retaliation or retribution. During the year, the Ombudsperson received 37 complaints, mostly of minor nature, which were investigated/examined by teams of strategic business unit heads/officers appointed by the Ombudsperson and are swiftly redressed. No complaints were pending at the end of year. The office of the Ombudsperson has official authority to receive, respond and investigate all offences within the scope of this policy.

The Vigil mechanism/Whistleblower policy is hosted on the Company's website www.lupin.com and web link for the same is https://www.lupin.com/wp-content/ uploads/2022/02/Whistleblower-Policy-Website.pdf.

#### Particulars of employees remuneration

In compliance with the provisions of Section 197(12) of the Act read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, particulars of remuneration of employees required to be disclosed, are given in Annexure 'F' to this Report. Statement containing particulars of remuneration of employees, for the year ended March 31, 2024, required to be furnished in terms of Rules 5(2) and 5(3) of the said Rules, forms part of this Report. The same shall be provided to Members upon written request pursuant to second proviso of Rule 5. As stipulated by Section 136(2) of the Act, particulars of remuneration of employees are available for inspection by Members at the Registered office of the Company during business hours on all working days up to the date of the ensuing AGM.

#### **Auditors**

The Company continues to have unqualified audit

Members re-appointed B S R & Co. LLP, Chartered Accountants (Firm Reg. No. 101248W/W-100022), as auditors of the Company, at the 39th AGM held on August 11, 2021, for a second successive term of five years from the conclusion of the 39<sup>th</sup> AGM till the conclusion of the 44th AGM.

In terms of provisions of Section 141 of the Act, the Company has received a certificate from BSR & Co. LLP, certifying that their appointment is in compliance with the conditions prescribed by the said Section.

#### **Internal Audit**

Internal audit of the Company's operations is carried out by in-house corporate internal audit team. The strength of the in-house corporate internal audit team is adequate to undertake audit function. Internal audit findings are discussed at the Audit Committee meetings and corrective actions taken. Local chartered accountant firms regularly conduct audits of Carrying & Forwarding Agents and Central Warehouses of the Company in India. Services of external auditors/specialist firms are availed for undertaking special audit assignments, as required.

#### **Cost Audit**

Pursuant to the provisions of Section 148 of the Act read with the Companies (Cost Records and Audit) Amendment Rules, 2014 and as recommended by the Audit Committee, the Board of Directors, at its meeting held on May 9, 2023, appointed Mr. S. D. Shenoy, practising cost accountant (FCMA No. 8318), as Cost Auditor, to conduct cost audit for the year ended March 31, 2024. Mr. Shenoy is a Cost Accountant as defined under Section 2(1)(b) of the Cost and Works Accountant Act, 1959 and holds a valid certificate of practice. Mr. Shenoy confirmed that he is free from the disqualifications specified in Section 141 read with Sections 139 and 148 of the Act and that his appointment meets the requirements prescribed in Sections 141(3)(g) and 148 of the Act. Mr. Shenoy also confirmed that he was independent, maintained an arm's length relationship with the Company and that no orders or proceedings were pending against him relating to matters of professional conduct before the Institute of Cost Accountants of India or any competent court/ authority.

In compliance with Rule 14 of the Companies (Audit and Auditors) Rules, 2014, remuneration payable to Mr. Shenoy, for conducting cost audit for the year ended March 31, 2024, was ratified by Members, by passing an ordinary resolution at the 41st AGM held on August 3, 2023.

The Company has maintained cost records as specified by the Central Government under Section 148(1) of the Act.

In terms of Section 148(6) of the Act read with Rule 6(6) of the Companies (Cost Records and Audit) Rules, 2014, the cost audit report, in Form No. CRA-4 (in XBRL mode), for the year ended March 31, 2023, was filed with the Ministry of Corporate Affairs, on October 19, 2023, well within the prescribed time. The Company continues to have unqualified cost audit reports.

#### **Secretarial Audit and Annual Secretarial Compliance Reports**

The Board of Directors, at its meeting held on May 9, 2023, appointed Ms. Neena Bhatia, practising company secretary (FCS No. 9492 CP. No. 2661), to undertake Secretarial Audit and issue Annual

Secretarial Compliance Report for the year ended March 31, 2024.

As stipulated by Section 204 of the Act read with Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Board, at its meeting held on May 6, 2024, took on record, the Secretarial Audit Report (Form No. MR.3), for the year ended March 31, 2024, which is enclosed as **Annexures 'G' and 'G-1'** to this Report. The Company continues to have an unqualified Secretarial Audit Report.

Pursuant to Regulation 24A(2) of the Listing Regulations, the Board, at its meeting held on May 6, 2024, took on record the Annual Secretarial Compliance Report for the year ended March 31, 2024. The Report is in the format suggested by The Institute of Company Secretaries of India ('ICSI'). It confirms that the Company has maintained proper records as mandated by various Rules and Regulations and that, no action has been taken against the Company or its material subsidiaries or promoters/directors by SEBI/ BSE/NSE. The Company shall disseminate the Report on the websites of BSE and NSE within the prescribed time.

#### **Compliance with Secretarial Standards**

The Company continues to comply with Secretarial Standards on Board Meetings (SS-1) and General Meetings (SS-2), issued by the ICSI.

#### **Annual Return**

Pursuant to the provisions of Sections 92(3) and 134(3)(a) of the Act, the Annual Return of the Company for the financial year ended March 31, 2024, has been hosted on the Company's website www. lupin.com and web link for the same is https://www. lupin.com/investors/reports-filings/.

#### **Acknowledgements**

Your directors convey a sense of high appreciation to all employees of the Company for their commitment, hard work, continued dedication and significant contributions. They acknowledge the whole-hearted support and co-operation received from various departments of the Central/State aovernments, banks, financial institutions, business associates, local bodies/associations, analysts, stakeholders, suppliers, distributors, medical professionals and customers.

For and on behalf of the Board of Directors

Manju D. Gupta

Chairman (DIN: 00209461)

Mumbai, May 6, 2024

ANNEXURE 'A' TO THE DIRECTORS' REPORT

[Pursuant to the first proviso to Sub-Section (3) of Section 129 read with Rule 5 of Companies (Accounts) Rules, 2014] Statement containing salient features of the financial statement of subsidiaries/associate companies/joint ventures FORM NO. AOC - 1

Part 'A': Subsidiaries

Name of the Stabilding y   Does nine   Profession   Pro														(INR in	(INR in million)
March   Marc	Name of the Subsidiary	Date since when subsidiary was acquired/ incorporated		Reporting currency and exchange rate as on the last date of the relevant financial year in the case of foreign subsidiaries	Share	Reserves and Surplus	Total Assets	Total Liabilities					Log U	Proposed dividend	% of share holding
Thingle   0103 2008   NA   INK 441 for ZAR   R.	Lupin Pharmaceuticals, Inc., USA	30.06.2003	N.A.	US \$ and Exchange Rate INR 83.41 for 1 US \$	[Refer Note Nos.1 and 8]	9,531.8	63,569.6	54,037.8	Ē	66,206.5	542.9	580.7	(37.8)	Ē	100%
nony         25.07.2008         NA         Func and Exchange Rate in Reg. 1, 26.93 (1986)         81         2.69.37 (1986)         4,186.6 (1986)         NII         3,932.8 (6.05)         6.05.0 (2002)         0.A         Phy and Exchange Rate in Reg. 1, 24.43 (1986)         1,686.8 (1986)         1,686.8 (1986)         1,686.8 (1986)         1,686.8 (1986)         1,686.8 (1986)         1,890.4 (1986)         1,733         1,733         1,733         1,733         1,733         1,733         1,733         1,734         1,734.4 (1986)         1,896.4 (1986)         1,896.8 (1986	Pharma Dynamics (Proprietary) Limited, South Africa	01.03.2008	N.A.	ZAR and Exchange Rate INR 4.41 for ZAR 1	0.5	4,634.4	5,843.6	1,208.7	42.6	6,385.7	647.5	173.7	473.8	Ē	100%
Pplines, Inc.         26.032009         N.A         Pyth and Exchange Rate is NIH and for Pyth Inchange Rate is Inches, Inc.         2.69.04.8         3.804.8         2.0911         NII         3.4821         615.9         173.9           rolling         27.092000         N.A         Null saff or Pyth Inches, Inc.         1,244.3         2.2011         4,628.9         1083.5         NII         3,968.6         60.68         1815           ricand         05.06.2007         N.A         NA RATE (2) CHAUGE RATE Inc.         115.9         4,434.4         45,144.7         3,584.4         NII         2,586.8         60.68         80.8         1815           ricand         05.06.2007         N.A         NIX POSZ ICO TAUS         279.7         (1,08.3)         2,144.8         10.8         NII         1,06.4         20.1         NII         2,586.9         68.9         1815         9.0         NII         1,08.5         10.7         1,08.9         NII         1,08.9         1,08.9         NII         1,09.9         1,09.9         NII         1,09.9         1,09.9         NII         1,09.9         1,09.9         NII         1,09.9         1,09.9         NII         1,09.9         NII         NII         1,09.9         1,09.9         NII         NII	Hormosan Pharma GmbH, Germany		N.A.	Euro and Exchange Rate INR 89.7 for 1 Euro	8.1	2,563.7	4,118.6	1,546.8	Ē	3,933.8	650.6	209.5	441.1	Ē	100%
rolida (27,092,000) N.A. Aul Sand Exchange Rate in 18.94 (1.43.44 45,144.7 18.94.44 Nil 3,994.8 Nil 3,996.8 1815.  Filtrand (05,062,000) N.A. Nil Radalford Lage Rate in 18.99 (1.06.93) 2,149.8 (1.99.94 Nil 2,561.9 4.2.0 18.0 8.0 8.0 8.0 8.0 8.0 8.0 8.0 8.0 8.0	Multicare Pharmaceuticals Philippines, Inc., Philippines		N.A.	PHP and Exchange Rate INR 1.48 for PHP 1	26.9	1,686.8	3,804.8	2,091.1	Ē	3,482.1	612.9	173.9	442.0	Ē	21%
National   Colore 2007   Nat   National Exchange Rate   IIS-9   A14344   A51447   A51447   A51944   Nii   S7284   201   80.8	Generic Health Pty Limited, Australia	27.09.2010	N.A.	Rate	1,344.3	2,201.1	4,628.9	1,083.5	Ē	3,968.6	808.8		627.3	Ē	100%
Integral   Control   Con	Lupin Atlantis Holdings SA, Switzerland	05.06.2007	N.A.	US \$ and Exchange Rate INR 83.41 for 1 US \$	115.9	41,434.4	45,144.7	3,594.4	Ē	5,728.4	20.1	80.8	(60.7)	Ē	100%
Canada   18.06.2009   N.A   Au Sand Exchange Rate   18.55   14.6   10.8   Nil   Nil   (0.4)   0.0	Lupin Healthcare (UK) Limited, UK	05.06.2009	N.A.	GBP and Exchange Rate INR 105.21 for 1 GBP	279.7	(1,069.3)	2,149.8	2,939.4	Ē	2,561.9	42.0	8.6	33.4	Ē	100%
Canada         18.06.2009         N.A         CAD and Exchange Rate in 155.5         167.7         3,090.8         2,767.6         NII         2.956.9         (58.3)         (15.9)           Australia         23.08.2010         N.A         MXN 8 and Exchange Rate in 18.0.2 for MXN 8.1         Refer Note in 19.0.2         (43.1)         9.2         0.1         NII         NII         0.6         NII           Australia         27.09.2010         N.A         AU 8 and Exchange Rate in 19.0.4         NII         NII </td <td>Lupin Australia Pty Limited, Australia</td> <td>01.12.2004</td> <td>N.A.</td> <td>AU \$ and Exchange Rate is INR 54.12 for 1 AU \$</td> <td>33.3</td> <td>(29.5)</td> <td>14.6</td> <td>10.8</td> <td>Ē</td> <td>Ē</td> <td>(0.4)</td> <td>0:0</td> <td>(0.4)</td> <td>Ē</td> <td>100%</td>	Lupin Australia Pty Limited, Australia	01.12.2004	N.A.	AU \$ and Exchange Rate is INR 54.12 for 1 AU \$	33.3	(29.5)	14.6	10.8	Ē	Ē	(0.4)	0:0	(0.4)	Ē	100%
Manual State   Manu	Lupin Pharma Canada Limited, Canada	18.06.2009	N.A.	CAD and Exchange Rate INR 61.551 for 1 CAD	155.5	167.7	3,090.8	2,767.6	Ē	2,956.9	(58.3)	(15.9)	(42.4)	Ē	100%
Australia (27.092010) N.A. AU\$ and Exchange Rate No.4] Nii Nii Nii Nii Nii Nii Nii Nii Nii Ni	Lupin Mexico S.A. de C.V., Mexico	23.08.2010	N.A.	MXN \$ and Exchange Rate INR 5.02 for MXN \$ 1	52.2	(43.1)	9.2	0.1	Ē	Ē	9.0	Ē	9.0	Ē	100%
sid         PHP and Exchange Rate         59.9         (71.7)         1,161.5         1,73.3         Nil         1,73.6         (135.6)         (29.1)           sid         17.03.2011         N.A         INR 14.46 for PHP 1         526.2         (1,531.0)         1,404.9         2,409.7         Nil         666.9         (97.8.5)         9.1           sid         18.05.2011         N.A         INR 77.62 for RM 1         10.5         (9.7)         0.9         0.1         Nil         66.9         (97.9)         Nil         Nil         0.0         Nil         0.0         Nil         0.0         Nil         0.0         Nil         0.0         Ni	Bellwether Pharma Pty Limited, Australia	27.09.2010	Ä.Ä	AU \$ and Exchange Rate is INR 54.12 for 1 AU \$	[Refer Note No. 4]	Ē	Ē	Ē	Ē	Ē	Ē	Ē	Ë	Ξ Z	100%
17.03.2011   N.A   NR And Exchange Rate   10.5   (1.531.0)   1.404.9   2.409.7   NII   666.9   (978.5)   9.1	Lupin Philippines Inc., Philippines	20.12.2010	Ä.	PHP and Exchange Rate INR 1.48 for PHP 1	59.9	(7.17)	1,161.5	1,173.3	Ē	1,173.6	(135.6)	(29.1)	(106.5)	Ξ Z	100%
18.05.201  N.A.   N.A.   RM and Exchange Rate   10.5   (9.7)   0.9   0.1   Nii   Niii   Nii   Nii   Nii   Niii   Nii   Nii   Nii   Nii   Nii   Niii   Niii   Nii   Nii   Nii   Nii	Lupin Diagnostics Limited, India	17.03.2011	Ä.	INR	526.2	(1,531.0)	1,404.9	2,409.7	Ē	6.999	(978.5)	9.1	(982.6)	Ē	100%
27.06.2013 N.A US\$ and Exchange Rate by Capa Base by Capa	Generic Health SDN. BHD., Malaysia	18.05.2011	N.A.	RM and Exchange Rate INR 17.62 for RM 1	10.5	(6.7)	6.0	0.1	Ē	ïŻ	(0.7)	Ē	(0.7)	Ē	100%
s 30.03.2007 N.A. US\$ and Exchange Rate R3.632.8 55,712.9 82,357.4 3,011.7 NII NII (1,909.2) 22.7 Refer Note No. 5] (2,569.2 1,938.8 NII R3.41 for 1 US\$ and Exchange Rate No. 6] (6,700.3) (6,708.7 7,316.5 NII R4.229.4 (1,442.3) (27.1) (19.6) (19.6) (19.6) (19.6) (19.6)	Lupin Inc., USA	27.06.2013	N.A.	US \$ and Exchange Rate INR 83.41 for 1 US \$	67,938.9	(90,428.5)		49,783.4	Ē	39,320.8	4,301.0	(42.0)	4,343.0	Ē	100%
"AMXN \$ and Exchange Rate"         854.2         2,569.2         5,362.2         1,938.8         Nil         2,745.2         (24.8)         7.2           aceutica LTDA, 24.06.2015         N.A. BRL and Exchange Rate INR 16.63 for BRL I US \$ and Exchange Rate Note No. 5]         6,070.3         6,078.7         7,316.5         Nil         4,229.4         (1,442.3)         (27.1)           08.03.2016         N.A. INR 83.41 for 1 US \$ and Exchange Rate INR 83.41 for 1 US \$ and Exchange Rate INC BANCE INC BAN	Nanomi B.V., the Netherlands	30.03.2007	N.A.	US \$ and Exchange Rate INR 83.41 for 1 US \$	23,632.8	55,712.9	82,357.4	3,011.7	Ē	Ē	(1,909.2)	22.7	(1,931.9)	Ē	100%
aceutica LTDA, 24.06.2015 N.A. BRL and Exchange Rate 5.462.5 [Refer (6,700.3) 6,078.7 7,316.5 Nii 4,229.4 (1,442.3) (27.1)  Note No. 5] (6,700.3) 6,078.7 7,316.5 Nii 4,229.4 (1,442.3) (27.1)  O8.03.2016 N.A. US \$ and Exchange Rate [Refer Note 6,079.7 7,559.2 1,479.5 Nii 6,767.3 (218.0) (19.6)	Laboratorios Grin, S.A. de C.V., Mexico	01.10.2014	N.A.	MXN \$ and Exchange Rate INR 5.02 for MXN \$ 1	854.2	2,569.2	5,362.2	1,938.8	Ē	2,745.2	(24.8)	7.2	(32.0)	Ē	100%
08.03.2016 N.A. US \$ and Exchange Rate [Refer Note 6,079.7 7,559.2 1,479.5 Nii 6,767.3 (218.0) (19.6)	Medquimica Industria Farmaceutica LTDA, Brazil	24.06.2015	N.A.	BRL and Exchange Rate INR 16.63 for BRL 1	5,462.5 [Refer Note No. 5]		6,078.7	7,316.5	Ē	4,229.4	(1,442.3)	(27.1)	(1,415.2)	Ē	100%
	Novel Laboratories, Inc., USA	08.03.2016	Ä.Ä.	US \$ and Exchange Rate INR 83.41 for 1 US \$	[Refer Note No. 9]	6,079.7	7,559.2	1,479.5	Ē	6,767.3	(218.0)	(19.6)	(198.4)	Ē	100%

Name of the Subsidiary	Date since when subsidiary was acquired/ incorporated	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	Reporting currency and exchange rate as on the last date of the relevant financial year in the case of foreign subsidiaries	Share Capital	Reserves and Surplus	Total	Total Liabilities	Investments Turnover Profit (Other (Loss) Ithan in before subsidiaries) taxati	Turnover	Profit/ (Loss) before taxation	Provision for taxation	Profit/ (Loss) after taxation	(INR in million) Proposed % of dividend share holding	million) % of share holding
Lupin Research Inc., USA	08.03.2016	N.A.	US \$ and Exchange Rate INR 83.41 for 1 US \$	[Refer Note No. 10]	1,709.0	4,009.5	2,300.5	Ē	3,028.8	228.6	(106.1)	334.7	Ξ Z	100%
Lupin Management, Inc., USA	10.10.2017	N.A.	US \$ and Exchange Rate INR 83.41 for 1 US \$	Ē	169.6	580.5	410.9	Ē	Ē	82.5	42.4	40.1	Ē	100%
Lupin Europe GmbH, Germany	05.02.2018	Ä.	Euro and Exchange Rate INR 89.7 for 1 Euro	2.0	66.4	162.4	94.0	Ē	75.3	(6.7)	Ē	(6.7)	Ē	%001
Lupin Biologics Limited, India	28.01.2021	N.A.	INR	1.5	(1.4)	0.2	[Refer Note No. II]	Ē	Ē	(0.1)	₩	(0.1)	Ξ Z	100%
Lupin Oncology Inc., USA	15.03.2021	Ä.	US \$ and Exchange Rate INR 83.41 for 1 US \$	1,135.8	(3,670.6)	758.6	3,293.4	Ē	Ē	(818.7)	Ē	(818.7)	Ē	86.9%
Lupin Foundation, India	28.06.2016	Ä.Ä	INR	[Refer Note No. 12]	(6.0)	0.1	Ē	Ē	Ē	(0.1)	Ē	(0.1)	Ē	100%
Avenue Coral Springs LLC, USA	29.11.2021	N.A.	US \$ and Exchange Rate INR 83.41 for 1 US \$	[Refer Note No. 14]	Ē	Ē	Ē	Ē	Ē	Ē	Ē	Ē	Ē	001
Southern Cross Pharma Pty Limited, Australia	03.02.2022	Ä.Ä	AU \$ and Exchange Rate is INR 54.12 for 1 AU \$	[Refer Note Nos. 4 and 13]	1,520.5	2,242.6	722.1	Ē	2,191.2	525.4	159.7	365.7	Ē	%001
Lupin Digital Health Limited, India	21.05.2021	N.A.	INR	565.3	(8.5)	674.2	117.4	Ē	4.5	(441.3)	(6.9)	(434.4)	Ē	100%
Medisol S.A.S., France	01.09.2023	Ä.	Euro and Exchange Rate INR 89.7 for 1 Euro	2.3	1,351.2	1,438.7	82.2	Ē	370.8	(60.2)	13.5	(73.7)	Ē	100%
Lymed S.A.S., France	01.09.2023	Ä.	Euro and Exchange Rate INR 89.7 for 1 Euro	0.1	3.0	3.5	0.4	Ē	Ē	(0.4)	Ē	(0.4)	Ē	100%
Lupin Manufacturing Solutions Limited, India	24.07.2023	N.A.	INR	95.0	7,332.2	9,085.8	1,658.6	1.0	1,210.2	(389.8)	270.0	(828.8)	Ē	100%
Lupin Life Sciences Limited, India (formerly known as Lupin Atharv Ability Limited)	17.07.2023	N.A.	INR	1.0	(0.1)	1.0	0.1	Ē	Ē	(0.1)	Ē	(0.1)	Ē	%001

# Notes:

- The shares in Lupin Pharmaceuticals, Inc., USA, are held by Lupin Inc., USA (97%) and Lupin Limited (3%).
- The entire shareholdings of Pharma Dynamics Pty Limited, South Africa, Lupin Inc., USA, Hormosan Pharma GmbH, Germany, Generic Health Pty Limited, Australia, Lupin Mexico S.A. de C.V., Mexico, Lupin Philippines Inc., Philippines and Generic Health SDN. BHD., Malaysia, are held by Nanomi B.V., the Netherlands. 7
- Germany and Lymed S.A.S., France are held by Lupin Atlantis Holdings SA, Switzerland. The entire shareholding of Medisol S.A.S., France directly/indirectly is held by The entire shareholdings of Lupin Healthcare (UK) Limited, UK, Lupin Pharma Canada Limited, Canada, Laboratorios Grin S.A. de C.V., Mexico, Lupin Europe GmbH, Lupin Atlantis Holdings SA, Switzerland through Lymed S.A.S. 3
- The entire shareholding of Southern Cross Pharma Pty Limited, Australia is held by Generic Health Pty Limited, Australia. Bellwether Pharma Pty Limited, Australia, wholly owned by Generic Health Pty Limited, Australia was wound up on June 11, 2023. 4
- Lupin Atlantis Holdings SA, Switzerland, holds 73.88% and Nanomi B.V., the Netherlands, holds 26.12% shares in Medquimica Industria Farmaceutica LTDA, Brazil. 2
  - The entire shareholdings of Novel Laboratories, Inc., USA, Lupin Research Inc., USA and Lupin Management, Inc., USA are held by Lupin Inc., USA. (9
- Lupin Mexico S.A. de C.V., Mexico, Generic Health SDN. BHD., Malaysia, Lupin Biologics Limited, India, Avenue Coral Springs LLC, USA and Lupin Oncology Inc., USA have not yet commenced commercial operations. 7
- Lupin Pharmaceuticals, Inc., USA, has Share Capital of US \$ 1 i.e. INR 62/-. 8

- 9) Novel Laboratories, Inc., USA, has Share Capital of US \$ 1 i.e. INR 67/-.
- 10) Lupin Research Inc., USA, has Share Capital of US \$ 1 i.e. INR 67/-.
- 11) Total liabilities in Lupin Biologics Limited, India, are INR 29,500/-.
- 12) Lupin Foundation, India has a corpus fund of INR 1.1 million.
- 13) Southern Cross Pharma Pty Limited, Australia, has Share Capital of AU \$ 100 i.e. INR 5,334/-.
- 14) The entire shareholding of Avenue Coral Springs LLC, USA is held by Lupin Research Inc., USA.
- 15) Figures in brackets denote negative amounts.

#### For and on behalf of the Board of Directors

Manju D. Gupta	Vinita Gupta	Nilesh D. Gupta	Ramesh Swaminathan	R. V. Satam
Chairman	Chief Executive Officer	Managing Director	Executive Director, Global CFO & CRO and Head - Corporate Affairs	Company Secretary
(DIN: 00209461)	(DIN: 00058631)	(DIN: 01734642)	(DIN: 01833346)	(ACS-11973)

Mumbai, May 6, 2024

## Part 'B': Joint Ventures Statement pursuant to Section 129(3) of the Companies Act, 2013, related to Jointly Controlled Entity

(INR in million)

		(INK IN MIIIION)
Na	me of the Jointly Controlled Entity	YL Biologics Limited, Japan
1)	Latest Audited Balance Sheet Date	March 31, 2024
2)	Date on which Jointly Controlled Entity was acquired	April 23, 2014
3)	Shares of the Jointly Controlled Entity held by the Company on the year end *	
	Number	450 Common Shares of JPY Nil
	Amount of investment in the Jointly Controlled Entity	369.1
	Extent of Holding %	45%
4)	Description of how there is significant influence	N.A.
5)	Reason why the Jointly Controlled Entity is not consolidated	N.A.
6)	Networth attributable to Shareholding as per latest audited Balance Sheet	369.1
7)	Profit/Loss for the year	
	(i) Considered in Consolidation (after inter company adjustment)	-
	(ii) Not Considered in Consolidation	-

<sup>\*</sup> Shares are held by Lupin Atlantis Holdings SA, Switzerland, wholly owned subsidiary of the Company.

#### For and on behalf of the Board of Directors

Manju D. Gupta	Vinita Gupta	Nilesh D. Gupta	Ramesh Swaminathan	R. V. Satam
Chairman	Chief Executive Officer	Managing Director	Executive Director, Global CFO & CRO and Head - Corporate Affairs	Company Secretary
(DIN: 00209461)	(DIN: 00058631)	(DIN: 01734642)	(DIN: 01833346)	(ACS-11973)

#### **ANNEXURE 'B' TO** THE DIRECTORS' REPORT

#### ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY ('CSR') ACTIVITIES PURSUANT TO RULE 8 OF THE COMPANIES (CORPORATE SOCIAL RESPONSIBILITY POLICY) RULES, 2014.

#### Brief outline on CSR policy of the Company:

The CSR Policy aims at:

- · Building and replicating sustainable, evolving and dynamic models of social, economic, infrastructure and natural resource development models of macro, micro and mini scales through CSR programme in partnership with government bodies and other stakeholders at national, regional, district, block and village level.
- · Providing services and solutions to address social issues with highest social priority for the poor, marginalized and under-privileged in line with the business philosophy of providing affordable medicines for most prevalent diseases.
- · Planning and executing programs that would benefit the communities in and around various work-sites, plants and other adopted areas with low HDI - scores in order to enhance the quality of life of the community in general and the poor in particular.
- · Building, nurturing and reinforcing identity of the Company as a socially and ethically responsible corporate entity through its CSR initiatives for the benefit of diverse stakeholders in the society.
- · Carrying out activities that would create increased happiness and empowerment of the stakeholders.
- · Acting as a catalyst, integrating diverse resources to make things happen at the field level, through direct intervention and social investment, to address the immediate needs of the poor as well as long-term development concerns.
- · Responding to natural and anthropogenic disasters, calamities at global and national levels as well as in the areas of operations to provide relief, reconstruction and rehabilitation support.
- · Setting up deeper sustainable institutional projects for the long-term welfare of the nation.

#### **Composition of the CSR Committee:**

SI. No.	Name of Director	Designation/Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of CSR Committee attended during the year
1.	Mrs. Manju D. Gupta	Chairman, Non-Executive Director	1	1
2.	Ms. Vinita Gupta	Member, Chief Executive Officer	1	1
3.	Mr. Nilesh D. Gupta	Member, Managing Director	1	1
4.	Mr. K. B. S. Anand	Member, Independent Director	1	1

#### Provide the web-links where composition of the CSR Committee, CSR Policy and CSR Projects approved by the Board are disclosed on the website of the Company:

Composition of the CSR Committee, CSR Policy and CSR Projects have been hosted on the Company's website www. lupin.com and web links for the same are https://www.lupin.com/investors/committees-of-the-board/, https://www. lupin.com/wp-content/uploads/2023/04/CSR-POLICY-2023.pdf and https://www.lupinfoundation.in/ respectively.

#### Provide the executive summary along with web-link(s) of Impact Assessment of CSR Projects carried out in pursuance of sub-rule (3) of rule 8, if applicable:

As none of the CSR projects undertaken by the Company had outlays of ₹ one crore or more, there was no need to undertake impact assessment study.

#### (a) Average net profit of the Company as per Section 135(5):

The average standalone net profit of the Company for the last three financial years calculated in accordance with the provisions of Section 198 of the Companies Act, 2013 was ₹ 12,632.2 million.

- (b) Two percent of the average net profit of the Company as per Section 135(5): ₹ 252.6 million.
- (c) Surplus arising out of the CSR projects or programmes or activities of the previous financial years: Nil
- (d) Amount required to be set off for the financial year, if any: Nil
- (e) Total CSR obligation for the financial year (5b + 5c 5d): ₹ 252.6 million
- 6. (a) Amount spent on CSR projects (both Ongoing Project and other than Ongoing Project): ₹ 244.8 million
  - (b) Amount spent on Administrative Overheads: ₹ 11.2 million
  - (c) Amount spent on Impact Assessment, if applicable: Nil
  - (d) Total amount spent for the financial year (6a+6b+6c): ₹ 256.0 million
  - (e) CSR amount spent or unspent for the financial year:

#### Amount Unspent (₹)

Total amount spent during the	Total amount tran	sferred to unspent er Section 135(6)		Amount transferred to any fund specified under Schedule VII as per second proviso to Section 135(5)			
Financial Year	Amount	Date of transfer	Name of the Fund	Amount	Date of transfer		
₹ 256.0 million	Nil	N.A.	N.A.	Nil	N.A.		

#### (f) Excess amount for set off, if any:

SI. No.	Particular	Amount (₹ million)
i.	Two percent of average net profit of the Company as per Section 135(5)	252.6
ii.	Total amount spent for the financial year	256.0
iii.	Excess amount spent for the financial year [(ii)-(i)]*	3.4
iv.	Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any	-
V.	Amount available for set off in succeeding financial years [(iii)-(iv)]	3.4

<sup>\*</sup>Prepaid expenses of ₹ 3.4 million is accounted in Company's accounts.

#### 7. Details of Unspent CSR amount for the preceding three financial years:

SI. No.	Year(s) (FY to Unspent U 2020-21, FY CSR account	transferred to Unspent CSR account	erred Amount in Unspent CSR Account	Amount spent in the reporting Financial	Amount transferred to any fund specified under Schedule VII as per second proviso to Section 135(5), if any		Amount remaining to be spent in succeeding financial years	Deficiency, if any	
		under Section 135(6) (₹)	Year (₹)	Amount (₹)	Date of transfer				
N A									

8. Whether any capital assets have been created or acquired through Corporate Social Responsibility amount spent in the Financial Year: No

If Yes, enter the number of Capital assets created/acquired: N.A.

Furnish the details relating to such asset(s) so created or acquired through Corporate Social Responsibility amount spent in the Financial Year:

1.	2.	3.	4.	5.	6.		
SI. No.	Short particulars of the property or asset(s) [including complete address and location of the property]	Pin code of the property or asset(s)	Date of creation	Amount of CSR spent	Details of entity/Authority/beneficiary of the registered owner		
					CSR Registration Number, if applicable	Name	Registered address
	N.A.						

9. Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per Section 135(5): N.A.

For and on behalf of the Board of Directors

Manju D. Gupta
Chairman
(DIN: 00209461)

Nilesh D. Gupta
Managing Director
(DIN: 01734642)

Mumbai, May 6, 2024

ANNEXURE 'C' TO THE DIRECTORS' REPORT

#### FORM NO. AOC - 2

Disclosure of particulars of contracts/arrangements entered into by the Company with related parties referred to in Section 188(1) of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto.

[Pursuant to Section 134(3)(h) of the Companies Act, 2013 and Rule 8(2) of the Companies (Accounts) Rules, 2014]

- 1. All contracts/arrangements/transactions entered into by the Company with related parties during the year ended March 31, 2024, were at arm's length basis.
- 2. Details of material contracts or arrangement or transactions (i.e. exceeding ten percent of the annual consolidated turnover as per the last audited financial statements) at arm's length basis: -

Name of the related party and nature of relationship	Nature of contracts/ arrangements/ transactions	Duration of the contracts/ arrangements/ transactions	Salient terms of the contracts/ arrangements/ transactions including the value	Dates of approval by the Audit Committee/Board	Amount paid as advances
Lupin Pharmaceuticals, Inc.,	Sale of Goods	Continuous	Based on Transfer Pricing Guidelines – ₹ 26,590.1 million	August 2, 2023/ August 3 2023;	Nil
USA (wholly owned				November 8, 2023/ November 8, 2023;	
subsidiary)				February 7, 2024/ February 7, 2024; and May 6, 2024/ May 6, 2024.	

For and on behalf of the Board of Directors

Manju D. Gupta Chairman

(DIN: 00209461)

Mumbai, May 6, 2024

# ANNEXURE 'D' TO THE DIRECTORS' REPORT

Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo pursuant to the provisions of Section 134 of the Companies Act, 2013 read with the Companies (Accounts) Rules, 2014.

#### (A) Conservation of energy:

- (i) steps taken or impact on conservation of energy;
  - (a) Installed ATCS for heat pumps.
  - (b) Installed EC fans in AHU units.
  - (c) Installed screw press sludge dryer.
  - (d) Replaced chilled water system from primary to secondary.
  - (e) Installed IFC in compressed air network.
  - (f) Installed electronically commuted drive for continuous running AHUs.
  - (g) Installed Briquette boiler.
  - (h) Replaced conventional blowers with energy efficient ones.
  - (i) Installed centrifugal pumps along with Variable Frequency Drive ('VFD').
  - (j) Installed VFD for cooling tower pumps, chilled water and heat pumps.
  - (k) Installed automatic tube cleaning system.
  - (I) Optimised steam generation and distribution system by using blowdown heat recovery system.
  - (m) Installed continuous flow reactors.
  - (n) Installed efficient LED lights.
  - (o) Installed steam operated pumping traps.
  - (p) Installed efficient heat pumps.
- (ii) steps taken for utilising alternate sources of energy;
  - (a) Installed Briquette boiler.
  - (b) Installed solar roof-top.
  - (c) Installed biomass boiler.
  - (d) Commissioned agro boiler, which uses agro fuel for steam generation.
  - (e) Open access purchased for renewable wind power energy.
- (iii) capital investment on energy conservation equipments: ₹ 217 million.

#### (B) Technology absorption:

(i) efforts made towards technology absorption;

Particulars are given in the Management Discussion and Analysis which forms part of the Integrated Report.

(ii) benefits derived like product improvement, cost reduction, product development or import substitution;
Particulars are given in the Management Discussion and Analysis which forms part of the Integrated Report.

(iii) in case of imported technology (imported during the last three years reckoned from the beginning of the financial year);

(a) details of technology imported;

No specific technology was imported during FY 2023-24. The Company developed technology through efforts of its in-house Research & Development.

(b) year of import;

N.A.

(c) whether the technology been fully absorbed;

N.A

(d) If not fully absorbed, areas where absorption has not taken place, and the reasons, therefore.

N.A.

## (iv) expenditure incurred on Research & Development (Consolidated);

(a) Capital ₹ 598.1 million **(b)** Recurring (excluding depreciation of ₹ 1025.0 million) ₹ 14,239.2 million Total: ₹ 14,837.3 million

#### (C) Foreign exchange earnings and outgo:

Foreign exchange earned in terms of actual inflows and foreign exchange outgo in terms of actual outflows during the year: -

Foreign Exchange earned in terms of actual inflows ₹ 74,341.1 million Foreign Exchange outgo in terms of actual outflows ₹ 22,942.6 million

#### For and on behalf of the Board of Directors

Manju D. Gupta

Chairman (DIN: 00209461)

Mumbai, May 6, 2024

#### **ANNEXURE 'E' TO** THE DIRECTORS' REPORT

Disclosure envisaged in terms of Regulation 14(B) of Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 (SEBI SBEBSE Regulations), details of diluted EPS on issue of shares pursuant to all the schemes as on March 31, 2024, were as under: -

DESCRIPTION	DETAILS
Diluted earnings per share (EPS) (Consolidated) on issue of shares pursuant to all the schemes covered under the Regulations, calculated in accordance with Accounting Standard IND (AS) 33 'Earnings per share'.	Diluted earnings per share (consolidated) as on 31.03.2024: ₹ 41.87  No. of Options outstanding as on 31.03.2024: 2350054 Shares

#### **DETAILS OF STOCK OPTIONS AS ON MARCH 31, 2024**

The disclosure envisaged in terms of Regulation 14(C) of SEBI SBEBSE Regulations, particulars of Employee Stock Option Scheme (ESOS) as on March 31, 2024, were as under: -

### (i) Description of each ESOS existed during 01.04.2023 and 31.03.2024:

Sr. No.	Name of the Plan	shareholders'	Total no. of options approved	Vesting Requirements	Exercise price or pricing formula	Maximum term of options granted		Variation In terms of options
1.	Lupin Employees Stock Option Plan 2003 (ESOP 2003)	05.12.2003	3957310	Options being vested in phased manner after completion of minimum one year from the date of grant	Exercise Price is the market price or such other price as determined by the Nomination and Remuneration Committee	10 years from the date of grant	Primary	No Variation
2.	Lupin Employees Stock Option Plan 2005 (ESOP 2005)	28.07.2005	3211290	Options being vested in phased manner after completion of minimum one year from the date of grant	Exercise Price is the market price or such other price as determined by the Nomination and Remuneration Committee	10 years from the date of grant	Primary	No Variation
3.	Lupin Employees Stock Option Plan 2011 (ESOP 2011)	10.05.2011	3600000	Options being vested in phased manner after completion of minimum one year from the date of grant	Exercise Price is the market price or such other price as determined by the Nomination and Remuneration Committee	10 years from the date of grant	Primary	No Variation
4.	Lupin Employees Stock Option Plan 2014 (ESOP 2014)	21.10.2014 & 07.08.2019	2975000	Options being vested in phased manner after completion of minimum one year from the date of grant	Exercise Price is the face value or such other price as determined by the Nomination and Remuneration Committee	10 years from the date of grant	Primary	No Variation
5.	Lupin Subsidiary Companies Employees Stock Option Plan 2005 (SESOP 2005)	28.07.2005	802820	Options being vested in phased manner after completion of minimum one year from the date of grant	Exercise Price is the market price or such other price as determined by the Nomination and Remuneration Committee	10 years from the date of grant	Primary	No Variation
6.	Lupin Subsidiary Companies Employees Stock Option Plan 2011 (SESOP 2011)	10.05.2011	900000	Options being vested in phased manner after completion of minimum one year from the date of grant	Exercise Price is the face value or such other price as determined by the Nomination and Remuneration Committee	10 years from the date of grant	Primary	No Variation
7.	Lupin Subsidiary Companies Employees Stock Option Plan 2014 (SESOP 2014)	21.10.2014 & 07.08.2019	1525000	Options being vested in phased manner after completion of minimum one year from the date of grant	Exercise Price is the face value or such other price as determined by the Nomination and Remuneration Committee	10 years from the date of grant	Primary	No Variation

Note: One option is convertible into one equity share of the face value of ₹ 2/- each.

N	lo. Description	Details
(i	ii) Method used to account for ESOS	Fair value method
<b>(</b> i	iii) Where the Company opts for expensing of the options using the intrinsic value of the options, the difference between the employee compensation cost so computed and the employee compensa cost that shall have been recognized if it had used the fair value of the options shall be disclosed. impact of this difference on profits and on EPS of the Company shall also be disclosed.	tion

### (iv) Option movements during the year for each ESOS:

No.	Particulars	D	etails
1.	Number of options outstanding at the beginning of the period	Plan	No. of options
		ESOP 2003	78705
		ESOP 2005	8350
		ESOP 2011	745749
		ESOP 2014	791828
		SESOP 2011	469729
		SESOP 2014	1167970
		Total	3262331
2.	Number of Options granted during the year	Plan	No. of options
		ESOP 2011	100000
		SESOP 2011	17545
		SESOP 2014	165872
		Total	283417
3.	Number of options forfeited/lapsed during the year	Lapsed on account of r	esignation of employees:
	7 7 7	Plan	No. of options
		ESOP 2003	5590
		ESOP 2005	750
		ESOP 2011	233198
		ESOP 2014	17280
		SESOP 2011	63357
		SESOP 2014	177946
		Total	498121
4.	Number of options vested during the year	Plan	No. of options
	Trainbor or options voctor during the your	ESOP 2011	57891
		ESOP 2014	216875
		SESOP 2011	59800
		SESOP 2014	194644
		Total	529210
5.	Number of options exercised during the year	Plan	No. of options
J.	number of options exercised during the year	ESOP 2003	11376
		ESOP 2005	650
		ESOP 2011	162280
			263495
		ESOP 2014	62344
		SESOP 2011	
		SESOP 2014 Total	197428 <b>697573</b>
6.	Number of shares arising as a result of exercise of options	Plan	
0.	Number of strates dristing as a result of exercise of options	ESOP 2003	No. of options
			11376
		ESOP 2005	650
		ESOP 2011	162280
		ESOP 2014	263495
		SESOP 2011	62344
		SESOP 2014	197428
		Total	697573
7.	Money realised by exercise of options (INR), if scheme is implemented directly		Amount (₹)
	by the company	ESOP 2003	13250764.80
		ESOP 2005	757120.00
		ESOP 2011	118885991.35
		ESOP 2014	526990.00
		SESOP 2011	10802130.30
		SESOP 2014	394856.00
		Total	144617852.45
	Loan repaid by the Trust during the year from exercise price received	Not Applicable	

No.	Particulars	De	etails
9.	Number of options outstanding at the end of the year	Plan	No. of options
		ESOP 2003	61739
		ESOP 2005	6950
		ESOP 2011	450271
		ESOP 2014	511053
		SESOP 2011	361573
		SESOP 2014	958468
		Total	2350054
10.	Number of options exercisable at the end of the year	Plan	No. of options
		ESOP 2003	61739
		ESOP 2005	6950
		ESOP 2011	227435
		ESOP 2014	366806
		SESOP 2011	238349
		SESOP 2014	364289
		Total	1265568

### (v) Weighted average exercise prices and weighted average fair values of options

Weighted average exercise prices and weighted average fair values of options shall be disclosed separately for options whose exercise price either equals or exceeds or is less than the market price of the stock	(i)	Wei	ighted average exercise price of options granted during the year whose:	-
		a.	Exercise price equals market price:	N.A.
		b.	Exercise price is greater than market price:	N.A.
		c.	Exercise price is less than the market price:	2.00
	(ii)	Wei	ighted average fair value of options granted during the year whose: -	
		a.	Exercise price equals market price:	N.A.
		b.	Exercise price is greater than market price:	N.A.
		c.	Exercise price is less than the market price:	1,173.03

### (vi) Employee-wise details of options granted to:

 Senior Managerial Personnel (Chairman, Vice Chairman, CEO and Managing Director)

Nil

- b. Employees to whom options granted amounting to 5% or more, of the total options granted during the year.
- i) Mr. Ramesh Swaminathan was granted 10000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- ii) Dr. Rajender Kamboj was granted 15000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- iii) Mr. Naresh Kumar Gupta was granted 10000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- iv) Mr. Rajeev Sibal was granted 15000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- v) Dr. Cyrus Karkaria was granted 15000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- vi) Mr. Sunil Makharia was granted 10000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- vii) Mr. Yashwant Mahadik was granted 10000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- viii) Mr. Rajendra Baburao Chunodkar was granted 15000 options under ESOP 2011 at an exercise price of ₹ 2.00.
- ix) Mr. Thierry Volle was granted 15000 options under SESOP 2011 at an exercise price of ₹ 2.00.
- x) Mr. Shahin Fesharaki was granted 84918 options under SESOP 2014 at an exercise price of ₹ 2.00.
- xi) Dr. Sofia Mumtaz was granted 15000 options under SESOP 2014 at an exercise price of ₹ 2.00.
- xii) Dr. Fabrice Egros was granted 10000 options under SESOP 2014 at an exercise price of ₹ 2.00.
- xiii) Mr. Johnny Mikell was granted 10000 options under SESOP 2014 at an exercise price of ₹ 2.00.
- xiv) Mr. Spiro T. Gavaris was granted 23777 options under SESOP 2014 at an exercise price of ₹ 2.00.
- c. Employees to whom options equal to or exceeding 1% of the issued capital have been granted during the year.

Nil

### (vii) Description of the method and significant assumptions used during the year to estimate the fair value of the options, including the following information:

- Fair value calculated by using Black-Scholes option pricing model.
- · Share price: The closing price on NSE as on the date of grant has been considered for valuing the options granted.
- · Exercise Price: Exercise Price is the price payable by the employee for exercising the ESOP granted in pursuance of the terms of the Plan.
- · Expected Volatility: The historical volatility of the stock till the date of grant has been considered to calculate the fair value of the options.
- Expected Option Life: Expected Life of option is the period for which the Company expects the options to be live. The minimum life of a stock option is the minimum period before which the options cannot be exercised and the maximum life is the period after which the options cannot be exercised.
- Expected dividends: Expected dividend yield has been calculated as an average of dividend yields for five to six years preceding the date of the grant.
- · Risk-free interest rate: The risk-free interest rate on the date of grant considered for the calculation is the interest rate applicable for a maturity equal to the expected life of the options based on the zero-coupon yield curve for Government Securities.

Variables	Weighted Average Information									
_	1	2	3	4	5	6				
Plan	SESOP 2014	SESOP 2011	SESOP 2014	ESOP 2011	SESOP 2011	SESOP 2014				
Grant date	04.05.2023	28.07.2023	28.07.2023	12.12.2023	12.12.2023	12.12.2023				
Risk free rate (%)	6.60	6.80	6.70	6.90	6.90	6.90				
Expected life (years)	2.60	6.25	2.60	6.25	6.25	2.60				
Volatility (%)	29.85	30.83	29.48	30.38	30.38	28.13				
Dividend yield (%)	0.60	0.60	0.60	0.60	0.60	0.60				
Stock price (NSE closing rate) ₹	709.90	974.00	974.00	1240.20	1240.20	1240.20				
Option Fair Value ₹	697.80	938.13	957.93	1193.28	1193.28	1219.45				

### **DETAILS OF STOCK APPRECIATION RIGHTS AS ON MARCH 31, 2024**

The disclosure envisaged in terms of Regulation 14(E) of SEBI SBEBSE Regulations: -

(i) A description of each SAR Scheme existed during 01.04.2023 and 31.03.2024: No Scheme existed.

#### **DETAILS RELATED TO TRUST AS ON MARCH 31, 2024**

The disclosure envisaged in terms of Regulation 14(G) of SEBI SBEBSE Regulations: -

- (i) General information of all schemes: No Scheme Existed.
- (ii) Brief details of transactions in shares by the Trust: Not Applicable.
- (iii) In case of secondary acquisition of shares by the Trust: Not Applicable

For and on behalf of the Board of Directors

Manju D. Gupta Chairman (DIN: 00209461)

Mumbai, May 6, 2024

## ANNEXURE 'F' TO THE DIRECTORS' REPORT

## STATEMENT OF PARTICULARS AS PER RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014.

SI. No.	Name of the Director/Key Managerial Personnel and Designation	% increase in the remuneration for the year ended March 31, 2024	Ratio of the remuneration of each Director to the median remuneration of the employees
1.	Mrs. Manju D. Gupta, Chairman	511.7%	17
2.	Ms. Vinita Gupta, Chief Executive Officer	115.7%	441
3.	Mr. Nilesh D. Gupta, Managing Director	93%	179
4.	Mr. Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head - Corporate Affairs	5.6%	153
5.	Mr. Jean-Luc Belingard, Independent Director	1012.4%	29
6.	Mr. K. B. S. Anand, Independent Director	893%	29
7.	Dr. Punita Kumar-Sinha, Independent Director	846.8%	29
8.	Mr. Mark D. McDade, Independent Director	970.5%	29
9.	Mr. R. V. Satam, Company Secretary	19.4%	N.A.

- i) The median remuneration of employees of the Company for the year ended March 31, 2024 was ₹ 0.53 million.
- ii) During the year ended March 31, 2024, there was a decrease of 1.09% in the median remuneration of employees.
- iii) During the year ended March 31, 2024, there was an average increase of 10.96% in the salaries of employees other than managerial personnel.
- iv) As on March 31, 2024, the Company had 18256 permanent employees.
- v) During FY23, Ms. Vinita Gupta and Mr. Nilesh D. Gupta were paid 50% of the remuneration approved by shareholders. Thus, their FY24 remuneration are not comparable with the previous year's numbers.
- vi) Ms. Vinita Gupta is an employee of Lupin Management, Inc., USA, wholly owned subsidiary of the Company.
- vii) In FY24, Non-Executive/Independent Directors were paid higher commission in line with the profits of the Company.
- viii) We affirm that payment of remuneration is as per the Remuneration policy of the Company.

For and on behalf of the Board of Directors

Manju D. Gupta Chairman

(DIN: 00209461)

Mumbai, May 6, 2024

**ANNEXURE 'G' TO** THE DIRECTORS' REPORT

#### FORM NO. MR.3 SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED MARCH 31, 2024

[Pursuant to the provisions of Section 204(1) of the Companies Act, 2013, Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and Regulation 24A of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015].

The Members,

### **Lupin Limited**

I have conducted Secretarial Audit of the compliance with applicable statutory provisions and adherence to good corporate practices by Lupin Limited (hereinafter called the 'Company'). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the books, papers, minutes books, forms and returns filed and other records maintained by the Company as also information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the Company has during the audit period covering the year ended March 31, 2024, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanisms in place to the extent, in the manner and subject to the reporting made hereinafter.

I have examined the books, papers, minutes books, forms and returns filed and other records maintained by the Company for the year ended March 31, 2024, according to the provisions of: -

- The Companies Act, 2013, amendments thereto and Rules made thereunder;
- 2. The Securities Contracts (Regulation) Act, 1956 and Rules made thereunder;
- The Depositories Act, 1996 and Regulations and Byelaws framed thereunder;
- Foreign Exchange Management Act, 1999 and Rules and Regulations made thereunder to the extent of Foreign Direct Investment, as amended from time to time;
- The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992:
  - a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulations, 2011, as amended from time to time:
  - The Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, as amended from time to time; and
  - The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, as amended from time to time.

I have also examined compliance with the applicable clauses of the following: -

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India; and
- (ii) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time.

To the best of my understanding, I am of the view that during the period under review, the Company has complied with the provisions of the Acts, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

### I further report that

Having regard to the compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof, on test check basis, the Company has complied with the following laws applicable specifically to the Company: -

- Drugs and Cosmetics Act, 1940 and Drugs and Cosmetics Rules, 1945, as amended from time to time;
- Drugs and Magic Remedies (Objectionable Advertisement) Act, 1954, as amended from time to time; and
- Drugs (Price Control) Order, 2013, as amended from time to time.

### I further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. There was no change in composition of the Board of Directors of the Company during the year under review.

Adequate notice is given to all the Directors for attending the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance except in case of agenda having price-sensitive information and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meetings.

I further report that there are adequate systems and processes in the Company commensurate with its size and operations to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the financial year: -

The Company has issued and allotted 697573 equity shares aggregating ₹ 1,395,146 to eligible employees of the Company and its subsidiaries on exercising options under various stock option plans.

This Report is to be read with my letter of even date which is enclosed as Annexure 1 and forms integral part of this Report.

Neena J Bhatia

(Company Secretary)

FCS No: 9492 CP. No.: 2661

Place: Mumbai **Date:** May 6, 2024

UDIN: F009492F000311629 Peer reviewed no: 1012/2020

#### **ANNEXURE 'G'-1**

### (TO THE SECRETARIAL AUDIT REPORT OF LUPIN LIMITED FOR YEAR ENDED MARCH 31, 2024).

The Members, **Lupin Limited** 

My Report of even date is to be read along with this letter.

- Maintenance of secretarial records is the responsibility of the management of the Company. My responsibility is to express an opinion on the secretarial records based on my audit.
- I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. I believe that the processes and practices I followed, provide a reasonable basis for my opinion.
- 3. I have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
- Wherever required, I have obtained the Management Representation about the compliance of laws, rules and regulations and happening of events etc.
- The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of Management. My examination was limited to the verification of procedures on test basis.
- The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the Management has conducted the affairs of the Company.

Neena J Bhatia

(Company Secretary)

FCS No: 9492 CP. No.: 2661

Place: Mumbai **Date:** May 6, 2024

**UDIN:** F009492F000311629 Peer reviewed no: 1012/2020

# Corporate Governance Report

### [1] Company's Philosophy on Corporate Governance:

The Company has strengthened its industry leadership on the sturdy pillar of corporate governance philosophy, which is founded on the bedrock of integrity, ethics, accountability, fairness, transparency and professionalism. The Company strives to adopt best practices of corporate governance worldwide in its pursuit of attaining the highest standards of governance. Sound corporate governance systems and processes form an integral part of the Company's business which enables it to deliver on the promise of providing affordable healthcare to patients globally. The inherent strength of the Company is a blend of effective leadership and good corporate governance practices.

The Company strongly believes that well-balanced Board is a key to nurture and practice the best standards of corporate governance. The Board is the custodian of trust and responsible for maximizing stakeholder value. The Company recognizes and embraces the importance of a diverse Board possessing wide experience in pharma, finance, strategy and general management. The Company has a balanced Board with an optimum blend of executive, non-executive and independent directors, who are specialized and competent in their respective fields. The Board gives strategic directions and provides independent insights on strategy and performance of the Company. Apart from complying with all mandatory requirements, the Company also complies with non-mandatory requirements as prescribed under Regulation 27(1) read with Part E of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') regarding unmodified audit opinions on financial statements, appointment of separate persons as Chairman, Chief Executive Officer and Managing Director and maintaining line of reporting of the Head of Internal Audit to the Audit Committee.

The Company's success is not just about growth or performance, it has always been about doing the right things no matter how challenging the environment is. The Company has instituted P.L.E.D.G.E. (Preparing Lupin Employees to Demonstrate Governance and Ethical Conduct), an initiative encompassing three important policies namely, Code of Business Conduct and Ethics ('CODE'), Whistle Blower Policy and Prevention of Workplace Harassment, including sexual harassment at workplace. The Code of Business Conduct and Ethics is based on the Company's values and principles, resonating across horizons. It intends to foster and maintain employee trust and confidence in management and promote professionalism and integrity amongst employees, customers and business partners. It promotes business activities with the highest ethical, legal and professional standards and also emphasises the Company's commitment to integrity in every relationship and with every transaction. The Company adheres to uncompromising integrity in conduct of business and does not tolerate corrupt and immoral practices. The Company's operations are guided by strong control systems which are reviewed by internal and external auditors at regular intervals.

CODE, Whistleblower Policy and Prevention of Workplace Harassment, empower employees to report unethical practices, sets-up specified mechanisms to deal with workplace harassments and facilitate their swift redressal. Employees can raise their concerns with the Office of Ombudsperson about potential issues concerning fraudulent business practices, unethical behaviour, discriminating or gender-biased misconduct and violation of Company's policies or CODE. During the year, the Ombudsperson office received 37 complaints, mostly of minor nature, through multiple reporting channels. Teams of strategic business unit heads/officers appointed by the Ombudsperson investigated/examined the complaints and the same were satisfactorily resolved. During the year, the Company received 4 sexual harassment complaints. The Internal Committee investigated and resolved within the specified turnaround time as per the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

The Company has adopted Codes of Conduct for directors, independent directors and senior management personnel, which are hosted on the website of the Company www.lupin.com. As mandated by Regulation 26(3) of the Listing Regulations, all directors and senior management personnel have affirmed compliance with their respective codes for the year ended March 31, 2024. In compliance with Schedule V(D) of the Listing Regulations, Mr. Nilesh D. Gupta, Managing Director, provided a declaration to this effect, which is annexed to this Report.

Sound mechanism and system of internal checks and controls are in place which are evaluated and updated by the Company at regular intervals. In today's digital landscape, robust Information Security Management Systems ('ISMS') are paramount to safeguard the Company's sensitive data, protect from cyber threats and ensure regulatory compliances. The Company has implemented the said framework under the name 'KAVACH' to ensure security controls and create awareness. To counter the ever-evolving threat landscape, the Company has, with its dedicated efforts, ensured evolvement of secure technologies and processes. KAVACH protects Company information by adopting appropriate policies, procedures, and guidelines and protects/safeguards end users from spam/phishing mails/cyber frauds. KAVACH periodically imparts training on cyber security through various online modules, which need to be mandatorily completed by all employees. Security advisories are regularly shared over e-mails. Internal and external audits are also conducted by professionals to ensure cyber-security. The Company has been accredited with ISO/IEC 27001:2013 certification for its ISMS at select locations viz. Head office at Mumbai, R&D locations at LRP Pune and Aurangabad, as also manufacturing facilities at Biotech-Pune, Mandideep, Pithampur, Ankleshwar, Visakhapatnam, Goa, Nagpur, Sikkim, Tarapur, Dabhasa and Jammu with an intent to transition to the new ISMS standard in FY25. Information security commitment has also been extended to global locations viz. USA, EMEA, APAC and LATAM regions under project 'SHIELD' to provide information security assurance to stakeholders.

In compliance with Regulation 25(10) of the Listing Regulations, directors and all employees of the Company are covered under Directors and Officers Insurance policy.

The Company is in compliance with applicable provisions of Regulations 17 to 27 and Clauses (b) to (i) of Regulation 46(2) of the Listing Regulations.

### [2] Board of Directors:

#### **Board diversity**

The Company firmly believes that a diverse Board is of outmost importance for its success. Various traits, including but not limited to culture, gender, age, race, nationality, geographical background, industry experience, skill and knowledge, are considered, while devising the Board's composition. A diverse Board contributes in achieving the Company's commercial and strategic objectives/business results, effective corporate governance, quality & responsible decisionmaking, sustainable development and maintaining a global reputation of the Company. The board diversity policy is hosted on the website of the Company, web link of which is https://www.lupin.com/wp-content/uploads/2022/08/ board-diversity-policy-signed.pdf.

### **Directors independence**

Independent Directors who demonstrate an appropriate degree of independence in character and judgement, are independent from the management and free from any business or other pecuniary relationship with the Company which could materially impede in exercise of their judgements.

#### Board composition and number of meetings

The Board strength as on March 31, 2024, was eight, comprising two executive promoter-directors, one non-executive promoter-director, one executive director and four independent directors, which is in conformity with provisions of Section 149 of the Companies Act, 2013 ('Act') and Rules made thereunder and Regulation 17 of the Listing Regulations. In compliance with Regulation 17(1)(a) of the Listing Regulations, the Board has three women directors of which, one is an independent director. In terms of Schedule V(C)(10)(i) of the Listing Regulations, Ms. Neena Bhatia, Practising Company Secretary (FCS No. 9492 C.P. No. 2661) has certified that none of the directors of the Company have been debarred disqualified by Securities and Exchange Board of India/Ministry of Corporate Affairs or any statutory authority from being appointed or continuing as director of the Company. Pursuant to Regulation 25(8) of the Listing Regulations, all independent directors have confirmed that they meet the criteria of independence prescribed in Regulation 16(1)(b) of the Listing Regulations and Section 149(6) of the Act. The Board is of the opinion that all independent directors meet the criteria of independence as specified in the Act and the Listing Regulations. In compliance with Rule 6 of the Companies (Appointment and Qualification of Directors) Rules, 2014, the Company has received confirmation from all independent directors regarding registration with the independent directors databank maintained by the Indian Institute of Corporate Affairs. The maximum tenure of the independent directors is in compliance with the Act.

As stipulated by Regulation 17(10) of the Listing Regulations, the Board carried out performance evaluation of independent directors, without participation of the director being evaluated, based on different parameters like leadership qualities, initiative, contributions, inter-personal relationships, understanding strategic issues/business environment, analytical skills and independent judgement. Independent directors are a diversified group of recognised professionals with wide horizon of knowledge, integrity, proficiency and competence who expressed their opinions freely and exercised their individual judgements in decision-making. There were no conflicts of interest of independent directors with the Company. Particulars specified under Schedule V(C)(2) of the Listing Regulations for the year are given below: -

SI. No.	Name of the Director	Whether Promoter/ Executive/	No. of Board Meetings during the year			Board Tenure (Years)	Attendance at the last Annual		Number of directorships of other listed	
		Independent	Held	Attended	Attendance in %	(	General Meeting ('AGM')	other than subsidiaries of Lupin	companies (including company listed outside India)	other than the Company
1.	Mrs. Manju D. Gupta, Chairman	P. & N-E.D.	7	6	85.7%	41.1	Yes	_	-	_
2.	Ms. Vinita Gupta, Chief Executive Officer	P. & E.D.	7	7	100%	22.7	Yes	4	1	-
3.	Mr. Nilesh D. Gupta, Managing Director	P. & E.D.	7	7	100%	15.6	Yes	5	-	-
4.	Mr. Ramesh Swaminathan Executive Director, Global CFO & CRO and Head – Corporate Affairs	E.D.	7	7	100%	4.0	Yes	-	-	-
5.	Mr. Jean-Luc Belingard, Independent Director	I. N-E.D.	7	6	85.7%	8.5	Yes	2	2	-
6.	Mr. K. B. S. Anand,* Independent Director	I. N-E.D.	7	7	100%	3.8	Yes	5	5	4/-
7.	Dr. Punita Kumar-Sinha, Independent Director	I. N-E.D.	7	7	100%	3.8	Yes	6	-	4/-
8.	Mr. Mark D. McDade, Independent Director	I. N-E.D.	7	7	100%	3.2	Yes	4	1	-
					Average:	12.8				

<sup>\*</sup>Mr. K. B. S. Anand is an Independent Director of Tata Chemicals Limited, Borosil Limited, UFO Moviez India Limited, Bharat Forge Limited and Galaxy Surfactants Limited, companies listed in India. He holds more than four board mandates of listed companies other than Lupin Limited.

#### Notes:

- (a) P. & N-E.D.: Promoter & Non-Executive Director: P. & E.D.: Promoter & Executive Director; N-E.D.: Non-Executive Director: E.D.: Executive Director; I. N-E.D.: Independent Non-Executive Director.
- (b) Mrs. Manju D. Gupta is mother of Ms. Vinita Gupta and Mr. Nilesh D. Gupta.
- (c) No director holds directorships in more than ten public companies/seven equity listed companies and no independent director holds independent directorships in more than seven equity listed companies.
- (d) No independent director is Member of more than ten committees or Chairman of more than five committees across all public limited companies whether listed or not in which they are directors. Private Companies and Foreign Companies are excluded. Membership/Chairmanship of committees of only Audit Committee and Stakeholders' Relationship Committee are considered.

### Core skills/expertise/competencies identified by the Board

The Board comprises of eminent professionals, having rich experience, requisite skills, competence and expertise which elevates the quality of the Board's decision-making and allows them to make effective contribution to the Board and its Committees thereby ensuring sustainable growth and enhancing long-term value for the stakeholders.

Directors are inducted on the basis of possession of the following core skills/expertise/competencies identified by the Board for the efficient functioning of the Company: -

Corporate Governance	Nurturing and practising the highest standards of corporate governance for efficient conduct of business, build sustainable growth and maximise long-term value of stakeholders.
Leadership & General Management	Extending leadership experience and guiding senior management teams for strategic planning and decision making for achieving long-term growth opportunities. General management demonstrating talent management & development, promoting ethical work culture and ensuring well-being of all employees at workplace.
Healthcare/Pharma, Science & Technology	Considerable experience in the field of healthcare and pharma with domain expertise in complex generics, specialty, biosimilars and neuro-rehab across various geographies.
Manufacturing, Quality & Supply Chain	Operational expertise/skills/technical know-how in manufacturing, quality and supply chain.
Risk Management	Ability to identify and evaluate critical 'risks that matter'/legal compliances and ensure that appropriate policies, procedures and risk mitigation plans are in place for making informed decisions.
Environment, Social & Governance	Leading the ESG vision with a view to align and integrate varied global ESG practices across the Company.
Information Technology	Being updated about emerging areas of technology viz., digital, cyber security, artificial intelligence, data center, data security, etc. and applying them in developing business models.
Finance & Accounts	Knowledge and skills in financial management and reporting viz. treasury operations, capital allocation, budgeting & analysis, audit and capex.
Mergers & Acquisitions	Evaluating strategies to grow organically and inorganically through acquisitions including brands and tactical business deals in line with the Company's business.

The skills which are currently available with the board members have been mapped below: -

Director Name	Whether Promoter/ Executive/ Independent	Corporate Governance	Leadership & General Management	Healthcare/ Pharma, Science & Technology	Manufacturing, Quality & supply chain		Environment Social and Governance	Information Technology		Mergers & Acquisition
Mrs. Manju D. Gupta	P. & N-E.D.	✓	✓		'					
Ms. Vinita Gupta	P. & E.D.	✓	✓	✓	✓	✓	✓	✓	✓	✓
Mr. Nilesh D. Gupta	P. & E.D.	✓	✓	✓	✓	✓	✓	✓	✓	✓
Mr. Ramesh Swaminathan	E.D.	✓	✓	✓		✓	✓	✓	✓	✓
Mr. Jean-Luc Belingard	I. N-E.D.	✓	✓	✓	✓	✓	✓	✓		✓
Mr. K. B. S. Anand	I. N-E.D.	✓	✓		✓	✓	✓	✓	✓	✓
Dr. Punita Kumar- Sinha	I. N-E.D.	✓	✓			✓	✓	✓	✓	✓
Mr. Mark D. McDade	I. N-E.D.	✓	✓	✓	✓	✓	✓	✓		✓

Of the above eight board members, Ms. Vinita Gupta - Chief Executive Officer, Mr. Nilesh D. Gupta - Managing Director, Mr. Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head - Corporate Affairs, Mr. Jean-Luc Belingard and Mr. Mark D. McDade, Independent Directors, have relevant experience in the Company's line of business i.e. Healthcare Pharma.

On May 6, 2024, Mr. Jeffrey Kindler (DIN: 10592395) and Mr. Alfonso Zulueta (DIN: 10597962) were appointed as Additional Directors in the category of Non-executive, Independent Directors of the Company. Approval of Members for their appointments are being sought by way of Special Resolutions at the ensuing AGM.

### **Board Meetings**

Protection of interests of all stakeholders is the primary responsibility of the Board of Directors. The Board provides strategic directions, guidance and leadership to the Company's senior management and also monitors operational performance with a view to ensure transparency in corporate dealings, compliance with applicable laws and creating sustainable growth in order to enhance stakeholders value. The Board is regularly apprised of key business developments. Detailed business presentations are made at board meetings by the CEO, MD, CFO and functional heads. The Board and its various Committees play a pivotal role in overseeing several business/functional areas. As the Board believes in 'safety first' approach, health/safety concerns are deliberated in detail at its meetings.

Board meetings dates are finalised after seeking convenience of all directors. Tentative annual calendar of Board meetings is circulated to all directors in advance in order to enable them in planning their schedules. Secretarial team intimates the business/department heads, well in advance about the board meeting dates, which allows them, to present detailed information to the Board, empowering it to make informed decisions. Board members are free to express their opinions and bring up important matters for consideration and discussions at its meetings. Directors keep the Board informed about changes in their board/committee positions (including chairmanships) held by them and their shareholdings in other companies. Board approvals, for urgent matters, are sought by way of circular resolutions, which are noted and confirmed at subsequent Board meetings.

In compliance with the Act and Rules made thereunder and Secretarial Standards - 1, agendas (backed by comprehensive notes), actions taken/status report (on decisions taken at previous Board/Committee meetings) and presentations to be made at meetings of the Board/Committees are circulated in advance through a secure platform. With the unanimous consent of the Board, all information which is in the nature of unpublished price sensitive, is circulated to directors at a shorter notice. Draft minutes of the Board/Committees are circulated to directors within 15 days from the date of the meeting. Copies of minutes of Board meetings of subsidiaries, minutes of Committees of the Board and reports/certificates confirming compliance with various applicable laws are tabled at Board meetings. The Company facilitates audio/video conferencing in case any Director wishes to attend the meeting through such mode.

### **Details of Board Meetings**

During the year, seven Board meetings were held as mentioned below. In compliance with provisions of Section 173(1) of the Act and Regulation 17(2) of the Listing Regulations, the time-gap between two consecutive meetings was not more than 120 days. The Board approved two Resolutions by circulation, vide Circulars dated July 5, 2023 and September 25, 2023.

Board meeting wise attendance								
09-05-2023	03-08-2023	11-09-2023	08-11-2023	07-12-2023	07-02-2024	22-03-2024	Average	
100%	100%	87.5%	100%	100%	100%	87.5%	96%	

Thus, the average attendance at Board meetings was more than 90% with minimum attendance criteria being 80%.

### **Board selection process**

Board Members are elected individually by the following process: -

The screening and selection process has been delegated by the Board, to the Nomination and independent directors.

The Board appoints directors subject to approval of within three months or at the next general meeting, whichever is earlier.

Members for seeking their

Brief profiles, other directorships/committee memberships of directors seeking appointment/ re-appointment at the 42<sup>nd</sup> Annual General Meeting.

#### Mr. Nilesh D. Gupta - Managing Director

Mr. Nilesh D. Gupta, (DIN: 01734642) is a Chemical Engineer from the University Department of Chemical Technology (UDCT), Mumbai and a graduate with honors from the Wharton School, University of Pennsylvania, USA, where he specialised in healthcare, strategic management and finance. Mr. Gupta has been instrumental in formulating and executing the core strategy that has helped the Company emerge as a global specialty and complex generics pharmaceutical powerhouse. Mr. Gupta is Member of the Audit Committee, Stakeholders' Relationship Committee, CSR Committee, Risk Management Committee and Strategy Committee of the Company.

List of directorships of companies other than subsidiaries of Lupin	Chairman/Member of Committees of companies other than subsidiaries of Lupin
Lupin Investments Private Limited	-
Synchem Properties Private Limited	
Zyma Properties Private Limited	
Polynova Industries Limited	
Visiomed Investments Private Limited	

### Mr. Jeffrey Kindler - Independent Director

Mr. Jeffrey Kindler has completed a Bachelor of Arts degree (Summa cum Laude) from Tufts University, USA and a Juris Doctor degree (Magna cum Laude) from Harvard Law School, USA. He served as a law clerk to Justice William J. Brennan, Jr. of the United States Supreme Court. Mr. Kindler is an experienced healthcare executive, investor and advisor. He brings over four decades of business experience and has held leadership positions at some of the world's most recognized companies including Pfizer, where he served as Chairman & Chief Executive Officer, as well as McDonald's Corporation and General Electric Company. Before that, he was a partner at the law firm of Williams & Connolly. He is currently CEO of Centrexion Therapeutics, a privately held biotechnology company, and a Senior Advisor to Blackstone. Mr. Kindler has a deep understanding of multinational corporate matters including regulations, litigations, compliance, crisis management, brand, franchise management, executive leadership and mergers & acquisitions. He is Chairman of the Talent & Compensation Committee of Perrigo Pharmaceuticals; Chairman of the Audit Committee and Member of Compensation Committee of Precigen Inc.; Chairman of the Compensation Committee of Terns Pharmaceuticals; and a member of the Audit and Compensation Committees of Jazz at Lincoln Center. Mr. Kindler is Member of the Risk Management Committee and Strategy Committee of the Company.

List of directorships of companies other than subsidiaries of Lupin	Chairman/Member of Committees of companies other than subsidiaries of Lupin
Centrexion Therapeutics	Chairman of Talent and Compensation Committee of Perrigo Company Plc., USA
Perrigo Company Plc.	Chairman of Audit Committee and Member of Compensation Committee of
Precigen Inc., USA	Precigen Inc., USA
Terns Pharmaceuticals Inc., USA	Chairman of Compensation Committee of Terns Pharmaceuticals Inc., USA
Excision BioTherapeutics, USA	Member of Audit Committee and Compensation Committee of Jazz at Lincoln Center
EntityRisk, Inc., USA	
Jazz at Lincoln Center	

### Mr. Alfonso Zulueta - Independent Director

Mr. Alfonso Zulueta completed an Economics undergraduate degree from De LA Salle University, Manila, where he was conferred the 2023 Outstanding Alumnus Award. He received MBA degree in Marketing/Finance from University of Virginia, USA.

Mr. Zulueta spent over three decades in various roles of increasing responsibility with Eli Lilly and Company, a global pharmaceutical company, including as Vice President of Global Marketing, President of Global Oncology and Critical Care Products and most recently, as President of International responsible for all geographies outside the United States and Canada. He also served as a corporate officer and member of Eli Lilly and Company's Executive Committee. Mr. Zulueta previously served as member of the board of the European Federation of Pharmaceutical Industries and Associations and the U.S.-Japan Business Council.

Mr. Zulueta currently serves as Non-Executive Chairman of the board of directors of Interpharma Investments Limited, the holding company of Zuellig Pharma, one of the largest healthcare services groups in Asia. He is also CEO/Owner of CZ Ventures, a company focused on start-up investments. Mr. Zulueta serves as a director of Glooko, Inc., a provider of connected care software solutions for persons with chronic conditions and of CTS Corporation, a leading global designer and manufacturer of sensors, actuators and electronic components. He previously served as a director of Amarin Corporation, Syneos Health, Inc. and Calidi Biotherapeutics, Inc. Mr. Zulueta serves on a number of committees of boards including Audit, Compensation and ESG.

Mr. Zulueta is a member of the Strategy Committee of the Company.

List of directorships of companies other than subsidiaries of Lupin	Chairman/Member of Committees of companies other than subsidiaries of Lupin
Interpharma Investments Limited	Member of Audit and Nomination & Governance Committee of CTS Corporation.
Glooko, Inc.	Member of Compensation Committee of Glooko Inc.
CTS Corporation	

#### [3] **Audit Committee:**

The Audit Committee comprises Dr. Punita Kumar-Sinha, Independent Director, Chairperson, Mr. Nilesh D. Gupta, Managing Director and Mr. K. B. S. Anand, Independent Director. Mr. R. V. Satam, Company Secretary, acts as Secretary of

The composition of the Audit Committee is in compliance with Section 177 of the Act and Regulation 18(1) of the Listing Regulations. As stipulated by Regulation 18(1)(c) of the Listing Regulations, all members of the Committee have the ability to read and understand financial statements and have accounting or related financial management expertise.

The Audit Committee functions as an interface between the statutory, internal, cost auditors, management and the Board. It assists the Board in fulfilling its responsibilities pertaining to monitoring internal financial controls and financial reporting process, reliability of financial statement, adequacy of provisions for liabilities, evaluating appropriateness of audit test checks and supervising the governance systems. Statutory auditors, internal auditor and senior executives from finance regularly attend the Audit Committee meetings. Internal auditors make presentations on audit findings at the said meetings. The cost auditor attends the Audit Committee meeting at which the cost audit report is tabled. Dr. Kumar-Sinha attended the 41st AGM held on August 3, 2023.

The Audit Committee performs functions enumerated in Section 177(4) of the Act and Regulation 18(3) read with Part C of Schedule II of the Listing Regulations. Matters deliberated upon and reviewed by the Committee include: -

- Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2) Recommending to the Board, the appointment, remuneration and terms of appointment of auditors.
- Approving payments to Statutory Auditors for any other additional services rendered by them except those enumerated under Section 144 of the Act.
- Reviewing with the management, the annual financial statements and auditors' report thereon before submission to the Board for approval, with particular reference to:
  - a) matters required to be included in the Directors' Responsibility Statement included in the Board's Report in terms of Section 134(3)(c) of the Act;
  - **b)** changes, if any, in accounting policies and practices and reasons therefor;
  - c) major accounting entries involving estimates based on the exercise of judgment by management;
  - d) significant adjustments made in the financial statements arising out of audit findings, if any;
  - e) compliance with listing and other legal requirements relating to financial statements;
  - f) disclosure of related party transactions; and
  - modified opinion(s) in the draft audit report, if any.
- 5) Reviewing with the management, the quarterly unaudited financial results together with the Limited Review Report of the Auditors before submission to the Board for approval.
- Reviewing and monitoring the auditors' independence, performance and effectiveness of audit process.
- 7) Approving or any subsequent modification of transactions of the Company with related parties.
- Scrutinising inter-corporate loans and investments.
- Valuation of undertakings or assets of the Company, wherever necessary.
- Evaluating internal financial controls and risk management systems.
- 11) Reviewing with the management, the performance of statutory and internal auditors and adequacy of the internal control systems.
- Reviewing the adequacy of internal audit function, including the structure of the internal audit department, its staffing and seniority of the official heading the department, reporting structure, coverage and frequency of audits.
- 13) Discussion with the internal auditors on significant findings and follow-up thereon.
- 14) Reviewing the findings of internal auditors and reporting them to the Board.
- 15) Discussion with statutory auditors before the audit commences about the nature and scope of audit as well as post-audit discussion to ascertain areas of concern, if any.
- **16)** Reviewing the functioning of Whistle Blower mechanism.
- 17) Approving the appointment of chief financial officer after assessing the qualifications, experience and background, etc. of the candidate.
- 18) Reviewing utilization of loans and/or advances from/investment in subsidiaries exceeding ₹ 1000 million or 10% of the asset size of the subsidiary, whichever is lower including existing loans/advances/investments.
- 19) Consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the Company and its shareholders.
- 20) Reviewing compliance with the provisions of Prohibition of Insider Trading Regulations and verifying that the systems for internal control for prohibition of insider trading are adequate and are operating effectively.
- 21) Recommending to the Board, the appointment and remuneration of Cost Auditor to conduct audit of cost records in compliance with the provisions of the Act and Rules made thereunder.
- 22) Reviewing the financial statements of subsidiary companies as also the consolidated financial statements, including investments made by the subsidiary companies.
- 23) To look into the reasons for substantial defaults, if any, in payments to shareholders (for non-payment of declared dividends) and creditors.
- 24) Carrying out such other functions as may be mentioned in the terms of reference of the Audit Committee.

In addition to the above, the Committee reviews the management discussion and analysis, management letters and internal audit reports relating to observations on internal controls.

### **Details of Committee meetings**

In compliance with Regulation 18(2)(a) of the Listing Regulations, five Audit Committee meetings were held during the year and the time-gap between two consecutive meetings was not more than 120 days. Meetings were held on May 9, 2023, August 2, 2023, September 18, 2023, November 8, 2023 and February 7, 2024, attendance at which was as under: -

SI.	Name of the Director	No. of Meetings		
No.	Nume of the Director	Held	Attended	
a.	Dr. Punita Kumar-Sinha, Chairperson	5	5	
b.	Mr. K. B. S. Anand	5	5	
c.	Mr. Nilesh D. Gupta	5	5	

### [4] Stakeholders' Relationship Committee:

The Stakeholders' Relationship Committee ('SRC') comprises Mr. K. B. S. Anand, Independent Director, Chairman, Mr. Nilesh D. Gupta, Managing Director and Dr. Punita Kumar-Sinha, Independent Director. Mr. R. V. Satam, Company Secretary, acts as Secretary of the SRC. The SRC reviews and evaluates activities pertaining to investors services including activities related to the Investor Education & Protection Fund. Mr. Anand attended the 41st AGM held on August 3, 2023.

During the year, the Company received and resolved 36 complaints from shareholders regarding transfer of shares, non-receipt of annual report/dividend etc. As on March 31, 2024, no complaint remained pending/unattended.

In compliance with Regulation 20(4) read with Part D(B) of Schedule II of the Listing Regulations, the Committee deliberates and reviews matters related to: -

- Resolving grievances of shareholders including complaints related to transfer/transmission of shares, non-receipt of annual report/dividend, issue of duplicate certificates, demat/remat of shares, annual general meetings, etc.
- Review of measures taken for effective exercise of voting rights by shareholders.
- Review of adherence to the service standards adopted by the Company in respect of services rendered by the Registrar & Share Transfer Agent.
- 4) Review of various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company.

### **Details of Committee meetings**

During the year, two meetings of the SRC were held on October 18, 2023 and March 15, 2024, the attendance at which was as under: -

SI.	Name of the Director	No. of Meetings		
No.	Nume of the Director	Held	Attended	
a.	Mr. K. B. S. Anand, Chairman	2	2	
b.	Mr. Nilesh D. Gupta	2	2	
c.	Dr. Punita Kumar-Sinha	2	2	

### [5] Nomination and Remuneration Committee:

The Nomination and Remuneration Committee ('NRC') comprises Mr. Jean-Luc Belingard, Chairman, Dr. Punita Kumar-Sinha and Mr. Mark D. McDade, Independent Directors, which is in compliance with the provisions of Section 178(1) of the Act and Regulation 19(1) of the Listing Regulations. Mr. R. V. Satam, Company Secretary, acts as Secretary of the NRC. Pursuant to Regulation 19(2) of the Listing Regulations, the Chairman of the NRC is an Independent Director. Mr. Belingard, Chairman of the NRC attended the 41st AGM held on August 3, 2023.

Pursuant to Section 178 of the Act and Regulation 19(4) read with Part D(A) of Schedule II of the Listing Regulations, the NRC performs the following functions: -

- Formulation of criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors, a policy relating to the remuneration of directors, key managerial personnel and other employees.
- 2) For every appointment of an independent director, the NRC evaluates the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepares a description of the role and capabilities required of an independent director. The NRC ensures that person recommended to the Board for appointment as an independent director has the capabilities identified in such description. For the purpose of identifying suitable candidates, the NRC:
  - a. may engage services of external agencies, if required;
  - consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - consider the time commitments of the candidates.
- 3) Formulation of criteria for evaluation of performance of independent directors and the Board of directors.
- 4) Devise a policy on diversity of the Board of directors.

- 5) Identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down and recommend to the Board of directors their appointment and removal.
- 6) Recommend whether to extend or continue the term of appointment of an independent director, based on the report of performance evaluation of the independent director.
- 7) Recommend remuneration payable to executive directors and key managerial personnel.
- 8) Specify the manner for effective evaluation of performance of the Board, its Committees and individual directors to be carried out either by the Board, by the NRC or by an Independent external agency and review its implementation and compliance.
- 9) Administer employees stock option plans and phantom stocks.
- 10) Have access to any internal information necessary to fulfill responsibilities.
- 11) Have authority to appoint, remove, obtain advice and assistance from internal or external experts/advisors.
- 12) Perform such functions as prescribed by the Act, Listing Regulations or any other applicable law from time to time.

#### Remuneration of executive directors:

The NRC recommends to the Board, the remuneration payable to executive directors and key managerial personnel at the time of their appointment/re-appointment within the limits approved by Members and in line with the Company's annual increment cycle. The NRC reviews the performance of executive directors and key managerial personnel and approves annual revisions and performance linked incentives. While recommending remuneration, the NRC considers various factors viz., qualifications, leadership qualities, relevant experience, expertise, responsibilities shouldered by the individual and volume of business/profits of the Company. Remuneration limits are as prescribed by Section 197 read with Schedule V, Part II, Section I of the Act and Rules made thereunder. With a view to attract, retain and motivate the best and deserving talent, the Company follows a market-linked remuneration policy and benchmarks its remuneration/ employee benefits with its industry peers.

### Details of remuneration paid to executive directors are as under: -

	Remuneration for 2023-24 (₹ in million)					
Name of the Director	Salary & Perquisites	Stock Options	Others (Performance- Linked Incentive)	Total		
Ms. Vinita Gupta, Chief Executive Officer	141.21	_	94.38	235.59		
Mr. Nilesh D. Gupta, Managing Director	72.40	-	23.38	95.78		
Mr. Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head - Corporate Affairs	62.53	8.08	11.08	81.69		

### **Notes:**

- Ms. Vinita Gupta is an employee of Lupin Management, Inc., ('LMI'), USA, wholly owned subsidiary of the Company. She receives remuneration from LMI and does not receive any remuneration from Lupin Limited.
- 2) Performance-linked incentive depends on corporate performance indicators viz. revenue growth, EBIDTA margin and earnings per share.

### Remuneration of non-executive directors:

Non-executive directors are paid sitting fees for attending meetings of the Board and its Committees, within the limits prescribed by the Act and Rules made thereunder. In addition to the sitting fees, non-executive directors are paid commission, in recognition of valuable contributions made by them to the Company's business. The Members, at the 38th AGM of the Company held on August 12, 2020, approved the payment of commission to non-executive directors not exceeding in the aggregate 0.5% per annum of the Company's standalone net profits, computed in the manner laid down by Sections 197, 198 and other applicable provisions of the Act, for a period of five years commencing April 1, 2020. An amount of ₹ 69.84 million has been approved by the Board towards commission to non-executive directors for FY 2023-24. Annual remuneration of a single non-executive director does not exceed fifty per cent of the total annual remuneration payable to all non-executive directors, which is in compliance with Regulation 17(6) of the Listing Regulations.

### Details of remuneration of non-executive directors are as under: -

	No. of Equity Shares held ————————————————————————————————————				
Name of the Director	as on March 31, 2024	Sitting Fees	Commission	Value of Perquisites	Total
Mrs. Manju D. Gupta, Chairman	3871162	0.14	8.73	-	8.87
Mr. Jean-Luc Belingard, Independent Director	-	0.18	15.28	-	15.46
Mr. K. B. S. Anand, Independent Director	-	0.32	15.27	-	15.59
Dr. Punita Kumar-Sinha, Independent Director	500	0.34	15.28	-	15.62
Mr. Mark D. McDade, Independent Director	-	0.24	15.28	-	15.52

### **Details of NRC meetings**

In compliance with Regulation 19(3A) of the Listing Regulations, meetings of the NRC were held on May 4, 2023 and June 14, 2023, attendance at which, was as under:

SI.	Name of the Director	No. of Meetings		
No.	Nume of the Director	Held	Attended	
a.	Mr. Jean-Luc Belingard, Chairman	2	2	
b.	Dr. Punita Kumar-Sinha	2	2	
c.	Mr. Mark D. McDade	2	2	

Vide six circulars dated July 28, 2023, August 2, 2023, September 5, 2023, December 12, 2023, January 25, 2024 and February 26, 2024, the NRC passed 15 Resolutions inter-alia for granting stock options/phantom stocks to eligible employees of the Company and its subsidiaries and payment of annual revisions/performance linked incentives to executive directors and key managerial personnel.

### [6] Corporate Social Responsibility Committee:

The Corporate Social Responsibility ('CSR') Committee comprises Mrs. Manju D. Gupta, Chairman, Ms. Vinita Gupta, Chief Executive Officer, Mr. Nilesh D. Gupta, Managing Director and Mr. K. B. S. Anand, Independent Director, the composition of which is in compliance with the provisions of Section 135(1) of the Act.

Pursuant to Section 135(3) of the Act, the CSR Committee performs the following functions: -

- Formulate and recommend to the Board, the CSR policy covering activities to be undertaken by the Company in areas/subjects specified in Schedule VII of the Act.
- Recommend the amount of expenditure to be incurred on CSR activities.
- 3) Monitor the CSR policy of the Company.
- 4) Formulate and recommend to the Board, an annual action plan in pursuance of the CSR policy, which shall include items mentioned in Rule 5(2) of the Companies (Corporate Social Responsibility Policy) Rules, 2014.
- 5) Access to any internal information necessary to fulfill its responsibilities.
- 6) Appoint, remove, obtain advice and assistance from internal or external experts/advisors.
- 7) Perform such functions as prescribed by the Act and CSR Rules or any other applicable law from time to time.

### **Details of CSR Committee meeting**

Meeting of the CSR Committee was held on December 12, 2023, attendance at which was as under: -

SI.	Name of the Director	No. of Meetings		
No.	Nume of the Director	Held	Attended	
a.	Mrs. Manju D. Gupta, Chairman	1	1	
b.	Ms. Vinita Gupta	1	1	
c.	Mr. Nilesh D. Gupta	1	1	
d.	Mr. K. B. S. Anand	1	1	

### [7] Risk Management Committee:

The Risk Management Committee ('RMC') presently comprises Ms. Vinita Gupta, Chief Executive Officer, Mr. Nilesh D. Gupta, Managing Director, Mr. Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head - Corporate Affairs, and Mr. Mark D. McDade and Mr. Jeffrey Kindler, Independent Directors, which is in compliance with Regulations 21(2) and (3) of the Listing Regulations. As stipulated by Regulations 21 (3A) and (3C) of the Listing Regulations, the RMC met twice in the year and the gap between two meetings was less than 180 days. The quorum at RMC meetings was in compliance with Regulation 21(3B) of the Listing Regulations.

Pursuant to Regulation 21(4) read with Part D(C) of Schedule II of the Listing Regulations, the RMC performs the following functions: -

- (1) To formulate a detailed Risk Management Policy including: -
  - (a) a framework for identification of internal and external risks specifically faced by the Company, in particular including financial, operational, sectoral, sustainability (particularly, ESG related risks), information, cyber security risks or any other risk as may be determined by the RMC;
  - (b) measures for risk mitigation including systems and processes for internal control of identified risks; and
  - (c) business continuity plan.
- (2) To ensure that appropriate methodology, processes and systems are in place to monitor and evaluate risks associated with the business of the Company.
- (3) To monitor and oversee implementation of the Risk Management Policy, including evaluating the adequacy of risk management systems.

- (4) To periodically review the Risk Management Policy, at least once in two years, including by considering the changing industry dynamics and evolving complexity.
- (5) To keep the Board informed about the nature and content of its discussions, recommendations and actions to be
- (6) To review the appointment/removal and terms of remuneration of the Chief Risk Officer of the Company.
- (7) To discuss and review the status and financial implications of major litigations in India and overseas.
- (8) To review GMP compliances by manufacturing facilities of the Company in India and overseas.
- (9) To review the status of inspections/observations by regulatory bodies and remedial measures taken.
- (10) To review the financial impact of hedging, derivatives, forward contracts, etc. entered into by the Company.
- (11) To ensure that the Company achieves prudent balance between risk and reward.
- (12) To monitor and evaluate significant risk exposures of the Company including data privacy and cyber security risk.
- (13) To co-ordinate with other Committees of the Board, in instances where there is any overlap with activities of such Committees.
- (14) To seek information from any employee, seek external, legal or other professional advice and secure the attendance of outsiders with relevant expertise, if considered necessary.
- (15) To review and report to the Board, matters as may be delegated to the RMC by the Board.

### **Details of RMC meetings**

Meetings of the RMC were held on July 31, 2023 and January 18, 2024, attendance at which was as under: -

SI.	Name of the Director/Executive	No. of Meetings		
No.	Number of the Director/Executive	Held	Attended	
a.	Ms. Vinita Gupta, Chairman	2	2	
b.	Mr. Nilesh D. Gupta	2	2	
c.	Mr. Ramesh Swaminathan	2	2	
d.	Mr. Mark D. McDade	2	2	
e.	Mr. Sunil Makharia (up to May 6, 2024)	2	2	
f.	Mr. Jeffrey Kindler (effective May 6, 2024)	-	-	

### [8] Senior Management:

Senior Management shall mean officers/personnel of the Company who are members of its core management team excluding Board of Directors and comprises members of management one level below the Chief Executive Officer/ Managing Director/Executive Director and includes the Company Secretary.

Regulation 34(3) read with Schedule V(C)(5B) of the Listing Regulations mandates disclosing the particulars of changes in the senior management since the close of the previous financial year. Mr. Christoph Funke was appointed as Chief Technical Operations Officer of the Company effective March 18, 2024.

### [9] Independent directors' meeting:

Pursuant to Regulation 17(1)(b) of the Listing Regulations, the Company had four independent directors as on March 31, 2024. A meeting of the Independent Directors was convened on March 15, 2024, in compliance with Section 149(8) read with Schedule IV(VII) of the Act, Regulation 25(3) of the Listing Regulations and Clause 2.3 of the Secretarial Standards - 1.

The meeting was attended by all independent directors and was chaired by Mr. Jean-Luc Belingard, without the presence of non-independent directors and members of the management. The meeting reviewed the performance of Chairman of the Company, each non-independent director and the Board as a whole. They appreciated the quality, quantity, adequacy, effectiveness and timeliness of flow of information between Company management and the Board. The independent directors recognized the positive performance of the Company and acknowledged the Company's overall financial and share-price performance.

#### [10] Familiarisation program for independent directors:

Pursuant to Regulation 25(7) of the Listing Regulations, the Company, through different programs, regularly familiarises its independent directors and provides them an in-depth insight of the Company along with latest developments in pharma industry as a whole to enable them to participate effectively. Presentations on financial/business SBU-wise performance, risk assessment/minimization, policies, procedures, strategies, operations, environment, health and safety measures, are made by business heads at Board meetings. Independent directors are regularly apprised about material information/developments by sharing with them, important press releases disseminated on the stock exchanges. Letters of appointment issued to independent directors inter-alia covering their roles, functions, duties and responsibilities are hosted on the Company's website www.lupin.com. In compliance with Regulation 46 of the Listing Regulations, details of familiarisation programs are available on the Company's website www.lupin.com, web link for which is https://www.lupin. com/wp-content/uploads/2021/04/familiarisation-programme.pdf.

### [11] General Body Meetings:

Details of the last three Annual General Meetings: -

Year	Day, Date and Time	Location	No. of Special Resolutions passed
2020-21	Wednesday, August 11, 2021, at 4:30 p.m.	Video conferencing/other audio-visual means. Venue of the meeting was deemed to be the Registered Office of the Company, 3 <sup>rd</sup> Floor, Kalpataru Inspire, Off Western Express Highway, Santacruz (East), Mumbai - 400 055.	One Special Resolution was passed for the re-appointment of Ms. Christine Mundkur as an Independent Director of the Company for a second term of five years i.e. up to August 10, 2026.
2021-22	Wednesday, August 3, 2022, at 4:00 p.m.	-do-	None.
2022-23	Thursday, August 3, 2023, at 11:30 a.m.	-do-	One Special Resolution was passed for the continuation of non-executive directorship of Mr. Jean-Luc Belingard, Independent Director.

No business was required to be transacted through postal ballot at the above meetings. No postal ballot was conducted during the financial year 2023-24.

### [12] Related party transactions and other disclosures:

All transactions entered into by the Company with related parties, during the year, were in the ordinary course of business and on an arm's length basis, in accordance with the provisions of the Act and Rules made thereunder as also the Listing Regulations. No related party transaction was in conflict with the interests of the Company. The Company entered into material-related party transactions only with its wholly owned subsidiaries. Apart from remuneration and sitting fees, there was no pecuniary transaction with any director of the Company.

In compliance with provisions of Sections 177(4)(iv) and 188 of the Act and Regulation 23(2) of the Listing Regulations, statements of related party transactions were periodically placed before the meetings of the Audit Committee and were reviewed and approved by the Independent Directors of the Committee. In compliance with Rule 6A of the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 23(3) of the Listing Regulations, the Audit Committee granted omnibus approvals to transactions which were likely to be entered into by the Company with related parties other than its wholly owned subsidiaries, during FY2024. Pursuant to each omnibus approval, the Audit Committee reviewed, on a guarterly basis, details of all transactions entered into by the Company with related parties. In terms of Regulation 46(2)(g) of the Listing Regulations, the 'Related party transactions and materiality of related party transactions' policy, approved by the Board, has been hosted on the Company's website www.lupin.com, web link of which is https://www.lupin.com/wp-content/uploads/2022/03/rpt-policy-03-02-2022.pdf.

As stipulated by Regulation 23(9) of the Listing Regulations, particulars of related party transactions were electronically disseminated on the stock exchanges i.e. BSE - Listing Centre and NSE - NEAPS for half-years ended March 31, 2023 and September 30, 2023, on the date of publication of financial results and the same were hosted on the Company's website www.lupin.com. Pursuant to Ind AS 24, details of transactions with related parties are disclosed in the notes forming part of the financial statements.

Pursuant to the provisions of Section 189(1) of the Act and Rules made thereunder, particulars of transactions entered into by the Company with related parties, in which directors are interested, were recorded in the 'Register of Contracts with related party and contracts and bodies, etc.' viz., Form No. MBP - 4 and signed by directors who attended the Board Meetings.

In terms of Schedule V(C)(10)(n) of the Listing Regulations, details of wholly owned material subsidiaries of the Company are as follows: -

Name of the material subsidiary	Place and date of incorporation	Name of the audit firm	Date of appointment
Nanomi B.V., the Netherlands ('Nanomi')	the Netherlands, March 30, 2007	Baker Tilly (Netherlands), N.V.	July 1, 2022
Lupin Atlantis Holdings SA, Switzerland ('LAHSA')	Switzerland, June 5, 2007	KPMG AG	September 6, 2023
Lupin Pharmaceuticals Inc., USA ('LPI')	USA, June 30, 2003	KPMG LLP	July 18, 2023

Regulation 24(1) of the Listing Regulations, mandates that at least one independent director of the Company shall be on the Board of its unlisted material subsidiary. While Mr. Mark D. McDade, Independent Director, is on the Board of Nanomi, Mr. Jean-Luc Belingard, Independent Director, is on the Boards of LAHSA and LPI. The policy for determining material subsidiaries has been hosted on the Company's website www.lupin.com, web link of which is policy-for-determiningmaterial-subsidiaries.pdf (lupin.com).

### [13] Fees paid to Statutory Auditors:

During FY 2023-24, the Company and its subsidiaries, paid a consolidated sum of ₹ 147.4 million (including out of pocket expenses) to B S R & Co. LLP, Chartered Accountants, statutory auditors and all other entities in its network globally (KPMG).

### [14] Means of communication:

The Company recognises that effective and prompt communication is the key to the overall corporate governance framework and emphasizes on communication through multiple channels such as integrated reports, press releases, investor meets/calls with its stakeholders, disseminating material events on the stock exchanges and hosting the same on the Company's website www.lupin.com. As stipulated by Regulation 33 of the Listing Regulations, unaudited quarterly/ audited annual financial results are disseminated on the stock exchanges within 45 days of the end of the quarter and 60 days from the end of the financial year respectively. Quarterly/annual financial results are electronically submitted to the stock exchanges within 30 minutes of closure of the Board meeting in which they are approved, uploaded on the Company's website and published in the 'Economic Times' (all editions) in English and the 'Maharashtra Times' (Mumbai edition) in Marathi, pursuant to Regulation 47 of the Listing Regulations. In terms of Schedule III Part A Para A(15) of the Listing regulations, schedule of analysts/institutional investors/earnings call, presentations made thereat and audio recordings are promptly disseminated on the stock exchanges within the prescribed time and hosted on the website of the Company www.lupin.com. Transcripts of earnings calls are disseminated on the stock exchanges within five working days from the conclusion of the calls and hosted on the Company's website www.lupin.com. Shareholding pattern and corporate governance reports are electronically submitted on a quarterly basis to the stock exchanges in XBRL mode. Video recordings of AGMs have been hosted on the website of the Company. Unpublished price sensitive information is not disclosed at investors meets and presentations made to analysts.

Pursuant to SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023, the Company promptly disseminates to the stock exchanges, events/information which are deemed material and are required to be disclosed under Regulation 30 read with Schedule III Part A Para A of the Listing Regulations, in the format and within timelines as prescribed. The Company also disseminates material information under Regulation 30 read with Schedule III Part A Para B of the Listing Regulations, based on the criteria for determining materiality of events/information. Policies for determining materiality of events for the purpose of making disclosures to the Exchanges as also disclosures made thereunder are hosted on the website of the Company www.lupin.com. As a good corporate practice, a week before the date of the Board meeting at which financial results are to be considered, black-out period is observed, during which directors/ senior management are advised not to communicate with investors/analysts and media till the financial results are made public. The Company has complied with all requirements of the Stock Exchanges, MCA, SEBI, RBI as also other statutory authorities on matters relating to capital markets and that no penalties have been imposed nor any strictures were passed against the Company. In compliance with Regulation 9 of the Listing Regulations, a policy on preservation of documents and archival policy has been hosted on the website of the Company www.lupin.com, web link of the same is https://www.lupin.com/wp-content/uploads/2021/05/preservation-of-documents-and-archival-policy.pdf.

### [15] General Members' information:

### **INVESTORS' SERVICES**

Link Intime India Pvt. Ltd. ('Link Intime'), Registrar and Share Transfer Agent ('RTA'), leaders in the corporate registry business, manage activities related to the shares of the Company. They are equipped with modern infrastructure, experienced staff and have in place, best systems and controls. Link Intime deploys the latest technology and have a professional team of domain experts.

Members can approach Link Intime for any query or assistance through e-mails, letters, over telephone or by visiting their office situate at C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai - 400 083, Tel: +91 22 4918 6270, Toll Free No. 1800 1020 878, E-mail: rnt.helpdesk@linkintime.co.in.

### **ANNUAL GENERAL MEETING**

In compliance with MCA General Circular No. 09/2023 dated September 25, 2023 read with General Circular Nos. 20/2020 dated May 5, 2020, 02/2022 dated May 5, 2022 and 10/2022 dated December 28, 2022, the 42<sup>nd</sup> AGM will be held on Friday, August 2, 2024, through video conferencing/other audio-visual means. Kindly refer to the Notice of the 42<sup>nd</sup> AGM for details.

### **FINANCIAL CALENDAR - FY 2024-25**

First quarter results (Unaudited) July/August 2024

Second quarter results (Unaudited) October/November 2024 Third quarter results (Unaudited) January/February 2025

Annual results (Audited) April/May 2025 43rd AGM July/August 2025

### **RECORD DATE**

Tuesday, July 16, 2024, shall be the Record date for determining the entitlement of Members for dividend for the year ended March 31, 2024, if declared at the 42nd AGM. Dividend shall be paid to: -

- beneficial owners at the end of business hours on Tuesday, July 16, 2024, as per lists furnished by Central Depository Services (I) Limited (CDSL) and National Securities Depository Limited (NSDL), in respect of shares held in electronic form; and
- persons whose names appear on the Register of Members as at the end of business hours on Tuesday, July 16, 2024, in respect of shares held in physical form.

#### **DIVIDEND PAYMENT**

Dividend, if declared shall be remitted electronically i.e. through NACH/NEFT etc., within 30 days, wherever bank details of shareholders are available and in other cases, through demand drafts.

#### **SHARES LISTED AT**

Equity shares of the Company are listed at: -

### **BSE Limited (BSE)**

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai Samachar Marg, Mumbai - 400 001.

### National Stock Exchange of India Limited (NSE)

Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051.

Annual Listing fees for the year 2024-25 have been paid to BSE and NSE.

#### **STOCK CODES**

The stock codes of the Company are: -

BSE: 500257 **NSE: LUPIN** 

### INTERNATIONAL SECURITIES IDENTIFICATION NUMBER (ISIN)

ISIN, an unique identification number must be quoted in each transaction relating to dematerialised shares. The ISIN of the Company is INE 326A 01037.

### **CORPORATE IDENTITY NUMBER (CIN)**

The CIN of the Company is L24100MH1983PLC029442.

### **EXCLUSIVE E-MAIL ID FOR COMMUNICATION OF INVESTORS' GRIEVANCES**

The E-mail ID rnt.helpdesk@linkintime.co.in has been designated exclusively for communicating investors' grievances, if any.

### MARKET PRICE DATA

The market price data covering the year April 2023 to March 2024 is given below: -

MONTH/YEAR —		BSE				NSE		
MONTH/ TEAR —	High (₹)	Date	Low (₹)	Date	High (₹)	Date	Low (₹)	Date
Apr - 2023	710.70	28.04.23	644.65	03.04.23	710.35	28.04.23	644.00	03.04.23
May - 2023	813.30	30.05.23	702.20	05.05.23	813.75	30.05.23	702.40	05.05.23
Jun - 2023	908.65	30.06.23	800.05	01.06.23	908.40	30.06.23	804.80	09.06.23
Jul - 2023	992.50	31.07.23	884.90	03.07.23	992.00	31.07.23	884.25	03.07.23
Aug - 2023	1,143.70	17.08.23	974.50	02.08.23	1,143.95	17.08.23	975.00	02.08.23
Sep - 2023	1,184.00	29.09.23	1,088.30	01.09.23	1,184.70	29.09.23	1,087.35	01.09.23
Oct - 2023	1,215.20	17.10.23	1,113.00	31.10.23	1,215.40	17.10.23	1,123.00	31.10.23
Nov - 2023	1,290.00	30.11.23	1,129.00	01.11.23	1,290.00	30.11.23	1,128.00	01.11.23
Dec - 2023	1,343.55	28.12.23	1,200.35	21.12.23	1,346.85	29.12.23	1,200.15	21.12.23
Jan - 2024	1,509.40	31.01.24	1,307.70	01.01.24	1,509.95	31.01.24	1,308.65	01.01.24
Feb - 2024	1,701.00	08.02.24	1,491.05	01.02.24	1,700.00	08.02.24	1,491.05	01.02.24
Mar - 2024	1,703.80	11.03.24	1,551.50	20.03.24	1,704.25	11.03.24	1,551.60	20.03.24

#### **DEMATERIALISATION OF SHARES AND LIQUIDITY**

Trading in shares of the Company is permitted only in dematerialised form. Trading can be carried out through both the depositories, CDSL and NSDL. With a view to expedite the demat process, requests received for dematerialisation of shares are closely monitored.

Shareholders are advised to dematerialise shares held in physical form as also update details of their bank account, e-mail IDs etc. to ensure prompt disbursement of dividend amount and speedy assimilation of Company information.

During the year, demat requests received in respect of 106410 shares were electronically confirmed. As on March 31, 2024, 99.86% of the share capital of the Company was held in dematerialised form.

Shares of the Company are actively traded on BSE and NSE. Trading data for the year was as under: -

(Value in million ₹) Total **BSE** NSE Month/Year Value (₹) Value (₹) Value (₹) **Shares Shares Shares** Apr - 2023 15,022.86 20999472 883249 609.77 14,413.09 21882721 May - 2023 838071 640.65 18,054.07 24375432 18,694.72 23537361 Jun - 2023 1051969 892.65 26968154 22,945.26 28020123 23,837.91 Jul - 2023 702135 658.11 18390095 17,236.66 19092230 17,894.77 Aug - 2023 1589705 1,706.22 34266771 36,809.36 35856476 38,515.58 Sep - 2023 739775 841.20 20197174 22,939.10 20936949 23,780.30 Oct - 2023 740035 862.35 15556055 18,168.30 16296090 19,030.65 34475500 Nov - 2023 1762964 2,114.60 32712536 39,538.30 41,652.90 Dec - 2023 1322095 1,671.23 23499499 29,951.97 24821594 31,623.20 Jan - 2024 1906866 2,714.97 27301650 38,479.53 29208516 41,194.50 Feb - 2024 705786 1,129.96 35090335 56,243.50 35796121 57,373.46 Mar - 2024 288240 472.09 15804806 25,841.76 16093046 26,313.85 14,313.80 12530890 294323908 340,620.90 354,934.70 Total: 306854798

### PERFORMANCE IN COMPARISON WITH BROAD BASED INDICES

Share price of the Company compared with S&P BSE Sensex and Nifty 50 (Month-end closing) during the year was as under: -

Manth Many	BSE		NSE	
Month/Year	Lupin share price (₹)	S&P BSE Sensex	Lupin share price (₹)	Nifty 50
Apr - 2023	708.65	61112.44	709.50	18065.00
May - 2023	804.55	62622.24	804.50	18534.40
Jun - 2023	902.70	64718.56	902.75	19189.05
Jul - 2023	985.35	66527.67	985.45	19753.80
Aug - 2023	1,095.80	64831.41	1,097.85	19253.80
Sep - 2023	1,171.55	65828.41	1,171.25	19638.30
Oct - 2023	1,128.40	63874.93	1,128.15	19079.60
Nov - 2023	1,280.90	66988.44	1,280.90	20133.15
Dec - 2023	1,323.05	72240.26	1,322.95	21731.40
Jan - 2024	1,504.95	71752.11	1,505.35	21725.70
Feb - 2024	1,618.80	72500.30	1,621.05	21982.80
Mar - 2024	1,617.85	73651.35	1,616.80	22326.90

### **EVOLUTION OF SHARE CAPITAL**

Particulars of share capital of the Company: -

		Total issue	ed
Year	Allotment of shares (of the face value of ₹ 10/- each)	No. of shares during the year	Capital at the end of the year (₹)
2001 - 02	40141134 shares upon amalgamation*	40141134	401411340
	11360 shares under ESOP (Pre - Bonus)		
2006 - 07	40152494 shares as bonus (in the ratio of 1:1)	40203430	803445640
	39576 shares under ESOP (Post - Bonus)		
2007 - 08	1656100 shares upon conversion of FCCB	1736331	820808950
2007 - 08	80231 shares under ESOP	1/30331	620606930
2008 - 09	571069 shares upon conversion of FCCB	738655	828195500
2006 - 09	167586 shares under ESOP	736000	626193300
2009 - 10	5816742 shares upon conversion of FCCB	6124283	889438330
2009 10	307541 shares under ESOP	0124203	009430330
	170691 shares under ESOP (Pre Sub-division)		
2010 - 11	Allotment of shares (of the face value of ₹ 2/-each)	1482024	892402378
	628569 shares under ESOP (Post Sub-division)		
2011 - 12	440492 shares under ESOP	440492	893283362
2012 - 13	887812 shares under ESOP	887812	895058986

		Total issue	ed
Year	Allotment of shares (of the face value of ₹ 10/- each)	No. of shares during the year	Capital at the end of the year (₹)
2013 - 14	846311 shares under ESOP	846311	896751608
2014 - 15	1112531 shares under ESOP	1112531	898976670
2015 - 16	1094634 shares under ESOP	1094634	901165938
2016 - 17	993900 shares under ESOP	993900	903153738
2017 - 18	505981 shares under ESOP	505981	904165700
2018 - 19	410847 shares under ESOP	410847	904987394
2019 - 20	504424 shares under ESOP	504424	905996242
2020 - 21	682012 shares under ESOP	682012	907360266
2021 - 22	794881 shares under ESOP	794881	908950028
2022 - 23	506321 shares under ESOP	506321	909962670
2023 - 24	697573 shares under ESOP	697573	911357816

<sup>\*</sup>Amalgamation of Lupin Laboratories Limited with Lupin Chemicals Limited whose name was changed to Lupin Limited.

#### SHARE TRANSFER SYSTEM

Shares of the Company are traded only in dematerialised form and are transferable through the depository system. Transmission and deletion of name of Securities held in physical form are approved by Link Intime and confirmed at meetings of the Board of directors of the Company.

As mandated by Regulation 40(9) of the Listing Regulations, a Company Secretary in practice undertakes yearly audit and the compliance certificate is submitted to BSE and NSE.

#### SHARE ALLOTMENT COMMITTEE

Share Allotment Committee comprises of Mrs. Manju D. Gupta, Chairman, Mr. Nilesh D. Gupta and Mr. Ramesh Swaminathan. The Committee approves allotment of fully paid-up equity shares of ₹ 2/- each to employees of the Company and its subsidiaries, upon exercising vested options granted under various employees stock option plans of the Company. The Committee met 13 times during the year and approved allotment of shares aggregating 697573. Persons authorised by the Committee complete the pre and post allotment formalities including listing of allotted shares on BSE and NSE.

#### **UNCLAIMED SHARES**

As on April 1, 2023, 800 shares of six shareholders were outstanding as unclaimed in the 'Unclaimed Suspense Account' of the Company. During the year, one shareholder claimed his 50 shares, which were transferred to him. Further, no shares were required to be transferred to the Investor Education & Protection Fund ('IEPF') authority pursuant to the provisions of Section 124(6) of the Act. Accordingly, as on March 31, 2024, 750 shares of the five shareholders continued to remain outstanding in the Unclaimed Suspense Account. Voting rights in respect of the said shares shall remain frozen till claims of the rightful shareholders are approved by the Company.

### SHAREHOLDING PROFILE AS ON MARCH 31, 2024

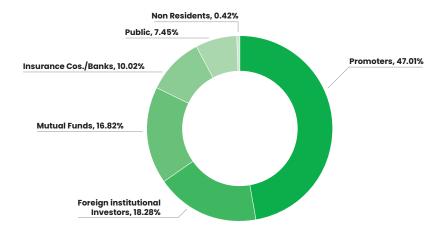
#### **Distribution of Shareholding**

Charabalding range (No. of charas)	Sharehold	Shareholding		
Shareholding range (No. of shares)	Numbers	%	Numbers	%
1 - 500	276806	96.55	13098679	2.87
501 - 1000	4548	1.59	3400675	0.75
1001 - 2000	3076	1.07	4143486	0.91
2001 - 3000	606	0.21	1509609	0.33
3001 - 4000	255	0.09	896705	0.20
4001 - 5000	170	0.06	784056	0.17
5001 - 10000	344	0.12	2459394	0.54
10001 and above	900	0.31	429386304	94.23
Total:	286705	100.00	455678908	100.00

### ii. Shareholding Pattern

Category	As on 31.03	As on 31.03.2023		
Category	No. of shares	%	No. of shares	%
Promoters	214204744	47.01	214199649	47.08
Mutual Funds	76623606	16.82	77168906	16.96
Insurance Cos./Banks	45672123	10.02	53995154	11.87
Foreign Institutional Investors (FIIs)	83319552	18.28	60601842	13.32
Foreign Bodies	5000	0.00	5000	0.00
Non-Residents	1891219	0.42	2047552	0.45
Public	33962664	7.45	46963232	10.32
Total:	455678908	100.00	454981335	100.00

### Shareholding Pattern as on March 31, 2024

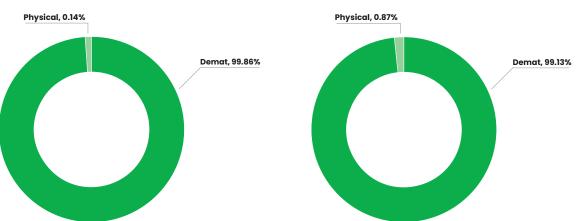


### iii. Shareholding Profile

	Demo	Demat		Physical	
	(Nos.)	%	(Nos.)	%	(Nos.)
Shareholding	455027867	99.86	651041	0.14	455678908
Shareholders	284209	99.13	2496	0.87	286705

### Holding Profile (No. of Shares)

### Holding Profile (No. of Holders)



### iv. Geographical spread of Shareholders

State	Shareh	olders
state	Nos.	%
Andhra Pradesh	6472	2.26
Assam	1687	0.59
Bihar	4367	1.52
Chhattisgarh	1976	0.69
Delhi	15581	5.43
Goa	1709	0.60
Gujarat	28835	10.06
Haryana	7469	2.61
Himachal Pradesh	890	0.31
Jammu and Kashmir	643	0.22
Jharkhand	3286	1.15
Karnataka	21526	7.51
Kerala	7044	2.46

State	Shareholders		
state	Nos.	%	
Madhya Pradesh	8429	2.94	
Maharashtra	91594	31.95	
Northeastern States	538	0.19	
Orissa	3142	1.10	
Punjab	4202	1.47	
Rajasthan	10086	3.52	
Tamilnadu	15525	5.41	
Telangana	8288	2.89	
Uttar Pradesh	18105	6.31	
Uttarakhand	2030	0.71	
West Bengal	16887	5.89	
Others	6394	2.23	
Total:	286705	100.00	

#### **DIVIDEND PROFILE**

Particulars of dividend declared by the Company: -

Financial year	Book closure/ Record date	Dividend %	Dividend per share (₹)	Date of declaration	Date of payment
*2023 - 24	16.07.2024	400	8.00	02.08.2024	-
2022 - 23	14.07.2023	200	4.00	03.08.2023	08.08.2023
2021 - 22	15.07.2022	200	4.00	03.08.2022	05.08.2022
2020 - 21	28.07.2021	325	6.50	11.08.2021	17.08.2021
2019 - 20	05.08.20 - 12.08.20	300	6.00	12.08.2020	18.08.2020
2018 - 19	31.07.19 - 07.08.19	250	5.00	07.08.2019	13.08.2019
2017 - 18	01.08.18 - 08.08.18	250	5.00	08.08.2018	13.08.2018
2016 - 17	26.07.17 - 02.08.17	375	7.50	02.08.2017	05.08.2017
2015 - 16	27.07.16 - 03.08.16	375	7.50	03.08.2016	06.08.2016
2014 - 15	16.07.15 - 23.07.15	375	7.50	23.07.2015	27.07.2015
2013 - 14 (Final)	23.07.14 - 30.07.14	150	3.00	30.07.2014	31.07.2014
2013 - 14 (Interim)	14.02.14	150	3.00	03.02.2014	21.02.2014
2012 - 13	31.07.13 - 07.08.13	200	4.00	07.08.2013	08.08.2013
2011 - 12	17.07.12 - 24.07.12	160	3.20	24.07.2012	25.07.2012
2010 - 11	20.07.11 - 27.07.11	150	3.00	27.07.2011	28.07.2011
2009 - 10	21.07.10 - 28.07.10	135	13.50	28.07.2010	29.07.2010
2008 - 09	22.07.09 - 29.07.09	125	12.50	29.07.2009	30.07.2009
2007 - 08	15.07.08 - 22.07.08	100	10.00	22.07.2008	23.07.2008
2006 - 07	12.07.07 - 19.07.07	50	5.00	19.07.2007	20.07.2007
2005 - 06	11.07.06 - 12.07.06	65	6.50	25.07.2006	26.07.2006
2004 - 05	19.07.05 - 20.07.05	65	6.50	28.07.2005	29.07.2005
2003 - 04	15.07.04 - 16.07.04	65	6.50	29.07.2004	30.07.2004
2002 - 03	17.07.03 - 18.07.03	50	5.00	06.08.2003	07.08.2003
2001 - 02 (Final)	20.08.02 - 21.08.02	25	2.50	02.09.2002	03.09.2002
2001 - 02 (Interim)	07.02.02	25	2.50	17.01.2002	15.02.2002

<sup>\*</sup>Subject to approval by shareholders.

Notes: 1. Dividend for financial year 2006-07 onwards was on the enhanced share capital, consequent to the bonus issue in the ratio of 1:1.

2. Effective August 31, 2010, the face value of the share was reduced from ₹ 10/- each to ₹ 2/- each.

#### **CODE OF CONDUCT FOR PREVENTION OF INSIDER TRADING**

The Code of Conduct adopted by the Company, as prescribed by SEBI (Prohibition of Insider Trading) Regulations, 2015, ('PIT Regulations'), is designed to maintain the highest ethical standards. The Code is applicable to Promoters, Directors, Key Managerial Personnel, Designated Persons ('DPs') and their immediate relatives. It elaborately prescribes the procedures to be followed by them while dealing in shares of the Company. In compliance with the PIT Regulations, they are prohibited from dealing in shares of the Company during the period in which the trading window is closed. To ensure easy access and increased awareness, the Code has been hosted on the Company's intranet.

As envisaged by the PIT Regulations, the Company has adopted 'Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information', which has been hosted on the Company's website www.lupin.com . Promoters, Directors, Key Managerial Personnel and DPs are restricted in dealing with the shares of the Company while in the possession of any unpublished price sensitive information.

### **RECONCILIATION OF SHARE CAPITAL AUDIT REPORT**

As mandated by Clause 76(1) of SEBI (Depositories and Participants) Regulations, 2018, to reconcile the total admitted capital with NSDL, CDSL and those held in physical form, with the total issued, paid-up and listed capital of the Company, an audit of the share capital of the Company is conducted by a practising Company Secretary for every calendar quarter.

The Reconciliation of Share Capital Audit Report of the practising Company Secretary, inter alia, confirms that the Register of Members is duly updated and that demat/remat requests were duly confirmed to the depositories within the stipulated time. The Report also covers details of changes in the share capital during each quarter. The Report is submitted to BSE and NSE and is also placed at meetings of the Board of Directors and the Stakeholders' Relationship Committee of the Company.

### **UNCLAIMED DIVIDENDS**

Pursuant to the provisions of Section 124(6) of the Act read with Rule 6 of the Investor Education & Protection Fund ('IEPF') Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, dividends declared by the Company up to the financial year 2015-16, which remained unclaimed/unpaid were transferred to the IEPF authority, as and when the same were due.

The Company sends reminders to its esteemed shareholders requesting them to claim their unclaimed/unpaid dividends before transferring the same to the IEPF authority. Unclaimed/unpaid dividends for the financial years 2016-17 onwards will be transferred to the IEPF authority, as under: -

Financial Year	Date of Declaration	Due date for transfer to IEPF
2016 - 17	02.08.2017	07.09.2024
2017 - 18	08.08.2018	13.09.2025
2018 - 19	07.08.2019	12.09.2026
2019 - 20	12.08.2020	17.09.2027
2020 - 21	11.08.2021	16.09.2028
2021 - 22	03.08.2022	08.09.2029
2022 - 23	03.08.2023	08.09.2030

### **OUTSTANDING GDRs/ADRs/WARRANTS/CONVERTIBLE INSTRUMENTS**

Stock options have been granted by the Company to its employees and those of its subsidiaries under various employee stock option plans. In compliance with SEBI (Share Based Employee Benefits) Regulations, 2014 and SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 as also in terms and conditions of the respective plans, the Company allots shares from time to time, upon the employees exercising their vested options. The Company has not issued any GDR/ADR and that no warrants and convertible instruments are outstanding.

#### **PLANT LOCATIONS**

The Company's plants are located at: -

- T-142, MIDC Industrial Estate, Tarapur Industrial Area, Boisar, Dist-Palghar, Maharashtra 401 506.
- 198-202, New Industrial Area II, Mandideep, Dist-Raisen, Madhya Pradesh 462 046.
- iii) Plot Nos. 9, 123,123/1,124, 125, GIDC Industrial Estate, Ankleshwar, Gujarat - 393 002.
- iv) A-28/1, MIDC Area, Chikalthana, Aurangabad, Maharashtra - 431 210.
- v) B-15, Phase I-A, Verna Industrial Area, Verna Salcette, Goa - 403 722.
- vi) EPIP, Kartholi, SIDCO Industrial Complex, Bari Brahmana, Dist-Samba, Jammu (J&K) 181 133.
- vii) Gat Nos. 1156 to 1160, Village Ghotawade, Taluka Mulshi, Dist-Pune, Maharashtra 412 115
- Plots Nos. M-1, M-2, M-2A and M-3-A, Special Economic Zone, Phase II, Misc. Zone, Apparel Park, Pithampur, Dist-Dhar, Madhya Pradesh - 454 775.
- ix) Plot Nos. 6A1, 6A2 and 6B, Sector-17, Special Economic Zone, MIHAN Notified Area, Nagpur, Maharashtra - 441 108.
- 4th Mile, Bhasmey Kamarey-Bhasmey Block Duga Ilaka, Dist-Pakyong, Sikkim 737 132.
- Lupin Manufacturing Solutions Limited, Block 21, Village Dabhasa, Padra Taluka, Dist. Vadodara, Gujarat 391 440 and Plot #130, Road #11, J. N. Pharma City Parwada, Visakhapatnam, Andhra Pradesh - 531 019.
- xii) Novel Laboratories Inc., 400, Campus Drive, Somerset, New Jersey 00873 1145, USA.
- xiii) Laboratorios Grin S.A. de C.V., Rodriquez Saro#630, Col Del Valle, Mexico DF, CP 03100, RFC LGR8309144M3.
- Medquimica Industria Farmaceutica LTDA, RUA FERNANDO LAMARCA, 255 Bairro Distrito Industrial Juiz de Fora, Minas Gerais, CEP 36092-030, Brazil.

### **ADDRESS FOR CORRESPONDENCE**

Members may address their queries/communications to:

#### **Registrar and Share Transfer Agent**

Link Intime India Pvt. Ltd. **Unit: Lupin Limited** C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai - 400 083 Tel: (022) - 4918 6270

Toll Free No. 1800 1020 878

E-mail: rnt.helpdesk@linkintime.co.in

For and on behalf of the Board of Directors

Nilesh D. Gupta **Managing Director** 

(DIN: 01734642)

Mumbai, May 6, 2024

### CERTIFICATE PURSUANT TO REGULATION 17(8) OF SEBI (LISTING OBLIGATIONS **AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015**

We, Nilesh D. Gupta, Managing Director and Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head -Corporate Affairs do hereby certify to the Board that: -

- (a) We have reviewed the Financial Statements and the Cash Flow Statement for the year ended March 31, 2024 and that to the best of our knowledge and belief: -
  - (i) the said statements do not contain any materially untrue statements or omit any material fact, or contain statements that might be misleading; and
  - (ii) the said statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's code of conduct.
- (c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting and have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) We have indicated to the Auditors and the Audit Committee: -
  - (i) significant changes in internal control over financial reporting during the year, if any;
  - (ii) significant changes in accounting policies during the year, if any, and that the same have been disclosed in the notes to the financial statements; and
  - (iii) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

For LUPIN LIMITED For LUPIN LIMITED

Nilesh D. Gupta

**Managing Director** (DIN: 01734642)

Ramesh Swaminathan

Executive Director, Global CFO & CRO and Head - Corporate Affairs

(DIN: 01833346)

### DECLARATION FOR COMPLIANCE WITH THE CODES OF CONDUCT

I hereby declare that all the Directors and the Senior Management of the Company have affirmed compliance with the Codes of Conduct as applicable to them for the year ended March 31, 2024.

For LUPIN LIMITED

Nilesh D. Gupta Managing Director (DIN: 01734642)

### INDEPENDENT AUDITORS' CERTIFICATE ON COMPLIANCE WITH THE CORPORATE **GOVERNANCE REQUIREMENTS UNDER SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015**

### To the Members of Lupin Limited

- This certificate is issued in accordance with the terms of our engagement letter dated 15 September 2021 and addendum to the engagement letter dated 9 May 2023.
- We have examined the compliance of conditions of Corporate Governance by Lupin Limited ("the Company"), for the year ended 31st March 2024, as stipulated in regulations 17 to 27, clauses (b) to (i) of regulation 46(2) and paragraphs C, D and E of Schedule V of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time ("Listing Regulations") pursuant to the Listing Agreement of the Company with Stock Exchanges.

### Management's Responsibility

3. The compliance of conditions of Corporate Governance as stipulated under the listing regulations is the responsibility of the Company's Management including the preparation and maintenance of all the relevant records and documents. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of Corporate Governance stipulated in the Listing Regulations.

### **Auditors' Responsibility**

- 4. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- Pursuant to the requirements of the Listing Regulations, it is our responsibility to provide a reasonable assurance whether the Company has complied with the conditions of Corporate Governance as stipulated in Listing Regulations for the year ended 31 March 2024.
- We conducted our examination of the above corporate governance compliance by the Company in accordance with the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) and Guidance Note on Certification of Corporate Governance both issued by the Institute of the Chartered Accountants of India (the "ICAI"), in so far as applicable for the purpose of this certificate. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
- 7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

### **Opinion**

- 8. In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above-mentioned Listing Regulations.
- 9. We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

### **Restriction on use**

10. The certificate is addressed and provided to the Members of the Company solely for the purpose of enabling the Company to comply with the requirement of the Listing Regulations and should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For BSR & CoLLP

**Chartered Accountants** 

Firm's Registration No: 101248W/W-100022

**Sudhir Soni** 

**Partner** 

Membership No. 41870 UDIN: 24041870BKGDKL5671

# Business Responsibility & Sustainability Report (BRSR) FY24

### **Section A: General Disclosures**

<ol> <li>Details of the listed entity</li> </ol>	I.	Details	of the	listed	entity
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••	Details of the listed entity	
1.	Corporate Identity Number (CIN) of the Listed Entity	L24100MH1983PLC029442
2.	Name of the Listed Entity	Lupin Limited
3.	Year of incorporation	1983
4.	Registered office address	Kalpataru Inspire, 3 <sup>rd</sup> Floor, Off Western Express Highway, Santacruz (East), Mumbai - 400 055. India
5.	Corporate address	Kalpataru Inspire, 3 <sup>rd</sup> Floor, Off Western Express Highway, Santacruz (East), Mumbai - 400 055. India
6.	E-mail	hosecreterial@lupin.com
7.	Telephone	+ 91 22 6640 2323
8.	Website	www.lupin.com
9.	Financial year for which reporting is being done	FY 2023-24
10.	Name of the Stock Exchange(s) where shares are listed	BSE and NSE
11.	Paid-up Capital	₹ 911.4 mn.
12.	Name and contact details (telephone, email address) of the person who may be contacted in case of any queries on the BRSR report	Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head – Corporate Affairs +91 22 6640 2323, hosecretarial@lupin.com
13.	Reporting Boundary	Standalone
14	Name of assurance provider	DNV Business Assurance India Private Limited
15	Type of assurance obtained	Reasonable Assurance for Core Indicators

### II. Products/services

### 16. Details of business activities (accounting for 90% of the turnover):

SI. No.	Description of Main Activity	Description of Business Activity	% of Turnover of the entity
1	Manufacture of Pharmaceuticals	Manufacturing and sales of Pharmaceuticals	97.61%

### 17. Products/Services sold by the entity (accounting for 90% of the entity's Turnover):

SI. No.	Product/Service	NIC Code	% of total Turnover contributed
1	Manufacture of Pharmaceuticals	210 Medical and Healthcare	100

### III. Operations

### 18. Number of locations where plants and/or operations/offices of the entity are situated:

Location	Number of plants	Number of offices	Total
National	12	4	16
International	3	7	10

### 19. Markets served by the entity:

### a. Number of locations

Locations	Number
National (No. of States)	28 and 8 Union territories
International (No. of Countries)	65

### What is the contribution of exports as a percentage of the total turnover of the entity?

Of the total sale of ₹ 143,164.3 million, 51.6% comprises of export sales.

#### c. A brief on types of customers

Customers are a vital part of our growth strategy and value chain. We operate worldwide, serving multiple health sectors such as cardiology, respiratory, diabetes, gynecology, and gastrointestinal, aiding a wide range of patients. Our customer base encompasses wholesalers, distributors, pharmacy networks, individual patients, medical practitioners, hospitals, governmental bodies, and fellow pharmaceutical firms. Our commitment lies in providing effective, high-quality generic pharmaceutical ingredients and products to our partners and global healthcare networks.

#### IV. Employees

### 20. Details as at the end of Financial Year:

a. Employees and workers (including differently abled):

SI.	Particulars	Total (A)	Male		Female	
No.	Particulars	iotai (A)	No. (B)	% (B/A)	No. (C)	% (C/A)
	,	EMPLOYEES				
1.	Permanent (D)	18256	17273	95%	983	5%
2.	Other than Permanent (E)	393	232	59%	161	41%
3.	Total employees(D + E)	18649	17505	94%	1144	6%
		WORKERS			•	
4.	Permanent (F)	954	942	99%	12	1%
5.	Other than Permanent (G)	259	221	85%	38	15%
6.	Total workers (F + G)	1213	1163	96%	50	4%

### Differently abled Employees and workers:

SI.	Particulars	Total (A)	Male		Female	
No.	rarticulars	iotai (A)	No. (B)	% (B/A)	No. (C)	% (C/A)
		DIFFERENTLY ABLED EMPLOYEE	s			
1.	Permanent (D)	5	5	100%	0	0
2.	Other than Permanent (E)	0	0	0	0	0
3.	Total differently abled employees (D + E)	5	5	100%	0	0
		DIFFERENTLY ABLED WORKERS	•			
4.	Permanent (F)	0	0	0	0	0
5.	Other than permanent (G)	1	1	100%	0	0
6.	Total differently abled workers (F + G)	1	1	100%	0	0

### 21. Participation/Inclusion/Representation of women

	Total (A)	No. and percentage of Females		
	iotai (A)	No. (B)	% (B / A)	
Board of Directors	8	3	37.5	
Key Management Personnel	4	1	25	

### 22. Turnover Rate (in %) for permanent employees and workers (Disclose trends for the past 3 years)

	F	Y 2023-24			FY 2022-23			FY 2021-22	
	Male	Female	Total	Male	Female	Total	Male	Female	Total
Permanent Employees	18.36%	22.50%	19%	24.31%	27.35%	24.47%	-	-	_
Permanent Workers	8%	8%	8%	12.4%	0	12.21%	-	-	-

### V. Holding, Subsidiary and Associate Companies (including joint ventures)

23. (a) Names of holding/subsidiary/associate companies/joint ventures

SI. No.	Name of the holding/ subsidiary/associate companies/ joint ventures (A)	Indicate whether holding/ Subsidiary/Associate/ Joint Venture	% of shares held by listed entity	Does the entity indicated at column A, participate in the Business Responsibility initiatives of the listed entity? (Yes/No)
1	Lupin Inc., USA	Subsidiary	100%	No
2	Lupin Pharmaceuticals Inc., USA	Subsidiary	100%	No
3	Pharma Dynamics (Proprietary) Limited, South Africa	Subsidiary	100%	No
4	Hormosan Pharma GmbH, Germany	Subsidiary	100%	No
5	Multicare Pharmaceuticals Philippines, Inc., Philippines	Subsidiary	51%	No
6	Generic Health Pty Limited, Australia	Subsidiary	100%	No
7	Naomi B.V., Netherlands	Subsidiary	100%	No
8	Lupin Atlantis Holdings SA, Switzerland	Subsidiary	100%	No
9	Lupin Healthcare (UK) Limited, UK	Subsidiary	100%	No
10	Lupin Australia Pty Limited, Australia	Subsidiary	100%	No
11	Lupin Pharma Canada Limited, Canada	Subsidiary	100%	No
12	Lupin Mexico S.A. de C.V., Mexico	Subsidiary	100%	No
13	Bellwether Pharma Pty Limited, Australia	Subsidiary	100%	No
14	Lupin Philippines Inc., Philippines	Subsidiary	100%	No
15	Lupin Diagnostics Limited, India	Subsidiary	100%	No
16	Generic Health SDN. BHD., Malaysia	Subsidiary	100%	No
17	Laboratories Grin S.A. de C.V., Mexico	Subsidiary	100%	No
18	Medquimica Industria Farmaceutica LTDA, Brazil	Subsidiary	100%	No
19	Novel Laboratories, Inc., USA	Subsidiary	100%	No
20	Lupin Research Inc., USA	Subsidiary	100%	No
21	Avenue Coral Springs, LLC, USA	Subsidiary	100%	No
22	Lupin Management, Inc., USA	Subsidiary	100%	No
23	Lupin Europe GmbH, Germany	Subsidiary	100%	No
24	Lupin Biologics Limited, India	Subsidiary	100%	No
25	Lupin Oncology Inc., USA	Subsidiary	99.33%	No
26	Lupin Digital Health Limited, India	Subsidiary	100%	No
27	Southern Cross Pharma Pty Ltd., Australia	Subsidiary	100%	No
28	YL Biologics Ltd., Japan	Joint Venture	45%	No
29	Lupin Foundation, India	Subsidiary	100%	No
30	Medisol S.A.S., France	Subsidiary	100%	No
31	Lymed S.A.S., France	Subsidiary	100%	No
32	Lupin Manufacturing Solutions Limited, India	Subsidiary	100%	No
33	Lupin Life Sciences Limited	Subsidiary	100%	No

### VI. CSR Details

24. i. Whether CSR is applicable as per section 135 of Companies Act, 2013: Yes

ii. Turnover (in ₹): 143,164.3 million iii. Net worth (in ₹): 206,030.9 million

#### VII. Transparency and Disclosures Compliances

### 25. Complaints/Grievances on any of the principles (Principles 1 to 9) under the National Guidelines on Responsible Business Conduct:

			FY 2024			FY 2023	
Stakeholder group from whom complaint is received	Grievance Redressal Mechanism in Place (Yes/No) (If Yes, then provide web-link for grievance redress policy)	Number of complaints filed during the year	Number of complaints pending resolution at close of the year	Remarks	complaints	Number of complaints pending resolution at close of the year	Remarks
Communities	There is a hotline available to address any concerns or issues that may arise.	4	0		0	0	
Investors (other than shareholders)	https://www.lupin.com/investors/	0	0		0	0	
Shareholders	https://www.lupin.com/investors/	36	0		20	0	
Employees and workers	Yes https://www.lupin.com/pdf/ Whistleblower-Policy.pdf	13	3		2	0	
Customers	https://lupinindia.azurewebsites.net/contact-us/	33502	128		30000	0	
Value Chain Partners	Yes https://www.lupin.com/wp-content/ uploads/2022/08/third-party-codeof- onduct-policysigned.pdf	3	1		0	0	
Other (please specify)		24	10		0	0	

### 26. Overview of the entity's material responsible business conduct issues

Please indicate material responsible business conduct and sustainability issues pertaining to environmental and social matters that present a risk or an opportunity to your business, rationale for identifying the same, approach to adapt or mitigate the risk along-with its financial implications, as per the following format

SI. No.	Material identified issue	Indicate whether risk or opportunity (R/O)	Rationale for identifying the risk/opportunity	In case of risk, approach to adapt or mitigate	Financial implications of the risk or opportunity (Indicate positive or negative implications)
1	Pollution	Risk	The manufacturing	We are continuously identifying	Negative
			processes can result in the release of harmful chemicals and waste	opportunities to effectively manage our environmental impact through pollution control measures.	Air and water contamination can lead to health and safety issues for surrounding
			into the environment, contaminating air, water, and soil. This pollution not only endangers ecosystems but also has potential health implications for communities living nearby.	We are continuously monitoring our air emissions, GHG emissions wastewater generation. We are focusing on efficient water consumption, reducing water withdrawal and increasing water recovery. For waste management, we are focusing on increasing the share of recycling and reuse within our own operations, and co-processing of hazardous waste.	safety issues for surrounding communities, flora and fauna, and lead to adverse legal, regulatory and financial consequences, loss of reputation and stakeholder trust, ultimately leading to a loss of license to operate.
2	Water Management	Opportunity	By continuing high water consumption in areas of water stress, the risk of increase in operational costs continue to rise, this can lead to issues in manufacturing capabilities which can lead to an overall loss in revenue.	We have established targets to recycle water consumption by 50% by 2030. We have implemented Zero Liquid Discharge at 6 of our sites and treating any waste water produced during manufacturing. We are also taking steps for responsible use of water in areas of high water stress we aim to reduce the water burden.	Negative Increased water stress may affect nearby communities and productivity of manufacturing sites leading to regulatory and financial consequences.

	Material identified issue	Indicate whether risk or opportunity (R/O)	Rationale for identifying the risk/opportunity	In case of risk, approach to adapt or mitigate	Financial implications of the risk or opportunity (Indicate positive or negative implications)
3	Pharmaceuticals in environment/ Anti Microbial Resistance (AMR)	Risk	Inaction from Lupin as a pharma company towards AMR stewardship can lead to loss in reputation which in turn leads to loss in customer loyalty and customers.	We actively assess the ecological impact of the Active Pharmaceutical Ingredients (APIs) used in the manufacturing processes, discharge into water bodies, potential bioaccumulation in ecosystems, and overall toxicity to organisms. We frequently analyze the Anti Microbial contents in the treated water discharges and ensure that the PNEC values of those AMRs are below the limit of quantification. 6 out of 13 manufacturing plants are Zero Liquid discharge plants where in the treated effluent is recycled in the utilities and there is no discharge outside the premises. Additionally, we are undertaking life cycle assessments of Top-10 revenue generating products across the value chain to understand the cumulative environmental impact of APIs in the cradle to gate approach. The life cycle assessments will help us to assess the opportunities for reducing the ecological footprint.	Negative  AMR can leads to higher mortality rates as infections that were once treatable become resistant to antibiotics, making them harder to cure, resulting in prolonged illnesses and increased complications. Resistant bacteria can spread within communities and healthcare settings, leading to outbreaks that are difficult to control.
4	Waste Minimization	Risk	Directing more waste to landfills and incinerators will increase the company's contribution to air pollution and GHG emissions, along with underground water eutrophication.	Our approach to waste management is guided by the 3R principle of 'Reduce, Reuse and Recycle. Our waste streams, which include hazardous waste, non-hazardous waste, e-waste, biomedical waste, and others, are inventoried periodically and are sent to third parties for recycling/disposal in compliance with applicable government regulations.	Negative Improper waste management can lead to material wastage, fines and compliance penalties.
5	Green Chemistry	Opportunity	Investing in green chemistry and inculcating sustainable manufacturing processes can lead to an optimized and efficient manufacturing process. This can have a positive impact on revenues and in turn help increase investments in better tools and technologies.		Positive  By bringing down product carbon and water footprints, reducing use of hazardous chemicals and solvents and replacing them with renewable green solvents and feedstocks, we stand to benefit both environmentally and economically.
6	Customer Health and Safety	Opportunity	By providing safe and effective drugs the brand loyalty amongst customers increases and leads to greater revenues and builds trust between the company and society.		Propagating customer safety initiatives builds trust with customers, lowers healthcare costs and positively impacts revenue.
7	Occupational Health and Safety	Risk	management of health and safety practices can lead to a high number of safety	All our sites are ISO18001 certified and have management systems in place for avoiding unsafe incidents. Regular training is given to all site teams to mitigate unsafe acts and report on unsafe incidents. Employees are encouraged to report on near misses and potential near misses to avoid any future incidents. Industrial hygiene & personnel safety standards are maintained as per global best practices to keep the workplace safe.  Our record state that our incident rate & accident rate are reducing YoY in line with our commitment for the same.	Positive  Having a robust strategy to ensure occupational health and safety will lead to higher employee productivity along with higher retention rates.

	Material identified issue	Indicate whether risk or opportunity (R/O)	Rationale for identifying the risk/opportunity	In case of risk, approach to adapt or mitigate	Financial implications of the risk or opportunity (Indicate positive or negative implications)
8	Human Rights	Risk	Without proper safeguards for employee human rights protections, the company will lose reputation and credibility in the market and see a drastic drop in revenues.	We have established policies and safeguards to ensure the protection of human rights for each of our employee's and workers, our code of conduct outlines Lupin's stance on the protection of human rights and actions and redressals that are available to our employee's incase they feel like their human rights have been infringed.	Negative Violation of human rights has a significant impact on the companies credibility and can lead to harsh penalties, litigation and have a significant dent on stakeholder confidence.
9	Human Capital Development	Opportunity	By providing training and flexibility in work methods to employee's the company will see growth in all facets. This will have a positive contribution to revenues and credibility of the company within the pharma market.		Positive  By developing resources, the company can lower hiring costs, and generate more internal mobility.
10	Product Accessibility and Affordability	Opportunity	By extending our scope of access to high disease burden nations, we can build positive trust within society. It also leads to greater opportunities for developing supply chains in untapped markets while increasing credibility amongst our stakeholders.		Product innovation and research efforts enhance the brand value by offering a wide range of products that are both easily accessible and reasonably priced. These products enable us to cater to unmet patient needs and also facilitates access for low and middle income countries.
11	Responsible Supply Chain Management	Opportunity	Having a responsible supply chain leads to lower costs in maintaining long term partners and an overall increase in revenue due to a more robust flow of products.		Positive  By responsible supply chain practices the company is ready to deal with supply chain disruptions brought on by unprecedented circumstances. In addition, the Company's adherence to its responsible sourcing enhances its social and environmental performance.
12	Compliance (Regulatory & Ethical)	Opportunity	By inculcating industry best practices and creating a governance structure around compliance ensures that the company's credibility remains intact.		Positive  By following best practices and ensuring compliance, the company avoids fines and builds trust with customers and within stakeholders.
13	Business Ethics: Anti-bribery and corruption	Opportunity	Ensuring that governance practices and policies are in place to maintain ethical business conduct and minimise conflicts of interest can lead to the company expanding business in new markets and having a positive compliance portfolio.		Positive  Having robust governance strategies and policies drives compliance and ensures the good standing of the company.
14	Data Privacy and Protection	Risk	Information protection risks have become more critical due to the shift to remote work driven by the COVID-19 pandemic. The increased reliance on digital communication and data sharing has heightened the company's exposure to cyber threats.	We are ISO 27001 certified and conduct regular checks of our data. We also provide employee's and workers with extensive training on the handling and use of company data to ensure maximum protection.	Negative An attack on Lupin's IT systems or failure to comply with data privacy laws can lead to the loss of vital business intelligence, financial setbacks, and reputational damage.

SI. No.	Material identified issue	Indicate whether risk or opportunity (R/O)	Rationale for identifying the risk/opportunity	In case of risk, approach to adapt or mitigate	Financial implications of the risk or opportunity (Indicate positive or negative implications)		
	Ethical Marketing and Product Labeling	Risk	Miscommunicating drug uses or prescriptions along with any incorrect labeling can cause serious harm to patients health and safety, which has reputational risks alongside risks related to loss in revenues.	By having a ethical marketing policy,	Negative		
				audits and unique identifiers we ensure the company and its partners are able to identify any miscommunication of usages for drugs produced by the company.	Miscommunication and improper labellling of product use can lead to customer health and safety issues and fines.		
16	Combatting Counterfeit Medicines	Opportunity	By ensuring traceability and authenticity of the drug we can create a strong impression in the market as overseers. This leads to a boost in the company's credibility.		Positive		
					Curtailing the distribution counterfeit medicines ensures accountability and avoids product recall costs.		
17	Risk	Opportunity	A robust risk management and Business Continuity plan will uphold credibility and trust in the company's long term compliance portfolio.		Positive		
	Management And Business Continuity				This ensures that the company does not incur compliance related penalties.		

### **Section B: Management And Process Disclosures**

This section is aimed at helping businesses demonstrate the structures, policies and processes put in place towards adopting the NGRBC Principles and Core Elements.

Disclosure Questions	P 1	P 2	P 3	P 4	P 5	P 6	P 7	P 8	P 9
Policy and management processes						•	'		
<ol> <li>a. Whether your entity's policy/policies cover each principle and its core elements of the NGRBCs. (Yes/No)</li> </ol>	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
b. Has the policy been approved by the Board? (Yes/No)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
c. Web Link of the Policies, if available	All business responsibility policies are made publicly available to all our stakeholders via our company website								
	P1 - P9 - Lupin Code of Conduct https://www.lupin.com/investors/code-of-conduct/								
P1 - Whistleblower Policy https://www.lupin.com/wp-content/uploads/2022/02/Whistleblower-Policy-W								olicy-Web	site.pdf
	P2 – Refer to Third Party Code of Conduct https://www.lupin.com/wp-content/uploads/2022/08/third-party-code-of-onduct-polic signed.pdf								
	P3 – P5 – Refer to Human Rights Policy https://www.lupin.com/wp-content/uploads/2022/08/human-rights-policy-signed.pdf								
	P4, P7, P8 – Refer to Corporate Social Responsibility Policy https://www.lupin.com/wp-content/uploads/2021/10/csr-policy.pdf								
	P6 – Refer to EHSS Policy https://www.lupin.com/wp-content/uploads/2022/08/environment-health-safety- sustainabilitypolicy-signed-rev.pdf							y-and-	
	P9 - Refer to Privacy Policy https://www.lupin.com/privacy-policy/								
2. Whether the entity has translated the policy into procedures. (Yes/No)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B. Do the enlisted policies extend to your	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

- Do the enlisted policies extend to your value chain partners? (Yes/No)
- codes/certifications/labels/standards (e.g. Forest Stewardship Council, Fairtrade, Rainforest Alliance, Trustea) standards (e.g. SA 8000, OHSAS, ISO, BIS) adopted by your entity and mapped to each principle.
- Specific commitments, goals and targets set by the entity with defined timelines, if any.
- Name of the national and international The company has received the following certifications:
  - 1. ISO 8 Class 100,000 Clean Rooms Standards.
  - 2 Good Manufacturing Practice (GMP) compliance across facilities.
  - 3. Several facilities have received US FDA, UK MHRA, WHO, and Japanese PDMA accreditations.
  - ISO 14001Certification for all Indian sites.
  - 5. ISO 45001 Certification for all Indian sites.

### **Environmental Targets**

- Reduce direct and indirect GHG emissions by 38% (Baseline year of FY 22-23) by 2030.
- Decarbonize in alignment with our decarbonization strategy and Scope 3 reduction
- Recycle 50% of the total water withdrawn in Indian sites by 2025.
- Redirect 70% of total incinerable hazardous waste generated in operations in India for co-processing, such as cement plants by 2025.

#### **Product Accessibility and Affordability**

#### **Access to Medicines**

· Targeting 80+ registrations of anti-TB and ARV medicines in 2024.

### **Implementation of Patient Assistance Programs**

· Two programs by 2025, benefitting 100,000 patients each.

### **Education for Patients and Doctors**

· Reaching 1 million Patients by 2028 and 20,000 doctors by 2030.

#### **Local Manufacturing Partnership**

· Developing partnerships in Africa by 2027 to improve accessibility.

#### 3. Innovation Management

#### **Product Launches**

· Complex product launches in the areas of inhalation, injectables, among others.

#### **Product Portfolio**

· Portfolio should be more than 70% complex dosage forms by 2024

#### **Biosimilar and Novel Complex Products**

Complete 3 biosimilar filings in regulated markets by 2028

### 4. Patient Centricity

### **Diagnosis**

- By 2030, assist in the diagnosis of lung disease using fractional exhaled nitric oxide (FENO) and Spirometry tests for more than 1 million patients.
- · Target the diagnosis of breast cancer in 1,400 women in FY24.

#### Rehabilitation

- "Lungs on Care" campaign: Provide in-clinic services for Interstitial Lung Diseases (ILD) rehabilitation in 300 clinics by 2030.
- Atharv Ability, our neuro rehabilitation center is targeting an outreach to 10,000 patients in FY24.

#### **End to End Care**

· Lyfe provides post-ACSz (acute coronary syndrome) patient care, aiming to reach 25,000 patients in FY24.

#### 5. Process/Open Innovations

- Target 15-20 process innovations annually, resulting in \$2-3 million in savings.
- · Pursue open innovation partnerships in API, formulations, digital solutions, and

#### 6. Social

- Diversity target: 15% women employees across all business units by 2030
- · Conduct accessibility audit for PWD for all India locations by 2030
- · Achieve & maintain an employee satisfaction score of 80% or higher on annual surveys by 2025
- Achieve 50,000 hours of employee volunteering by 2030
- · 10% year-on-year reduction in the Lost Time Injury Frequency Rate (LTIFR), Accident Frequency Rate, and Incident Frequency Rate

#### 7. Driving Regulatory Compliance, Quality, and Patient Safety **Data Integrity**

· No data integrity-related observations in any regulatory audits.

#### **Warning Letters**

· Zero sites with Warning Letter status (WL) by FY25.

#### cGMP Training

• Ensure 100% completion of mandatory training for all employees.

#### Quality

- · Maintain zero class I recalls.
- · Lupin's India sites undergo annual audits, while supplier sites are audited every three years and during vendor qualification.

### 8. Supply Chain

- · Undertaking ESG assessment of Critical Tier 1 Direct Material manufacturers (i.e top 80% direct material manufacturers by spend)
- Considering ESG aspects for onboarding new vendors by 2025

6. Performance of the entity against the specific commitments, goals and targets along-with reasons in case the same are not met.

To continuously progress in its journey towards sustainability conducting business, the company has taken various measures across segments, some of which have also received external recognition:

#### **Environment**

- Reduced 20.8% of scope 1 and scope 2 emissions in our global operations
- Recycled and Reused 43.8% of the total water withdrawn in Indian sites
- In FY24, we sent 7,332 MT (89.4%) of incinerable hazardous waste for co-processing, as compared to 4,175 MT (60.9%) in FY23

### **Product Accessibility and Affordability**

- In FY24, we have secured over 80+ registrations of anti-TB and ARV medicines across various nations.
- · Three patient assistance programs launched benefitting 29,383 patients
- Educated 557,013 patients and 9,247 doctors

### **Patient Centricity**

- · Completed diagnosis of lung disease in 874,212 patients
- Diagnosed breast cancer in 2,700 women, crossing the goal set.
- · Provided in-clinic services for ILD rehabilitation in 50 clinics
- · Atharv Ability services helped 19,448 patients.
- · Lyfe reached 2,988 patients

### **Innovation Management**

- · 2 in pipeline and cloning and process development was completed.
- · 2 directed towards the India market.
- · Recruitment completed in the phase III trial of a biosimilar.
- · Agreement signed for the commercialization of a biosimilar in the MENA region.

#### Social

- Gender diversity: 7% of Lupin Limited's employees are women.
- Our LTIFR rate for FY24 stands at 0.07, Accident frequency rate= 2.08, Incident frequency rate = 0.88 and Severity rate = 3.10. Y-o-Y reduction achieved-LTIFR: 4%, AFR: 26%, IFR: 21%.
- Achieved an employee satisfaction score of 80%
- Spent 19188 hours in employee volunteering as part of community initiative

### Process/Open Innovations

Continuous exploration for new ideas, breakthrough concepts, and perspectives has
instigated innovative thinking in the process development team; to create simple
and safe processes with new solutions and approaches. The implementation of the
ideas in top leadership molecules' ideas has led to the creation of value of approx. 10
million USD.

### Driving Regulatory Compliance, Quality, and Patient Safety

- · 2 sites with Warning Letter status (WL)
- · 1 class I recall
- 10090 employees trained on Data Integrity SOP and annual CGMP training across manufacturing sites.

### **Supply Chain**

- ESG assessment completed for ~300 Tier 1 suppliers
- · Implementation initiated on supplier onboarding platform

### Governance, Leadership and Oversight

 Statement by director responsible for the business responsibility report, highlighting ESG related challenges, targets and achievements (listed entity has flexibility regarding the placement of this disclosure)

Please refer to the CFO message vprovided in the Integrated Report FY24.

 Details of the highest authority responsible for implementation and oversight of the Business Responsibility policy (ies). Ramesh Swaminathan, Executive Director, Global CFO & CRO and Head - Corporate Affairs

 Does the entity have a specified Committee of the Board/ Director responsible for decision making on sustainability related issues? (Yes/No). If yes, provide details.

Yes, The Company consistently monitors its ESG performance, which undergoes review by the ESG Core Committee. Oversight of sustainability matters falls under the responsibility of the CFO, who leads decision–making. Monthly meetings are held to discuss progress and actions on ESG initiatives, targets, and implementation.

10. Details of Review of NGRBCs by the Company:

Subject for Review	Dire		Comr					aken ny otl					rly/ Q	uarte	rly/			
	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р	Р
	1	2	3	4	5	6	7	8	9	1	2	3	4	5	6	7	8	9
Performance against above policies and	The	ESG C	omn	nittee	cons	isten	tly mo	onitor	s the	Com	pany	's per	form	ance	acro	ss all	nine	

Performance against above policies and follow up action

principles of the NGRBC, with periodic reviews conducted by the CFO and relevant departmental heads.

Compliance with statutory requirements of relevance to the principles, and, rectification of any non-compliances

Lupin endeavors to uphold strict adherence and compliance with the laws in all regions where we operate. We ensure compliance with statutes and regulations related to the nine principles of the NGRBC.

This marks the third year of our BRSR reporting, aimed at revealing our performance concerning the nine principles of the BRSR.

 Has the entity carried out independent assessment/evaluation of the working of its policies by an external agency? (Yes/No). If yes, provide the name of the agency.

12. If answer to question (1) above is "No" i.e. not all Principles are covered by a policy, reasons to be stated:

Questions	Р	Р	Р	Р	Р	Р	Р	Р	Р
Questions	1	2	3	4	5	6	7	8	9

The entity does not consider the Principles material to its business (Yes/No)

The entity is not at a stage where it is in a position to formulate and implement the policies on specified principles (Yes/No)

The entity does not have the financial or/human and technical resources available for the task (Yes/No)

It is planned to be done in the next financial year (Yes/No)

Any other reason (please specify)

Not Applicable

### **Section C: Principle Wise Performance Disclosure**

This section is aimed at helping entities demonstrate their performance in integrating the Principles and Core Elements with key processes and decisions. The information sought is categorized as "Essential" and "Leadership". While the essential indicators are expected to be disclosed by every entity that is mandated to file this report, the leadership indicators may be voluntarily disclosed by entities which aspire to progress to a higher level in their quest to be socially, environmentally and ethically responsible.

### **PRINCIPLE 1**

Businesses should conduct and govern themselves with integrity, and in a manner that is Ethical, Transparent and Accountable.

### **Essential Indicators**

Percentage coverage by training and awareness programmes on any of the Principles during the financial year:

Segment	Total number of training and awareness programmes held		pics/principles covered under the ining and its impact	% of persons in respective category covered by awareness programmes
		1.	Whistle Blower mechanism	
		2.	Anti – Retaliation	
		3.	Conflict of Interest	
Board of		4.	Gift, Entertainment & Hospitality	
Directors	2	5.	Workplace Harassment	100%
		6.	Working with Third Parties	
		7.	Making commitment to the Lupin CODE of Conduct & its principles	
		8.	ESG	
		1.	Whistle Blower mechanism	
		2.	Anti – Retaliation	
		3.	Conflict of Interest	
Key		4.	Gift, Entertainment & Hospitality	
Managerial	2	5.	Workplace Harassment	100%
Personnel		6.	Working with Third Parties	
	•	7.	Making commitment to the Lupin CODE of Conduct & its principles	
		8.	ESG	
		1.	Human Rights	
Employees		2.	POSH	
other than BoD and	5	3.	SOP trainings through SABA	99.61%
KMPs		4.	Kavach	
		5.	HR Policies	
		1.	Human Rights	
		2.	POSH	
Workers	5	3.	SOP trainings through SABA (on rolls only)	100%
		4.	Kavach	
		5.	HR Policies	

Details of fines / penalties /punishment/ award/ compounding fees/ settlement amount paid in proceedings (by the entity or by directors / KMPs) with regulators/law enforcement agencies/judicial institutions, in the financial year, in the following format

(Note: the entity shall make disclosures on the basis of materiality as specified in Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements Regulations, 2015 and as disclosed on the entity's website):

Particulars	NGRBC Principle	Name of the regulatory/ enforcement agencies/judicial institutions	Amount (In INR)	Brief of the Case	Has an appeal been preferred? (Yes/No)
Penalty/ Fine					
Settlement			Nil		
Compounding fee					

### Non-Monetary

Particulars	NGRBC Principle	Name of the regulatory/enforcement agencies/ judicial institutions	Brief of the Case	Has an appeal been preferred? (Yes/No)
Imprisonment		Nil		
Punishment		NII		

Of the instances disclosed in Question 2 above, details of the Appeal/Revision preferred in cases where monetary or nonmonetary action has been appealed.

Not Applicable

Does the entity have an anti-corruption or anti-bribery policy? If yes, provide details in brief and if available, provide a weblink to the policy.

The Company does not have a separate anti-bribery and corruption policy, but its code of conduct emphasizes a commitment to combating bribery and corruption. This commitment extends to all subsidiaries, associates, and business partners. Lupin unequivocally prohibits any instances of bribery and corruption in its operations, striving to conduct business in an ethical and transparent manner. Various internal controls, such as audits, internal reviews, a ban on political contributions, regular compliance checks, and a whistleblower policy, are in place to prevent unethical behavior by the company or its employees. Lupin fosters a culture of thorough deliberation, transparency, and fairness in its interactions with stakeholders and the public. This policy is an integral part of the Code of Business Conduct and Ethics, applicable to all employees, senior management, and the board of directors. It is publicly accessible on the company's website at https://www.lupin.com/investors/code-of-conduct/.

Number of Directors/KMPs/employees/workers against whom disciplinary action was taken by any law enforcement agency for the charges of bribery/corruption:

Particulars	FY 2023-24	FY 2022-23
Directors	0	0
KMPs	0	0
Employees	0	0
Workers	0	0

Details of complaints with regard to conflict of interest:

Particulars	FY 20:	23-24	FY 2022-23		
ruiticuluis	Number	Remarks	Number	Remarks	
Number of complaints received in relation to issues of Conflict of Interest of the Directors	0	Not Applicable	0	Not Applicable	
Number of complaints received in relation to issues of Conflict of Interest of the KMPs	0	Not Applicable	0	Not Applicable	

- Provide details of any corrective action taken or underway on issues related to fines / penalties / action taken by regulators/ law enforcement agencies/judicial institutions, on cases of corruption and conflicts of interest. Not Applicable.
- Number of days of accounts payables:

Particulars	FY 2023-24	FY 2022-23
Number of days of accounts payables	76	58

### Open-ness of business

Provide details of concentration of purchases and sales with trading houses, dealers and related parties along-with loans and advances & investments, with related parties in the following format:

Parameter	Metrics	FY 2023-24	FY 2022-23
Concentration of Purchases	a. Purchases from trading houses as % of total purchases	14.60%	Not Applicable
	b. Number of trading houses where purchases are made from	389	Not Applicable
	c. Purchases from top 10 trading houses as % of total purchases from trading houses	67.3%	Not Applicable
Concentration of Sales	a. Sales to dealers/distributors as % of total sales	44.63%	53.81%
	b. Number of dealers/distributors to whom sales are made	7887	6998
	c. Sales to top 10 dealers/distributors as % of total sales to dealers/distributors	5.18%	4.98%
Share of RPTs in	a. Purchases (Purchases with related parties/Total Purchases)	30.51%	24.32%
	b. Sales (Sales to related parties/Total Sales)	35.5%	27.60%
	c. Loans & advances (Loans & advances given to related parties/Total loans & advances)	-	-
	d. Investments (Investments in related parties/Total Investments made)	99.41%	100%

### **Leadership Indicators**

1. Awarenes	1. Awareness programmes conducted for value chain partners on any of the Principles during the financial year:						
Total number of awareness programmes held	Topics/principles covered under the training	% age of value chain partners covered (by value of business done with such partners) under the awareness programmes					
7 - What is ESG and why is it important? - Overview of ESG regulations (across countrie - Various aspects of E,S & G		100% of strategic and critical material suppliers					

Does the entity have processes in place to avoid/manage conflict of interests involving members of the Board? (Yes/No) If Yes, provide details of the same.

Yes, Lupin has clearly defined policies and the Code of Conduct outlines how conflict of interest should be managed. These policies are communicated to all board members and regularly reviewed and updated as needed. Board members are required to disclose any potential conflicts of interest, such as financial interests in a company doing business with the organization, relationships with vendors, or personal interests that may conflict with the organization's interest.

### **PRINCIPLE 2**

Businesses should provide goods and services in a manner that is sustainable and safe

### **Essential Indicators**

Percentage of R&D and capital expenditure (capex) investments in specific technologies to improve the environmental and social impacts of product and processes to total R&D and capex investments made by the entity, respectively.

Particulars	FY 2023-24	FY 2022-23	Details of improvements in environmental social impacts
R&D	₹ 15,264.2 million	₹ 12,800 million	For details on environmental and social benefits driven by the Company,
Сарех	₹ 776 million	₹ 136 million	please refer to chapters - Intellectual Capital, Social Capital and Natural Capital in the Integrated Report FY24.

- Does the entity have procedures in place for sustainable sourcing? (Yes/No)
  - b. If yes, what percentage of inputs were sourced sustainably?

The Company has implemented appropriate measures to ensure sustainable sourcing practices. Desk-based screening has been completed for 309 Tier I suppliers. Within its Third Party Code of Conduct, Lupin mandates that all business partners adhere to fundamental sustainability criteria encompassing labor rights, health and safety standards, environmental considerations, ethical behavior, data privacy, and more. Lupin has classified its suppliers into categories such as Strategic, Critical, Leverage, and Routine, and regularly evaluates them to identify, minimize, and address risks effectively.

3. Describe the processes in place to safely reclaim your products for reusing, recycling and disposing at the end of life, for (a) Plastics (including packaging) (b) E-waste (c) Hazardous waste and (d) other waste.

We have established appropriate waste management systems across all our facilities. Our waste disposal processes adhere to local regulations and prioritize minimizing the amount of waste sent to landfills.

Waste type	Waste management procedure in place
Plastic (including packaging)	Either co-processed or recycled based on the type of waste generated.
E-waste	Sold to authorized recyclers for safe disposal.
Hazardous waste	Sent to authorized recyclers/Pre-processor/cement industries for co-processing or to the TSDF site.
Other waste (wastepaper and paper products)	Sent to authorized recyclers Ash generated from agro waste boilers is sent to brick manufacturers/landfill.

4. Whether Extended Producer Responsibility (EPR) is applicable to the entity's activities (Yes / No). If yes, whether the waste collection plan is in line with the Extended Producer Responsibility (EPR) plan submitted to Pollution Control Boards? If not, provide steps taken to address the same.

As part of our responsibilities under Extended Producer Responsibility, we recycle a corresponding amount of post-consumer plastic waste generated by our products in India. This recycled plastic is either used to create new products or serves as an alternative energy source. Additionally, we have transitioned from physical patient information leaflets to digital formats, not only cutting costs but also reducing paper usage and waste. In FY23, we successfully met our EPR objective, achieving a 100% completion rate by collecting and directing 1,956 metric tons of plastic waste to processing facilities.

### **Leadership Indicators**

Has the entity conducted Life Cycle Perspective/Assessments (LCA) for any of its products (for manufacturing industry) or for its services (for service industry)? If yes, provide details in the following format?

NIC Code	Name of Product/ Service	% of total Turnover contributed	Boundary for which the Life Cycle Perspective / Assessment was conducted	Whether conducted by independent external agency (Yes/No)	Results communicated in public domain (Yes/No) If yes, provide the web-link.
24232	Albuterol	3.4%	Cradle to gate	Yes	Confidential
24232	Lisinopril	0.2%	Cradle to gate	Yes	Confidential
24232	GLUCONORM	3.1%	Cradle to gate	Yes	Confidential
24232	Cefaclor	2.4%	Cradle to gate	Yes	Confidential
24232	Etanercept	1.7%	Cradle to gate	Yes	Confidential
24232	Levetiracetam	0.4%	Cradle to gate	Yes	Confidential
24232	7ACCA	1.8%	Cradle to gate	Yes	Confidential
24232	BUDAMATE	1.6%	Cradle to gate	Yes	Confidential
24232	RABLET	1.3%	Cradle to gate	Yes	Confidential
24232	TONACT	1.3%	Cradle to gate	Yes	Confidential

If there are any significant social or environmental concerns and/or risks arising from production or disposal of your products/ services, as identified in the Life Cycle Perspective / Assessments (LCA) or through any other means, briefly describe the same along-with action taken to mitigate the same.

Name of Product/Service	Description of the risk/concern	Action Taken
Lisinopril	Acidification, Mineral & Fossil Resource Depletion, Ecotoxicity (Freshwater), Eutrophication (Terrestrial, Freshwater, Marine), Photochemical Ozone Formation	We are in the process of adopting SBTi based approach to develop the
Levetiracetam	Ozone depletion	decarbonisation strategy of our value chain.
7ACCA	Water Resource Depletion	

Percentage of recycled or reused input material to total material (by value) used in production (for manufacturing industry) or providing services (for service industry).

The nature of the Company's business, being the production of pharmaceutical goods intended for human consumption, precludes the utilization of any re-used or recycled input materials in its production processes or product packaging. This arises from the critical imperative to ensure consumer safety and comply with applicable current Good Manufacturing Practices (cGMP) mandated by regulatory bodies.

Of the products and packaging reclaimed at end of life of products, amount (in metric tonnes) reused, recycled, and safely disposed, as per the following format:

As part of our commitment to Extended Producer Responsibility regarding the management of post-consumer plastic waste, we are ensuring the recovery of a quantity of post-consumer plastic waste equivalent to what our products produce in India. This plastic waste is then directed towards the creation of recycled products or used as an alternative source of energy. Moreover, we have digitized patient information leaflets, removing them from our products. This step has not only cut costs but also decreased paper usage and waste.

Particulare		FY 2024	ı	FY 2023			
Particulars	Re-Used	Recycled	Safely Disposed	Re-Used	Recycled	Safely Disposed	
Plastics (including packaging)	0	0	2803MT	0	0	1956MT	
E-waste	Not applicab	le		Not applicab	le		
Hazardous waste	Not applicab	Not applicable Not applicable					
Other waste	Not applicab	le		Not applicab	le		

Reclaimed products and their packaging materials (as percentage of products sold) for each product category.

Indicate product category	Reclaimed products and their packaging materials as % of total products sold in respective category
Nil	Not applicable in any category

### **PRINCIPLE 3**

Businesses should respect and promote the well-being of all employees, including those in their value chains

### **Essential Indicators**

a. Details of measures for the well-being of employees:

% of employees covered by

		70 of the project of									
Category	_	Health insurance		Accident insurance		Maternity	benefits	Paternity E	Benefits	Day Care facilities	
outogo.,	Total (A)	Number (B)	% (B/A)	Number (C)	% (C/A)	Number (D)	% (D/A)	Number (E)	% (E/A)	Number (F)	% (F/A)
				Po	ermanent	employees					
Male	17273	17273	100%	17273	100%	-	-	17273	100%		
Female	983	983	100%	983	100%	983	100%	-	-	Not Applicable	
Total	18256	18256	100%	18256	100%	983	100%	17273	100%		
				Other t	han Permo	inent emplo	yees				
Male											
Female					N	ot Applicable	•				
Total											

### Details of measures for the well-being of workers:

					% of wo	orkers cover	ed by				
Category		Health insurance		Accident insurance		Maternity	benefits	Paternity I	Benefits	Day Care facilities	
outegory	Total (A)	Number (B)	% (B/A)	Number (C)	% (C/A)	Number (D)	% (D/A)	Number (E)	% (E/A)	Number (F)	% (F/A)
					Permaner	t workers					
Male	942	942	100%	942	100%	-	-	942	100%		
Female	12	12	100%	12	100%	12	100%	-	-	Not Appli	cable
Total	954	954	100%	954	100%	12	100%	942	100%		
				Other	than Pern	nanent work	ers				
Male											
Female					No	ot Applicable	•				
Total											

Spending on measures towards well-being of employees and workers (including permanent and other than permanent) in the following format.

Particulars	FY 2023-24	FY 2022-23
Cost incurred on wellbeing measures as a % of total revenue of the company	0.07%	Not Applicable

Details of retirement benefits, for Current and Previous Financial Year.

		FY 2023-24		FY 2022-23				
Benefits	No. of employees covered as a % of total employees	No. of workers covered as a % of total workers	Deducted and deposited with the authority (Y/N/N.A.)		No. of workers covered as a % of total workers	Deducted and deposited with the authority (Y/N/N.A.)		
PF	100%	100%	Υ	100%	100%	Υ		
Gratuity	100%	100%	Υ	100%	100%	Υ		
ESI	4%	31%	Υ	16%	41%	Υ		
Others – (Superannuation)	3%	0%	Υ	3%	0%	Υ		
Others (NPS)	2.41%	0%	Υ	2.5%	0%	Υ		

### 3. Accessibility of workplaces

Are the premises/offices of the entity accessible to differently abled employees and workers, as per the requirements of the Rights of Persons with Disabilities Act, 2016? If not, whether any steps are being taken by the entity in this regard.

Our facilities are equipped with ramps, assistance personnel, and other amenities to provide support for individuals with disabilities.

4. Does the entity have an equal opportunity policy as per the Rights of Persons with Disabilities Act, 2016? If so, provide a weblink to the policy.

We are committed to being an employer that provides equal opportunities to all individuals, as outlined in our Code of Conduct. We ensure equal employment opportunities and uphold the personal dignity of every person, irrespective of race, age, ancestry, gender, color, ethnic origin, citizenship, sexual orientation, gender identity, marital status, family status, disability, religion, handicap, or any

other protected classifications under applicable laws. These principles extend to all employment decisions including recruiting, training, evaluation, promotion,reward, or any other terms and conditions of work. https://www.lupin.com/investors/code-ofconduct/

### Return to work and Retention rates of permanent employees and workers that took parental leave.

Gender	Permanent ei	mployees	Permanent workers			
Gender	Return to work rate	Retention rate	Return to work rate	Retention rate		
Male	100%	100%	100%	100%		
Female	91%	71%	50%	No ML Cases		
Total	99%	-	95%	-		

### Is there a mechanism available to receive and redress grievances for the following categories of employees and workers? If yes, give details of the mechanism in brief.

Yes, the Company has a mechanism to receive and redress grievances

Particulars	Yes/No (If Yes, then give details of the mechanism in brief)
Permanent Workers	Voc Lunin has a Whistle Player Policy which provides a formal machanism to all employees on
Other than Permanent Workers	Yes. Lupin has a Whistle Blower Policy which provides a formal mechanism to all employees on full-time or part-time employment, with either permanent, probationary, trainee, retainer,
Permanent Employees	temporary or contractual appointment to report any actual or suspected concerns related to Violation of Code or any other unethical behavior.
Other than Permanent Employees	violation of code of any other unethical penavior.

### Membership of employees and worker in association(s) or Unions recognised by the listed entity:

		FY 2023-24		FY 2022-23				
Category	Total employees/ workers in respective category (A)	No. of employees/ workers in respective category, who are part of association(s) or Union (B)	% (B/A)	Total employees/ workers in respective category (C)	No. of employees/ workers in respective category, who are part of association(s) or Union (D)	% (D/C)		
Total Permanent Employees	18256	68	0.37%	17606	0	0		
- Male	17273	66	0.38%	16673	0	0		
- Female	983	2	0.20%	933	0	0		
Total Permanent Workers	954	537	56.29%	1125	554	49%		
- Male	942	535	56.79%	1112	552	49.64%		
- Female	12	2	16.67%	13	2	15%		

### Details of training given to employees and workers:

		F	Y 2023-24			FY 2022-23				
Category	Total (A)	On Health and safety measures		On Skill upgradation		Total (D)		ealth and neasures	upg	On Skill radation
		No. (B)	% (B/A)	No. (C)	% (C/A)		No. (E)	% (E/D)	No. (F)	% (F/D)
				Employee	s					
Male	17273	15082	87.32%	17273	100%	16673	16673	100%	9894	59.30%
Female	983	655	66.32%	983	100%	933	933	100%	44	4.70%
Total	18256	15737	86.20%	18256	100%	17606	17606	100%	9938	56.44%
				Workers						
Male	942	942	100%			6029	-	0	0	0
Female	12	12	100%	Not App	Not Applicable		-	0	0	0
Total	954	954	100%			6352	0	0	0	0

### Details of performance and career development reviews of employees and worker:

Category	F	Y 2023-24		F		
	Total (A)	No. (B)	% (B/A)	Total (C)	No.(D)	% (D/C)
		Emplo	yees	,		
- Male	17273	17273	100%	16888	16888	100%
- Female	983	983	100%	964	964	100%
- Total	18256	18256	100%	17852	17852	100%
		Work	ers			
- Male						
- Female			-			

### 10. Health and safety management system:

- Whether an occupational health and safety management system has been implemented by the entity? (Yes/No). If yes, the coverage of such a system?
  - We have implemented health and safety management systems in all our facilities and all our sites are ISO 45001 certified.
- What are the processes used to identify work-related hazards and assess risks on a routine and non-routine basis by the

Health and safety at Lupin are overseen by our Environmental, Health, Safety, and Sustainability (EHS&S) team, who develop and implement the relevant policies, procedures, and programs at all our locations. We employ a well-defined Hazard Identification and Risk Assessment (HIRA) system to evaluate the risks linked with our product activities and services, enabling a methodical approach to risk assessment and prioritization for mitigation. Furthermore, we carry out specific risk assessments such as HAZOP for Active Pharmaceutical Ingredient (API) products and processes, alongside Risk Assessments for Formulation Units and daily Job Safety Analysis, to gain a thorough understanding of potential hazards. All our health and safety frameworks are rigorously audited, both internally and externally.

- Whether you have processes for workers to report the work related hazards and to remove themselves from such risks. (Y/N) Yes, we provide mechanisms for employees and workers to report any work-related hazards or dangerous situations. Individuals can report near misses, injuries, and incidents to their department heads. We have a specialized safety team responsible for conducting root cause analysis of any incidents and implementing preventive actions to avoid recurrence. For emergency situations, the team verifies that all mitigation strategies are operational through mock drills. Additionally, we take proactive measures to ensure rapid access to medical services, including the provision of ambulances and the availability of antidotes.
- Do the employees/workers of the entity have access to non-occupational medical and healthcare services? (Yes/No) Yes, the company's employees have access to medical and healthcare services for non-work-related conditions. Each department is equipped with first aid kits for minor injuries or ailments unrelated to work. Additionally, eligible employees and workers receive benefits under the Employees' State Insurance Act, which offers protection in cases of employment-related injuries, illnesses, or maternity issues. Employees also have access to medical and health insurance, applicable to their specific situation, which can be utilized for hospital admissions due to certain injuries.

### Details of safety related incidents, in the following format:

Safety Incident/Number	Category*	FY 2023-24	FY 2022-23
Lost Time Injury Frequency Rate (LTIFR) (per one million-person hours worked)	Employees	0.00	0.05
	Workers	0.12	0.09
Total recordable work-related injuries	Employees	34	37
	Workers	60	86
No. of fatalities	Employees	0	0
	Workers	0	0
High consequence work-related injury or ill-health (excluding fatalities)	Employees	0	0
	Workers	0	0

<sup>\*</sup>Including in the contract workforce

### 12. Describe the measures taken by the entity to ensure a safe and healthy workplace.

The well-being and safety of our employees are fundamental to our company's values. We regularly organize safety-related activities such as mock drills, quizzes, firefighting training, and educational sessions to raise awareness and provide our staff with vital safety skills, underlining our dedication to creating a safe workplace for everyone. Our facilities include specialized Environmental, Health, and Safety (EHS) units that manage our safety systems, which are also incorporated into our annual performance evaluations to set safety goals. We offer extensive training on various topics to promote our employees' health and safety.

### 13. Number of Complaints on the following made by employees and workers:

### FY 2023-24 FY 2022-23 **Particulars** Filed during the Pending resolution Remarks Filed during the **Pending resolution** Remarks at the end of year year year at the end of year Working 37 11 Nil Nil Nil Nil Conditions Health & Safety Nil Nil Nil Nil Nil Nil

### 14. Assessments for the year:

Particulars	% of your plants and offices that were assessed (by entity or statutory authorities or third parties)
Health and safety practices	100%
Working Conditions	100%

Customer audits, Lupin Corporate audits and internal audits are conducted at all sites to ensure the compliance as against the established EHS systems and to ensure the health & safety practices are followed, healthy working conditions.

15. Provide details of any corrective action taken or underway to address safety-related incidents (if any) and on significant risks / concerns arising from assessments of health & safety practices and working conditions. **Not Applicable** 

### **Leadership Indicators**

Does the entity extend any life insurance or any compensatory package in the event of death of (A) Employees (Y/N) (B) Workers (Y/N).

Yes, the company extends life insurance or any compensatory package for its workforce in the event of death for its workforce.

2. Provide the measures undertaken by the entity to ensure that statutory dues have been deducted and deposited by the value chain partners.

We have proper mechanisms in place to ensure that the required statutory dues applicable to our transactions with value chain partners, are deducted and deposited in accordance with relevant regulations. Additionally, we collect proofs from our contractors regarding the payment of statutory dues like Provident Fund (PF) related to our contractual staff.

Provide the number of employees/workers having suffered high consequence work related injury/ill-health/fatalities (as reported in Q11 of Essential Indicators above), who have been are rehabilitated and placed in suitable employment or whose family members have been placed in suitable employment:

Particulars	Total no. of affected en	mployees/workers	No. of employees/workers that are rehabilite and placed in suitable employment or whose f members have been placed in suitable employ		
	FY 2023-24	FY 2022-23	FY 2023-24	FY 2022-23	
Employees	0	0	0	0	
Workers	0	0	0	0	

Does the entity provide transition assistance programs to facilitate continued employability and the management of career endings resulting from retirement or termination of employment? (Yes/No) No

5. Details on assessment of value chain partners:

Particulars	% of value chain partners (by value of business done with such partners) that were assessed
Health and safety practices	100% of strategic and critical material suppliers
Working Conditions	100% of strategic and critical material suppliers

Provide details of any corrective actions taken or underway to address significant risks/concerns arising from assessments of health and safety practices and working conditions of value chain partners. Not Applicable

### **PRINCIPLE 4:**

Businesses should respect the interests of and be responsive to all its stakeholders

### **Essential Indicators**

Describe the processes for identifying key stakeholder groups of the entity.

Stakeholder engagement is essential for tackling sustainability-related challenges. By involving stakeholders, we ensure that a variety of viewpoints are taken into account, which aids in fostering cooperation, establishing trust, and enhancing the decisionmaking process. We have recognized our stakeholders by assessing their influence on the value our business generates and the effect our operations have on them.

2. List stakeholder groups identified as key for your entity and the frequency of engagement with each stakeholder group.

Stakeholder Group	Whether identified as Vulnerable & Marginalized Group (Yes/No)	Channels of communication (Email, SMS, Newspaper, Pamphlets, Advertisement, Community Meetings, Notice Board, Website), Other	Frequency of engagement (Annually/ Half yearly/Quarterly/ others – please specify)	Purpose and scope of engagement including key topics and concerns raised during such engagement
Employees	No	Direct & other communication mechanisms including mailers, Intranet, employee committees, engagement initiatives, newsletters	Continuous	Learning opportunities, building a safety culture, and inculcating safe work practices among employees, and improving diversity and inclusion.
Shareholders/ Investors	No	Press Releases, Social Media, Website, Analyst meets, Analyst briefings, quarterly results, Annual General Meetings, Integrated Report, Financial Reports, email advisories, Intimation to stock exchanges, annual/quarterly financials, and investor meetings/ conferences	Frequent and need-based	Educating them about Lupin's business strategy for the long-term, to stay abreast of developments in the Corporation and its subsidiary companies and understanding their expectations

Stakeholder Group	Whether identified as Vulnerable & Marginalized Group (Yes/No)	Channels of communication (Email, SMS, Newspaper, Pamphlets, Advertisement, Community Meetings, Notice Board, Website), Other	Frequency of engagement (Annually/ Half yearly/Quarterly/ others – please specify)	Purpose and scope of engagement including key topics and concerns raised during such engagement
Customers	Yes, if they qualify based on specified criteria such as income, etc.	Customer meets, mailers, news bulletins, brochures, social media, and website	Frequent and need-based	For stronger customer relationships. To enhance business. Stay in touch with them to understand the industry and business challenges and address any issues that the customers may have
Channel Partners, franchises, and key partners	No	Partner meets and events, mailers, news bulletins, brochures, social media, website	Frequent and need-based	Stronger partnerships, helps to increase reach and enhance business, ethical business, and fair business practices and governance
Regulators	No	Working committee meetings, email, one-on one meetings, conceals, conferences, seminars, and forums	Need-based	For good governance and compliance. Discussions with regard to various regulations and amendments, inspections, and approvals.
Research Analysts	No	Website, social media, Email, one- on-one meetings, conceals, video conference, and forums	Frequent and need-based	Stay abreast of developments of the Corporation and its subsidiaries
Communities and NGOs	Yes	Site visits, meetings, press releases, project meetings, consultative sessions, social media, participation in events, case studies, brochures, and emails	Frequent and need-based	Understand areas of sustainable development, manage Lupin's brand and reputation, work in partnership to develop solutions to challenging areas, improve livelihoods and access to healthcare. Support socially high impact, replicable and sustainable projects

### **Leadership Indicators**

Provide the processes for consultation between stakeholders and the Board on economic, environmental, and social topics or if consultation is delegated, how is feedback from such consultations provided to the Board.

Maintaining consistent and proactive communication with essential stakeholders is crucial for effectively sharing our strategies and results. We actively engage in and promote open and positive discussions with our stakeholders to better understand their needs, expectations, and objectives, ensuring these factors are considered in all our decision-making processes. We have determined and prioritized key issues based on their significance to our stakeholders and our business operations. Our Environmental, Social, and Governance (ESG) central committee gathers monthly to analyze the feedback collected from these engagements.

Whether stakeholder consultation is used to support the identification and management of environmental, and social topics (Yes/No). If so, provide details of instances as to how the inputs received from stakeholders on these topics were incorporated into policies and activities of the entity.

Yes. The double materiality assessment that we conducted allowed us to evaluate our stakeholder's perspectives on our societal and environmental impacts, as well as the potential effects of external events on our business. We conduced meetings with management to shortlist topics and then rolled out the materiality assessment questionnaire of 30 material topics to over 550 external and 200 internal stakeholders. The evaluation helped us identify potential vulnerabilities that could affect our ability to deliver medicines and treatments, while also enabling the company to manage its impacts and understand stakeholder perceptions better.

Provide details of instances of engagement with, and actions taken to, address the concerns of vulnerable/marginalized stakeholder groups.

Dr. Desh Bandhu Gupta established the foundation to serve the poor and needy, outreaching some of the neediest and most excluded geographies in India. Over the last three decades, foundation has worked with 5,431 villages across nine states in India, positively impacting the lives of over twelve lakh families.

The year was a landmark year for the foundation, as it made a strategic shift from implementing holistic rural development to two structured pivotal programmes as Lives and Livelihoods. The programs focus on implementing outcome-oriented projects, serving the poor and needy, enabling better livelihoods, access to health care services, quality of lives and well-being in the long

Read about our foundation at https://www.lupinfoundation.in/

### **PRINCIPLE 5**

Businesses should respect and promote human rights

### **Essential Indicators**

Employees and workers who have been provided training on human rights issues and policy(ies) of the entity, in the following

		FY 2023-24		FY 2022-23					
Category	Total (A)	No. of employees/ workers covered (B)	% (B / A)	Total (C)	No. employees workers covered (D) of /	% (D/C)			
Employees									
Permanent	18256	5868	32.14%	17606	4001	23%			
Other than permanent	393	393	100%	246	38	15.45%			
Total Employees	18649	6261	33.57%	17852	4039	22.62%			
		Work	ers						
Permanent	954	384	40.25%	1125	0	0%			
Other than permanent	259	0	0%	5227	0	0.00%			
Total Workers	1,213	384	31.66%	6352	0	0.00%			

Details of minimum wages paid to employees and workers, in the following format:

		F	Y 2023-24				F	Y 2022-23		
Category	Total (A)	Equal to Minimum Wage			More than Minimum Wage		Equal to Minimum Wage		More than Minimum Wage	
		No. (B)	% (B/A)	No. (C)	% (C/A)		No. (E)	% (E/D)	No. (F)	% (F/D)
				E	mployees					
Permanent	18256	1303	7.14%	16953	92.86%	17606	2288	12.9%	15318	87%
Male	17273	1235	7.15%	16038	92.85%	16673	2271	13.6%	14402	86.3%
Female	983	68	6.92%	915	93.08%	933	17	1.8%	916	98.1%
Other than Permanent	393	393	100%	0	0%	246	6	2.4%	240	97.5%
Male	232	232	100%	0	0%	215	5	2.3%	210	97.6%
Female	161	161	100%	0	0%	31	1	3.2%	30	96.7%
			·		Workers			·		
Permanent	954	456	47.80%	498	52.20%	1125	439	39%	686	60.9%
Male	942	447	47.45%	495	52.55%	1112	439	39.5%	673	60.5%
Female	12	9	75.00%	3	25.00%	13	0	0	13	100%
Other than Permanent	259	2	0.77%	257	99.23%	5227	5227	100%	0	0
Male	221	2	0.90%	219	99.10%	4917	4917	100%	0	0
Female	38	0	0.00%	38	100%	310	210	100%	0	0

### 3. Details of remuneration/salary/wages

Median remuneration/wages

		Male	Female			
Category	Number	Median remuneration/salary/ wages of respective category	Number	Median remuneration/salary/ wages of respective category		
Executive Directors	2	88,732,141	1	235,584,783		
Board of Directors (BoD) - Non-Executive and Non-Independent	0	Not Applicable	1	8,870,000		
Board of Directors (BoD) - Non-Executive and Independent	3	15,522,303	1	15,622,303		
Key Managerial Personnel	1	11,591,057	0	Not Applicable		
Employees other than BoD and KMP	17266	578,174	987	628,638		
Workers	1163	352,750	50	162,600		

b. Gross wages paid to females as a % of total wages paid by the entity, in the following format:

Particulars	FY 2023-24	FY 2022-23
Gross wages paid to females as a % of total wages	5.05%	Not available

### 4. Do you have a focal point (Individual/Committee) responsible for addressing human rights impacts or issues caused or contributed to by the business? (Yes/No)

At Lupin, adhering to and promoting human rights form the foundation of our corporate conduct. We are committed to protecting human rights and eliminating practices like forced labor, child labor, and modern slavery within our operations. To maintain a consistent focus on the protection of human rights, including the prevention of human trafficking, forced labor, child labor, and discrimination, we've established an extensive Human Rights Policy. In our operations in India, we have designated 93 employees as Trainers and Lead Implementers for Human Rights. These individuals act as champions for human rights, ensuring the thorough application of our policies within their specific areas or functions.

### Describe the internal mechanisms in place to redress grievances related to human rights issues.

The Company adheres to uncompromising integrity in conduct of business and has zero tolerance for corrupt and immoral practices. The Company's operations are guided by strong control systems which are reviewed regularly by internal and external auditors. Code of Conduct, Whistleblower Policy and Prevention of Workplace Harassment and initiatives on creating awareness of sexual harassment at workplace, empower employees to report unethical practices. Specified mechanisms have been set up to deal with workplace harassments and facilitate their swift redressal. Employees can raise their concerns to the Office of Ombudsperson about potential issues concerning fraudulent business practices, unethical behaviour, discriminating or gender-biased misconduct and violation of the Company's policies or CODE. No person has been denied access to the Chairperson of the Audit Committee. Teams of strategic business unit heads/officers appointed by the Ombudsperson are engaged by the Ethics and Compliance office, for resolution of reported cases in accordance with the Whistleblower Policy. During the year, all cases of sexual harassment that were reported were investigated and resolved by the Internal Complaints Committee within the specified turnaround time as per the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

### Number of Complaints on the following made by employees and workers:

Particulars		FY 2022-23				
Particulars	Filed	Pending	Remarks	Filed	Pending	Remarks
Sexual Harassment	4	0	Nil	3	0	Nil
Discrimination at workplace	0	0	Nil	2	0	Nil
Child Labour	0	0	Nil	0	0	Nil
Forced labour/ Involuntary labour	0	0	Nil	0	0	Nil
Wages	0	0	Nil	0	0	Nil
Other human rights related issues	0	0	Nil	0	0	Nil

### Complaints filed under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, in the following format:

Particulars	FY 2023-24	FY 2022-23
Total Complaints reported under Sexual Harassment on of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 (POSH)	4	3
Complaints on POSH as a % of female employees/workers	0.4%	0.32%
Complaints on POSH upheld	3	Not Applicable

### Mechanisms to prevent adverse consequences to the complainant in discrimination and harassment cases.

Our organization firmly upholds a zero-tolerance stance against all forms of discrimination, including but not limited to sexual discrimination. We strongly urge our employees, contractors, and suppliers to come forward and report any occurrences of discriminatory behavior they encounter. All reported incidents are addressed promptly and efficiently, with appropriate measures taken to ensure that our environment remains inclusive and respectful for everyone. We have also conducted independent third party assessment audits for the Company's Human Rights Policy with zero findings on the discrimination or harassment cases in FY24 across Pan India Lupin Locations.

### Do human rights requirements form part of your business agreements and contracts? (Yes/No)

### Assessments for the year:

Particulars	% of your plants and offices that were assessed (by entity or statutory authorities or third parties)
Child labour	100%
Forced/involuntary labour	100%
Sexual harassment	100%
Discrimination at workplace	100%
Wages	100%
Others – please specify	NA

### Provide details of any corrective actions taken or underway to address significant risks / concerns arising from the assessments at Question 10 above.

Tier I Strategic suppliers identified by Procurement teams, are scheduled to be sensitized and trained on the Lupin's Human Rights Policy in FY25.

### **Leadership Indicators**

Details of a business process being modified / introduced as a result of addressing human rights grievances/complaints.

Process Improvement in the vendor billing cycle: One of the observations from the location wise Human Rights audit was that, though the third party employees deployed by the manpower contractors were paying their employees well within the stipulated period, the day of the month varied across vendors. Since the permanent employees of the company were being paid on the last day of the month, it posed a risk wherein the third party employees would feel unfairly discriminated against, inspite of complying to all statutory norms of the land. Therefore, it was decided that as a proactive step, the day of payout for the third party employees also needed to be brought forward and made uniform across all vendors to the extent possible.

A cross functional team of HR location leads, administration, financial shared services as well as procurement team was formed. This team worked towards ensuring the agreements with the manpower contractors were re-evaluated with a softer credit period as well as a priority payout partner on a monthly basis. The SOPs prepared by the team were presented to the leaders of these functions and signed off and implemented. This ensured the standardization of the payment date for the vendors and thereby for the third party contractual employees. This led to an improvement in engagement of these people across the India locations.

2. Details of the scope and coverage of any Human rights due-diligence conducted.

Scope:Human Rights Management as per Internal Policy of Lupin Limited and Applicable Compliance Requirements

Coverage: All Lupin Limited Manufacturing sites across India, Shared Services Office Airoli and Corporate Office, Kalpataru, Mumbai, LMSL & LDL (NRL-National Reference Lab) Turbhe.

Is the premise/office of the entity accessible to differently abled visitors, as per the requirements of the Rights of Persons with Disabilities Act, 2016?

Details on assessment of value chain partners:

Particulars	% of value chain partners (by value of business done with such partners) that were assessed
Sexual Harassment	100% of strategic and critical material suppliers
Discrimination at workplace	100% of strategic and critical material suppliers
Child Labour	100% of strategic and critical material suppliers
Forced Labour/Involuntary Labour	100% of strategic and critical material suppliers
Wages	100% of strategic and critical material suppliers
Others – please specify	Not Applicable

Provide details of any corrective actions taken or underway to address significant risks / concerns arising from the assessments at Question 4 above.

Not Applicable

### **PRINCIPLE 6:**

Businesses should respect and make efforts to protect and restore the environment

### **Essential Indicators**

Details of total energy consumption (in Joules or multiples) and energy intensity, in the following format:

Parameter	FY 2023-24	FY 2022-23
From renewable sources		
Total electricity consumption (A)	146,730 GJ	39,868 GJ
Total fuel consumption (B)	487,713 GJ	106,806 GJ
Energy consumption through other sources (C)	-	-
Total energy consumed from renewable sources (A+B+C)	634,443 GJ	146,674 GJ
From non-renewable sources		
Total electricity consumption (D)	1,184,496 GJ	1,267,950 GJ
Total fuel consumption (E)	2,130,003 GJ	878,847 GJ
Energy consumption through other sources (F)	192,367 GJ	358,486 GJ
Total energy consumed from non-renewable sources (D+E+F)	2,764,446 GJ	2,505,283 GJ
Total energy consumed (A+B+C+D+E+F)	2,769,956 GJ	2,651,957 GJ
Energy intensity per rupee of turnover (Total energy consumed/Revenue from operations)	18.89 GJ/INR Mn	23.55 GJ/INR Mn
Energy intensity per rupee of turnover adjusted for Purchasing Power Parity (PPP) (Total energy consumed/Revenue from operations adjusted for PPP)	432.16 GJ/Mn International Dollar	538.97 GJ/Mn International Dollar
Energy intensity in terms of physical output		
Energy intensity (optional) – the relevant metric may be selected by the entity		

Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

2. Does the entity have any sites / facilities identified as designated consumers (DCs) under the Performance, Achieve and Trade (PAT) Scheme of the Government of India? (Y/N) If yes, disclose whether targets set under the PAT scheme have been achieved. In case targets have not been achieved, provide the remedial action taken, if any.

### 3. Provide details of the following disclosures related to water, in the following format:

Parameter	FY 2023-24	FY 2022-23
Water withdrawal by source (in kilolitres)		
(i) Surface water	135,185 KL	135,146 KL
(ii) Groundwater	149,551 KL	161,832 KL
(iii) Third party water	1,336,731 KL	1,270,912 KL
(iv) Seawater/desalinated water	-	-
(v) Others	-	
Total volume of water withdrawal (in kilolitres) (i + ii + iii + iv + v)	1,621,467 KL	1,567,890 KL
Total volume of water consumption (in kilolitres)	1,584,941 KL	1,551,013 KL
Water intensity per rupee of turnover (Total water consumption/Revenue from operations)	11.07 KL/INR Mn	13.78 KL/INR Mn
Water intensity per rupee of turnover adjusted for Purchasing Power Parity (PPP) (Total water consumption/Revenue from operations adjusted for PPP)	253.30 KL/Mn International Dollar	315.22 KL/Mn International Dollar
Water intensity in terms of physical output		
Water intensity (optional) – the relevant metric may be selected by the entity		

Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

### 4. Provide the following details related to water discharged:

Paramet	ter	FY 2023-24	FY 2022-23
Water dis	scharge by destination and level of treatment (in kilolitres)		
(i) To S	Surface water		
- No	treatment	-	
- Wi	ith treatment – please specify level of treatment	-	
(ii) To G	Groundwater		
- No	treatment	-	
- Wi	ith treatment – please specify level of treatment	-	
(iii) To S	Seawater		
- No	treatment	-	
- Wi	ith treatment – please specify level of treatment	-	
(iv) Sent	t to third-parties		
- No	treatment	-	
- Wi	ith treatment – Discharge to CETP	36,526	16,877
(v) Othe	ers		
- No	treatment	-	
- Wi	ith treatment – please specify level of treatment	-	
Total wa	ter discharged (in kilolitres)	36,526	16,877

Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

### Has the entity implemented a mechanism for Zero Liquid Discharge? If yes, provide details of its coverage and implementation. We've put into place technologies and systems at six of our manufacturing facilities to attain Zero Liquid Discharge (ZLD) standards. This measure prevents any effluents generated by our operations from being released into natural water bodies. Additionally, we're in the process of obtaining ZLD certification for our other sites.

### 6. Please provide details of air emissions (other than GHG emissions) by the entity, in the following format:

Parameter	Please specify unit	FY 2023-24	FY 2022-23
NOx	tonnes/annum	152.51	232.42
SOx	tonnes/annum	166.16	206.03
Particulate matter (PM)	tonnes/annum	-	-
Persistent organic pollutants (POP)	tonnes/annum	-	-
Volatile organic compounds (VOC)	tonnes/annum	-	-
Hazardous air pollutants (HAP)	tonnes/annum	-	-
Others - please specify	tonnes/annum	-	-

Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

### Provide details of greenhouse gas emissions (Scope 1 and Scope 2 emissions) & its intensity, in the following format:

Parameter		Unit	FY 2023-24	FY 2022-23
Total Scope 1 emissions (Break-up of the GHG into CO2, CH4, N2O, HFCs, PFCs, SF6, NF3, if available)	Total CO2 CH4 N2O	Metric tonnes of CO2 equivalent	61,474	86,910
Total Scope 2 emissions (Break-up of the GHG into CO2, CH4, N2O, HFCs, PFCs, SF6, NF3, if available)	Total CO2 CH4 N20	Metric tonnes of CO2 equivalent	263,905	323,845
Total Scope 1 and Scope 2 emission intensity per rupee of turnover (Total Scope 1 and Scope 2 GHG emissions / Revenue from operatio	ns)		2.27 tCO2e/INR Mn	3.65 tCO2e/INR Mn
Total Scope 1 and Scope 2 emission intensity per rupee of turnover of for Purchasing Power Parity (PPP) (Total Scope 1 and Scope 2 GHG e Revenue from operations adjusted for PPP)			52 tCO2e/Mn International Dollars	83.48 tCO2e/ Mn International Dollars
Total Scope 1 and Scope 2 emission intensity in terms of physical ou	tput			
Total Scope 1 and Scope 2 emission intensity (optional) – the releval may be selected by the entity	nt metric			

Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

### 8. Does the entity have any project related to reducing Green House Gas emission? If Yes, then provide details.

At Lupin, we have taken various initiatives to reduce the emission of GHG emissions from our operations, including procurement of renewable energy, switching to cleaner use of fuels, replacing conventional lights with LED, installation of variable frequency drives

We have also adopted science based target to reduce our absolute Scope 1 and Scope 2 GHG emissions by 38% by 2030. Our GHG emission reduction initiatives include:

- We have increased our renewable energy contribution by 3.71 MW at Ankleshwar and 1.58 MW at Dabhasa, reducing 34,688 tonnes of CO2 emissions.
- We have commissioned rooftop solar panels of 0.52 MW capacity in FY23-24, and installation of additional 1.83 MW is in progress.
- We have introduced electronically commutated (EC) motors at Pithampur and Aurangabad facilities, which has significantly reduced power consumption by 0.5 MU per annum. We plan to implement EC motors at Lupin Biotech, Lupin Research Park, Sikkim, and Nagpur for further energy reduction.
- We are commissioning Biomass briquette boilers and installation of bag filters & electrostatic precipitators (ESP) at multiple locations for energy optimization and reduction of particulate matters in flue gas.
- We have initiated scope 3 inventorization and calculated emissions for 8 categories including Purchased Goods and Services, Capital Goods, Fuel and Energy, Waste Generated and Disposed, Upstream Transport, Downstream Transport, Business Travel, and Employee Commute.
- We have successfully implemented Microsoft Cloud Based Technologies across our various sites and offices. By leveraging these technologies, we have achieved operational efficiency and reduced approximately 27 tCO2e emissions across our operations. Corporate Overview Statutory Reports Financial Statements 255
- We have installed advanced chillers and condensers in our manufacturing plants to improve the effectiveness of recovery and further reduce utility costs.
- We are transitioning to Low Sulphur Heavy Stock (LSHS) as boiler fuel at our 4 facilities resulting in a significant reduction in steam costs and GHG emissions.
- We are implementing efficient equipment, such as finned tube condensers, dry vacuum pumps, nano-filtration, and heat integration systems.
- We have replaced AC motors with DC electronically commutated motors in AHUs, which has resulted in energy efficiency and power cost savings.
- Our manufacturing facility in Mandideep, India has been awarded the "GOLD LEED".
- Our commitment to climate stewardship also contributes to product innovation in the development phase. Lupin Healthcare UK' product, Luforbec, has recently achieved Carbon neutrality certification. Lupin Healthcare offsets the total emissions from the inhaler's production, use and disposal, thus achieving carbon neutrality

### Provide details related to waste management by the entity, in the following format:

Parameter	FY 2023-24	FY 2022-23
Total Waste generated (in metric tonnes)	'	
Plastic waste (A)	2,803	1,956
E-waste (B)	38.63	30
Bio-medical waste (C)	79.82	85.7
Construction and demolition waste (D)	2,752.60	Not monitored
Battery waste (E)	38.38	Not monitored
Radioactive waste (F)	0	0
Other Hazardous waste. Please specify, if any. (G)	32,967.80	28,167
Other Non-hazardous waste generated (H). Please specify, if any. (Break-up by composition i.e. by materials relevant to the sector)	10,201.06	6,978
Total (A + B + C + D + E + F + G + H)	48,881.29	37,216.7

Parameter		FY 2023-24	FY 2022-23
$\begin{tabular}{ll} \textbf{Waste intensity per rupee of turnover} (Total waste generated/Revenue from operations) \end{tabular}$		0.34 MT/INR Mn	0.34 MT/INR Mn
Waste intensity per rupee of turnover adjusted for Purchasing Power Parity (PPP) (Total waste generated/Revenue from operations adjusted for PPP)		7.81 MT/Mn International Dollars	7.73 MT/ Mn International Dollars
Waste intensity in terms of physical output			
Waste intensity (optional) – the relevant metric may be selected by the entity			
For each category of waste generated, total waste recovered through tonnes)	recy	cling, re-using or other rec	overy operations (in metric
Category of waste			
(i) Recycled	(i) (ii) (iii)	Plastic Waste: 2,803.00 MT E-waste: 38.63 MT Other hazardous waste: 8,129.20 MT	(i) Recycling/Recovery/ Utilization: 11679 MT  Non-hazardous waste  (i) Canteen waste and Mycelia waste sent for recycling – feed for
(ii) Re-used	(i)	Other Hazardous waste:	piggeries/composting: 5713 MT -
(iii) Other recovery operations	(i)	29.83 MT Non-hazardous waste: 5,395.16 MT	Non-hazardous waste (i) Agro-waste boiler
	(ii)	Hazardous waste: 4,471.10 MT	ash sent for brick manufacturing, soil enrichment and landfilling: 1265 MT
Total	20,	866.92 MT	18,657 MT
For each category of waste generated, total waste disposed by nature	of di	isposal method (in metric t	onnes)
Category of waste			
(i) Incineration/Co-processing	(i)	Bio-medical waste: 79.82 MT	Hazardous waste (i) Incineration/
	(ii)	Other hazardous waste: 8,198.62 MT	co-processing/pre- processing: 6838 MT
(ii) Landfilling	(i)	Construction & demolition waste: 2,752.60 MT	Hazardous waste (i) Landfilling: 9651 MT
	(ii)	Other hazardous waste: 12,169 MT	
(iii) Other disposal operations	(i)	Non-hazardous waste: 4,805.90 MT	Hazardous waste  (i) Other disposal operations - sent for co-processing to cement kilns: 4163 MT
Total	28,0	005.94 MT	20,652 MT

Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

### 10. Briefly describe the waste management practices adopted in your establishments. Describe the strategy adopted by your company to reduce usage of hazardous and toxic chemicals in your products and processes and the practices adopted to manage such wastes.

Across our full value chain, we have adopted efficient waste management practices and embraced circularity. We focus on recycling waste and are committed to minimizing the amount of waste sent to landfills and incinerators. Out of our thirteen facilities, including those dedicated to research and development, seven send their incinerable hazardous waste to Co-processors or Pre-processors. In FY2024, we managed to send 89% of our incinerable hazardous waste to be co-processed. By the year 2030, our goal is to redirect 70% of the incinerable hazardous waste generated by our operations in India to co-processing facilities like cement plants.

The spent solvents produced in the process of manufacturing Active Pharmaceutical Ingredients (APIs) are either reused on-site or sent to certified disposal facilities or recyclers. In our efforts to conserve resources, used calcium sulphate is dispatched to cement factories to serve as both a raw material and an alternative fuel. Non-hazardous waste, including waste from our canteens and mycelia, is processed either into organic fertilizer through composting or sent to piggeries.

Our commitment to waste reduction is evident through several initiatives:

- Encouraging the use of non-hazardous and less toxic materials at the R&D phase or as part of our process enhancements.
- Enhancing our processes to increase product yields, thereby reducing waste.
- Providing training for our employees on the safe handling, labeling, and storage of hazardous substances.

If the entity has operations/offices in/around ecologically sensitive areas (such as national parks, wildlife sanctuaries, biosphere reserves, wetlands, biodiversity hotspots, forests, coastal regulation zones etc.) where environmental approvals/ clearances are required, please specify details in the following format:

		- q, p				
SI. No.	Location of operations/office	Type of ces operati			ronmental approval/clearance are b ereof and corrective action taken, if (	
1	Lupin does not d	operate in ecolo	gically ser	nsitive areas		
	financial year	nmental impac	t assessn Date	nents of projects undertaken by th  Whether conducted by	e entity based on applicable laws, in  Results communicated in public	the current Relevant

13. Is the entity compliant with the applicable environmental law/regulations/guidelines in India; such as the Water (Prevention and Control of Pollution) Act, Air (Prevention and Control of Pollution) Act, Environment protection act and rules thereunder (Y/N). If not, provide details of all such non-compliances, in the following format:

We are compliant with the applicable environmental law/regulations/guidelines in India. No notice has been issued in FY 2023-24.

### **Leadership Indicators**

Water withdrawal, consumption and discharge in areas of water stress (in kilolitres):

For each facility/plant located in areas of water stress, provide the following information:

- (i) Name of the area - Ankleshwar, Pithampur, Aurangabad, Jammu and Nagpur
- Nature of operations Manufacturing of pharmaceutical products

Nil

Water withdrawal, consumption and discharge in the following format:

Parameter	FY 2023-24	FY 2022-23
Water withdrawal by source (in kilolitres)		
(i) Surface water	0	0
(ii) Groundwater	27,821	31,486
(iii) Third party water	726,742	666,305
(iv) Seawater/desalinated water	0	0
(v) Others	0	0
Total volume of water withdrawal (in kilolitres)	754,563	697,791
Total volume of water consumption (in kilolitres)	718,037	680,914
Water intensity per rupee of turnover (Water consumed/turnover)	4.90 KL/Mn INR	6.06 KL/Mn INR
Water intensity (optional) - the relevant metric may be selected by the entity		
Water discharge by destination and level of treatment (in kilolitres)		
(i) Into Surface water		
- No treatment	-	-
- With treatment - please specify level of treatment	-	-
(ii) Into Groundwater		
- No treatment	-	-
- With treatment - please specify level of treatment	-	-
(iii) Into Seawater		
- No treatment	-	-
- With treatment - please specify level of treatment	-	-
(iv) Sent to third - parties		
- No treatment	-	-
- With treatment - Sent to CETP	36,526	16,877
(v) Others		
- No treatment	-	-
- With treatment - please specify level of treatment	-	-
Total water discharged (in kilolitres)	36,526	16,877

Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

### 2. Please provide details of total Scope 3 emissions & its intensity, in the following format:

Parameter	Unit	FY 2023-24	FY 2022-23
Total Scope 3 emissions (Break-up of the GHG into CO2, CH4, N2O, HFCs, PFCs, SF6, NF3, if available)	Metric tonnes of CO2 equivalent	901,520	854,936
Total Scope 3 emissions per rupee of turnover	tCO2e/Mn revenue	6.15 tCO2e/Mn INR	7.59 tCO2e/Mn INR
Total Scope 3 emission intensity (optional) – the relevant metric may be selected by the entity	tCO2e/Mn revenue		

Note: Indicate if any independent assessment/evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.

With respect to the ecologically sensitive areas reported at Question 11 of Essential Indicators above, provide details of significant direct & indirect impact of the entity on biodiversity in such areas along-with prevention and remediation

Not Applicable

If the entity has undertaken any specific initiatives or used innovative technology or solutions to improve resource efficiency, or reduce impact due to emissions/effluent discharge/waste generated, please provide details of the same as well as outcome of such initiatives, as per the following format:

Sr. No	Initiative undertaken	Details of the initiative (Web-link, if any, may be provided along-with summary)	Outcome of the initiative
1	Transition to Biomass briquette boilers	Included in the FY24 sustainability report	Reduction in GHG emissions
2	Installation of Continuous flow reactor	Included in the FY24 sustainability report	Reduction in GHG emissions
3	Transition to Low Sulphur Heavy Stock (LSHS) as Boiler Fuel	Included in the FY24 sustainability report	-Reduction in GHG emissions -Reduction in energy consumption

5. Does the entity have a business continuity and disaster management plan? Give details in 100 words/web link.

To ensure the resilience of our critical operations during a crisis, we have established a Business Continuity Management System (BCMS) in alignment with the ISO 22301 standard. In the initial phase, we conducted a comprehensive Business Impact Analysis (BIA) and Risk Assessment (RA) specifically for IT services at our Mumbai head office. The recovery strategy was then validated through a tabletop exercise. Subsequent phases will involve conducting BIA and RA for four additional locations engaged in research and development (R&D) and manufacturing.

Disclose any significant adverse impact to the environment, arising from the value chain of the entity. What mitigation or adaptation measures have been taken by the entity in this regard.

Percentage of value chain partners (by value of business done with such partners) that were assessed for environmental impacts.

100% of strategic and critical material suppliers.

### PRINCIPLE 7

Businesses, when engaging in influencing public and regulatory policy, should do so in a manner that is responsible and

### **Essential Indicators**

Number of affiliations with trade and industry chambers/associations.

List the top 10 trade and industry chambers/associations (determined based on the total members of such body) the entity is a member of/affiliated to.

SI. No.	Name of the trade and industry chambers/associations	Reach of trade and industry chambers/ associations (State/National)
1	Federation of Indian Chambers of Commerce and Industry (FICCI)	National
2	Confederation of Indian Industry (CII)	National
3	Associated Chambers of Commerce and Industry of India (ASSOCHAM)	National
4	Indian Drug Manufacturers Association (IDMA)	National
5	Foundation of Pharma Entrepreneurs (FOPE)	National
6	International Generic and Biosimilar Medicines Association (IGBA)	International
7	Association for Accessible Medicines (AAM)	International
8	Medicines for Europe, Medicines for Europe Regulatory Group	International
9	Quality Circle Forum of India	National

SI. No.	Name of the trade and industry chambers/associations	Reach of trade and industry chambers/ associations (State/National)
10	National Safety Council	National
11	Pharmaceuticals Export Promotion Council	National
12	Association of Biotechnology Led Enterprise (ABLE)	National

Provide details of corrective action taken or underway on any issues related to anticompetitive conduct by the entity, based on adverse orders from regulatory authorities.

Not Applicable

### **Leadership Indicators**

1.	1. Details of public policy positions advocated by the entity:					
SI. No.	Public policy advocated	Method resorted for such advocacy	Whether information available in the public domain? (Yes/No)	Frequency of Review by Board (Annually/ Half yearly/Quarterly/ Others – please specify)	Web Link, if available	
1	Advocacy for policies and regulatory framework that support R&D and Intellectual property (IP) protection	Through association with Indian Pharmaceutical Alliance	No	Need-basis		
2	Reduction in counterfeiting and non-standard quality drugs, Uniform Code of Pharmaceuticals Marketing Practices	Through association with Indian Pharmaceutical Alliance	Yes	Need-basis	www.ipa-india.org	
3	Policy advocacy to improve affordability and accessibility of medicines	Direct representation or through industry chambers and associations	No	Need-basis		

### **PRINCIPLE 8**

Businesses should promote inclusive growth and equitable development

### **Essential Indicators**

Details of Social Impact Assessments (SIA) of projects undertaken by the entity based on applicable laws, in the current financial year.

Nil

Name and brief details of project	SIA Notification No.	Date of notification	Whether conducted by independent external agency (Yes/No)	Results communicated in public domain (Yes/No)	Relevant Web link	
NA.						

Provide information on project(s) for which ongoing Rehabilitation and Resettlement (R&R) is being undertaken by your entity, in the following format:

S. No.	Name of Project for which R&R is ongoing	State	District	No. of Project Affected Families (PAFs)	% of PAFs covered by R&R	Amounts paid to PAFs in the FY (In INR)
NIA						

NΑ

Describe the mechanisms to receive and redress grievances of the community.

We ensure that the communities we collaborate with are regarded as equal partners in development and actively involved in project implementation from the outset. The work is monitored by the community and upon its completion, the Panchayat assumes responsibility for sustaining the initiatives. To address grievances, we've established guidelines and procedures at the village level to ensure timely resolution through local institutions.

4. Percentage of input material (inputs to total inputs by value) sourced from suppliers:

Parameter	FY 2023-24	FY 2022-23
Directly sourced from MSME/ small producers	11.8%	Not available
Directly from within India	78%	Not available

Job creation in smaller towns – Disclose wages paid to persons employed (including employees or workers employed on a permanent or non-permanent/on contract basis) in the following locations, as % of total wage cost:

Location	FY 2023-24	FY 2022-23
Rural	Data unavailable	Data unavailable
Semi-urban	Data unavailable	Data unavailable
Urban	Data unavailable	Data unavailable
Metropolitan	Data unavailable	Data unavailable

### **Leadership Indicators**

Provide details of actions taken to mitigate any negative social impacts identified in the Social Impact Assessments (Reference: Question 1 of Essential Indicators above):

Not Applicable

Details of negative social impact identified Corrective action taken None

Provide the following information on CSR projects undertaken by your entity in designated aspirational districts as identified by government bodies:

SI. No.	State	Aspirational District	Amount spent (In INR million)
1	Rajasthan	Dholpur	4.804
2	Maharashtra	Nandurbar	11.929
3	Madhya Pradesh	Vidisha	0.445
4	Andhra Pradesh	Visakhapatnam	3.002

(a) Do you have a preferential procurement policy where you give preference to purchase from suppliers comprising 3. marginalized/vulnerable groups? (Yes/No)

- (b) From which marginalized/vulnerable groups do you procure?: Nil
- (c) What percentage of total procurement (by value) does it constitute?: Nil
- Details of the benefits derived and shared from the intellectual properties owned or acquired by your entity (in the current financial year), based on traditional knowledge:

	on traditional knowledge	Owned/Acquired (Yes/No)	Benefit shared (Yes/No)	share
	NA.			

Details of corrective actions taken or underway, based on any adverse order in intellectual property related disputes wherein usage of traditional knowledge is involved.

Brief of the case Name of the Authority Corrective action taken NA

Details of beneficiaries of CSR Projects:

SI. No.	CSR Project	No of persons benefitted from CSR projects	% beneficiaries from vulnerable and marginal groups
1	Desh Bandhu Jan Utkarsh Pariyojana	850	100%
2	Integrated Livelihood Development Program (Atlas Copco India Ltd)	3,950	100%
3	Better Cotton Initiative (BCI) Project	95,381	100%
4	FPO projects	11,673	100%

SI. No.	CSR Project	No of persons benefitted from CSR projects	% beneficiaries from vulnerable and marginal groups
5	TDF Wadi Projects (NABARD)	2,050	100%
6	Climate Change Adaptation projects (NABARD)	1,357	100%
7	Lives Program	11,296	100%

### **PRINCIPLE 9**

Businesses should engage with and provide value to their consumers in a responsible manner

### **Essential Indicators**

Describe the mechanisms in place to receive and respond to consumer complaints and feedback.

Our Pharmacovigilance department acts as the focal point for overseeing the safety and quality of our products. Additionally, we maintain a specialized team responsible for monitoring and resolving consumer complaints and concerns. To capture customer feedback and pinpoint areas for improvement, we regularly conduct surveys, facilitating the prompt resolution of any issues raised.

2. Turnover of products and/services as a percentage of turnover from all products/service that carry information about:

Particulars	As a percentage of total turnover
Environmental and social parameters relevant to the product	100% - There are social parameters relevant to the responsible, safe and prescribed usage of the products
Safe and responsible usage	100% - All products of Lupin have the usage/directions mentioned on leaflets/packaging.
Recycling and/or safe disposal	100%

3. Number of consumer complaints in respect of the following:

		FY 2023-24	Remarks		FY 2022-23	Remarks
Particulars	Received during the year	Pending resolution at the end of the year		Recevied during the year	Pending resolution at the end of the year	
Data Privacy	Nil	-	-	Nil	-	-
Advertising	Nil	-	-	Nil	-	-
Cyber Security	Nil	-	-	Nil	_	-
Delivery of essential services	Nil	-	-	Nil	-	-
Restrictive Trade Practices	Nil	-	-	Nil	-	_
Unfair Trade Practices	Nil	-	-	Nil	-	-
Others	25,917	0	-	25,500	All Adverse drug reports with Lupin products received at DSRM are appropriately handled, i.e., the reports are processed in the global company safety database, thoroughly reviewed, medically assessed, and submitted to global regulatory authorities (wherever applicable)	-

4. Details of instances of product recalls on account of safety issues:

Particulars	Number	Reason for recall
Voluntary recalls	8	The Company initiated these recalls as prompt market action was required due to various identified issues in the respective products.
Forced recalls	0	

- Does the entity have a framework/policy on cyber security and risks related to data privacy? (Yes/No) If available, provide a web-link of the policy.
  - Yes, the company has established and enforced a comprehensive Global Privacy Policy applicable to all its legal entities and business divisions. This policy is available for review on our website.
- Provide details of any corrective actions taken or underway on issues relating to advertising, and delivery of essential services;
  cyber security and data privacy of customers; re-occurrence of instances of product recalls; penalty / action taken by
  regulatory authorities on safety of products / services.
  - We take proactive steps in case any issue arises pertaining to any one of these categories. Corrective actions are also taken to prevent recurrences of similar instances.

- 7. Provide the following information relating to data breaches:
  - Number of instances of data breaches: 0
  - Percentage of data breaches involving personally identifiable information of customers: 0
  - Impact, if any, of the data breaches: NA

### **Leadership Indicators**

- Channels / platforms where information on products and services of the entity can be accessed (provide web link, if available). The required information is available on our website at the following link: https://www.lupin.com/our-products/product-finder/Lupin has a website that provides all the necessary information on the company. For further information, visit the link, https://www.lupin. com/about-us
- Steps taken to inform and educate consumers about safe and responsible usage of products and/or services. Our product leaflets supply necessary information regarding the safe and responsible usage of our products or medications. Additionally, we hold both promotional and non-promotional events aimed at raising awareness among Clinical Pharmacies regarding the responsible use of our products.
- Mechanisms in place to inform consumers of any risk of disruption/discontinuation of essential services. We notify the regulatory authorities prior to discontinuing any drugs listed in the National List of Essential Medicines. Should the regulatory authorities request the continuation of any such medicine, we maintain its production until we receive official permission
- Does the entity display product information on the product over and above what is mandated as per local laws? (Yes/No/Not Applicable) If yes, provide details in brief. Did your entity carry out any survey with regard to consumer satisfaction relating to the major products / services of the entity, significant locations of operation of the entity or the entity as a whole? (Yes/No). Not applicable, we publish all information required under the law on the product.

## Consolidated Financial Statements

### Independent Auditor's Report

### To the Members of Lupin Limited

### Report on the Audit of the Consolidated **Financial Statements**

### **Opinion**

We have audited the consolidated financial statements of Lupin Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), and its joint venture, which comprise the consolidated balance sheet as at 31 March 2024, and the consolidated statement of profit and loss (including other comprehensive income), consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of reports of the other auditors on separate financial statements of such subsidiaries and a joint venture as were audited by the other auditors, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group and joint venture as at 31 March 2024, of its consolidated profit and other comprehensive income, consolidated changes in equity and consolidated cash flows for the year then ended.

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group and joint venture in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in terms of the Code of Ethics issued by the Institute of Chartered Accountants of India and the relevant provisions of the Act, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence obtained by us along with the consideration of reports of the other auditors referred to in paragraph (a) of the "Other Matters" section below, is sufficient and appropriate to provide a basis for our opinion on the consolidated financial statements.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement and based on the consideration of reports of other auditors on separate financial statements of components audited by them, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### 1) Revenue Recognition

Refer note IB(m) of material accounting policies and note 30 to consolidated financial statements

### The key audit matter

Revenue from the sale of pharmaceutical products is recognized when control over goods is transferred to a customer. The actual point in time when revenue is recognized varies depending on the specific terms and conditions of the sales contracts entered with customers. The Group has many customers operating in various geographies and sales contracts with customers have distinct terms relating to the recognition of revenue, the right of return and price adjustments.

We identified the recognition of revenue from sale of products as a key audit matter considering:

Revenue is a key performance indicator for the group. Accordingly, there could be pressure to meet the expectations of investors/ other stakeholders and/ or to meet revenue targets stipulated in performance incentive schemes for a reporting period. We have considered that there is a risk of fraud related to revenue being overstated by recognition in the wrong period or before control has passed during the year and at period end.

### How the matter was addressed in our audit

To obtain sufficient and appropriate audit evidence, our principal audit procedures and procedures performed by component auditors, amongst others, include the

- Compared the accounting policies in respect of revenue recognition with applicable accounting standards to test for compliance.
- Tested design, implementation and operating effectiveness of the Company's internal controls including general IT controls and key IT application controls over recognition of revenue.
- Performed substantive testing of selected samples of revenue transactions recorded during the year.
- For a sample of year-end sales, we verified contractual terms of sales invoices/ contracts, shipping documents and acknowledged delivery receipts for those transactions including management assessment and quantification of any sales reversal for undelivered goods.

### The key audit matter

### How the matter was addressed in our audit

Group's assessment of accrual towards rebates, discounts, returns, service level penalties and allowances require estimates and judgement and change in these estimates can have a significant financial impact.

- Verified Group's assessment of accruals of rebates, discounts, returns, service level penalties and allowances in line with the past practices to identify bias.
- Tested any unusual non-standard journal entries that impacted revenue recognized during the year.

### 2) Goodwill

Refer note no. IB(g) of material accounting policies and note 52 to consolidated financial statements

### The key audit matter

### The carrying value of goodwill aggregates to ₹ 23,250.4 million as at 31 March 2024. Goodwill is evaluated for any indicators of impairment and is tested annually as required under Ind AS 36. The group evaluates for any impairment with respect to goodwill annually, at each cash generating unit (CGU) level. The recoverable amount of the CGUs to which such goodwill pertains, being the higher of the value in use and fair value less costs of disposal, is compared with the carrying value of goodwill to identify any impairment. Value in use is usually derived from discounted future cash flows. The discounted cash flow model uses several assumptions. These include estimates of long-term growth rate, discount rate, terminal value growth rates, potential product obsolescence, new product launches and the weighted average cost of capital. Considering the inherent uncertainty, subjectivity and judgement involved and the significance of the value of the goodwill, impairment assessment of goodwill has been considered as a key audit matter.

### How the matter was addressed in our audit

To obtain sufficient and appropriate audit evidence, our principal audit procedures and procedures performed by component auditors, amongst others, include the following:

- Tested the design and operating effectiveness of internal controls over impairment assessment including approval of forecasts and valuation models
- Assessed the Valuation methodology used by the Company and tested the mathematical accuracy of the impairment models.
- Assessed identification of CGUs with reference to the guidance in the applicable accounting standards.
- Evaluated valuation assumptions with macroeconomic factors, such as discount rates, growth in sales, probability of success of new products, operating and selling costs used, in consultation with valuation specialist.
- Performed sensitivity analysis of key assumptions and evaluated past performances where relevant to assess accuracy of the forecasts made.
- Evaluated adequacy of disclosures given in the financial statements.

### Other Information

The Holding Company's Management and Board of Directors are responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and auditor's reports thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Holding Company's annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take necessary actions, as applicable under the relevant laws and regulations.

### Management's and Board of Directors' Responsibilities for the Consolidated Financial **Statements**

The Holding Company's Management and Board of Directors are responsible for the preparation and presentation of these consolidated financial statements in term of the requirements of the Act that give a true and fair view of the consolidated state of affairs, consolidated profit and other comprehensive income, consolidated statement of changes in equity and consolidated cash flows of the Group including its joint venture in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under Section 133 of the Act. The respective Management and Board of Directors of the companies included in the Group and of its joint venture are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of each company and for preventing and detecting frauds and other irregularities; the selection and application of appropriate

accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Management and Board of Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the respective Management and Board of Directors of the companies included in the Group and of its joint venture are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and the respective Board of Directors of its joint venture are responsible for overseeing the financial reporting process of each company.

### Auditor's Responsibilities for the Audit of the **Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,

- intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting in preparation of consolidated financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its joint venture to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial statements of such entities or business activities within the Group and its joint venture to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated financial statements of which we are the independent auditors. For the other entities included in the consolidated financial statements, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in paragraph (a) of the section titled "Other Matters" in this audit report.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Other Matters**

a. We did not audit the financial statements of twenty three subsidiaries, whose financial statements reflects Group's share of total assets (before consolidation adjustments) of ₹ 250,860.4 million as at 31 March 2024, Group's share of total revenues (before consolidation adjustments) of ₹ 147,765.1 million and Group's share of net cash outflows (before consolidation adjustments) amounting to ₹ 1,935.4 million for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net (loss) (Other Comprehensive Losses) of ₹ 31.6 million for the year ended 31 March 2024, in respect of one joint venture, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and joint venture, and our report in terms of sub-section (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries and joint venture is based solely on the reports of the other auditors. Certain of these subsidiaries and joint venture are located outside India whose financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial statements of such subsidiaries and a joint venture located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Holding Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries and a joint venture located outside India is based on the reports of other auditors and the conversion adjustments prepared by the management of the Holding Company and audited by us.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

The consolidated annual financial statements includes the unaudited financial statements of five subsidiaries, whose financial statements reflects Group's share of total assets (before consolidation adjustments) of ₹ 12,964.9 million as at 31 March 2024, Group's share of total revenues (before consolidation adjustments) of ₹ 10,401.3 million and Group's share of net cash outflows (before consolidation adjustments) amounting to ₹ 930.5 million for the year ended on that date, as considered in the consolidated financial statements, have not been audited either by us or by other auditors. These unaudited financial statements have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, and our report in terms of subsection (3) of Section 143 of the Act in so far as it relates to the aforesaid subsidiaries, is based solely on such unaudited financial statements. In our opinion and according to the information and explanations given to us by the Management, these financial statements are not material to the the Group.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of this matter with respect to the financial statements certified by the Management.

### **Report on Other Legal and Regulatory** Requirements

- As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government of India in terms of Section 143(11) of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- 2. A. As required by Section 143(3) of the Act, based on our audit and on the consideration of reports of the other auditors on separate financial statements of such subsidiaries and a joint venture, as were audited by other auditors, as noted in subparagraph (a) the "Other Matters" paragraph, we report, to the extent applicable, that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements
  - b. In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors except for the certain matters stated in the paragraph 2B(f) below on reporting under Rule 11(g) of the Companies (Audit and Auditors) Rules, 2014.
  - c. The consolidated balance sheet, the consolidated statement of profit and loss (including other comprehensive income), the consolidated statement of changes in equity and the consolidated statement of cash flows dealt this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - d. In our opinion, the aforesaid consolidated financial statements comply with the Ind AS specified under Section 133 of the Act.
  - e. On the basis of the written representations received from the directors of the Holding Company as on 31 March 2024 taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of its subsidiary companies incorporated in India, none of the directors of the Group companies, incorporated in India is disqualified as on 31 March 2024 from being appointed as a director in terms of Section 164(2) of the Act.

- The modification relating to the maintenance of accounts and other matters connected therewith are as stated in the paragraph 2A(b) above on reporting under Section 143(3)(b) and paragraph 2B(f) below on reporting under Rule 11(g) of the Companies (Audit and Auditors) Rules, 2014.
- With respect to the adequacy of the internal financial controls with reference to financial statements of the Holding Company and its subsidiary companies incorporated in India and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
- B. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate financial statements of the subsidiaries and a joint venture, as noted in the "Other Matters" paragraph:
  - a. The consolidated financial statements disclose the impact of pending litigations as at 31 March 2024 on the consolidated financial position of the Group and its joint venture. Refer Note 39 to the consolidated financial statements.
  - b. Provision has been made in the consolidated financial statements, as required under the applicable law or Ind AS, for material foreseeable losses, on long-term contracts including derivative contracts. Refer Note 59 to the consolidated financial statements in respect of such items as it relates to the Group and its joint venture.
  - There has been no delay in transferring amounts to the Investor Education and Protection Fund by the Holding Company or its subsidiary companies incorporated in India during the year ended 31 March 2024.
  - d. (i) The management of the Holding Company and its subsidiary companies incorporated in India whose financial statements has been audited under the Act has represented to us and the other auditors of such subsidiary companies that, to the best of its knowledge and belief, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Holding Company or any

- of such subsidiary companies, to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Holding Company or any of such subsidiary companies, ("Ultimate Beneficiaries") or provide any quarantee, security or the like on behalf of the Ultimate Beneficiaries.
- (ii) The management of the Holding Company and its subsidiary companies incorporated in India whose financial statements has been audited under the Act has represented to us and the other auditors of such subsidiary companies that, to the best of its knowledge and belief, no funds have been received by the Holding Company or any of such subsidiary companies, from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Holding Company or any of such subsidiary companies, shall directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Parties ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
- (iii) Based on the audit procedures that have been considered reasonable and appropriate in the circumstances performed by us and that performed by the auditors of the subsidiary companies incorporated in India whose financial statements have been audited under the Act, nothing has come to our or other auditors notice that has caused us or other auditors to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under (i) and (ii) above, contain any material misstatement.
- e. The final dividend paid by the Holding Company incorporated in India during the year, in respect of the same declared for the previous year, is in accordance

- with Section 123 of the Act to the extent it applies to payment of dividend.
- As stated in Note 38 to the consolidated financial statements, the Board of Directors of the Holding Company incorporated in India has proposed final dividend for the year which is subject to the approval of the members at the ensuing Annual General Meeting. The dividend declared is in accordance with Section 123 of the Act to the extent it applies to declaration of dividend.
- Based on our examination which included test checks and in accordance with requirements of the Implementation Guide on Reporting on Audit Trail under Rule 11(g) of the Companies (Audit and Auditors) Rules, 2014, except for the instances mentioned below, the Holding Company and its subsidiary companies incorporated in India whose financial statements have been audited under the Act, have used accounting software for maintaining its books of account, which have a feature of recording audit trail (edit log) facility and the same has operated throughout the year for all relevant transactions recorded in the respective software:
  - (i) In respect of Holding Company and its subsidiary companies, the feature of recording audit trail (edit log) was not enabled at the database level to log any direct data changes for the accounting software used for maintaining the books of account.
  - (ii) In respect of Holding Company and its subsidiary companies, in the absence of sufficient and appropriate reporting on compliance with the audit trail requirements in the independent auditor's report of a service organization for an accounting software used for consolidation and lease transactions, we are unable to comment whether audit trail feature for the said software was enabled and operated throughout the year for all relevant transactions recorded in the software.

Further, for the periods where audit trail (edit log) facility was enabled and operated throughout the year, we did not come across any instance of the audit trail feature being tampered with during the course of the audit.

C. With respect to the matter to be included in the Auditor's Report under Section 197(16) of

In our opinion and according to the information and explanations given to us and based on the reports of the statutory auditors of such subsidiary companies incorporated in India which were not audited by us, the remuneration paid during the current year by the Holding Company and

its subsidiary companies to its directors is in accordance with the provisions of Section 197 of the Act. The remuneration paid to any director by the Holding Company and its subsidiary companies is not in excess of the limit laid down under Section 197 of the Act. The Ministry of Corporate Affairs has not prescribed other details under Section 197(16) of the Act which are required to be commented upon by us.

### For BSR & Co. LLP

**Chartered Accountants** Firm's Registration No.: 101248W/W-100022

### **Sudhir Soni**

Partner Membership No.: 041870 ICAI UDIN: 24041870BKGDKK4082

### Annexure A to the Independent Auditor's Report on the Consolidated Financial Statements of Lupin Limited for the year ended 31 March 2024

### (Referred to in paragraph I under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

(xxi) In our opinion and according to the information and explanations given to us, following companies incorporated in India and included in the consolidated financial statements, have unfavourable remarks, qualification or adverse remarks given by the respective auditors in their reports under the Companies (Auditor's Report) Order, 2020 (CARO):

Sr. No.	Name of the entities	CIN	Holding Company/Sub sidiary/ JV/ Associate	report which is unfavourable or qualified or adverse
1	Lupin Limited	L24100MH1983PLC029442	Holding Company	Clause (i)(c)
2	Lupin Digital Healthcare Limited	U74999MH2021PLC360783	Subsidiary	Clause (xvii)
3	Lupin Diagnostics Limited	U24100MH2011PLC214885	Subsidiary	Clause (xvii)
4	Lupin Biologics Limited	U24299MH2021PLC354211	Subsidiary	Clause (xvii)
5	Lupin Manufacturing Solutions Limited	U21001MH2023PLC407210	Subsidiary	Clause (xvii)
6	Lupin Life Sciences Limited	U86100MH2023PLC406793	Subsidiary	Clause (xvii)

### For BSR & Co. LLP

**Chartered Accountants** Firm's Registration No.: 101248W/W-100022

### **Sudhir Soni**

Partner Membership No.: 041870

ICAI UDIN:24041870BKGDKK4082

### Annexure B to the Independent Auditor's Report on the Consolidated Financial Statements of Lupin Limited for the year ended 31 March 2024

Report on the internal financial controls with reference to the aforesaid consolidated financial statements under Clause (i) of Sub-section 3 of Section 143 of the Act

(Referred to in paragraph 2(A)(g) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

### **Opinion**

In conjunction with our audit of the consolidated financial statements of Lupin Limited (hereinafter referred to as "the Holding Company") as of and for the year ended 31 March 2024, we have audited the internal financial controls with reference to financial statements of the Holding Company and such companies incorporated in India under the Companies Act, 2013 which are its subsidiary companies, as of that date.

In our opinion and based on the consideration of reports of the other auditors on internal financial controls with reference to financial statements of subsidiary companies, as were audited by the other auditors, the Holding Company and such companies incorporated in India which are its subsidiary companies, have, in all material respects, adequate internal financial controls with reference to financial statements and such internal financial controls were operating effectively as at 31 March 2024, based on the internal financial controls with reference to financial statements criteria established by such companies considering the essential components of such internal controls stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "Guidance Note").

### Management's and Board of Directors' **Responsibilities for Internal Financial Controls**

The respective Company's Management and the Board of Directors are responsible for establishing and maintaining internal financial controls based on the internal financial controls with reference to financial statements criteria established by the respective company considering the essential components of internal control stated in the Guidance Note. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the

timely preparation of reliable financial information, as required under the Act.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls with reference to financial statements. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements were established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors of the relevant subsidiary companies in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to financial statements.

### Meaning of Internal Financial Controls with **Reference to Financial Statements**

A company's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls with Reference to Financial Statements

Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial controls with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Other Matters**

Our aforesaid report under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls with reference to financial statements insofar as it relates to one subsidiary company, which is a company incorporated in India, is based on the corresponding report of the auditor of such company incorporated in India.

Our opinion is not modified in respect of above matters.

### For BSR & Co. LLP

**Chartered Accountants** Firm's Registration No.: 101248W/W-100022

### **Sudhir Soni**

Partner Membership No.: 041870 ICALUDIN: 24041870BKGDKK4082

### Consolidated Balance Sheet

as at March 31, 2024

(₹	in	mil	lion	
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	Note	As at 31.03.2024	As at 31.03.2023
ASSETS			
Non-Current Assets			
a. Property, Plant and Equipment	2	45,841.7	42,896.0
b. Capital Work-in-Progress	3	5,956.7	8,948.2
c. Goodwill	52	23,250.4	22,187.8
d. Other Intangible Assets	4	16,547.1	14,914.4
e. Right-of-use Assets	5	3,143.8	3,554.2
f. Intangible Assets Under Development	6	1,768.6	3,431.7
g. Investments accounted for using equity method	7	269.1	300.7
h. Financial Assets			
(i) Non-Current Investments	8	2,007.9	470.6
(ii) Non-Current Loans	9	35.7	40.4
(iii) Other Non-Current Financial Assets	10	1,194.4	987.1
i. Deferred Tax Assets (Net)	47(d)	3,025.3	1,556.5
j. Non-Current Tax Assets (Net)	()	1,077.0	3,778.6
k. Other Non-Current Assets	11	1,377.6	1,980.1
K. Culci Noti Garotti Associs		105,495.3	105,046.3
Current Assets		100,400.0	100,040.0
a. Inventories	12	49,539.0	44,917.6
b. Financial Assets	12	49,559.0	44,317.0
(i) Current Investments	13	8,469.3	4,397.7
> '\	14		
(ii) Trade Receivables		46,920.5	44,807.0
(iii) Cash and Cash Equivalents	15	9,832.8	12,318.1
(iv) Other Bank Balances	16	2,192.6	613.2
(v) Current Loans	17	25.8	21.2
(vi) Other Current Financial Assets	18	6,384.9	5,560.9
c. Current Tax Assets (Net)		406.1	367.2
d. Other Current Assets	19	10,705.5	11,510.1
		134,476.5	124,513.0
TOTAL		239,971.8	229,559.3
EQUITY AND LIABILITIES			
Equity			
a. Equity Share Capital	20	911.4	910.0
b. Other Equity		141,991.5	123,735.0
Equity attributable to Owners of the Company		142,902.9	124,645.0
c. Non-Controlling Interest	54(a)	831.6	783.2
		143,734.5	125,428.2
Liabilities			
Non-Current Liabilities			
a. Financial Liabilities			
(i) Non-Current Borrowings	21	-	275.1
(ii) Lease Liabilities	44	1,552.8	1,863.9
(iii) Other Non-Current Financial Liabilities	22	1,562.8	2,013.6
b. Non-Current Provisions	23	3,754.0	3,430.3
c. Deferred Tax Liabilities (Net)	47(d)	2,458.7	2,294.3
d. Other Non-Current Liabilities	24	1,894.0	1,600.2
u. Cuter Noti Carrette Labilities	27	11,222.3	11,477.4
Current Liabilities		11,222.5	11,477.4
a. Financial Liabilities			
	25	26,699.1	40 16E 4
(i) Current Borrowings (ii) Lease Liabilities	44	965.8	42,165.4 1,110.8
	44	900.0	1,110.0
(iii) Trade Payables	00	0000	7000
- Total outstanding dues of Micro Enterprises and Small Enterprises	26	806.2	763.3
- Total outstanding dues of other than Micro Enterprises and Small Enterprises	26	28,774.9	24,552.0
(iv) Other Current Financial Liabilities	27	6,789.2	5,952.4
b. Other Current Liabilities	28	11,439.0	8,709.0
c. Current Provisions	29	5,249.4	5,151.1
d. Current Tax Liabilities (Net)		4,291.4	4,249.7
		85,015.0	92,653.7
TOTAL		239,971.8	229,559.3
See accompanying notes forming part of the consolidated financial statements			

In terms of our report attached For **B S R & Co. LLP** 

**Chartered Accountants** Firm Registration No. 101248W/W-100022 For and on behalf of **Board of Directors of Lupin Limited** 

### **Sudhir Soni**

Partner

Membership No.: 041870

### Manju D. Gupta

Chairman DIN: 00209461

### **Ramesh Swaminathan**

Executive Director, Global CFO & CRO and Head - Corporate Affairs DIN: 01833346

### Vinita Gupta

Chief Executive Officer DIN: 00058631

### R. V. Satam

Company Secretary ACS - 11973

Nilesh D. Gupta Managing Director DIN: 01734642

### Consolidated Statement of Profit and Loss

for the year ended March 31, 2024

Tor the year ended March 31, 2024	Note	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
INCOME:		01.00.2024	01.00.2020
Revenue from Operations	30	200,108.2	166,416.6
Other Income	31	1,201.7	733.6
Total Income		201,309.9	167,150.2
EXPENSES:		·	•
Cost of Materials Consumed	32	41,421.9	36,878.1
Purchases of Stock-in-Trade		29,587.2	29,382.2
Changes in Inventories of Finished Goods,	33	(4,574.4)	1,537.3
Work-in-Progress and Stock-in-Trade [(Increase)/Decrease]	00	( 1/5 / 11 1 /	.,007.10
Employee Benefits Expense	34	34,945.7	30,871.5
Finance Costs	35	3,116.1	2,743.0
Depreciation, Amortisation and Impairment Expense	2,3,4,5 & 55	11,968.1	8,806.9
Other Expenses	36	60,727.7	50,541.8
Net (gain)/loss on Foreign Currency Transactions	30	(105.1)	(775.5)
Total Expenses	_	177,087.2	159,985.3
	_		
Profit before Share of Profit of Joint Venture and Tax		24,222.7	7,164.9
Share of Profit from Joint Venture (net of tax)	_	-	
Profit before Tax	( )	24,222.7	7,164.9
Tax Expense:	47(a)		
- Current Tax (net)		6,338.5	2,464.2
- Deferred Tax (net)		(1,471.5)	223.8
Total Tax Expense		4,867.0	2,688.0
Profit for the year		19,355.7	4,476.9
Share of profit attributable to Non-Controlling Interest		210.9	176.1
Profit for the year attributable to Owners of the Company		19,144.8	4,300.8
Other Comprehensive Income/(Loss)			
(A) (i) Items that will not be re-classified subsequently to profit or loss:			
- Remeasurements of Defined Benefit Liability		(137.3)	(16.4)
(ii) Income tax relating to items that will not be re-classified to profit or loss	47(b)	47.0	9.4
(B) (i) Items that will be re-classified subsequently to profit or loss:	()		
- The effective portion of gain & losses on hedging instruments in a cash			()
flow hedge		131.4	(472.0)
- Exchange differences in translating the financial statements of		0741	5000
foreign operations		374.1	589.3
(ii) Income tax relating to items that will be re-classified to profit or loss	47(b)	(39.2)	131.9
Other Comprehensive Income/(Loss) for the year, net of tax	` ′ _	376.0	242.2
Less: Share of Other Comprehensive Income/(Loss) attributable to Non-Controlling		(01.0)	40.4
Interest		(31.0)	40.4
Other Comprehensive Income/(Loss) for the year attributable to Owners of the Compan	ıy	407.0	201.8
Profit attributable to:	·		
Owners of the Company		19,144.8	4,300.8
Non-Controlling Interest		210.9	176.1
Profit for the year		19.355.7	4,476.9
Other Comprehensive Income /(Loss) attributable to:	_	10,000.	., ., .,
Owners of the Company		407.0	201.8
Non-Controlling Interest		(31.0)	40.4
Other Comprehensive Income /(Loss) for the year	_	376.0	242.2
	_	3/0.0	242.2
Total Comprehensive Income attributable to:		10 551 0	4.500.0
Owners of the Company		19,551.8	4,502.6
Non-Controlling Interest		179.9	216.5
Total Comprehensive Income for the year		19,731.7	4,719.1
Earnings per equity share (in ₹)	43		
Basic		42.05	9.46
Diluted		41.87	9.41
Face value of Equity Share (in ₹)		2.00	2.00
See accompanying notes forming part of the consolidated financial statements			

In terms of our report attached For BSR & Co. LLP Chartered Accountants Firm Registration No. 101248W/W-100022

For and on behalf of Board of Directors of Lupin Limited

### **Sudhir Soni**

Partner

Membership No.: 041870

### Manju D. Gupta

Chairman DIN: 00209461

### Ramesh Swaminathan

Executive Director, Global CFO & CRO and Head - Corporate Affairs DIN: 01833346

### Vinita Gupta

Chief Executive Officer DIN: 00058631

Company Secretary ACS - 11973

Nilesh D. Gupta

Managing Director DIN: 01734642

# Consolidated Statement of Changes In Equity for the year ended March 31, 2024

### A. Equity Share Capital [Refer note 20]

	As at 31.03.2024	2024	As at 31.03.2023	2023
	No. of Shares	uoillim ui <u>₹</u>	<b>7</b> In million No. of Shares	≅ in million
Balance at the beginning of the reporting year	454,981,335	910.0	454,475,014	0.606
Changes in Equity Share Capital due to prior period errors	1	1	ı	1
Restated balance at the beginning of the current reporting period	454,981,335	910.0	910.0 454,475,014	0.606
Changes in equity share capital during the year	697,573	1.4	506,321	1.0
Balance at the end of the reporting year	455,678,908	911.4	911.4 454,981,335	0.016

### Other Equity m

														E)	(⊈ in million)
					Reserves and Surplus	nd Surplus				Share	Other items of Other Comprehensive Income	of Other	Equity		
Particulars	Capital Reserve	Capital Redemption Reserve	Legal Reserve	Securities	Employees Stock Options Outstanding	General Reserve	Retained Earnings	Special Economic Zone Amalgamation Reinvestment Reserve	Amalgamation Reserve	Application Money Pending Allotment	Foreign Currency Translation Reserve	1	attributable to owners of the company	Non- Controlling Interest	Total Other Equity
Balance as at 31.03.2022	263.9	126.5	0.3	10,620.4	1,617.3	17,134.1	92,884.2		317.9		(2,691.0)	350.1	120,623.7	687.1	121,310.8
Profit/(Loss) for the year	1		1	1		1	4,300.8		1	1	1	1	4,300.8	176.1	4,476.9
Remeasurements of defined benefit plans (net of tax)	1		,	,			(2.0)						(7.0)		(7.0)
Total comprehensive income/(loss) for the year	ı	1	ı	1	1	ı	4,293.8		ı	1	1	1	4,293.8	176.1	4,469.9
Movement in other comprehensive income for the year	ı		ı								548.9	(338.9)	210.0	40.4	250.4
Received during the year	1		1	1	,	,	,	1	ı	,		1	,	1	
Final dividend on Equity Shares	1		,	,			(1,818.5)					,	(1,818.5)	,	(1,818.5)
Dividend to Non-Controlling Interest	ı		ı	1	ı	,	,	ı	1			ı	,	(120.4)	(120.4)
Issue of equity shares on exercise of employee stock options	ı		ı	455.4	1			1	1			1	455.4		455.4
Amortised/Exercised during the year	1	,	,	1	(29.4)	,	,	1	1	,	,	1	(29.4)	1	(29.4)
Transfer to Special Economic Zone Reinvestment Reserve	,	,	,	,	,	,	,	1	1		,		,	,	
Transfer from share based payments to General Reserve	ı	,	ı	1	(98.5)	98.5	,	1	ı	,	,	ı	,	1	1
Balance as at 31.03.2023	263.9	126.5	0.3	11,075.8	1,489.4	17,232.6	95,359.5	-	317.9	-	(2,142.1)	11.2	123,735.0	783.2	124,518.2
Profit/(Loss) for the year	,		1			,	19,144.8		,			1	19,144.8	210.9	19,355.7
Remeasurements of defined benefit plans (net of tax)	ı		ı	1		,	(80.3)		,			ı	(80.3)	ı	(80.3)
Total comprehensive income/(loss) for the year							19,054.5						19,054.5	210.9	19,265.4
Movement in other comprehensive income for the year	ı	ı	ı	1	ı			1	1		405.1	89.9	495.0	(31.0)	464.0
Received during the year	1		1	,	1			1	1	0.8		1	0.8	1	0.8
Final dividend on Equity Shares	ı		ı	ı	ı	,	(1,820.3)	ı	ı			ı	(1,820.3)	ı	(1,820.3)
Dividend to Non-Controlling Interest	1		ı	1	1			1	1			1	,	(131.5)	(131.5)
Issue of equity shares on exercise of employee stock options	ı		,	717.8	1			1	1			1	717.8		717.8
Amortised/Exercised during the year	ı	1	1	ı	(191.3)	ı	1	1	ı		1	ı	(191.3)	ı	(191.3)
Transfer to Special Economic Zone Reinvestment Reserve	ı		ı	ı	1	,	(160.0)	760.0	ı			ı	,	ı	,
Transfer from share based payments to General Reserve	-	-	-	-	(154.4)	154.4	-	-	-	-	-	-	-	-	-
Balance as at 31.03.2024	263.9	126.5	0.3	11,793.6	1,143.7	17,387.0	111,833.7	760.0	317.9	9.0	(1,737.0)	101.1	141,991.5	831.6	142,823.1

# Consolidated Statement of Changes In Equity

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The Capital reserve is created on receipts of government grants for setting up the factories in backward areas for performing research on critical medicines for the betterment of the society and on restructuring of the Capital of the Company under various schemes of Amalgamation.

### **Capital Redemption Reserve** 9

This reserve represents amounts transferred on redemption of redeemable cumulative preference shares in earlier years. The reserve can be utilised in accordance with the provisions of section 69 of the Companies Act, 2013.

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This reserve represents appropriation of certain percentage of profit as per the local statutory requirement of few subsidiaries

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Securities premium account comprises of the premium on issue of shares. The reserve is utilised in accordance with the specific provision of the Companies Act, 2013

## **e**

The Company has employee stock option schemes under which the option to subscribe for the Company's shares have been granted to certain employees and directors. This is used to recognize the value of equity-settled share-based payments provided to the employees as part of their remuneration.

## The General reserve is used from time to time to transfer profits from retained earnings for appropriation purposes. General reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income.

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The Special Economic Zone Reinvestment Reserve has been created out of the profit of eligible SEZ units in terms of the provisions of Sec 10AA(1)(ii) of Income Tax Act, 1961. The reserve should be utilized by the Company for acquiring new plant and machinery for the purpose of its business in the terms of the Sec 10AA(2) of the Income Tax Act, 1961. Special Economic Zone Reinvestment Reserve

## 3

This reserve represents creation of amalgamation reserve pursuant to the scheme of amalgamation between erstwhile Lupin Laboratories Ltd. and the Company.

## Share Application Money Pending Allotment

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Share Application money represents amount received towards share application money which were pending for allotment as on reporting date

## Foreign Currency Translation Reserve

This reserve represents exchange differences arising on account of conversion of foreign operations to Company's functional currency

## $\overline{\Delta}$

The cash flow hedge reserve represents the cumulative effective portion of gains or losses arising on changes in fair value of designated portion of hedging instruments entered into for Cash flow hedges. The cumulative gain or loss arising on changes in fair value of the designated portion of the hedging instruments that are recognised and accumulated under the heading of cash flow reserve will be reclassified to statement of profit and loss only when the hedged items affect the profit or loss.

In terms of our report attached For **B S R & Co. LLP** 

Firm Registration No. 101248W/W-100022

**Sudhir Soni** 

Partner Membership No.: 041870

Chief Executive Officer Vinita Gupta

Manju D. Gupta DIN: 00209461 Chairman

For and on behalf of Board of Directors of Lupin Limited

Nilesh D. Gupta

Executive Director, Global CFO & CRO and

Head – Corporate Affairs DIN: 01833346

Ramesh Swaminathan

R. V. Satam

Company Secretary

### Consolidated Statement of Cash Flows

for the year ended March 31, 2024

		Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
A.	Cash Flow from Operating Activities		
	Profit/(Loss) before Tax	24,222.7	7,164.9
	Adjustments for:		
	Depreciation, Amortisation and Impairment Expense	11,968.1	8,806.9
	(Profit)/Loss on sale/write-off of Property, Plant and Equipment/Intangible Assets	(11.7)	(209.8)
	Finance Costs	3,116.1	2,743.0
	Gain on Sale of Mutual Fund Investments	(296.5)	(117.1)
	Interest on Deposits with Banks and Others	(462.3)	(324.3)
	Interest on Income Tax Refund	(373.6)	3.1
	Bad Trade Receivables/Advances written off	1.9	34.3
	Unrealised Loss/(Gain) on Mutual Fund Investments	(57.4)	(14.1)
	Unrealised Loss/(Gain) on Non-Current Investment	109.0	(3.6)
	Impairment Allowances for Doubtful Trade Receivables/Deposits/Advances	652.9	115.3
	Share Based Payment Expense	383.3	407.6
	Net Loss on Financial Liabilities Measured at Fair Value Through Profit or Loss	(153.5)	(128.3)
	Unrealised Exchange (Gain)/Loss on Revaluation	(210.0)	(338.9)
	Operating Cash Flows before Working Capital Changes	38,889.0	18,139.0
	Changes in working capital:		
	Adjustments for (increase)/decrease in operating assets:		
	Non-Current Loans	4.8	(37.8)
	Other Non-Current Financial Assets	100.6	(355.8)
	Other Non-Current Assets	323.0	(130.6)
	Inventories	(4,401.5)	1,954.4
	Trade Receivables	(2,408.1)	(1,319.8)
	Current Loans	(4.6)	(115.2)
	Other Current Financial Assets	(1,119.4)	(1,797.2)
	Other Current Assets	485.0	684.4
	Adjustments for increase/(decrease) in operating liabilities:		
	Other Non-Current Financial Liabilities	254.6	7.4
	Non-Current Provisions	(59.8)	50.3
	Other Non-Current Liabilities	290.7	237.7
	Trade Payables	4,188.0	2,168.1
	Other Current Financial Liabilities	429.4	141.2
	Other Current Liabilities	2,682.7	1,521.9
	Current Provisions	89.7	256.2
	Cash Generated from Operations	39,744.1	21,404.2
	Net Income tax paid	(3,260.5)	(2,431.8)
	Net Cash Flow generated from/(used in) Operating Activities	36,483.6	18,972.4
В.	Cash Flow from Investing Activities		-,
	Payment for acquisition of business, net off cash acquired	(1,465.0)	(2,910.0)
	Payment for acquisition of Property, Plant and Equipment/Intangible Assets, including capital advances	(9,289.0)	(14,996.2)
	Proceeds from sale of Property, Plant and Equipment/Intangible Assets	122.6	385.3
	Purchase of Non-Current Investment	(1,646.3)	-
	Purchase of Current Investments	(109,637.2)	(118,232.6)
	Proceeds from sale of Current Investments	105,909.9	122,190.1
	Bank balances not considered as Cash and Cash Equivalents	(1,579.4)	371.4
	Interest on Deposits with Banks and Others	462.4	324.3
	Net Cash Flow generated from/(used in) Investing Activities	(17,122.0)	(12,867.7)

### Consolidated Statement of Cash Flows

for the year ended March 31, 2024

			(₹ in million)
		Year ended 31.03.2024	Year ended 31.03.2023
<b>)</b> .	Cash Flow from Financing Activities		
	Repayment of Non-Current Borrowings	(275.1)	(1,134.9)
	Proceeds from/(Repayment of) Current Borrowings	(15,896.2)	2,863.0
	Proceeds from issue of equity shares (ESOPs) and Share application money	2.2	1.0
	Securities Premium Received (ESOPs)	143.3	18.4
	Payment of Lease liabilities (net off interest)	(1,159.2)	(1,028.2)
	Finance Costs	(2,829.1)	(2,266.8)
	Dividend paid	(1,828.0)	(1,825.0)
	Net Cash Flow generated from/(used in) Financing Activities	(21,842.1)	(3,372.5)
	Net Increase/(Decrease) in Cash and Cash Equivalents	(2,480.5)	2,732.2
	Cash and Cash Equivalents as at the beginning of the year	12,318.1	9,913.7
	Cash and Cash Equivalents as at the end of the year	9,837.6	12,645.9
	Reconciliation of Cash and Cash Equivalents with the Balance Sheet		
	Cash and Cash Equivalents as per Balance Sheet [Refer note 15]	9,832.8	12,318.1
	Unrealised loss/(gain) on foreign currency Cash and Cash Equivalents	4.8	327.8
	Bank Overdraft	-	-
	Cash and Cash Equivalents as at the end of the year	9,837.6	12,645.9

### **Notes:**

- The above Cash Flow Statement has been prepared under the 'Indirect Method' as set out in the Indian Accounting Standard 7 (Ind AS -7) "Statement of Cash Flows".
- Cash and cash equivalents comprises cash on hand, cash at bank and short term deposits with an original maturity of three months or less, that are readily convertible into known amounts of cash and subject to insignificant risk of changes in value.
  - For the purpose of the Consolidated Statement of Cash Flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management."

For and on behalf of Board of Directors of Lupin Limited

3. Refer note 65 for Non Cash Changes in Cash Flows from Financing Activities.

In terms of our report attached For **B S R & Co. LLP Chartered Accountants** Firm Registration No. 101248W/W-100022

Manju D. Gupta

### **Sudhir Soni**

Partner

Chairman Membership No.: 041870 DIN: 00209461

### Ramesh Swaminathan

Executive Director, Global CFO & CRO and Head - Corporate Affairs DIN: 01833346

Vinita Gupta Chief Executive Officer DIN: 00058631

R. V. Satam

Company Secretary ACS - 11973

Nilesh D. Gupta

Managing Director DIN: 01734642

Place: Mumbai Dated: May 06, 2024

### Forming part of the Consolidated Financial Statements

### **1A. OVERVIEW:**

Lupin Limited (hereinafter referred to as "the Company" or "Parent Company") incorporated in 1983, is an innovation led Transnational Pharmaceutical Company producing, developing and marketing a wide range of branded and generic formulations, biotechnology products and active pharmaceutical ingredients (APIs) globally. The Company has significant presence in the Cardiovascular, Diabetology, Asthama, Pediatrics, Central Nervous System, Gastro-Intestinal, Anti-Infectives and Nonsteroidal Anti Inflammatory Drug therapy segments and is a global leader in the Anti-TB and Cephalosporins segments. The Company along with its subsidiaries has manufacturing locations spread across India, USA, Mexico and Brazil with trading and other incidental and related activities extending to the global markets. The Company's shares are listed on Bombay Stock Exchange Limited and National Stock Exchange of India Limited. These Consolidated Financial Statements were authorized for issue by the Company's Board of Directors on May 06, 2024.

The Company is a public limited company incorporated and domiciled in India. The address of its registered office is Kalpataru Inspire, 3rd floor, Western Express Highway, Santacruz (East), Mumbai 400055.

These Consolidated Financial Statements comprise financial statement of the Company and its subsidiaries (hereinafter referred to as "the Group") and its Joint Venture.

### **IB. MATERIAL ACCOUNTING POLICIES:**

a) Basis of accounting and preparation of **Consolidated Financial Statements:** 

### **Basis of preparation**

These Consolidated Financial Statements of the Group have been prepared and presented in all material aspects in accordance with the principles laid down in Indian Accounting Standards (hereinafter referred to as the 'Ind AS') as notified under section 133 of the Companies Act, 2013 ('the Act') read with Rule 4 of the Companies (Indian Accounting Standards) Rules, 2015 as amended and other relevant provisions of the Act and accounting principles generally accepted in India.

### **Functional and Presentation Currency**

These Consolidated Financial Statements are presented in Indian rupees, which is the functional currency of the Parent Company. All financial information presented in Indian

rupees has been rounded to the nearest million, except otherwise indicated.

### **Basis of measurement**

iii) The Consolidated Financial Statements have been prepared on the historical cost convention and on an accrual basis, except for: (i) certain financial instruments that are measured at fair values at the end of each reporting period; (ii) Non-current assets classified as held for sale which are measured at the lower of their carrying amount and fair value less costs to sell; (iii) investment in joint ventures and associates are accounted for using the equity method (iv) derivative financial instruments and (v) defined benefit plans– plan assets that are measured at fair values at the end of each reporting period, as explained in the accounting policies below:

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

### Use of Significant Estimates and Judgements

iv) The preparation of the Consolidated Financial Statements in conformity with Ind AS requires Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. Management believes that the estimates used in preparation of the Consolidated Financial Statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognized in the periods in which the results are known/materialized. Estimates and underlying assumptions are reviewed on an ongoing basis.

Management considers the accounting estimates and assumptions discussed below to be its critical accounting estimates and, accordingly, provide an explanation of each below.

Information about critical judgments made in applying accounting policies, as well as estimates and assumptions that have the most significant effect to the carrying amounts of assets and liabilities within the next financial year, are included in the following accounting policies.

- Measurement and likelihood of occurrence of provisions and contingencies (Refer note s)

### Forming part of the Consolidated Financial Statements

- Impairment of non-financial assets (Refer note a)
- Goodwill impairment (Refer note q)
- Provision for Income Taxes and uncertain tax Positions (Refer note k)
- Impairment of financial assets (Refer note i)

### b) Principles of Consolidation:

### **Subsidiaries**

Subsidiaries are all entities that are controlled by the Company. Control exists when the Company is exposed to or has rights, to variable returns from its involvement with the entity, and has the ability to affect those returns through power over the entity.

In assessing control, potential voting rights are considered only if the rights are substantive. The financial statements of subsidiaries are included in these Consolidated Financial Statements from the date that control commences until the date that control ceases. These Consolidated Financial Statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances as mentioned in those policies.

The financial statement of Subsidiaries used for the purpose of consolidation are drawn up to the same reporting date as that of the Group.

Upon loss of control, the Group derecognizes the assets and liabilities of the subsidiary, derecognizes any non-controlling interests, derecognizes the cumulative translation difference recorded in equity and recognizes the fair value of the consideration received related to the subsidiary. Any surplus or deficit arising on the loss of control is recognized in the Consolidated Statement of Profit and Loss. If the Company retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity accounted investee or fair value depending on the level of influence retained.

### Joint Ventures (Equity Accounted Investees)

A Joint Venture is a Joint arrangement whereby the parties that have joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions. Investments in joint venture is accounted for using the equity method (equity accounted investees) and are initially recognized at cost. The carrying value of the Company's investment includes goodwill identified on acquisition, net of any accumulated impairment losses. The Company does not consolidate entities where the Non-Controlling Interest ("NCI") holders have certain significant participating rights that provide for effective involvement in significant decisions in the ordinary course of business of such entities. When the Company's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments) is reduced to zero and the recognition of further losses is discontinued except to the extent that the Company has an obligation or has made payments on behalf of the investee.

The financial statement of Joint Ventures used for the purpose of consolidation are drawn up to the same reporting date as that of the Group.

### **Consolidation procedure**

The Consolidated Financial Statement of the Group has been combined on a line-byline basis by adding assets, liabilities, equity, income, expense and cash flows. Intra-group balances and transactions, and any unrealized income and expenses arising from intragroup transactions, are eliminated in full while preparing these Consolidated Financial Statements.

Eliminate the carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary.

Unrealized gains or losses arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Company's interest in the investee.

### Non-controlling interests ("NCI")

NCI are measured at their proportionate share of the acquiree's net identifiable assets at the date of acquisition.

Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity of subsidiaries.

Changes in the Group's equity interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

### c) Property, Plant and Equipment & Depreciation:

### **Recognition and Measurement**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses, if any. The cost of an item of property, plant and equipment comprises:

- its purchase price, including import duties

### Forming part of the Consolidated Financial Statements

- and non-refundable purchase taxes, after deducting trade discounts and rebates.
- any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by Management.
- the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located, the obligation for which the Group incurs either when the item is acquired or as a consequence of having used the item during a particular period for purposes other than to produce inventories during that period.
- income and expenses related to the incidental operations, not necessary to bring the item to the location and condition necessary for it to be capable of operating in the manner intended by management, are recognized in Consolidated Statement of Profit and Loss. If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

The cost of the item of property, plant and equipment is recognized as an asset if, and only if it is probable that the future economic benefits associated with the expenditure/ item will flow to the Group and cost of the item can be measured reliably.

Freehold land is carried at historical cost less any accumulated impairment losses.

Capital work-in-progress in respect of assets which are not ready for their intended use are carried at cost, comprising of direct costs, related incidental expenses and attributable interest.

### II. Subsequent Expenditure

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure/ item will flow to the Group and cost of the item can be measured reliably.

### III. Depreciation

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value.

Depreciation on property, plant and equipment of the Company and its subsidiaries incorporated in India has been provided on the straight-line method as

per the useful life prescribed in Schedule II to the Act except in respect of the following categories of assets, in whose case the life of the assets has been assessed as under based on independent technical evaluation and management's assessment thereof, taking into account the nature of the asset, the estimated usage of the asset, the operating conditions of the asset, past history of replacement, anticipated technological changes, manufacturers warranties and maintenance support, etc.

Particulars	Estimated Useful Life
Improvements on	Over the period of
Leased Premises	lease
Building	5 to 80 years
Plant and Equipment	10 to 15 years
Office Equipment (Desktop and Laptop)	4 years

Depreciation on property, plant and equipment of the Company's foreign subsidiaries and a joint venture has been provided on straight-line method as per the estimated useful life of such assets as follows:

Particulars	Estimated Useful Life
Buildings	5 to 50 years
Improvements on Leased Premises	Over the period of lease
Plant and Equipment <sup>1</sup>	3 to 20 years
Furniture and Fixtures	2 to 20 years
Vehicles <sup>1</sup>	3 to 7 years
Office Equipment	2 to 21 years

<sup>1</sup>Assets acquired on lease are depreciated based on straight line method over their respective lease periods.

Depreciation method, useful live and residual values are reviewed at each financial year end and adjusted if appropriate.

Depreciation on additions (disposals) is provided on a pro-rata basis i.e. from (upto) the date on which asset is ready for use (disposed of).

### IV. Derecognition of Property, Plant and **Equipment**

An item of property, plant and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal of an item of property, plant and equipment is recognized in Consolidated Statement of Profit and Loss.

### Forming part of the Consolidated Financial Statements

### d) Intangible Assets:

### **Recognition and Measurement**

Intangible assets are carried at cost less accumulated amortization and impairment losses, if any. The cost of an intangible asset comprises of its purchase price, including any import duties and other taxes (other than those subsequently recoverable from the taxing authorities), and any directly attributable expenditure on making the asset ready for its intended use.

Expenditure on research and development eligible for capitalization are carried as Intangible assets under development where such assets are not yet ready for their intended use.

### **II. Subsequent Expenditure**

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the Group and cost of the item can be measured reliably.

### III. Derecognistion of Intangible Assets

Intangible assets are derecognized either on their disposal or where no future economic benefits are expected from their use. Losses arising on such derecognition are recorded in the Consolidated Statement of Profit and Loss, and are measured as the difference between the net disposal proceeds, if any, and the carrying amount of respective intangible assets as on the date of derecognition.

### **IV.** Amortization

Intangible assets are amortized over their estimated useful life on Straight Line Method as follows:

Particulars	Estimated Useful Life
Computer Software	2 to 6 years
Trademark and Licenses	3 to 13 years
Dossiers/Marketing Rights	5 to 20 years
Knowhow	5 years

The estimated useful lives of intangible assets and the amortization period are reviewed at the end of each financial year and the amortization method is revised to reflect the changed pattern, if any.

### e) Non-current assets held for sale:

Assets are classified as held for sale and stated at the lower of carrying amount and fair value less costs to sell if the asset is available for immediate sale and its sale is highly probable.

Such assets or group of assets are presented separately in the Balance Sheet as "Assets Classified as Held for Sale". Once classified as held for sale, intangible assets and property, plant and equipment are no longer amortized or depreciated.

### **Research and Development:**

Revenue expenditure pertaining to research is charged to the respective heads in the Consolidated Statement of Profit and Loss in the year it is incurred.

Development costs of products are also charged to the Consolidated Statement of Profit and Loss in the year it is incurred, unless following condition are satisfied in which case such expenditure is capitalized

- a product's technical feasibility has been established;
- development costs can be measured reliably;
- future economic benefits are probable;
- the Company intends to and has sufficient resources/ability to complete development and to use or sell the asset.

The amount capitalized comprises of expenditure that can be directly attributed or allocated on a reasonable and consistent basis for creating, producing and making the asset ready for its intended use. Property, Plant and Equipment utilized for research and development are capitalized and depreciated in accordance with the policies stated for Property, Plant and Equipment.

Expenditure on in-licensed development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, is capitalized, if the cost can be reliably measured, the product or process is technically and commercially feasible and the Group has sufficient resources to complete the development and to use or sell the asset.

Payments to third parties that generally take the form of up-front payments and milestones for in-licensed products, compounds and Intellectual Property (IP) are capitalized since the probability of expected future economic benefits criterion is always considered to be satisfied for separately acquired intangible assets.

### g) Impairment of non-financial assets:

The carrying values of Property, Plant and Equipment and Intangible assets at each balance sheet date are reviewed for impairment,

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if any indication of impairment exists.

If the carrying amount of Property, Plant and Equipment and Intangible assets exceed the estimated recoverable amount, an impairment is recognized for such excess amount. The impairment loss is recognized as an expense in the Consolidated Statement of Profit and Loss, unless the asset is carried at revalued amount, in which case any impairment loss of the revalued asset is treated as a revaluation decrease to the extent a revaluation reserve is available for that asset.

The recoverable amount is the greater of the asset's fair value less costs of disposal and its value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or the cash-generating unit for which the estimates of future cash flows have not been adjusted.

When there is indication that an impairment loss recognized for an asset (other than a revalued asset) in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognized in the Consolidated Statement of Profit and Loss, to the extent the amount was previously charged to the Consolidated Statement of Profit and Loss. In case of revalued assets, such reversal is not recognized.

### **Goodwill impairment**

Goodwill is tested for impairment annually. If events or changes in circumstances indicate a potential impairment, as part of the review process, the carrying amount of the Cash Generating Units (CGUs) (including allocated goodwill) is compared with its recoverable amount by the Group. The recoverable amount is the higher of fair value less costs of disposal and value in use, both of which are calculated by the Group using a discounted cash flow analysis. Calculating the future net cash flows expected to be generated to determine if impairment exists and to calculate the impairment involves significant assumptions, estimation and judgment. The estimation and judgment involves, but is not limited to, industry trends including pricing, estimating long-term revenues, revenue growth and operating expenses. Impairment is determined for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates.

### Impairment of CMPs/ANDA filings/Acquired **In-Process Research and Development**

Intangible assets with definite useful lives are subject to amortization. Intangible Assets are reviewed at the end of each reporting period to determine whether there is any indication that the carrying value of these assets may not be recoverable and have suffered an impairment loss. If any such indication exists, the recoverable amounts of the intangible assets are estimated in order to determine the extent of the impairment loss, if any. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Such impairment loss is recognized in the Consolidated Statement of Profit and Loss.

Intangible Assets under development are reviewed at the end of each reporting period to determine whether there is any indication that the carrying value of these assets may not be recoverable and have suffered an impairment loss.

Management judgement is required in the area of intangible asset impairment, particularly in assessing: (1) whether an event has occurred that may indicate that the related asset values may not be recoverable; (2) whether the carrying value of an asset can be supported by the recoverable amount, being the higher of fair value less costs of disposal or net present value of future cash flows which are estimated based upon the continued use of the asset in the Group.

### h) Foreign Currency Transactions/Translations:

- Transactions in foreign currencies are translated to the respective functional currencies of entities within the Group at exchange rates at the dates of the transactions.
- Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the exchange rate of the reporting date. Non-monetary assets and liabilities that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction.
- iii) Exchange differences arising on the settlement of monetary items or on translating monetary items at reporting date at rates different from those at which they were translated on initial recognition during the period or in previous financial statements are recognized in the Consolidated Statement of Profit and Loss in the period in which they arise.

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iv) In case of foreign operations whose functional currency is different from the Parent Company's functional currency, the assets and liabilities of such foreign operations, including goodwill and fair value adjustments arising upon acquisition, are translated to the reporting currency at exchange rates at the reporting date. The income and expenses of such foreign operations are translated to the reporting currency at the monthly average exchange rates prevailing during the year. Resulting foreign currency differences are recognized in other comprehensive income and presented within equity as part of Foreign Currency Translation Reserve (FCTR). When a foreign operation is disposed of, in part or in full, the relevant amount in the FCTR is reclassified to the Consolidated Statement of Profit and Loss as a part of gain or loss on disposal.

### i) Financial Instruments:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### **Financial Assets**

### Classification

On initial recognition, the Group classifies financial assets as subsequently measured at amortized cost, fair value through other comprehensive income or fair value through profit or loss on the basis of its business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

### Initial recognition and measurement

All financial assets except trade receivable are recognized initially at fair value plus, in case of financial assets not recorded at fair value through profit or loss (FVTPL), transaction costs that are attributable to the acquisition of the financial asset. However, Company's trade receivables that do not contain a significant financing component are measured at transaction price under Ind AS 115 "Revenue from Contracts with Customers".

Purchases or sales of financial assets including mutual fund that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e. the date that the Group commits to purchase or sell the asset.

### Financial assets at amortized cost

A 'financial asset' is measured at the amortized cost if both the following conditions are met:

- The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate (EIR) method. Amortized cost is calculated by taking into account any discount or premium and fees or costs that are an integral part of the EIR. The EIR amortization is included in Finance Income in the Consolidated Statement of Profit and Loss. The losses arising from impairment are recognized in the Consolidated Statement of Profit and Loss. This category generally applies to trade and other receivables.

Financial assets included within the fair value through profit or loss (FVTPL) category are measured at fair value with all changes recognized in the Consolidated Statement of Profit and Loss.

### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in below categories:

- Debt instruments at amortized cost.
- Debt instruments at fair value through other comprehensive income (FVTOCI).
- iii) Derivatives and equity instruments at fair value through profit or loss (FVTPL).
- iv) Equity instruments measured at fair value through other comprehensive income (FVTOCI).

### **Equity investments**

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading are classified as at FVTPL. For all other equity instruments, the Group decides to classify the same either as at fair value through other comprehensive income (FVTOCI) or FVTPL. The Group makes such election on an instrument-by-instrument basis. The classification is made on initial recognition and is irrevocable.

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If the Group decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognized in other comprehensive income (OCI). There is no recycling of the amounts from OCI to Consolidated Statement of Profit and Loss, even on sale of such investments.

Equity instruments included within the FVTPL category are measured at fair value with all changes recognized in the Consolidated Statement of Profit and Loss.

### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e. removed from the Group's financial statements) when:

- The rights to receive cash flows from the asset have expired, or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'passthrough' arrangement; and either:
  - the Group has transferred substantially all the risks and rewards of the asset,  $\circ$ r
  - ii) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### Impairment of financial assets

In accordance with Ind AS 109, the Group applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- Trade receivables;
- Financial assets measured at amortized cost (other than trade receivables).

In case of trade receivables, the Group follows a simplified approach wherein an amount equal to lifetime ECL is measured and recognised as loss allowance.

Financial assets classified as amortised cost

(listed as ii above), subsequent to initial recognition, are assessed for evidence of impairment at end of each reporting period basis monitoring of whether there has been a significant increase in credit risk. To assess whether there is a significant increase in credit risk, the Company compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information.

If the credit risk of such assets has not increased significantly, an amount equal to 12-month ECL is measured and recognised as loss allowance. However, if credit risk has increased significantly, an amount equal to lifetime ECL is measured and recognised as loss allowance.

Subsequently, if the credit quality of the financial asset improves such that there is no longer a significant increase in credit risk since initial recognition, the Company reverts to recognising impairment loss allowance based on 12-month ECL.

ECL allowance recognised (or reversed) during the period is recognised as expense (or income) in the Consolidated statement of profit and loss under the head 'Other expenses'.

Write - off

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering the financial asset in its entirety or a portion thereof. A write-off constitutes a derecognition event.

### II. Financial Liabilities

### Classification

The Group classifies all financial liabilities as subsequently measured at amortized cost, except for financial liabilities measured at fair value through profit or loss. Such liabilities, including derivatives that are liabilities, are subsequently measured at fair value with changes in fair value being recognized in the Consolidated Statement of Profit and Loss.

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, at amortized cost (loans, borrowings and payables) or as derivatives designated as hedging

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instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, financial guarantee contracts and derivative financial instruments.

### Subsequent measurement

For the purpose of subsequent measurement, financial liabilities are classified in two categories:

- Financial liabilities at fair value through profit or loss:
- ii) Financial liabilities at amortized cost (loans and borrowings).

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separate embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the Consolidated Statement of Profit and Loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in Ind-AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/losses attributable to changes in own credit risk are recognized in OCI. These gains/losses are not subsequently transferred to Consolidated Statement of Profit and Loss. However, the Group may transfer the cumulative gain or loss within other equity. All other changes in fair value of such liability are recognized in the Consolidated Statement of Profit and Loss.

### Financial Liabilities at amortized cost (loans and borrowings)

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in Consolidated Statement of Profit and Loss when the liabilities are derecognized.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as "Finance Costs" in the Consolidated Statement of Profit and Loss.

This category generally applies to interestbearing loans and borrowings.

### Financial guarantee contracts

Financial guarantee contracts are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognized initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. If not designated as at FVTPL, are subsequently measured at the higher of the amount of loss allowance determined as per impairment requirements of Ind AS 109 and the amount initially recognized less cumulative amount of income recognized.

### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the Consolidated Statement of Profit and Loss.

### **Embedded derivatives**

If the hybrid contract contains a host that is a financial asset within the scope Ind-AS 109, the Group does not separate embedded derivatives. Rather, it applies the classification requirements contained in Ind AS 109 to the entire hybrid contract. Derivatives embedded in all other host

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contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in Consolidated Statement of Profit and Loss, unless designated as effective hedging instruments. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

### **Derivative financial instruments**

The Group uses derivative financial instruments, such as foreign exchange forward contracts to manage its exposure to foreign exchange risks. Such derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

### **Hedge Accounting**

The Group uses foreign currency forward contracts to hedge its risks associated with foreign currency fluctuations relating to highly probable forecast transactions. The Group designates such forward contracts in a cash flow hedging relationship by applying the hedge accounting principles. These forward contracts are stated at fair value at each reporting date. Changes in the fair value of these forward contracts that are designated and effective as hedges of future cash flows are recognized directly in Other Comprehensive Income ('OCI') and accumulated in "Cash Flow Hedge Reserve Account" under Other Equity, net of applicable deferred income taxes and the ineffective portion is recognized immediately in the Consolidated Statement

of Profit and Loss. Amounts accumulated in the "Cash Flow Hedge Reserve Account" are reclassified to the Consolidated Statement of Profit and Loss in the same period during which the forecasted transaction affects Consolidated Statement of Profit and Loss. Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. For forecasted transactions, any cumulative gain or loss on the hedging instrument recognized in "Cash Flow Hedge Reserve Account" is retained until the forecasted transaction occurs. If the forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognized in "Cash Flow Hedge Reserve Account" is immediately transferred to the Consolidated Statement of Profit and Loss.

### III. Measurement

Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- (a) Level 1: The fair value of financial instruments quoted in active markets is based on their quoted closing price at the balance sheet date.
- (b) Level 2: The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques using observable market data. Such valuation techniques include discounted cash flows, standard valuation models based on market parameters for interest rates, yield curves or foreign exchange rates, dealer quotes for similar instruments and use of comparable arm's length transactions.
- (c) Level 3: The fair value of financial instruments that are measured on the basis of entity specific valuations using inputs that are not based on observable market data (unobservable inputs).

### **Business combinations:**

The Group accounts for each business combination by applying the acquisition method. The acquisition date is the date on which control is transferred to the acquirer. Judgment is applied in determining the acquisition date and determining whether control is transferred from one party to another.

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- ii) Control exists when the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through power over the entity. In assessing control, potential voting rights are considered only if the rights are substantive.
- iii) The Company measures goodwill as of the applicable acquisition date at the fair value of the consideration transferred, including the recognized amount of any noncontrolling interest in the acquiree, less the net recognized amount of the identifiable assets acquired and liabilities assumed (including contingent liabilities in case such a liability represents a present obligation and arises from a past event, and its fair value can be measured reliably). When the fair value of the net identifiable assets acquired and liabilities assumed exceeds the consideration transferred, a bargain purchase gain is recognized immediately in the OCI and accumulates the same in equity as Capital Reserve where there exists clear evidence of the underlying reasons for classifying the business combination as a bargain purchase else the gain is directly recognized in equity as Capital Reserve, without routing the same through OCI.
- iv) Consideration transferred includes the fair values of the assets transferred, liabilities incurred by the Company to the previous owners of the acquiree, and equity interests issued by the Company. Consideration transferred also includes the fair value of any contingent consideration. Consideration transferred does not include amounts related to settlement of pre-existing relationships.
- v) Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise subsequent changes in the fair value of the contingent consideration are recognized in the Consolidated Statement of Profit and
- vi) Transaction costs that the Company incurs in connection with a business combination, such as finder's fees, legal fees, due diligence fees and other professional and consulting fees, are expensed as incurred.
- vii) On an acquisition-by-acquisition basis, the Company recognizes any non-controlling

- interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.
- viii) Any goodwill that arises on account of such business combination is tested annually for impairment.
- ix) Acquisitions of non-controlling interests are accounted for as transactions with equity holders in their capacity as equity holders. The difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity.

### k) Income tax:

Income tax expense consists of current and deferred tax. Income tax expense is recognized in the Consolidated Statement of Profit and Loss except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

### Current tax

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. It is measured using tax rates enacted or substantively enacted at the reporting date.

Current tax assets and liabilities are offset only if, the Group:

- has a legally enforceable right to set off the recognized amounts; and
- Intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### Deferred tax

Deferred taxes are recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes (including those arising from consolidation adjustments such as unrealized profit on inventory etc.).

Deferred tax assets are recognized for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are

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reversed when the probability of future taxable profits improves.

Deferred tax is not recognized for the temporary differences arising on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss at the time of transaction.

Unrecognized deferred tax assets are reassessed at each reporting date and recognized to the extent that it has become probable that future taxable profits will be available against which they can be used.

The Group recognises deferred tax liability for all taxable temporary differences associated with investments in subsidiaries, branches and associates, and interests in joint arrangements, except to the extent that both of the following conditions are satisfied:

- When the Group is able to control the timing of the reversal of the temporary difference;
- ii) it is probable that the temporary difference will not reverse in the foreseeable future. Deferred taxes are measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

The measurement of deferred taxes reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if:

- the Group has a legally enforceable right to set off current tax assets against current tax liabilities; and
- The deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.

Accruals for uncertain tax positions require management to make judgments of potential exposures. Accruals for uncertain tax positions are measured using either the most likely amount or the expected value amount depending on which method the entity expects to better predict the resolution of the uncertainty. Tax benefits are not recognised unless the management based upon its interpretation of applicable laws and regulations and the expectation of how the tax authority will resolve the

matter concludes that such benefits will be accepted by the authorities. Once considered probable of not being accepted, management reviews each material tax benefit and reflects the effect of the uncertainty in determining the related taxable amounts.

### I) Inventories:

Inventories of all procured materials, stock-intrade, finished goods and work-in-progress are valued at the lower of cost (on moving weighted average basis) and the net realisable value after providing for obsolescence and other losses, where considered necessary. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

The comparison of cost and net realisable value is made on an item-by-item basis.

Cost of raw material, packing materials and stock-in-trade includes all charges in bringing the goods to their present location and condition, including non-creditable taxes and other levies, transit insurance and receiving charges. However, raw material and packing materials are considered to be realisable at cost if the finished products, in which they will be used, are expected to be sold at or above cost.

Cost of finished goods and work-in-progress includes the cost of raw materials, packing materials, cost of conversion, non-creditable duties and taxes as applicable and other costs incurred in bringing the inventories to their present location and condition. Fixed production overheads are allocated on the basis of normal capacity of production facilities.

Cost of conversion of inventories include costs directly related to the units of production, such as direct labour. They also include a systematic allocation of fixed and variable production overheads that are incurred in converting materials into finished goods.

### m) Revenue Recognition:

### Sale of Goods

The majority of the Group's contracts related to product sales include only one performance obligation, which is to deliver products to customers based on purchase orders received. Revenue from sales of products is recognized at a point in time when control of the products is transferred to the customer, generally upon delivery, which the Group has determined is when physical possession, legal title and risks

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and rewards of ownership of the products transfer to the customer and the Group is entitled to payment. The timing of the transfer of risks and rewards varies depending on the individual terms of the sales agreements.

Revenue from the sale of goods is measured at the transaction price which is consideration received or receivable, net of returns, Goods and Service Tax (GST) and applicable trade discounts, allowances and chargeback. Revenue includes shipping and handling costs billed to the customer.

In arriving at the transaction price, the Group considers the terms of the contract with the customers and its customary business practices. The transaction price is the amount of consideration the Group is entitled to receive in exchange for transferring promised goods or services, excluding amounts collected on behalf of third parties.

The Group accounts for refund liabilities (sales returns) accrual by recording an allowance for sales returns concurrent with the recognition of revenue at the time of a product sale. This allowance is based on the Group's estimate of expected sales returns. The Group considers its historical experience of sales returns, levels of inventory in the distribution channel, estimated shelf life, product discontinuances, price changes of competitive products, and the introduction of competitive new products, to the extent each of these factors impact the Group's business and markets. As required under Ind AS 115, the Group has presented its right to return assets under Other Current Asset and refund liabilities under Other Current Liabilities in the financial statements.

Any amount of variable consideration is recognized as revenue only to the extent that it is highly probable that a significant reversal will not occur. The Group estimates the amount of variable consideration using the expected value method.

The Group disaggregates revenue from contracts with customers by Major products/ service line, geography and timing of the revenue recognition.

### Income from research services

Income from research services including sale of technology/know-how (rights, licenses and other intangibles) is recognized in accordance with the terms of the contract with customers when the related performance obligation is completed, or when risks and rewards of ownership are transferred, as applicable.

The Group enters into certain dossier sales, licensing and supply arrangements that, in certain instances, include certain performance obligations. Based on an evaluation of whether or not these obligations are inconsequential or perfunctory, the Group recognize or defer the upfront payments received under these arrangements. Deferred upfront payments are recognized over the period in which the Group has continuing performance obligations.

### Services Income

Revenue is measured based on the consideration specified in a contract with a customer. Revenue is recognized at a point in time when the Group satisfies performance obligations by transferring the promised services to its customers. Generally, each test represents a separate performance obligation for which revenue is recognized when the test report is generated i.e. when the performance obligation is satisfied.

The Group has assessed that it is primarily responsible for fulfilling the performance obligation to collection centers/channel partners. Accordingly, the revenue has been recognized based on the services rendered to collection centers/channel partners.

Revenues in excess of invoicing are classified as contract assets (referred to as "unbilled revenue") while invoicing in excess of revenues are classified as contract liabilities (referred to as "unearned revenue").

### **Income from Export Benefits and Other Incentives**

Export benefits and other incentives available under prevalent schemes are accrued as revenue in the year in which the goods are exported and / or services are rendered only when there is reasonable assurance that the conditions attached to them will be complied with, and the amounts will be received.

### n) Other Income:

### Interest income

Interest income is recognized with reference to the effective interest rate method.

### **Dividend income**

Dividend from investment is recognized as revenue when right to receive is established.

### o) Employee Benefits:

### Short term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid

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if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### Defined contribution plans

Obligations for contributions to defined contribution plans are expensed as the related service is provided and the Group will have no legal or constructive obligation to pay further amounts. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in future payments is available. If the contribution payable to the scheme for service received before the reporting date exceeds the contribution already paid, the deficit payable to the scheme is recognized as a liability after deducting the contribution already paid.

### **Defined benefit plans**

The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed periodically by an independent qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurement of the net defined benefit liability, which comprise actuarial gains and losses and the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in other comprehensive income (OCI). Net interest expense (income) on the net defined liability (assets) is computed by applying the discount rate, used to measure the net defined liability (asset). Net interest expense and other expenses related to defined benefit plans are recognized in Consolidated Statement of Profit and Loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in Consolidated Statement of Profit and Loss. The Group recognizes gains and losses on the

settlement of a defined benefit plan when the settlement occurs.

### Other long-term employee benefits

The Group's net obligation in respect of longterm employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is measured on the basis of a periodical independent actuarial valuation using the projected unit credit method. Remeasurement are recognized in Consolidated Statement of Profit and Loss in the period in which they arise.

### Other benefit plans

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The Group measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date. The Group recognizes expected cost of short-term employee benefit as an expense, when an employee renders the related service.

The Group treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the reporting date. Actuarial gains/losses are immediately taken to the Consolidated Statement of Profit and Loss and are not deferred.

### p) Share-based payment transactions:

Employees Stock Options Plans ("ESOPs")/ SESOP (Lupin Subsidiary Companies Employees Stock Option Plan): The grant date fair value of options granted to employees is recognized as an employee expense, with a corresponding increase in equity, over the period that the employees become unconditionally entitled to the options. The expense is recorded for each separately vesting portion of the award as if the award was, in substance, multiple awards. The increase in Other Equity recognized in connection with share based payment transaction is presented as a separate component in equity under "Employee Stock Options Outstanding Reserve". The amount recognized as an expense is adjusted to reflect the actual number of stock options that vest.

Cash-settled Transactions: The cost of cashsettled transactions is measured initially at fair value at the grant date using a Binomial Option

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Pricing Model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is remeasured to fair value at each reporting date upto, and including the settlement date, with changes in fair value recognized in employee benefits expense.

### q) Discontinued Operations:

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which:

- represents a separate major line of business or geographic area of operations;
- is part of a single coordinated plan to dispose of a separate major line of business or geographic area of operations; or
- is a subsidiary acquired exclusively with a view to resale.

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held-for-sale.

When an operation is classified as a discontinued operation, the comparative Statement of Profit and Loss and OCI is re-presented as if the operation had been discontinued from the start of the comparative year.

### r) Leases:

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in Ind AS 116.

### Group as a lessee

The Group accounts for each lease component within the contract as a lease separately from non-lease components of the contract and allocates the consideration in the contract to each lease component on the basis of the relative standalone price of the lease component and the aggregate standalone price of the non-lease components.

Right-of-use asset

The Group recognizes right-of-use asset representing its right to use the underlying asset for the lease term at the lease commencement date. The cost of the right-of-use asset measured at inception

shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset or restoring the underlying asset or site on which it is located. The right-of-use assets is subsequently measured at cost less any accumulated depreciation, accumulated impairment losses, if any and adjusted for any remeasurement of the lease liability. The right-of-use assets is depreciated using the straight-line method from the commencement date over the shorter of lease term or useful life of right-of-use asset. The estimated useful lives of rightof- use assets are determined on the same basis as those of property, plant and equipment. Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognized in the Consolidated Statement of Profit and Loss.

### ii) Lease Liabilities

The Group measures the lease liability at the present value of the lease payments that are not paid at the commencement date of the lease. The lease payments are discounted using the interest rate implicit in the lease, if that rate cannot be readily determined, the Group uses incremental borrowing rate (IBR). The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs when available and is required to make certain entityspecific estimates. The lease payments shall include fixed payments, variable lease payments, residual value guarantees, exercise price of a purchase option where the Group is reasonably certain to exercise that option and payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to

### Forming part of the Consolidated Financial Statements

terminate the lease. The lease liability is subsequently remeasured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments. The Group recognizes the amount of the re-measurement of lease liability due to modification as an adjustment to the right-of-use asset and Consolidated Statement of Profit and Loss depending upon the nature of modification. Where the carrying amount of the right-ofuse asset is reduced to zero and there is a further reduction in the measurement of the lease liability, the Group recognizes any remaining amount of the re-measurement in Consolidated Statement of Profit and Loss.

iii) Short-term leases and leases of low-value assets

The Group has elected not to apply the requirements of Ind AS 116 Leases to shortterm leases of all assets that have a lease term of 12 months or less and leases for which the underlying asset is of low value. The lease payments associated with these leases are recognized as an expense on a straight-line basis over the lease term.

### s) Provisions, Contingent Liabilities and **Contingent Assets:**

A provision is recognized when the Group has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. If effect of the time value of money is material, provisions are discounted using an appropriate discount rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Provision for asset retirement obligations is measured at the present value of the best estimate of the cost of restoration at the time of asset retirement.

Contingent liabilities are disclosed in the Notes to the Consolidated Financial Statements. Contingent liabilities are disclosed for:

possible obligations which will be confirmed only by future events not wholly within the control of the Group, or

ii) present obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made.

Contingent assets are not recognized in the financial statements. A contingent asset is disclosed where an inflow of economic benefits is probable. Contingent assets are assessed continually and, if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognized in the period in which the change occurs.

Provisions, contingent liabilities and contingent assets are reviewed at each Balance Sheet date.

### t) Cash and Cash equivalents:

Cash and cash equivalents comprises cash on hand, cash at bank and short term deposits with an original maturity of three months or less, that are readily convertible into known amounts of cash and subject to insignificant risk of changes in value.

For the purpose of the Consolidated Statement of Cash Flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash management.

### u) Borrowing costs:

Borrowing costs are interest and other costs that the Group incurs in connection with the borrowing of funds and is measured with reference to the effective interest rate (EIR) applicable to the respective borrowing. Borrowing costs include interest costs measured at EIR and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs, allocated to qualifying assets, pertaining to the period from commencement of activities relating to construction/ development of the qualifying asset up to the date of capitalization of such asset or upto the date the assets are ready for its intended use are added to the cost of the assets. Capitalization of borrowing costs is suspended and charged to the Consolidated Statement of Profit and Loss during extended periods when active development activity on the qualifying assets is interrupted.

All other borrowing costs are recognized as an expense in the period which they are incurred.

### Forming part of the Consolidated Financial Statements

### v) Government Grants:

Government grants are initially recognized at fair value if there is reasonable assurance that grant will be received and the Group will comply with the conditions associated with the grant;

- In case of capital grants, they are then recognized in Consolidated Statement of Profit and Loss as other income on a systematic basis over the useful life of the asset.
- In case of grants that compensate the Group for expenses incurred are recognized in Consolidated Statement of Profit and Loss on a systematic basis in the periods in which the expenses are recognized.

Export benefits and other incentives available under prevalent schemes are accrued as revenue in the year in which the goods are exported and/or services are rendered only when there is reasonable assurance that the conditions attached to them will be complied with, and the amounts will be received.

The Group has received approval under the Production Linked Incentive Scheme of the Government of India for specific product categories. Incentive under the scheme is subject to meeting certain committed investments and defined incremental sales threshold. Such grants are recognized as other operating revenue when there is a reasonable assurance that the Group will comply with all necessary conditions attached to the grant. Income from such grants is recognized on a systematic basis over the periods to which they relate.

### w) Earnings per share:

Basic earnings per share is computed by dividing the profit/(loss) after tax by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for the events for bonus issue, bonus element in a rights issue to existing shareholders, share split and reverse share split (consolidation of shares). Diluted earnings per share is computed by dividing the profit/(loss) after tax as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on conversion of all dilutive potential equity shares. The calculation of diluted earnings per share does

not assume conversion, exercise, or other issue of potential ordinary shares that would have an antidilutive effect on earnings per share.

### x) Insurance claims:

Insurance claims are accounted for on the basis of claims admitted/expected to be admitted and to the extent that the amount recoverable can be measured reliably and it is reasonable to expect the ultimate collection.

### y) Current vs. Non-current:

The Group presents assets and liabilities in the balance sheet based on current / non-current classification. An asset is treated as current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Group has identified twelve months as its operating cycle.

### **IC. RECENT ACCOUNTING PRONOUNCEMENTS:**

Ministry of Corporate Affairs ("MCA") has not notified any new standard or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time which are applicable effective 1st April 2024.

### Forming part of the Consolidated Financial Statements

	Freehold	Buildings	Improvements	Plant and	Furniture and	Vehicles	a) Office	(z in million) Total
Particulars	Land		on Leased Premises	Equipments	Fixtures		Equipment	
At cost or deemed cost								
As at 01.04.2022	2,023.0	20,555.7	2,407.2	44,116.5	1,666.0	417.7	2,788.8	73,974.9
Additions	ı	583.0	106.2	4,617.0	119.5	59.1	252.8	5,737.6
Disposals	2.9	26.8	3.2	258.4	8.8	120.7	153.4	574.2
Translation Adjustments	123.3	377.5	153.4	535.5	29.7	26.5	57.5	1,303.4
As at 31.03.2023	2,143.4	21,489.4	2,663.6	49,010.6	1,806.4	382.6	2,945.7	80,441.7
Additions	10.4	1,162.8	79.3	6,371.1	93.6	32.9	665.1	8,415.2
Taken over on Acquisition	1	1	1	1	1	I	0.2	0.2
Disposals	ı	7.6	11.5	543.6	13.2	78.0	149.8	803.7
Translation Adjustments	72.0	145.1	29.6	182.4	11.0	1.6	1.2	442.9
As at 31.03.2024	2,225.8	22,789.7	2,761.0	55,020.5	1,897.8	339.1	3,462.4	88,496.3
Accumulated Depreciation and Impairment								
As at 01.04.2022	ı	3,854.8	1,707.7	23,064.8	1,051.7	226.5	2,328.7	32,234.2
Depreciation charge for the year	ı	776.4	139.6	3,888.6	133.1	70.2	223.4	5,231.3
Disposals	ı	19.7	2.5	220.8	8.1	114.7	153.3	519.1
Translation Adjustments	ı	68.3	108.0	328.9	27.3	16.1	20.7	599.3
As at 31.03.2023	ı	4,679.8	1,952.8	27,061.5	1,204.0	198.1	2,449.5	37,545.7
Depreciation charge for the year	ı	817.6	145.2	4,206.6	134.8	64.9	253.1	5,622.2
Disposals	ı	3.4	11.5	458.3	10.7	76.2	148.8	708.9
Translation Adjustments	ı	39.5	22.6	106.7	10.0	2.8	14.0	195.6
As at 31.03.2024	ı	5,533.5	2,109.1	30,916.5	1,338.1	189.6	2,567.8	42,654.6
Carrying Amount								
As at 31.03.2024	2,225.8	17,256.2	621.9	24,104.0	559.7	149.5	894.6	45,841.7
As at 31.03.2023	2,143.4	16,809.6	710.8	21,949.1	602.4	184.5	496.2	42,896.0

Cost of Buildings includes cost of shares in co-operative societies of  $\overline{\epsilon}$  1,000/- (previous year  $\overline{\epsilon}$  1,000/-).

## Capital Work-In-Progress (CWIP)

		(uoillim ui 2)
Particulars	As at 31.03.2024	As at 31.03.2023
Opening Balance	8,948.2	8,474.7
Additions during the year	5,485.9	6,361.2
Capitalised during the year	8,262.0	5,953.8
Impairment during the year	260.8	1
Translation Adjustments	45.4	66.1
Closing Balance	5,956.7	8,948.2

Refer note 69 for CWIP ageing and note 40 for details of Expenditure incurred prior to commencement of commercial production. Refer note 55 for details of Impairment Loss <u>©</u>

### Forming part of the Consolidated Financial Statements

### 4. Other Intangible Assets

<b>3</b>					(₹ in million)
Particulars	Computer Software	Customer Relationships	Supplier Contracts	Product Related Intangibles	Total
At cost or deemed cost					
As at 01.04.2022	1,047.3	880.2	449.1	56,585.1	58,961.7
Taken over on Acquisition	-	-	-	3,001.4	3,001.4
Additions	514.2	-	-	6,436.7	6,950.9
Disposals	49.3	-	26.1	1,523.2	1,598.6
Translation Adjustments	28.7	(26.6)	(13.6)	4,397.4	4,385.9
As at 31.03.2023	1,540.9	853.6	409.4	68,897.4	71,701.3
Taken over on Acquisition	14.2	281.6	-	647.1	942.9
Additions	422.2	-	36.4	4,611.0	5,069.6
Disposals	3.5	-	-	56.2	59.7
Translation Adjustments	10.1	(13.9)	(6.9)	961.3	950.6
As at 31.03.2024	1,983.9	1,121.3	438.9	75,060.6	78,604.7
Accumulated Amortisation and Impairment					
As at 01.04.2022	595.5	13.2	6.7	51,269.4	51,884.8
Amortisation charge for the year	138.9	85.5	42.2	1,851.3	2,117.9
Impairment charge for the year	-	-	-	238.5	238.5
Disposals	49.3	-	1.6	1,444.2	1,495.1
Translation Adjustments	160.5	(0.5)	(0.3)	3,881.1	4,040.8
As at 31.03.2023	845.6	98.2	47.0	55,796.1	56,786.9
Amortisation charge for the year	265.2	138.9	42.2	2,710.8	3,157.1
Impairment charge for the year	-	-	15.6	1,308.5	1,324.1
Disposals	-	-	-	43.6	43.6
Translation Adjustments	9.3	(2.0)	(1.0)	826.8	833.1
As at 31.03.2024	1,120.1	235.1	103.8	60,598.6	62,057.6
Carrying Amount					
As at 31.03.2024	863.8	886.2	335.1	14,462.0	16,547.1
As at 31.03.2023	695.3	755.4	362.4	13,101.3	14,914.4

a) Refer note 55 for details of Impairment Loss.

b) Accumulated Amortization and Impairment Loss includes impairment loss in opening balance of ₹ 34,282.5 million (previous year ₹ 31,447.7 million) and in closing balance of ₹ 36,097.1 million (previous year ₹ 34,282.5 million).

c) Refer note 51 for Asset Acquisition disclosure.

d) Product related intangibles includes Trademarks and licenses, Dossiers/Marketing rights and Knowhow.

e) The Group has not revalued any of its Intangible Assets.

### Forming part of the Consolidated Financial Statements

### 5. Right-Of-Use Assets (ROU)

						(	(₹ in million)
Particulars	Land	Buildings	Plant & Equipment	Furniture & Fixtures	Vehicles	Office Equipment	Total
At cost or deemed cost							
As at 01.04.2022	1,137.4	3,639.7	26.4	396.3	467.9	57.7	5,725.4
Additions	-	521.6	22.0	-	312.5	17.8	873.9
Disposals	-	114.0	26.4	-	117.1	32.1	289.6
Translation Adjustments	-	114.9	-	-	14.5	4.3	133.7
As at 31.03.2023	1,137.4	4,162.2	22.0	396.3	677.8	47.7	6,443.4
Additions	-	476.3	6.6	-	315.9	26.1	824.9
Disposals	-	487.6	-	351.6	174.6	8.1	1,021.9
Translation Adjustments	_	22.5	-	-	10.9	15.7	49.1
As at 31.03.2024	1,137.4	4,173.4	28.6	44.7	830.0	81.4	6,295.5
Accumulated Depreciation							
As at 01.04.2022	74.9	1,381.3	22.0	224.7	213.4	51.5	1,967.8
Depreciation charge for the year	15.3	773.5	8.1	80.9	178.7	7.6	1,064.1
Disposals	-	54.9	26.4	-	89.2	31.1	201.6
Translation Adjustments	-	49.1	-	-	6.2	3.6	58.9
As at 31.03.2023	90.2	2,149.0	3.7	305.6	309.1	31.6	2,889.2
Depreciation charge for the year	15.3	813.2	9.0	80.9	243.4	14.5	1,176.3
Disposals	-	403.9	-	351.6	167.9	8.1	931.5
Translation Adjustments	-	12.6	-	-	4.1	1.0	17.7
As at 31.03.2024	105.5	2,570.9	12.7	34.9	388.7	39.0	3,151.7
Carrying Amount							
As at 31.03.2024	1,031.9	1,602.5	15.9	9.8	441.3	42.4	3,143.8
As at 31.03.2023	1,047.2	2,013.2	18.3	90.7	368.7	16.1	3,554.2

a) Refer note 44 for leases disclosure.

### 6. Intangible Assets Under Development (IAUD)

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Opening Balance	3,431.7	2,988.1
Additions during the year	361.5	899.8
Capitalised during the year	1,640.3	474.1
Impairment during the year	427.6	155.3
Translation Adjustments	43.3	173.2
Closing Balance	1,768.6	3,431.7

Refer note 55 for details of Impairment loss.

### 7. Investments Accounted For Using Equity Method

(₹ in million)

				. ,
Particulars	Number	Face Value	As at 31.03.2024	As at 31.03.2023
Unquoted (fully paid)				
In Joint Venture:				
- YL Biologics Limited, Japan [Refer note 54(b)]	450	JPY	269.1	300.7
	(450)	*		
Total			269.1	300.7
*Shares do not have face value				
i) Aggregate amount of unquoted investments			269.1	300.7
ii) Aggregate amount for impairment in value of investments			-	-
)				

iii) Previous year numbers are within brackets below current year numbers

The Group has not revalued any of its Right- of- Use assets.

Refer note 70 for IAUD ageing.

### Forming part of the Consolidated Financial Statements

arti	culars	Number	Face Value	As at 31.03.2024	(₹ in million As at 31.03.202
	Equity shares at Fair Value through Profit or Loss (fully paid)	Number	race value	AS Qt 31.03.2024	AS Gt 31.03.202
	nquoted				
	Biotech Consortium India Limited, India	50,000	₹	0.5	0.9
		(50,000)	10		
- 1	Enviro Infrastructure Co. Limited, India	100,000	₹	1.0	1.
		(100,000)	10		
- 1	BEIL Infrastructure Limited, India	4,410	₹		
	[31.03.2024 - ₹ 44,100/-, 31.03.2023 - ₹ 44,100/-]	(4,410)	10		
- 1	Narmada Clean Tech Limited, India	1,100,388	₹	11.0	11.
		(1,100,388)	10		
- '	Tarapur Environment Protection Society, India	72,358	₹	7.2	7.
		(72,358)	100		
- (	Continum Green Energy, India	1,206,400	₹	12.1	
			10		
- 1	nReach One (Pty) Limited, South Africa	9,650,000	ZAR	42.6	44.
		(9,650,000)	1		
	Sai Wardha Power Limited, India	3,007,237		-	
	[Aggregate impairment of ₹ 30.1 million (previous year - ₹ 30.1 million)]	(3,007,237)		74.4	0.4
۱.	benkung at Frieden thursel Broth and and (fully maid)			74.4	64.
-	ebentures at Fair Value through Profit or Loss (fully paid)				
	nquoted Continum Green Energy, India	3,432,000	₹	34.3	
	[0.0% Optionally Convertible Debentures]	3,432,000	10	34.3	
	[0.0% Optionally Convertible Dependies]		10	34.3	
) In	Bonds/Debentures/Securities at Amortised Cost			34.3	
-	Non Convertible Debentures				
(	Quoted				
	- 6.55% Kotak Mahindra Prime Ltd., India	500	₹	522.8	
			1,000,000		
	- 8.25% Kotak Mahindra Prime Ltd., India	500	₹	532.2	
			1,000,000		
	- 7.75% Tata Capital Ltd., India	500	₹	526.6	
			1,000,000		
- (	Government Securities				
	Unquoted				
	- National Saving Certificates [Deposited with Government Authority]				
	[31.03.2024 - ₹ 5,500/-, 31.03.2023 - ₹ 5,500/-]				
٠.				1,581.6	
-	Membership Share in LLP, at Fair Value through Profit or Loss				
	nquoted			007.0	400
- /	ABCD Technologies LLP, India [As at 31.03.2024, the Company had a 6.45% (31.03.2023 - 6.45%) share of			297.2	406
	profit/loss and voting rights. The investment is locked upto April 24, 2024				
- (	Cleanwin Energy 12 LLP, India			9.9	
	[As at 31.03.2024, the Company had a 26.1% (31.03.2023 - Nil) share of				
	voting rights]			6.0	
	Cleanwin Energy 9 LLP, India [As at 31.03.2024, the Company had a 26.1% (31.03.2023 - Nil) share of			6.0	
	voting rights				
	Cleanwin Energy 10 LLP, India			4.5	
	(As at 31.03.2024, the Company had a 26.1% (31.03.2023 - Nil) share of				
'	voting rights]			317.6	406.
otal				2,007.9	470.
Jul				2,007.5	470.
1)	Aggregate amount of quoted investments and market value thereof				
	Book value			1,581.6	
	Market value			1,587.6	
- 1					
	Aggregate amount of unquoted investments			426.3	470.

### Forming part of the Consolidated Financial Statements

### 9. Non-Current Loans

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good		
Loans to Employees (including loan for Housing/Medical/Others)	35.7	40.4
Total	35.7	40.4

[There are no non-current loans which have significant increase in credit risk]

### 10. Other Non-Current Financial Assets

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good unless otherwise stated		
Security Deposits		
- with Related Parties [Refer note 64 C]	7.4	7.4
- with Others	787.6	802.9
Earmarked Bank Deposits against guarantees & other commitments	93.0	176.8
Export Benefits receivable / Refund due from Government Authorities	306.4	-
Total	1,194.4	987.1

### 11. Other Non-Current Assets

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Capital Advances	666.2	1,378.6
Export Benefits receivable / Balances with Government Authorities (Drawback / Customs and Excise duties receivable)	431.3	13.6
Prepaid Expenses	78.8	386.6
Other Advances (includes paid under protest)	201.3	201.3
Total	1,377.6	1,980.1

### 12. Inventories

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Raw Materials	9,358.4	10,002.2
Packing Materials	3,660.0	3,403.7
Work-in-Progress	6,645.6	6,318.3
Finished Goods	9,367.0	7,389.3
Stock-in-Trade	12,867.4	12,327.9
Consumable Stores and Spares	2,709.2	2,556.0
Goods-in-Transit		
- Raw Materials	528.1	397.1
- Packing Materials	176.8	100.4
- Stock-in-Trade	4,192.1	2,415.9
- Consumable Stores and Spares	34.4	6.8
Total	49,539.0	44,917.6

During the year, the Group recorded inventory write-downs of ₹ 2,573.1 million (previous year ₹ 1,273.3 million). These adjustments were included in cost of material consumed and changes in inventories.

### Forming part of the Consolidated Financial Statements

### 13. Current Investments

(₹ in million)

	(*
As at 31.03.2024	As at 31.03.2023
506.9	-
2,416.4	-
5,546.0	4,397.7
8,469.3	4,397.7
2,923.3	-
2,948.1	-
5,546.0	4,397.7
-	-
-	-
	506.9 2,416.4 5,546.0 <b>8,469.3</b> 2,923.3 2,948.1 5,546.0

### 14. Trade Receivables

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured		
- Considered Good	47,503.4	44,997.0
- Credit Impaired	454.1	300.8
	47,957.5	45,297.8
Less: Allowances for credit losses	1,037.0	490.8
Total	46,920.5	44,807.0

Refer note 67 for Trade Receivable ageing.

[There are no other trade receivables which have significant increase in credit risk. Refer note 59(C) for information about credit risk and market risk for reference]

### 15. Cash and Cash Equivalents

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Bank Balances		
- In Current Accounts (including money-in-transit)	6,827.0	7,600.5
- In EEFC Account	74.8	28.9
- In Deposit Accounts	2,721.5	4,635.0
Cheques on hand	193.5	42.0
Cash on hand	16.0	11.7
Total	9,832.8	12,318.1

### 16. Other Bank Balances

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Earmarked Balances with Banks		_
- Unpaid dividend accounts	34.4	42.0
- Deposits against guarantees and other commitments	115.0	111.1
Bank Deposits with original maturity of more than 3 months but less than 12 months	2,043.2	460.1
Total	2,192.6	613.2

### Forming part of the Consolidated Financial Statements

### 17. Current Loans

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good		
Loans to Employees (including loan for Housing/Medical/Others)	25.8	21.2
Total	25.8	21.2

[There are no current loans which have significant increase in credit risk]

### 18. Other Current Financial Assets

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good		
Export Benefits receivable / Refund due from Government Authorities	4,721.8	3,150.9
Security Deposits	223.0	64.9
Others (includes miscellaneous receivables)	1,440.1	2,345.1
Total	6,384.9	5,560.9

### 19. Other Current Assets

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Advances to Employees	126.7	110.9
Advances to Vendors		
- Considered Good	2,460.2	1,695.4
- Credit Impaired	77.0	168.0
	2,537.2	1,863.4
Less: Impairment Allowances for Credit Impaired	77.0	168.0
	2,460.2	1,695.4
Prepaid Expenses	998.9	1,136.2
Export Benefits receivable / Balances with Government Authorities (GST credit / VAT/ Cenvat / Service tax / refund receivable)	7,068.3	8,515.4
Assets Recoverable From Customers	51.4	52.2
Total	10,705.5	11,510.1

### 20. Equity Share Capital

### a) Equity Share Capital

Particulars	As at 31.03.2024		As at 31.03.2024		As at 31.03.2023	
rutuculuis	No. of Shares	₹ in million	No. of Shares	₹ in million		
Authorised				_		
Equity Shares of ₹ 2 each	1,000,000,000	2,000.0	1,000,000,000	2,000.0		
Issued, Subscribed and Paid up						
Equity Shares of ₹ 2 each fully paid	455,678,908	911.4	454,981,335	910.0		
Total	455,678,908	911.4	454,981,335	910.0		

### b) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period

Particulars	As at 31.03.2024		As at 31.03	3.2023
raracaiars	No. of Shares	₹ in million	No. of Shares	₹ in million
Equity Shares outstanding at the beginning of the year	454,981,335	910.0	454,475,014	909.0
Equity Shares issued during the year pursuant to exercise of ESOPs	697,573	1.4	506,321	1.0
Equity Shares outstanding at the end of the year	455,678,908	911.4	454,981,335	910.0

### Forming part of the Consolidated Financial Statements

### c) Rights attached to Equity Shares

The Company has only one class of equity shares with voting rights having a par value of ₹ 2 per share. The Company declares and pays dividends in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders at the ensuing Annual General Meeting.

During the year ended March 31, 2024, the amount of dividend per equity share distributed to equity shareholders is ₹ 4 (Previous year ended March 31, 2023, ₹ 4).

In the event of liquidation of the Company, the shareholders of equity shares will be entitled to receive remaining assets of the Company after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders

### d) Details of shares held by each shareholder holding more than 5% equity shares

	As at 31.03.2024		As at 31.0	03.2023	
Name of Shareholder	No. of Shares	Percentage of Holding	No. of Shares	Percentage of Holding	
Lupin Investments Private Limited	207,194,390	45.47	207,194,390	45.54	
Life Insurance Corporation of India	26,758,302	5.87	37,448,551	8.23	
ICICI Prudential Bluechip Fund	19,644,902	4.31	26,136,991	5.74	

### e) Shares held by promoters at the end of the year

	As	at 31.03.20	)24	As	at 31.03.20	23
Promoter name	No. of Shares	% of total shares	% Change during the year	No. of Shares	% of total shares	% Change during the year
D. B. Gupta HUF	647,580	0.14	-	647,580	0.14	_
Manju D. Gupta	3,871,162	0.85	-	3,871,162	0.85	-
Nilesh D. Gupta	901,064	0.20	-	901,064	0.20	-
Kavita Gupta	200,170	0.04	-	200,170	0.04	-
Veda Nilesh Gupta	72,954	0.02	4.03	70,129	0.02	6.29
Neel Deshbandhu Gupta	28,278	0.01	8.73	26,008	0.01	18.99
Shefali Nath Gupta	1,752	0.00	-	1,752	0.00	-
Lupin Investments Private Limited	207,194,390	45.47	-	207,194,390	45.54	0.77
Manju D. Gupta (As a Trustee of Gupta Family Trust)	1,000	0.00	-	1,000	0.00	-
Vinita Gupta	327,424	0.07	-	327,424	0.07	-
Anuja Gupta	725,705	0.16	-	725,705	0.16	-
Richa Gupta	233,265	0.05	-	233,265	0.05	-

### f) Shares reserved for issuance under Stock Option Plans of the Company

Particulars	As at 31.03.2024		As at 31.03.2023	
Particulars	No. of Shares	₹ in million	No. of Shares	₹ in million
Lupin Employees Stock Option				
Plan 2003	61,739	0.1	78,705	0.2
Plan 2005	6,950	0.0	8,350	0.0
Plan 2011	644,172	1.3	806,452	1.6
Plan 2014	584,852	1.2	848,347	1.7
Lupin Subsidiary Companies Employees Stock Options				
Plan 2011	533,274	1.1	595,618	1.2
Plan 2014	1,040,352	2.1	1,237,780	2.5

### g) Aggregate number of shares issued during last five years pursuant to Stock Option Plans of the Company

Particulars	As at 31.03.2024 Aggregate No. of Shares	As at 31.03.2023 Aggregate No. of Shares
Equity Shares issued under various Stock Option Plans of the Company	3,185,211	2,898,485

h) No shares have been allotted without payment being received in cash or by way of bonus shares during the period of five years immediately preceding the Balance Sheet date.

### Forming part of the Consolidated Financial Statements

### 21. Non-Current Borrowings

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured		
Term Loans from Banks [Refer note 25]	-	275.1
Total	-	275.1

- The above loan taken for acquisition by a subsidiary located in Australia was prepaid during the year. The loan carried interest rate of 4.90% p.a. This loan was repayable in 12 equal quarterly installments commencing from April 23, 2023 and ending January 14, 2026.
- b) The Group has not defaulted on repayment of loans and interest during the year.

### 22. Other Non-Current Financial Liabilities

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Payable for Capital Expenditure	498.0	1,178.4
Payable for Purchase of Non-Current Investment	664.1	699.5
Employee Benefits Payables	400.7	109.3
Other Payables	-	26.4
Total	1,562.8	2,013.6

### 23. Non-Current Provisions

(₹ in million)

		. ,
Particulars	As at 31.03.2024	As at 31.03.2023
Provisions for Employee Benefits [Refer note 29]		
Gratuity [Refer note 46 (ii)]	2,325.1	1,968.3
Retirement Benefits	280.7	243.3
Compensated Absences	872.2	939.0
Provident Fund [Refer note 46 (ii)]	276.0	279.7
Total	3,754.0	3,430.3

### 24. Other Non-Current Liabilities

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Deferred Revenue [Refer note 41(d)]	1,894.0	1,600.2
Total	1,894.0	1,600.2

### 25. Current Borrowings

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured		
Loans from Banks	26,699.1	42,165.4
Total	26,699.1	42,165.4

- Unsecured Loans comprise of Working Capital Loan carrying market driven interest rates.
- Unsecured Loans of ₹ 3,565.5 million availed by a subsidiary company located in Brazil carries interest rate 12.80% and this loan is guaranteed by the Company.
- Unsecured Loans of ₹ 181.3 million comprise of Working Capital Loan carrying interest rate in range 6.90% to 9.20%.
- Unsecured Loans of ₹ 22,952.3 million availed by a subsidiary company located in USA carries interest rate of Secured Overnight Financing Rate (SOFR) plus 1.00% p.a. and this loan is guaranteed by the Company.
- Current borrowings are repayable within 12 months.
- The Group has not defaulted on repayment of loan and interest during the year.
- The Company has borrowings from banks on the basis of security of current assets. The quarterly returns or statements of current assets filed by the Company with banks are in agreement with the books of account.

### Forming part of the Consolidated Financial Statements

### 26. Trade Payables

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Total outstanding dues of Micro Enterprises and Small Enterprises [Refer note 58]	806.2	763.3
Total outstanding dues of Other than Micro Enterprises and Small Enterprises	28,774.9	24,552.0
Total	29,581.1	25,315.3

Refer note 68 for Trade Payable ageing.

### 27. Other Current Financial Liabilities

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unpaid Dividend*	34.4	42.0
Derivative Liabilities [Refer note 61]		
- Forward Contracts	0.1	206.3
Payable for Capital Expenditure	1,582.1	1,384.4
Payable for Purchase of Non-Current Investment	561.8	726.5
Trade Deposits received	128.5	118.9
Employee Benefits Payables	4,192.5	3,433.0
Other Payables (Includes donation payable, retention money, etc.)	289.8	41.3
Total	6,789.2	5,952.4

<sup>\*</sup>During the year, ₹ 9.1 million has been credited to Investor Education and Protection Fund relating to FY 15-16.

### 28. Other Current Liabilities

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Statutory Dues Payables (includes GST, Provident Fund, Withholding Taxes etc.)	1,997.5	1,519.2
Refund Liabilities	5,377.0	3,759.5
Deferred Revenue [Refer note 41(d)]	179.0	479.1
Deferred Government Grant	32.7	106.7
Advances from customers	249.9	152.5
Other Payables (includes accured rebates)	3,602.9	2,692.0
Total	11,439.0	8,709.0

### 29. Current Provisions

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Provisions for Employee Benefits [Refer note 23]		
Gratuity [Refer note 46(ii)]	433.1	386.3
Retirement Benefits	18.7	8.9
Compensated Absences	641.2	678.4
Other Provisions		
For European Commission Fine [Refer note 57]	4,156.4	4,077.5
Total	5,249.4	5,151.1

### 30. Revenue From Operations

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Sale [Refer note 41]		
Goods	193,391.9	162,132.6
Service Income	671.4	254.5
Research Services	2,500.1	312.7
	196,563.4	162,699.8

### Forming part of the Consolidated Financial Statements

Particulars	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
Other Operating Revenue		
Export Benefits and Other Incentives	2,991.4	1,417.8
Service Charges	-	174.7
Insurance Claims	135.9	81.0
Business Compensation and Settlement Income	67.1	1,122.1
Scrap Sales	208.2	195.1
Miscellaneous Income	142.2	726.1
	3,544.8	3,716.8
Total	200,108.2	166,416.6

### 31. Other Income

Particulars	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
Income on Financial Assets carried at amortised cost		
Interest on Deposits with Banks	328.6	204.9
Interest on Commercial Papers, Debentures and others	133.7	119.4
Income on Financial Assets carried at fair value through profit or loss		
Net gain on Sale of Mutual Fund Investments	296.5	117.1
Unrealised Gain on Mutual Fund Investments (net)	57.4	14.1
Unrealised Gain/(Loss) on Non-Current Investment	(109.0)	3.6
Provisions no longer required written back	0.6	1.9
Profit on Sale of Property, Plant & Equipment/Intangible Assets (net)	11.7	209.8
Miscellaneous Income (including Interest on Income Tax Refund)	482.2	62.8
Total	1,201.7	733.6

### 32. Cost Of Materials Consumed

		(₹ in million)
Particulars	Year ended	Year ended
Particulars	31.03.2024	31.03.2023
Raw Materials Consumed	31,433.8	29,319.4
Packing Materials Consumed	9,988.1	7,558.7
Total	41,421.9	36,878.1

### 33. Changes in Inventories of Finished Goods, Work-In-Progress and Stock-In-Trade [(Increase)/Decrease]

Particulars	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
Opening Stock:		
Finished Goods	7,389.3	7,888.1
Stock-in-Trade	14,743.8	15,565.7
Work-in-Progress	6,318.3	6,119.1
	28,451.4	29,572.9
Less:		
Closing Stock:		
Finished Goods	9,367.0	7,389.3
Stock-in-Trade	17,059.5	14,743.8
Work-in-Progress	6,645.6	6,318.3
	33,072.1	28,451.4
Changes In Inventories:		
Finished Goods	(1,977.7)	498.8
Stock-in-Trade	(2,315.7)	821.9
Work-in-Progress	(327.3)	(199.2)
Foreign Currency Translation Difference	46.3	415.8
Total	(4,574.4)	1,537.3

### Forming part of the Consolidated Financial Statements

### 34. Employee Benefits Expense

Particulars	Year ended 31.03.2024	
Salaries and Wages	29,596.6	26,601.8
Contribution to Provident and Other Funds	2,654.7	2,278.5
Retirement Benefits Expense	188.0	187.7
Share Based Payment Expense [Refer note 45]	1,144.3	584.3
Staff Welfare Expenses	1,362.1	1,219.2
Total	34,945.7	30,871.5

### 35. Finance Costs

		(e in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Interest on Financial Liabilities - borrowings carried at amortised cost	2,285.2	1,925.9
Net Interest on net defined benefit liability	287.0	270.5
Interest cost on Finance lease obligation [Refer note 44]	180.2	205.7
Other Borrowing Costs	325.7	340.9
Interest on Income Tax	38.0	-
Total	3,116.1	2,743.0

### 36. Other Expenses

	Year ended	(₹ in million) Year ended
Particulars	31.03.2024	31.03.2023
Processing Charges	2,540.2	1,756.3
Stores and Spares Consumed	5,033.1	4,851.3
Repairs and Maintenance:		
- Buildings	333.3	360.2
- Plant and Machinery	1,778.5	1,855.0
- Others	2,569.9	2,308.7
Rent and Other Hire Charges [Refer note 44]	696.9	702.7
Rates and Taxes	1,818.9	1,667.4
Insurance	1,167.2	1,054.5
Power and Fuel	4,930.7	4,796.8
Contract Labour Charges	1,902.5	1,598.3
Selling and Promotion Expenses	9,038.6	7,682.2
Commission and Brokerage	1,272.8	1,135.9
Freight and Forwarding	3,121.6	3,069.1
Postage and Telephone Expenses	410.8	408.9
Travelling and Conveyance	3,686.3	2,808.6
Legal and Professional Charges	12,295.5	9,024.4
[Net of recoveries of ₹ 16.2 million (previous year ₹ 121.6 million)]		
Donations [Refer note 72]	319.3	248.4
Clinical and Analytical Charges	3,238.3	1,472.8
Bad Trade Receivables/Advances written off	1.9	34.3
[Net of provision of earlier years adjusted ₹ 223.8 million (previous year ₹ 47.7 million)]		
Impairment Allowances for Doubtful Trade Receivables/Deposits/Advances (net)	653.5	117.2
Corporate Social Responsibility Expenses	252.6	356.5
Directors Sitting Fees	1.2	1.7
Business Compensation and Settlement Expenses	2,134.9	1,662.5
Miscellaneous Expenses	1,529.2	1,568.1
Total	60,727.7	50,541.8

### Forming part of the Consolidated Financial Statements

### 37. The Consolidated Financial Statements present the consolidated accounts of Lupin Limited and its following subsidiaries and its joint venture

Name of Oak Addition of Latenty and the	Country of	Proportion of Ow	nership Interest
Name of Subsidiaries/Joint Venture	Incorporation	As at 31.03.2024	As at 31.03.2023
Lupin Pharmaceuticals, Inc.	USA	100%1	100%1
Hormosan Pharma GmbH	Germany	100%2	100%2
Pharma Dynamics (Proprietary) Limited	South Africa	100%2	100%2
Lupin Australia Pty Limited	Australia	100%	100%
Nanomi B.V.	Netherlands	100%	100%
Lupin Atlantis Holdings SA	Switzerland	100%	100%
Multicare Pharmaceuticals Philippines Inc.	Philippines	51%²	51%²
Generic Health Pty Limited	Australia	100%2	100%2
Bellwether Pharma Pty Limited (upto 11.06.2023)	Australia	100%³	100%³
Lupin Healthcare (UK) Limited	UK	100%4	100%4
Lupin Pharma Canada Limited	Canada	100%4	100%4
Lupin Diagnostics Limited (formerly known as Lupin Healthcare Limited)	India	100%	100%
Lupin Mexico S.A. de C.V.	Mexico	100%²	100%²
Lupin Philippines Inc.	Philippines	100%²	100%2
Generic Health SDN. BHD.	Malaysia	100%2	100%2
Lupin Inc.	USA	100%2	100%2
Laboratorios Grin S.A. de C.V.	Mexico	100%8	100%8
Medquímica Indústria Farmacêutica LTDA	Brazil	100%5	100%5
Novel Laboratories, Inc.	USA	100% <sup>6</sup>	100%6
Lupin Research Inc.	USA	100% <sup>6</sup>	100%6
Lupin Europe GmbH	Germany	100%4	100%4
Lupin Management Inc.	USA	100% <sup>6</sup>	100% <sup>6</sup>
Lupin Biologics Limited	India	100%	100%
Lupin Oncology Inc.	USA	99.3%	99.3%
Lupin Foundation (under de-registering)	India	100%	100%
Lupin Digital Health Limited	India	100%	100%
Avenue Coral Springs LLC	USA	100% <sup>9</sup>	100%9
Southern Cross Pharma Pty Ltd	Australia	100%³	100%³
Lupin Life Sciences Limited w.e.f. 17.07.2023 (formerly known as Lupin Atharv Ability Limited)	India	100%	-
Lupin Manufacturing Solutions Limited (w.e.f. 24.07.2023)	India	100%	-
Medisol S.A.S. (w.e.f. 01.09.2023)	France	100%4	-
Lymed S.A.S. (w.e.f. 01.09.2023)	France	100%4	-
YL Biologics Limited (under liquidation)	Japan	45% <sup>7</sup>	45% <sup>7</sup>

<sup>&</sup>lt;sup>1</sup> 97% Ownership interest held through Lupin Inc., USA.

### 38. Commitments

- a) Estimated amount of contracts remaining to be executed on capital account and not provided for, net of advances, Tangible assets ₹ 3,657.1 million (31.03.2023 ₹ 2,789.4 million) and Intangible assets ₹ 113.6 million (31.03.2023 ₹ 71.5 million) and other purchase related commitments ₹ 1,014.5 million (31.03.2023 ₹ 750.8 million).
- b) Other commitments Non-cancellable short-term leases is ₹ 13.1 million (31.03.2023 ₹ 3.4 million). Low value leases is ₹ 19.3 million (31.03.2023 ₹ 53.1 million).

<sup>&</sup>lt;sup>2</sup> Ownership interest held through Nanomi B.V., Netherlands.

<sup>&</sup>lt;sup>3</sup> Wholly owned subsidiary of Generic Health Pty Limited, Australia.

<sup>&</sup>lt;sup>4</sup> Ownership interest held through Lupin Atlantis Holdings SA, Switzerland.

<sup>&</sup>lt;sup>5</sup> Ownership interest held through Lupin Atlantis Holdings SA, Switzerland and Nanomi B.V., Netherlands.

<sup>&</sup>lt;sup>6</sup> Wholly owned subsidiaries of Lupin Inc., USA.

<sup>&</sup>lt;sup>7</sup> Joint Venture of Lupin Atlantis Holdings SA, Switzerland (with Yoshindo Inc., Japan having 55% share of interest).

<sup>&</sup>lt;sup>8</sup> Ownership interest held through Lupin Atlantis Holdings SA, Switzerland and Lupin Mexico S.A.de.C.V., Mexico.

<sup>9</sup> Wholly owned subsidiary of Lupin Research Inc, USA.

### Forming part of the Consolidated Financial Statements

- c) There are no capital commitments at the jointly controlled entity as at 31.03.2024.
- Dividends proposed of ₹ 8/- (31.03.2023 ₹ 4/-) per equity share is subject to the approval of the shareholders of the Company at the Annual General Meeting, but not recognised as a liability in the financial statements is ₹ 3,646.0 million (31.03.2023 ₹ 1,820.1 million).
- e) There are product supply commitments pursuant to contracts with various customers under dossier agreements.
- There are product procurement commitments pursuant to contracts with suppliers under supply agreements.
- Financial and corporate guarantees issued by the Company on behalf of subsidiaries are disclosed in note 39.

### 39. Contingent Liabilities

Par	ticulars	As at 31.03.2024	(₹ in million) As at 31.03.2023
a)	Income tax demands/matters on account of deductions/allowances in earlier years, pending in appeals and potential tax demands in future years in respect of some uncertain tax issues [₹ 355.7 million (31.03.2023 ₹ 353.9 million) consequent to department preferring appeals against the orders of the Appellate Authorities passed in favour of the Company].  Amount paid there against and included under "Non-Current Tax Assets (Net)" and "Current Tax Liabilities (Net)" ₹ 1,361.3 million (31.03.2023 ₹ 1,360.3 million).	1,774.7	1,770.2
b)	Customs duty, Excise duty, Service tax and Sales tax demands for input tax credit disallowances and demand for additional Entry Tax arising from dispute on applicable rate are in appeals and pending decisions. Amount paid there against and included under note 11 "Other Non-Current Assets" ₹ 22.3 million (31.03.2023 ₹ 23.9 million).	164.4	127.7
c)	Claims against the Company not acknowledged as debts [excluding interest (amount unascertained) in respect of a claim] for transfer charges of land, octroi duty, local body tax, employee claims, power*, trademarks, pricing and stamp duty.  Amount paid there against without admitting liability and included under note 11 "Other Non-Current Assets" ₹ 154.6 million (31.03.2023 ₹ 154.6 million).  *Demand raised by Maharashtra State Electricity Development Corporation Limited (MSEDCL) challenging Group Captive Generating Plant (GCGP) status of power supplier's plant at Tarapur and Pune location.	1,083.2	2,039.3
d)	Financial guarantee aggregating to $thm:party:eq:thm$	-	-

- Lupin Pharmaceuticals Inc. (LPI) a step-down wholly owned subsidiary of the Company, is involved in government investigations and litigation arising from the marketing and promotion of its pharmaceutical products in the United States.
  - In January 2017, LPI and one of its employees were issued subpoenas by the Department of Justice (DOJ) requesting documents as part of DOJ's investigation into possible antitrust violations within the generic drug industry. LPI has been cooperating in the ongoing
  - In April 2018, LPI was named in both class action and individual cases based on allegations of anticompetitive behavior related to certain products. LPI and one of its employees received a non-party subpoena from the state of Connecticut Attorney General (CAG) related to a civil antitrust case they filed in 2016, requesting documents and other information. In May 2019, 43 state attorneys general, led by the CAG, filed a second lawsuit against 19 companies (including Lupin Pharmaceuticals Inc.) and 15 individuals (including the Lupin employee) with allegations of violations of federal and state antitrust laws. The states claim to have been injured by paying supra-competitive prices for the products they purchased or reimbursed. These civil lawsuits were combined into the collection of similar cases referred to as In Re Generic Pharmaceuticals Antitrust Litigation, located in Philadelphia, Pennsylvania. As the case is still in the early stage, an estimate of the possible loss or range of loss, if any, cannot be made.
- From time to time, Lupin Limited and its subsidiaries are involved in various intellectual property claims and legal proceedings, which are considered normal to its business and the liability, if any, may fall on Lupin Limited. Some of these litigations have been resolved through settlement agreements with the plaintiffs.
- There are no contingent liabilities at the joint venture as at 31.03.2024 and 31.03.2023.

The Group does not envisage any likely reimbursements in respect of the above.

The Group is involved in various legal proceedings, including claims against the Group pertaining to Income tax, Excise, Customs, Sales Tax/VAT, product liability related claims, employment claims and other regulatory matters relating to conduct of its business. The Group has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed as contingent liability where applicable, in the Consolidated Financial Statements. The Group carries product liability insurance policy with an amount it believes is sufficient for its needs. In respect of other claims, the Group believes that the probability of outflow is low to moderate considering the merits of the case and stages of the litigation, the ultimate disposition of these matters may not have material adverse effect on its Consolidated Financial Statements.

### Forming part of the Consolidated Financial Statements

### 40. Pre-operative Expenses

Expenditure incurred prior to commencement of commercial production included "Capital Work-In-Progress" and "Intangible assets under development" represent direct attributable expenditure for setting up of plants. The same will be capitalised on completion of projects and commencement of commercial operations. The details of the pre-operative expenses are:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Opening balance	401.0	388.6
Incurred during the year:		
Salaries, allowances and contribution to funds	170.5	94.4
Legal and Professional Charges	0.6	-
Travelling and Conveyance	40.4	7.6
Power and fuel	0.4	2.1
Others	41.6	16.8
Total incurred during the year	253.5	120.9
Less: Capitalised during the year	480.9	108.5
Closing balance	173.6	401.0

### 41. Revenue (Ind AS 115)

a) The operations of the Group are limited to primarily two segment viz. Pharmaceuticals and Others. Revenue from contract with customers is from sale of pharmaceutical goods, rendering of research services and diagnostics services and healthcare service

Payment terms with customers vary depending upon the contractual terms of each contract and does not have any significant financing component.

### Sale of pharmaceutical goods

Sale of goods are made at a point in time and revenue is recognised upon satisfaction of the performance obligations which is typically upon dispatch / delivery depending on the terms of the sale. The Group has a credit evaluation policy based on which the credit limits for the trade receivables are established.

Variable components such as discounts, chargebacks, rebates, refund liabilities etc. continues to be recognised as deductions from revenue in compliance with Ind AS 115.

Revenue is recognised either over the period of services on systematic basis or at a point in time when the Group satisfies performance obligations by transferring the promised services to its customers based on the nature of services.

### (iii) Income from research services and sale of IPs

Income from research services including sale of technology/know-how (rights, licenses and other intangibles) is recognized in accordance with the terms of the contract with customers when the related performance obligation is completed.

The Group enters into certain dossier sales, licensing and supply arrangements that, in certain instances, include certain performance obligations. Based on an evaluation of whether or not these obligations are inconsequential or perfunctory, the Group recognises or defers the upfront payments received under these arrangements.

### b) Disaggregation of revenue:

			(₹ in million)
Na	ture of segment	Year ended 31.03.2024	Year ended 31.03.2023
A.	Service line:		
	- Sale of pharmaceutical goods	193,391.9	162,132.6
	- Service Income	671.4	254.5
	- Income from research services and sale of IPs	2,500.1	312.7
Tot	al revenue from contracts with customers	196,563.4	162,699.8
B.	Primary geographical market:		
	- India	69,647.4	64,349.1
	- USA	71,047.3	51,583.6
	- Others	55,868.7	46,767.1
Tot	al revenue from contracts with customers	196,563.4	162,699.8
C.	Timing of the revenue recognition:		
	- Goods / Services transferred at a point in time	194,079.2	162,699.6
	- Services transferred over time	2,484.2	0.2
Tot	al revenue from contracts with customers	196,563.4	162,699.8

### Forming part of the Consolidated Financial Statements

### c) Reconciliation of revenue as per contract price and as recognised in Consolidated Statement of Profit and Loss:

(₹ in million) Year ended **Particulars** 31.03.2024 31.03.2023 Revenue as per contracted price 331,116.6 295,439.5 Adjusted for: - Refund liabilities 6,445.8 5,682.7 - Discounts/Chargebacks/Rebates 117,266.7 118,042.4 - Others 10,840.7 9,014.6 196,563.4 Total revenue from contracts with customers 162,699.8

### d) Reconciliation of revenue recognised from Deferred Revenue:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Balance in contract liability at the beginning of the year that was not recognized as revenue	2,079.3	1,572.5
Add: Increases due to cash received during the year excluding amounts recognized as revenue during the year	259.2	846.4
Less: Revenue recognized during the year	265.5	339.6
Balance in contract liability at the end of the year that is not recognized as revenue	2,073.0	2,079.3

### 42. Operating Segments

### A. Basis for segmentation

The Company's Chief Operating Decision Maker (CODM) reviews the internal management reports prepared based on aggregation of financial information for all entities in the Group (adjusted for intercompany eliminations, adjustments etc.) on a periodic basis, for the purpose of allocation of resources and evaluation of performance.

In view of increased business activities of diagnostics services and digital therapeutics platform, the operation of the Group are reported under two operating segments as per Ind AS 108 - Operating Segment are as follows:

Pharmaceuticals: This segment consist of Group producing, developing and marketing pharmaceutical products globally.

Others: This segment consist of business of providing diagnostics services and healthcare service in digital space.

### **B.** Segment Revenue

Sales between segments are carried out at arm's length and are eliminated on consolidation. The segment revenue is measured in the same way as in the consolidated statement of profit and loss.

Particulars	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
Revenue		
a) Pharmaceuticals	199,452.0	166,168.0
b) Others	671.4	254.7
Total	200,123.4	166,422.7
Less: Inter segment revenue	15.2	6.1
Total revenue from operations	200,108.2	166,416.6

### Major customer:

Revenue from the major customer based in USA represented ₹ 14,214.5 million (31.03.2023 ₹ 9,697.4 million) out of the Group's total revenues attributed to the Pharmaceuticals segment.

The geographic information analyses the Group's revenues by the Company's country of domicile and other countries. Segment revenue has been based on the selling location in relation to sales to customers. The amount of its revenue from external customers broken down by location of the customers is shown below:

		(₹ in million)
Particulars	Year ended 31.03.2024	
India	73,167.3	66,506.7
USA	71,047.3	51,583.6
Others	55,893.6	48,326.3
Total	200,108.2	166,416.6

### Forming part of the Consolidated Financial Statements

### C. Segment Results

The segment results are measured in the same way as in the Consolidated Statement of Profit and Loss:

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Results		
a) Pharmaceuticals	25,476.1	8,156.6
b) Others	(1,253.4)	(991.7)
Total profit before tax	24,222.7	7,164.9

### D. Segment Assets

Segment assets are measured in the same way as in the Consolidated Financial Statements :

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Assets		
a) Pharmaceuticals	240,436.1	229,093.6
b) Others	2,079.0	1,993.4
Total	242,515.1	231,087.0
Less: Inter segment assets	2,543.3	1,527.7
Total assets	239,971.8	229,559.3

The total of non-current assets other than financial instruments and deferred tax assets, broken down by the location of assets is shown below:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
India	55,078.0	56,102.9
USA	22,392.0	25,240.9
Others	24,637.9	21,668.5
Total	102,107.9	103,012.3

### E. Segment Liabilities

Segment liabilities are measured in the same way as in the Consolidated Financial Statements:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Liabilities		
a) Pharmaceuticals	96,116.0	103,325.9
b) Others	2,526.8	2,487.1
Total	98,642.8	105,813.0
Less: Inter segment Liabilities	2,405.5	1,681.9
Total Liabilities	96,237.3	104,131.1

### 43. Basic and Diluted Earnings per Share is calculated as under

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Profit/(Loss) attributable to Equity Shareholders (₹ in million)	19,144.8	4,300.8
Weighted average number of Equity Shares:		
- Basic	455,240,464	454,692,962
Add : Dilutive effect of employees stock options (ESOPs) - converted during the year and ESOPs outstanding as at the year end	1,985,533	2,254,024
- Diluted	457,225,997	456,946,986
Earnings per Share (in ₹)		
- Basic	42.05	9.46
- Diluted	41.87	9.41

### Forming part of the Consolidated Financial Statements

#### 44. Leases

The Group leases Land, Building, Plant & Equipment, Furniture & Fixtures, Vehicles and Office Equipment. The leases typically run for the period between 12 months to 60 months with an option to renew the lease after that date.

Information about leases for which the Group is lessee is presented below:

#### Lease liabilities

							(₹ in million)
Particulars	Land	Buildings	Plant & Equipment	Furniture & Fixtures	Vehicles	Office Equipment	Total
Balance as at 01.04.2023	114.4	2,331.0	18.6	105.1	388.7	16.9	2,974.7
Addition	-	486.7	24.7	-	321.0	22.2	854.6
Accreditation of interest (Refer note 35)	9.0	126.7	2.0	4.5	36.1	1.9	180.2
Payments	(7.6)	(971.4)	(19.1)	(98.8)	(228.7)	(13.8)	(1,339.4)
Adjustments for Disposals	-	(112.3)	-	-	(24.3)	-	(136.6)
Translation Adjustments	-	8.6	(0.1)	-	(24.0)	0.6	(14.9)
Balance as at 31.03.2024	115.8	1,869.3	26.1	10.8	468.8	27.8	2,518.6
Current	4.0	666.7	17.2	8.7	256.8	12.4	965.8
Non-current	111.8	1,202.6	8.9	2.1	212.0	15.4	1,552.8

							(₹ in million)
Particulars	Land	Buildings	Plant & Equipment	Furniture & Fixtures	Vehicles	Office Equipment	Total
Balance as at 01.04.2022	112.9	2,559.3	4.9	191.6	264.7	8.7	3,142.1
Addition	-	505.6	22.0	-	291.5	7.7	826.8
Accreditation of interest (Refer note 35)	8.9	159.5	0.8	12.3	23.5	0.7	205.7
Payments	(7.4)	(918.9)	(9.1)	(98.8)	(191.0)	(8.7)	(1,233.9)
Adjustments for Disposals	-	(61.9)	-	-	(27.1)	(8.0)	(89.8)
Translation Adjustments	-	87.4	-	-	27.1	9.3	123.8
Balance as at 31.03.2023	114.4	2,331.0	18.6	105.1	388.7	16.9	2,974.7
Current	4.7	805.4	7.1	94.3	193.8	5.5	1,110.8
Non-current	109.7	1,525.6	11.5	10.8	194.9	11.4	1,863.9

The maturity analysis of the lease liability is included in Note no. iii - Financial risk management objectives and policies under maturities of financial liabilities.

#### Amounts recognised in Consolidated Statement of Profit and Loss

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Depreciation expense of right-of-use assets (Refer note 5)	1,176.3	1,064.1
Interest expense on lease liabilities (Refer note 35)	180.2	205.7
Expense relating to short-term leases (Refer note 36)	32.1	12.5
Expense relating to low value assets (Refer note 36)	152.9	234.2
Total	1,541.5	1,516.5

#### iii) Financial risk management

#### **Maturities of financial liabilities**

The table below analyze the Group's financial liabilities into relevant maturity analysis based on their contractual maturities for all financial liabilities. The amounts disclosed in the table are the contractual undiscounted cash flows.

Contractual maturities of financial liabilities	Less than 1 Year	1 to 5 Years	More than 5 Years	(₹ in million) Total
As at 31.03.2024				
Lease liabilities	1,075.2	1,580.8	1,572.5	4,228.5
As at 31.03.2023				
Lease liabilities	1,208.4	1,708.1	145.5	3,062.0

#### iv) Commitments and contingencies

The Group has not entered into lease contracts that have not yet commenced as at 31.03.2024.

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#### 45. Share-based Payment Arrangements

#### (A) The Company

#### (i) Employee stock options – equity settled

The Company implemented "Lupin Employees Stock Option Plan 2003" (ESOP 2003), "Lupin Employees Stock Option Plan 2005" (ESOP 2005), "Lupin Subsidiary Companies Employees Stock Option Plan 2005" (SESOP 2005), "Lupin Employees Stock Option Plan 2011" (ESOP 2011), "Lupin Subsidiary Companies Employees Stock Option Plan 2011" (SESOP 2011), "Lupin Employees Stock Option Plan 2014" (ESOP 2014) and "Lupin Subsidiary Companies Employees Stock Option Plan 2014" (SESOP 2014) in earlier years, as approved by the Shareholders of the Company and the Nomination and Remuneration Committee of the Board of Directors (the Committee).

The Committee determines which eligible employees will receive options, the number of options to be granted, the vesting period and the exercise period. The options are granted at an exercise price, which is in accordance with the relevant SEBI guidelines in force, at the time of such grants. Each option entitles the holder to exercise the right to apply for and seek allotment of one equity share of ₹ 2 each. The options issued under the above schemes vest in a phased manner after completion of the minimum period of one year upto four years with an exercise period of ten years from the respective grant dates.

#### Category A - Fair Market Value Options (comprising of options granted under ESOP 2003, ESOP 2011, SESOP 2011 and SESOP 2014)

Year ended 31.03.2024

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	1,175,495	556.1-1,521.7	1,228.7	0.9
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	341,932	556.1-1,521.7	1,025.8	NA
Less: Options exercised during the year	96,618	556.1-556.1	1,024.0	NA
Options outstanding at the year end	736,945	873.5-1,521.7	1,349.6	1.5
Exercisable at the end of the year	736,945	864.8-1,521.7	1,349.6	1.5

Year ended 31.03.2023

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	1,389,971	556.1-1,521.7	1,192.8	1.8
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	181,294	556.1-1,521.7	1,066.7	NA
Less: Options exercised during the year	33,182	556.1-556.1	556.1	NA
Options outstanding at the year end	1,175,495	873.5-1,521.7	1,230.1	1.9
Exercisable at the end of the year	1,175,495	864.8-1,521.7	1,220.9	1.9

The weighted average grant date fair value of the options granted under Category A during the year ended 31.03.2024 and 31.03.2023 was ₹ nil and ₹ nil per option, respectively.

#### Category B - Par Value Options (comprising of options granted under ESOP 2011, SESOP 2011, ESOP 2014 and SESOP 2014)

Year ended 31.03.2024

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	2,036,836	2.0	2.0	7.0
Add: Options granted during the year	283,417	2.0	2.0	9.7
Less: Options lapsed during the year	156,189	2.0	2.0	NA
Less: Options exercised during the year	550,955	2.0	2.0	NA
Options outstanding at the year end	1,613,109	2.0	2.0	7.7
Exercisable at the end of the year	528,623	2.0	2.0	5.9

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Vegr ended 31.03.2023

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	2,014,478	2.0	2.0	7.1
Add: Options granted during the year	677,264	2.0	2.0	9.7
Less: Options lapsed during the year	181,767	2.0	2.0	NA
Less: Options exercised during the year	473,139	2.0	2.0	NA
Options outstanding at the year end	2,036,836	2.0	2.0	8.1
Exercisable at the end of the year	567,520	2.0	2.0	6.3

The weighted average grant date fair value of the options granted under Category B during the year 31.03.2024 and 31.03.2023 was ₹ 1,173.1 and ₹ 722.6 per option, respectively.

#### Category C - Discounted Fair Market Value Options (comprising of options granted under ESOP 2011)

Year ended 31.03.2024

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	50,000	891.5-891.5	891.5	1.6
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	-	-	-	NA
Less: Options exercised during the year	50,000	-	891.5	NA
Options outstanding at the year end	-	891.5-891.5	-	-
Exercisable at the end of the year	-	891.5-891.5	-	-

Year ended 31.03.2023

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	50,000	891.5-891.5	891.5	2.6
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	-	-	-	NA
Less: Options exercised during the year	-	-	-	NA
Options outstanding at the year end	50,000	891.5-891.5	891.5	2.6
Exercisable at the end of the year	50,000	891.5-891.5	891.5	2.6

The weighted average grant date fair value of options granted under Category C during the year ended 31.03.2024 and 31.03.2023 was ₹ nil and ₹ nil per option, respectively.

The weighted average share price during the year ended 31.03.2024 and 31.03.2023 was ₹ 1,140.5 and ₹ 692.7 per share, respectively.

#### Valuation of stock options

The fair value of stock options granted during the period has been measured using the Black-Scholes option pricing model at the date of the grant. The Black-Scholes option pricing model includes assumptions regarding dividend yields, expected volatility, expected terms and risk free interest rates. The key inputs and assumptions used are as follows:

Share price: The closing price on NSE as on the date of grant has been considered for valuing the options granted.

Exercise Price: Exercise Price is the market price or face value or such other price as determined by the Nomination and Remuneration

Expected Volatility: The historical volatility of the stock till the date of grant has been considered to calculate the fair value of the options.

Expected Option Life: Expected Life of option is the period for which the Company expects the options to be live. The minimum life of a stock option is the minimum period before which the options cannot be exercised and the maximum life is the period after which the options cannot be exercised.

Expected dividends: Expected dividend yield has been calculated as an average of dividend yields for four years preceding the date of the grant.

Risk free interest rate: The risk free interest rate on the date of grant considered for the calculation is the interest rate applicable for a maturity equal to the expected life of the options based on the zero coupon yield curve for Government Securities.

These assumptions reflect management's best estimates, but these assumptions involve inherent market uncertainties based on market conditions generally outside of the Company's control. As a result, if other assumptions had been used in the current period, stock-based compensation expense could have been materially impacted. Further, if management uses different assumptions in future periods,

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stock based compensation expense could be materially impacted in future years. The estimated fair value of stock options is charged to income on a straight-line basis over the requisite service period for each separately vesting portion of the award as if the award was, in-substance, multiple awards.

The weighted average inputs used in computing the fair value of options granted were as follows:

#### Weighted average information - Year ended 31.03.2024

Category	Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)
В	04.05.2023	2.0	6.6%	2.6	29.9%	0.6%	709.9	697.8
В	28.07.2023	2.0	6.8%	6.3	30.8%	0.6%	974.0	938.1
В	28.07.2023	2.0	6.7%	2.6	29.5%	0.6%	974.0	957.9
В	12.12.2023	2.0	6.9%	6.3	30.4%	0.6%	1,240.2	1,193.3
В	12.12.2023	2.0	6.9%	6.3	30.4%	0.6%	1,240.2	1,193.3
В	12.12.2023	2.0	6.9%	2.6	28.1%	0.6%	1,240.2	1,219.5

Category	Weighted Average Option Fair Value	Weighted Average Share Price
В	1,173.1	1,204.0

#### Weighted average information - Year ended 31.03.2023

Category	Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)
В	25.04.2022	2.0	6.6%	6.3	31.3%	0.6%	725.4	696.1
В	19.07.2022	2.0	7.0%	6.3	31.4%	0.6%	643.8	617.8
В	19.07.2022	2.0	6.3%	2.6	32.2%	0.6%	643.8	631.8
В	21.11.2022	2.0	7.0%	6.3	31.2%	0.6%	720.9	694.2
В	21.11.2022	2.0	7.0%	6.3	31.2%	0.6%	720.9	694.2
В	21.11.2022	2.0	7.0%	6.3	31.2%	0.6%	720.9	694.2
В	12.12.2022	2.0	7.0%	6.3	31.2%	0.6%	752.0	724.2
В	12.12.2022	2.0	7.0%	6.3	31.2%	0.6%	752.0	724.2
В	12.12.2022	2.0	6.6%	2.6	31.4%	0.6%	752.0	739.2
В	30.01.2023	2.0	6.8%	2.6	31.2%	0.6%	734.7	722.2
В	20.02.2023	2.0	6.8%	2.6	31.5%	0.6%	667.1	655.6

Category	Weighted Average Option Fair Value	Weighted Average Share Price
В	722.6	740.0

#### (ii) Employee stock options – Cash settled

The cost of cash-settled transactions is measured initially at fair value at the grant date using a Binomial Option Pricing Model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is re-measured to fair value at each reporting date up to, and including the settlement date, with changes in fair value recognised in employee benefits

Effect of cash settled share based payment transactions on the Consolidated Balance Sheet

#### (₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Other non-current financial liabilities	322.8	78.2
Other current financial liabilities	342.8	76.6
Total carrying amount of liabilities	665.6	154.8

Effect of share based payment transactions on the Consolidated Statement of Profit and Loss

(₹	in	m	illi	or	1)
				4-	

Particulars	Year ended 31.03.2024	
Equity settled share based payments	374.6	401.5
Cash settled share based payments	759.5	176.1
Total expense on share based payments	1,134.1	577.6

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#### (B) Lupin Diagnostics Limited

#### (i) Employee stock options - Equity settled

Lupin Diagnostics Limited implemented "Lupin Diagnostics Limited Employees Stock Option Plan 2022" (LDL ESOP 2022) during the year as approved by the Board of Directors (the Committee) of Lupin Diagnostics Limited.

The Committee determines which eligible employees will receive options, the number of options to be granted, the vesting period and the exercise period. The options are granted at an exercise price of ₹ 10 each, which is at par with face value of share. Each option entitles the holder to exercise the right to apply for and seek allotment of one equity share of ₹ 10 each. The options issued under the above schemes vest in a phased manner after completion of the minimum period of two years upto five years with an exercise period of ten years from the respective grant dates.

#### Par Value Options (comprising of options granted under LDL ESOP 2022)

#### Year ended 31.03.2024

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	98,128	10.0	10.0	3.3
Add: Options granted during the year	7,745	10.0	10.0	5.0
Less: Options lapsed during the year	-	-	-	-
Less: Options exercised during the year	-	-	-	-
Options outstanding at the year end	105,873	10.0	10.0	2.0
Exercisable at the end of the year	-	-	-	-

#### Year ended 31.03.2023

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	-	- "	-	_
Add: Options granted during the year	98,128	10.0	10.0	9.0
Less: Options lapsed during the year	-	-	-	-
Less: Options exercised during the year	-	-	-	-
Options outstanding at the year end	98,128	10.0	10.0	3.3
Exercisable at the end of the year	-	-	-	-

The weighted average grant date fair value of the options granted during the year ended 31.03.2024 and 31.03.2023 was ₹ 33.7 and ₹ 8.7 per option, respectively.

#### Valuation of stock options

The fair value of stock options granted during the period has been measured using the Black-Scholes option pricing model at the date of the grant. The Black-Scholes and Merton option pricing model includes assumptions regarding dividend yields, expected volatility, expected terms and risk free interest rates. The key inputs and assumptions used are as follows:

Share price: The fair value of equity shares of Lupin Diagnostics Limited is considered at ₹ 14.2 per share for valuation of ESOP. The fair value of equity shares is derived considering Discounted Cash Flow (DCF) Method under the income approach of valuation considering the going concern projections for the period FY 2023 to FY 2027.

Exercise Price: The Exercise Price is the price payable by the employee for exercising the ESOP granted in pursuance of the terms of the Plan. As per the ESOP terms provided by Lupin Diagnostics Limited, the exercise price is ₹ 10.0 per share for all the grants.

Expected Volatility: Expected Volatility is calculated on the annualized standard deviation for the historical period corresponding to the expected life of the option.

Expected Option Life: Expected Life of option is the period for which Lupin Diagnostics Limited expects the options to be live. The minimum life of a stock option is the minimum period before which the options cannot be exercised and the maximum life is the period after which the options cannot be exercised.

Expected dividends: Expected dividend yield has been considered as zero.

Risk free interest rate: The risk free interest rate on the date of grant considered for the calculation is the interest rate applicable for a maturity equal to the expected life of the options based on the zero coupon yield curve for Government Securities.

These assumptions reflect management's best estimates, but these assumptions involve inherent market uncertainties based on market conditions generally outside of Lupin Diagnostics Limited's control. As a result, if other assumptions had been used in the current period, stock-based compensation expense could have been materially impacted. Further, if management uses different assumptions in future periods, stock based compensation expense could be materially impacted in future years. The estimated fair value of stock options is charged to income on a straight-line basis over the requisite service period for each separately vesting portion of the award as if the award was, in-substance, multiple awards.

### Forming part of the Consolidated Financial Statements

The weighted average inputs used in computing the fair value of options granted were as follows:

#### Weighted average information - Year ended 31.03.2024

Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)
05.02.2024	10.0	6.8%	6	35.9%	NA	40.2	33.7
'							

Weighted Average Option Fair Value	Weighted Average Share Price
33.7	40.2

#### Weighted average information - Year ended 31.03.2023

Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)
01.08.2022	10.0	6.9%	6	35.2%	NA	14.2	8.7

Weighted Average Option Fair Value	Weighted Average Share Price
8.7	14.2

#### (ii) Employee stock options – Cash settled

The cost of cash-settled transactions is measured initially at fair value at the grant date using a Binomial Option Pricing Model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is re-measured to fair value at each reporting date up to, and including the settlement date, with changes in fair value recognised in employee benefits

Employee benefit expense includes cash settled employee stock options issued to certain employees of Lupin Diagnostics Limited by the Lupin Limited amounting to ₹ 1.8 million (31.03.2023 ₹ 0.6 million).

Effect of cash settled share based payment transactions on the Consolidated Balance Sheet

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Other non-current financial liabilities	0.4	0.1
Other current financial liabilities	0.6	-
Total carrying amount of liabilities	1.0	0.1

Effect of share based payment transactions on the Consolidated Statement of Profit and Loss

		(& in million)
Particulars	Year ended 31.03.2024	
Equity settled share based payments	0.7	0.4
Cash settled share based payments	1.8	0.6
Total expense on share based payments	2.5	1.0

#### (C) Lupin Digital Health Limited

#### (i) Employee stock options - equity settled

Lupin Digital Health Limited implemented "Lupin Digital Health Limited Employees Stock Option Plan 2022" (LDHL ESOP 2022), as approved by the Board of Directors (the Committee) of the Lupin Digital Health Limited.

The Committee determines which eligible employees will receive options, the number of options to be granted, the vesting period and the exercise period. The options are granted at an exercise price, which is in accordance with the relevant SEBI guidelines in force, at the time of such grants. Each option entitles the holder to exercise the right to apply for and seek allotment of one equity share of ₹ 10 each. The options issued under the above schemes vest in a phased manner after completion of the minimum period of two years upto five years with an exercise period of ten years from the respective grant dates.

#### Par Value Options (comprising of options granted under LDHL ESOP 2022)

Year ended 31.03.2024

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	1,090,160	10.0	10.0	2.9
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	140,050	10.0	10.0	-
Less: Options exercised during the year	-	-	-	-
Options outstanding at the year end	950,110	10.0	10.0	1.9
Exercisable at the end of the year	_	-	-	-

### Forming part of the Consolidated Financial Statements

Year ended 31.03.2023

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	_		-	
Add: Options granted during the year	1,090,160	10.0	10.0	4.0
Less: Options lapsed during the year	-	-	-	-
Less: Options exercised during the year	-	-	-	-
Options outstanding at the year end	1,090,160	10.0	10.0	2.9
Exercisable at the end of the year	-	-	-	-

The weighted average grant date fair value of the options granted during the year ended 31.03.2024 and 31.03.2023 is ₹ nil and ₹ 27.35 per option, respectively.

#### Valuation of stock options

The fair value of stock options granted during the period has been measured using the Black-Scholes & Merton option pricing model at the date of the grant. The Black-Scholes option pricing model includes assumptions regarding dividend yields, expected volatility, expected terms and risk free interest rates. The key inputs and assumptions used are as follows:

Share price: The fair value of equity shares on the date of grant has been considered for valuing the options granted.

Exercise Price: The Exercise Price is the price payable by the employee for exercising the ESOP granted in pursuance of the terms of the Plan. As per the ESOP terms provided by Lupin Digital Health Limited, the exercise price is ₹ 10.0 per share for all the grants.

Expected Volatility: Expected Volatility is calculated on the annualized standard deviation for the historical period corresponding to the expected life of the option.

Expected Option Life: Expected Life of option is the period for which Lupin Digital Health Limited expects the options to be live. The minimum life of a stock option is the minimum period before which the options cannot be exercised and the maximum life is the period after which the options cannot be exercised.

Expected dividends: Expected dividend yield has been calculated as an average of dividend yields for two years preceding the date of the grant.

Risk free interest rate: The risk free interest rate on the date of grant considered for the calculation is the interest rate applicable for a maturity equal to the expected life of the options based on the zero coupon yield curve for Government Securities.

These assumptions reflect management's best estimates, but these assumptions involve inherent market uncertainties based on market conditions generally outside of Lupin Digital Health Limited's control. As a result, if other assumptions had been used in the current period, stock-based compensation expense could have been materially impacted. Further, if management uses different assumptions in future periods, stock based compensation expense could be materially impacted in future years. The estimated fair value of stock options is charged to income on a straight-line basis over the requisite service period for each separately vesting portion of the award as if the award was, in-substance, multiple awards.

The weighted average inputs used in computing the fair value of options granted were as follows:

#### Weighted average information - Year ended 31.03.2024

Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)
14.07.2022	10.0	7.0%	6.6	18.5%	0%	33.0	26.7
01.08.2022	10.0	7.0%	6.6	18.5%	0%	33.0	26.7
23.08.2022	10.0	7.0%	6.7	18.5%	0%	33.0	26.7
04.11.2022	10.0	7.0%	6.7	18.5%	0%	33.0	26.7
25.11.2022	10.0	7.0%	6.7	18.5%	0%	33.0	26.7
06.03.2023	10.0	7.1%	6.8	18.1%	0%	40.0	33.8

#### Weighted average information - Year ended 31.03.2023

Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)
14.07.2022	10.0	7.1%	6.6	18.5%	0%	33.0	26.7
01.08.2022	10.0	7.1%	6.6	18.5%	0%	33.0	26.7
23.08.2022	10.0	7.1%	6.7	18.5%	0%	33.0	26.7
04.11.2022	10.0	7.1%	6.7	18.5%	0%	33.0	26.7
25.11.2022	10.0	7.1%	6.7	18.5%	0%	33.0	26.7
06.03.2023	10.0	7.1%	6.8	18.1%	0%	40.0	33.8

### Forming part of the Consolidated Financial Statements

#### (ii) Employee stock options – Cash settled

The cost of cash-settled transactions is measured initially at fair value at the grant date using a Binomial Option Pricing Model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is re-measured to fair value at each reporting date up to, and including the settlement date, with changes in fair value recognised in employee benefits

Employee benefit expense includes cash settled employee stock options issued to certain employees of Lupin Digital Health Limited by Lupin Limited amounting to ₹ 0.3 million (31.03.2023 ₹ 0.1 million)

Effect of cash settled share based payment transactions on the Consolidated Balance Sheet

(₹ in million) **Particulars** As at 31.03.2024 As at 31.03.2023 Other non-current financial liabilities 0.2 0.1 Other current financial liabilities 0.2 0.1 0.4 0.2 Total carrying amount of liabilities

Effect of share based payment transactions on the Consolidated Statement of Profit and Loss

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Equity settled share based payments	7.5	5.6
Cash settled share based payments	0.3	0.1
Total expense on share based payments	7.8	5.7

(= in million)

#### 46. Post-Employment Benefits

#### (i) Defined Contribution Plans:

The Group makes contributions towards provident fund, superannuation fund and other retirement benefits to a defined contribution retirement benefit plan for qualifying employees. Under the plan, the Group is required to contribute a specified percentage of payroll cost to the retirement benefit plan to fund the benefits.

The Group recognised ₹ 1,339.4 million (31.03.2023 ₹ 1,016.8 million) for superannuation contribution and other retirement benefit contribution in the Consolidated Statement of Profit and Loss.

The contributions payable to these plans by the Group are at rates specified in the rules of the schemes.

The Group recognised ₹ 309.8 million (31.03.2023 ₹ 282.1 million) for provident and pension fund contributions in the Consolidated Statement of Profit and Loss.

#### (ii) Defined Benefit Plan:

#### a) The Company

- The Company makes annual contributions to the Group Gratuity cum Life Assurance Schemes administered by the LIC a funded defined benefit plan for qualifying employees. The scheme provides for payment as under:
  - On normal retirement / early retirement / withdrawal / resignation: As per the provisions of the Payment of Gratuity Act, 1972 with vesting period of 5 years of service.
  - On death in service: As per the provisions of the Payment of Gratuity Act, 1972 without any vesting period.

In addition to the above mentioned scheme, the Company also pays additional gratuity as ex-gratia and the said amount is provided as non-funded liability based on actuarial valuation.

The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity were carried out as at 31.03.2024. The present value of the defined benefit obligations and the related current service cost and past service cost were measured using the Projected Unit Credit Method.

Based on the actuarial valuation obtained in this respect the following table sets out the status of the gratuity plan and the amounts recognised in the Group's financial statements as at the Balance Sheet date.

## Forming part of the Consolidated Financial Statements

(₹ in million) **Gratuity (Funded) Gratuity (Unfunded)** Sr. **Particulars** As at As at As at No. 31.03.2023 31.03.2023 Change in present value of obligation ('PVO') - defined benefit I) obligation: PVO at the beginning of the year 2,526.7 2,522.3 1,635.0 1,595.5 136.2 Current service cost 245.0 233.8 129.4 Past service cost 121.2 Interest cost 187.4 179.0 113.2 Actuarial loss / (gain) - Due to demographic assumption (17.5)- Due to finance assumption 99.7 71.2 5.5 - Due to experience adjustment 44.4 33.7 15.0 (48.0)Benefits paid (261.3)(424.6)(103.9)(160.6)Transfer In/(Out) (85.0)(30.2)PVO at the end of the year 2,756.9 2,526.7 1,844.5 1,635.0 Change in fair value of plan assets: Fair value of plan assets at the beginning of the year 1,816.7 1,824.3 Expected return on plan assets 1.6 5.8 134.7 129.4 Interest Income Contributions by the employer 285.9 281.8 (261.3)Benefits paid (424.6)Fair value of plan assets at the end of the year 1,977.6 1,816.7 Reconciliation of PVO and fair value of plan assets: 2,756.9 1,844.5 1,635.0 PVO at the end of the year 2,526.7 Fair Value of plan assets at the end of the year 1,977.6 1,816.7 (1,635.0) Funded status (779.5)(710.0)(1,844.5)Unrecognised actuarial loss/(gain) Net liability recognised in the Consolidated Balance Sheet (779.5) (710.0)(1,844.5)(1,635.0)Expense recognised in the Consolidated Statement of Profit and Loss: Current service cost 245.0 233.8 129.4 136.2 Past service cost Interest cost 52.7 49.6 121.2 113.2 Total expense recognised in the Consolidated Statement of Profit and 297.7 283.4 257.4 242.6 Loss\* Other Comprehensive Income: Actuarial loss / (gain) - Due to demographic assumption (17.5)71.2 - Due to finance assumption 99.7 5.5 - Due to experience adjustment 44.4 33.7 15.0 (48.0)Return on plan assets excluding net interest (1.4)(5.8)Total amount recognised in OCI 142.7 10.4 86.2 (42.5)Category of assets as at the end of the year: Insurer managed Funds (100%) (Fund is managed by LIC as per IRDA guidelines category-wise 1,816.7 1,977.4 composition of the plan assets is not available) 136.3 135.2 VII) Actual return on the plan assets VIII) Assumptions used in accounting for the gratuity plan: Rates stipulated in Indian Assured Lives Mortality 2012-14 Mortality (%) from 01.04.2019 onwards 7.2 Discount rate (%) 7.4 7.2 74 9.0 for first 9.0 for first 9.0 for first 9.0 for first three years three years three years three years Salary escalation rate (%) and 6.0 and 6.0 and 6.0 and 6.0 thereafter thereafter thereafter thereafter Average Remaining Service (years) 11.3 11.3 11.4 11.4

### Forming part of the Consolidated Financial Statements

Sr.		Gratuity	(Funded)	Jnfunded)	
No.	Particulars	As at 31.03.2024	As at 31.03.2023	As at 31.03.2024	As at 31.03.2023
	Employee Attrition Rate (%)	01.00.2024	0110012020	0110012024	01.00.2020
	upto 5 years	15	15	15	15
	above 5 years	5	5	5	5
IX)	Estimate of amount of contribution in immediate next year	410.7	370.6	NA	NA

<sup>\*₹ 2.0</sup> million (31.03.2023 ₹ 1.9 million) capitalised as pre-operative expenses out of above amount.

#### X) Expected future benefit payments

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
l year	704.1	638.8
2 to 5 years	1,591.8	1,454.5
6 to 10 years	1,873.6	1,635.9
More than 10 years	5,463.0	5,221.8

The estimates of salary escalation considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

#### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

(₹ in million)

Gratuity	31.03.2	31.03.2024 31.03.2023		
Gratary	Increase	Decrease	Increase	Decrease
Discount Rate (1% movement)	(350.8)	404.7	(318.0)	366.9
Future salary growth (1% movement)	402.1	(354.8)	365.3	(322.2)
Attrition rate (- / + 50% of attrition rates)	(51.1)	59.0	(35.8)	39.0

#### **Risk Exposure**

Through its defined benefit plan, the Company is exposed to a number of risks, the most significant of which are defined below:

Interest Rate risk	The plan exposes the Company to the risk of fall in interest rates. A fall in interest rates will result in an increase
	in the ultimate cost of providing the above benefit and will thus result in an increase in the value of the liability.

Investment risk The probability or likelihood of occurrence of losses relative to the expected return on any particular

Salary risk The present value of the defined benefit plan liability is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's

The provident fund plan of the Company, except at one plant, is operated by "Lupin Limited Employees Provident Fund Trust" ("Trust"), a separate legal entity. Eligible employees receive benefits from the said Provident Fund. Both the employees and the Company make monthly contributions to the Provident Fund Plans equal to a specified percentage of the covered employee's salary.

The minimum interest rate payable by the Trust to the beneficiaries every year is being notified by the Government of India. The Company has an obligation to make good the shortfall, if any, between the return from the investments of the Trust and the notified interest rate. The Board of Trustees administer the contributions made by the Company to the schemes and also defines the investment strategy to act in the best interest of the plan participants.

The Company has an obligation to service the shortfall on account of interest generated by the fund and on maturity of fund investments and hence the same has been classified as Defined Benefit Plan in accordance with Ind AS 19 "Employee Benefits". As per the Guidance Note from the Actuarial Society of India, the Company has obtained the actuarial valuation of interest rate obligation in respect of Provident Fund as at 31.03.2024 and based on the same, there is no shortfall towards interest rate obligation.

## Forming part of the Consolidated Financial Statements

Based on the actuarial valuation obtained, the following is the details of fund and plan assets.

Sr. No.	Particulars	As at 31.03.2024	(₹ in million) As at 31.03.2023
1)	Change in present value of obligation ('PVO') - defined benefit obligation:		
	Liability at the beginning of the year	12,310.8	11,641.3
	Interest cost	904.7	816.9
	Current service cost	763.0	677.4
	Employee's contribution	1,125.7	1,045.7
	Liability Transferred in	(342.1)	(398.2)
	Benefits paid	(1,716.1)	(1,595.5)
	Actuarial loss/(gain)		
	- Due to financial assumptions	105.9	42.2
	- Due to experience adjustment	33.2	81.0
	Liability at the end of the year	13,185.1	12,310.8
II)	Change in fair value of plan assets:		
	Fair value of plan assets at the beginning of the year	12,031.1	11,466.4
	Investment income	881.6	803.2
	Employer's contributions	723.7	648.4
	Employee's contribution	1,125.7	1,045.5
	Transfers in	(369.8)	(406.7)
	Benefits paid	(1,716.1)	(1,595.4)
	Return on plan assets, excluding amount recognised in net interest expense	232.9	69.7
	Fair value of plan assets at the end of the year	12,909.1	12,031.1
III)	Reconciliation of PVO and fair value of plan assets:		,
,	Present Value of defined benefit obligations	13,185.1	12,310.8
	Fair Value of plan assets	12,909.1	12,031.1
	Net Liability /(Asset)	276.0	279.7
IV)	Expense recognised in the Statement of Profit and Loss:	276.0	_,
,	Current service cost	763.0	677.4
	Interest cost	904.7	816.9
	Expected return on plan assets	(881.6)	(803.2)
	(Income) / Expense recognised in the Statement of Profit and Loss	786.1	691.1
v)	Other Comprehensive Income:	700.1	33
٧)	Actuarial loss/(gain)		
	- Due to finance assumption	105.9	42.2
	- Due to experience adjustment	33.2	81.0
	Return on plan assets excluding net interest	(232.9)	(69.7)
		(93.8)	<b>53.5</b>
VI)	Total amount recognised in OCI Major categories of Plan Assets (As per percentage of Total Plan Assets):	(93.0)	53.5
VI)	Government of India securities / State Government securities	56.4%	59.0%
	High quality corporate bonds	0.7%	0.6%
	Equity shares of listed companies	1.0%	1.3%
	Debt Mutual Fund	38.0%	34.8%
	Equity Mutual Fund	2.1%	2.5%
	Special Deposit Scheme	1.6%	1.8%
	Bank balance	0.2%	0.1%
,,,,,	Total	100%	100%
VII)	Assumptions used in accounting for the provident fund plan:		
	Discount rate (%)	7.2	7.4
	Average remaining tenure of investment portfolio (years)	7.6	7.7
	Guaranteed rate of return (%)	8.3	8.2
	Attrition rate - upto 5 years	15.0%	15.0%
	above 5 years	5.0%	5.0%

## Forming part of the Consolidated Financial Statements

#### b) Multicare Pharmaceuticals Philippines Inc., Philippines

The subsidiary at Philippines makes annual contributions to a private bank to fund defined benefit plan for qualifying employees. The Retirement Plan is a non-contributory and of the defined benefit type which provides a retirement benefit equal to 200% of Plan Salary for every year of Credited Service.

The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for retirement benefit were carried out as at 31.03.2024. The present value of the defined benefit obligations and the related current service cost and past service cost were measured using the Projected Unit Credit Method.

The following table sets out the status of the retirement plan and the amounts recognised in the Group's financial statements as at balance sheet date:

Sr.		Lump sum Retirement	(e in million) nent Benefits (funded)	
No.	Particulars	As at 31.03.2024	As at 31.03.2023	
ı)	Change in present value of obligation ('PVO') - defined benefit obligation:			
	PVO at the beginning of the year	181.2	147.7	
	Current service cost	23.1	19.6	
	Past service cost	-	-	
	Interest cost	11.6	8.3	
	Actuarial loss / (gain)			
	- Due to demographic assumption	4.6	23.6	
	- Due to finance assumption	6.4	(20.2)	
	- Due to experience adjustment	(13.0)	(2.4)	
	Benefits paid	(3.5)	(2.1)	
	Foreign exchange translation difference	(5.1)	6.7	
	PVO at the end of the year	205.3	181.2	
II)	Change in fair value of plan assets:			
	Fair value of plan assets at the beginning of the year	79.3	35.9	
	Return on plan assets excluding net interest	0.7	(2.7)	
	Interest Income	6.7	3.2	
	Contributions	45.8	44.9	
	Benefits paid	(3.5)	(2.1)	
	Foreign exchange translation difference	1.2	0.1	
	Fair value of plan assets at the end of the year	130.2	79.3	
III)	Reconciliation of PVO and fair value of plan assets:			
	PVO at the end of the year	205.3	181.2	
	Fair Value of plan assets at the end of the year	130.2	79.3	
	Funded status	(75.1)	(101.9)	
	Unrecognised actuarial loss/(gain)	-	-	
	Net liability recognised in the Consolidated Balance Sheet	(75.1)	(101.9)	
IV)	Expense recognised in the Consolidated Statement of Profit and Loss:			
	Current service cost	23.1	19.6	
	Past service cost	-	-	
	Net Interest	4.9	5.1	
	Return on Plan Assets excluding interest income	-	-	
	Total expense recognised in the Consolidated Statement of Profit and Loss	28.0	24.7	
V)	Other Comprehensive Income:			
	Actuarial loss / (gain)			
	- Due to demographic assumption	4.6	23.6	
	- Due to finance assumption	6.4	(20.2)	
	- Due to experience adjustment	(13.0)	(2.4)	
	Return on plan assets excluding net interest	(0.7)	2.7	
	Total amount recognised in OCI	(2.7)	3.7	
VI)	Category of assets as at the end of the year:			
	Cash & Cash Equivalents	0.0%	3.4%	
	Equity Instruments	0.0%	0.5%	
	Debt Instruments - Government Bonds	41.9%	34.6%	
	Debt Instruments - Other Bonds	6.5%	9.6%	

### Forming part of the Consolidated Financial Statements

(₹ in million)

Sr.	Particulars	Lump sum Retiremen	nt Benefits (funded)
No.	raiticulais	As at 31.03.2024	As at 31.03.2023
	Unit Investment Trust Funds	50.5%	56.5%
	Others	1%	(4.6)%
VII)	Actual return on the plan assets:	7.4	0.5
VIII)	Assumptions used in accounting for the gratuity plan:		
	Mortality (%)	Rates stipulated in	n 2001 CSO Table
	Discount rate (%)	6.3	6.6
	Salary escalation rate (%)	6.0	6.0
	Average Remaining Service (years)	22.1	22.1
	Employee Attrition Rate (%)	11.3	11.3

#### IX) Expected future benefit payments

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
First year	9.3	9.5
Second year	9.4	5.6
Third year	6.9	8.3
Fourth year	6.9	6.0
Fifth year	35.9	7.0
Beyond five years	148.9	165.4

The estimates of salary escalation, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

#### Sensitivity analysis

Reasonably, possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

(₹ in million)

Gratuity	31.03.2	024	31.03.2023	
Gratuity	Increase	Decrease	Increase	Decrease
Discount Rate (1% movement)	23.4	(20.1)	22.5	(19.2)
Future salary growth (1% movement)	23.2	(20.4)	22.4	(19.5)

#### Laboratorios Grin S.A. de C.V., Mexico

The subsidiary at Mexico has retirement plan to cover its employees which are required by law.

Under the plan, employees are entitled to benefits based on level of salaries, length of service and certain other factors at the time of retirement or termination.

The most recent actuarial valuation of the present value of the defined benefit obligation for retirement benefits were carried out as at 31.03.2024. The present value of the defined benefit obligations and the related current service cost and past service cost were measured using the Projected Unit Credit Method.

The following table sets out the status of the retirement plan and the amounts recognised in the Group's financial statements as at balance sheet date:

Sr.	Particulars	Lump sum Retirement i	Benefits (unfunded)
No.	rarticulars	As at 31.03.2024	As at 31.03.2023
I)	Change in present value of obligation ('PVO') - defined benefit obligation:		
	PVO at the beginning of the year	121.4	76.1
	Current service cost	25.6	17.3
	Past service cost	-	23.4
	Interest cost	9.7	6.3
	Actuarial loss/(gain)		
	- Due to Curtailment	19.4	26.0
	- Due to demographic assumption	-	-
	- Due to finance assumption	1.1	(4.1)
	- Due to experience adjustment	4.5	(2.2)
	Benefits paid	(31.2)	(39.4)

### Forming part of the Consolidated Financial Statements

(₹ i	in	mil	lion
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Sr.	Particulars	Lump sum Retirement E	nent Benefits (unfunded)	
No.	rarticulars	As at 31.03.2024	As at 31.03.2023	
	Foreign exchange translation difference	14.0	18.0	
	PVO at the end of the year	164.4	121.4	
II)	Reconciliation of PVO and fair value of plan assets:			
	PVO at the end of the year	164.4	121.4	
	Fair Value of plan assets at the end of the year	-	-	
	Funded status	(164.4)	(121.4)	
	Unrecognised actuarial loss/(gain)	-	-	
	Net liability recognised in the Consolidated Balance Sheet	(164.4)	(121.4)	
III)	Expense recognised in the Consolidated Statement of Profit and Loss:			
	Current service cost	25.6	17.3	
	Past service cost	-	23.4	
	Net Interest	9.7	6.3	
	Curtailment effect	19.4	26.0	
	Loss/(gain) recognized in OCI	3.4	6.0	
	Total expense recognised in the Consolidated Statement of Profit and Loss	58.1	79.0	
ıv)	Other Comprehensive Income:			
	Actuarial loss /(gain)			
	- Due to demographic assumption	-	-	
	- Due to finance assumption	1.1	(4.1)	
	- Due to experience adjustment	4.5	(2.2)	
	Loss/(gain) recognized in OCI	(3.4)	(6.0)	
	Total amount recognised in OCI	2.2	(12.3)	
v)	Assumptions used in accounting for the gratuity plan:			
	Mortality (%)	Experience Social insu	urance by gender	
	Discount rate (%)	9.4	8.6	
	Salary escalation rate (%)	5.0	5.0	
	Average Remaining Service (years)	9.4	9.6	
	Employee Attrition Rate (%)	16.9	16.9	

#### VI) Expected future benefit payments

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
First year	44.6	27.5
Second year	34.3	31.8
Third year	32.7	25.1
Fourth year	31.6	23.9
Fifth year	30.0	23.0
Beyond five years	139.8	107.1

The estimates of salary escalation, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

#### Sensitivity analysis

Reasonably, possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

(₹ in million)

Gratuity	31.03.2	024	31.03.2023	
Gratuity	Increase	Decrease	Increase	Decrease
Discount Rate (0.5 % movement)	(2.8)	3.0	(2.1)	2.2

#### Lupin Diagnostics Limited, India

Lupin Diagnostics Limited 's current gratuity plan is funded as well as unfunded and the liability is determined based on actuarial valuation. The most recent actuarial valuation of the present value of the defined benefit obligation for gratuity were carried out as at 31.03.2024. The present value of the defined benefit obligations and the related current service cost and past service cost were measured using the Projected Unit Credit Method.

### Forming part of the Consolidated Financial Statements

The following table sets out the status of the retirement plan and the amounts recognised in the Group's financial statements as at balance sheet date:

(₹ in million) **Gratuity (Unfunded) Gratuity (Funded)** Sr. **Particulars** As at As at No. 31.03.2023 31.03.2024 31.03.202 31.03.2023 Change in present value of obligation ('PVO') - defined benefit ı) obligation: PVO at the beginning of the year 6.3 0.3 1.3 2.3 Current service cost 4.4 2.5 1.0 0.7 Past service cost 0.5 0.2 Interest cost 0.1 0.0 Actuarial loss/(gain) - Due to demographic assumption 0.5 (0.1)0.3 0.0 - Due to finance assumption 0.1 0.1 - Due to experience adjustment 2.5 1.1 Benefits paid PVO at the end of the year 11.8 6.3 3.8 2.3 Change in fair value of plan assets: Fair value of plan assets at the beginning of the year Expected return on plan assets 0.4 Interest Income Contributions by the employer 8.6 Benefits paid Fair value of plan assets at the end of the year 9.0 Reconciliation of PVO and fair value of plan assets: PVO at the end of the year 11.8 6.3 3.8 2.3 Fair Value of plan assets at the end of the year 9.0 Funded status (2.8)(6.3)(3.8)(2.3)Unrecognised actuarial loss/(gain) Net liability recognised in the Balance Sheet (2.8)(6.3)(3.8)(2.3)IV) Expense recognised in the Statement of Profit and Loss: Current service cost 1.0 4.4 2.5 0.7 Past service cost 0.5 0.1 0.2 Interest cost 0.0 4.9 2.6 1.2 Total expense recognised in the Statement of Profit and Loss 0.8 Other Comprehensive Income: Actuarial loss/(gain) - Due to demographic assumption (0.1)- Due to finance assumption 0.5 0.3 0.0 - Due to experience adjustment 0.1 2.5 0.1 1.1 (0.4)Return on plan assets excluding net interest Total amount recognised in OCI 0.2 2.4 0.4 1.2 VI) Category of assets as at the end of the year: Insurer Managed Funds (100%) (Fund is Managed by LIC as per IRDA guidelines category-wise 9.0 NΑ NΑ NA composition of the plan assets is not available) VII) Actual return on the plan assets: 0.4 NA NA NA VIII) Assumptions used in accounting for the gratuity plan: Rates stipulated in Indian Assured Lives Mortality 2012-14 Mortality (%) from 01.04.2019 onwards. Discount rate (%) 7.2% 7.4% 7.2% 7.4% 9.0 for first 9.0 for first 9.0 for first 9.0 for first three years three years three years three years Salary escalation rate (%) and 6.0 and 6.0 and 6.0 and 6.0 thereafter thereafter thereafter thereafter Average Remaining Service (years) 26.2 26.3 26.2 26.3 Employee Attrition Rate (%) up to 5 years 15 15 15 15 5 5 5 above 5 years 5

## Forming part of the Consolidated Financial Statements

#### IX) Expected future benefit payments

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
l year	0.3	0.2
2 to 5 years	5.6	1.7
6 to 10 years	5.0	4.9
More than 10 years	31.7	15.4

The estimates of salary escalation, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

#### Sensitivity analysis

Reasonably, possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

(₹ in million)

Cratuity	31.03.	2024	31.03.2023	
Gratuity	Increase	Decrease	Increase	Decrease
Discount Rate (1% movement)	(14.0)	17.5	(7.7)	9.6
Future salary growth (1% movement)	17.5	(14.0)	9.6	(7.7)
Attrition rate (- / + 50% of attrition rates)	(13.7)	17.9	(7.5)	9.8

#### e) Lupin Digital Health Limited, India

Lupin Digital Health Limited's current gratuity plan is funded as well as unfunded and the liability is determined based on actuarial valuation. The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity were carried out as at 31.03.2024. The present value of the defined benefit obligations and the related current service cost and past service cost were measured using the Projected Unit Credit Method.

The following table sets out the status of the retirement plan and the amounts recognised in the Group's financial statements as at balance sheet date:

Sr.		Gratuity (Funded)		Gratuity (Unfunded)	
No.	Particulars	As at 31.03.2024	As at 31.03.2023	As at 31.03.2024	As at 31.03.2023
ı)	Change in present value of obligation ('PVO') - defined benefit obligation:				
	PVO at the beginning of the year	0.8	-	0.2	-
	Current service cost	2.2	0.8	0.4	0.2
	Past service cost	-	-	-	-
	Transfer in	-	-	-	-
	Interest cost	0.1	-	0.0	-
	Actuarial loss / (gain)				
	- Due to demographic assumption	-	-	-	-
	- Due to finance assumption	0.2	-	-	-
	- Due to experience adjustment	(0.1)	-	(0.1)	-
	- Due to Others	-	-	-	-
	Benefits paid	-	-	-	-
	PVO at the end of the year	3.1	0.8	0.6	0.2
II)	Change in fair value of plan assets:				
	Fair value of plan assets at the beginning of the year	-	-	-	-
	Expected return on plan assets	-	-	-	-
	Interest Income	0.1	-	-	-
	Contributions by the employer	1.0	-	-	-
	Benefits paid	-	-	-	-
	Fair value of plan assets at the end of the year	1.1	-	-	-
III)	Reconciliation of PVO and fair value of plan assets:				
	PVO at the end of the year	3.1	0.8	0.6	0.2
	Fair Value of plan assets at the end of the year	1.1	-	-	-
	Funded status	(2.1)	(0.8)	(0.6)	(0.2)
	Unrecognised actuarial loss/(gain)	-	-	-	-
	Net liability recognised in the Balance Sheet	(2.1)	(0.8)	(0.6)	(0.2)

**Gratuity (Funded)** 

2.2

0.1

2.2

0.2

## **Notes**

**Particulars** 

Interest cost

Current service cost

Actuarial loss / (gain)

Other Comprehensive Income:

- Due to demographic assumption - Due to finance assumption

Sr.

No.

### Forming part of the Consolidated Financial Statements

Expense recognised in the Statement of Profit and Loss:

Total expense recognised in the Statement of Profit and Loss

(**************************************						
uity (Unfunded)						
As at						
.2024	31.03.2023					
0.4	0.2					
0.0	-					
0.4	0.2					
_	_					
_	_					
(0.1)						
(0.1)	-					

Gra

As at

0.8

0.8

31.03.2023

(₹ in million)

	- Due to experience adjustment	(0.1)	-	(0.1)	-
	Return on plan assets excluding net interest	(0.1)	-	-	-
	Total amount recognised in OCI	0.0	-	(0.1)	-
VI)	Category of assets as at the end of the year:				
	Insurer Managed Funds (100%) (Fund is Managed by ICICI as per IRDA guidelines category-wise composition of the plan assets is not available)	1.1	-	-	-
VII)	Actual return on the plan assets:	0.1	-	-	-
VIII)	Assumptions used in accounting for the gratuity plan:				
		Darken etierul	authoral inclinations Au	and the same Administration of the same	I: OO1O 14

Mortal	ity (%)	Rates stipulated in Indian Assured Lives Mortality 2012-14 from 01.04.2019 onwards				
Discou	Discount rate (%) 7.2% 7.4%					
Salary	escalation rate (%)	9.0 for first three years and 6.0 thereafter				
Averaç	ge Remaining Service (years)	27.1	25.8	27.1	25.8	
Employ	yee Attrition Rate (%)					
u	o to 5 years	15	15	15	15	
al	oove 5 years	5	5	5	5	
IX) Estimo	ite of amount of contribution in immediate next year	2.7	-	NA	NA	

#### **Expected future benefit payments**

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
l year	0.0	_
2 to 5 years	0.5	0.1
6 to 10 years	1.6	0.5
More than 10 years	7.5	2.6

The estimates of salary escalation considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

#### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions holding other assumptions constant would have affected the defined benefit obligation by the amounts shown below:

(₹ in million)

Cumbuibu		31.03.2024		31.03.2023	
Gratuity	Increase	Decrease	Increase	Decrease	
Discount Rate (1% movement)	2.7	(3.6)	0.9	(1.1)	
Future salary growth (1% movement)	3.5	(2.8)	1.1	(0.9)	
Mortality rate (10% mortality rates)	3.1	(3.1)	1.0	(1.0)	
Attrition rate (- / + 50% of attrition rates)	2.4	(3.9)	0.7	(1.4)	

#### Lupin Manufacturing Solutions Limited, India

Lupin Manufacturing Solutions Limited's current gratuity plan is funded as well as unfunded and the liability is determined based on actuarial valuation. The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity were carried out as at 31.03.2024. The present value of the defined benefit obligations and the related current service cost and past service cost were measured using the Projected Unit Credit Method.

## Forming part of the Consolidated Financial Statements

Based on the actuarial valuation obtained in this respect the following table sets out the status of the gratuity plan and the amounts recognised in the Group's financial statements as at the Balance Sheet date.

Sr. No.	Particulars	Gratuity (Funded) As at 31.03.2024	(₹ in million) Gratuity (Unfunded) As at 31.03.2024
ı)	Change in present value of obligation ('PVO') - defined benefit obligation:		
	PVO as at 24.07.2023	85.0	30.2
	Current service cost	4.0	1.3
	Past service cost	-	-
	Interest cost	2.5	0.9
	Actuarial loss/(gain)		
	- Due to demographic assumption	-	-
	- Due to finance assumption	-	-
	- Due to experience adjustment	0.5	1.6
	Benefits paid	-	(0.2)
	PVO at the end of the year	92.0	33.8
II)	Change in fair value of plan assets:		
	Fair value of plan assets as at 24.07.2023	-	-
	Expected return on plan assets	-	-
	Interest Income	-	-
	Contributions by the employer	0.9	-
	Benefits paid	-	-
	Fair value of plan assets at the end of the year	0.9	-
III)	Reconciliation of PVO and fair value of plan assets:		
	PVO at the end of the year	92.0	33.8
	Fair Value of plan assets at the end of the year	0.9	-
	Funded status	(91.1)	(33.8)
	Unrecognised actuarial loss/(gain)	-	-
	Net liability recognised in the Balance Sheet	(91.1)	(33.8)
IV)	Expense recognised in the Statement of Profit and Loss:		
	Current service cost	4.0	1.3
	Past service cost	-	-
	Interest cost	2.5	0.9
	Total expense recognised in the Statement of Profit and Loss *	6.5	2.2
V)	Other Comprehensive Income:		
	Actuarial loss/(gain)		
	- Due to demographic assumption	-	-
	- Due to finance assumption	-	-
	- Due to experience adjustment	0.5	1.6
	Return on plan assets excluding net interest	-	-
	Total amount recognised in OCI	0.5	1.6
VI)	Category of assets as at the end of the year:		
	Insurer managed Funds (100%) (Fund is managed by LIC as per IRDA guidelines category-wise composition of the plan assets is not available)	0.9	-
VII)	Actual return on the plan assets:	-	-
-	Assumptions used in accounting for the gratuity plan:		
Í	Mortality (%)	Rates stipulated in I Mortality 2012-14 fron	
	Discount rate (%)	7.2%	7.2%
	Salary escalation rate (%)	9.0 for first three years and 6.0 thereafter	9.0 for first three years and 6.0 thereafter
	Average Remaining Service (years)	10.5	10.5
	Employee Attrition Rate (%)		
	up to 5 years	15	15
	above 5 years	5	5
IX)	Estimate of amount of contribution in immediate next year	13.2	NA

 $<sup>^{\</sup>ast}$ ₹ 0.0 million capitalised as pre-operative expenses out of above amount.

### Forming part of the Consolidated Financial Statements

#### X) Expected future benefit payments

(₹ in million)

Particulars	As at 31.03.2024
l year	8.4
2 to 5 years	39.2
6 to 10 years	60.9
More than 10 years	165.4

The estimates of salary escalation considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

#### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions holding other assumptions constant would have affected the defined benefit obligation by the amounts shown below:

(₹ in million)

(₹ in million)

Gratuity		31.03.2024		
Gratuity	Increase	Decrease		
Discount Rate (1% movement)	(10.6)	12.2		
Future salary growth (1% movement)	12.1	(10.7)		
Attrition rate (- / + 50% of attrition rates)	(1.7)	2.0		

#### 47. Income Taxes

#### a) Tax expense recognised in Consolidated Statement of Profit and Loss:

Particulars	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
Current Tax expense for the year	6,343.6	2,462.5
Tax expense of prior years	(5.1)	1.7
Net Current Tax expense	6,338.5	2,464.2
Deferred income tax liability/(asset), net		
Origination and reversal of temporary differences	(1,471.5)	223.8
Tax expense for the year	4,867.0	2,688.0

#### b) Tax expense recognised in Other Comprehensive Income:

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Items that will not be reclassified to profit or loss		
Re-measurements of the defined benefit plans	47.0	9.4
Items that will be reclassified to profit or loss		
The effective portion of gain or loss on hedging instruments in a cash flow hedge	(39.2)	131.9
Total	7.8	141.3

Management judgment is required in determining provision for income tax, deferred income tax assets and liabilities and recoverability of deferred income tax assets. The recoverability of deferred income tax assets is based on estimates of taxable income and the period over which deferred income tax assets will be recovered. Any changes in future taxable income would impact the recoverability of deferred tax assets. During the year, the Group has recognized deferred tax asset of ₹ 28.8 million (31.03.2023 ₹ nil) on unused tax loss. Based on the level of historical taxable income and projections of future taxable income over the periods in which the deferred tax assets are deductible, management believes that the Group will realize the benefits of those recognized deductible differences and tax loss carry forwards.

The current tax in respect of foreign subsidiaries has been computed considering the applicable tax laws and tax rates of the respective countries, as certified by the local tax consultants/local management of the said subsidiaries.

## Forming part of the Consolidated Financial Statements

#### c) Reconciliation of Consolidated tax expense and the Consolidated accounting profit multiplied by India's domestic tax rate:

Particulars	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
Profit/(Loss) before share of profit of joint venture	24,222.7	7,164.9
Tax using the Company's domestic tax rate (31.03.2024: 34.94%, 31.03.2023: 34.94%)	8,464.4	2,503.7
Tax effect of:		
Differences in Indian and foreign tax rates	466.8	(263.5)
Unrecognised deferred tax assets/recognition of previously unrecognised deferred tax assets, net	1,363.7	1,924.0
Expenses not deductible for tax purposes	1,401.2	1,594.4
Incremental deduction on account of Research and Development costs	(227.6)	(163.5)
Exemption of profit link incentives	(6,486.2)	(2,485.2)
Foreign exchange differences	(5.5)	(238.9)
Others	(104.7)	(184.7)
Current and Deferred Tax expense (excluding prior year taxes) as per note 47(a)	4,872.1	2,686.3

#### d) Movement in deferred tax balances:

Particulars	As at 01.04.2023		Recognise	d in/under		(₹ in million) As at 31.03.2024
Deferred Tax Assets/(Liabilities)	Net balance	Profit or Loss	Retained earnings / OCI	Business Combination / Asset Acquisition	FCTR	Net balance
Property, Plant and Equipment	(3,394.1)	(614.5)	_	(241.2)	5.4	(4,244.4)
Cash Flow Hedge Reserve	109.3	(0.4)	(39.2)	-	0.1	69.8
Operating Tax loss and interest loss carry forward	-	-	-	-	-	-
Provision for Expenses	207.7	(13.9)	-	-	19.1	212.9
Deferred Income	200.6	18.2	-	-	-	218.8
Provision for Employee Benefit	1,415.8	254.7	47.0	-	3.3	1,720.8
Impairment Allowances for Trade Receivable / Bad Debts	180.1	67.5	-	-	1.6	249.2
Unrealised Profits on unsold inventories	581.2	1,716.0	-	-	-	2,297.2
Others	(38.4)	43.9	-	-	36.8	42.3
Net Deferred Tax Assets/(Liabilities)	(737.8)	1,471.5	7.8	(241.2)	66.3	566.6

					(	(₹ in million	
Particulars	As at 01.04.2022		Recognised in/under			As at 31.03.2023	
Deferred Tax Assets/(Liabilities)	Net balance	Profit or Loss	Retained earnings / OCI	Business Combination / Asset Acquisition	FCTR	Net balance	
Property, Plant and Equipment	(3,183.0)	(217.5)	_	_	6.4	(3,394.1)	
Cash Flow Hedge Reserve	(22.5)	-	131.9	-	(0.1)	109.3	
Operating Tax loss and interest loss carry forward	45.4	(44.2)	-	-	(1.2)	-	
Provision for Expenses	225.5	(40.9)	-	-	23.1	207.7	
Deferred Income	111.2	89.4	-	-	-	200.6	
Provision for Employee Benefit	1,335.5	66.9	9.4	-	4.0	1,415.8	
Impairment Allowances for Trade Receivable / Bad Debts	143.9	36.5	-	-	(0.3)	180.1	
Unrealised Profits on unsold inventories	804.5	(223.2)	-	-	(0.1)	581.2	
Others	(171.5)	109.2	-	-	23.9	(38.4)	
Net Deferred Tax Assets/(Liabilities)	(711.0)	(223.8)	141.3	_	55.7	(737.8)	

### Forming part of the Consolidated Financial Statements

#### Reflected in the balance sheet as follows:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Deferred Tax Asset	3,025.3	1,556.5
Deferred Tax Liability	(2,458.7)	(2,294.3)
Deferred Tax Asset/(Liabilities)(net)	566.6	(737.8)

e) Operating loss carry forward consists of business losses, capital losses and unabsorbed depreciation. Deferred tax assets have not been recognized on operating losses of ₹ 45,784.4 million (previous year ₹ 41,822.6 million) and Minimum Alternative Tax (MAT) credit of ₹ 1,271.5 million (previous year ₹ 854.5 million) on conservative basis. A portion of this total loss can be carried indefinitely and the remaining loss/MAT Credits will expire at various dates ranging from 2024 through 2039 (previous year from 2023 through 2039) and some of this loss can be carry back till 2011.

### 48. Research and Development

The aggregate amount of revenue expenditure incurred by the Group during the year on Research and Development and shown in the respective heads of account is ₹ 15,265.0 million (31.03.2023 ₹ 12,800.1 million).

### 49. Acquisition/Subscriptions/Disposals details of Subsidiaries

- a) During the year, the Company, through its wholly owned subsidiary Lupin Atlantis Holdings SA, acquired/subscribed to the equity stake of the following subsidiaries:
  - Company has acquired 100% stake in Medisol S.A.S., France and Lymed S.A.S., France at a total cost of ₹ 1,836.2 million.
  - (ii) Additional investment in Lupin Europe GmbH, Germany at a total cost of ₹ nil (31.03.2023 ₹ 131.7 million) as capital
- b) During the year, the Company, through its wholly owned subsidiary Nanomi B.V. acquired/subscribed to the equity stake of the following subsidiaries:
  - Additional Investment in Generic Health SDN. BHD., Malaysia at a total cost of ₹1.2 million (31.03.2023 ₹ nil) as additional paid-in capital.
  - (ii) Additional Investment in Lupin Inc., USA at a total cost of ₹ nil (31.03.2023 ₹ 7,036.8 million) as additional paid-in capital.
- c) During the year, the Company, acquired/subscribed to the equity stake of the following subsidiaries:
  - (i) Investment in Lupin Manufacturing Solutions Limited, India at a total cost of ₹ 95 million as paid-in capital.
  - (ii) Lupin Life Sciences Limited, India (formerly known as Lupin Atharv Ability Limited, India) at a total cost of ₹ 1 million as paidin capital.
  - (iii) Investment in Lupin Digital Health Limited, India at a total cost of ₹ 501.9 million (31.03.2023 ₹ 599.9 million) as paid-in capital. Of these, ₹ 119.5 million (31.03.2023 ₹ 165.7 million) is against Share Capital and balance ₹ 382.4 million (31.03.2023 ₹ 434.2 million) is against Securities Premium.
  - (iv) Additional investment in Nanomi B.V., Netherlands at a total cost of ₹ 1,698.2 million (31.03.2023 ₹ 7,008.9 million) as additional paid-in capital. Of these, 🕏 998.9 million (31.03.2023 🕏 4,122.9 million) is against Share Capital and balance ₹ 699.3 million (31.03.2023 ₹ 2,886.0 million) is against Securities Premium.
  - (v) Investment in Lupin Biologics Limited, India at a total cost of ₹ nil (31.03.2023 ₹ 0.5 million ) as paid-in capital.
- During the year, the Company, acquired/subscribed to the Optionally Convertible Non-cumulative Redeemable Preference Shares (OCNRPS) in Lupin Diagnostics Limited, India at a total cost of ₹ 500 million (31.03.2023 ₹ 500 million).
- During the year, the Company, acquired/subscribed to the Unsecured Optionally Convertible Non-cumulative Redeemable Debentures (UOCD) in Lupin Diagnostics Limited, India at a total cost of ₹ 500 million.
- During the year, the Company, acquired/subscribed to the Unsecured Optionally Convertible Debentures (UOCD) in Lupin Manufacturing Solutions Limited, India at a total cost of ₹ 8,000 million.

The above acquisitions/subscriptions/disposals are based on the net asset values, the future projected revenues, operating profits, cash flows and independent valuation reports, as applicable, of the investee companies.

#### 50. Acquisition through Business Combination

a) Lupin Atlantis Holdings SA, Switzerland, the wholly owned subsidiary of the Company on 01.09.2023 acquired 100% equity directly/ indirectly in Medisol S.A.S. and Lymed S.A.S. These entities are incorporated in France and specializes in commercializing the Generics Injectable products. The acquisition is part of Lupin's strategy to expand the presence in the EU and accelerate the Injectables franchise in France.

The total consideration at which the acquisition was made is ₹ 1,836.2 million. The purchase price was allocated based on estimated fair values at the acquisition date, for various assets and liabilities acquired/assumed under a Share Purchase Agreement. The fair values were determined based on its then estimates and third-party technical evaluation for various tangible and intangible assets

The purchase price allocation carried out during the current year resulted in goodwill of ₹ 651.7 million. The goodwill is attributable to strengthening the injectables portfolio in France, the second-largest market in Europe for injectables. These entities have unique product portfolio which complements Lupin's existing range, enabling the group to offer the customers an even more robust selection of high-quality products.

### Forming part of the Consolidated Financial Statements

The following table summarizes the allocation of purchase price consideration, for the fair values of the assets acquired and liabilities assumed and the resultant goodwill:

(₹ in million) **Particulars** As at 01.09.2023 Purchase Consideration paid (A) 1,836.2 Fair value of assets acquired Non-Current Property, Plant and Equipment 0.2 942.9 Other Intangible Assets Inventories 138.7 69.5 Trade Receivables 342.2 Cash and cash equivalents 2.3 Other assets Total Assets [i] 1,495.8 **Liabilities Assumed** Trade payables 24.9 Other payables 45.2 Deferred tax liability 241.2 Total Liabilities [ii] 311.3 Total Identifiable Net Assets [i-ii] (B) 1,184.5 Goodwill arising on acquisition (A-B) 651.7 Cash Outflows arising on acquisition 1,494.2 Purchase consideration paid/payable in cash 342.0 Deferred consideration payable\* 1,836.2 Total

Summary of post acquisition revenue and gain of the acquired entity included in the Consolidated Statement of Profit and Loss for the year ended 31.03.2024:

(₹ in million) **Particulars** 31.03.2024 Revenue 370.8 Profit/(Loss) considered in the Consolidated Statement of Profit and Loss (73.7)

### b) Brand Acquisition - Anglo French Drugs and Industries Limited (AFDIL):

During the previous year, the Company had acquired market leading brands in nutraceuticals, CNS, skin and respiratory segments from Anglo French Drugs and Industries Limited and its Associates to strengthen the Company's India Formulation business. The purchase price allocation carried out resulted in goodwill of ₹ 158.6 million. The following table summarizes the allocation of purchase price consideration, for the fair values of the assets acquired and liabilities assumed and the resultant goodwill.

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	(₹ in million)
Particulars	As at 07.04.2022
Purchase Consideration paid (A)	3,250.0
Fair Value of Assets Acquired :	
Non-Current	
Other Intangible Assets	
Trademarks and Licences	2,855.3
Knowhow	146.1
Current	
Inventories	90.0
Total Assets [i]	3,091.4
Total Liabilities [ii]	-
Total Identifiable Net Assets [i-ii] (B)	3,091.4
Goodwill arising on acquisition (A-B)	158.6
Cash Outflows arising on acquisition	
Purchase consideration paid/payable in cash	2,950.0
Contingent Consideration payable (subsequently paid)	50.0
Deferred consideration payable*	250.0
Total	3,250.0

<sup>\*</sup>The amount of ₹ 250 million is payable in 3 equal installments over the period of 3 years from the date of acquisition as per Escrow agreement along with interest thereon.

<sup>\*</sup>Payable in cash subject to certain financial milestones as per Share Purchase Agreement. Of this, an amount of ₹ 294.4 million has been paid upto 31.03.2024 and balance amount of ₹ 47.6 million is expected to be paid over a period of 3 years.

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Summary of post acquisition revenue and Profit/Loss of the acquired brand included in the Consolidated Statement of Profit and Loss for the year ended 31.03.2023

(₹ in million)

Particulars	Year ended 31.03.2023
Revenue	652.4
Gross margin considered in the Consolidated Statement of Profit and Loss	434.5

The valuation techniques used for measuring the fair value of assets acquired were as follows:

Asset Acquired	Valuation technique
Trademarks and Licences	The valuation was carried out as per Multi-period Excess Earning Method
Knowhow	The valuation was carried out as per Relief from Royalty Method
Inventories	The valuation was carried out at cost

### 51. Asset Acquisition

- a) On August 18, 2023, the Company acquired diabetes brands ONDERO® and ONDERO MET®, from Boehringer Ingelheim International GmbH (Boehringer Ingelheim), including the trademark rights associated with these brands. The Company has been marketing ONDERO® and ONDERO MET® since 2015 in the Indian market as part of a co-marketing agreement with Boehringer Ingelheim India. The transaction was accounted as an asset acquisition with the total purchase price of  $\bar{z}$  2,300.2 million (Euro 26 million) and classified under intangible assets.
- b) On September 22, 2023, the Company acquired five legacy brands in strategic therapy areas Gastroenterology, Urology and Anti-infectives from Menarini (A. Menarini India Private Limited and A. Menarini Asia-Pacific Holdings Pte. Ltd.), along with the associated trademark rights. The brands are Piclin (Picosulphate Sodium), Menoctyl (Otilonium Bromide), Sucramal O (Sucralfate + Oxetacaine), Pyridium (Phenazopyridine) and Distaclor (Cefaclor). The transaction was accounted as an asset acquisition with the total purchase price of ₹ 1,043.2 million and classified under intangible assets.
- During the previous year, the Company through its step down subsidiary, Lupin Inc., USA entered into an agreement with Sunovion Pharmaceuticals Inc. to acquire two inhalation medicines: Brovana (Arformoterol tartrate) Inhalation solution and Xopenex HRA (levalbuterol tartrate) Inhalation Aerosol for a total consideration of ₹ 6,022.6 million (USD 75 million). This transaction was classified under intangible assets.
- During the previous year, the Company through its wholly owned subsidiary, Medquímica Indústria Farmacêutica LTDA, Brazil entered agreement to acquire all rights to nine medicines from BL Industria Otica Ltda., a subsidiary of Bausch Health Companies Inc for a total consideration of ₹ 296.8 million (BRL 19 million). This transaction was classified under intangible assets.

#### 52. Goodwill

Impairment testing of Goodwill

For the purposes of impairment testing, carrying amount of goodwill has been allocated to the following Cash Generating Units (CGU's) as follows:

		(₹ in million)
Particulars	As at 31.03.2024	As at 31.03.2023
South Africa	5,326.9	5,575.6
Germany	341.5	339.9
Philippines	292.0	298.3
Australia	971.8	988.2
Netherlands	850.8	846.9
Brazil	1,047.0	1,017.7
Mexico	5,681.1	5,149.1
United States of America	7,930.0	7,813.5
India	158.6	158.6
France	650.7	-
Total	23,250.4	22,187.8

Movement in Goodwill is on account of exchange difference on consolidation amounting to ₹ 411.9 million and acquisition of Medisol S.A.S. in France amounting to ₹ 650.7 million.

The recoverable amounts of the above CGU's have been assessed using a value-in-use model. Value-in-use is generally calculated as the net present value of the projected post-tax cash flows plus a terminal value of the cash generating unit to which the goodwill is allocated. Initially a post-tax discount rate is applied to calculate the net present value of the post-tax cash flows.

The key assumptions used in the estimation of the recoverable amount are set out below:

The values assigned to the key assumptions represent management's assessment of future trends in the relevant industries and have been based on historical data from both external and internal sources.

The cash flow projections are based on five years specific estimates, five years estimates developed using internal forecasts and a terminal growth rate thereafter considering the value in use of cash generating units is better reflected by projections for 10 years due to the business life cycle and longer term gestation of products. The planning horizon reflects the assumptions for short-to-midterm market developments and have been adjusted for the risks of competition, product life cycle etc.

### Forming part of the Consolidated Financial Statements

The terminal growth rates used in extrapolating cash flows beyond the planning horizon ranged from -5% to 5.5% for the year ended 31.03.2024 and from -5% to 5% for the year ended 31.03.2023.

Discount rate reflects the current market assessment of the risks specific to a CGU or group of CGUs. The discount rate is estimated based on the weighted average cost of capital for respective CGU or group of CGUs. Post-tax discount rate used ranged from 7.2% to 17.6% for the year ended 31.03.2024 and from 8.3% to 21.9% for the year ended 31.03.2023.

The Company believes that any reasonably possible change in the key assumptions on which a recoverable amount is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of the CGUs.

- The Company through Lupin Atlantis Holdings SA, Switzerland (LAHSA) holds 100% equity stake at a cost of ₹ 279.7 million (31.03.2023 ₹ 279.7 million) in Lupin Healthcare UK Ltd, UK (LHUL). The said subsidiary has negative net worth as at the end of the year. Considering the financial, technical and operational support from the Company and LHUL's projections / plans for introducing new products (including products from the Company) in the UK Market in the near future, growth in the turnover and profitability is expected, which would result in improvement in net worth, over a period of time.
  - b) The Company holds 100% equity stake at a cost of ₹ 1,040.6 million (31.03.2023 ₹ 334.2 million) in Lupin Diagnostics Limited, India. The said subsidiary has negative net worth as at the end of the year. Considering the financial, technical and operational support from the Company and Lupin Diagnostics Limited's projections / plans, the Company is of the view that this would lead to an improvement in growth, turnover and profitability, which would result in improvement in net worth, over a period of time.
  - c) The Company holds 99.3% equity stake at a cost of ₹ 1,127.9 million (31.03.2023 ₹ 1,127.9 million) in Lupin Oncology Inc., USA. The said subsidiary has negative net worth as at the end of the year. Considering the financial, technical and operational support from the Company and Lupin Oncology Inc's projections / plans, the Company is of the view that this would lead to an improvement in growth, turnover and profitability, which would result in improvement in net worth, over a period of time.
  - d) The Company through Nanomi B.V., Netherlands holds 100% equity stake at a cost of ₹ 59.9 million (31.03.2023 ₹ 59.9 million) in Lupin Philippines Inc., Philippines. The said subsidiary has negative net worth as at the end of the year. Considering the financial, technical and operational support from the Company and Lupin Philippines Inc's projections / plans, the Company is of the view that this would lead to an improvement in growth, turnover and profitability, which would result in improvement in net worth, over a period of time.
  - e) The Company through Nanomi B.V., Netherlands holds 100% equity stake at a cost of ₹ 67,268.8 million (31.03.2023 ₹ 67,268.8 million) in Lupin Inc., USA. The said subsidiary has negative net worth as at the end of the year. Considering the financial, technical and operational support from the Company and Lupin Inc., projections / plans, the Company is of the view that this would lead to an improvement in growth, turnover and profitability, which would result in improvement in net worth, over a period of time.
  - The Company through Nanomi B.V., Netherlands and LAHSA holds 100% equity stake at a cost of ₹ 1,186.8 million (31.03.2023 ₹ 2,271.3 million) in Medquímica Indústria Farmacêutica LTDA, Brazil. The said subsidiary has negative net worth as at the end of the year. Considering the financial, technical and operational support from the Company and Medquímica Indústria Farmacêutica LTDA's projections / plans, the Company is of the view that this would lead to an improvement in growth, turnover and profitability, which would result in improvement in net worth, over a period of time.
  - Further, net worth of Pharma Dynamics (Proprietary) Limited, Lupin Australia Pty Limited, Lupin Mexico S.A. de C.V., Generic Health SDN. BHD., Laboratorios Grin S.A. de C.V., Novel Laboratories Inc., Lupin Europe GmbH, Lupin Biologics Limited, Lupin Digital Health Limited, Southern Cross Pharma Pty Ltd, Lupin Manufacturing Solutions Limited and Lymed S.A.S. are substantially less than the carrying amount of investments made by the Company directly or through its subsidiaries.

The Group considers its investments in subsidiaries as strategic and long-term in nature and accordingly no provision for diminution in value of investments is considered necessary.

#### 54. a) Non-controlling Interest represents the non-controlling's share in equity of the subsidiaries as below:

Name of the subsidiary	Principal Place   Country of   1		Held by Non- Controlling	As at		
Name of the substatuty	of Business	Incorporation	Interest	31.03.2024	31.03.2023	
(i) Multicare Pharmaceuticals Philippines Inc.	Philippines	Philippines	Beneficial ownership/ Voting power	49.00%	49.00%	
(ii) Lupin Oncology Inc.	USA	USA	Beneficial ownership/ Voting power	0.67%	0.67%	

(₹ in million)

Name of the subsidiary	Profit/(loss) non-controll		Accumulated non-controlling interests	
Name of the subsidiary	Year Ended 31.03.2024	Year Ended 31.03.2023	As at 31.03.2024	As at 31.03.2023
(i) Multicare Pharmaceuticals Philippines Inc.	216.4	185.4	845.0	790.8
(ii) Lupin Oncology Inc.	(5.5)	(9.0)	(13.4)	(7.6)

The summarised consolidated financial information before inter-company eliminations:

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### (i) Multicare Pharmaceuticals Philippines Inc., Philippines

		(₹ in million)
Balance Sheet	As at 31.03.2024	As at 31.03.2023
- Non-Current Assets	320.6	364.4
- Current assets	3,484.2	2,434.8
- Non-Current Liabilities	107.4	143.4
- Current Liabilities	1,983.7	1,057.0
- Equity Capital	26.9	26.9
- Other Equity	16868	15719

		(₹ in million)
Statement of Profit and Loss	Year Ended 31.03.2024	Year Ended 31.03.2023
- Total income	3,513.5	2,556.5
- Total expenses excluding exceptional item	2,897.6	2,059.0
- Profit after tax	441.5	378.3
- Total comprehensive income for the year	383.2	460.9
- Dividend Paid	268.3	245.8

		(₹ in million)
Cash Flows Information	Year Ended 31.03.2024	Year Ended 31.03.2023
- Total income	3,513.5	2,556.5
- Net cash generated from/(used in) operating activities	471.6	426.3
- Net cash generated from/(used in) investing activities	(18.2)	(95.1)
- Net cash generated from/(used in) financing activities	(286.1)	(258.6)

### (ii) Lupin Oncology Inc, USA

	(₹	in	million)	
Λ.	~+	21	02 2022	

Balance Sheet	As at 31.03.2024	As at 31.03.2023
- Non-Current Assets	481.3	481.3
- Current assets	277.3	62.3
- Non-Current Liabilities	3,123.8	-
- Current Liabilities	169.7	2,222.8
- Equity Capital	1,135.7	1,135.7
- Other Equity	(3,670.6)	(2,814.9)

Statement of Profit and Loss	Year Ended 31.03.2024	(₹ in million) Year Ended 31.03.2023
- Total income	-	_
- Total expenses excluding exceptional item	818.3	1,326.1
- Profit after tax	(818.3)	(1,326.1)
- Total comprehensive income for the year	(855.7)	(1,411.5)
- Dividend Paid	-	-

		(₹ in million)
Cash Flows Information	Year Ended 31.03.2024	Year Ended 31.03.2023
- Total income	-	-
- Net cash generated from/(used in) operating activities	(2,651.7)	(16.3)
- Net cash generated from/(used in) investing activities	-	-
- Net cash generated from/(used in) financing activities	2,902.8	(1.2)

### b) Interest in Joint Venture:

	% share	holding
Name of Joint Venture	As at 31.03.2024	As at 31.03.2023
YL Biologics Limited (incorporated in Japan)	45%	45%
Carrying amount of investment (₹ in million)	269.1	300.7

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		(₹ in million)
Balance Sheet	As at 31.03.2024	As at 31.03.2023
- Current assets	606.3	681.5
- Non-current assets	-	0.6
- Current liabilities	8.4	13.8
- Non-current liabilities	-	-
- Equity Capital	597.9	668.3

		(₹ in million)
Statement of Profit and Loss	Year ended	Year ended
Statement of Profit and Loss	31.03.2024	31.03.2023
- Revenue	9.1	16.0
- Expenses	9.1	16.0
- Tax	-	0.1
- Profit/(Loss) after tax	-	(0.1)
- Total Comprehensive Income/(Loss)	(70.2)	(6.0)

### 55. Impairment of Product Related Intangibles (IPs)

Following our annual impairment review, the impairment charges recognized during the current year in the consolidated statement of profit and loss in relation to certain intangible assets commercialised, intangible assets under development and Capital work in progress is as follows:

Impairment	₹ in million
Intangible assets commercialised	1,324.1
Intangible assets under development	427.6
Capital work-in-progress	260.8
Total	2,012.5

#### Intangible assets commercialised:

During the year, there were certain intangible assets in USA which failed the recoverability test pursuant to a discounted cash flow evaluation and accordingly an impairment charge of ₹ 1,058.5 million was recognised. Further, certain intangibles related to IPs acquired as part of the acquisition from Anglo French Drugs and Industries Limited (AFDIL), related to India market amounting to ₹ 240.2 million are impaired on account of (i) Certain Fixed Dose Combination (FDCs) ban by government and (ii) lower offtake of few brands in generics market, coupled with low margins. Also, an amount of \$\vec{z}\$ 25.4 million relates to impairment charge for certain intangibles in few subsidiaries

#### Intangible assets under development:

During the year, the group has decided not to further pursue the product development for certain under developed intangibles related to USA markets after factoring the risk and reward associated with the IP and the various alternatives available in the market. The group has accordingly recognised an impairment charge of ₹ 422.1 million. Also, an amount of ₹ 5.5 million relates to impairment charge for certain intangibles assets under development in few subsidiaries.

#### Capital work-in-progress:

During the year, there were certain unused and dormant assets which failed the recoverability test pursuant to which the group has recognised an impairment of ₹ 260.8 million.

The impairment has been determined by considering each individual intangible asset as a cash generating unit (CGU). Recoverable amount of CGUs for which impairment is done is ₹ 364.3 million. Recoverable amount (i.e. higher of value in use and fair value less cost to sell) of each individual CGU was compared to carrying value and impairment amount was arrived as follows:

- CGUs where carrying value was higher than recoverable amount were impaired and
- CGUs where recoverable amount was higher than carrying value were carried at carrying value.

The fair value so used is categorized as a level 3 valuation in line with the fair value hierarchy per requirements of Ind AS 113 "Fair Value Measurement".

The fair value had been determined with reference to the discounted cash flow technique.

The key assumptions used in the estimation of the recoverable amounts is as mentioned below. The value assigned to the key assumptions represents management's assessment of the future trends in the industry and had been based on historical data from both external and internal sources.

Assumptions	How Determined
	Based on past experience and adjusted for the following:
Projected cash flows	- Current market dynamics - Anticipated competition
Long term growth rate	Long term growth rate has been determined with reference to market dynamics of each individual product.

### Forming part of the Consolidated Financial Statements

Post-tax risk adjusted discounting rate

Projected cash flows were discounted to present value at a discount rate that is commensurate with all risks of ownership and associated risks of realizing the projected residual profits. Each product category (Currently Marketed Products and approved ANDAs, Filed ANDAs, and IP R&D) face different risks and accordingly, different discount rates were determined based on each product category's risk profile. Discount rate was combination of cost of debt and cost of equity. Cost of equity was estimated using capital asset pricing model.

The projected cashflows are discounted at post-tax rate ranging from 7.2% to 17.6%. The terminal growth rate is considered ranging from 5% to -5%

The cash flow projections are based on five years specific estimates, five years estimates developed using internal forecasts and a terminal growth rate thereafter considering the life of intangibles being approx. 10 years. The management has considered ten year growth rate since the same appropriately reflects the period over which the future benefits of the intangibles will accrue to the Company.

Based on the assessment carried out as at March 31, 2024 and after considering performance for the full year ended March 31, 2024, adequate provision is made. Hence, no further provision is required to be made.

During the previous year, an impairment charge of ₹ 398.8 million was recognised.

### 56. Foreign Currency Translation Reserve

Foreign Currency Translation Reserve represents the net exchange difference on translation of net investment in foreign operations located at Australia, Germany, South Africa, Philippines, Mexico, Switzerland, Brazil, USA, Netherlands, France, United Kingdom and Canada from their local currency to the Indian currency. Consequently, in accordance with the Indian Accounting Standard 21 (Ind AS 21) "The Effects of Changes in Foreign Exchange Rates", the exchange rate difference on translation of ₹ 405.1 million (31.03.2023 ₹ 548.9 million) is credited during the year to such reserve.

#### 57. European Commission Fine

As per best estimates of the management, provision has been made as under:

During the year ended 31.03.2019, the General Court of the European Union delivered its judgement concerning Lupin's appeal against the European Commission's (EC) 2014 decision in case of alleged breach of the EU Antitrust Rules in respect of IPs for product Perindopril. Accordingly, the Group is carrying a provision of ₹ 4,156.4 million (31.03.2023 ₹ 4,077.5 million) (including interest thereon) as under:

		(₹ in million)
Particulars	As at 31.03.2024	As at 31.03.2023
Carrying amount at the beginning of the year	4,077.5	3,783.9
Add : Additional Provisions (interest) made during the year	58.5	56.1
Less : Amounts used / utilised during the year	-	-
Add/(Less): Exchange Difference during the year	20.4	237.5
Carrying amount at the end of the year	4,156.4	4,077.5

The Group has filed appeal against this judgment in the Court of Justice of the European Union.

#### 58. Micro, Small and Medium Enterprises (MSME)

The information regarding Micro, Small and Medium Enterprises (MSME) has been determined to the extent such parties have been identified on the basis of information available with the Group. This has been relied upon by the auditors.

Pai	ticulars	As at 31.03.2024	As at 31.03.2023
i.	The principal amount and the interest due thereon remaining unpaid to any supplier at the end of each accounting year (Micro Enterprises and Small Enterprises)	806.2 (interest ₹ nil)	763.3 (interest ₹ nil)
ii.	The amount of interest paid by the buyer in terms of Section 16 of the Micro, Small and Medium Enterprises Development Act, 2006 along with the amount of the payment made to the supplier beyond the appointed day during each accounting year	-	-
iii.	The amount of interest due and payable for the period of delay in making payment but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006	-	-
iv.	The amount of interest accrued and remaining unpaid at the end of each accounting year	-	-
V.	The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under Section 23 of the Micro, Small and Medium Enterprises Development Act, 2006	-	-

## Forming part of the Consolidated Financial Statements

#### 59. Financial Instruments

#### Financial instruments – Fair values and risk management:

#### A. Accounting classification and fair values:

Carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy, are presented below. It does not include the fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3 Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs). The investments included in Level 3 of fair value hierarchy have been valued using the cost approach to arrive at their fair value.

		Carrying amount			Fair value			
As at 31.03.2024	FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial assets								
Non-Current Investments	426.3	-	1,581.6	2,007.9	-	351.9	74.4*	426.3
Non-Current Loans								
- Others	-	-	35.7	35.7	-	-	-	-
Other Non-Current Financial Assets								
- Security Deposit	-	-	795.0	795.0	-	-	-	-
- Others	-	-	399.4	399.4	-	-	-	-
Current Investments	5,546.0	-	2,923.3	8,469.3	-	5,546.0	-	5,546.0
Trade Receivables	-	-	46,920.5	46,920.5	-	-	-	-
Cash and Cash Equivalents	-	-	9,832.8	9,832.8	-	-	-	-
Other Bank Balances including earmarked balances with banks	-	-	2,192.6	2,192.6	-	-	-	-
Current Loans								
- Others	-	-	25.8	25.8	-	-	-	-
Other Current Financial Assets								
- Security Deposit	-	-	223.0	223.0	-	-	-	-
- Others	-	-	6,161.9	6,161.9	-	-	-	-
	5,972.3	-	71,091.6	77,063.9	-	5,897.9	74.4	5,972.3
Financial liabilities								
Lease Liability (Non-Current)	-	-	1,552.8	1,552.8	-	-	-	-
Other Non-Current Financial Liabilities								
- Others	-	-	1,562.8	1,562.8	-	-	-	-
Current Borrowings	-	-	26,699.1	26,699.1	-	-	-	-
Lease Liability (Current)	-	-	965.8	965.8	-	-	-	-
Trade Payables	-	-	29,581.1	29,581.1	-	-	-	-
Other Current Financial Liabilities								
- Derivative instruments	0.1	-	-	0.1	-	0.1	-	0.1
- Others	-	-	6,789.1	6,789.1	-	-	-	-
	0.1	-	67,150.7	67,150.8	_	0.1	- 1	0.1

## Forming part of the Consolidated Financial Statements

(₹ in million)

		Carryir	ng amount		Fair value			
As at 31.03.2023	FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial assets								
Non-Current Investments	470.6	-	-	470.6	-	406.3	64.3*	470.6
Non-Current Loans								
- Others	-	-	40.4	40.4	-	-	-	-
Other Non-Current Financial Assets								
- Derivative instruments	-	-	-	-	-	-	-	-
- Security Deposit	-	-	810.3	810.3	-	-	-	-
- Others	-	-	176.8	176.8	-	-	-	-
Current Investments	4,397.7	-	-	4,397.7	-	4,397.7	-	4,397.7
Trade Receivables	-	-	44,807.0	44,807.0	-	-	-	-
Cash and Cash Equivalents	-	-	12,318.1	12,318.1	-	-	-	-
Other Bank Balances including earmarked balances with banks	-	-	613.2	613.2	-	-	-	-
Current Loans								
- Others	-	-	21.2	21.2	-	-	-	-
Other Current Financial Assets								
- Derivative instruments	-	-	-	-	-	-	-	-
- Security Deposit	-	-	64.9	64.9	-	-	-	-
- Others	-	-	5,496.0	5,496.0	-	-	-	-
	4,868.3	-	64,347.9	69,216.2	-	4,804.0	64.3	4,868.3
Financial liabilities								
Non-Current Borrowings	-	-	275.1	275.1	-	-	-	-
Lease Liability (Non-Current)	-	-	1,863.9	1,863.9	-	-	-	-
Other Non-Current Financial Liabilities								
- Derivative instruments	-	-	-	-	-	-	-	-
- Others	-	-	2,013.6	2,013.6	-	-	-	-
Current Borrowings	-	-	42,165.4	42,165.4	-	-	-	-
Lease Liability (Current)	-	-	1,110.8	1,110.8	-	-	-	-
Trade Payables	-	-	25,315.3	25,315.3	-	-	-	-
Other Current Financial Liabilities								
- Derivative instruments	153.6	52.7	-	206.3	-	206.3	-	206.3
- Others	-	-	5,746.1	5,746.1	-	-	-	-
	153.6	52.7	78,490.2	78,696.5	_	206.3	- 1	206.3

<sup>\*</sup>These are for operation purposes and the Group expects its refund on exit. The Group estimates that the fair value of these investments are not materially different as compared to its cost.

#### B. Measurement of fair values:

Valuation techniques and significant unobservable inputs:

The following table shows the valuation techniques used in measuring Level 2 and Level 3 fair values, for financial instruments measured at fair value in the statement of financial position, as well as the significant unobservable inputs used.

Туре	Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
Derivative instruments	Forward pricing: The fair value is determined using quoted forward exchange rates at the reporting date and present value calculations based on high credit quality yield curves in the respective currency.	Not applicable	Not applicable
Non-current financial assets and liabilities	Discounted cash flows: The valuation model considers the present value of expected receipt/payment discounted using appropriate discounting rates.	Not applicable	Not applicable

### Forming part of the Consolidated Financial Statements

#### C. Financial risk management:

The Group has exposure to the following risks arising from financial instruments:

- Credit risk :
- Liquidity risk; and
- Market risk

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The board of directors has established the Risk Management Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee reports to the board of directors on its activities.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed periodically to reflect changes in market conditions and the Company's activities. The Company, through its training, standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The audit committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

#### Credit risk:

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities. Credit risk is managed through credit approvals, establishing credit limits and continuously monitoring the creditworthiness of customers to which the Group grants credit terms in the normal course of business. The Group establishes an allowance for doubtful debts and impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments.

#### **Trade receivables**

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry and country in which the customer operates, also has an influence on credit risk assessment.

As at 31.03.2024, the carrying amount of the Group's largest customer (a wholesaler based in North America) was ₹ 3,412.9 million (31.03.2023 ₹ 3,354.8 million)

Summary of the Group's exposure to credit risk by age of the outstanding from various customers is as follows:

(₹ in million) **Particulars** As at 31.03.2024 As at 31.03.2023 Not past due but impaired 40,705.8 38,110.5 Neither past due not impaired Past due not impaired - 1-180 days 5,884.9 5,997.5 - 181- 365 days 477.8 454.8 - more than 365 days 434.9 434.2 Past due impaired - 1-180 days 91.0 59.5 - 181- 365 days 46.1 26.6 - more than 365 days 304.6 214.7 47,957.5 45,297.8

#### **Expected Credit Loss ageing**

Ageing of ECL (in days)	As at 31.03.2024	As at 31.03.2023
1- 180	369.2	93.5
181- 365	95.4	96.5
More than 365 days	118.3	-
Expected Credit Loss	582.9	190.0
Add: Past Due Impaired	441.7	300.8
Add: Not Past Due but Impaired	12.4	-
Total Expected Credit Loss	1,037.0	490.8

### Forming part of the Consolidated Financial Statements

#### **Expected credit loss assessment**

The Group allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of loss (e.g. timeliness of payments, available press information etc.) and applying experienced credit judgement.

Exposures to customers outstanding at the end of each reporting period are reviewed by the Group to determine incurred and expected credit losses. Historical trends of impairment of trade receivables do not reflect any significant credit losses. Given that the macro economic indicators affecting customers of the Group have not undergone any substantial change, the Group expects the historical trend of minimal credit losses to continue.

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Balance as at the beginning of the year	490.8	445.9
Impairment loss recognised (net)	653.5	79.5
Amounts written off	(126.3)	(47.7)
Exchange differences	19.0	13.1
Balance as at the year end	1,037.0	490.8

#### Cash and cash equivalents

As at the year end, the Group held cash and cash equivalents of ₹ 9,832.8 million (31.03.2023 ₹ 12,318.1 million). The cash and cash equivalents are held with banks.

#### Other Bank Balances

Other bank balances are held with banks.

#### **Derivatives**

The derivatives are entered into with banks.

#### Investment in Mutual funds, Non-Convertible debentures and Commercial papers

The Group limits its exposure to credit risk by generally investing in liquid securities, Non-Convertible debentures and Commercial papers only with counterparties that have a good credit rating. The Group does not expect any losses from non-performance by these counter parties.

#### Other financial assets

Other financial assets are neither past due nor impaired.

#### Liquidity risk:

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group has obtained fund and non-fund based working capital lines from various banks. The Group invests its surplus funds in bank fixed deposit and liquid and liquid plus schemes of mutual funds, non-convertible debentures, commercial papers which carry no/low mark to market risks. The Group monitors funding options available in the debt and capital markets with a view to maintaining financial flexibility.

#### **Exposure to liquidity risk**

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted, and include estimated interest payments and exclude the impact of netting agreements.

			flows			
As at 31.03.2024	Carrying Amount <sup>-</sup>	Total	0-12 months	1-2 years	2-5 years	More than 5 years
Non-derivative financial liabilities:						
Non-Current Borrowings	-	-				
Lease Liabilities - Non Current	1,552.8	3,153.3	-	651.8	929.0	1,572.5
Other Non-Current Financial Liabilities	1,562.8	1,721.3	-	1,495.3	184.5	41.5
Current Borrowings	26,699.1	26,699.1	26,699.1	-	-	-
Lease Liabilities - Current	965.8	1,075.2	1,075.2	-	-	-
Trade Payables - Current	29,581.1	29,581.1	29,581.1	-	-	-
Other Current Financial Liabilities	6,789.1	6,789.1	6,789.1	-	-	-
Derivative financial liabilities:						
Forward Contracts	0.1	0.1	0.1	-	-	-
Total	67,150.8	69,019.2	64,144.6	2,147.1	1,113.6	1,614.0

### Forming part of the Consolidated Financial Statements

(₹ in million)

			Contractual Cash flows					
As at 31.03.2023	Carrying Amount	Total	0-12 months	1-2 years	2-5 years	More than 5 years		
Non-derivative financial liabilities:								
Non-Current Borrowings	275.1	275.1	-	275.1	-	-		
Lease Liabilities - Non Current	1,863.9	3,471.5	-	799.0	909.1	1,763.4		
Other Non-Current Financial Liabilities	2,013.6	2,013.3	-	1,820.6	192.7	-		
Current Borrowings	42,165.4	42,165.4	42,165.4	-	-	-		
Lease Liabilities - Current	1,110.8	1,244.0	1,244.0	-	-	-		
Trade Payables - Current	25,315.3	25,315.3	25,315.3	-	-	-		
Other Current Financial Liabilities	5,746.1	5,746.1	5,746.1	-	-	-		
Derivative financial liabilities:								
Forward Contracts	206.3	206.3	206.3	-	-	-		
Total	78,696.5	80,437.0	74,677.1	2,894.7	1,101.8	1,763.4		

Market risk is the risk that changes in market prices such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long term debt. We are exposed to market risk primarily related to foreign exchange rate risk. Thus, our exposure to market risk is a function of revenue generating and operating activities in foreign currency. The objective of market risk management is to avoid excessive exposure in our foreign currency revenues and costs. The Group uses derivatives to manage market risk. Generally, the Group seeks to apply hedge accounting to manage volatility in profit or loss.

#### **Currency risk**

The Group is exposed to currency risk on account of its operations in other countries. The functional currency of the Group is Indian Rupee. The exchange rate between the Indian rupee and foreign currencies has changed substantially in recent periods and may continue to fluctuate in the future. Consequently, the Group uses both derivative instruments, i.e., foreign exchange forward contracts to mitigate the risk of changes in foreign currency exchange rates in respect of its highly probable forecasted transactions and recognized assets and liabilities.

The Group enters into foreign currency forward contracts which are not intended for trading or speculative purposes but for hedge purposes to establish the amount of reporting currency required or available at the settlement date of certain payables/ receivables.

The Group also enters into derivative contracts in order to hedge and manage its foreign currency exposures towards future export earnings. Such derivatives contracts are entered into by the Group for hedging purposes only and are accordingly classified as cash flow hedge.

Following is the derivative financial instruments to hedge the foreign exchange rate risk:

(Amount in million)

Category	Instrument	Currency	Cross Currency		As at 31.03.2023	Buy/Sell
Hedges of highly probable forecasted transactions	Forward contract	USD	INR	Nil	USD 72.0	Sell

The Group has not entered foreign currency forward contract for purposes other than hedging.

#### **Exposure to Currency risk**

Following is the currency risk exposure of non-derivative financial assets and financial liabilities:

Particulars		Aso	at 31.03.2024		
Particulars	USD	EURO	GBP	JPY	Others
Financial assets			'		
Cash and cash equivalents	109.5	258.5	-	-	34.2
Trade Receivables	29,714.1	1,345.9	1,062.9	193.4	3,266.9
Loans (current and non-current)	-	-	841.7	-	-
Financial assets (current and non-current)	-	-	3.6	7.6	4.5
	29,823.7	1,604.4	1,908.1	201.0	3,305.6
Financial liabilities					
Borrowings (current and non-current)	-	-	-	-	-
Trade Payables	7,451.4	1,641.1	683.9	4.7	533.4
Financial Liabilities (current and non-current)	1,063.9	5,288.5	-	-	102.3
	8,515.3	6,929.6	683.9	4.7	635.7
Net statement of financial position exposure	21,308.4	(5,325.2)	1,224.2	196.3	2,669.9

### Forming part of the Consolidated Financial Statements

(₹ in million)

Particulars		As	at 31.03.2023		
Particulars	USD	EURO	GBP	JPY	Others
Financial assets					
Cash and cash equivalents	171.6	121.7	1.1	-	28.9
Trade Receivables	18,585.2	1,164.3	775.3	317.8	2,342.6
Loans (current and non-current)	-	-	813.2	-	-
Financial assets (current and non-current)	12.5	92.1	-	-	0.1
	18,769.3	1,378.1	1,589.6	317.8	2,371.6
Financial liabilities					
Borrowings (current and non-current)	3,697.7	-	-	-	-
Trade Payables	4,187.5	1,098.0	189.5	53.5	301.9
Financial Liabilities (current and non-current)	330.5	0.1	6.1	-	73.5
	8,215.7	1,098.1	195.6	53.5	375.4
Net statement of financial position exposure	10,553.6	280.0	1,394.0	264.3	1,996.2

#### Sensitivity analysis

A reasonably possible strengthening/(weakening) of the Indian Rupee against foreign currency at March 31 would have affected the measurement of financial instruments denominated in foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

(₹ in million)

31.03.2024	Impact on Prof	fit or (loss)	Equity, net of tax*	
5% movement	Strengthening	Weakening	Strengthening	Weakening
USD	(1,061.4)	1,061.4	(690.5)	690.5
EURO	268.9	(268.9)	174.9	(174.9)
GBP	(61.2)	61.2	(39.8)	39.8
JPY	(9.8)	9.8	(6.4)	6.4
Others	(133.5)	133.5	(86.8)	86.8
	(997.0)	997.0	(648.6)	648.6

(₹ in million)

31.03.2023	Impact on Profit or (loss)		Equity, net of tax*		
5% movement	Strengthening Weakening		Strengthening	Weakening	
USD	(123.7)	123.7	(80.5)	80.5	
EURO	(7.9)	7.9	(5.1)	5.1	
GBP	(69.7)	69.7	(45.3)	45.3	
JPY	(13.2)	13.2	(8.6)	8.6	
Others	(99.8)	99.8	(64.9)	64.9	
	(314.3)	314.3	(204.4)	204.4	

<sup>\*</sup>including other comprehensive income

Interest rate risk can be either fair value interest rate risk or cash flow interest rate risk. Fair value interest rate risk is the risk of changes in fair values of fixed interest bearing financial assets or borrowings because of fluctuations in the interest rates, if such assets/borrowings are measured at fair value through profit or loss. Cash flow interest rate risk is the risk that the future cash flows of floating interest bearing borrowings will fluctuate because of fluctuations in the interest rates.

#### Exposure to interest rate risk

The Group's interest rate risk arises from borrowings. The interest rate profile of the Group's interest-bearing borrowings is as follows:

		(0 111 11111111011)
Particulars	As at 31.03.2024	As at 31.03.2023
Non-Current Borrowings		
Fixed rate borrowings	-	-
Variable rate borrowings	-	275.1
	-	275.1
Current Borrowings		
Fixed rate borrowings	-	5,350.0
Variable rate borrowings	26,699.1	36,815.4
	26,699.1	42,165.4
Total	26,699.1	42,440.5

### Forming part of the Consolidated Financial Statements

#### Fair value sensitivity analysis for fixed-rate instruments

The Group does not account for any fixed-rate borrowings at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

#### Cash flow sensitivity analysis for variable-rate instruments

A reasonably possible change of 100 basis points in interest rates at the reporting date would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency exchange rates,

(₹ in million)

Particulars	Profit or (loss)				
Particulars	100 bp increase	100 bp decrease			
Cash flow sensitivity (net)					
31.03.2024					
Fixed rate borrowings	-	-			
Variable rate borrowings	(267.0)	267.0			
31.03.2023					
Fixed rate borrowings	(53.5)	53.5			
Variable rate borrowings	(370.9)	370.9			

The risk estimates provided assume a change of 100 basis points interest rate for the interest rate benchmark as applicable to the borrowings summarised above. This calculation also assumes that the change occurs at the balance sheet date and has been calculated based on risk exposures outstanding as at that date. The period end balances are not necessarily representative of the average debt outstanding during the period.

#### Commodity rate risk

The Group's operating activities involve purchase and sale of Active Pharmaceutical Ingredients (API), whose prices are exposed to the risk of fluctuation over short periods of time. Commodity price risk exposure is evaluated and managed through procurement and other related operating policies. As of 31.03.2024 and 31.03.2023 the Group had not entered into any material derivative contracts to hedge exposure to fluctuations in commodity prices.

### 60. Capital Management

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Management monitors the return on capital as well as the level of dividends to ordinary shareholders.

The board of directors seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Group monitors capital using a ratio of 'adjusted net debt' to 'total equity'. For this purpose, adjusted net debt is defined as total liabilities, comprising interest-bearing loans and borrowings, less cash and cash equivalents, other bank balances and current investments.

The Group's policy is to keep the ratio below 1.5. The Group's adjusted net debt to total equity ratio was as follows:

Particulars	As at 31.03.2024	As at 31.03.2023
Total borrowings	26,699.1	42,440.5
Less: Cash and cash equivalent	9,832.8	12,318.1
Less: Other Bank Balances*	2,285.6	790.0
Less: Current Investments	8,469.3	4,397.7
Adjusted net debt	6,111.4	24,934.7
Total equity	142,902.9	124,645.0
Adjusted net debt to total equity ratio	0.04	0.20

<sup>\*</sup>includes earmarked bank deposits against guarantees & other commitments of ₹ 93.0 million (31.03.2023 ₹ 176.8 million) classified as Other non-current financial assets.

### Forming part of the Consolidated Financial Statements

#### 61. Hedge Accounting

The Group's risk management policy is to hedge above 15% of its estimated net foreign currency exposure in respect of highly probable forecast sales over the following 12-24 months at any point in time. The Group uses forward exchange contracts to hedge its currency risk. Such contracts are generally designated as cash flow hedges.

The forward exchange forward contracts are denominated in the same currency as the highly probable forecast sales, therefore the hedge ratio is 1:1. These contracts have a maturity of 12-24 months from the reporting date. The Group's policy is for the critical terms of the forward exchange contracts to align with the hedged item.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the currency, amount and timing of their respective cash flows. The Group assesses whether the derivative designated in each hedging relationship is expected to be and has been effective in offsetting changes in the cash flows of the hedged item using the hypothetical derivative method.

In these hedge relationships, changes in timing of the hedged transactions is the main source of hedge ineffectiveness.

#### a) Disclosure of effects of hedge accounting on financial position

(₹ in million)

(₹ in million)

#### As at 31.03.2024

		Contractual Cash flows		Line item in the statement			Wainbard	Changes in	Change in the value of hedged	
Type of hedge and risks	Nominal Value (in million)	Assets	Liabilities	of financial position where the hedging instrument is included	Maturity date	Hedge ratio	Weighted Average strike price/rate	fair value of the hedging instrument	item used as the basis for recognizing hedge effectiveness	
Cash flow hedge:										
Forward exchange forward contracts	-	-	-	NA	NA	NA	-	-	-	
Fair value hedge:										
Forward exchange forward contracts	Euro 0.58				15 <sup>th</sup> April		91.1			
Forward exchange forward contracts	GBP 0.02	-	0.1	Other Current Financials Liabilities		2024 - 12 <sup>th</sup> July	1-1	107.6	0.1	(0.1)
Forward exchange forward contracts	USD 0.96				2024		83.8			

#### ----

As at 31.03.2023										
		Contractual Cash flows		Line item in the statement			Weighted	Changes in	Change in the value	
Type of hedge and risks	Nominal Value (in million)	Assets	Liabilities	of financial position where the hedging instrument is included	Maturity date	Hedge ratio	Average strike price/ rate	fair value of the hedging instrument	of hedged item used as the basis for recognizing hedge effectiveness	
Cash flow hedge:										
Forward exchange forward contracts	USD 72.0	-	52.7	Other current financials Liabilities	April 2023 - March 2024	1:1	82.4	54.9	52.9	
Fair value hedge:										
Forward exchange forward contracts	USD 0.75	-	2.4	Other current financials Liabilities	April 2023 - June 2023	1:1	90.7	2.4	2.4	
Forward exchange forward contracts	Euro 1.37		uro 1.37	1.6	Other current financials	14 <sup>th</sup> April 2023 - 26 <sup>th</sup>	1:1	90.2	1.6	(1.6)
Forward exchange forward contracts	USD 0.6	_	1.0	liabilities	April 2023	1.1	82.4	1.0	(1.0)	
Forward exchange forward contracts	USD 25.0	-	149.6	Other current financials liabilities	September 2023 - March 2024	1:1	86.1	149.6	149.6	

Cash flow hedge

## Forming part of the Consolidated Financial Statements

### b) Disclosure of effects of hedge accounting on financial performance

(₹ in million)

As at 31.03.2024	Change in the value of the hedging instrument recognised in OCI	Hedge ineffectiveness recognised in profit or (loss)	Line item in the statement of profit or loss that includes the hedge ineffectiveness	Amount reclassified from cash flow hedging reserve to profit or (loss)	Line item affected in statement of profit or loss because of the reclassification
Cash flow hedge	25.9	2.3	Net (gain)/ loss on Foreign Currency Transactions	51.8	Revenue from operations - Sale of goods
					(₹ in million)
As at 31.03.2023	Change in the value of the hedging instrument recognised in OCI	Hedge ineffectiveness recognised in profit or (loss)	Line item in the statement of profit or loss that includes the hedge ineffectiveness	Amount reclassified from cash flow hedging reserve to profit or (loss)	Line item affected in statement of profit or loss because of the reclassification
	( )		Net (gain)/ loss on	( )	Revenue from

Foreign Currency

Transactions

#### c) The following table provides a reconciliation by risk category of components of equity and analysis of OCI items, net of tax, resulting from cash flow hedge accounting:

(1.2)

(₹ in million)

goods

operations - Sale of

350.1
(499.1)
28.3
131.9
11.2
25.9
103.2
(39.2)
101.1

#### 62. Off-setting or Similar Agreements

The recognised financial instruments that are offset in balance sheet:

(499.1)

(₹ in million)

	Effects of o	ffsetting on the bala	Amounts subject to master netting			
As at 31.03.2024	Gross Amounts	Gross amounts set off in the balance sheet	Net amounts presented in the balance sheet	Related amounts not offset	Not amount	
Financial assets					_	
Derivative instruments - forward contracts	-	-	-	-	-	
Trade and other receivables	39,034.3	(12,622.0)	26,412.4	-	-	
Financial liabilities					-	
Derivative instruments - forward contracts	-	-	-	-	-	
Trade and other payables	(12,622.0)	12,622.0	-	-	-	

	Effects of of	fsetting on the bala	Amounts subject to master netting		
As at 31.03.2023	Gross Amounts	Gross amounts set off in the balance sheet	Net amounts presented in the balance sheet	Related amounts not offset	Net amount
Financial assets					
Derivative instruments - forward contracts	-	-	-	-	-
Trade and other receivables	37,126.9	(11,223.4)	25,903.5	-	-
Financial liabilities					
Derivative instruments - forward contracts	206.3	-	206.3	-	206.3
Trade and other payables	(11,223.4)	11,223.4	-	-	-

## Forming part of the Consolidated Financial Statements

## Offsetting arrangements

## Trade receivables and payables

The Company has certain customers which are also supplying materials. The Group also gives rebates and discount to customers.

## ii) Derivatives

The Company enters into derivative contracts for hedging future sales. In general, under such agreements, the amounts owed by each counterparty on a single day in respect of all the transactions outstanding in the same currency are aggregated into a single net amount that is payable by one party to the other.

## 63. Additional information as required by Part III of the General Instructions for Preparation of Consolidated Financial Statements to Schedule III to the Companies Act, 2013.

	As at 31.0	3.2024			Year ended Marc	ch 31, 2024		
Particulars	Net assets, i.e., total assets minus total liabilities		Share of Pro	fit/(Loss)	Share of Other Com Income/(Lo		Share of T Comprehensiv (Loss	e Income/
	As % of consolidated net assets	₹ in million	As % of consolidated profit	₹ in million	As % of consolidated other comprehensive income	₹ in million	As % of total comprehensive income	₹ in million
Parent								
Lupin Limited	143.3	206,030.9	121.5	23,260.9	(11.5)	(46.9)	118.7	23,214.0
Indian Subsidiaries								
Lupin Diagnostics Limited, India	(0.7)	(1,004.8)	(5.2)	(987.9)	(0.1)	(0.5)	(5.1)	(988.4)
Lupin Biologics Limited, India	0.0	0.1	(0.0)	(0.1)	-	-	(0.0)	(0.1)
Lupin Foundation, India	0.0	0.1	(0.0)	(0.1)	-	-	(0.0)	(0.1)
Lupin Digital Health Limited, India	0.4	556.8	(2.3)	(434.3)	-	-	(2.2)	(434.3)
Lupin Manufacturing Solutions Limited, India	5.2	7,427.2	(1.9)	(365.1)	(0.4)	(1.6)	(1.9)	(366.7)
Lupin Life Sciences Limited, India	0.0	0.9	(0.0)	(0.1)	-	-	(0.0)	(0.1)
Foreign Subsidiaries								
Lupin Pharmaceuticals Inc., USA	6.6	9,531.8	(0.2)	(37.9)	40.8	166.1	0.7	128.2
Hormosan Pharma GmbH, Germany	1.8	2,571.8	2.3	441.1	4.7	19.3	2.4	460.4
Pharma Dynamics (Proprietary) Limited, South Africa	3.2	4,634.9	2.5	473.8	(47.7)	(194.3)	1.4	279.5
Lupin Australia Pty Limited, Australia	0.0	3.8	(0.0)	(0.4)	-	-	(0.0)	(0.4)
Nanomi B.V., Netherlands	55.2	79,345.7	(10.1)	(1,931.9)	4.2	17.0	(9.8)	(1,914.9)
Lupin Atlantis Holdings SA, Switzerland	28.9	41,550.2	(0.3)	(60.7)	117.1	476.4	2.1	415.7
Multicare Pharmaceuticals Philippines Inc., Philippines	1.2	1,713.8	2.3	441.7	(15.4)	(62.7)	1.9	379.0
Lupin Healthcare (UK) Limited, UK	(0.5)	(789.5)	0.2	33.5	(6.1)	(25.0)	0.0	8.5
Lupin Pharma Canada Limited, Canada	0.2	323.2	(0.2)	(42.4)	(1.7)	(6.9)	(0.3)	(49.3)
Generic Health Pty Limited, Australia	2.5	3,545.3	3.3	627.3	(5.9)	(24.0)	3.1	603.3
Lupin Mexico SA de C.V., Mexico	0.0	9.1	0.0	0.6	-	-	0.0	0.6
Lupin Philippines Inc., Philippines	(0.0)	(11.8)	(0.6)	(106.5)	(4.1)	(16.8)	(0.6)	(123.3)
Generic Health SDN. BHD., Malaysia	0.0	0.7	(0.0)	(0.7)	-	-	(0.0)	(0.7)
Lupin Inc., USA	(15.6)	(22,489.7)	22.7	4,343.0	(125.4)	(510.3)	19.6	3,832.7
Laboratorios Grin, S.A. de C.V., Mexico	2.4	3,423.4	(0.2)	(32.0)	77.5	315.6	1.5	283.6
Medquimica Industria Farmaceutica LTDA, Brazil	(0.9)	(1,237.8)	(7.4)	(1,415.2)	(35.1)	(142.7)	(8.0)	(1,557.9)
Lupin Research Inc., USA	1.2	1,709.0	1.7	334.7	6.0	24.6	1.8	359.3
Lupin Europe GmbH, Germany	0.0	68.4	(0.1)	(9.7)	-		(0.0)	(9.7)

## Forming part of the Consolidated Financial Statements

	As at 31.0	3.2024	Year ended March 31, 2024								
Particulars	Net assets, i.e., total assets minus total liabilities		Share of Pro	fit/(Loss)	Share of Other Com Income/(Lo		Share of Total Comprehensive Income/ (Loss)				
	As % of consolidated net assets	₹ in million	As % of consolidated profit	₹ in million	As % of consolidated other comprehensive income	₹ in million	As % of total comprehensive income	₹ in million			
Novel Laboratories Inc., USA	4.2	6,079.7	(1.0)	(198.4)	22.2	90.5	(0.6)	(107.9)			
Lupin Oncology Inc., USA	(1.8)	(2,534.8)	(4.3)	(818.7)	(9.1)	(37.0)	(4.4)	(855.7)			
Lupin Management Inc., USA	0.1	169.6	0.2	40.1	-	-	0.2	40.1			
Southern Cross Pharma Pty Ltd, Australia	1.1	1,520.5	1.9	365.7	(6.0)	(24.6)	1.7	341.1			
Avenue Coral Springs LLC, USA	-	-	-	-	-	-	-	-			
Medisol S.A.S., France	0.9	1,356.5	(0.4)	(73.7)	1.6	6.5	(0.3)	(67.2)			
Lymed S.A.S., France	0.0	3.1	(0.0)	(0.4)	-	-	(0.0)	(0.4)			
Non Controlling Interests in the Subsidiaries											
Multicare Pharmaceuticals Philippines Inc., Philippines	(0.6)	(845.0)	(1.1)	(216.4)	7.5	30.7	(0.9)	(185.7)			
Lupin Oncology Inc., USA	0.0	13.4	0.0	5.5	0.1	0.3	0.0	5.8			
Foreign Joint Venture (to the extent of shareholding)											
YL Biologics Ltd., Japan	0.2	269.1	-	-	(7.8)	(31.6)	(0.2)	(31.6)			
Total Eliminations/ Consolidation Adjustments	(138.6)	(199,211.2)	(23.5)	(4,490.5)	94.6	384.9	(21.0)	(4,105.6)			
Total	100.0	143,734.5	100.0	19,144.8	100.0	407.0	100.0	19,551.8			

The above amounts/percentage of net assets and net profit or (loss) in respect of Lupin Limited and its subsidiaries and a joint venture are determined based on the amounts of the respective entities included in consolidated financial statements before inter-company eliminations/consolidation adjustments.

	As at 31.0	3.2023	Year ended March 31, 2023								
Particulars	Net assets, i.e., total assets minus total liabilities		Share of Pro	fit/(Loss)	Share of Other Com Income/(Lo		Share of Total Comprehensive Income/ (Loss)				
	As % of consolidated net assets	₹ in million	As % of consolidated profit	₹ in million	As % of consolidated other comprehensive income	₹ in million	As % of total comprehensive income	₹ in million			
Parent											
Lupin Limited	146.8	184,118.6	98.9	4,252.1	(118.5)	(239.2)	89.1	4,012.9			
Indian Subsidiaries											
Lupin Diagnostics Limited, India	(0.6)	(723.1)	(17.0)	(730.8)	(1.3)	(2.7)	(16.3)	(733.5)			
Lupin Biologics Limited, India	0.0	0.2	(0.0)	(0.1)	-	-	(0.0)	(0.1)			
Lupin Foundation, India	0.0	0.2	(1.5)	(65.1)	-			(65.1)			
Lupin Digital Health Limited, India	0.4	481.7	(8.3)	(357.8)	-	-	(7.9)	(357.8)			
Foreign Subsidiaries											
Lupin Pharmaceuticals Inc., USA	7.5	9,403.6	11.8	511.4	341.2	688.6	26.7	1,200.0			
Hormosan Pharma GmbH, Germany	1.6	2,111.4	11.1	478.0	62.4	126.0	13.4	604.0			
Pharma Dynamics (Proprietary) Limited, South Africa	3.5	4,355.4	14.2	612.3	(258.0)	(520.6)	2.0	91.7			
Lupin Australia Pty Limited, Australia	-	4.3	-	(0.7)	-	-	-	(0.7)			
Nanomi B.V., Netherlands	63.4	79,562.5	(34.4)	(1,480.8)	118.0	238.1	(27.6)	(1,242.7)			
Lupin Atlantis Holdings SA, Switzerland	32.7	41,134.5	(1.6)	(69.4)	1,210.6	2,442.9	52.7	2,373.5			
Multicare Pharmaceuticals Philippines Inc., Philippines	1.3	1,598.8	8.8	378.3	40.9	82.6	10.2	460.9			

## Forming part of the Consolidated Financial Statements

	As at 31.0	3.2023	Year ended March 31, 2023							
Particulars	Net assets, assets mir liabili	us total	Share of Pro	fit/(Loss)	Share of Other Com Income/(Lo		Share of Total Comprehensive Income/ (Loss)			
	As % of consolidated net assets	₹ in million	As % of consolidated profit	₹ in million	As % of consolidated other comprehensive income	₹ in million	As % of total comprehensive income	₹ in million		
Lupin Healthcare (UK) Limited, UK	(0.6)	(798.1)	(0.6)	(25.1)	(11.8)	(23.9)	(1.1)	(49.0)		
Lupin Pharma Canada Limited, Canada	0.3	372.5	2.2	93.8	(2.1)	(4.3)	2.0	89.5		
Generic Health Pty Limited, Australia	2.3	2,942.5	24.4	1,048.7	(2.8)	(5.6)	23.2	1,043.1		
Lupin Mexico SA de C.V.,Mexico	0.0	8.4	0.0	1.2	_	-	0.0	1.2		
Lupin Philippines Inc., Philippines	0.2	200.3	0.8	35.6	(1.0)	(2.1)	0.8	33.5		
Generic Health SDN. BHD., Malaysia	0.0	0.2	0.0	(0.6)	-	-	(0.0)	(0.6)		
Lupin Inc., USA	(21.0)	(26,322.3)	(27.9)	(1,200.6)	(1,748.5)	(3,528.5)	(105.0)	(4,729.1)		
Laboratorios Grin, S.A. de C.V., Mexico	2.5	3,139.7	9.5	411.2	247.5	499.5	20.2	910.7		
Medquimica Industria Farmaceutica LTDA, Brazil	0.3	320.1	(11.8)	(509.2)	71.2	143.7	(8.1)	(365.5)		
Lupin Research Inc., USA	1.1	1,349.7	2.2	95.5	46.2	93.3	4.2	188.8		
Lupin Europe GmbH, Germany	0.1	78.1	(0.9)	(38.7)	-	-	(0.9)	(38.7)		
Novel Laboratories Inc., USA	4.9	6,187.7	(11.9)	(513.9)	249.1	502.6	(0.3)	(11.3)		
Lupin Oncology Inc, USA	(1.3)	(1,679.1)	(30.8)	(1,326.7)	(42.0)	(84.8)	(31.3)	(1,411.5)		
Lupin Management Inc., USA	0.1	129.5	1.0	41.9	-	-	0.9	41.9		
Southern Cross Pharma Pty Ltd, Australia	1.2	1,450.7	5.7	248.6	(18.8)	(37.9)	4.7	210.7		
Non Controlling Interests in the Subsidiaries										
Multicare Pharmaceuticals Philippines Inc., Philippines	(0.6)	(790.8)	(4.3)	(185.1)	(20.1)	(40.5)	(5.0)	(225.6)		
Lupin Oncology Inc., USA	0.0	7.6	0.2	9.0	0.0	0.1	0.2	9.1		
Foreign Joint Venture (to the extent of shareholding)										
YL Biologics Ltd., Japan	-	-	-	-	(1.3)	(2.7)	(0.1)	(2.7)		
Total Eliminations/ Consolidation Adjustments	(146.1)	(183,216.6)	60.2	2,587.8	(60.9)	(122.8)	54.7	2,465.0		
Total	100.0	125,428.2	100.0	4,300.8	100.0	201.8	100.0	4,502.6		

## 64. Related Party Disclosures as required by Ind AS 24 are given below

## A) Relationships -

## Category I: Entity having significant influence over the Company:

Lupin Investments Pvt. Limited

## **Category II: Joint Venture:**

YL Biologics Ltd., Japan

## Category III: Key Management Personnel (KMP):

Ms. Vinita Gupta Chief Executive Officer Mr. Nilesh D. Gupta Managing Director

Mr. Ramesh Swaminathan Executive Director, Global CFO & CRO and Head - Corporate Affairs

Mr. R.V. Satam Company Secretary

## **Non-Executive Directors**

Mrs. Manju D. Gupta Chairman Dr. Kamal K. Sharma (upto 13.10.2022) Vice Chairman

## Forming part of the Consolidated Financial Statements

Mr. Jean-Luc Belingard

Ms. Christine Ann Mundkur (upto 31.12.2022)

Mr. K. B. S, Anand

Dr. Punita Kumar Sinha

Mr. Mark D. McDade

## Category IV: Other related parties (Person / Entity with whom the Company had transactions during the year):

Ms. Kavita Gupta (Daughter of Chairman)

Dr. Anuja Gupta (Daughter of Chairman)

Dr. Richa Gupta (Daughter of Chairman)

Ms. Shefali Nath Gupta (Wife of Managing Director)

Miss Veda Nilesh Gupta (Daughter of Managing Director)

Master Neel Deshbandhu Gupta (Son of Managing Director)

D. B. Gupta (HUF)

**Gupta Family Trust** 

Lupin Human Welfare and Research Foundation

Mata Shree Gomati Devi Jan Seva Nidhi

Polynova Industries Limited

Zyma Properties Pvt. Limited

Shuban Prints

S.N. Pharma

Team Lease Services Limited

## B) Transactions with the related parties:

Sr. No.	Transactions	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
1	Sale of Assets		
	Others	-	3.4
2	Rent Expenses		
	Others	11.2	20.1
3	Expenses incurred on their behalf Recovered/Rent Received		
	Others	1.7	1.8
4	Remuneration Paid		
	Key Management Personnel	424.6	245.9
5	Purchases of Goods/Materials		
	Others	136.2	154.2
6	Commission, Advisory Fees & Sitting Fees to Non-Executive Directors		
	Key Management Personnel	71.1	22.9
7	Donations Paid		
	Others	253.8	284.1
8	Dividend Paid		
	Entity having significant influence over the Company	828.8	828.8
	Key Management Personnel	4.9	4.9
	Others	23.1	23.7
9	Services Received (Expense)		
	Joint Venture	4.1	7.1
	Others	88.4	74.9
10	Expenses incurred on our behalf & Others Reimbursements		
	Others	3.3	4.6
11	Advance against supplies paid		
	Others	-	40.0
12	Refund of Deposit		
	Others	-	21.6

Related party transactions above 1% of revenue from operations are disclosed separately

## Forming part of the Consolidated Financial Statements

	(₹ in million)					
Compensation paid to Key Management Personnel	Year ended 31.03.2024					
Short-term employee benefits	392.9	221.5				
Post-employment benefits	22.0	13.1				
Share based payments	9.8	11.3				
Total	424.7	245.9				

Expenses towards gratuity and leave encashment provisions are determined actuarially on an overall Group basis and accordingly have not been considered in the above information.

## Terms and conditions of transactions with related parties:

All related party transactions entered during the year were in ordinary course of business, on arm's length basis. Outstanding balances at the year-end are unsecured, interest free and settlement occurs in cash.

## C) Balances due from/to the related parties:

Sr. No.	Transactions	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
1	Deposits paid under Leave and License arrangement for premises		
	Others	7.4	7.4
2	Trade Receivables		
	Joint Venture	7.5	14.8
3	Trade Payables		
	Others	8.5	12.7
4	Advance against supplies paid		
	Others	30.5	35.0
5	Deposits received under Leave and License arrangement for premises		
	Others	0.1	0.1

Transactions and balances with Joint Venture have been reported at full value.

## 65. Non-Cash Changes in Cash Flows from Financing Activities

(₹ in million)

		_	Nor			
Particulars	01.04.2023	Cash flows	Interest Expense	Foreign Exchange Movement	Fair Value Changes	31.03.2024
Non-current Borrowings						
Secured						
Term Loans from banks	275.1	(273.4)	-	(1.7)	-	-
Current Borrowings						
Unsecured						
Loans from banks	42,165.4	(15,896.2)	16.2	413.7	-	26,699.1
Lease liabilities (Refer Note 44)	2,974.7	(621.4)	180.2	(14.9)	-	2,518.6
Total Liabilities from financing activities	45,415.2	(16,791.0)	196.4	397.1	-	29,217.7

(₹ in million)

		_	Nor	es		
Particulars	01.04.2022	Cash flows	Interest Expense	Foreign Exchange Movement	Fair Value Changes	31.03.2023
Non-Current Borrowings						
Secured						
Term Loans from banks	1,418.6	(1,104.6)	(38.9)	-	-	275.1
Current Borrowings						
Secured						
Loans from banks	2,566.2	(2,566.2)	-	-	-	-
Unsecured						
Loans from banks	34,456.7	2,693.7	21.7	4,993.3	-	42,165.4
Lease liabilities (Refer Note 44)	3,142.2	(373.2)	205.7	-	-	2,974.7
Total Liabilities from financing activities	41,583.7	(1,350.3)	188.5	4,993.3	-	45,415.2

## Forming part of the Consolidated Financial Statements

66. The Group evaluates events or transactions that occur after the consolidated balance sheet date but prior to the issuance of consolidated financial statements and concluded that no material subsequent events have occurred through 06.05.2024 that require adjustment to or disclosure in the consolidated financial statements.

## 67. Trade Receivable Ageing

(₹ in million)

	Outs	nent	Total as at				
Particulars	Not due	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	31.03.2024
(i) Undisputed Trade receivables – considered good	40,705.8	5,884.9	477.8	149.4	277.7	7.8	47,503.4
(ii) Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
(iii) Undisputed Trade Receivables – credit impaired	12.4	91.0	46.1	141.4	56.0	107.2	454.1
(iv) Disputed Trade Receivables- considered good	-	-	-	-	-	-	-
Disputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-
<ul><li>(vi) Disputed Trade Receivables – credit impaired</li></ul>	-	-	-	-	-	-	-
	40,718.2	5,975.9	523.9	290.8	333.7	115.0	47,957.5
Less: Allowance for credit loss							1,037.0
Total							46,920.5

(₹ in million)

	Outs	Outstanding for following periods from due date of payment							
Particulars	Not due	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total as at 31.03.2023		
(i) Undisputed Trade receivables – considered good	38,110.5	5,997.5	454.8	326.4	35.6	72.2	44,997.0		
(ii) Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-		
(iii) Undisputed Trade Receivables – credit impaired	-	59.5	26.6	62.5	69.8	82.4	300.8		
(iv) Disputed Trade Receivables- considered good	-	-	-	-	-	-	-		
(v) Disputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-	-	-		
<ul><li>(vi) Disputed Trade Receivables – credit impaired</li></ul>	-	-	-	-	-	-	-		
	38,110.5	6,057.0	481.4	388.9	105.4	154.6	45,297.8		
Less: Allowance for credit loss							490.8		
Total				'			44,807.0		

## 68. Trade Payable Ageing

(₹ in million)

	Outstandi	ayment	Total as at			
Particulars	Not due	Less than 1 year	1-2 years	2-3 years	More than 3 years	31.03.2024
Outstanding dues of Micro and Small Enterprises	782.9	23.3	-	-	-	806.2
Outstanding dues of other than Micro and Small Enterprises	14,619.8	3,226.2	192.7	34.4	85.1	18,158.2
Disputed - Outstanding dues of Micro and Small Enterprises	-	-	-	-	-	-
Disputed - Outstanding dues of other than Micro and Small Enterprises	123.1	3.2	-	-	2.3	128.6
	15,525.8	3,252.7	192.7	34.4	87.4	19,093.0
Add: Accrued Expenses						10,488.1
Total						29,581.1

## Forming part of the Consolidated Financial Statements

(₹ in million)

	Outstanding for following periods from due date of payment					
Particulars	Not due	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total as at 31.03.2023
Outstanding dues of Micro and Small Enterprises	759.5	3.8	-	_	-	763.3
Outstanding dues of other than Micro and Small Enterprises	7,870.7	4,167.6	1,026.6	208.0	112.7	13,385.6
Disputed - Outstanding dues of Micro and Small Enterprises	-	-	-	-	-	-
Disputed - Outstanding dues of other than Micro and Small Enterprises	-	-	-	-	2.3	2.3
	8,630.2	4,171.4	1,026.6	208.0	115.0	14,151.2
Add: Accrued Expenses						11,164.1
Total						25,315.3

## 69. Capital Work-In-Progress (CWIP)

## a) Capital Work-In-Progress (CWIP) ageing

(₹ in million)

		Total as at				
Particulars	Less than 1 year	1-2 vears		More than 3 years	31.03.2024	
Projects in progress	2,601.6	564.5	1,238.8	1,551.8	5,956.7	
Projects temporarily suspended	-	-	-	-	-	
Total	2,601.6	564.5	1,238.8	1,551.8	5,956.7	

(₹ in million)

	Amount in CWIP for a period of						
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total as at 31.03.2023		
Projects in progress	2,285.4	2,709.5	598.7	3,354.6	8,948.2		
Projects temporarily suspended	-	-	-	-	-		
Total	2,285.4	2,709.5	598.7	3,354.6	8,948.2		

## b) Capital work-in-progress, where completion is overdue or cost has exceeded as compared to its original plans

There are no CWIP where completion is overdue or cost has exceeded as compared to its original plans as on 31.03.2024 and 31.03.2023, excluding amount of ₹ 1,139.7 million related to one project which was likely to be commissioned in FY 2023-24 but has been delayed due to covid pandemic and the project is expected to be capitalised in FY 2024-25.

## 70. Intangible Assets Under Development (IAUD)

## a) Intangible Assets Under Development (IAUD) ageing

(₹ in million)

	Amount in IAUD for a period of					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total as at 31.03.2024	
Projects in progress	205.7	427.1	334.7	801.1	1,768.6	
Projects temporarily suspended	-	-	-	-	-	
Total	205.7	427.1	334.7	801.1	1,768.6	

(₹ in million)

	Amount in IAUD for a period of						
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total as at 31.03.2023		
Projects in progress	734.1	425.8	805.1	1,466.7	3,431.7		
Projects temporarily suspended	-	-	-	-	-		
Total	734.1	425.8	805.1	1,466.7	3,431.7		

## Forming part of the Consolidated Financial Statements

## b) Intangible Assets Under Development (IAUD), where completion is overdue or cost has exceeded as compared to its original plans

There are no IAUD where completion is overdue or cost has exceeded as compared to its original plans as on 31.03.2024 and 31.03.2023.

## 71. Financial Ratios

Ratios	Numerator	Denominator	31.03.2024	31.03.2023		Reason for Variances
Current ratio	Total Current Asset	Total Current Liabilities	1.58	1.34	17.91	
Debt-Equity ratio	Total Debt= Non Current Borrowings+ Current Borrowings	Total Equity Attributable to owners	0.19	0.34	(44.12)	Reduction in borrowings
Debt service coverage ratio	Earnings available for Debt Service = Net Profit after taxes before OCI + Non-cash operating expenses like depreciation and other amortizations - Unrealised gain + Interest + loss on sale of Property, plant and equipment	Debt service (Debt service =Interest & Lease Payments + Principal Repayments)	1.79	3.82	(53.14)	Increase in profit due to higher sales and reduction in borrowings
Return on Equity ratio (ROE)	Net profits after taxes	Average Shareholder's Equity = (Opening shareholder's Equity + Closing shareholder's Equity)/2	0.14	0.03	366.67	Increase in profit due to higher sale and improved margins
Inventory turnover ratio	Cost of Goods Sold =Cost of Materials Consumed +Purchases of Stock-in- Trade +Changes in Inventories of Finished Goods/Work in Progress/ Stock-in-Trade	Average Inventory = (Opening Inventory + Closing Inventory)/2	1.41	1.49	(5.37)	
Trade receivables turnover ratio	Total sales	Closing Trade receivable	4.19	3.63	15.43	
Trade payables turnover ratio	Total Purchases	Closing Trade Payables	2.57	2.80	(8.21)	
Net capital turnover ratio	Net sales	Working Capital = current assets - current liabilities	3.97	5.11	(22.31)	
Net Profit ratio (in%)	Net Profit after Tax	Revenue from Operations	10.00%	3.00%	233.33	Increase in profit due to higher sale and improved margins
Return on Capital Employed (ROCE)	Earnings before interest and taxes	Capital Employed= Tangible Net Worth + Total Debt + Deferred Tax Liability (net)	0.21	0.08	162.50	Increase in profit due to higher sale and improved margins
Gross Profit ratio (in %)	Gross Profit = Net sales - Cost of Materials	Net sales	66.00%	58.00%	13.79	
EBITDA ratio (in %)	EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization)	Net sales	20.00%	11.50%	73.91	Increase in profit due to higher sale and improved margins
Return on Investment (ROI)						
1) Mutual Fund	Income generated from investment (A)	Average Investment (B)	0.07	0.02	250.00	Increase due to Improved return on investment where surplus funds have been invested
2) Financial Institution (CD)	Income generated from investment (A)	Weighted Average Investment (B)	-	0.05	(100.00)	Reduction in investments

## Forming part of the Consolidated Financial Statements

Ratios	Numerator	Denominator	31.03.2024	31.03.2023		Reason for Variances
3) Commercial Paper	Income generated from investment (A)	Weighted Average Investment (B)	0.07	0.04	75.00	Increase due to Improved return on investment where surplus funds have been invested
4) Non Convertible Debentures	Income generated from investment (A)	Weighted Average Investment (B)	0.08	0.05	60.00	Increase due to Improved return on investment where surplus funds have been invested

## 72. Donations under Note 36 includes donations for political purposes

Pursuant to the Resolution passed at a meeting of the Board of Directors, donation includes amount of ₹ 250 million to Prudent Electoral Trust, which is within the limits specified by Section 182(1) of the Companies Act, 2013. The said amount is required to be distributed directly/indirectly by the Trust, to various eligible political parties (registered under Section 29A of the Representation of the People Act, 1951), as per the provisions of the Income Tax Act, 1961.

During the previous year, donations for political purpose amounting to ₹ 180 million were made through Electoral Bonds.

## 73. Other Statutory Information

- The Group has not entered into any transactions with Struck off Companies under section 248 of the Companies Act, 2013 or section 560 of the Companies Act, 1956 for the year ended 31.03.2024 and 31.03.2023.
- The Group has not granted any loans or advances in the nature of loans to promoters, directors and KMPs, either severally or jointly with any other person. No trade or other receivable are due from directors either severally or jointly with any other person.
- C) The Group has not traded or invested in Crypto Currency or Virtual Currency.
- The Group does not have any transaction not recorded in the books of account that has been surrendered or not disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 for the year ended 31.03.2024 and 31.03.2023.
- The Group has complied with number of layers prescribed under clause (87) of Section 2 of the Act read with the Companies (Restriction on number of Layers) Rules, 2017.
- The Group does not have any Benami property, where any proceeding has been initiated or pending against the Group for holding any Benami property.
- G) The Group has not been declared wilful defaulter by any bank or financial institution or government or any government authority.
- H) No funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries. However, the Company, as a part of its treasury operations, invests/advances loans to fund the operations of its subsidiaries which have further utilised these funds for their general corporate purposes/ working capital, etc. within the consolidated group of the Company and in the ordinary course of business. These transactions are done on an arms length basis following a due approval process.

In terms of our report attached For BSR & Co. LLP **Chartered Accountants** Firm Registration No. 101248W/W-100022

For and on behalf of Board of Directors of Lupin Limited

### **Sudhir Soni**

Partner

Membership No.: 041870

## Manju D. Gupta

Chairman DIN: 00209461

### **Ramesh Swaminathan**

Executive Director, Global CFO & CRO and Head - Corporate Affairs DIN: 01833346

## Vinita Gupta

Chief Executive Officer DIN: 00058631

Nilesh D. Gupta

DIN: 01734642

Managing Director

### R. V. Satam

ACS - 11973

Company Secretary

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## Standalone Financial Statements

## Independent Auditor's Report

## To the Members of Lupin Limited

## Report on the Audit of the Standalone **Financial Statements**

We have audited the standalone financial statements of Lupin Limited (the "Company") which comprise the standalone balance sheet as at 31 March 2024, and the standalone statement of profit and loss (including other comprehensive loss), standalone statement of changes in equity and standalone statement of cash flows for the year then ended, and notes to the standalone financial statements, including material accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2024, and its profit and other comprehensive loss, changes in equity and its cash flows for the year ended on that date.

## **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the standalone financial statements.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## **Revenue Recognition**

Refer note IB (m) of material accounting policies and note 28 to standalone financial statements

## The key audit matter

Revenue from the sale of pharmaceutical products is recognized when control over goods is transferred to a customer. The actual point in time when revenue is recognized varies depending on the specific terms and conditions of the sales contracts entered with customers. The Company has many customers operating in various geographies and sales contracts with customers have distinct terms relating to the recognition of revenue, the right of return and price adjustments.

We identified the recognition of revenue from sale of products as a key audit matter considering:

Revenue is a key performance indicator for the Company. Accordingly, there could be pressure to meet the expectations of investors / other stakeholders and / or to meet revenue targets stipulated in performance incentive schemes for a reporting period. We have considered that there is a risk of fraud related to revenue being overstated by recognition in the wrong period or before control has passed during the year and at period end.

## How the matter was addressed in our audit

To obtain sufficient appropriate audit evidence, our principal audit procedures, amongst others, include the following:

- Compared the accounting policies in respect of revenue recognition with applicable accounting standards to test for compliance.
- Tested design, implementation and operating effectiveness of the Company's internal controls including general IT controls and key IT application controls over recognition of revenue.
- Performed substantive testing of selected samples of revenue transactions recorded during the year.
- For a sample of year-end sales, we verified contractual terms of sales invoices / contracts, shipping documents and acknowledged delivery receipts for those transactions including management assessment and quantification of any sales reversal for undelivered goods; and
- Tested any unusual non-standard journal entries that impacted revenue recognized during the year.

### Other Information

The Company's Management and Board of Directors are responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the standalone financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Company's annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take necessary actions, as applicable under the relevant laws and regulations.

## Management's and Board of Directors' Responsibilities for the Standalone Financial Statements

The Company's Management and Board of Directors are responsible for the matters stated in Section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the state of affairs, profit and other comprehensive loss, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under Section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, the Management and Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting in preparation of standalone financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the

- of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government of India in terms of Section 143(11) of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- A. As required by Section 143(3) of the Act, we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books, except for the certain matters stated in the paragraph 2B(f) below on reporting under Rule 11(g) of the Companies (Audit and Auditors) Rules, 2014.
  - c. The standalone balance sheet, the standalone statement of profit and loss (including other comprehensive loss), the standalone statement of changes in equity and the standalone statement of

- cash flows dealt with by this Report are in agreement with the books of account.
- d. In our opinion, the aforesaid standalone financial statements comply with the Ind AS specified under Section 133 of the Act.
- On the basis of the written representations received from the directors as on 31 March 2024 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2024 from being appointed as a director in terms of Section 164(2) of the Act.
- the modification relating to the maintenance of accounts and other matters connected therewith are as stated in the paragraph 2A(b) above on reporting under Section 143(3)(b) and paragraph 2B(f) below on reporting under Rule 11(g) of the Companies (Audit and Auditors) Rules, 2014.
- With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
- B. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us.
  - The Company has disclosed the impact of pending litigations as at 31 March 2024 on its financial position in its standalone financial statements - Refer Note 36 to the standalone financial statements.
  - b. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts – Refer Note 53 to the standalone financial
  - c. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
  - (i) The management has represented that, to the best of its knowledge and belief, other than as disclosed in the Note 68 to the standalone financial statements, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded

- in writing or otherwise, that the Intermediary shall directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any quarantee, security or the like on behalf of the Ultimate Beneficiaries.
- (ii) The management has represented that, to the best of its knowledge and belief, no funds have been received by the Company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Parties ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
- (iii) Based on the audit procedures performed that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under (i) and (ii) above, contain any material misstatement.
- e. The final dividend paid by the Company during the year, in respect of the same declared for the previous year, is in accordance with Section 123 of the Act to the extent it applies to payment of dividend.

As stated in Note 35 to the standalone financial statements, the Board of Directors of the Company has proposed final dividend for the year which is subject to the approval of the members at the ensuing Annual General Meeting. The dividend declared is in accordance with Section 123 of the Act to the extent it applies to declaration of dividend.

- Based on our examination which included test checks, except for the instances mentioned below, the Company has used accounting software for maintaining its books of account, which have a feature of recording audit trail (edit log) facility and the same has operated throughout the year for all relevant transactions recorded in the software:
  - The feature of recording audit trail (edit log) was not enabled at the database level to log any direct data changes for the accounting software used for maintaining the books of account.
  - In the absence of sufficient and appropriate reporting on compliance with the audit trail requirements in the independent auditor's report of a service organization for an accounting software used for consolidation and lease transactions, we are unable to comment whether audit trail feature for the said software was enabled and operated throughout the year for all relevant transactions recorded in the software.
    - Further, for the periods where audit trail (edit log) facility was enabled and operated throughout the year, we did not come across any instance of the audit trail feature being tampered with during the course of the audit.
- With respect to the matter to be included in the Auditor's Report under Section 197(16) of the Act:

In our opinion and according to the information and explanations given to us, the remuneration paid by the Company to its directors during the current year is in accordance with the provisions of Section 197 of the Act. The remuneration paid to any director is not in excess of the limit laid down under Section 197 of the Act. The Ministry of Corporate Affairs has not prescribed other details under Section 197(16) of the Act which are required to be commented upon by us.

For BSR & Co. LLP

**Chartered Accountants** 

Firm's Registration No.:101248W/W-100022

**Sudhir Soni** 

Partner

Membership No.: 41870 ICAI UDIN: 24041870BKGDKJ8343

## Annexure A to the Independent Auditor's Report on the Standalone Financial Statements of Lupin Limited for the year ended 31 March 2024

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) (a) (A) The Company has maintained proper records showing full particulars, including quantitative details and situation of Property, Plant and Equipment.
  - (B) The Company has maintained proper records showing full particulars of intangible assets.
  - (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has a regular programme of physical verification of its Property, Plant and Equipment by which all property, plant and equipment are verified in a phased manner over a period of three years. In accordance with this programme,
- certain property, plant and equipment were verified during the year. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties of land and building which are freehold, as disclosed in the standalone financial statements are held in the name of the Company, except for the following which are not held in the name of the Company:

Description of property	Gross carrying value	Held in the name of	Whether promoter, director or their relative or employee	Period held- indicate range, where appropriate	(2 in million) Reason for not being held in the name of the Company (Disputed)
Freehold land located in Maharastra admeasuring 7 hectare	29.6	Lupin Laboratories Limited	No	Since 2001	The title deeds are in the name of the erstwhile Company that was amalgamated with the Company pursuant to the Scheme of amalgamation sanctioned by the Hon'ble Bombay High Court order dated 13 June 2001
Freehold building located in Maharashtra admeasuring 8038 sq. ft.	133.9	Lupin Laboratories Limited	No	Since 2001	The title deeds are in the name of erstwhile Company that was amalgamated with the Company pursuant to the Scheme of amalgamation sanctioned by the Hon'ble Bombay High Court order dated 13 June 2001

In respect of immovable properties of land and buildings that have been taken on lease and disclosed in Note 64 to the standalone financial statements, the lease agreements are in the name of the Company, except the following:

Description of property	Gross carrying value	Held in the name of	Whether promoter, director or their relative or employee	Period held- indicate range, where appropriate	(₹ in million) Reason for not being held in the name of the Company. Also indicate if in dispute
Leasehold building loacted in Delhi admeasuring 1628 sq. ft	2.8	Lupin Laboratories Limited	No	Since 2001	The lease is in the name of erstwhile Company that was amalgamated with the Company pursuant to the Scheme of amalgamation sanctioned by the Hon'ble Bombay High Court order dated 13 June 2001

In respect of immovable properties of land and buildings which are disclosed as Property, Plant and Equipment in the standalone financial statements, the original documents for the following assets are not available for verification.

(₹ in million)

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Particulars of the land and building	Gross Block (as at 31 March 2024)
Building located in Maharashtra	7.5
Land located in Uttarakhand	0.3

- (d) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not revalued its Property, Plant and Equipment (including Right of Use assets) or intangible assets or both during the year.
- (e) According to the information and explanations given to us and on the basis of our examination of the records of the Company, there are no proceedings initiated or pending against the Company for holding any benami property under the Prohibition of Benami Property Transactions Act, 1988 and rules made thereunder.
- (ii) (a) The inventory, except goods-in-transit and stocks lying with third parties, has been physically verified by the management during the year. For stocks lying with third parties at the year-end, written confirmations have been obtained and for goods-in-transit subsequent evidence of receipts has been linked with inventory records. In our opinion, the frequency of such verification is reasonable and procedures and coverage as followed by management were appropriate. No discrepancies were noticed on verification between the physical stocks and the book records that were more than 10% in the aggregate of each class of inventory.
- (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has been sanctioned working capital limits in excess of five crore rupees, in aggregate, from banks or financial institutions on the basis of security of current assets. In our opinion, the quarterly returns or statements filed by the Company with such banks or financial institutions are in agreement with the books of account of the Company.
- (iii) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not provided any security to companies, firms, limited liability partnership or any other parties during the year. The company has not made any investments in or provided any guarantees to firms, LLP's or other parties and has not granted any loans and any advances in nature of loans to companies, firms or LLP's. The Company has made investments in and provided guarantee to companies, and granted loans to other parties in respect of which the requisite information is as below:
  - (a) Based on the audit procedures carried on by us and as per the information and explanations given to us, the Company has provided loans and provided guarantee on behalf of others as below:

		(₹ in million)
Particulars	Loans	Guarantees
Aggregate amount during the year		
Subsidiaries*	135.0	5,032.9
Joint ventures*	-	-
Associates*	-	-
Others		
- Employees	35.7	
Balance outstanding as at balance sheet date		
Subsidiaries*	-	40,120.9
Joint ventures*	-	-
Associates*	-	-
Others		
- Employees	36.1	-

- \*As per the Companies Act, 2013
  - (b) According to the information and explanations given to us and based on the audit procedures conducted by us, in our opinion the investments made and the terms and conditions of the grant of loans and guarantees provided during the year are, prima facie, not prejudicial to the interest of the Company.
  - (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, in the case of loans given, in our
- opinion the repayment of principal and payment of interest has been stipulated and the repayments or receipts have been regular. Further, the Company has not given any advance in the nature of loan to any party during the year.
- (d) According to the information and explanations given to us and on the basis of our examination of the records of the Company, there is no overdue amount for more than ninety days in respect of loans given. Further, the Company has not given

- any advances in the nature of loans to any party during the year.
- (e) According to the information and explanations given to us and on the basis of our examination of the records of the Company, there is no loan or advance in the nature of loan granted falling due during the year, which has been renewed or extended or fresh loans granted to settle the overdues of existing loans given to same parties.
- (f) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not granted any loans or advances in the nature of loans either repayable on demand or without specifying any terms or period of repayment.
- (iv) According to the information and explanation given to us and on the basis of our examination of records of the Company, the Company has complied with the provisions of Section 185 and 186 of the Companies Act, 2013 ("the Act") in respect of the investments made and guarantees provided, as applicable. The Company has not granted any loans or provided any security to the parties covered under Section 185 and 186 of the Act.
- (v) The Company has not accepted any deposits or amounts which are deemed to be deposits from the public. Accordingly, clause 3(v) of the Order is not applicable.
- (vi) We have broadly reviewed the books of account maintained by the Company pursuant to the rules prescribed by the Central Government for maintenance of cost records under Section 148(1) of the Act in respect of its manufactured goods and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained. However, we have not carried out a detailed examination of the records with a view to determine whether these are accurate or complete.
- (vii)(a) The Company does not have liability in respect of Service tax, Duty of excise, Sales tax and Value added tax during the year since effective 1 July 2017, these statutory dues has been subsumed into GST. According to the information and explanations given to us and on the basis of our examination of the records of the Company, in our opinion amounts deducted / accrued in the books of account in respect of undisputed statutory dues including Goods and Service Tax, Provident Fund, Employees State Insurance, Income-Tax, Duty of Customs or Cess or other statutory dues have been regularly deposited by the Company with the appropriate authorities.

- According to the information and explanations given to us and on the basis of our examination of the records of the Company, no undisputed amounts payable in respect of Goods and Service Tax, Provident Fund, Employees State Insurance, Income-Tax, Duty of Customs or Cess or other statutory dues were in arrears as at 31 March 2024 for a period of more than six months from the date they became payable.
- (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, there are no dues of Provident fund, Employees state insurance, Income tax, Sales tax, Value added tax, Service tax, duty of Customs, Goods and Service tax, duty of Excise and Cess which have not been deposited with the appropriate authorities on account of any dispute other than those mentioned in Annexure I to this report.
- (viii)According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not surrendered or disclosed any transactions, previously unrecorded as income in the books of account, in the tax assessments under the Income Tax Act, 1961 as income during the year.
- (ix) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not defaulted in repayment of loans and borrowing or in the payment of interest thereon to any lender.
  - (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not been declared a wilful defaulter by any bank or financial institution or government or government authority.
  - (c) According to the information and explanations given to us by the management, the Company has not obtained any term loans during the year. Accordingly, clause 3(ix)(c) of the Order is not applicable.
  - (d) According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that no funds raised on short-term basis have been used for longterm purposes by the Company.
  - (e) According to the information and explanations given to us and on an overall examination of the standalone financial statements of the Company, we report that the Company has not taken any funds

- from any entity or person on account of or to meet the obligations of its subsidiaries, associates or joint ventures as defined under the Act.
- (f) According to the information and explanations given to us and procedures performed by us, we report that the Company has not raised loans during the year on the pledge of securities held in its subsidiaries, joint ventures or associate companies (as defined under the Act).
- (x) (a) The Company has not raised any moneys by way of initial public offer or further public offer (including debt instruments). Accordingly, clause 3(x)(a) of the Order is not applicable.
  - (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, clause 3(x)(b) of the Order is not applicable.
- (xi) (a) Based on examination of the books and records of the Company and according to the information and explanations given to us, considering the principles of materiality outlined in Standards on Auditing, we report that no fraud by the Company or on the Company has been noticed or reported during the course of the audit.
  - (b) According to the information and explanations given to us, no report under sub-section (12) of Section 143 of the Act has been filed by the auditors in Form ADT-4 as prescribed under Rule 13 of the Companies (Audit and Auditors) Rules, 2014 with the Central Government.
  - (c) We have taken into consideration the whistle blower complaints received by the Company during the year while determining the nature, timing and extent of our audit procedures.
- (xii)According to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, clause 3(xii) of the Order is not applicable.
- (xiii)In our opinion and according to the information and explanations given to us, the transactions with related parties are in compliance with Section 177 and 188 of the Act, where applicable, and the details of the related party transactions have been disclosed in the standalone financial statements as required by the applicable accounting standards.
- (xiv)(a) Based on information and explanations provided to us and our audit procedures, in our opinion, the Company has an internal

- audit system commensurate with the size and nature of its business.
- (b) We have considered the internal audit reports of the Company issued till date for the period under audit.
- (xv)In our opinion and according to the information and explanations given to us, the Company has not entered into any non-cash transactions with its directors or persons connected to its directors and hence, provisions of Section 192 of the Act are not applicable to the Company.
- (xvi)(a) The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, clause 3(xvi)(a) of the Order is not applicable.
  - (b) The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, clause 3(xvi)(b) of the Order is not applicable.
  - (c) The Company is not a Core Investment Company (CIC) as defined in the regulations made by the Reserve Bank of India. Accordingly, clause 3(xvi)(c) of the Order is not applicable.
  - (d) According to the information and explanations provided to us, the Group (as per the provisions of the Core Investment Companies (Reserve Bank) Directions, 2016) does not have more than one CIC.
- (xvii)The Company has not incurred cash losses in the current and in the immediately preceding financial year.
- (xviii)There has been no resignation of the statutory auditors during the year. Accordingly, clause 3(xviii) of the Order is not applicable.
- (xix) According to the information and explanations given to us and on the basis of the financial ratios, ageing and expected dates of realisation of financial assets and payment of financial liabilities accompanying the standalone financial statements, our knowledge of the Board of Directors and management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report that the Company is not capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due

- within a period of one year from the balance sheet date, will get discharged by the Company as and when they fall due.
- (xx)(a) In our opinion and according to the information and explanations given to us, there is no unspent amount under sub-section (5) of Section 135 of the Act pursuant to any project other than ongoing
- projects. Accordingly, clause 3(xx)(a) of the Order is not applicable.
- (b) In respect of ongoing projects, the Company has transferred the unspent amount of ₹ 185 million for the year ended 31 March 2024 to a Special Account as per section 135(6) of the said Act.

For BSR & Co. LLP

**Chartered Accountants** Firm's Registration No.:101248W/W-100022

## **Sudhir Soni**

Partner

Membership No.: 41870

ICAI UDIN: 24041870BKGDKJ8343

## Annexure - I to the Independent Auditor's Report - 31 March 2024

Amounts of dues of Income tax, Sales tax, Value added tax, Service tax, duty of Customs, duty of Excise which have not been deposited with the appropriate authorities on account of any dispute

Name of the statute	Nature of Dues	Forum where dispute is pending	Period to which amount relates	Amount demanded (₹ in million)	Amount deposited under protest (₹ in million)	Amount unpaid (₹ in million)	
Income tax Act,	Income tax	Commissioner of Income tax (Appeals)	2005- 2006 to 2020-2021	3,117.3	-	57.7	
1961	income tax	High Court	2008-2009 2013-2014	29.0	-	29.0	
	Excise Duty De-bonding matters	_ Customs Excise, and _	2010-2012	418.1	371.1	47.0	
Central Excise Act, 1944	Excise Duty	Service Tax Appellate Tribunal (CE STAT)	2015-2016 2017-2018	54.2	-	54.2	
	Service Tax Matters		2005-2008	47.9	-	47.9	
		Adjudicating Authority	2017-2020 2021-2022 2023-2024	685.4	-	685.4	
CGST Act, 2017	Goods and	Commissioner Appeal	2017-2019	177.7	-	177.7	
	Service Tax	Appellate Authority	2017-2019	128.7	-	128.7	
		High Court	2017-2018 onwards	239.6	-	239.6	
Foreign Trade	Custom Duty	Appellate Authority	2016-2020	16.8	-	16.8	
Foreign Trade (Development & Regulations) Act, 1992		Additional Director DGFT	2018-2020	0.5	-	0.5	
		Commissioner Appeal	2018-2020	8.4	-	8.4	
	Central Sales Tax	Additional Commissioner	2015-2017	0.4	-	0.4	
		Central Sales	Assistant Commissioner	2003-2004	0.3	0.3	-
		Commissioner of Sales Tax (Appeal)	2002-2003	0.1	-	0.1	
		Sales Tax Tribunal	2000-2001 2004-2005	0.3	0.3	-	
		Additional Commissioner	1994-1995	1.1	-	1.1	
Central and Various States' Sales Tax Acts		Commissioner of Sales Tax (Appeals)	2001-2002	0.9	-	0.9	
and Various States' Value	Entry Tax	High Court	2002-2003 2004-2005	11.6	6.3	5.3	
Added Tax Act		Sales Tax Tribunal	1994-1995 2003-2004 2005-2006 2009-2011	17.9	5.6	12.3	
	Sales Tax	Supreme Court	2001-2004 2005-2006	7.4	7.4	-	
		Additional Comissioner	2015-2018	9.3	1.9	7.3	
	VAT	Sales Tax Tribunal	2000-2001 2009-2010	14.4	-	14.4	
		Supreme Court	2000-2001	0.5	-	0.5	

## Annexure B to the Independent Auditor's Report on the Standalone Financial Statements of Lupin Limited for the year ended 31 March 2024

Report on the internal financial controls with reference to the aforesaid standalone financial statements under Clause (i) of Sub-section 3 of Section 143 of the Act

(Referred to in paragraph 2(A)(g) under 'Report on Other Legal and Regulatory Requirements' section of our report of even

## **Opinion**

We have audited the internal financial controls with reference to financial statements of Lupin Limited ("the Company") as of 31 March 2024 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

In our opinion, the Company has, in all material respects, adequate internal financial controls with reference to financial statements and such internal financial controls were operating effectively as at 31 March 2024, based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "Guidance Note").

## Management's and Board of Directors' Responsibilities for Internal Financial Controls

The Company's Management and the Board of Directors are responsible for establishing and maintaining internal financial controls based on the internal financial controls with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls with reference to financial statements.

Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements were established and maintained and if such controls operated effectively in all material

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to financial statements.

## Meaning of Internal Financial Controls with **Reference to Financial Statements**

A company's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations

of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## **Inherent Limitations of Internal Financial Controls** with Reference to Financial Statements

Because of the inherent limitations of internal financial controls with reference to financial

statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial controls with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

For BSR & Co. LLP

**Chartered Accountants** Firm's Registration No.:101248W/W-100022

## Sudhir Soni

Partner Membership No.: 41870 ICAI UDIN: 24041870BKGDKJ8343

## **Balance Sheet**

as at March 31, 2024

(₹ in millior	1
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Non-Current Assets		Note	As at 31.03.2024	As at 31.03.2023
Competty Pint and Equipment   2   33,284.9   34,613.5	ASSETS			
D. Capital Work-in-Progress   3   4,1112   7,375,8   C. Goodwill   48(b)   158.6   158.6   D. Capital Work-in-Progress   4   5,990.0   3,282.5   D. Capital Work-in-Progress   5   1,717.3   2,164.7   D. Capital Work-in-Progress   5   1,717.3   2,164.7   D. Capital Work-in-Progress   5   1,717.3   2,164.7   D. Capital Work-in-Progress   5   1,717.3   D. Capital Work-in-Progress   7   1,717.3   D. Capital Work-in-Pr	Non-Current Assets			
C. Coodwill d. Other Intangible Assets	a. Property, Plant and Equipment	2	33,264.9	34,613.5
d. Other Intangible Assets 4 5, 5,90,9 3,282,5 6. Right-of-use Assets 5 5, 1,773 2,1647, 1. Intangible Assets Under Development 6 347,1 1,886,0 5, 1,173,3 2,1647, 1. Intangible Assets Under Development 6 347,1 1,886,0 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 105,753,9 94,919,6 7,00 10,00	b. Capital Work-in-Progress	3	4,111.2	7,379.9
e. Right-of-use Assets	c. Goodwill	48(b)	158.6	158.6
e. Right-of-use Assets	d. Other Intangible Assets	4	5,990.9	3,282.5
f. Infangible Assets Under Development         6         347.1         1,886.0           g. Financial Assets         (I) Non-Current Investments         7(a)         105,753.9         94,919.6           g. In Others         7(b)         1,964.3         426.0           (II) Non-Current Lons         8         35.7         40.4           (III) Other Non-Current Enancial Assets         9         1,035.8         90.6           h. Non-Current Tax Assets (Net)         10         1913.1         1,589.6           i. Other Non-Current Assets         10         1913.1         1,589.6           current Assets         11         29,693.1         30,194.7           current Investments         11         29,693.1         30,194.7           b. Financial Assets         11         28,088.5         4,397.7           (II) Current Investments         12         8,088.5         4,397.7           (II) Crost nand Cash Equivalents         13         38,421.5         26,744.2           (III) Crost nand Cash Equivalents         14         1,237.0         85.6           (IV) Ourrent Lons         15         149.4         153.1           (V) Ourrent Lons         15         149.4         153.1           (V) Ourrent Lons		5	1,717.3	2,164.7
g. Financial Assets () Non-Current Investments - In Subsidiaries - In Others		6		1,886.0
(ii) Non-Current Investments - In Subsidiaries - In Others (iii) Non-Current Loans (iii) Other Non-Current Financial Assets (iii) Other Non-Current Financial Assets (iv) Other Research State				,
Figure   F	(i) Non-Current Investments			
- in Others		7(a)	105,753.9	94,919.6
(ii) Non-Current Loans       8       35.7       49.4         (iii) Other Non-Current Financial Assets       9       1,035.8       90.0         h. Non-Current Tax Assets (Net)       1,057.1       3,766.1         i. Other Non-Current Assets       156,349.9       151,127.5         Current Assets       11       29,693.1       30,194.7         d. Inventories       11       29,693.1       30,194.7         b. Financial Assets       12       8,088.5       4,397.7         (ii) Trade Receivables       12       8,088.5       2,497.7         (iii) Cash and Cash Equivalents       14       1,237.0       856.6         (iv) Other Bank Bolances       15       149.4       153.1         (iv) Other Bank Bolances       16       24.7       206.0         (iv) Other Current Financial Assets       17       5,802.6       3,693.1         (iv) Other Current Financial Assets       18       2,47.7       206.0         (iv) Other Current Financial Assets       18       7,885.0       9,482.3         (iv) Other Current Financial Libilities       249,228.6       225,835.7         Equity And LiaBilities       20       3,483.2       2,585.2         Equity Share Capital       19       911.4				,
(iii) Other Non-Current Financial Assets       9       1,035,8       90,05         i. Other Non-Current Tax Assets (Net)       1,057,1       3,766,1         i. Other Non-Current Assets       10       913,1       1,583,8         i. Other Non-Current Assets       156,349,9       151,127,5         b. Financial Assets       11       29,693,1       30,194,7         c. Inventories       12       8,683,8       4,397,7         (i) Current Investments       12       8,684,15       26,744,2         (ii) Cosh and Cosh Equivalents       14       1,237,0       856,8         (iii) Cosh and Cosh Equivalents       15       1494       153,0         (iv) Other Bank Balances       15       1494       153,0         (v) Other Current Lons       16       24,7       20,6         (v) Other Current Assets       18       7,985,0       9,649,2         d. Assets included in disposal group held for sale       49(b)       1,476,9       9,278,7       75,709,9         TOTAL       292,878,7       75,709,9       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26,838,7       26		. ,	,	
h. Non-Current Tax Assets (Net)				
Current Assets   10   913.   1,589.6   156,349.9   151,127.5   156,349.9   1		Ü		
150,349.9   151,127.5   150,349.9   150,349.9   151,127.5   150,349.9   150,		10		.,
Current Assets	i. Other Norr Current Assets	10		
a. Inventories       11       29,693.1       30,194.7         b. Financial Assets       12       8,088.5       4,397.7         (ii) Trade Receivables       13       38,421.5       26,744.2         (iii) Cash and Cash Equivalents       14       1,237.0       856.6         (iv) Other Bank Balances       15       149.4       153.1         (v) Current Loans       16       24.7       20.6         (vi) Other Current Financial Assets       17       5,802.6       3,693.1         c. Other Current Assets       18       7,985.0       9,649.2         d. Assets included in disposal group held for sale       49(b)       1,476.9	Current Accets		150,545.5	101,127.0
b. Financial Assets (i) Current Investments (i) Current Investments (ii) Trade Receivables (iii) Trade Receivables (iii) Cash and Cash Equivalents (iii) Cash and Cash Equivalents (iv) Other Bank Balances (iv) Other Bank Balances (iv) Other Bank Balances (iv) Current Loans (iv) Current Loans (iv) Current Loans (iv) Current Financial Assets (iv) Other Current Financial Assets (iv) Other Current Assets (iv) Other Current Assets (iv) Other Current Independent (iv) Cash (iv) Other Current Financial Liabilities (iv) Other Current Assets (iv) Other Equity (iv) Other Equi		11	20.6021	20 10 4 7
(i) Current Investments       12       8,088.5       4,397.7         (ii) Trade Receivables       13       38,421.5       26,744.2         (iii) Cash and Cash Equivalents       14       1,237.0       856.6         (iv) Other Bank Balances       15       149.4       153.1         (v) Current Loans       16       24.7       20.6         (v) Other Current Financial Assets       17       5,802.6       3,693.0         a. Other Current Eigents       18       7,985.0       9,648.3         d. Assets included in disposal group held for sale       49(b)       1,476.9		- 11	29,093.1	30,194.7
(iii) Trade Receivables       13       38,421.5       26,744.2         (iii) Cash and Cash Equivalents       14       1,237.0       856.8         (iv) Other Bank Balances       15       149.4       153.1         (v) Other Current Loans       16       2.47       20.6       3,693.1         (v) Other Current Assets       18       7,985.0       9,649.2         d. Assets included in disposal group held for sale       49(b)       1,476.9       -         TOTAL       249,228.6       226,336.7       75,709.2         TOTAL       249,228.6       226,336.7       27,09.2         EQUITY AND LIABILITIES       249,228.6       226,336.7       183,008.6         EQUITY AND LIABILITIES       20       205,119.5       183,208.6         Liabilities       20       205,119.5       183,208.6         Liabilities       3       41       429.3       651.0         Liabilities       41       429.3       651.0         (i) Lease Liabilities       41       429.3       651.0         (ii) Lease Liabilities       41       429.3       651.0         (i) Lease Liabilities       41       429.3       651.0         (i) Lease Liabilities       41       429.		10	0.000 5	4 207 7
(iii) Cash and Cash Equivalents       14       1,237,0       856,6         (iv) Other Bank Balances       15       149,4       153,1         (v) Current Loans       18       24,7       20,6         (vi) Other Current Financial Assets       17       5,802,6       3,983,1         (vi) Other Current Assets       18       7,985,0       9,649,2         d. Assets included in disposal group held for sale       49(b)       1,476,9       -7,570,92         TOTAL       249,228,6       226,836,7         TOTAL       249,228,6       226,836,7         TOTAL       249,228,6       226,836,7         TOTAL       29,278,7       7,570,92         TOTAL       29,288,6       226,836,7         TOTAL       29,228,6       226,836,7         TOTAL       29,288,6       236,836,7         Liabilities       41       429,3       651,0         Cur	> > > > > > > > > > > > > > > > > > > >			
(iv) Other Bank Balances       15       149.4       153.1         (v) Current Loans       16       24.7       20.6         (vi) Other Current Financial Assets       17       5,802.6       3,693.1         c. Other Current Assets       18       7,985.0       9,649.2         d. Assets included in disposal group held for sale       49(b)       1,476.9       9,278.7       75,709.2         TOTAL       249,228.6       226,836.7         Equity       249,228.6       226,836.7         Equity Surprises       19       911.4       910.0         205,193.5       183,208.6         Cutrent Equity       206,030.9       184,118.6         Liabilities       19       911.4       910.0         Cutrent Liabilities       4       429.3       651.0         Cutrent University       20       434.9       248.1         Equity       4       429.3       651.0         (i) Lease Liabilities       41       429.3       651.0         (ii) Lease Liabilities (Net)       44       1,560.1       1,850.2         Cutrent Provisions       21       3,297.6				
V   Current Loans			,	
(vi) Other Current Financial Assets       17       5,802.6       3,893.1         c. Other Current Assets       18       7,985.0       9,649.2         d. Assets included in disposal group held for sale       49(b)       1,476.9       −75,709.2         TOTAL       249,228.6       226,836.7       75,709.2         EQUITY AND LIABILITIES         Equity       205,19.5       183,208.6         b. Other Equity       206,030.9       184,18.6         Liabilities         Non-Current Liabilities         a. Financial Liabilities       41       429.3       651.0         (ii) Other Non-Current Financial Liabilities       20       434.9       284.1         b. Non-Current Provisions       21       3,297.6       3,163.3         c. Deferred Tax Liabilities (Net)       44       1,560.1       1,850.2         d. Other Non-Current Elabilities       21       3,297.6       3,163.3         d. Other Non-Current Liabilities       22       558.4       4910.         d. Other Non-Current Liabilities       22       558.4       4910.         d. Other Non-Current Liabilities       22       558.4       4910.         d. Other Non-Current Liabilities       22 <td></td> <td></td> <td></td> <td></td>				
C. Other Current Assets d. Assets included in disposal group held for sale d. Assets included in disposal group held for sale d. Assets included in disposal group held for sale d. Assets included in disposal group held for sale d. Alpha, 275,709.2  TOTAL  EQUITY AND LIABILITIES Equity a. Equity Share Capital b. Other Equity b. Other Equity  I. Equity Share Capital b. Other Equity  I. Equity Share Capital c. Financial Liabilities a. Financial Liabilities a. Financial Liabilities b. Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities b. Non-Current Liabilities c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities c. Einancial Liabilities c. Einancial Liabilities d. Financial Liabilities d. Einancial Liabilities d. Einancial Liabilities d. Financial Liabilities d. Finan				
d. Assets included in disposal group held for sale       49(b)       1,476.9       75,709.2         TOTAL       249,228.6       226,836.7         EQUITY AND LIABILITIES       249,228.6       226,836.7         Equity       3       911.4       910.0         b. Other Equity       205,119.5       183,208.6         b. Other Equity       206,030.9       184,118.6         Liabilities         Non-Current Liabilities         6. Financial Liabilities       41       429.3       651.0         (i) Lease Liabilities       41       429.3       651.0         (ii) Other Non-Current Financial Liabilities       20       434.9       284.1         b. Non-Current Liabilities (Net)       44       1,560.1       1,850.2         d. Other Non-Current Liabilities (Net)       44       1,560.1       1,850.2         d. Other Non-Current Liabilities       5,258.3       6,439.6         Current Liabilities       44       1,560.1       1,850.2         d. Financial Liabilities       22       536.4       491.0         (i) Current Borrowings       23       181.3       6,134.6         (iii) Trade Payables       41       438.7       699.5         - Total out	( )			
15,709.2				9,649.2
TOTAL   249,228.6   226,836.7	d. Assets included in disposal group held for sale	49(b)		-
Equity   A				
Equity Share Capital   19   911.4   910.0   205,119.5   183,208.6   206,030.9   184,118.6   206,030.9   184,118.6   206,030.9   184,118.6   206,030.9   184,118.6   206,030.9   184,118.6   206,030.9   184,118.6   206,030.9   184,118.6   206,030.9   206,030.			249,228.6	226,836.7
Equity Share Capital   9   911.4   910.0	EQUITY AND LIABILITIES			
Description	Equity			
Section   Colored Co	a. Equity Share Capital	19	911.4	910.0
Current Liabilities   Ci   Lease Liabilities   Ci   Cher Non-Current Financial Liabilities   Ci   Cher Non-Current Provisions   Ci   Cher Non-Current Provisions   Ci   Ci   Cher Non-Current Provisions   Ci   Ci   Cher Non-Current Liabilities   Ci   Cher Non-Current Liabilities   Ci   Current Liabilities   Ci   Current Liabilities   Ci   Current Liabilities   Ci   Current Borrowings   Ci   Current Ci   Current Ci   Current Ci   Current Ci   Ci   Ci   Ci   Ci   Ci   Ci   Ci	b. Other Equity		205,119.5	183,208.6
Non-Current Liabilities   3			206,030.9	184,118.6
a. Financial Liabilities       (i) Lease Liabilities       41       429.3       651.0         (ii) Other Non-Current Financial Liabilities       20       434.9       284.1         b. Non-Current Provisions       21       3,297.6       3,163.3         c. Deferred Tax Liabilities (Net)       44       1,560.1       1,850.2         d. Other Non-Current Liabilities       22       536.4       491.0         Current Liabilities         a. Financial Liabilities       23       181.3       6,134.6         (i) Current Borrowings       23       181.3       6,134.6         (ii) Lease Liabilities       41       438.7       699.5         (iii) Trade Payables       24       -         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Financial Liabilities       25       3,723.4       3,085.2         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Tox Liabilities (Net)       26       3,723.4       3,085.2         c. Current Tox Liabilities (Net)       3,525.7       3,234.3         d. Curre	Liabilities			
(i) Lease Liabilities       41       429.3       651.0         (ii) Other Non-Current Financial Liabilities       20       434.9       284.1         b. Non-Current Provisions       21       3,297.6       3,163.3         c. Deferred Tax Liabilities (Net)       44       1,560.1       1,850.2         d. Other Non-Current Liabilities       22       536.4       491.0         Current Liabilities         a. Financial Liabilities       23       181.3       6,349.6         (i) Current Borrowings       23       181.3       6,346.6         (ii) Lease Liabilities       41       438.7       699.5         (iii) Trade Payables       24       751.2       736.5         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Liabilities       25       3,278.1       2,575.8         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       35,25.7       3,234.3         e. Liabilities included in disposal group hel	Limbilities			
(ii) Other Non-Current Financial Liabilities       20       434.9       284.1         b. Non-Current Provisions       21       3,297.6       3,163.3         c. Deferred Tax Liabilities (Net)       44       1,560.1       1,850.2         d. Other Non-Current Liabilities       22       536.4       491.0         Current Liabilities         a. Financial Liabilities       3       181.3       6,439.6         (i) Current Borrowings       23       181.3       6,134.6         (ii) Lease Liabilities       41       438.7       699.5         (iii) Trade Payables       24       -         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Financial Liabilities       25       3,278.1       2,575.9         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,984.3       4,886.1         d. Current Tax Liabilities (Net)       36,939.4       36,939.4       36,939.4       36,278.5         TOTAL       249,228.6       226,836.7	Non-Current Liabilities			
b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities d. Other Non-Current Liabilities 3. Financial Liabilities 3. Financial Liabilities 4. Financial Liabilities 6. Current Borrowings 7. Current Borrowings 7. Current Borrowings 8. Ci) Current Borrowings 9. Ciii) Lease Liabilities 9. Current Borrowings 9. Ciii) Trade Payables 9. Ciii) Trade Payables 9. Total outstanding dues of Micro Enterprises and Small Enterprises 9. Total outstanding dues of other than Micro Enterprises and Small Enterprises 9. Civ) Other Current Financial Liabilities 9. Civ) Other Current Liabilities 9. Current Provisions 9. Current Provisions 9. Current Tax Liabilities (Net) 9. Current Data Liabilities (				
b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities d. Other Non-Current Liabilities 3. Financial Liabilities 3. Financial Liabilities 4. Financial Liabilities 6. Current Borrowings 7. Current Borrowings 7. Current Borrowings 8. Ci) Current Borrowings 8. Cii) Lease Liabilities 9. Current Borrowings 9. Ciii) Trade Payables 9. Ciii) Trade Payables 9. Total outstanding dues of Micro Enterprises and Small Enterprises 9. Total outstanding dues of other than Micro Enterprises and Small Enterprises 9. Civ) Other Current Financial Liabilities 9. Civ) Other Current Liabilities 9. Current Provisions 9. Current Provisions 9. Current Tax Liabilities (Net) 9. Current Liabilities (Net) 9. C	Non-Current Liabilities a. Financial Liabilities	41	429.3	651.0
c. Deferred Tax Liabilities (Net)       44       1,560.1       1,850.2         d. Other Non-Current Liabilities       6,258.3       6,439.6         Current Liabilities         a. Financial Liabilities       4       438.7       699.5         (i) Current Borrowings       23       181.3       6,134.6       699.5         (ii) Lease Liabilities       41       438.7       699.5         (iii) Trade Payables       24       751.2       736.5         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Financial Liabilities       25       3,278.1       2,575.9         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2       -         36,933.4       36,278.5       249,228.6       226,836.7	Non-Current Liabilities  a. Financial Liabilities  (i) Lease Liabilities			
d. Other Non-Current Liabilities 22 536.4 491.0  Current Liabilities 6,258.3 6,439.6  Cirrent Liabilities 7  (i) Current Borrowings 23 181.3 6,134.6 (1) Lease Liabilities 41 438.7 699.5 (1) Trade Payables 24 751.2 736.5 73	Non-Current Liabilities  a. Financial Liabilities  (i) Lease Liabilities  (ii) Other Non-Current Financial Liabilities	20	434.9	284.1
Current Liabilities a. Financial Liabilities (i) Current Borrowings 23 181.3 6,134.6 (ii) Lease Liabilities 41 438.7 699.5 (iii) Trade Payables 24 - Total outstanding dues of Micro Enterprises and Small Enterprises 751.2 736.5 14,926.4 (iv) Other Current Financial Liabilities 25 3,278.1 2,575.9 (iv) Other Current Liabilities 26 3,723.4 3,085.2 c. Current Provisions 27 4,954.3 4,886.1 d. Current Tax Liabilities (Net) 3,525.7 3,234.3 4,886.1 d. Current Tax Liabilities (Net) 49(b) 475.2 - 1000 4,	Non-Current Liabilities  a. Financial Liabilities  (i) Lease Liabilities  (ii) Other Non-Current Financial Liabilities  b. Non-Current Provisions	20 21	434.9 3,297.6	284.1 3,163.3
Current Liabilities         a. Financial Liabilities       23       181.3       6,134.6         (i) Current Borrowings       23       181.3       6,134.6         (ii) Lease Liabilities       41       438.7       699.5         (iii) Trade Payables       24       -         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Financial Liabilities       25       3,278.1       2,575.9         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2       -         36,939.4       36,278.5         TOTAL       249,228.6       226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net)	20 21 44	434.9 3,297.6 1,560.1	284.1 3,163.3 1,850.2
a. Financial Liabilities  (i) Current Borrowings (ii) Lease Liabilities 41 438.7 699.5  (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities 25 3,278.1 2,575.9  b. Other Current Liabilities 26 3,723.4 3,085.2 c. Current Provisions 27 4,954.3 4,886.1 d. Current Tax Liabilities (Net) 8. Liabilities included in disposal group held for sale 49(b) 475.2 - 36,939.4 36,278.5  TOTAL  249,228.6 226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net)	20 21 44	434.9 3,297.6 1,560.1 536.4	284.1 3,163.3 1,850.2 491.0
(i) Current Borrowings       23       181.3       6,134.6         (ii) Lease Liabilities       41       438.7       699.5         (iii) Trade Payables       24         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Financial Liabilities       25       3,278.1       2,575.9         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2       -         36,933.4       36,278.5         TOTAL       249,228.6       226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities	20 21 44	434.9 3,297.6 1,560.1 536.4	284.1 3,163.3 1,850.2
(ii) Lease Liabilities       41       438.7       699.5         (iii) Trade Payables       24       24         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Financial Liabilities       25       3,278.1       2,575.9         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities	20 21 44	434.9 3,297.6 1,560.1 536.4	284.1 3,163.3 1,850.2 491.0
(iii) Trade Payables       24         - Total outstanding dues of Micro Enterprises and Small Enterprises       751.2       736.5         - Total outstanding dues of other than Micro Enterprises and Small Enterprises       19,611.5       14,926.4         (iv) Other Current Financial Liabilities       25       3,278.1       2,575.9         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2          36,939.4       36,939.4       36,278.5         TOTAL       249,228.6       226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities	20 21 44 22	434.9 3,297.6 1,560.1 536.4 6,258.3	284.1 3,163.3 1,850.2 491.0 6,439.6
- Total outstanding dues of Micro Enterprises and Small Enterprises 751.2 736.5 - Total outstanding dues of other than Micro Enterprises and Small Enterprises 19,611.5 14,926.4 (iv) Other Current Financial Liabilities 25 3,278.1 2,575.9 b. Other Current Liabilities 26 3,723.4 3,085.2 c. Current Provisions 27 4,954.3 4,886.1 d. Current Tax Liabilities (Net) 3,525.7 3,234.3 e. Liabilities included in disposal group held for sale 49(b) 475.2 - 36,939.4 36,278.5 107AL 249,228.6 226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings	20 21 44 22	434.9 3,297.6 1,560.1 536.4 6,258.3	284.1 3,163.3 1,850.2 491.0 6,439.6
- Total outstanding dues of other than Micro Enterprises and Small Enterprises 19,611.5 (iv) Other Current Financial Liabilities 25 3,278.1 2,575.9 b. Other Current Liabilities 26 3,723.4 3,085.2 c. Current Provisions 27 4,954.3 4,886.1 d. Current Tax Liabilities (Net) 3,525.7 3,234.3 e. Liabilities included in disposal group held for sale 49(b) 475.2 - 36,939.4 36,278.5 TOTAL 249,228.6 226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities	20 21 44 22 23 41	434.9 3,297.6 1,560.1 536.4 6,258.3	284.1 3,163.3 1,850.2 491.0 6,439.6
(iv) Other Current Financial Liabilities       25       3,278.1       2,575.9         b. Other Current Liabilities       26       3,723.4       3,085.2         c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2       -         36,939.4       36,278.5         TOTAL       249,228.6       226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables	20 21 44 22 23 41	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5
b. Other Current Liabilities 26 3,723.4 3,085.2 c. Current Provisions 27 4,954.3 4,886.1 d. Current Tax Liabilities (Net) 3,525.7 3,234.3 d. E. Liabilities included in disposal group held for sale 49(b) 475.2 36,939.4 36,278.5 TOTAL 249,228.6 226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises	20 21 44 22 23 41	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5
c. Current Provisions       27       4,954.3       4,886.1         d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2       -         36,939.4       36,939.4       36,278.5         TOTAL       249,228.6       226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises	20 21 44 22 23 41 24	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4
d. Current Tax Liabilities (Net)       3,525.7       3,234.3         e. Liabilities included in disposal group held for sale       49(b)       475.2       -         36,939.4       36,939.4       36,278.5         TOTAL       249,228.6       226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities	20 21 44 22 23 41 24	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5 3,278.1	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4 2,575.9
e. Liabilities included in disposal group held for sale 49(b) 475.2 - 36,939.4 36,278.5 TOTAL 249,228.6 226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities b. Other Current Liabilities	20 21 44 22 23 41 24 25 26	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5 3,278.1 3,723.4	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4 2,575.9 3,085.2
36,939.4 36,278.5 TOTAL 249,228.6 226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities b. Other Current Liabilities c. Current Provisions	20 21 44 22 23 41 24 25 26	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5 3,278.1 3,723.4 4,954.3	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4 2,575.9 3,085.2 4,886.1
TOTAL 249,228.6 226,836.7	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities b. Other Current Liabilities c. Current Provisions d. Current Tax Liabilities (Net)	20 21 44 22 23 41 24 25 26 27	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5 3,278.1 3,723.4 4,954.3 3,525.7	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4 2,575.9 3,085.2
·	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities b. Other Current Liabilities c. Current Provisions	20 21 44 22 23 41 24 25 26 27	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5 3,278.1 3,723.4 4,954.3 3,525.7 475.2	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4 2,575.9 3,085.2 4,886.1 3,234.3
See accompanying notes forming part of the standalone financial statements	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables  - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities b. Other Current Liabilities c. Current Provisions d. Current Tax Liabilities (Net) e. Liabilities included in disposal group held for sale	20 21 44 22 23 41 24 25 26 27	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5 3,278.1 3,723.4 4,954.3 3,525.7 475.2 36,939.4	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4 2,575.9 3,085.2 4,886.1 3,234.3
	Non-Current Liabilities  a. Financial Liabilities (i) Lease Liabilities (ii) Other Non-Current Financial Liabilities b. Non-Current Provisions c. Deferred Tax Liabilities (Net) d. Other Non-Current Liabilities  Current Liabilities a. Financial Liabilities (i) Current Borrowings (ii) Lease Liabilities (iii) Trade Payables - Total outstanding dues of Micro Enterprises and Small Enterprises - Total outstanding dues of other than Micro Enterprises and Small Enterprises (iv) Other Current Financial Liabilities b. Other Current Liabilities c. Current Provisions d. Current Tax Liabilities (Net)	20 21 44 22 23 41 24 25 26 27	434.9 3,297.6 1,560.1 536.4 6,258.3 181.3 438.7 751.2 19,611.5 3,278.1 3,723.4 4,954.3 3,525.7 475.2 36,939.4	284.1 3,163.3 1,850.2 491.0 6,439.6 6,134.6 699.5 736.5 14,926.4 2,575.9 3,085.2 4,886.1 3,234.3

In terms of our report attached For BSR & Co. LLP Chartered Accountants Firm Registration No. 101248W/W-100022

For and on behalf of **Board of Directors of Lupin Limited** 

Sudhir Soni

Partner

Membership No.: 041870

Manju D. Gupta

Chairman DIN: 00209461

Ramesh Swaminathan

Executive Director, Global CFO & CRO and Head - Corporate Affairs

Vinita Gupta

Chief Executive Officer DIN: 00058631

Company Secretary ACS - 11973

Nilesh D. Gupta

Managing Director DIN: 01734642

## Statement of Profit and Loss

for the year ended March 31, 2024

for the year ended March 31, 2024			(₹ in million)
	Note	Year ended 31.03.2024	Year ended 31.03.2023
INCOME:			
Revenue from Operations	28	146,665.0	112,588.3
Other Income	29	1,067.3	912.6
Total Income		147,732.3	113,500.9
EXPENSES:			
Cost of Materials Consumed	30	34,073.0	31,512.0
Purchases of Stock-in-Trade		16,338.6	15,257.0
Changes in Inventories of Finished Goods,	31	(159.3)	1,207.9
Work-in-Progress and Stock-in-Trade [(Increase)/Decrease]			
Employee Benefits Expense	32	20,955.1	19,341.4
Finance Costs	33	563.5	984.4
Depreciation, Amortisation and Impairment Expense	2,4,5,6 & 47	7,247.5	5,483.4
Other Expenses	34	40,954.8	35,631.0
Net (gain)/loss on Foreign Currency Transactions		(87.8)	(1,187.6)
Total Expenses		119,885.4	108,229.5
Profit before Tax		27,846.9	5,271.4
Tax Expense	44(a)		
- Current Tax (Net)		4,840.5	958.9
- Deferred Tax (Net)		(254.5)	60.4
Total Tax Expense		4,586.0	1,019.3
Profit for the year		23,260.9	4,252.1
Other Comprehensive Income/(Loss)			
(A) (i) Items that will not be reclassified subsequently to profit or loss:			
- Remeasurements of Defined Benefit Liability		(135.1)	(21.4)
(ii) Income tax relating to items that will not be reclassified to profit or loss		47.2	7.5
(B) (i) Items that will be reclassified subsequently to profit or loss:			
- The effective portion of gain & losses on hedging instruments in a cash flow hed	dge	52.7	(295.5)
(ii) Income tax relating to items that will be reclassified to profit or loss		(11.7)	70.2
Other Comprehensive Income/(Loss) for the year, net of tax		(46.9)	(239.2)
Total Comprehensive Income for the year		23,214.0	4,012.9
Earnings per equity share (in ₹)	40		
Basic		51.10	9.35
Diluted		50.87	9.31
Face Value of Equity Share (in ₹)		2.00	2.00
See accompanying notes forming part of the standalone financial statements			

In terms of our report attached For BSR & Co. LLP **Chartered Accountants** Firm Registration No. 101248W/W-100022

**Sudhir Soni** 

Partner Membership No.: 041870 Manju D. Gupta

Chairman DIN: 00209461

Ramesh Swaminathan

Executive Director, Global CFO & CRO and Head - Corporate Affairs DIN: 01833346

For and on behalf of Board of Directors of Lupin Limited

Vinita Gupta Chief Executive Officer DIN: 00058631

R. V. Satam

Company Secretary ACS - 11973

Nilesh D. Gupta

Managing Director DIN: 01734642

# Statement of Changes In Equity for the year ended March 31, 2024

## A. Equity Share Capital [Refer note 19]

o a contract of the contract o	As at 31.03.2024	2024	As at 31.03.2023	2023
	No. of Shares	€ in million	No. of Shares 7 in million No. of Shares	₹ in million
Balance at the beginning of the reporting year	454,981,335	910.0	454,475,014	0.606
Changes in Equity Share Capital due to prior period errors	1	I	1	1
Restated balance at the beginning of the current reporting period	454,981,335	0.016	454,475,014	0.606
Changes in equity share capital during the year	697,573	1.4	506,321	1.0
Balance at the end of the reporting year	455,678,908	911.4	911.4 454,981,335	910.0

## B. Other Equity

											(s in million)
A company of the comp				Reserves o	Reserves and Surplus				Share Application	Other items of Other Comprehensive Income	Total Other
Paraculars	Capital Reserve	Capital Redemption Reserve	Securities Premium	Employees Stock Options Outstanding	General Reserve	Retained Earnings	Special Economic Zone Reinvestment Reserve	Amalgamation Reserve	Money Pending Allotment	Effective portion of Cash Flow Hedges	Equity
Balance as at 31.03.2022	263.9	126.5	10,620.5	1,617.3	17,134.1	150,327.4	ı	317.9		185.4	180,592.9
Profit/(Loss) for the year	1	1	1	1	1	4,252.1	ı	1	1	1	4,252.1
Remeasurements of defined benefit plans (net of tax)	1	,	,	1	ı	(13.9)	1	ı	1	1	(13.9)
Total comprehensive income/(loss) for the year	1	1	1	1	ı	4,238.2	ı	ı	ı	ı	4,238.2
Movement in other comprehensive income for the year	1	1	,	1	,	1	ı	1		(224.1)	(224.1)
Received during the year	1	1	1	1	,	1	1	1	1	1	1
Final dividend on Equity Shares	1	,	ı	1	ı	(1,818.5)	1	ı	ı	1	(1,818.5)
Issue of equity shares on exercise of employee stock options	1	1	455.3	1	1	1	ı	1	1	1	455.3
Amortised/Exercised during the year			,	(35.2)	1	,	1	1		,	(35.2)
Transfer to Special Economic Zone Reinvestment Reserve	1	1	,	1	1	,	1	1	1	1	1
Transfer from share based payments to General Reserve			,	(98.5)	98.5	1	ı	1		1	1
Balance as at 31.03.2023	263.9	126.5	11,075.8	1,483.6	17,232.6	152,747.1	ı	317.9		(38.7)	183,208.6
Profit/(Loss) for the year	-		,	1	-	23,260.9	ı	ı		,	23,260.9
Remeasurements of defined benefit plans (net of tax)	1	1	1	1	ı	(87.9)	ı	ı	ı	ı	(87.9)
Total comprehensive income/(loss) for the year	1		ı	1	ı	23,173.0	1	1		1	23,173.0
Movement in other comprehensive income for the year	1	1	,	1	1	,	1	ı	1	38.7	38.7
Received during the year		,	,	1	1		1	ı	0.8	1	0.80
Final dividend on Equity Shares	1	ı	1	1	ı	(1,820.4)	1	ı	ı	1	(1,820.4)
Issue of equity shares on exercise of employee stock options	1		717.8	1	ı	ı	1	1	1	1	717.8
Amortised/Exercised during the year	1		1	(199.0)	1	ı	1	1		1	(199.0)
Transfer to Special Economic Zone Reinvestment Reserve	1		1	1	ı	(760.0)	760.0	1	ı	1	ı
Transfer from share based payments to General Reserve	-	-	-	(154.4)	154.4	-	_	_	-	-	1
Balance as at 31.03.2024	263.9	126.5	11,793.6	1,130.2	17,387.0	173,339.7	760.0	317.9	0.8		205,119.5

# Statement of Changes In Equity

or the year ended March 31, 2024

## Nature of Reserves

The Capital reserve is created on receipts of government grants for setting up the factories in backward areas, for performing research on critical medicines for the betterment of the society and on restructuring of the Capital of the Company under various schemes of Amalgmation.

## Capital Redemption Reserve 9

this reserve represents amounts transferred on redemption of redeemable cumulative preference shares in earlier years. The reserve can be utilised in accordance with the provisions of section 69 of the Companies Act, 2013.

## **Securities Premium** G

Securities premium account comprises of premium on issue of shares. The reserve is utilised in accordance with the specific provision of the Companies Act, 2013.

## **Employees Stock Options Outstanding** ভ

The Company has employee stock option schemes under which the option to subscribe for the Company's shares have been granted to certain employees and directors. This is used to recognize the value of equity-settled share-based payments provided to the employees as part of their remuneration.

## **e**

The General reserve is used from time to transfer profits from retained earnings for appropriation purposes. General reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income.

## Special Economic Zone Reinvestment Reserve

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Act, 1961. The reserve should be utilized by the Company for acquiring new plant and machinery for the purpose of its business in the terms of the Sec 10AA(2) of the The Special Economic Zone Reinvestment Reserve has been created out of the profit of eligible SEZ units in terms of the provisions of Sec 10AA(1)(ii) of Income Tax Income Tax Act, 1961

## **Amalgamation Reserve** 6

this reserve represents creation of amalgamation reserve pursuant to the scheme of amalgamation between erstwhile Lupin Laboratories Ltd. and the Company.

## **Share Application Money Pending Allotment**

Share application money represents amount received towards share application money which were pending for allotment as on reporting date.

## **Cash Flow Hedge Reserve**

The cash flow hedge reserve represents the cumulative effective portion of gains or losses arising on changes in fair value of designated portion of hedging instruments that instruments entered into for Cash flow hedges. The cumulative gain or loss arising on changes in fair value of the designated portion of the hedging instruments that are recognised and accumulated under the heading of cash flow reserve will be reclassfied to statement of profit and loss only when the hedged items affect the

Firm Registration No. 101248W/W-100022 In terms of our report attached For **BSR & Co. LLP** 

For and on behalf of Board of Directors of Lupin Limited

Membership No.: 041870 Sudhir Son

R. V. Satam

Executive Director, Global CFO & CRO and

Ramesh Swaminathan

Manju D. Gupta DIN: 00209461

Chairman

Head - Corporate Affairs DIN: 01833346

Managing Director DIN: 01734642 Nilesh D. Gupta

Chief Executive Officer

DIN: 00058631

Company Secretary ACS - 11973

## Statement of Cash Flows

for the year ended March 31, 2024

		Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
A.	Cash Flow from Operating Activities		
	Profit/(Loss) before Tax	27,846.9	5,271.4
	Adjustments for:		
	Depreciation, Amortisation and Impairment Expense	7,247.5	5,483.4
	(Profit)/Loss on Sale/Write-off of Property, Plant and Equipment/Intangible Assets	2.4	(61.7)
	Profit on Divestment of Business undertaking	(6.4)	-
	Gain on sale of Mutual Fund Investments	(283.8)	(117.1)
	Finance Costs	563.5	984.4
	Interest on Deposits with Banks and Others	(61.5)	(71.1)
	Interest on Income Tax Refund	(373.6)	3.1
	Unrealised Loss/(Gain) on Mutual Fund Investments	(53.8)	(14.1)
	Unrealised Loss/(Gain) on Non-Current Investment	570.8	(349.3)
	Doubtful Trade Receivables/Advances provided	168.5	106.8
	Bad Trade Receivables/Advances written off	0.2	6.8
	Share Based Payments Expense	149.2	205.6
	Unrealised Exchange loss/(gain) on revaluation	(210.0)	(338.9)
	Operating Cash Flows before Working Capital Changes	35,559.9	11,109.3
	Changes in working capital:		
	Adjustments for (increase)/decrease in operating assets:		
	Inventories	(1,582.1)	1,576.7
	Trade Receivables	(13,114.5)	728.6
	Current Loans	(4.1)	2.1
	Non-Current Loans	4.7	(38.3)
	Other Current Financial Assets	(2,208.8)	2,264.9
	Other Current Assets	735.7	830.8
	Other Non-Current Assets	16.4	107.5
	Other Non-Current Financial Assets	175.5	(182.3)
	Adjustments for increase/(decrease) in operating liabilities:		
	Trade Payables	5,374.1	2,147.7
	Other Current Financial liabilities	654.3	28.1
	Other Current liabilities	638.7	213.6
	Other Non-Current liabilities	45.4	233.3
	Other Non-Current Financial liabilities	242.0	47.3
	Current Provisions	18.2	296.3
	Non-Current Provisions	(47.6)	(157.7)
	Cash Generated from Operations	26,507.8	19,207.9
	Net Income tax paid	(1,466.5)	(1,268.0)
	Net Cash Flow generated from/(used in) Operating Activities	25,041.3	17,939.9
В.	Cash Flow from Investing Activities	,	,
	Payment for acquisition of business, net off cash acquired	(86.8)	(2,910.0)
	Payment for acquisition of Property, Plant and Equipment/Intangible Assets, including capital advances	(6,985.4)	(5,751.3)
	Proceeds from sale of Property, Plant and Equipments/Intangible Assets	89.2	144.8
	Proceeds from disposal of Business Undertaking net of cash and cash equivalent	7,221.1	
	Purchase of Non-Current Investment	(12,944.4)	(8,109.4)
	Purchase of Current Investments	(108,493.3)	(116,222.1)
	Proceeds from sale of Current Investments	105,140.1	120,179.6
	Bank balances not considered as Cash and Cash Equivalents	7.8	(94.4)
	Interest on Deposits with Banks and others	61.5	71.1
	Net Cash Flow generated from/(used in) Investing Activities	(15,990.2)	(12,691.7)

## Statement of Cash Flows

for the year ended March 31, 2024

		Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
C.	Cash Flow from Financing Activities		
	Proceeds from/(Repayment of) Current Borrowings	(5,953.3)	(1,770.1)
	Proceeds from issue of equity shares (ESOPs) and Share application money	2.2	1.0
	Securities Premium Received (ESOPs)	143.3	18.4
	Payment of Lease liabilities (net off interest)	(742.2)	(680.6)
	Finance Costs	(292.7)	(726.3)
	Dividend paid	(1,828.0)	(1,825.0)
	Net Cash Flow generated from/(used in) Financing Activities	(8,670.7)	(4,982.6)
	Net Increase/(Decrease) in Cash and Cash Equivalents	380.4	265.6
	Cash and Cash Equivalents as at the beginning of the year	856.6	591.0
	Cash and Cash Equivalents as at end of the year	1,237.0	856.6
	Reconciliation of Cash and Cash Equivalents with the Balance Sheet		
	Cash and Cash Equivalents as per Balance Sheet [Refer note 14]	1,237.0	856.6
	Unrealised loss/(gain) on foreign currency Cash and Cash Equivalents	-	-
	Bank Overdraft	-	-
	Cash and Cash Equivalents as at the end of the year	1,237.0	856.6

## Notes:

- The above Cash Flow Statement has been prepared under the 'Indirect Method' as set out in the Indian Accounting Standard 7 (Ind AS -7) "Statement of Cash Flow".
- Cash and cash equivalents comprises cash on hand, cash at bank and short term deposits with an original maturity of three months or less, that are readily convertible into known amounts of cash and subject to insignificant risk of changes in value. For the purpose of the Statement of Cash Flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.
- Refer note 58 for Non Cash Changes in Cash Flows from Financing Activities.

In terms of our report attached For BSR & Co. LLP **Chartered Accountants** Firm Registration No. 101248W/W-100022

For and on behalf of **Board of Directors of Lupin Limited** 

**Sudhir Soni** 

Membership No.: 041870

Manju D. Gupta

Chairman DIN: 00209461

**Ramesh Swaminathan** 

Executive Director, Global CFO & CRO and Head - Corporate Affairs DIN: 01833346

Vinita Gupta

Chief Executive Officer DIN: 00058631

R. V. Satam

Company Secretary ACS - 11973

Nilesh D. Gupta Managing Director

DIN: 01734642

## Forming part of the Standalone Financial Statements

## **1A. OVERVIEW:**

Lupin Limited, ('the Company') incorporated in 1983 having CIN L24100MH1983PLC029442, is an innovation led Transnational Pharmaceutical Company producing, developing and marketing a wide range of branded and generic formulations, biotechnology products and active pharmaceutical ingredients (APIs) globally. The Company has significant presence in the Cardiovascular, Diabetology, Asthama, Pediatrics, Central Nervous System, Gastro-Intestinal, Anti-Infectives and Nonsteroidal Anti Inflammatory Drug therapy segments and is a global leader in the Anti-TB and Cephalosporins segments. The Company along with its subsidiaries has manufacturing locations spread across India, USA, Mexico and Brazil with trading and other incidental and related activities extending to the global markets. The Company's shares are listed on Bombay Stock Exchange Limited and National Stock Exchange of India Limited. These Standalone Financial Statements were authorized for issue by the Company's Board of Directors on May 06,2024

The Company is a public limited company incorporated and domiciled in India. The address of its registered office is Kalpataru Inspire, 3rd floor, Western Express Highway, Santacruz (East), Mumbai 400055.

## **IB. MATERIAL ACCOUNTING POLICIES:**

a) Basis of accounting and preparation of **Standalone Financial Statements:** 

## **Basis of preparation**

These Standalone Financial Statements of the Company have been prepared and presented in all material aspects in accordance with the principles laid down in Indian Accounting Standards (hereinafter referred to as the 'Ind AS') as notified under section 133 of the Companies Act, 2013 ('the Act') read with Rule 4 of the Companies (Indian Accounting Standards) Rules, 2015 as amended and other relevant provisions of the Act and accounting principles generally accepted in India.

## **Functional and Presentation Currency**

These Standalone Financial Statements are presented in Indian rupees, which is the functional currency of the Company. All financial information presented in Indian rupees has been rounded to the nearest million, except otherwise indicated.

### **Basis of measurement**

iii) The financial statements have been prepared on the historical cost basis, except for: (i) certain financial instruments that are measured at fair values at the end of each reporting period; (ii) Non-current assets classified as held for sale which are measured at the lower of their carrying amount and fair value less costs to sell; (iii) derivative financial instrument and (iv) defined benefit plans – plan assets that are measured at fair values at the end of each reporting period, as explained in the accounting policies below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services

## **Use of Significant Estimates and Judgements**

iv) The preparation of the Standalone Financial Statements in conformity with Ind AS requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the Standalone Financial Statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known/materialised. Estimates and underlying assumptions are reviewed on an ongoing basis.

Management considers the accounting estimates and assumptions discussed below to be its critical accounting estimates and, accordingly, provide an explanation of each below.

Information about critical judgments made in applying accounting policies, as well as estimates and assumptions that have the most significant effect to the carrying amounts of assets and liabilities within the next financial year, are included in the following accounting policies.

- Measurement and likelihood of occurrence of provisions and contingencies (Refer note r)
- Impairment of non-financial assets (Refer note f)
- Impairment of financial assets (Refer note h)
- Provision for Income taxes and uncertain tax positions (Refer note j)
- Goodwill impairment (Refer note I)

## Forming part of the Standalone Financial Statements

## b) Property, Plant and Equipment & Depreciation:

## **Recognition and Measurement**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses, if any. The cost of an item of property, plant and equipment comprises:

- its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates.
- any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.
- the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located, the obligation for which the Company incurs either when the item is acquired or as a consequence of having used the item during a particular period for purposes other than to produce inventories during that period.
- income and expenses related to the incidental operations, not necessary to bring the item to the location and condition necessary for it to be capable of operating in the manner intended by management, are recognised in Statement of Profit and Loss. If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

The cost of an item of property, plant and equipment shall be recognized as an asset if, and only if, it is probable that future economic benefits associated with the expenditure/item will flow to the company, and the cost of the item can be measured reliably.

Freehold land is carried at historical cost less any accumulated impairment losses.

Capital work-in-progress in respect of assets which are not ready for their intended use are carried at cost, comprising of direct costs, related incidental expenses and attributable interest.

## II. Subsequent Expenditure

The subsequent cost of an item of property, plant and equipment shall be recognized as an asset if, and only if, it is probable that future economic benefits associated

with the expenditure/item will flow to the company and the cost of the item can be measured reliably.

## **III.** Depreciation

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value, if any.

Depreciation on property, plant and equipment of the Company has been provided on the straight-line method as per the useful life prescribed in Schedule II to the Act, except in respect of the following categories of assets, in whose case the life of the assets has been assessed as under based on independent technical evaluation and management's assessment thereof, taking into account the nature of the asset, the estimated usage of the asset, the operating conditions of the asset, past history of replacement, anticipated technological changes, manufacturers warranties and maintenance support, etc.

Particulars	Estimated Useful Life
Improvements on	Over the period of
Leased Premises	lease
Building	5 to 80 years
Plant and Equipment	10 to 15 years
Office Equipment (Desktop and Laptop)	4 years
Furniture & Fixtures	5 to 10 years

Depreciation method, useful live and residual values are reviewed at each financial year end and adjusted if appropriate.

Depreciation on additions (disposals) is provided on a pro-rata basis i.e. from (upto) the date on which asset is ready for use (disposed of).

## IV. Derecognition

An item of property, plant and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal of an item of property, plant and equipment is recognised in Statement of Profit and Loss.

## c) Intangible Assets:

## **Recognition and Measurement**

Intangible assets are carried at cost less accumulated amortisation and impairment losses, if any. The cost of an intangible asset comprises of its purchase price, including any import duties and other taxes (other

## Forming part of the Standalone Financial Statements

than those subsequently recoverable from the taxing authorities), and any directly attributable expenditure on making the asset ready for its intended use.

Expenditure on research and development eligible for capitalization, if any are carried as Intangible assets under development where such assets are not yet ready for their intended use.

## II. Subsequent Expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company and the cost of the item can be measured reliably.

## III. Derecognition of Intangible Assets

Intangible assets are de-recognised either on their disposal or where no future economic benefits are expected from their use. Losses arising on such derecognition are recorded in the profit or loss, and are measured as the difference between the net disposal proceeds, if any, and the carrying amount of respective intangible assets as on the date of derecognition.

## IV. Amortisation

Intangible assets are amortised over their estimated useful life on Straight Line Method as follows:

Particulars	Estimated Useful Life
Computer Software	5 to 6 years
Trademark and Licenses	4 to 5 years
Dossiers/Marketing Rights	10 years
Knowhow	5 years

The estimated useful lives of intangible assets and the amortisation period are reviewed at the end of each financial year and the amortisation method is revised to reflect the changed pattern, if any.

## d) Non-current assets held for sale:

Assets are classified as held for sale and stated at the lower of carrying amount and fair value less costs to sell if the asset is available for immediate sale and its sale is highly probable. Such assets or group of assets are presented separately in the Balance Sheet as "Assets Classified as Held for Sale". Once classified as held for sale, intangible assets and property, plant and equipment are no longer amortised or depreciated.

## e) Research and Development:

Revenue expenditure pertaining to research is charged to the respective heads in the

Statement of Profit and Loss in the year it is incurred. Development costs of products are also charged to the Statement of Profit and Loss in the year it is incurred, unless following conditions are satisfied in which case such expenditure is capitalized:

- a product's technical feasibility has been established
- development costs can be measured reliably
- future economic benefits are probable
- the company intends to and has sufficient resources/ability to complete development and to use or sell the asset.

The amount capitalised comprises of expenditure that can be directly attributed or allocated on a reasonable and consistent basis for creating, producing and making the asset ready for its intended use. Property, Plant and Equipment utilised for research and development are capitalised and depreciated in accordance with the policies stated for Property, Plant and Equipment.

Expenditure on in-licensed development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, is capitalised, if the cost can be reliably measured, the product or process is technically and commercially feasible and the Company has sufficient resources to complete the development and to use and sell the asset.

Payments to third parties that generally take the form of up-front payments and milestones for in-licensed products, compounds and intellectual property are capitalised since the probability of expected future economic benefits criterion is always considered to be satisfied for separately acquired intangible assets.

## f) Impairment of non-financial assets:

The carrying values of Property, Plant and Equipment and Intangible assets at each balance sheet date are reviewed for impairment if any indication of impairment exists. The following intangible assets are tested for impairment each financial year even if there is no indication that the assets is impaired:

- an intangible asset that is not yet available for use; and
- an intangible asset that is having indefinite useful life.

If the carrying amount of the Property, Plant and Equipment and Intangible assets exceed the estimated recoverable amount, an impairment

## Forming part of the Standalone Financial Statements

is recognised for such excess amount. The impairment loss is recognised as an expense in the Statement of Profit and Loss, unless the asset is carried at revalued amount, in which case any impairment loss of the revalued asset is treated as a revaluation decrease to the extent a revaluation reserve is available for that asset.

The recoverable amount is the greater of the asset's fair value less costs of disposal and its value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or the cash-generating unit for which the estimates of future cash flows have not been adjusted.

When there is indication that an impairment loss recognised for an asset (other than a revalued asset) in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognised in the Statement of Profit and Loss, to the extent the amount was previously charged to the Statement of Profit and Loss. In case of revalued assets, such reversal is not recognised.

## g) Foreign Currency Transactions/Translations:

- Transactions denominated in foreign currency are recorded at exchange rates prevailing at the date of transaction or at rates that closely approximate the rate at the date of the transaction.
- ii) Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the exchange rate of the reporting date. Non-monetary assets and liabilities that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction.
- iii) Exchange differences arising on the settlement of monetary items or on translating monetary items at reporting date at rates different from those at which they were translated on initial recognition during the period or in previous Standalone Financial Statements are recognized in the Statement of Profit and Loss in the period in which they arise.

## h) Financial Instruments:

Financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

## **Financial Assets**

### Classification

On initial recognition the Company classifies financial assets as subsequently measured at amortised cost, fair value through other comprehensive income or fair value through profit or loss on the basis of its business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

## Initial recognition and measurement

All financial assets except Trade receivable are recognised initially at fair value, plus in case of financial assets not recorded at fair value through Profit or Loss (FVTPL), transaction costs that are attributable to the acquisition of the financial asset. However, Company's trade receivables that do not contain a significant financing component are measured at transaction price under Ind AS 115 "Revenue from Contracts with Customers".

Purchases or sales of financial assets including mututal fund that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e. the date that the Company commits to purchase or sell the asset.

## Financial assets at amortised cost A 'financial asset' is measured at the amortised cost if both the following conditions are met:

- the asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the Statement of Profit and Loss. The losses arising from impairment are recognised in the Statement of Profit and Loss. This category generally applies to trade and other receivables.

## Forming part of the Standalone Financial Statements

Financial assets included within the fair value through profit and loss (FVTPL) category are measured at fair value with all changes recognized in the Statement of Profit and Loss.

## Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in below categories:

- Debt instruments at amortised costs
- ii) Debt instruments at fair value through other comprehensive income (FVTOCI)
- iii) Derivative and equity instruments at fair value through profit or loss (FVTPL)
- iv) Equity instruments measured at fair value through other comprehensive income (FVTOCI)

## **Equity investments**

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading are classified as at FVTPL. For all other equity instruments, the Company decides to classify the same either as at fair value through other comprehensive income (FVTOCI) or FVTPL. The Company makes such election on an instrument-byinstrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognized in other comprehensive income (OCI). There is no recycling of the amounts from OCI to Statement of Profit and Loss, even on sale of such investments.

Equity instruments included within the FVTPL category are measured at fair value with all changes recognized in the Statement of Profit and Loss.

## Investments in subsidiaries and joint

Investments in subsidiaries and joint venture are carried at cost less accumulated impairment losses, if any. Where an indication of impairment exists, the carrying amount of the investment is assessed and written down immediately to its recoverable amount. On disposal of investments in subsidiaries and joint venture, the difference between net disposal proceeds and the carrying amounts are recognized in the statement of profit and loss.

## Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of similar financial assets) is primarily derecognised (i.e. removed from the Company's balance sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'passthrough' arrangement; and either:
  - the Company has transferred substantially all the risks and rewards of the asset, or
  - the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

## Impairment of financial assets

In accordance with Ind AS 109, the Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- Trade receivables
- Financial assets measured at amortised cost (other than trade receivable)

In case of trade receivables, the Company follows a simplified approach wherein an amount equal to lifetime ECL is measured and recognised as loss allowance.

Financial assets classified as amortised cost (listed as ii above), subsequent to initial recognition, are assessed for evidence of impairment at end of each reporting period basis monitoring of whether there has been a significant increase in credit risk. To assess whether there is a significant increase in credit risk, the Company compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forward - looking information.

## Forming part of the Standalone Financial Statements

If the credit risk of such assets has not increased significantly, an amount equal to 12-month ECL is measured and recognised as loss allowance. However, if credit risk has increased significantly, an amount equal to lifetime ECL is measured and recognised as loss allowance.

Subsequently, if the credit quality of the financial asset improves such that there is no longer a significant increase in credit risk since initial recognition, the Company reverts to recognising impairment loss allowance based on 12-month ECL.

ECL allowance recognised (or reversed) during the period is recognised as expense (or income) in the statement of profit and loss under the head 'Other expenses'.

Write - off

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering the financial asset in its entirety or a portion thereof. A write-off constitutes a derecognition event.

## II. Financial Liabilities

### Classification

The Company classifies all financial liabilities as subsequently measured at amortised cost, except for financial liabilities measured at fair value through profit or loss. Such liabilities, including derivatives that are liabilities, are subsequently measured at fair value with changes in fair value being recognised in the Statement of Profit and Loss.

## Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, at amortised cost (loans, borrowings and payables) or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, financial guarantee contracts and derivative financial instruments.

## Subsequent measurement

The purpose of subsequent measurement, financial liabilities are classified in two categories:

- Financial liabilities at fair value through profit or loss
- Financial liabilities at amortised cost (loans and borrowings)

## Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the Statement of Profit and Loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/losses attributable to changes in own credit risk are recognized in OCI. These gains/losses are not subsequently transferred to Statement of Profit and Loss. However, the Company may transfer the cumulative gain or loss within other equity. All other changes in fair value of such liability are recognised in the Statement of Profit and Loss.

## Financial liabilities at amortised cost (loans and borrowings)

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in Statement of Profit and Loss when the liabilities are derecognised.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation

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is included as finance costs in the Statement of Profit and Loss.

This category generally applies to interestbearing loans and borrowings.

## Financial guarantee contracts

Financial quarantee contracts are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. If not designated as at FVTPL, are subsequently measured at the higher of the amount of loss allowance determined as per impairment requirements of Ind AS 109 and the amount initially recognised less cumulative amount of income recognised.

## Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the Statement of Profit and Loss.

## **Embedded derivatives**

If the hybrid contract contains a host that is a financial asset within the scope Ind-AS 109, the Company does not separate embedded derivatives. Rather, it applies the classification requirements contained in Ind AS 109 to the entire hybrid contract. Derivatives embedded in all other host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in Statement of Profit and Loss, unless designated as effective hedging instruments. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows.

## Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

## **Derivative financial instruments**

The Company uses derivative financial instruments, such as foreign exchange forward contracts to manage its exposure to foreign exchange risks. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

## **Hedge Accounting**

The Company uses foreign currency forward contracts to hedge its risks associated with foreign currency fluctuations relating to highly probable forecast transactions. The Company designates such forward contracts in a cash flow hedging relationship by applying the hedge accounting principles. These forward contracts are stated at fair value at each reporting date. Changes in the fair value of these forward contracts that are designated and effective as hedges of future cash flows are recognised directly in (OCI) and accumulated in "Cash Flow Hedge Reserve Account" under Other Equity, net of applicable deferred income taxes and the ineffective portion is recognised immediately in the Statement of Profit and Loss. Amounts accumulated in the "Cash Flow Hedge Reserve Account" are reclassified to the Statement of Profit and Loss in the same period during which the forecasted transaction affects Statement of Profit and Loss. Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. For forecasted transactions, any cumulative gain or loss on the hedging instrument recognised in "Cash Flow Hedge Reserve Account" is retained until the forecasted transaction occurs. If the forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognised

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in "Cash Flow Hedge Reserve Account" is immediately transferred to the Statement of Profit and Loss.

#### III. Measurement

Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- (a) Level 1: The fair value of financial instruments quoted in active markets is based on their quoted closing price at the balance sheet date.
- (b) Level 2: The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques using observable market data. Such valuation techniques include discounted cash flows, standard valuation models based on market parameters for interest rates, yield curves or foreign exchange rates, dealer quotes for similar instruments and use of comparable arm's length transactions.
- (c) Level 3: The fair value of financial instruments that are measured on the basis of entity specific valuations using inputs that are not based on observable market data (unobservable inputs).

#### **Business combinations:**

- The Company accounts for each business combination by applying the acquisition method. The acquisition date is the date on which control is transferred to the acquirer. Judgment is applied in determining the acquisition date and determining whether control is transferred from one party to
- ii) Control exists when the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through power over the entity. In assessing control, potential voting rights are considered only if the rights are substantive.
- iii) The Company measures goodwill as of the applicable acquisition date at the fair value of the consideration transferred, including the recognized amount of any noncontrolling interest in the acquiree, less the net recognized amount of the identifiable assets acquired and liabilities assumed (including contingent liabilities in case such a liability represents a present obligation and arises from a past event, and its fair value can be measured reliably). When

- the fair value of the net identifiable assets acquired and liabilities assumed exceeds the consideration transferred, a bargain purchase gain is recognised immediately in the OCI and accumulates the same in equity as Capital Reserve where there exists clear evidence of the underlying reasons for classifying the business combination as a bargain purchase else the gain is directly recognised in equity as Capital Reserve, without routing the same through OCI.
- iv) Consideration transferred includes the fair values of the assets transferred, liabilities incurred by the Company to the previous owners of the acquiree, and equity interests issued by the Company. Consideration transferred also includes the fair value of any contingent consideration. Consideration transferred does not include amounts related to settlement of pre-existing relationships.
- v) Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise subsequent changes in the fair value of the contingent consideration are recognized in the Statement of Profit and Loss.
- vi) Transaction costs that the Company incurs in connection with a business combination, such as finder's fees, legal fees, due diligence fees and other professional and consulting fees, are expensed as incurred.
- vii) On an acquisition-by-acquisition basis, the Company recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.
- viii) Any goodwill that arises on account of such business combination is tested annually for impairment.

# Income tax:

Income tax expense consists of current and deferred tax. Income tax expense is recognised in the Statement of Profit and Loss except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

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#### **Current tax**

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. It is measured using tax rates enacted or substantively enacted at the reporting date.

Current tax assets and liabilities are offset only if, the Company:

- has a legally enforceable right to set off the recognised amounts; and
- Intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

# **Deferred tax**

Deferred taxes are recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Deferred tax is not recognized for the temporary differences arising on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss at the time of transaction.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

The Company recognises deferred tax liability for all taxable temporary differences associated with investments in subsidiaries, branches and associates, and interests in joint arrangements, except to the extent that both of the following conditions are satisfied:

- When the Company is able to control the timing of the reversal of the temporary difference; and
- it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred taxes are measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

The measurement of deferred taxes reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

# Deferred tax assets and liabilities are offset only if:

- The Company has a legally enforceable right to set off current tax assets against current tax liabilities; and
- The deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.

Accruals for uncertain tax positions require management to make judgments of potential exposures. Accruals for uncertain tax positions are measured using either the most likely amount or the expected value amount depending on which method the entity expects to better predict the resolution of the uncertainty. Tax benefits are not recognised unless the management based upon its interpretation of applicable laws and regulations and the expectation of how the tax authority will resolve the matter concludes that such benefits will be accepted by the authorities. Once considered probable of not being accepted, management reviews each material tax benefit and reflects the effect of the uncertainty in determining the related taxable amounts.

#### k) Inventories:

Inventories of all procured materials, stock-intrade, finished goods and work-in-progress are valued at the lower of cost (on moving weighted average basis) and the net realisable value after providing for obsolescence and other losses, where considered necessary. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. The comparison of cost and net realisable value is made on an item-by-item basis.

Cost of raw material, packing materials and stock-in-trade includes all charges in bringing the goods to their present location and condition, including non-creditable taxes and other levies, transit insurance and receiving

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charges. However, raw materials and packing materials are considered to be realisable at cost if the finished products, in which they will be used, are expected to be sold at or above cost.

Cost of finished goods and work-in-progress includes the cost of raw materials, packing materials, cost of conversion, non-creditable duties and taxes as applicable and other costs incurred in bringing the inventories to their present location and condition. Fixed production overheads are allocated on the basis of normal capacity of production facilities.

Cost of conversion of inventories include costs directly related to the units of production, such as direct labour. They also include a systematic allocation of fixed and variable production overheads that are incurred in converting materials into finished goods.

## I) Goodwill impairment

Goodwill is tested for impairment annually. If events or changes in circumstances indicate a potential impairment, as part of the review process, the carrying amount of the Cash Generating Units (CGUs) (including allocated goodwill) is compared with its recoverable amount by the Company. The recoverable amount is the higher of fair value less costs to sell and value in use, both of which are calculated by the Company using a discounted cash flow analysis. Calculating the future net cash flows expected to be generated to determine if impairment exists and to calculate the impairment involves significant assumptions, estimation and judgment. The estimation and judgment involves, but is not limited to, industry trends including pricing, estimating long-term revenues, revenue growth and operating expenses.

## m) Revenue Recognition:

#### Sale of Goods

The majority of the Company's contracts related to product sales include only one performance obligation, which is to deliver products to customers based on purchase orders received. Revenue from sales of products is recognized at a point in time when control of the products is transferred to the customer, generally upon delivery, which the Company has determined is when physical possession, legal title of the products transfer to the customer and the Company is entitled to payment. The timing of the transfer of risks and rewards varies depending on the individual terms of the sales agreements.

Revenue from the sale of goods is measured at the transaction price which is consideration received or receivable, net of returns, Goods and Service Tax (GST) and applicable trade discounts, allowances and chargeback. Revenue includes shipping and handling costs billed to the customer.

In arriving at the transaction price, the Company considers the terms of the contract with the customers and its customary business practices. The transaction price is the amount of consideration the Company is entitled to receive in exchange for transferring promised goods or services, excluding amounts collected on behalf of third parties.

The Company accounts for refund liabilities (sales returns) accrual by recording an allowance for sales returns concurrent with the recognition of revenue at the time of a product sale. This allowance is based on the Company's estimate of expected sales returns. The Company considers its historical experience of sales returns, levels of inventory in the distribution channel, estimated shelf life, product discontinuances, price changes of competitive products, and the introduction of competitive new products, to the extent each of these factors impact the Company's business and markets. As required under Ind AS 115, the Company has presented its right to return assets under Other Current Assets and refund liabilities under Other Current Liabilities in the financial statements.

The Company disaggregates revenue from contracts with customers by major Products/ Service lines, geography and timing of the revenue recognition.

Any amount of variable consideration is recognised as revenue only to the extent that it is highly probable that a significant reversal will not occur. The Company estimates the amount of variable consideration using the expected value method.

#### Income from research services

Income from research services including sale of technology/know-how (rights, licenses and other intangibles) is recognised in accordance with the terms of the contract with customers when the related performance obligation is completed, or when risks and rewards of ownership are transferred, as applicable.

The Company enters into certain dossier sales, licensing and supply arrangements that, in certain instances, include certain performance obligations. Based on an evaluation of whether or not these obligations are inconsequential or perfunctory, the Company recognise or defer

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the upfront payments received under these arrangements. Deferred upfront payments are recognised over the period in which the Company has continuing performance obligations.

#### **Income from Export Benefits and Other Incentives**

Export benefits and other incentives available under prevalent schemes are accrued as revenue in the year in which the goods are exported and for services are rendered only when there reasonable assurance that the conditions attached to them will be complied with, and the amounts will be received.

#### n) Other Income:

#### Interest income

Interest income is recognised with reference to the effective interest rate method.

#### **Dividend income**

Dividend from investment is recognised as revenue when right to receive is established.

# o) Employee Benefits:

## Short term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## **Defined contribution plans**

Obligations for contributions to defined contribution plans are expensed as the related service is provided and the Company will have no legal or constructive obligation to pay further amounts. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

If the contribution payable to the scheme for service received before the reporting date exceeds the contribution already paid, the deficit payable to the scheme is recognised as a liability after deducting the contribution already paid.

#### **Defined benefit plans**

The Company's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed periodically by an independent

qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurement of the net defined benefit liability, which comprise actuarial gains and losses and the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in other comprehensive income (OCI). Net interest expense (income) on the net defined liability (asset) is computed by applying the discount rate, used to measure the net defined liability (asset). Net interest expense and other expenses related to defined benefit plans are recognised in Statement of Profit and Loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in Statement of Profit and Loss. The Company recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

## Other long-term employee benefits

The Company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is measured on the basis of a periodical independent actuarial valuation using the projected unit credit method. Remeasurement are recognised in Statement of Profit and Loss in the period in which they arise.

#### Other Benefit Plans

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date. The company recognizes expected cost of shortterm employee benefit as an expense, when an employee renders the related service.

The company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial

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valuation using the projected unit credit method at the reporting date. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred.

## p) Share-based payment transactions:

Employees Stock Options Plans ("ESOPs"): The grant date fair value of options granted to employees is recognized as an employee expense, with a corresponding increase in equity, over the period that the employees become unconditionally entitled to the options. The expense is recorded for each separately vesting portion of the award as if the award was, in substance, multiple awards. The increase in equity recognized in connection with share based payment transaction is presented as a separate component in Other Equity under "Employee Stock Options Outstanding Reserve". The amount recognized as an expense is adjusted to reflect the actual number of stock options that vest.

Cash-settled Transactions: The cost of cashsettled transactions is measured initially at fair value at the grant date using a Binomial Option Pricing Model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is remeasured to fair value at each reporting date up to, and including the settlement date, with changes in fair value recognised in employee benefits expense. The approach used to account for vesting conditions when measuring equity-settled transactions also applies to cash-settled transactions.

#### q) Leases:

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company uses the definition of a lease in Ind AS 116.

## Company as a lessee

The Company accounts for each lease component within the contract as a lease separately from non-lease components of the contract and allocates the consideration in the contract to each lease component on the basis of the relative standalone price of the lease component and the aggregate standalone price of the non-lease components.

#### i) Right-of-Use Assets

The Company recognises right-of-use asset representing its right to use the underlying asset for the lease term at the lease commencement date. The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset or restoring the underlying asset or site on which it is located. The right-of-use assets is subsequently measured at cost less any accumulated depreciation, accumulated impairment losses, if any and adjusted for any remeasurement of the lease liability. The right-of-use assets is depreciated using the straight-line method from the commencement date over the shorter of lease term or useful life of right-of-use asset. The estimated useful lives of right-of-use assets are determined on the same basis as those of property, plant and equipment. Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognised in the statement of profit and loss.

#### ii) Lease Liabilities

The Company measures the lease liability at the present value of the lease payments that are not paid at the commencement date of the lease. The lease payments are discounted using the interest rate implicit in the lease, if that rate cannot be readily determined, the Company uses incremental borrowing rate (IBR). The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Company estimates the IBR using observable inputs when available and is required to make certain entity-specific estimates. The lease payments shall include fixed payments, variable lease payments, residual value guarantees, exercise price of

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a purchase option where the Company is reasonably certain to exercise that option and payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease. The lease liability is subsequently remeasured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments. The company recognises the amount of the re-measurement of lease liability due to modification as an adjustment to the right-of-use asset and statement of profit and loss depending upon the nature of modification. Where the carrying amount of the right-of-use asset is reduced to zero and there is a further reduction in the measurement of the lease liability, the Company recognises any remaining amount of the re-measurement in statement of profit and loss.

iii) Short-term lease and leases of low value assets

The Company has elected not to apply the requirements of Ind AS 116 Leases to shortterm leases of all assets that have a lease term of 12 months or less and leases for which the underlying asset is of low value. The lease payments associated with these leases are recognized as an expense on a straight-line basis over the lease term.

# r) Provisions, Contingent Liabilities and **Contingent Assets:**

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. If effect of the time value of money is material, provisions are discounted using an appropriate discount rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Contingent liabilities are disclosed in the Notes to the Standalone Financial Statements. Contingent liabilities are disclosed for:

possible obligations which will be confirmed only by future events not wholly within the control of the Company, or

ii) present obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made.

Contingent assets are not recognised in the financial statements. A contingent asset is disclosed where an inflow of economic benefits is probable. Contingent assets are assessed continually and, if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

Provisions, contingent liabilities and contingent assets are reviewed at each Balance Sheet date.

# s) Cash and Cash equivalents:

Cash and cash equivalents comprises cash on hand, cash at bank and short term deposits with an original maturity of three months or less, that are readily convertible into known amounts of cash and subject to insignificant risk of changes in value.

For the purpose of the Statement of Cash Flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.

# t) Borrowing costs:

Borrowing costs are interest and other costs that the Company incurs in connection with the borrowing of funds and is measured with reference to the effective interest rate (EIR) applicable to the respective borrowing. Borrowing costs include interest costs measured at EIR and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs, allocated to qualifying assets, pertaining to the period from commencement of activities relating to construction/ development of the qualifying asset up to the date of capitalisation of such asset or upto the date the assets are ready for its intended use are added to the cost of the assets. Capitalisation of borrowing costs is suspended and charged to the Statement of Profit and Loss during extended periods when active development activity on the qualifying assets is interrupted.

All other borrowing costs are recognized as an expense in the period which they are incurred.

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## u) Government Grants:

Government grants are initially recognised at fair value if there is reasonable assurance that the grant will be received and the Company will comply with the conditions associated with the grant;

- In case of capital grants, they are then recognised in Statement of Profit and Loss as other income on a systematic basis over the useful life of the asset.
- In case of grants that compensate the Company for expenses incurred are recognised in Statement of Profit and Loss on a systematic basis in the periods in which the expenses are recognised.

Export benefits and other incentives available under prevalent schemes are accrued as revenue in the year in which the goods are exported and / or services are rendered only when there reasonable assurance that the conditions attached to them will be complied with, and the amounts will be received.

The Company has received approval under the Production Linked Incentive Scheme of the Government of India for specific product categories. Incentive under the scheme is subject to meeting certain committed investments and defined incremental sales threshold. Such grants are recognised as other operating revenue when there is a reasonable assurance that the Company will comply with all necessary conditions attached to the grant. Income from such grants is recognised on a systematic basis over the periods to which they relate.

#### v) Earnings per share:

Basic earnings per share is computed by dividing the profit/(loss) after tax by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for the events for bonus issue, bonus element in a rights issue to existing shareholders, share split and reverse share split (consolidation of shares). Diluted earnings per share is computed by dividing the profit/(loss) after tax as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on conversion of all dilutive potential equity shares. The calculation of diluted earnings per share does

not assume conversion, exercise, or other issue of potential ordinary shares that would have an antidilutive effect on earnings per share.

#### w) Insurance claims:

Insurance claims are accounted for on the basis of claims admitted/expected to be admitted and to the extent that the amount recoverable can be measured reliably and it is reasonable to expect the ultimate collection.

#### x) Current vs Non Current:

The Company presents assets and liabilities in the balance sheet based on current / noncurrent classification. An asset is treated as current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

#### **IC. RECENT ACCOUNTING PRONOUNCEMENTS:**

Ministry of Corporate Affairs ("MCA") has not notified any new standard or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time which are applicable effective 1st April 2024.

Property, Plant And Equipment

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								(⊈in million)
Particulars	Freehold Land	Buildings	Improvements on Leased Premises	Plant and Equipments	Furniture and Fixtures	Vehicles	Office Equipment	Total
At cost or deemed cost								
As at 01.04.2022	984.0	16,609.6	7.77.7	37,991.5	1,269.1	82.4	1,999.1	59,413.4
Additions	ı	576.7	1.0	4,247.6	9.66	0.1	7.071	5,094.8
Disposals	ı	5.7	2.4	258.2	5.7	30.6	33.3	335.9
As at 31.03.2023	984.0	17,180.6	475.4	41,980.9	1,363.0	51.9	2,136.5	64,172.3
Additions	9.0	1,076.3	1	5,265.2	72.1	14.4	532.3	6,969.3
Disposals	ı	7.6	11.5	437.6	11.5	10.8	136.0	615.0
Disposals pursuant to transfer of Business Undertaking (Refer note 49)	382.3	1,846.3	ı	5,024.1	140.8	1	123.8	7,517.3
As at 31.03.2024	610.7	16,403.0	463.9	41,784.4	1,282.8	55.5	2,409.0	63,009.3
Accumulated Depreciation and Impairment								
As at 01.04.2022	ı	3,318.8	433.8	19,443.7	714.5	57.9	1,687.1	25,655.8
Depreciation charge for the year	ı	642.8	4.1	3,269.7	112.5	7.0	155.6	4,191.7
Disposals	ı	1.6	2.4	220.7	5.0	25.7	33.3	288.7
As at 31.03.2023	ı	3,960.0	435.5	22,492.7	822.0	39.2	1,809.4	29,558.8
Depreciation charge for the year	ı	643.8	1.2	3,389.8	110.4	4.6	170.4	4,320.2
Disposals	1	3.5	11.5	354.1	9.2	9.6	135.5	523.4
Disposals pursuant to transfer of Business Undertaking (Refer note 49)	ı	460.6	1	2,950.6	296.7	ı	103.3	3,611.2
As at 31.03.2024	1	4,139.7	425.2	22,577.8	826.5	34.2	1,741.0	29,744.4
Carrying amount								
As at 31.03.2024	610.7	12,263.3	38.7	19,206.6	456.3	21.3	668.0	33,264.9
As at 31.03.2023	984.0	13,220.6	39.9	19,488.2	541.0	12.7	327.1	34,613.5

Cost of Buildings includes cost of shares in co-operative societies of ₹ 1,000/- (previous year ₹ 1,000/-). Q Q

# Capital Work-In-Progress (CWIP)

		(101111111111)
Particulars	As at 31.03.2024	As at 31.03.2023
Opening Balance	7,379.9	4.737.4
Additions during the year	4,695.1	4,719.9
Capitalised during the year	6,892.3	5,077.4
Disposals pursuant to transfer of Business Undertaking (Refer note 49)	1,071.5	1
Closing Balance	4,111.2	7,379.9

Refer note 62 for CWIP ageing and note 37 for details of Expenditure incurred prior to commencement of commercial production. ā

Additions to Property, Plant and Equipment include items aggregating ₹ 406.9 million (previous year ₹ 389.4 million) located at Research and Development Centers of the

Refer note 65 for disclosure on Title deeds of all immovable properties not held in the name of the Company. ं चे

The Company has not revalued any of its Property, Plant and Equipment.

# Forming part of the Standalone Financial Statements

# 4. Other Intangible Assets

(₹ in million) **Product** Computer **Particulars** Related Total Software Intangibles At cost or deemed cost As at 01.04.2022 3,591.8 496.9 4,088.7 Taken over on Acquisition (Refer note 48b) 3,001.4 3,001.4 149.0 50.0 199.0 Additions Disposals 46.1 1,316.5 1,362.6 As at 31.03.2023 599.8 5,326.7 5,926.5 Additions 219.7 3,460.0 3,679.7 Disposals Disposals pursuant to transfer of Business Undertaking (Refer note 49) 8.5 8.5 811.0 8,786.7 9,597.7 As at 31.03.2024 **Accumulated Amortisation and Impairment** As at 01.04.2022 217.8 3,362.4 3,144.6 Amortisation charge for the year 78.2 415.4 493.6 Impairment charge for the year 114.7 114.7 Disposals 46.1 1,280.6 1,326.7 As at 31.03.2023 249.9 2,394.1 2,644.0 Amortisation charge for the year 111.9 615.5 727.4 Impairment charge for the year 240.2 240.2 Disposals Disposals pursuant to transfer of Business Undertaking (Refer note 49) 4.8 4.8 As at 31.03.2024 357.0 3,249.8 3,606.8 **Carrying amount** As at 31.03.2024 5,990.9 454.0 5,536.9 As at 31.03.2023 349.9 2,932.6 3,282.5

The Company has not revalued any of its Intangible Assets.

b) Refer note 48a for Asset Acquisition disclosure.

c) Product related intangibles includes Trademarks and licenses, Dossiers / Marketing rights and Knowhow.

Refer note 47 for details of Impairment Loss.

# Forming part of the Standalone Financial Statements

# 5. Right-Of-Use Assets (ROU)

(₹ in million) Furniture & Office Plant & **Particulars** Buildings Vehicles Total Land **Fixtures Equipment Equipment** At cost or deemed cost As at 01.04.2022 3,549.3 1,137.3 1,662.7 26.4 396.3 318.4 8.2 Additions 267.9 22.0 220.5 510.4 8.2 Disposals 97.7 26.4 100.5 232.8 1,137.3 As at 31.03.2023 1,832.9 22.0 396.3 438.4 3,826.9 Additions 191.5 297.2 99.1 6.6 Disposals 338.5 351.6 138.3 828.4 Disposals pursuant to transfer of 0.4 7.0 7.4 Business Undertaking (Refer note 49) As at 31.03.2024 1,137.3 1,593.1 28.6 44.7 484.6 3,288.3 **Accumulated Depreciation** As at 01.04.2022 74.6 667.3 22.0 224.7 134.8 8.0 1,131.4 Depreciation charge for the year 15.3 449.4 8.1 80.9 129.5 0.2 683.4 Disposals 40.2 26.4 77.8 8.2 152.6 As at 31.03.2023 89.9 1,076.5 3.7 305.6 186.5 1,662.2 Depreciation charge for the year 15.3 445.6 9.0 80.9 155.2 706.0 328.3 351.6 113.5 793.4 Disposals pursuant to transfer of 0.3 3.5 3.8 \_ Business Undertaking (Refer note 49) 105.2 12.7 As at 31.03.2024 1,193.5 34.9 224.7 1,571.0 **Carrying amount** 1,032.1 As at 31.03.2024 399.6 15.9 9.8 259.9 1,717.3 As at 31.03.2023 1,047.4 756.4 18.3 90.7 251.9 2,164.7

- a) Refer note 41 for additional disclosure.
- b) Refer note 65 for disclosure on Title deeds of all immovable properties not held in the name of the Company.
- The Company has not revalued any of its Right-of-Use assets.

# 6. Intangible Assets Under Development (IAUD)

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Opening Balance	1,886.0	1,737.0
Additions during the year	44.1	278.6
Capitalised during the year	329.3	129.6
Impairment during the year	1,253.7	-
Closing Balance	347.1	1,886.0

- Refer note 47 for details of Impairment Loss. a)
- Refer note 63 for IAUD ageing.

#### 7. Non-Current Investments

Par	ticulars	Number	Face Value	As at 31.03.2024	As at 31.03.2023
a.	In Subsidiary Companies				
	Unquoted				
i)	Equity Shares at Cost (fully paid)				
	- Nanomi B.V., Netherlands	335,162	USD 1,000	53,206.8	51,508.6
		(323,162)			
	- Lupin Pharmaceuticals, Inc., USA	30	USD	13.8	13.8
		(30)	0.001		
	- Lupin Australia Pty Ltd., Australia	800,000	AUD	33.3	33.3
		(800,000)	*		
	- Lupin Diagnostics Limited, India	2,616,677	₹	81.7	81.7
	(formerly known as Lupin Healthcare Limited, India)	(2,616,677)	10		
	- Lupin Atlantis Holdings SA, Switzerland	2,486	CHF	2,993.7	2,993.7
		(2,486)	1,000		

# Forming part of the Standalone Financial Statements

(₹ in million) As at 31.03.2023 Number Face Value **Particulars** As at 31.03.2024 150,000 - Lupin Biologics Limited, India ₹ 1.5 (150,000)10 15,000,000 USD 1,127.8 1,127.8 - Lupin Oncology Inc., USA (15,000,000) - Lupin Digital Health Limited, India 56,532,500 ₹ 1,501.9 1,000.0 (44,582,500) 10 ₹ 1.0 - Lupin Life Sciences Limited, India 100,000 (formerly known as Lupin Atharva Ability Limited, India) 10 9,500,000 95.0 - Lupin Manufacturing Solutions Limited, India ₹ 10 **Capital Contributions at Cost** - Nanomi B.V., Netherlands 6,385.5 6,385.5 - Lupin Atlantis Holdings SA, Switzerland 29,811.9 29,811.9 iii) Preference Shares at Amortised Cost (fully paid)\*\* 200,000,000 - Lupin Diagnostics Limited, India 2,000.0 1,961.8 (formerly known as Lupin Healthcare Limited, India) (150.000.000)10 (0.01% Optionally Convertible Non-cumulative Redeemable Preference Shares) \*\*Change in classification from Fair Value through Profit or Loss to Amortised Cost during the year **Unsecured Optionally Convertible Debentures** (fully paid) 50,000,000 ₹ 500.0 - Lupin Diagnostics Limited, India (formerly known as Lupin Healthcare Limited, India) 10 (0.01% Unsecured Optionally Convertible Debentures) - Lupin Manufacturing Solutions Limited, India 800,000,000 ₹ 8,000.0 (0.01% Unsecured Optionally Convertible Debentures) 10 105,753.9 94,919.6 In Others In Equity Shares at Fair Value through Profit or Loss (fully paid) Unquoted 50,000 - Biotech Consortium India Limited, India ₹ 0.5 0.5 (50,000)10 - Enviro Infrastructure Co. Limited, India ₹ 1.0 (100,000) 10 4,410 ₹ - BEIL Infrastructure Limited, India [31.03.2024 - ₹ 44,100/-; 31.03.2023 - ₹ 44,100/-] (4,410)10 - Narmada Clean Tech Limited, India 1,100,388 ₹ 11.0 11.0 (1,100,388)10 - Tarapur Environment Protection Society, India 72,358 ₹ 7.2 7.2 (72,358)100 ₹ 12.1 - Continum Green Energy, India 1,206,400 10 - Sai Wardha Power Limited., India 3,007,237 ₹ [Aggregate impairment of ₹ 30.1 million (3,007,237) 10 (previous year ₹ 30.1 million)] 30.8 19.7 ii) Debentures at Fair Value through Profit or Loss (fully paid) Unquoted 3,432,000 ₹. 34.3 - Continum Green Energy, India (0.0% Optionally Convertible Debentures) 10 34.3 In Bonds / Debentures / Securities at Amortised Cost - Non Convertible Debentures **Ouoted** - 6.55% Kotak Mahindra Prime Ltd., India 500 ₹ 522.8 1,000,000

# Forming part of the Standalone Financial Statements

Par	ticulars	Number	Face Value	As at 31.03.2024	(₹ in million) As at 31.03.2023
	- 8.25% Kotak Mahindra Prime Ltd., India	500	₹	532.2	-
		333	1,000,000	552.2	
	- 7.75% Tata Capital Ltd., India	500	₹	526.6	-
	···-··		1,000,000		
	- Government Securities		, ,		
	Unquoted				
	- National Saving Certificates				
	[Deposited with Government Authority]				
	[31.03.2024- ₹ 5,500; 31.03.2023 - ₹ 5,500]				
				1,581.6	-
iv)	In Membership Share in LLP, at Fair Value through Profit or Loss				
	Unquoted				
	- ABCD Technologies LLP, India			297.2	406.3
	[As at 31.03.2024, the Company had a 6.45% (31.03.2023 - 6.45%) share of profit/loss and voting rights. The investment is locked upto April 24, 2024]				
	- Cleanwin Energy 12 LLP, India			9.9	-
	[As at 31.03.2024, the Company had a 26.1% (31.03.2023 - Nil) share of voting rights.]				
	- Cleanwin Energy 9 LLP, India			6.0	-
	[As at 31.03.2024, the Company had a 26.1% (31.03.2023 - Nil) share of voting rights.]				
	- Cleanwin Energy 10 LLP, India			4.5	-
	[As at 31.03.2024, the Company had a 26.1% (31.03.2023 - Nil) share of voting rights.]				
				317.6	406.3
				1,964.3	426.0
	otal			107,718.2	95,345.6
*Shc	ires do not have face value				
a)	Aggregate amount of quoted investments and market value the	reof			
,	Book value			1,581.6	-
	Market value			1,587.6	-
b)	Aggregate amount of unquoted investments			106,136.6	95,345.6
c)	Aggregate amount of impairment in value of investment			30.1	30.1
d)	Previous year numbers are within brackets below current year nu	ımbers			

# 8. Non-Current Loans

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good		
Loans to Employees (including loan for Housing/Medical/Others)	35.7	40.4
Total	35.7	40.4

[There are no non-current loans which have significant increase in credit risk]

# 9. Other Non-Current Financial Assets

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good unless otherwise stated		
Security Deposits		
- with Related Parties [Refer note 57 (C)]	7.4	7.4
- with Others	629.0	716.4
Earmarked Bank Deposits against guarantees and other commitments	93.0	176.8
Export Benefits receivable / Refund due from Government Authorities	306.4	-
Total	1,035.8	900.6

# Forming part of the Standalone Financial Statements

# 10. Other Non-Current Assets

(₹ in million)

		,
Particulars	As at 31.03.2024	As at 31.03.2023
Capital Advances	381.4	1,307.0
Expert Benefit receivable/Balances with Goverment Authorities (Drawback/Customs and Excise duties receivables)	278.4	-
Prepaid Expenses	52.0	81.3
Other Advances (includes paid under protest)	201.3	201.3
Total	913.1	1,589.6

# 11. Inventories

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Raw Materials	7,979.1	8,556.1
Packing Materials	2,591.6	2,472.3
Work-in-progress	5,676.1	5,902.7
Finished Goods	6,876.6	6,078.5
Stock-in-Trade	3,967.1	4,194.9
Consumable Stores and Spares	2,385.0	2,406.4
Goods-in-Transit		
- Raw Materials	393.7	185.9
- Packing Materials	176.8	100.4
- Stock-in-Trade	106.3	290.7
- Consumable Stores and Spares	34.4	6.8
	30,186.7	30,194.7
Less: Related to restructuring operations (refer note 49b)	493.6	-
Total	29,693.1	30,194.7

During the year, the Company recorded inventory write-downs of ₹ 2,278.6 million (previous year ₹ 2,803.1 million). These adjustments were included in cost of material consumed and changes in inventories.

## 12. Current Investments

		(6 111 111111011)
Particulars	As at 31.03.2024	As at 31.03.2023
- Measured at Amortised Cost		
Quoted		
In Non Convertible Debentures	506.9	-
In Commercial Papers	2,416.4	-
- Measured at Fair Value through Profit or Loss		
Unquoted		
In Mutual Funds	5,165.2	4,397.7
Total	8,088.5	4,397.7
a) Aggregate amount of quoted investments and market value thereof		
Book value	2,923.3	-
Market value	2,948.1	-
b) Aggregate amount of unquoted investments	5,165.2	4,397.7
c) Aggregate amount of impairment in value of investment	-	-
d) Unrealised Loss on Mutual Fund Investments (net) as adjusted above	-	-

# Forming part of the Standalone Financial Statements

# 13. Trade Receivables

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured		
- Considered Good	39,684.7	26,898.7
- Credit Impaired	105.2	94.1
	39,789.9	26,992.8
Less: Allowances for credit losses	385.1	248.6
	39,404.8	26,744.2
Less: Related to restructuring operations (refer note 49b)	983.3	-
Total	38,421.5	26,744.2

Refer note 60 for Trade Receivable ageing.

[There are no other trade receivables which have significant increase in credit risk. Refer note 53 (C) for information about credit risk and market risk of trade receivables]

Trade receivables include debts due from subsidiary companies ₹ 28,836.6 million (31.03.2023 ₹ 16,040.1 million) [Refer note 57 (C)].

# 14. Cash And Cash Equivalents

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Bank Balances		
- In Current Accounts	1,083.0	792.6
- In EEFC Account	74.8	28.9
Cheques on hand	70.9	27.6
Cash on hand	8.3	7.5
Total	1,237.0	856.6

## 15. Other Bank Balances

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Earmarked Balances with Banks		
- Unpaid dividend accounts	34.4	42.0
- Deposits against guarantees and other commitments	115.0	111.1
Total	149.4	153.1

# 16. Current Loans

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good		
Loans to Employees (including loan for Housing/Medical/Others)	24.7	20.6
Total	24.7	20.6

[There are no current loans which have significant increase in credit risk]

# 17. Other Current Financial Assets

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured, considered good		
Receivables from Related Parties [Refer note 57 (C)]	743.8	300.6
Export Benefits receivable / Refund due from Government Authorities	4,718.1	3,150.9
Security Deposits	193.1	41.1
Others	147.6	200.5
Total	5,802.6	3,693.1

# Forming part of the Standalone Financial Statements

#### 18. Other Current Assets

(₹ in million)

		(*
Particulars	As at 31.03.2024	As at 31.03.2023
Advances to Employees	113.8	93.6
Advances to Vendors		
- Considered Good	1,902.0	1,306.1
- Credit Impaired	77.0	159.1
	1,979.0	1,465.2
Less: Impairment Allowances for Credit Impaired	77.0	159.1
	1,902.0	1,306.1
Prepaid Expenses	345.2	392.4
Export Benefits receivable / Balances with Government Authorities (GST credit / VAT/ Cenvat / Service tax / refund receivable)	5,572.6	7,804.9
Assets Recoverable From Customers	51.4	52.2
Total	7,985.0	9,649.2

# 19. Equity Share Capital

# a) Equity Share Capital

Particulars	As at 31.03	3.2024	As at 31.03.2023	
- rainculais	No. of Shares	₹ in million	No. of Shares	₹ in million
Authorised				
Equity Shares of ₹ 2 each	1,000,000,000	2,000.0	1,000,000,000	2,000.0
Issued, Subscribed and Paid up				
Equity Shares of ₹ 2 each fully paid	455,678,908	911.4	454,981,335	910.0
Total	455,678,908	911.4	454,981,335	910.0

## b) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period

Particulars	As at 31.03.2024		As at 31.03.2023	
- rui il cuiui s	No. of Shares	₹ in million	No. of Shares	₹ in million
Equity Shares outstanding at the beginning of the year	454,981,335	910.0	454,475,014	909.0
Equity Shares issued during the year pursuant to exercise of ESOPs	697,573	1.4	506,321	1.0
Equity Shares outstanding at the end of the year	455,678,908	911.4	454,981,335	910.0

#### c) Rights attached to Equity Shares

The Company has only one class of equity shares with voting rights having a par value of ₹ 2 per share. The Company declares and pays dividends in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders at the ensuing Annual General Meeting.

During the year ended March 31, 2024, the amount of dividend per equity share distributed to equity shareholders is ₹ 4 (Previous year ended March 31, 2023, ₹ 4).

In the event of liquidation of the Company, the shareholders of equity shares will be entitled to receive remaining assets of the Company after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by

## d) Details of shares held by each shareholder holding more than 5% equity shares

	As at 31.0	3.2024	As at 31.0	3.2023
Name of Shareholder	No. of Shares	Percentage of Holding	No. of Shares	Percentage of Holding
Lupin Investments Private Limited	207,194,390	45.47	207,194,390	45.54
Life Insurance Corporation of India	26,758,302	5.87	37,448,551	8.23
ICICI Prudential Bluechip Fund	19,644,902	4.31	26,136,991	5.74

# Forming part of the Standalone Financial Statements

# e) Shares held by promoters at the end of the year

	As at 31.03.2024			As at 31.03.2023		23
Promoter name	No. of Shares	% of total shares	% Change during the year	No. of Shares	% of total shares	% Change during the year
D. B. Gupta HUF	647,580	0.14	-	647,580	0.14	
Manju D. Gupta	3,871,162	0.85	-	3,871,162	0.85	-
Nilesh D. Gupta	901,064	0.20	-	901,064	0.20	-
Kavita Gupta	200,170	0.04	-	200,170	0.04	-
Veda Nilesh Gupta	72,954	0.02	4.03	70,129	0.02	6.29
Neel Deshbandhu Gupta	28,278	0.01	8.73	26,008	0.01	18.99
Shefali Nath Gupta	1,752	0.00	-	1,752	0.00	-
Lupin Investments Private Limited	207,194,390	45.47	-	207,194,390	45.54	0.77
Manju D. Gupta (As a Trustee of Gupta Family Trust)	1,000	0.00	-	1,000	0.00	-
Vinita Gupta	327,424	0.07	-	327,424	0.07	-
Anuja Gupta	725,705	0.16	-	725,705	0.16	-
Richa Gupta	233,265	0.05	-	233,265	0.05	-

# Shares reserved for issuance under Stock Option Plans of the Company

Particulars	As at 31.03.	2024	As at 31.03.2023	
Farticulars	No. of Shares	₹ in million	No. of Shares	₹ in million
Lupin Employees Stock Option				
Plan 2003	61,739	0.1	78,705	0.2
Plan 2005	6,950	0.0	8,350	0.0
Plan 2011	644,172	1.3	806,452	1.6
Plan 2014	584,852	1.2	848,347	1.7
Lupin Subsidiary Companies Employees Stock Options				
Plan 2011	533,274	1.1	595,618	1.2
Plan 2014	1,040,352	2.1	1,237,780	2.5

# g) Aggregate number of shares issued during last five years pursuant to Stock Option Plans of the Company

Particulars	As at 31.03.2024 Aggregate No. of Shares	710 41 011 011 01
Equity Shares issued under various Stock Option Plans of the Company	3,185,211	2,898,485

h) No shares have been allotted without payment being received in cash or by way of bonus shares during the period of five years immediately preceding the Balance Sheet date.

# 20. Other Non-Current Financial Liabilities

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Payable on Purchase of Non-Current Investment	91.3	175.0
Employee Benefits Payables	343.6	109.1
Total	434.9	284.1

# 21. Non-Current Provisions

Particulars	As at 31.03.2024	As at 31.03.2023
Provisions for Employee Benefits [Refer note 27]		
Gratuity [Refer note 43 (ii) A]	2,191.0	1,959.0
Compensated Absences	830.6	924.6
Provident Fund [Refer note 43 (ii) B]	276.0	279.7
Total	3,297.6	3,163.3

# Forming part of the Standalone Financial Statements

## 22. Other Non-Current Liabilities

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Deferred Revenue [Refer note 38 (d)]	536.4	491.0
Total	536.4	491.0

# 23. Current Borrowings

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Unsecured		
Loans from Banks	181.3	6,134.6
Total	181.3	6,134.6

- a) Unsecured Loans comprise of Working Capital Loan carrying interest rate in range 6.90% to 9.20%.
- b) Current borrowings are repayable within 12 months
- c) The Company has not defaulted on repayment of loans and interest during the year.
- d) The Company has borrowings from banks on the basis of security of current assets. The quarterly returns or statements of current assets filed by the Company with banks are in agreement with the books of account.

# 24. Trade Payables

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Total outstanding dues of Micro Enterprises and Small Enterprises [Refer note 52]	751.2	736.5
Total outstanding dues of Other than Micro Enterprises and Small Enterprises	19,981.6	14,926.4
	20,732.8	15,662.9
Less: Related to restructuring operations (Refer note 49b)	370.1	-
Total	20,362.7	15,662.9

Refer note 61 for Trade Payable ageing.

## 25. Other Current Financial Liabilities

(₹ in million)

As at 31.03.2024	As at 31.03.2023
34.4	42.0
-	52.7
700.3	444.7
92.1	86.8
129.3	116.8
2,173.7	1,831.0
252.9	1.9
3,382.7	2,575.9
104.6	-
3,278.1	2,575.9
	34.4  - 700.3 92.1 129.3 2,173.7 252.9 3,382.7 104.6

<sup>\*</sup>During the year, ₹ 9.1 million has been credited to Investor Education and Protection Fund relating to FY 15-16.

# 26. Other Current Liabilities

Particulars	As at 31.03.2024	As at 31.03.2023
Statutory Dues Payables (includes GST, Provident Fund, Withholding Taxes etc.)	1,133.4	887.7
Refund Liabilities	2,239.8	1,921.4
Deferred Revenue [Refer note 38 (d)]	90.3	83.2
Deferred Government Grant	32.7	106.7
Advances from customers	227.7	86.2
	3,723.9	3,085.2
Less: Related to restructuring operations (Refer note 49b)	0.5	-
Total	3,723.4	3,085.2

# Forming part of the Standalone Financial Statements

# 27. Current Provisions

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Provisions for Employee Benefits [Refer note 21]		
Gratuity [Refer note 43 (ii) A]	433.0	386.0
Compensated Absences	364.9	422.6
Other Provisions		
For European Commission fine [Refer note 50]	4,156.4	4,077.5
Total	4,954.3	4,886.1

# 28. Revenue From Operations

(₹ in million)

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Sale [Refer note 38]		
Goods	139,531.1	107,797.8
Research Services	3,633.2	2,632.9
	143,164.3	110,430.7
Other Operating Revenue		
Export Benefits and Other Incentives	2,989.0	1,417.8
Insurance Claims	111.0	70.1
Business Compensation and Settlement Income	67.1	240.7
Scrap Sales	191.9	184.9
Miscellaneous Income	141.7	244.1
	3,500.7	2,157.6
Total	146,665.0	112,588.3

## 29. Other Income

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Income on Financial Assets carried at amortised cost		
Interest on Deposits with Banks	0.5	0.6
Interest on Commercial Papers, Debentures and others	61.0	70.5
Interest from Related parties:		
- on Unsecured Optionally Convertible Debentures	0.1	-
- on Short term loans and advances	1.5	-
- on Delayed payment charges	98.5	-
Income on Financial Assets carried at fair value through profit or loss		
Net gain on Sale of Mutual Fund Investments	283.8	117.1
Unrealised Gain on Mutual Fund Investments (net)	53.8	14.1
Unrealised Gain on Non-Current Investment	(109.0)	349.3
Profit on Divestment of Business undertaking (Refer note 49)	6.4	-
Profit on Sale of Property, Plant and Equipment / Intangible Assets (net)	-	61.7
Miscellaneous Income (including Interest on Income Tax Refund)	670.7	299.3
Total	1,067.3	912.6

# 30. Cost Of Materials Consumed

(₹ in million)
Year ended
31.03.2023
25 520 4

Particulars	Year ended	Year ended
rutteuurs	31.03.2024	31.03.2023
Raw Materials Consumed	25,935.0	25,539.4
Packing Materials Consumed	8,138.0	5,972.6
Total	34,073.0	31,512.0

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# **Notes**

# Forming part of the Standalone Financial Statements

# 31. Changes In Inventories Of Finished Goods, Work-In-Progress And Stock-In-Trade [(Increase)/Decrease]

(₹ in million) Year ended 31.03.2023 Year ended 31.03.2024 **Particulars** Opening Stock: Finished Goods 6,078.5 6,605.8 4,485.6 Stock-in-Trade 5,363.2 5,902.7 5,705.7 Work-in-Progress 16,466.8 17,674.7 Less: Closing Stock: Finished Goods 6,876.6 6,078.5 Stock-in-Trade 4,073.4 4,485.6 Work-in-Progress 5,676.1 5,902.7 16,626.1 16,466.8 Changes In Inventories: Finished Goods (798.1) 527.3 Stock-in-Trade 412.2 877.6 Work-in-Progress 226.6 (197.0)(159.3) Total 1,207.9

# 32. Employee Benefits Expense

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Salaries and Wages	17,734.3	16,701.6
Contribution to Provident and Other Funds	1,526.9	1,404.2
Retirement Benefits Expense	136.2	131.1
Share Based Payments Expense [Refer note 42]	837.7	381.7
Staff Welfare Expenses	720.0	722.8
Total	20,955.1	19,341.4

# 33. Finance Costs

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Interest on Financial Liabilities - borrowing carried at amortised cost	43.5	475.3
Net Interest on net defined benefit liability	270.8	258.1
Interest cost on Finance lease obligation [Refer note 41]	84.2	120.6
Other Borrowing Costs	139.9	130.4
Interest on Income Tax	25.1	-
Total	563.5	984.4

# 34. Other Expenses

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Processing Charges	719.3	746.1
Stores and Spares Consumed	4,110.6	4,018.4
Repairs and Maintenance:		
- Buildings	246.6	292.2
- Plant and Machinery	1,310.4	1,310.1
- Others	2,022.8	1,912.4
Rent and Other Hire Charges [Refer note 41]	513.8	572.5
Rates and Taxes	1,164.9	1,220.6

# Forming part of the Standalone Financial Statements

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Insurance	767.4	728.2
Power and Fuel	4,444.1	4,474.2
Contract Labour Charges	1,275.4	1,145.8
Selling and Promotion Expenses	4,837.1	3,860.3
Commission and Brokerage	1,264.4	1,125.1
Freight and Forwarding	830.1	838.7
Postage and Telephone Expenses	248.6	244.4
Travelling and Conveyance	3,058.3	2,263.2
Legal and Professional Charges [Refer note 46 for Auditor's remuneration]	9,960.8	7,085.0
[Net of recoveries of ₹ 16.2 million (previous year ₹ 121.1 million)]		
Donations [Refer note 67]	288.7	206.7
Clinical and Analytical Charges	2,140.1	2,131.0
Loss on Sale / Write-off of Property, Plant and Equipment / Intangible Assets (net)	2.4	_
Bad Trade Receivables / Advances written off	0.2	6.8
[Net of provision of earlier years adjusted ₹ 133.8 million (previous year ₹ 31.6 million)]		
Impairment Allowances for Doubtful Trade Receivables / Advances (net)	168.5	106.8
Corporate Social Responsibility Expenses [Refer note 51]	252.6	290.3
Directors Sitting Fees	1.2	1.6
Business Compensation and Settlement Expenses	33.3	270.7
Miscellaneous Expenses	1,293.2	779.9
Total	40,954.8	35,631.0

#### 35. Commitments

- a) Estimated amount of contracts remaining to be executed on capital account and not provided for, net of advances, ₹ 2,440.0 million (31.03.2023 ₹ 2,195.0 million).
- Equity commitment in subsidiaries amounting to ₹ 498.1 million (31.03.2023 ₹ 1,232.6 million) and other commitments in subsidiaries amounting to ₹ 2,465.0 million (31.03.2023 ₹ 500.0 million).
- Other commitments Non-cancellable short-term leases is ₹ Nil (31.03.2023 ₹ 3.4 million). Low value leases is ₹ 19.3 million (31.03.2023 ₹ 53.1 million).
- Dividends proposed of ₹8/- (31.03.2023 ₹4/-) per equity share is subject to the approval of the shareholders of the Company at the Annual General Meeting, but not recognised as a liability in the financial statements is ₹ 3,646.0 million (31.03.2023 ₹ 1,820.1
- e) There are product supply commitments pursuant to contracts with various customers under dossier agreements.
- There are product procurement commitments pursuant to contracts with suppliers under supply agreements.
- g) Financial and corporate guarantees issued by the Company on behalf of subsidiaries are disclosed in note 36.

# 36. Contingent Lighilities

<b>3</b> 0.	Contingent Liabilities		
			(₹ in million)
Pai	ticulars	As at 31.03.2024	As at 31.03.2023
a)	Income tax demands/matters on account of deductions/allowances in earlier years, pending in appeals and potential tax demands in future years in respect of some uncertain tax issues [₹ 355.7 million (31.03.2023 ₹ 353.9 million) consequent to department preferring appeals against the orders of the Appellate Authorities passed in favour of the Company].	1,774.7	1,770.2
	Amount paid there against and included under "Non-Current Tax Assets (Net) and Current Tax Liabilities (Net)" ₹ 1,361.3 million (31.03.2023 ₹ 1,360.3 million).		
b)	Customs Duty, Excise duty, Service tax and Sales tax demands for input tax credit disallowances and demand for additional Entry Tax arising from dispute on applicable rate are in appeals and pending decisions. Amount paid there against and included under note 10 "Other Non-Current Assets" ₹ 22.3 million (31.03.2023 ₹ 23.9 million).	164.4	127.7
c)	Claims against the Company not acknowledged as debts [excluding interest (amount unascertained) in respect of a claim] for transfer charges of land, octroi duty, local body tax, employee claims, power*, trademarks, pricing and stamp duty.	1,083.2	2,039.3
	Amount paid there against without admitting liability and included under note 10 "Other Non-Current Assets" ₹ 154.6 million (31.03.2023 ₹ 154.6 million).		
	*Demand raised by Maharashtra State Electricity Development Corporation Limited (MSEDCL) challenging Group Captive Generating Plant (GCGP) status of power supplier's plant at Tarapur and Pune location.		

# Forming part of the Standalone Financial Statements

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
d) Outstanding credit facilities against corporate guarantees given in respect of credit facilities sanctioned by bankers of subsidiary companies for the purpose of acquisitions, working capital and other business requirements aggregating ₹ 34,536.2 million (31.03.2023 ₹ 35,295.3 million).	26,281.9	32,454.5

- e) Financial guarantee aggregating to ₹ 5,584.7 million (31.03.2023 ₹ 5,502.1 million) given to third party on behalf of subsidiaries for contractual obligations.
- f) From time to time, Lupin Inc. (LI) and its subsidiaries are involved in various intellectual property claims and legal proceedings, which are considered normal to its business, the liability, if any, may fall on Lupin Limited. Some of this litigation has been resolved through settlement

Future cash outflows in respect of the above, if any, is determinable only on receipt of judgment/decisions pending with the relevant authorities or settlement, as the case may be. The Company does not expect the outcome of the matters stated above to have a material adverse impact on the Company's financial condition, results of operations or cash flows. The Company believes that the probability of outflow is low to moderate considering the merits of the cases and stages of the litigation.

The Company does not envisage any likely reimbursements in respect of the above.

The Company is involved in various legal proceedings, including product liability related claims, employment claims and other regulatory matters relating to conduct of its business. The Company carries product liability insurance policy with an amount it believes is sufficient for its needs. In respect of other claims, the Company believes that the probability of outflow is low to moderate considering the merits of the case and the ultimate disposition of these matters may not have material adverse effect on its Financial Statements.

## 37. Pre-Operative Expenses

Expenditure incurred prior to commencement of commercial production included in Capital Work-In-Progress represent direct attributable expenditure for setting up of plants. The same will be capitalised on completion of projects and commencement of commercial operations. The details of the pre-operative expenses are:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Opening balance	401.0	388.6
Incurred during the year:		
Salaries, allowances and contribution to funds	91.5	94.4
Legal and Professional Charges	0.1	-
Travelling and Conveyance	10.3	7.6
Power and fuel	0.4	2.1
Others	11.0	16.8
Total incurred during the year	113.3	120.9
Less: Capitalised during the year	350.2	108.5
Less: Reduction pursuant to transfer of Business Undertaking	42.8	-
Closing balance	121.3	401.0

## 38. Revenue (Ind AS 115)

a) The operations of the Company are limited to only one segment viz. pharmaceuticals and related products. Revenue from contract with customers is from sale of manufactured goods and rendering of research services.

Payment terms with customers vary depending upon the contractual terms of each contract and does not have any significant financing component.

## i) Sale of pharmaceutical goods

Sale of goods are made at a point in time and revenue is recognised upon satisfaction of the performance obligations which is typically upon dispatch/delivery depending on the terms of the sale. The Company has a credit evaluation policy based on which the credit limits for the trade receivables are established. There is no significant financing component as the credit period provided by the Company is not significant.

Variable components such as discounts, chargebacks, rebates, refund liabilities etc. continues to be recognised as deductions from revenue in compliance with Ind AS 115.

#### ii) Income from research services and sale of IPs

Income from research services including sale of technology/know-how (rights, licenses and other intangibles) is recognized in accordance with the terms of the contract with customers when the related performance obligation is completed.

The Company enters into certain dossier sales, licensing and supply arrangements that, in certain instances, include certain performance obligations. Based on an evaluation of whether or not these obligations are inconsequential or perfunctory, the Company recognises or defers the upfront payments received under these arrangements.

# Forming part of the Standalone Financial Statements

## b) Disaggregation of revenue:

			(₹ in million)
Na	ture of segment	Year ended 31.03.2024	Year ended 31.03.2023
A.	Service line:		_
	- Sale of pharmaceutical goods	139,531.1	107,797.8
	- Income from research services and sale of IPs	3,633.2	2,632.9
Tot	al revenue from contracts with customers	143,164.3	110,430.7
В.	Primary geographical market:		
	- India	69,342.3	64,100.4
	- USA	44,758.6	25,403.2
	- Others	29,063.4	20,927.1
Tot	al revenue from contracts with customers	143,164.3	110,430.7
C.	Timing of the revenue recognition:		
	- Goods/Services transferred at a point in time	139,978.9	108,920.5
	- Services transferred over time	3,185.4	1,510.2
Tot	al revenue from contracts with customers	143,164.3	110,430.7

## c) Reconciliation of revenue as per contract price and as recognised in statement of profit and loss:

Particulars	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
Revenue as per contracted price	147,293.6	113,416.7
Adjusted for:		
- Refund Liabilities	3,457.8	2,381.0
- Discounts / Chargebacks / Rebates and Others	671.5	605.0
Total revenue from contracts with customers	143,164.3	110,430.7

#### d) Reconciliation of revenue recognised from Deferred Revenue:

		(₹ in million)
Particulars	As at 31.03.2024	As at 31.03.2023
Balance in contract liability at the beginning of the year that was not recognized as revenue	574.2	317.6
Add: Increases due to cash received during the year excluding amounts recognized as revenue during the year	253.7	416.2
Less: Revenue recognized during the year	201.2	159.6
Balance in contract liability at the end of the year that is not recognized as revenue	626.7	574.2

The revenue from the major customer is ₹ 26,590.1 million (31.03.2023 ₹ 17,602.7 million) which is more than 10% of the total revenue from operations of the Company.

# 39. Segment Reporting

The Company has presented data relating to its segments based on its Consolidated Financial Statements which are presented in the same Integrated Annual Report. Accordingly in terms of paragraph 4 of the Ind AS 108 "Operating Segments", no disclosures related to segments are presented in these Standalone Financial Statements.

# 40. Basic and Diluted Earnings per Share is calculated as under

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Profit/(Loss) attributable to Equity Shareholders (₹ in million)	23,260.9	4,252.1
Weighted average number of Equity Shares:		
- Basic	455,240,464	454,692,962
Add: Dilutive effect of employees stock options (ESOPs) - converted during the year and ESOPs outstanding as at the year end	1,985,533	2,254,024
- Diluted	457,225,997	456,946,986
Earnings per Share (in ₹)		
- Basic	51.10	9.35
- Diluted	50.87	9.31

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# **Notes**

# Forming part of the Standalone Financial Statements

#### 41. Leases

The Company leases land, building, plant & equipment, furniture & fixtures, vehicles and office equipment. The leases typically run for the period between 12 months to 60 months with an option to renew the lease after that date.

## A) Information about leases for which the Company is lessee is presented below:

#### i) Lease liabilities

(₹ in million) Plant & **Furniture** Office **Buildings Vehicles Particulars** Land Total **Equipment** & Fixtures Equipment 1,350.5 Balance as at 01.04.2023 114.5 855.2 18.6 105.1 257.2 Addition 99.2 6.6 191.4 297.2 4.5 Accreditation of interest (Refer note 33) 9.0 47.9 1.5 21.3 84.2 (7.5)(535.5)(10.2)(98.8)(174.3)(826.3)**Payments** Adjustments for Disposals (15.4)(22.0)(37.4)Balance as at 31.03.2024 116.0 451.4 16.5 10.8 273.6 868.0 4.0 289.8 9.3 126.9 438.7 Current 8.7 112.0 161.6 146.5 429.3 Non-current 7.2 2.1

						(₹	in million)
Particulars	Land	Buildings	Plant & Equipment	Furniture & Fixtures	Vehicles	Office Equipment	Total
Balance as at 01.04.2022	112.9	1,105.8	4.9	191.6	188.3	0.3	1,603.8
Addition	-	267.9	22.0	-	220.5	-	510.4
Accreditation of interest (Refer note 33)	8.9	80.4	0.8	12.3	18.2	-	120.6
Payments	(7.4)	(538.7)	(9.1)	(98.8)	(147.0)	(0.3)	(801.3)
Adjustments for Disposals	-	(60.2)	-	-	(22.8)	-	(83.0)
Balance as at 31.03.2023	114.5	855.2	18.6	105.1	257.2	-	1,350.5
Current	4.7	473.2	7.1	94.3	120.2	-	699.5
Non-current	109.7	382.0	11.5	10.8	137.0	-	651.0

The maturity analysis of the lease liability is included in Note no.iii - Financial risk management objectives and policies under maturities of financial liabilities.

#### ii) Amounts recognised in Profit and Loss

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Depreciation expense of right-of-use assets (Refer Note No. 5)	706.0	683.4
Interest expense on lease liabilities (Refer Note No. 33)	84.2	120.6
Expense relating to short-term leases (Refer Note No. 34)	3.0	12.5
Expense relating to low value leases (Refer Note No. 34)	152.9	195.9
Total	945.9	1,012.5

#### iii) Financial risk management

#### **Maturities of financial liabilities:**

The table below analyze the Company's financial liabilities into relevant maturity analysis based on their contractual maturities for all financial liabilities. The amounts disclosed in the table are the contractual undiscounted cash flows.

			(₹	in million)
Contractual maturities of financial liabilities	Less than 1 Year	1 to 5 Year	More than 5 Year	Total
As at 31.03.2024				
Lease liabilities	478.5	366.8	1,511.8	2,357.1
As at 31.03.2023				
Lease liabilities	758.4	591.3	-	1,349.7

#### iv) Commitments and contingencies

The Company has not entered into lease contracts that have not yet commenced as at 31.03.2024.

# Forming part of the Standalone Financial Statements

#### B) Information about leases for which the Company is lessor is presented below:

During the previous year, the Company had given on operating lease, a part of it's office premises forming part of Property, Plant and Equipment to two of its wholly owned subsidiaries.

(≠ in million)

Vegr Ended 31 03 2024

#### Amounts recognised in Profit and Loss:

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Lease Rental Income (Included in Miscellaneous Income under note 29)	12.7	1.5
Total	12.7	1.5

## Financial risk management

#### Maturities of financial liabilities:

The table below analyze the Company's lease income into relevant maturity analysis based on their contractual maturities for all the leases. The amounts disclosed in the table are the contractual undiscounted cash inflows.

			i <b>5</b> )	n million)
Contractual maturities of financial liabilities	Less than 1 Year	1 to 5 Year	More than 5 Year	Total
As at 31.03.2024			'	
Lease Income	21.8	69.2	-	91.0
As at 31.03.2023				
Lease Income	6.0	12.0	-	18.0

## 42. Share-based Payment Arrangements

## (i) Employee stock options - equity settled

The Company implemented "Lupin Employees Stock Option Plan 2003" (ESOP 2003), "Lupin Employees Stock Option Plan 2005" (ESOP 2005), "Lupin Subsidiary Companies Employees Stock Option Plan 2005" (SESOP 2005), "Lupin Employees Stock Option Plan 2011" (ESOP 2011), "Lupin Subsidiary Companies Employees Stock Option Plan 2011" (SESOP 2011), "Lupin Employees Stock Option Plan 2014" (ESOP 2014) and "Lupin Subsidiary Companies Employees Stock Option Plan 2014" (SESOP 2014) in earlier years, as approved by the Shareholders of the Company and the Nomination and Remuneration Committee of the Board of Directors (the Committee).

The Committee determines which eligible employees will receive options, the number of options to be granted, the vesting period and the exercise period. The options are granted at an exercise price, which is in accordance with the relevant SEBI guidelines in force, at the time of such grants. Each option entitles the holder to exercise the right to apply for and seek allotment of one equity share of ₹ 2 each. The options issued under the above schemes vest in a phased manner after completion of the minimum period of one year upto four years with an exercise period of ten years from the respective grant dates.

#### Category A - Fair Market Value Options (comprising of options granted under ESOP 2003, ESOP 2005, ESOP 2011, SESOP 2011 and SESOP 2014)

				Teur Ended 31.03.2024
Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	1,175,495	556.1-1,521.7	1,228.7	0.9
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	341,932	556.1-1,521.7	1,025.8	NA
Less: Options exercised during the year	96,618	556.1-556.1	1,024.0	NA
Options outstanding at the year end	736,945	873.5-1,521.7	1,349.6	1.5
Exercisable at the end of the year	736,945	864.8-1,521.7	1,349.6	1.5

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Year Ended 31.03.2023 Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	1,389,971	556.1-1,521.7	1,192.8	1.8
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	181,294	556.1-1,521.7	1,066.7	NA
Less: Options exercised during the year	33,182	556.1-556.1	556.1	NA
Options outstanding at the year end	1,175,495	873.5-1,521.7	1,230.1	1.9
Exercisable at the end of the year	1,175,495	864.8-1,521.7	1,220.9	1.9

The weighted average grant date fair value of the options granted under Category A during the years ended 31.03.2024 and 31.03.2023 was ₹ nil and ₹ nil per option, respectively.

# Forming part of the Standalone Financial Statements

## Category B - Par Value Options (comprising of options granted under ESOP 2011, ESOP 2011, ESOP 2014 and SESOP 2014)

Year Ended 31.03.2024

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	2,036,836	2.0	2.0	7.0
Add: Options granted during the year	283,417	2.0	2.0	9.7
Less: Options lapsed during the year	156,189	2.0	2.0	NA
Less: Options exercised during the year	550,955	2.0	2.0	NA
Options outstanding at the year end	1,613,109	2.0	2.0	7.7
Exercisable at the end of the year	528,623	2.0	2.0	5.9

Year Ended 31.03.2023

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	2,014,478	2.0	2.0	7.1
Add: Options granted during the year	677,264	2.0	2.0	9.7
Less: Options lapsed during the year	181,767	2.0	2.0	NA
Less: Options exercised during the year	473,139	2.0	2.0	NA
Options outstanding at the year end	2,036,836	2.0	2.0	8.1
Exercisable at the end of the year	567,520	2.0	2.0	6.3

The weighted average grant date fair value of the options granted under Category B during the years ended 31.03.2024 and 31.03.2023 was ₹ 1,173.1 and ₹ 722.6 per option, respectively.

#### Category C - Discounted Fair Market Value Options (comprising of options granted under ESOP 2011)

Year Ended 31.03.2024

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	50,000	891.5-891.5	891.5	2.6
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	-	-	-	NA
Less: Options exercised during the year	50,000	-	891.5	NA
Options outstanding at the year end	-	891.5-891.5	-	-
Exercisable at the end of the year	-	891.5-891.5	-	-

Vegr Ended 31.03.2023

Particulars	Shares arising out of options (Nos.)	Range of exercise prices (₹)	Weighted average exercise price (₹)	Weighted average remaining contractual life (Yrs)
Options outstanding at the beginning of the year	50,000	891.5-891.5	891.5	2.6
Add: Options granted during the year	-	-	-	-
Less: Options lapsed during the year	-	-	-	NA
Less: Options exercised during the year	-	-	-	NA
Options outstanding at the year end	50,000	891.5-891.5	891.5	2.6
Exercisable at the end of the year	50,000	891.5-891.5	891.5	2.6

The weighted average grant date fair value of options granted under Category C during the years ended 31.03.2024 and 31.03.2023 was ₹ nil and ₹ nil per option, respectively.

The weighted average share price during the years ended 31.03.2024 and 31.03.2023 was ₹ 1,140.5 and ₹ 692.7 per share respectively.

#### Valuation of stock options

The fair value of stock options granted during the period has been measured using the Black-Scholes option pricing model at the date of the grant. The Black-Scholes option pricing model includes assumptions regarding dividend yields, expected volatility, expected terms and risk free interest rates. The key inputs and assumptions used are as follows:

Share price: The closing price on NSE as on the date of grant has been considered for valuing the options granted.

Exercise Price: Exercise Price is the market price or face value or such other price as determined by the Nomination and Remuneration Committee.

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Expected Volatility: The historical volatility of the stock till the date of grant has been considered to calculate the fair value of the options.

Expected Option Life: Expected Life of option is the period for which the Company expects the options to be live. The minimum life of a stock option is the minimum period before which the options cannot be exercised and the maximum life is the period after which the options cannot be exercised.

Expected dividends: Expected dividend yield has been calculated as an average of dividend yields for four years preceding the date of

Risk free interest rate: The risk free interest rate on the date of grant considered for the calculation is the interest rate applicable for a maturity equal to the expected life of the options based on the zero coupon yield curve for Government Securities.

These assumptions reflect management's best estimates, but these assumptions involve inherent market uncertainties based on market conditions generally outside of the Company's control. As a result, if other assumptions had been used in the current period, stock-based compensation expense could have been materially impacted. Further, if management uses different assumptions in future periods, stock based compensation expense could be materially impacted in future years. The estimated fair value of stock options is charged to income on a straight-line basis over the requisite service period for each separately vesting portion of the award as if the award was, in-substance, multiple awards.

The weighted average inputs used in computing the fair value of options granted were as follows:

#### Weighted average information – Year ended 31.03.2024

Category	Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)
В	04.05.2023	2	6.60%	2.6	29.9%	0.60%	709.9	697.8
В	28.07.2023	2	6.80%	6.3	30.8%	0.60%	974.0	938.1
В	28.07.2023	2	6.70%	2.6	29.5%	0.60%	974.0	957.9
В	12.12.2023	2	6.90%	6.3	30.4%	0.60%	1,240.2	1,193.3
В	12.12.2023	2	6.90%	6.3	30.4%	0.60%	1,240.2	1,193.3
В	12.12.2023	2	6.90%	2.6	25.1%	0.60%	1,240.2	1,219.5
Category	Category Weighted Average Option Fair Value				,	Weighted Aver	age Share Price	
В	1,173.1					1,20	4.0	

## Weighted average information – Year ended 31.03.2023

Category	Grant date	Exercise price (₹)	Risk free rate (%)	Expected life (years)	Expected Volatility (%)	Dividend yield (%)	Weighted average share price (₹)	Weighted Option Fair Value (₹)	
В	25.04.2022	2	6.58%	6.3	31.3%	0.60%	725.4	696.1	
В	19.07.2022	2	6.98%	6.3	31.4%	0.60%	643.8	617.8	
В	19.07.2022	2	6.33%	2.6	32.2%	0.60%	643.8	631.8	
В	21.11.2022	2	6.99%	6.3	31.2%	0.60%	720.9	694.2	
В	21.11.2022	2	6.99%	6.3	31.2%	0.60%	720.9	694.2	
В	21.11.2022	2	6.99%	6.3	31.2%	0.60%	720.9	694.2	
В	12.12.2022	2	7.00%	6.3	31.2%	0.60%	752.0	724.2	
В	12.12.2022	2	7.01%	6.3	31.2%	0.60%	752.0	724.2	
В	12.12.2022	2	6.63%	2.6	31.4%	0.60%	752.0	739.2	
В	30.01.2023	2	6.78%	2.6	31.2%	0.60%	734.7	722.2	
В	20.02.2023	2	6.83%	2.6	31.5%	0.60%	667.1	655.6	
Category	Weigh	ted Average	Option Fair	Value	'	Weighted Aver	eighted Average Share Price		
В		72:	2.6			74	10		

#### (ii) Employee stock options - Cash settled

The cost of cash-settled transactions is measured initially at fair value at the grant date using a Binomial Option Pricing Model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is re-measured to fair value at each reporting date up to, and including the settlement date, with changes in fair value recognised in employee benefits

Effect of cash settled share based payment transactions on the Balance Sheet

(₹	in	million	ı)
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Particulars	As at 31.03.2024	As at 31.03.2023
Other non-current financial liabilities	277.3	78.2
Other current financial liabilities	303.0	76.6
Total carrying amount of liabilities	580.3	154.8

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Effect of share based payment transactions on the Statement of Profit and Loss

	Year ended	(₹ in million) Year ended
Particulars	31.03.2024	31.03.2023
Equity settled share based payments	149.2	205.6
Cash settled share based payments	688.4	176.1
Total expense on share based payments	837.6	381.7

# 43. Post-Employment Benefits

#### (i) Defined Contribution Plans:

The Company makes contributions towards provident and pension fund and superannuation fund to a defined contribution retirement benefit plan for qualifying employees. The superannuation fund is administered by the Life Insurance Corporation of India (LIC). Under the plan, the Company is required to contribute a specified percentage of payroll cost to the retirement benefit plan to fund the benefits.

#### (ii) Defined Benefit Plan:

- A) The Company makes annual contributions to the Group Gratuity cum Life Assurance Schemes administered by the LIC a funded defined benefit plan for qualifying employees. The scheme provides for payment as under:
  - On normal retirement / early retirement / withdrawal / resignation: As per the provisions of the Payment of Gratuity Act, 1972 with vesting period of 5 years of service.
  - On death in service:

As per the provisions of the Payment of Gratuity Act, 1972 without any vesting period.

In addition to the above mentioned scheme, the Company also pays additional gratuity as ex-gratia and the said amount is provided as non-funded liability based on actuarial valuation.

The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity were carried out as at 31.03.2024. The present value of the defined benefit obligations and the related current service cost and past service cost were measured using the Projected Unit Credit Method.

Based on the actuarial valuation obtained in this respect the following table sets out the status of the gratuity plan and the amounts recognised in the Company's financial statements as at the Balance Sheet date.

Sr.	Particulars	Gratuity	(Funded)	Gratuity (l	Jnfunded)
No.		As at 31.03.2024	As at 31.03.2023	As at 31.03.2024	As at 31.03.2023
ı)	Change in present value of obligation ('PVO') - defined benefit obligation:				
	PVO at the beginning of the year	2,526.7	2,522.3	1,635.0	1,595.5
	Current service cost	245.0	233.8	136.2	129.4
	Past service cost	-	-	-	-
	Interest cost	187.4	179.0	121.2	113.2
	Actuarial loss / (gain)				
	- Due to demographic assumption	-	-	-	-
	- Due to finance assumption	99.7	(17.5)	71.2	5.5
	- Due to experience adjustment	44.4	33.7	15.0	(48.0)
	Benefits paid	(261.3)	(424.6)	(103.9)	(160.6)
	Transfer In / (Out)	(85.0)	-	(30.2)	-
	PVO at the end of the year	2,756.9	2,526.7	1,844.5	1,635.0
II)	Change in fair value of plan assets:				
	Fair value of plan assets at the beginning of the year	1,816.7	1,824.3	-	-
	Expected return on plan assets	1.6	5.8	-	-
	Interest Income	134.7	129.4	-	-
	Contributions by the employer	285.9	281.8	-	-
	Benefits paid	(261.3)	(424.6)	-	-
	Fair value of plan assets at the end of the year	1,977.6	1,816.7	-	-
III)	Reconciliation of PVO and fair value of plan assets:				
	PVO at the end of the year	2,756.9	2,526.7	1,844.5	1,635.0
	Fair Value of plan assets at the end of the year	1,977.6	1,816.7	-	-
	Funded status	(779.3)	(710.0)	(1,844.5)	(1,635.0)
	Unrecognised actuarial loss/(gain)	-	-	-	-
	Net liability recognised in the Balance Sheet	(779.3)	(710.0)	(1,844.5)	(1,635.0)
IV)	Expense recognised in the Statement of Profit and Loss:				
	Current service cost	245.0	233.8	136.2	129.4

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(₹ in million)

Sr.	articulars	Gratuity	(Funded)	Gratuity (Unfunded)		
No.	ruitculuis	As at 31.03.2024	As at 31.03.2023	As at 31.03.2024	As at 31.03.2023	
	Past service cost	-	-	-	-	
	Interest cost	52.7	49.6	121.2	113.2	
	Total expense recognised in the Statement of Profit and Loss *	297.7	283.4	257.4	242.6	
v)	Other Comprehensive Income:					
	Actuarial loss / (gain)					
	- Due to demographic assumption	-	_	-	-	
	- Due to finance assumption	99.7	(17.5)	71.2	5.5	
	- Due to experience adjustment	44.4	33.7	15.0	(48.0)	
	Return on plan assets excluding net interest	(1.4)	(5.8)	-	-	
	Total amount recognised in OCI	142.7	10.4	86.2	(42.5)	
VI)	Category of assets as at the end of the year:					
	Insurer managed Funds (100%)					
	(Fund is managed by LIC as per IRDA guidelines category-wise composition of the plan assets is not available)	1,977.6	1,816.7	-	-	
VII)	Actual return on the plan assets:	136.3	135.2	-	-	
VIII)	Assumptions used in accounting for the gratuity plan:					
	Mortality (%)	Rates stipulo	ated in Indian Assu 01.04.2019	red Lives Mortality : onwards	2012-14 from	
	Discount rate (%)	7.2	7.4	7.2	7.4	
	Salary escalation rate (%)	9.0 for first three years and 6.0 thereafter				
	Average Remaining Service (years)	11.3	11.4	11.3	11.4	
	Employee Attrition Rate (%)					
	up to 5 years	15	15	15	15	
	above 5 years	5	5	5	5	
ıx)	Estimate of amount of contribution in immediate next year	410.7	370.6	NA	NA	

<sup>\*₹ 2.0</sup> million (31.03.2023 ₹ 1.9 million) capitalised as pre-operative expenses out of above amount.

## X) Expected future benefit payments

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
l year	704.1	638.8
2 to 5 years	1,591.8	1,454.5
6 to 10 years	1,873.6	1,635.9
More than 10 years	5,463.0	5,221.8

The estimates of salary escalation considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

# Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions holding other assumptions constant would have affected the defined benefit obligation by the amounts shown below:

(₹ in million)

Cumbulbu		31.03.2024		31.03.2023	
Gratuity	Incr	ease	Decrease	Increase	Decrease
Discount Rate (1% movement)	(35)	50.8)	404.7	(318.0)	366.9
Future salary growth (1% movement)		402.1	(354.8)	365.3	(322.2)
Attrition rate (- / + 50% of attrition rates)		(51.1)	59.0	(35.8)	39.0

#### **Risk Exposure**

Through its defined benefit plan, the Company is exposed to a number of risks, the most significant of which are defined below:

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Interest Rate risk The plan exposes the Company to the risk of fall in interest rates. A fall in interest rates will result in an increase in the ultimate cost of providing the above benefit and will thus result in an increase in the value of the liability.

Investment risk The probability or likelihood of occurrence of losses relative to the expected return on any particular

Salary risk The present value of the defined benefit plan liability is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the

rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's

The provident fund plan of the Company, except at one plant, is operated by "Lupin Limited Employees Provident Fund Trust" ("Trust"), a separate legal entity. Eligible employees receive benefits from the said Provident Fund. Both the employees and the Company make monthly contributions to the Provident Fund Plans equal to a specified percentage of the covered employee's salary.

The minimum interest rate payable by the Trust to the beneficiaries every year is being notified by the Government of India. The Company has an obligation to make good the shortfall, if any, between the return from the investments of the Trust and the notified interest rate. The Board of Trustees administer the contributions made by the Company to the schemes and also defines the investment strategy to act in the best interest of the plan participants.

The Company has an obligation to service the shortfall on account of interest generated by the fund and on maturity of fund investments and hence the same has been classified as Defined Benefit Plan in accordance with Ind AS 19 "Employee Benefits". As per the Guidance Note from the Actuarial Society of India, the Company has obtained the actuarial valuation of interest rate obligation in respect of Provident Fund as at 31.03.2024 and based on the same, there is no shortfall towards interest rate obligation.

Based on the actuarial valuation obtained, the following is the details of fund and plan assets.

Sr.			
No.	Particulars	As at 31.03.2024	As at 31.03.2023
ı)	Change in present value of obligation ('PVO') - defined benefit obligation:		
	Liability at the beginning of the year	12,310.8	11,641.3
	Interest cost	904.7	816.9
	Current service cost	763.0	677.4
	Employee's contribution	1,125.7	1,045.7
	Liability Transferred in	(342.1)	(398.2)
	Benefits paid	(1,716.1)	(1,595.5)
	Actuarial loss/(gain)		
	-Due to financial assumptions	105.9	42.2
	-Due to experience adjustment	33.2	81.0
	Liability at the end of the year	13,185.1	12,310.8
II)	Change in fair value of plan assets:		
	Fair value of plan assets at the beginning of the year	12,031.1	11,466.4
	Investment income	881.6	803.2
	Employer's contributions	723.7	648.4
	Employee's contribution	1,125.7	1,045.5
	Transfers in	(369.8)	(406.7)
	Benefits paid	(1,716.1)	(1,595.4)
	Return on plan assets, excluding amount recognised in net interest expense	232.9	69.7
	Fair value of plan assets at the end of the year	12,909.1	12,031.1
III)	Reconciliation of PVO and fair value of plan assets:		
	Present Value of defined benefit obligations	13,185.1	12,310.8
	Fair Value of plan assets	12,909.1	12,031.1
	Net Liability /(Asset)	276.0	279.7
ıv)	Expense recognised in the Statement of Profit and Loss:		
	Current service cost	763.0	677.4
	Interest cost	904.7	816.9
	Expected return on plan assets	(881.6)	(803.2)
	(Income) / Expense recognised in the Statement of Profit and Loss	786.1	691.1
V)	Other Comprehensive Income:		
	Actuarial loss / (gain)		
	- Due to finance assumption	105.9	42.2
	- Due to experience adjustment	33.2	81.0
	Return on plan assets excluding net interest	(232.9)	(69.7)
	Total amount recognised in OCI	(93.8)	53.5

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(₹ in million)

Sr. No.	Particulars	As at 31.03.2024	As at 31.03.2023
VI)	Major categories of Plan Assets (As per percentage of Total Plan Assets):		
	Government of India securities / State Government securities	56.4%	59.0%
	High quality corporate bonds	0.7%	0.6%
	Equity shares of listed companies	1.0%	1.3%
	Debt Mutual Fund	38.0%	34.8%
	Equity Mutual Fund	2.1%	2.5%
	Special Deposit Scheme	1.6%	1.8%
	Bank balance	0.2%	0.1%
	Total	100%	100%
VII)	Assumptions used in accounting for the provident fund plan:		
	Discount rate (%)	7.2	7.4
	Average remaining tenure of investment portfolio (years)	7.6	7.7
	Guaranteed rate of return (%)	8.3	8.2
	Attrition rate - upto 5 years	15.0%	15.0%
	above 5 years	5.0%	5.0%

# 44. Income Taxes

# a) Tax expense/(benefit) recognised in statement of profit and loss:

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Current Tax Expense for the year [including non-creditable foreign taxes of ₹ nil (31.03.2023 - ₹ 392.9 million)]	4,873.0	937.0
Tax expense of prior years	(32.5)	21.9
Net Current Tax Expense	4,840.5	958.9
Deferred income tax liability/(asset), net		
Origination and reversal of temporary differences	(254.5)	60.4
Tax expense for the year	4,586.0	1,019.3

# b) Tax expense/(benefit) recognised in other comprehensive income:

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Items that will not be reclassified to profit or loss		
Remeasurements of the defined benefit plans	47.2	7.5
Items that will be reclassified to profit or loss		
The effective portion of gains and loss on hedging instruments in a cash flow hedge	(11.7)	70.2
Total	35.5	77.7

# c) Reconciliation of tax expense/(benefit) and the accounting profit multiplied by India's domestic tax rate:

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Profit before tax	27,846.9	5,271.4
Tax using the Company's domestic tax rate (31.03.2024: 34.94%, 31.03.2023: 34.94%)	9,730.9	1,842.0
Tax effect of:		
Expenses not deductible for tax purposes	1,499.1	938.4
Impact of change in tax rates	-	-
Exemption of profit link incentives	(6,486.2)	(2,485.2)
MAT Credit not recognised	417.0	738.0
Effect of Non-Creditable foreign taxes	-	-
Impact of Transfer of Property, Plant and Equipment to Wholly owned subsidiary	(411.2)	-
Other	(131.1)	(35.8)
Current and Deferred Tax expense (excluding prior year taxes) as per note 44(a)	4,618.5	997.4

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## d) Movement in deferred tax balances:

(₹ in million)

Particulars	As at 01.04.2023	Recognised	l in/under	As at 31.03.2024	As at 31.	03.2024
Deferred Tax Assets/(Liabilities)	Net balance	Profit or Loss	Retained Earnings / OCI	Net balance	Deferred Tax Asset	Deferred Tax Liability
Property, Plant and Equipment	(3,717.8)	(33.5)	-	(3,751.3)	_	(3,751.3)
Cash Flow Hedge Reserve	11.7	-	(11.7)	-	-	-
Impairment allowances for Trade Receivables/Bad debts	149.3	12.1	-	161.4	161.4	-
Mark to Market (Gain)/Loss	(4.9)	(13.9)	-	(18.8)	-	(18.8)
Deferred Income	200.5	18.3	-	218.8	218.8	-
Interest on tax refunds to be taxed in the year of receipt - as per ICDS IV Para 8(2)	13.0	(46.8)	-	(33.8)	-	(33.8)
Provision for Employee Benefits	1,341.9	249.0	47.2	1,638.1	1,638.1	-
Others	156.1	69.3	-	225.5	225.5	-
Net Deferred Tax Assets / (Liabilities)	(1,850.2)	254.5	35.5	(1,560.1)	2,243.8	(3,803.9)

(₹ in million)

Particulars	As at 01.04.2022	Recognised in/under 31.		As at 31.03.2023	Ve at 31 (	
Deferred Tax Assets/(Liabilities)	Net balance	Profit or Loss	Retained Earnings / OCI	Net balance	Deferred Tax Asset	Deferred Tax Liability
Property, Plant and Equipment	(3,464.2)	(253.6)	-	(3,717.8)	-	(3,717.8)
Cash Flow Hedge Reserve	(58.5)	-	70.2	11.7	11.7	-
Impairment allowances for Trade Receivables/Bad debts	121.9	27.4	-	149.3	149.3	-
Mark to Market (Gain)/Loss	(8.1)	3.2	-	(4.9)	-	(4.9)
Deferred Income	111.2	89.3	-	200.5	200.5	-
Interest on tax refunds to be taxed in the year of receipt - as per ICDS IV Para 8(2)	11.9	1.1	-	13.0	13.0	-
Provision for Employee Benefits	1,286.8	47.6	7.5	1,341.9	1,341.9	-
Others	131.5	24.6	-	156.1	156.1	-
Net Deferred Tax Assets / (Liabilities)	(1,867.5)	(60.4)	77.7	(1,850.2)	1,872.5	(3,722.7)

#### Reflected in the balance sheet as follows:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Deferred Tax Asset	2,243.8	1,872.5
Deferred Tax Liability	(3,803.9)	(3,722.7)
Deferred Tax Asset/(Liabilities)(net)	(1,560.1)	(1,850.2)

Deferred tax assets have not been recognized on capital losses of ₹ 691.2 million (previous year ₹ 1,087.3 million) and Minimum Alternative Tax (MAT) credit of ₹ 1,271.5 million (previous year ₹ 854.5 million) on conservative basis. The capital loss can be carried forward till 31.03.2031 and MAT credit can be carried forward from 31.03.2038 through 31.03.2039.

Management judgement is required in determining provision for income tax, deferred income tax assets and liabilities and recoverability of deferred income tax assets. The recoverability of deferred income tax assets is based on estimates of taxable income and the period over which deferred income tax assets will be recovered. Any changes in future taxable income would impact the recoverability of deferred tax assets.

## 45. Research and Development

Details of Research and Development expenses incurred during the year and shown in the respective heads of account is given below:

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Materials and stores and spares consumption	2,749.8	2,891.8
Power and fuel	292.5	351.3
Repairs and maintenance	493.7	542.9
Employee benefits expense	2,595.8	2,971.6
Analytical charges	1,842.3	1,920.3
Legal & Professional charges	2,337.1	1,596.3
Depreciation expense	642.5	842.0
Others	93.5	452.9
Total	11,047.2	11,569.1

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#### 46. Auditors' Remuneration

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Payment to Auditors*:		
a) As Auditors	25.5	20.5
b) for other services including certifications	6.5	9.1
c) Reimbursement of out-of-pocket expenses	3.8	2.1
Total	35.8	31.7

<sup>\*</sup>Excluding GST

# 47. Impairment of Product Related Intangibles (IPs)

Following our annual impairment review, we have recognized impairment charges in the standalone profit and loss account in relation to intangibles assets both commercialised and under development as follows:

Impairment	₹ in million
Intangible assets commercialised	240.2
Intangible assets under development	1,253.7
Total	1,493.9

#### Intangible assets commercialised:

The impairment of intangibles relate to IPs acquired as part of the acquisition from Anglo French Drugs and Industries Limited (AFDIL), related to India market. The impairment was primarily carried out on account of (i) Certain Fixed Dose Combination (FDCs) ban by government and (ii) lower offtake of few brands in generics market, coupled with low margins.

#### Intangible assets under development:

During FY 2017-18, the Company had acquired from its subsidiary an IP to further develop and commercialise. During the current year, the Company after factoring the risk and reward associated with the IP, the various alternatives available in the market of the product has decided not to further pursue the development and accordingly recorded an impairment of ₹ 1,253.7 million.

The impairment has been determined by considering each individual intangible asset as a cash generating unit (CGU). Recoverable amount of CGUs for which impairment is done is ₹ 136.2 million. Recoverable amount (i.e. higher of value in use and fair value less cost to sell) of each individual CGU was compared to carrying value and impairment amount was arrived as follows:

- CGUs where carrying value was higher than recoverable amount were impaired and
- CGUs where recoverable amount was higher than carrying value were carried at carrying value

The fair value so used is categorized as a level 3 valuation in line with the fair value hierarchy per requirements of Ind AS 113 "Fair Value Measurement".

The fair value has been determined with reference to the discounted cash flow technique.

The key assumptions used in the estimation of the recoverable amounts is as mentioned below. The value assigned to the key assumptions represents management's assessment of the future trends in the industry and have been based on historical data from both external and internal sources.

Assumptions	How determined
Projected cash flows	Based on past experience and adjusted for the following:
	- Current market dynamics - Anticipated competition
Long term growth rate	Long term growth rate has been determined with reference to market dynamics of each individual product
Post-tax risk adjusted discounting rate	Projected cash flows were discounted to present value at a discount rate that is commensurate with all risks of ownership and associated risks of realizing the projected residual profits. Each product category (Currently Marketed Products and approved ANDAs, Filed ANDAs, and IP R&D) face different risks and accordingly different discount rates were determined based on each product category's risk profile. Discount rate was combination of cost of debt and cost of equity. Cost of equity was estimated using capital asset pricing model.

The projected cashflows are discounted at post-tax rate ranging from 7.2% to 17.6%. The terminal growth rate is considered ranging from 5% to -5%

The cash flow projections are based on five years specific estimates, five years estimates developed using internal forecasts and a terminal growth rate thereafter considering the life of intangibles being approx. ten years. The management has considered ten year growth rate since the same appropriately reflects the period over which the future benefits of the intangibles will accrue to the Company. Based on the assessment carried out as at March 31, 2024 and after considering performance for the full year ended March 31, 2024, adequate provision is made. Hence, no further provision is required to be made.

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## 48. Business Combination and Assets Acquisition

#### a) Assets Acquisition:

On August 18, 2023, the Company acquired diabetes brands ONDERO® and ONDERO MET® from Boehringer Ingelheim International GmbH (Boehringer Ingelheim), including the trademark rights associated with these brands. The Company has been marketing ONDERO® and ONDERO MET® since 2015 in the Indian market as part of a co-marketing agreement with Boehringer Ingelheim India. The transaction is accounted as an asset acquisition with the total purchase price of ₹ 2,300.2 million (Euro 26.0 million). This acquisition has been classified under intangible assets.

On September 22, 2023, the Company acquired five legacy brands in strategic therapy areas - Gastroenterology, Urology and Antiinfectives from Menarini (A. Menarini India Private Limited and A. Menarini Asia-Pacific Holdings Pte. Ltd.), along with the associated trademark rights. The brands are Piclin (Picosulphate Sodium), Menoctyl (Otilonium Bromide), Sucramal O (Sucralfate + Oxetacaine), Pyridium (Phenazopyridine) and Distaclor (Cefaclor). The transaction is accounted as an asset acquisition with the total purchase price of ₹ 1,043.2 million. This acquisition has been classified under intangible assets.

#### b) Brand Acquisition - Anglo French Drugs and Industries Limited (AFDIL):

Durina the previous year, the Company had acquired market leading brands in nutraceuticals, CNS, skin and respiratory segments from Anglo French Drugs and Industries Limited and its Associates to strengthen the Company's India Formulation business. The purchase price allocation carried out resulted in goodwill of ₹ 158.6 million. The following table summarizes the allocation of purchase price consideration, for the fair values of the assets acquired and liabilities assumed and the resultant goodwill.

(₹ in million) **Particulars** As at 07.04.2022 3,250.0 Purchase Consideration paid (A) Fair Value of Assets Acquired: Non-Current Other Intangible Assets: 2,855.3 Trademarks and Licenses Knowhow 146.1 Current Inventories 90.0 Total Assets [i] 3,091.4 Total Liabilities [ii] Total Identifiable Net Assets [i-ii] (B) 3,091.4 Goodwill arising on acquisition (A-B) 158.6 Cash Outflows arising on acquisition Purchase consideration paid/payable in cash 2,950.0 Contingent Consideration payable (subsequently paid) 50.0 Deferred consideration payable\* 250.0 Total 3,250.0

## 49. Business Restructuring

The Board at its meeting held on September 11, 2023 considered and approved to transfer Active Pharmaceutical Ingredients manufacturing sites at Dabhasa and Visakhapatnam and select R&D operations to its wholly owned subsidiary Lupin Manufacturing Solutions Limited, as a going concern on slump sale basis for a consideration of ₹ 7,150.0 million and subject to working capital adjustments. Upon execution of the Business Transfer Agreement, the Business Undertaking was transferred on November 01, 2023.

#### Effect of disposal on the financial position

Particulars	As at 01.11.2023
Non-Current	
Property, Plant and Equipment	3,906.1
Capital work-in-progress	1,071.5
Other Intangible assets	3.7
Right-of-use Assets	3.6
Financial Assets	
Non-current Investments	1.0
Other Non-current Assets	12.9

<sup>\*</sup> The amount of ₹ 250 million is payable in 3 equal instalments over the period of 3 year from the date of acquisition as per Escrow agreement along with interest thereon.

# Forming part of the Standalone Financial Statements

(₹ in million)

Particulars	As at 01.11.2023
Current	
Inventories	1,590.1
Financial Assets	
(i) Trade receivables	498.6
(ii) Cash and cash equivalents	1.2
(iii) Short term loans and advances	-
(iv) Others Financial Assets	19.2
Other Current Assets	649.9
Total Assets [1]	7,757.8
Non-Current Service Se	
Financial Liabilities	
(i) Lease Liability	3.6
(ii) Other Financial Liabilities	7.5
Long term provision	88.9
Current	
Financial Liabilities	
(i) Trade payable	308.6
(ii) Other Financial Liabilities	48.1
Other Current Liabilities	-
Short term provision	85.2
Total Liabilities [II]	541.9
Total Net Identified Assets [I - II] (A)	7,215.9
Consideration received in Cash (B)	7,222.3
Profit on disposal of Business Unit (Refer Note 29)	6.4

b) The Board at its meeting held on March 22, 2024 considered and approved to transfer its Generic Business which includes transfer of all the tangible and intangible assets, contracts, permission, consents, rights, registrations, employees, other assets and liabilities to Lupin Life Science Limited ('LLSL') (formerly known as Lupin Atharv Ability Limited), wholly owned subsidiary of the Company, as a going concern on slump sale basis for a consideration of about ₹ 1,000.0 million to ₹ 1,200.0 million subject to working capital adjustments and other items in the intervening period upto completion and post-completion adjustments, if any. The Company expects to execute Business Transfer Agreement (BTA) by Q1 FY25.

Accordingly, as per Ind AS 105 "Non- Current Assets Held for Sale and Discontinued Operations" the disclosures have been made in these financial statements.

## Assets and Liabilities of disposal group held for sale

(₹ in million)

Particulars	As at 31.03.2024
Assets included in disposal group held for sale	
Inventories	493.6
Trade receivables	983.3
Total Assets held for Sale	1,476.9
Liabilities included in disposal group held for sale	
Trade payable	370.1
Trade Deposits received	84.0
Employee Benefits payable	20.6
Other Current Liabilities	0.5
Total Liabilities held for Sale	475.2

# 50. European Commission Fine

During the year ended 31.03.2019, the General Court of the European Union delivered its judgement concerning Lupin's appeal against the European Commission's (EC) 2014 decision in case of alleged breach of the EU Antitrust Rules in respect of IPs for product Perindopril. Accordingly, the Company based on best estimates of the management, is carrying a provision of 🕏 4,156.4 million (31.03.2023 ₹ 4,077.5 million) (including interest thereon) as under:

# Forming part of the Standalone Financial Statements

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Carrying amount at the beginning of the year	4,077.5	3,783.9
Add: Additional Provisions (interest) made during the year	58.5	56.1
Less: Amounts used / utilised during the year	-	-
Add: Exchange Difference during the year	20.4	237.5
Carrying amount at the end of the year	4,156.4	4,077.5

The Company has filed appeal against this judgment in the Court of Justice of the European Union.

# 51. Corporate Social Responsibility (CSR)

The aggregate amount of expenditure incurred during the year by the Company on CSR is ₹ 252.6 million (31.03.2023 ₹ 290.3 million) and is shown separately under note 33 based on Guidance Note on Accounting for Expenditure on CSR Activities issued by the ICAI.

			(₹ in million)
Part	iculars	Year ended 31.03.2024	Year ended 31.03.2023
(a)	amount required to be spent by the Company during the year	252.6	290.3
(b)	amount of expenditure incurred on		
	(i) Construction / acquisition of any asset	-	-
	(ii) On purposes other than (i) above	252.6	290.3
(c)	Shortfall at the end of the year	-	-
(d)	Total of previous years shortfall	-	-
(e)	Reason for shortfall	N.A.	N.A.
(f)	Rural support prograture of CSR activities awareness and mentioned in Sc Companie		hedule VII of the
(g)	Details of related party transactions	228.0	268.0
(h)	Where a provision is made with respect to a liability incurred by entering into a contractual obligation, the movements in the provision during the year shall be shown	-	-

The amount required to be spent by the company during the year is ₹ 252.6 million (31.03.2023 ₹ 290.3 million). Actual amount spent during the year is ₹ 256.0 million. Excess amount of ₹ 3.4 million is carried forward to next year and presented under prepaid expenses. No amount was spent during the year towards construction/acquisition of any asset relating to CSR expenditure and there are no outstanding amounts payables towards any other purposes.

Unspent amount as on 31.03.2024 has been deposited by the implementing agency for the ongoing projects with specified Bank Account within the timelines.

# 52. Micro, Small and Medium Enterprises (MSME)

The information regarding Micro, Small and Medium Enterprises (MSME) has been determined to the extent such parties have been identified on the basis of information available with the Company. This has been relied upon by the auditors.

(₹ in million) **Particulars** As at 31.03.2024 As at 31.03.2023 The principal amount and the interest due thereon remaining unpaid to any supplier at the 751.2 736.5 end of each accounting year (Micro Enterprises and Small Enterprises) (interest ₹ nil) (interest ₹ nil) The amount of interest paid by the buyer in terms of Section 16 of the Micro, Small and Medium Enterprises Development Act, 2006 along with the amount of the payment made to the supplier beyond the appointed day during each accounting year The amount of interest due and payable for the period of delay in making payment but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006 iv. The amount of interest accrued and remaining unpaid at the end of each accounting year The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under Section 23 of the Micro, Small and Medium Enterprises Development Act, 2006

# Forming part of the Standalone Financial Statements

#### 53. Financial Instruments

Financial instruments – Fair values and risk management:

## A. Accounting classification and fair values:

Carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy, are presented below. It does not include the fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

#### Fair value hierarchy

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3 -Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs). The investments included in Level 3 of fair value hierarchy have been valued using the cost approach to arrive at their fair value. The cost of unquoted investments approximates the fair value because there is wide range of possible fair value measurements and the costs represents estimate of fair value within that range.

		Carryin	g amount		Fair value		Fair value	
As at 31.03.2024	FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial assets								
Non-Current Investments*								
- Others	382.7	-	1,581.6	1,964.3	-	351.9	30.8**	382.7
Non-Current Loans								
- Others	-	-	35.7	35.7	-	-	-	-
Other Non-Current Financial Assets								
- Security Deposit	-	-	636.4	636.4	-	-	-	-
- Others	-	-	399.4	399.4	-	-	-	-
Current Investments	5,165.2	-	2,923.3	8,088.5	-	5,165.2	-	5,165.2
Trade Receivables	-	-	38,421.5	38,421.5	-	-	-	-
Cash and Cash Equivalents	-	-	1,237.0	1,237.0	-	-	-	-
Other Bank Balances including earmarked balances with banks		-	149.4	149.4			-	-
Current Loans								
- Others	-	-	24.7	24.7	-	-	-	-
Other Current Financial Assets								
- Security Deposit	-	-	193.1	193.1	-	-	-	-
- Others	-	-	5,609.5	5,609.5	-	-	-	-
	5,547.9	-	51,211.6	56,759.5	-	5,517.1	30.8	5,547.9
Financial liabilities								
Non-Current Borrowings	-	-	-	-	-	-	-	-
Lease Liability (Non Current)	-	-	429.3	429.3	-	-	-	-
Other Non-Current Financial Liabilities								
- Others	-	-	434.9	434.9	-	-	-	-
Current Borrowings	-	-	181.3	181.3	-	-	-	-
Lease Liability (Current)	-	-	438.7	438.7	-	-	-	-
Trade Payables	-	-	20,362.7	20,362.7	-	-	-	-
Other Current Financial Liabilities								
- Others	-	-	3,278.1	3,278.1	-	-	-	-
	- 1	-	25,125.0	25,125.0	-	-	-	-

<sup>\*</sup> The above excludes the investments in subsidiaries amounting to ₹ 105,753.9 million (previous year ₹ 94,919.6 million)

<sup>\*\*</sup> These are for operation purposes and the Company expects its refund on exit. The Company estimates that the fair value of these investments are not materially different as compared to its cost.

## Forming part of the Standalone Financial Statements

(₹ in million)

		Carryin	g amount		Fair value			
As at 31.03.2023	FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial assets								
Non-Current Investments*								
- Others	426.0	-	-	426.0	-	406.3	19.7**	426.0
Non-Current Loans								
- Others Other Non-Current Financial Assets	-	-	40.4	40.4	-	-	-	-
- Derivative instruments	-	-	-	-	-	-	-	-
- Security Deposit	-	-	723.8	723.8	-	-	-	-
- Others	-	-	176.8	176.8	-	-	-	-
Current Investments	4,397.7	-	-	4,397.7	-	4,397.7	-	4,397.7
Trade Receivables	-	-	26,744.2	26,744.2	-	-	-	-
Cash and Cash Equivalents Other Bank Balances including	-	-	856.6	856.6	-	-	-	-
earmarked balances with banks Current Loans	-	-	153.1	153.1	-	-	-	-
- Others	_	_	20.6	20.6	_	_	_	_
Other Current Financial Assets			20.0	20.0				
- Derivative instruments	_	_	_	_	_	_	_	_
- Security Deposit	_	_	41.1	41.1	_	_	_	_
- Others	_	_	3,652.0	3,652.0	_	_	_	_
Carere	4,823.7	_	32,408.6	37,232.3	-	4,804.0	19.7	4,823.7
nancial liabilities	4,020.7		02/400.0	07/202.0		4,004.0	10.7	4,020.7
Non-Current Borrowings	_	_	_	_	_	_	_	_
Lease Liability (Non Current)	_	_	651.0	651.0	_	_	_	_
Other Non-Current Financial Liabilities			031.0	031.0				
- Derivative instruments	-	-	-	-	-	-	-	-
- Others	-	-	284.1	284.1	-	-	-	-
Current Borrowings	-	-	6,134.6	6,134.6	-	-	-	-
Lease Liability (Current)	-	-	699.5	699.5	-	-	-	-
Trade Payables	-	-	15,662.9	15,662.9	-	-	-	-
Other Current Financial Liabilities								
- Derivative instruments	-	52.7	-	52.7	-	52.7	-	52.7
- Others	-	-	2,523.2	2,523.2	-	-	-	-
	-	52.7	25,955.3	26,008.0	-	52.7	-	52.7

<sup>\*</sup> The above excludes the investments in subsidiaries amounting to ₹ 94,919.6 million (previous year ₹ 86,464.6 million)

#### B. Measurement of fair values:

Valuation techniques and significant unobservable inputs:

The following tables show the valuation techniques used in measuring Level 2 and Level 3 fair values, for financial instruments measured at fair value in the statement of financial position, as well as the significant unobservable inputs used.

Туре	Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
Derivative instruments	Forward pricing: The fair value is determined using quoted forward exchange rates at the reporting date and present value calculations based on high credit quality yield curves in the respective currency.	Not applicable	Not applicable
Non-current financial assets and liabilities	Discounted cash flows: The valuation model considers the present value of expected receipt/payment discounted using appropriate discounting rates.	Not applicable	Not applicable

<sup>\*\*</sup> These are for operation purposes and the Company expects its refund on exit. The Company estimates that the fair value of these investments are not materially different as compared to its cost.

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#### C. Financial risk management:

The Company has exposure to the following risks arising from financial instruments:

- Liquidity risk; and
- Market risk

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The board of directors has established the Risk Management Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee reports to the board of directors on its activities.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed periodically to reflect changes in market conditions and the Company's activities. The Company, through its training, standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The audit committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

#### Credit risk:

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investment securities. Credit risk is managed through credit approvals, establishing credit limits and continuously monitoring the creditworthiness of customers to which the Company grants credit terms in the normal course of business. The Company establishes an allowance for doubtful debts and impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments

#### Trade receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry and country in which the customer operates, also has an influence on credit

As at 31.03.2024, the carrying amount of the Company's largest customer (a wholly owned subsidiary in the USA) was ₹ 20,818.5 million (31.03.2023 ₹ 9,257.4 million).

Summary of the Company's exposure to credit risk by age of the outstanding from various customers is as follows:

(₹ in million) **Particulars** As at 31.03.2024 As at 31.03.2023 Not past due but impaired 35,683.7 22,098.8 Neither past due nor impaired Past due not impaired - 1-180 days 3.104.7 2.915.9 - 181- 365 days 528.6 1,134.6 - more than 365 days 367.8 749.4 Past due impaired - 1-180 days - 181- 365 days 8.1 - more than 365 days 97.0 94.1 Total 39,789.9 26,992.8

**Expected Credit Loss ageing** 

(₹ in million)

Ageing of ECL (in days)	As at 31.03.2024	As at 31.03.2023
- 1-180 days	105.3	91.6
- 181- 365 days	56.4	62.9
- more than 365 days	118.3	_
Expected Credit Loss	280.0	154.5
Add: Past Due Impaired	105.1	94.1
Total Expected Credit Loss	385.1	248.6

Expected credit loss assessment

The Company allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of loss (e.g. timeliness of payments, available press information etc.) and applying experienced credit judgement.

Exposures to customers outstanding at the end of each reporting period are reviewed by the Company to determine incurred and expected credit losses. Historical trends of impairment of trade receivables do not reflect any significant credit losses. Given that the macroeconomic indicators affecting customers of the Company have not undergone any substantial change, the Company expects the historical trend of minimal credit losses to continue.

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The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

(₹ in million)

Particulars	As at 31.03.2024	As at 31.03.2023
Balance as at the beginning of the year	248.6	199.2
Impairment loss recognised (net)	169.7	77.6
Amounts written off	(32.9)	(31.7)
Exchange differences	(0.3)	3.5
Balance as at the year end	385.1	248.6

#### Cash and cash equivalents

As at the year end, the Company held cash and cash equivalents of ₹ 1,237.0 million (31.03.2023 ₹ 856.6 million). The cash and cash equivalents are held with banks.

#### Other Bank Balances

Other bank balances are held with banks.

#### **Derivatives**

The derivatives are entered into with banks.

#### Investment in mutual funds, Non-Convertible debentures and Commercial papers

The Company limits its exposure to credit risk by generally investing in liquid securities, Non-Convertible debentures and Commercial papers only with counterparties that have a good credit rating. The Company does not expect any losses from non-performance by these counterparties.

#### Other financial assets

Other financial assets are neither past due nor impaired.

#### Liquidity risk:

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company has obtained fund and non-fund based working capital lines from various banks. The Company invests its surplus funds in bank fixed deposit and liquid and liquid plus schemes of mutual funds, non-convertible debentures, commercial papers which carry no/low mark to market risks. The Company monitors funding options available in the debt and capital markets with a view to maintaining financial flexibility.

#### **Exposure to liquidity risk**

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted, and include estimated interest payments and exclude the impact of netting agreements.

(₹ in million)

	Carrying _	Contractual Cash flows						
As at 31.03.2024	Amount	Total	0-12 months	1-2 years	2-5 years	More than 5 years		
Non-derivative financial liabilities:			,			-		
Lease Liabilities - Non-Current	429.3	1,878.6	-	205.5	161.3	1,511.8		
Other Non-Current Financial Liabilities	434.9	434.9	-	298.8	94.6	41.5		
Current Borrowings	181.3	181.3	181.3	-	-	-		
Lease Liabilities - Current	438.7	478.5	478.5	-	-	-		
Trade Payables - Current	20,362.7	20,362.7	20,362.7	-	-	-		
Other Current Financial Liabilities	3,278.1	3,278.1	3,278.1	-	-	-		
Issued financial guarantee contracts on behalf of subsidiaries*								
Total	25,125.0	26,614.1	24,300.6	504.3	255.9	1,553.3		

	Carrying	Contractual Cash flows						
As at 31.03.2023	Amount Total		0-12 months	1-2 years	2-5 years	More than 5 years		
Non-derivative financial liabilities:						_		
Lease Liabilities - Non-Current	651.0	2,115.8	-	401.9	194.0	1,520.0		
Other Non-Current Financial Liabilities	284.1	284.1	-	129.2	154.9	-		
Current Borrowings	6,134.6	6,134.6	6,134.6	-	-	-		

## Forming part of the Standalone Financial Statements

(₹ in million)

	Carrying _	Contractual Cash flows						
As at 31.03.2023	Amount	Total	0-12 months	1-2 years	2-5 years	More than 5 years		
Lease Liabilities - Current	699.5	766.1	766.1	-	-	-		
Trade Payables - Current	15,662.9	15,662.9	15,662.9	-	-	-		
Other Current Financial Liabilities	2,523.2	2,523.2	2,523.2	-	-	-		
Issued financial guarantee contracts on behalf of subsidiaries*								
Derivative financial liabilities:								
Forward Contracts	52.7	52.7	52.7	-	-	-		
Total	26,008.0	27,539.4	25,139.5	531.1	348.9	1,520.0		

<sup>\*</sup> Guarantees issued by the Company on behalf of subsidiaries are with respect to borrowings raised by the respective subsidiary. These amounts will be payable on default by the concerned subsidiary. As of the reporting date none of the subsidiary have defaulted and hence the Company does not have any present obligation to third parties in relation to such guarantees (Refer note 56C).

#### iii. Market risk:

Market risk is the risk that changes in market prices such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables and long term debt. The Company is exposed to market risk primarily related to foreign exchange rate risk. Thus, the Company exposure to market risk is a function of revenue generating and operating activities in foreign currency. The objective of market risk management is to avoid excessive exposure in our foreign currency revenues and costs. The Company uses derivatives to manage market risk. Generally, the Company seeks to apply hedge accounting to manage volatility in profit or loss.

#### **Currency risk**

The Company is exposed to currency risk on account of its operations in other countries. The functional currency of the Company is Indian Rupee. The exchange rate between the Indian rupee and foreign currencies has changed substantially in recent periods and may continue to fluctuate in the future. Consequently, the Company uses both derivative instruments, i.e., foreign exchange forward contracts to mitigate the risk of changes in foreign currency exchange rates in respect of its highly probable forecasted transactions and recognized assets and liabilities.

The Company enters into foreign currency forward contracts which are not intended for trading or speculative purposes but for hedge purposes to establish the amount of reporting currency required or available at the settlement date of certain payables/

The Company also enters into derivative contracts in order to hedge and manage its foreign currency exposures towards future export earnings. Such derivatives contracts are entered into by the Company for hedging purposes only and are accordingly classified as cash flow hedge.

Following is the derivative financial instruments to hedge the foreign exchange rate risk:

					(Amo	ount in million)
Category	Instrument	Currency	Cross Currency	As at 31.03.2024	As at 31.03.2023	Buy/Sell
Hedges of highly probable forecasted transactions	Forward contract	USD	INR	USD 0.0	USD 72.0	Sell

The following table sets forth information relating to unhedged foreign currency exposure as at 31.03.2024

					(₹ in million)
Particulars	USD	EURO	GBP	JPY	Others
Financial Assets	29,741.5	933.9	956.2	178.2	1,521.6
Financial Liabilities	5,008.1	834.6	481.0	4.7	214.5
Net Asset/(Liability)	24,733.4	99.3	475.2	173.5	1,307.1

5% appreciation / depreciation of the respective functional currency of Lupin Limited with respect to various foreign currencies would result in increase / decrease in the Company's profit before taxes by approximately ₹ 1,339.4 million for the year ended 31.03.2024.

The following table sets forth information relating to unhedged foreign currency exposure as at 31.03.2023

					(₹ in million)
Particulars	USD	EURO	GBP	JPY	Others
Financial Assets	18,602.0	923.9	619.8	305.0	1,363.7
Financial Liabilities	3,256.9	551.1	211.8	1.4	157.6
Net Asset/(Liability)	15,345.1	372.8	408.0	303.5	1,206.1

5% appreciation / depreciation of the respective functional currency of Lupin Limited with respect to various foreign currencies would result in increase / decrease in the Company's profit before taxes by approximately ₹ 585.9 million for the year ended 31.03.2023.

The Company has not entered into foreign currency forward contract for purposes other than hedging.

## Forming part of the Standalone Financial Statements

#### **Exposure to Currency risk**

Following is the currency risk exposure of non-derivative financial assets and financial liabilities:

(₹ in million)

Particulars —	As at 31.03.2024					
- Farticulars —	USD	EURO	GBP	JPY	Others	
Financial assets		'	'			
Cash and cash equivalents	76.0	-	-	-	5.4	
Trade Receivables	29,665.5	933.9	952.6	170.6	1,516.2	
Financial assets (current and non-current)	-	-	3.6	7.6	-	
	29,741.5	933.9	956.2	178.2	1,521.6	
Financial liabilities						
Trade Payables	4,945.0	801.7	481.0	4.7	210.5	
Financial Liabilities (current and non-current)	63.1	32.9	-	-	4.0	
	5,008.1	834.6	481.0	4.7	214.5	
Net statement of financial position exposure	24,733.4	99.3	475.2	173.5	1,307.1	

(₹ in million)

Particulars —		As a	ıt 31.03.2023		
- Furticulars	USD	EURO	GBP	JPY	Others
Financial assets					
Cash and cash equivalents	42.3	-	1.1	-	4.9
Trade Receivables	18,559.7	923.9	618.7	305.0	1,358.7
Financial assets (current and non-current)	-	-	-	-	0.1
	18,602.0	923.9	619.8	305.0	1,363.7
Financial liabilities					
Trade Payables	3,238.7	551.0	205.7	1.4	152.9
Financial Liabilities (current and non-current)	18.2	0.1	6.1	-	4.7
_	3,256.9	551.1	211.8	1.4	157.6
Net statement of financial position exposure	15,345.1	372.8	408.0	303.6	1,206.1

#### Sensitivity analysis

A reasonably possible strengthening (weakening) of the Indian Rupee against foreign currency at March 31 would have affected the measurement of financial instruments denominated in foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

(₹ in million)

31.03.2024	Impact on Profit or	(loss)	Equity, net of ta	x*
5% movement	Strengthening	Weakening	Strengthening	Weakening
USD	(1,236.7)	1,236.7	(804.5)	804.5
EURO	(5.0)	5.0	(3.2)	3.2
GBP	(23.8)	23.8	(15.5)	15.5
JPY	(8.7)	8.7	(5.6)	5.6
Others	(65.4)	65.4	(42.5)	42.5
	(1,339.6)	1,339.6	(871.3)	871.3

31.03.2023	Impact on Profit or	(loss)	Equity, net of ta	<b>x</b> *
5% movement	Strengthening	Weakening	Strengthening	Weakening
USD	(471.4)	471.4	(691.6)	691.6
EURO	(18.6)	18.6	(12.1)	12.1
GBP	(20.4)	20.4	(13.3)	13.3
JPY	(15.2)	15.2	(9.9)	9.9
Others	(60.3)	60.3	(39.2)	39.2
	(585.9)	585.9	(766.1)	766.1

<sup>\*</sup> including other comprehensive income

## Forming part of the Standalone Financial Statements

#### Interest rate risk

Interest rate risk can be either fair value interest rate risk or cash flow interest rate risk. Fair value interest rate risk is the risk of changes in fair values of fixed interest bearing financial assets or borrowings because of fluctuations in the interest rates, if such assets/borrowings are measured at fair value through profit or loss. Cash flow interest rate risk is the risk that the future cash flows of floating interest bearing borrowings will fluctuate because of fluctuations in the interest rates.

#### **Exposure to interest rate risk**

The Company's interest rate risk arises from borrowings. The interest rate profile of the Company's interest-bearing borrowings is as follows:

(₹ in million) **Particulars** As at 31.03.2023 As at 31.03.2024 **Non-Current Borrowings** Fixed rate borrowings Variable rate borrowings **Current Borrowings** 5,350.0 Fixed rate borrowings 181.3 Variable rate borrowings 784.6 181.3 6,134.6 Total 181.3 6,134.6

#### Fair value sensitivity analysis for fixed-rate instruments

The Company does not account for any fixed-rate borrowings at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

#### Cash flow sensitivity analysis for variable-rate instruments

A reasonably possible change of 100 basis points in interest rates at the reporting date would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency exchange rates, remain constant.

(₹ in million)

Particulars	Profit or (loss)			
Particulars	100 bp increase	100 bp decrease		
Cash flow sensitivity (net)				
31.03.2024				
Fixed-rate borrowings	-	-		
Variable-rate borrowings	(1.8)	1.8		
31.03.2023				
Fixed-rate borrowings	(53.5)	53.5		
Variable-rate borrowings	(7.8)	7.8		

The risk estimates provided assume a change of 100 basis points interest rate for the interest rate benchmark as applicable to the borrowings summarised above. This calculation also assumes that the change occurs at the balance sheet date and has been calculated based on risk exposures outstanding as at that date. The period end balances are not necessarily representative of the average debt outstanding during the period.

#### Commodity rate risk

The Company's operating activities involve purchase and sale of Active Pharmaceutical Ingredients (API), whose prices are exposed to the risk of fluctuation over short periods of time. Commodity price risk exposure is evaluated and managed through procurement and other related operating policies. As of 31.03.2024 and 31.03.2023 the Company had not entered into any material derivative contracts to hedge exposure to fluctuations in commodity prices.

### 54. Capital Management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Management monitors the return on capital as well as the level of dividends to ordinary

The Board of Directors seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Company monitors capital using a ratio of 'adjusted net debt' to 'total equity'. For this purpose, adjusted net debt is defined as total liabilities, comprising interest-bearing loans and borrowings, less cash and cash equivalents, other bank balances and current investments.

## Forming part of the Standalone Financial Statements

The Company's policy is to keep the ratio below 1.5. The Company's adjusted net debt to total equity ratio was as follows:

(₹ in million) **Particulars** As at 31.03.2024 As at 31.03.2023 Total borrowings 181.3 6,134.6 Less: Cash and cash equivalent 1,237.0 856.6 Less: Other Bank Balances\* 242.4 329.9 8,088.5 4,397.7 Less: Current Investments (9,386.6)Adjusted net debt 550.4 206,030.9 Total equity 184,118.6 (0.0)Adjusted net debt to total equity ratio 0.0

### 55. Hedge Accounting

As at 31.03.2024

The Company's risk management policy is to hedge above 15% of its estimated net foreign currency exposure in respect of highly probable forecast sales over the following 12-24 months at any point in time. The Company uses forward exchange contracts to hedge its currency risk. Such contracts are generally designated as cash flow hedges.

The forward exchange forward contracts are denominated in the same currency as the highly probable forecast sales, therefore the hedge ratio is 1:1. These contracts have a maturity of 12-24 months from the reporting date. The Company's policy is for the critical terms of the forward exchange contracts to align with the hedged item.

The Company determines the existence of an economic relationship between the hedging instrument and hedged item based on the currency, amount and timing of their respective cash flows. The Company assesses whether the derivative designated in each hedging relationship is expected to be and has been effective in offsetting changes in the cash flows of the hedged item using the hypothetical derivative method.

In these hedge relationships, changes in timing of the hedged transactions is the main source of hedge ineffectiveness.

#### Disclosure of effects of hedge accounting on financial position

(₹ in million)

Type of hedge and	Nominal Value	Carrying amount of hedging instrument		Line item in the statement of financial	Maturity	Hedge	Weighted Average	Changes in fair value of	Change in the value of hedged item used as the basis for
risks	(USD in million)	Assets	Liabilities	position where the hedging instrument is included	date	ratio	strike price/ rate	the hedging instrument	recognizing hedge effectiveness
Cash flow hedge:									
Forward exchange forward contracts	-	-		Other Current Financial Liabilities	NA	-	-	-	-

As at 31.03.20	023								,	
Type of hedge and	Nominal Value	e		Line item in the statement of financial position where	Maturity Hedge	Weighted ge Average	Changes in fair value of	Change in the value of hedged item used as the basis for		
risks	(USD in million)	Assets	Liabilities	the hedging instrument is included	date	ratio	strike price/ rate	the hedging instrument	recognizing hedge effectiveness	
Cash flow hedge:										
Forward exchange forward contracts	72	-	- 52.72	Other Current Financial Liabilities	April 2023 - March 2024	1:1	82.42	54.9	52.9	

<sup>\*</sup> includes earmarked bank deposits against guarantees & other commitments of ₹ 93.0 million (31.03.2023 ₹ 176.8 million) classified as Other Non-Current Financial Assets.

## Forming part of the Standalone Financial Statements

### b. Disclosure of effects of hedge accounting on financial performance

(₹ in million)

					(*
As at 31.03.2024	Change in the value of the hedging instrument recognised in OCI	Hedge ineffectiveness recognised in profit or (loss)	Line item in the statement of profit or loss that includes the hedge ineffectiveness	Amount reclassified from cash flow hedging reserve to profit or (loss)	Line item affected in statement of profit or loss because of the reclassification
Cash flow hedge	25.9	2.3	Net (gain) / loss on Foreign Currency Transactions	(26.8)	Revenue from operations - Sale of goods
					(₹ in million)
As at 31.03.2023	Change in the value of the hedging instrument recognised in OCI	Hedge ineffectiveness recognised in profit or (loss)	Line item in the statement of profit or loss that includes the hedge ineffectiveness	Amount reclassified from cash flow hedging reserve to profit or (loss)	Line item affected in statement of profit or loss because of the reclassification
Cash flow hedge	(499.2)	(1.2)	Net (gain) / loss on Foreign Currency Transactions	(203.6)	Revenue from operations - Sale of goods

#### c. The following table provides a reconciliation by risk category of components of equity and analysis of OCI items, net of tax, resulting from cash flow hedge accounting:

	(₹ in million)
Movements in cash flow hedging reserve	_
Balance as at 01.04.2022	185.4
Add: Changes in the fair value of effective portion of outstanding cash flow derivative (net off settlement)	(499.2)
Less: Amounts re-classified to profit or loss	204.8
Less: Deferred tax	70.2
As at 31.03.2023	(38.8)
Less: Changes in the fair value of effective portion of outstanding cash flow derivative (net off settlement)	25.9
Add: Amounts re-classified to profit or loss	24.5
Add: Deferred tax	(11.7)
As at 31.03.2024	-

### 56. Off-setting or Similar Agreements

The recognised financial instruments that are offset in balance sheet:

(₹ in million)

	Effects o	of offsetting on the	Amounts subject to master netting		
As at 31.03.2024	Gross Amounts	Gross amounts set off in the balance sheet	Net amounts presented in the balance sheet	Related amounts not offset	Net amount
Financial assets					
Derivative instruments - Forward Contracts	-	-	-	-	-
Trade and other receivables	-	-	-	-	-
Financial liabilities					
Derivative instruments - Forward Contracts	-	-	-	-	-
Trade and other payables	-	-	-	-	-

	Effects o	of offsetting on the	Amounts subject to master netting		
As at 31.03.2023	Gross Amounts	Gross amounts set off in the balance sheet	Net amounts presented in the balance sheet	Related amounts not offset	Net amount
Financial assets					
Derivative instruments - Forward Contracts	-	-	-	-	-
Trade and other receivables	-	-	-	-	-
Financial liabilities					
Derivative instruments - Forward Contracts	52.7	-	52.7	-	52.7
Trade and other payables	-	-	-	-	-

## Forming part of the Standalone Financial Statements

#### Offsetting arrangements

#### (i) Trade receivables and payables

The Company has certain customers which are also supplying materials. Under the terms of agreement there are no amounts payable by the Company that are required to be offset against receivables.

The Company enters into derivative contracts for hedging future sales. In general, under such agreements, the amounts owed by each counterparty on a single day in respect of all the transactions outstanding in the same currency are aggregated into a single net amount that is payable by one party to the other.

### 57. Related Party Disclosures, as required by Ind AS 24 are given below

#### A. Relationships -

#### Category I: Entity having significant influence over the Company:

Lupin Investments Private Limited

#### Category II: Subsidiaries:

Lupin Pharmaceuticals Inc., USA

Lupin Australia Pty Limited, Australia

Nanomi B.V., Netherlands

Pharma Dynamics (Proprietary) Limited, South Africa

Hormosan Pharma GmbH, Germany

Multicare Pharmaceuticals Philippines Inc., Philippines

Lupin Atlantis Holdings SA, Switzerland

Medisol S.A.S., France (w.e.f. September 1, 2023)

Lymed S.A.S., France (w.e.f. September 1, 2023)

Lupin Healthcare (UK) Limited, UK

Lupin Pharma Canada Limited, Canada

Lupin Mexico S.A. de C.V., Mexico

Generic Health Pty Limited, Australia

Bellwether Pharma Pty Limited, Australia (up to June 11, 2023)

Lupin Philippines Inc., Philippines

Lupin Diagnostics Limited, India (formerly known as Lupin Healthcare Limited)

Generic Health SDN. BHD., Malaysia

Lupin Inc., USA

Medguimica Industria Farmaceutica LTDA, Brazil

Laboratorios Grin, S.A. de C.V., Mexico

Novel Laboratories Inc., USA

Lupin Research Inc., USA

Avenue Coral Springs, LLC, USA

Lupin Management Inc., USA

Lupin Europe GmbH, Germany

Southern Cross Pharma Pty Ltd., Australia

Lupin Biologics Limited, India

Lupin Oncology Inc., USA

Lupin Digital Health Limited, India

Lupin Life Sciences Limited, India (formerly known as Lupin Atharv Ability Limited) (w.e.f. July 17, 2023)

Lupin Manufacturing Solutions Limited, India (w.e.f. July 24, 2023)

Lupin Foundation, India

#### **Category III: Jointly Controlled Entity:**

YL Biologics Ltd., Japan

#### Category IV: Key Management Personnel (KMP):

Ms. Vinita Gupta Mr. Nilesh D. Gupta

Mr. Ramesh Swaminathan

Mr. R.V. Satam

Chief Executive Officer Managing Director

Executive Director, Global CFO & CRO and Head - Corporate Affairs

Company Secretary

## Forming part of the Standalone Financial Statements

#### **Non-Executive Directors**

Mrs. Manju D. Gupta Chairman Dr. Kamal K. Sharma (upto 13.10.2022) Vice Chairman Mr. Jean-Luc Belingard Independent Director Ms. Christine Ann Mundkur (upto 31.12.2022) Independent Director Mr. K. B. S. Anand Independent Director Dr. Punita Kumar Sinha Independent Director Mr. Mark D. McDade Independent Director

### Category V: Other related parties (Person / Entity with whom the Company had transactions during the year):

Ms. Kavita Gupta (Daughter of Chairman)

Dr. Anuja Gupta (Daughter of Chairman)

Dr. Richa Gupta (Daughter of Chairman)

Ms. Shefali Nath Gupta (Wife of Managing Director)

Miss Veda Nilesh Gupta (Daughter of Managing Director)

Master Neel Deshbandhu Gupta (Son of Managing Director)

D. B. Gupta (HUF)

**Gupta Family Trust** 

Lupin Human Welfare and Research Foundation

Mata Shree Gomati Devi Jan Seva Nidhi

Polynova Industries Limited

Zyma Properties Pvt. Limited

Shuban Prints

S.N. Pharma

Team Lease Services Limited

### B. Transactions with the related parties:

Sr. No.	Transactions	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
1	Sale of Goods		
	Lupin Pharmaceuticals Inc. USA	26,590.1	17,602.7
	Lupin Inc., USA	14,326.8	4,774.8
	Lupin Atlantis Holdings SA, Switzerland	2,085.2	1,237.8
	Lupin Healthcare (UK) Limited, UK	1,772.7	958.9
	Other Subsidiaries	4,907.4	3,579.8
2	Sale - Research Services - Others		
	Subsidiaries	1,132.9	1,510.3
3	Sale/Transfer of Assets		
	Subsidiaries	8.2	93.0
	Others	-	3.4
4	Sale of Business Undertaking		
	Lupin Manufacturing Solutions Limited	7,222.3	-
5	Sale/Transfer of IP		
	Subsidiaries	0.2	827.1
6	Royalty Income		
	Subsidiaries	5.7	5.2
7	Fees Received against guarantees provided on their behalf		
	Subsidiaries	144.2	152.6
8	Services Rendered (Income)		
	Subsidiaries	131.4	125.1
9	Rent Received		
	Subsidiaries	12.4	1.5
	Others	1.6	1.6
10	Purchase of Assets		
	Subsidiaries	64.9	98.3

## Forming part of the Standalone Financial Statements

Sr. No.	Transactions	Year ended 31.03.2024	(₹ in million) Year ended 31.03.2023
11	Rent Paid		
	Others	11.2	20.1
12	Research and Development Expenses		
	Other Subsidiaries	476.8	834.3
13	Expenses incurred on their behalf Recovered/Rent Received		
	Subsidiaries	730.2	481.1
	Others	0.1	1.8
14	Remuneration Paid		
	Key Management Personnel	189.1	136.7
15	Purchases of Goods/Materials		
	Subsidiaries	1,244.0	347.1
	Others	136.2	154.2
16	Commission, Advisory Fees & Sitting Fees to Non-Executive Directors		
	Key Management Personnel	71.1	22.9
17	Donations Paid / Corporate Social Responsibility (CSR) Expenses		
	Others	253.8	284.1
18	Dividend Paid		
	Entity having significant influence over the Company	828.8	828.8
	Key Management Personnel	4.9	4.9
	Others	23.1	23.7
19	Services Received (Expense)		
	Lupin Pharmaceuticals Inc. USA	-	74.6
	Other Subsidiaries	1,099.5	902.3
	Others	88.4	74.9
20	Expenses incurred on our behalf & Other Reimbursements		
	Subsidiaries	1,400.3	1,153.0
	Others	3.3	4.6
21	Deposit Received for office premises		
	Subsidiaries	3.0	_
22	Refund of Deposit		
	Others	-	21.6
23	Interest Income		
	Subsidiaries	100.1	_
24	Investment in Subsidiary		
	Subsidiaries	11,296.1	8,609.3
25	Short Term Loans Given	11,200.1	0,000.0
20	Subsidiaries	135.0	_
26	Short Term Loans Given Received Back	100.0	
20	Subsidiaries	135.0	_
27	Advance against supplies paid	155.0	
21	Others	_	40.0
28	Corporate guarantees issued by the Company to the bankers of subsidiary companies		40.0
20	Lupin Pharmaceuticals Inc. USA	_	2,157.0
	'	5,032.9	2,107.0
	Medquimica Industria Farmaceutica LTDA, Brazil Othors	5,032.9	220.0
20	Others  Withdrawal of corporate guarantees given by the Company to the bankers of subsidiary companies	_	329.8
29	Withdrawal of corporate guarantees given by the Company to the bankers of subsidiary companies	2.200.4	
	Lupin Pharmaceuticals Inc. USA	3,328.4	10401
	Medquimica Industria Farmaceutica LTDA, Brazil	2,912.4	1,646.1
	Lupin Healthcare (UK) Limited, UK	-	64.6

<sup>\*</sup>Related party transactions above 1% of revenue from operations are disclosed separately

## Forming part of the Standalone Financial Statements

		(₹ in million)
Compensation paid to Key Management Personnel*	Year ended 31.03.2024	
Short-term employee benefits	159.	113.4
Post-employment benefits	20.	12.1
Share based payments	9.9	11.2
Total	189.	136.7

<sup>\*</sup> Expenses towards gratuity and leave encashment provisions are determined actuarially on an overall Company basis and accordingly have not been considered in the above information.

#### Terms and conditions of transactions with related parties:

All related party transactions entered during the year were in ordinary course of business, on arm's length basis. Outstanding balances at the year-end are unsecured, interest free and settlement occurs in cash.

## C. Balances due from/to the related parties:

			(₹ in million)
Sr. No.	Transactions	As at 31.03.2024	As at 31.03.2023
1	Investments		
	Subsidiaries	105,753.9	94,457.8
2	Deposits paid under Leave and License arrangement for premises		
	Others	7.4	7.4
3	Trade Receivables		
	Subsidiaries	28,836.5	16,040.1
4	Trade Payables		
	Subsidiaries	3,582.4	1,607.2
	Others	8.5	12.7
5	Expenses Payable		
	Subsidiaries	5.0	227.6
6	Expenses Receivable		
	Subsidiaries	129.8	205.6
	Others	-	-
7	Income / Interest Receivable		
	Subsidiaries	614.0	95.0
8	Advance against supplies paid		
	Others	30.5	35.0
9	Deposits received under Leave and License arrangement for premises		
	Subsidiaries	3.0	-
	Others	0.1	0.1
10	Corporate guarantees issued by the Company to the bankers of subsidiary companies (Refer Note 66)	34,536.2	35,295.3
11	Guarantees issued by the Company on behalf of subsidiary companies for contractual obligations (Refer Note 66)	5,584.7	5,502.1

Transactions and balances with Jointly Controlled Entity have been reported at full value.

### 58. Non-Cash Changes in Cash Flows from Financial Activities

			Noi			
Fynense Ex		Foreign Exchange Movement	Fair Value Changes	31.03.2024		
Current Borrowings						
Secured						
Loans from banks	-	-	-	-	-	-
Unsecured						
Loans from banks	6,134.7	(5,953.4)	-	-	-	181.3
Interest accrued but not due on Borrowings	-	-	-	-	-	-
Current maturities of Non-Current Borrowings	-	-	-	-	-	-
Lease liabilities (Refer Note 41)	1,350.6	(566.5)	84.2	-	-	868.3
Total Liabilities from financing activities	7,485.3	(6,519.9)	84.2	-	-	1,049.6

## Forming part of the Standalone Financial Statements

(₹ in million)

			Nor			
Particulars	01.04.2022	Cash flows	Interest Expense	Foreign Exchange Movement	Fair Value Changes	31.03.2023
Current Borrowings						
Secured						
Loans from banks	-	-	-	-	-	-
Unsecured						
Loans from banks	7,904.7	(1,770.0)	-	-	-	6,134.7
Interest accrued but not due on Borrowings	-	-	-	-	-	-
Current maturities of Non-Current Borrowings	-	-	-	-	-	-
Lease liabilities (Refer Note 41)	1,603.8	(373.9)	120.6	-	-	1,350.6
Total Liabilities from financing activities	9,508.5	(2,143.9)	120.6	-	-	7,485.3

**<sup>59.</sup>** The Company evaluates events or transactions that occur after the standalone balance sheet date but prior to the issuance of standalone financial statements and concluded that no material subsequent events have occurred through 06.05.2024 that require adjustment to or disclosure in the standalone financial statements.

## 60. Trade Receivable Ageing

(₹ in million)

		Outstanding for following periods from due date of payment						
Particulars	Particulars		Less than 6 months	6 months - 1 year	1 - 2 years	2 - 3 years	More than 3 years	As at 31.03.2024
considered		35,683.6	3,104.7	528.6	106.9	171.6	89.3	39,684.7
which have credit risk	Trade Receivables – significant increase in	-	-	-	-	-	-	-
(iii) Undisputed credit impai	Trade Receivables – ired	-	-	8.1	43.7	8.4	45.0	105.2
(iv) Disputed Tro	ade Receivables – good	-	-	-	-	-	-	-
	ade Receivables – significant increase in	-	-	-	-	-	-	-
(vi) Disputed Tro	ade Receivables – ired	_	-	-	-	-	-	-
		35,683.6	3,104.7	536.7	150.6	180.0	134.3	39,789.9
Less: Allowance f	or credit loss							385.1
Less: Related to c	Less: Related to discontinuing/restructuring operations (refer note 49)						983.3	
Total								38,421.5

		Outstanding for following periods from due date of payment						
Particulars		Not due	Less than 6 months	6 months - 1 year	1 - 2 years	2 - 3 years	More than 3 years	As at 31.03.2023
(i) Undisputed Trade considered good	Receivables -	22,098.8	2,915.9	1,134.6	655.7	87.7	5.9	26,898.6
(ii) Undisputed Trade which have signif credit risk		-	-	-	-	-	-	-
(iii) Undisputed Trade credit impaired	Receivables –	-	-	-	17.7	36.6	39.9	94.1
(iv) Disputed Trade Re considered good	eceivables-	-	-	-	-	-	-	-
(v) Disputed Trade Re which have signif credit risk		-	-	-	-	-	-	-
(vi) Disputed Trade Re credit impaired	eceivables –	-	-	-	-	-	-	-
	_	22,098.8	2,915.9	1,134.6	673.4	124.2	45.8	26,992.7
Less: Allowance for cre	dit loss							248.6
Total								26,744.1

## Forming part of the Standalone Financial Statements

## 61. Trade Payable Ageing

(₹ in million)

	Outstanding for following periods from due date of payment					
Particulars	Not due	Less than 1 year	1-2 years	2-3 years	More than 3 years	As at 31.03.2024
Outstanding dues of Micro and Small Enterprises	751.2	-	-	-	-	751.2
Outstanding dues of other than Micro and Small Enterprises	11,946.5	3,077.0	371.1	189.9	76.8	15,661.3
Disputed - Outstanding dues of Micro and Small Enterprises	-	-	-	-	-	-
Disputed - Outstanding dues of other than Micro and Small Enterprises	-	-	-	-	2.3	2.3
	12,697.7	3,077.0	371.1	189.9	79.1	16,414.8
Add: Accrued Expenses						4,318.0
Less: Related to discontinuing/restructuring operations (refer note 49)						
Total						20,362.7

(₹ in million)

	Outstandin	of payment	As at			
Particulars	Not due	Less than 1 year	1-2 years	2-3 years	More than 3 years	31.03.2023
Outstanding dues of Micro and Small Enterprises	736.5	-	-	_	-	736.5
Outstanding dues of other than Micro and Small Enterprises	5,182.3	4,317.7	1,121.0	212.8	107.3	10,941.1
Disputed - Outstanding dues of Micro and Small Enterprises	-	-	-	-	-	-
Disputed - Outstanding dues of other than Micro and Small Enterprises		-	-	-	2.3	2.3
·	5,918.7	4,317.7	1,121.0	212.8	109.7	11,679.9
Add: Accrued Expenses						3,983.0
Total						15,662.9

## 62. Capital Work-In-Progress (CWIP)

### (a) Capital Work-In-Progress (CWIP) ageing

(₹ in million)

	Amount in CWIP for a period of					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	As at 31.03.2024	
Projects in progress	1,314.4	453.2	927.2	1,416.4	4,111.2	
Projects temporarily suspended	-	-	-	-	-	
Total	1,314.4	453.2	927.2	1,416.4	4,111.2	

(₹ in million)

	Amount in CWIP for a period of					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	As at 31.03.2023	
Projects in progress	1,387.4	2,374.6	506.5	3,111.4	7,379.9	
Projects temporarily suspended	-	-	-	-	-	
Total	1,387.4	2,374.6	506.5	3,111.4	7,379.9	

#### (b) Capital work-in-progress, where completion is overdue or cost has exceeded as compared to its original plans:

There are no CWIP where completion is overdue or cost has exceeded as compared to its original plans as on 31.03.2024 and 31.03.2023, excluding amount of ₹ 1,139.7 million related to one project which was likely to be commissioned in FY 2023-24 but has been delayed due to covid pandemic and the project is expected to be capitalised in FY 2024-25.

## Forming part of the Standalone Financial Statements

## 63. Intangible Assets Under Development (IAUD)

## (a) Intangible assets under development (IAUD) ageing

(₹ in million)

	Amount in IAUD for a period of					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	As at 31.03.2024	
Projects in progress	12.8	76.1	29.6	208.6	327.1	
Projects temporarily suspended	-	-	-	20.0*	20.0	
Total	12.8	76.1	29.6	228.6	347.1	

<sup>\*</sup> Refer Note 47

(₹ in million)

	Amount in IAUD for a period of					
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	As at 31.03.2023	
Projects in progress	207.6	113.3	111.3	1,453.9	1,886.0	
Projects temporarily suspended	-	-	-	-	-	
Total	207.6	113.3	111.3	1,453.9	1,886.0	

#### (b) Intangible assets under development (IAUD), where completion is overdue or cost has exceeded as compared to its original plans:

There are no IAUD where completion is overdue or cost has exceeded as compared to its original plans as on 31.03.2024 and 31.03.2023.

#### 64. Financial Ratios

Ratios	Numerator	Denominator	31.03.2024	31.03.2023		Reason for Variances
Current ratio	Total Current Asset	Total Current Liabilities	2.51	2.09	20.10	
Debt-Equity ratio	Total Debt= Non Current Borrowings+Current Borrowings	Total Equity Attributable to owners	0	0.03	(100.00)	Reduction in borrowings
Debt service coverage ratio	Earnings available for Debt Service = Net Profit after taxes before OCI + Non- cash operating expenses like depreciation and other amortizations - Unrealised gain + Interest + loss on sale of Fixed assets	Debt service (Debt service =Interest & Lease Payments + Principal Repayments)	40.21	8.91	351.29	Increase in profit due to higher sales and reduction in borrowings
Return on Equity ratio (ROE)	Net profits after taxes	Average Shareholder's Equity = (Opening Shareholder's Equity + Closing Shareholder's Equity)/2	0.12	0.02	500.00	Increase in profit due to higher sales and improved margins
Inventory turnover ratio	Cost of Goods Sold = Cost of Materials Consumed + Purchases of Stock-in-Trade + Changes in inventories of Finished Goods / Work in Progress / Stock-in-Trade	Average Inventory = (Opening inventory + Closing inventory)/2	1.68	1.55	8.39	
Trade receivables turnover ratio	Total sales	Closing Trade receivable	3.73	4.13	(9.69)	
Trade payables turnover ratio	Total Purchases	Closing Trade Payables	2.67	3.22	(17.08)	Improved Credit terms with vendor
Net capital turnover ratio	Net sales	Working Capital = current assets - current liabilities	2.56	2.80	(8.57)	
Net Profit ratio	Net Profit after Tax	Revenue from Operations	16.00%	4.00%	300.00	Increase in profit due to higher sale s and improved margins

## Forming part of the Standalone Financial Statements

(₹ in million)

Ratios	Numerator	Denominator	31.03.2024	31.03.2023		Reason for Variances
Return on Capital Employed (ROCE)	Earnings before interest and taxes	Capital Employed= Tangible Net Worth + Total Debt + Deferred Tax Liability (net)	0.14	0.03	100.00	Increase in profit due to higher sales and improved margins
Gross Profit ratio	Gross Profit = Net sales - Cost of Materials	Net sales	64.90%	56.55%	14.75	
EBITDA ratio	EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization)	Net sales	24.91%	10.63%	134.30	Increase in profit due to higher sales and improved margins
Return on Investment (ROI)						
1) Mutual Fund	Income generated from investment (A)	Average Investment (B)	0.05	0.02	150.00	Increase due to Improved return on Investment where surplus funds have been invested
2) Financial Institution (CD)	Income generated from investment (A)	Weighted Average Investment (B)	-	0.05	(100.00)	Reduction in Investments
3) Commercial Paper	Income generated from investment (A)	Weighted Average Investment (B)	0.07	0.04	75.00	Increase due to Improved return on Investment where surplus funds have been invested
4) Non Convertible Debentures	Income generated from investment (A)	Weighted Average Investment (B)	0.09	0.05	80.00	Increase due to Improved return on Investment where surplus funds have been invested

### 65. Title deeds of all immovable properties are held in the name of the Company, except as follows

(₹ in million)

Particulars of the land and building	Gross Block (as at 31.03.2024)	Net Block (as at 31.03.2024)	Gross Block (as at 31.03.2023)	Net Block (as at 31.03.2023)	held in the	Whether in the name of promoter, director or their relative or employee		Reason for not being held in the name of the Company
Freehold land located in Maharashtra admeasuring 7 Hectare and 70.91 Acre	29.6	29.6	29.6	29.6	Lupin Laboratories Limited	No	From 2001	The file is pending with local authorities for final approval for affecting in the name of Lupin Limited
Freehold building located in Maharashtra admeasuring 8038 sq. ft.	133.9	80.2	133.9	82.4	Lupin Laboratories Limited	No	From 2001	Refer Note Below

Note: The title deeds are in the name of erstwhile Company that was amalgamated with the Company pursuant to the Scheme of amalgamation sanctioned by the Hon'ble Bombay High Court. Further, since the society is yet to be formed, the transfer of title in the name of the Company is pending.

In respect of immovable properties of land and buildings that have been taken on lease and disclosed as fixed asset in Note No. 5 to the standalone financial statements, the lease agreements are in the name of the Company, where the Company is the lessee in the agreement, except the following:

## Forming part of the Standalone Financial Statements

(₹ in million)

(=:n==:11:==)

Particulars of the land and building	Gross Block (as at 31.03.2024)	(as at	Gross Block (as at 31.03.2023)	(as at	Title deeds held in the name of	Whether in the name of promoter, director or their relative or employee		Reason for not being held in the name of the Company
Leasehold building located in Delhi admeasuring 1628 sa.ft	2.8	2.2	2.8	2.2	Lupin Laboratories Limited	No	From 2001	Refer Note Below

Note - The title deeds are in the name of the erstwhile Company that was amalgamated with the Company pursuant to the Scheme of amalgamation sanctioned by the Hon'ble Bombay High Court. Further, this being a lease agreement, the lessor has already changed the name of the company in all it's routine invoices.

In respect of immovable properties of land and buildings which are disclosed as fixed asset in the financial statements, the original documents are not available for verification, details of which are as given below:

				(₹ in million)
Particulars of the land and building	Gross Block (as at 31.03.2024)	Net Block (as at 31.03.2024)	Gross Block (as at 31.03.2023)	Net Block (as at 31.03.2023)
Building located in Maharashtra	7.5	4.5	7.5	4.6
Land located in Uttarakhand	0.3	0.3	0.3	0.3

## 66. Details of Loans Given, Investments made and Guarantee Given covered under section 186(4) of the Companies Act, 2013

Details of loans given and investment made in the subsidiaries are as disclosed under respective heads and are meant for the purpose of business expansion.

### Corporate guarantees given by the Company

		(₹ in million)
Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Subsidiary Companies:		_
a. Medquimica Industria Farmaceutica LTDA, Brazil	3,885.3	1,811.1
b. Lupin Pharmaceutical Inc, USA	30,650.9	33,484.2
Total	34,536.2	35,295.3

### Financial guarantees given by the Company

Particulars	Year ended 31.03.2024	Year ended 31.03.2023
Subsidiary Companies:		
a. Nanomi B.V., Netherlands	5,584.7	5,520.1
Total	5,584.7	5,520.1

The Company has issued guarantees for its subsidiaries in respect of loan taken by them to meet their working capital requirement.

### 67. Donations under Note 34 includes donations for political purposes

Pursuant to the Resolution passed at a meeting of the Board of Directors, donation includes amount of ₹ 250 million to Prudent Electoral Trust, which is within the limits specified by Section 182(1) of the Companies Act, 2013. The said amount is required to be distributed directly/indirectly by the Trust, to various eligible political parties (registered under Section 29A of the Representation of the People Act, 1951), as per the provisions of the Income Tax Act, 1961.

During the previous year, donations for political purpose amounting to ₹ 180 million were made through Electoral Bonds.

## Forming part of the Standalone Financial Statements

### 68. Other Statutory Information

- a) The Company has not entered into any transactions with Struck off Companies under section 248 of the Companies Act, 2013 or section 560 of the Companies Act, 1956 for the year ended 31 March 2024 and 31 March 2023.
- The Company has not granted any loans or advances in the nature of loans to promoters, directors and KMPs, either severally or jointly with any other person. No trade or other receivable are due from directors of the company either severally or jointly with any other person.
- The Company has not traded or invested in Crypto Currency or Virtual Currency.
- The Company does not have any transaction not recorded in the books of account that has been surrendered or not disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 for the year ended 31 March 2024 and 31 March 2023.
- The Company has complied with number of layers prescribed under clause (87) of Section 2 of the Act read with the Companies (Restriction on number of Layers) Rules, 2017.
- f) There is no charge or satisfaction of charge which is yet to be registered with ROC beyond the statutory period.
- The Company do not have any Benami property, where any proceeding has been initiated or pending against the Company for holding any Benami property.
- The Company has not been declared willful defaulter by any bank or financial institution or government or any government h) authority.
- No funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries. However, the Company, as a part of its treasury operations, invests/advances loans to fund the operations of its subsidiaries which have further utilised these funds for their general corporate purposes/working capital, etc. within the consolidated group of the Company and in the ordinary course of business. These transactions are done on an arms length basis following a due approval process.

In terms of our report attached For BSR & Co. LLP **Chartered Accountants** Firm Registration No. 101248W/W-100022

**Sudhir Soni** 

Partner

Membership No.: 041870

For and on behalf of Board of Directors of Lupin Limited

Manju D. Gupta

Chairman DIN: 00209461

**Ramesh Swaminathan** 

Executive Director, Global CFO & CRO and Head - Corporate Affairs

DIN: 01833346

Vinita Gupta

Chief Executive Officer DIN: 00058631

R. V. Satam

Company Secretary ACS - 11973

Nilesh D. Gupta Managing Director DIN: 01734642

Place: Mumbai Dated: May 06, 2024

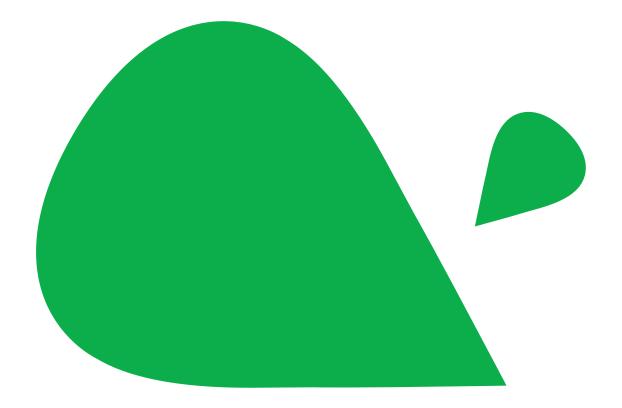
# **GRI Content Index**

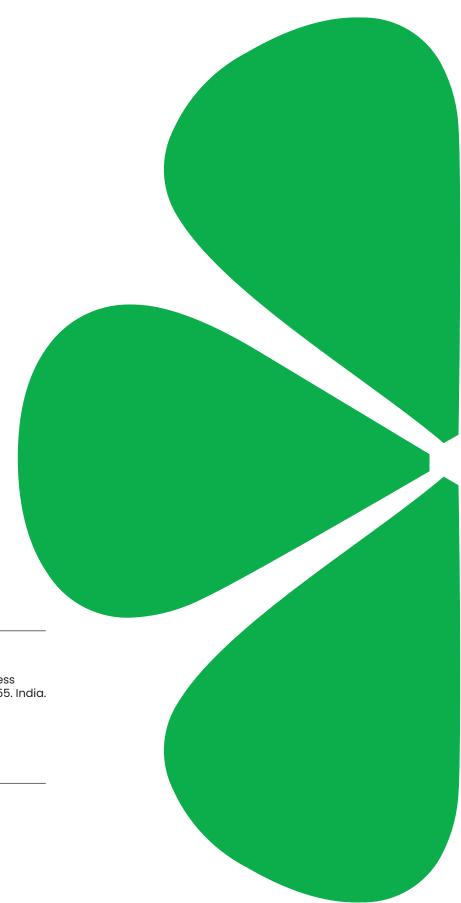
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## REGISTERED OFFICE

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